# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

# FORM 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) February 29, 2012

<u>Culp, Inc.</u>
(Exact Name of Registrant as Specified in its Charter)

North Carolina	1-12597	56-1001967							
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)							
	1823 Eastchester Drive High Point, North Carolina 27265  (Address of Principal Executive Offices)  (Zip Code)								
_	(336) 889-5161 (Registrant's Telephone Number, Including Area Code)	<del>_</del>							
	Not Applicable (Former name or address, if changed from last report)								
Check the appropriate box below if the Form provisions (see General Instruction A.2. below):	8-K filing is intended to simultaneously satisfy the filing obligatio	n of the registrant under any of the following							
o Written communications pursuant to Rule 42	25 under the Securities Act (17 CFR 230.425)								
o Soliciting material pursuant to Rule 14a-12	under the Exchange Act (17 CFR 240.14a-12)								
o Pre-commencement communications pursua	ant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b	o))							
o Pre-commencement communications pursua	ant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c	(*)							

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This report and the exhibits attached hereto contain "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update such statements. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, gross profit margins, operating income, SG&A, or other expenses, earnings, and other performance measures, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada, China, and Europe can have a negative impact on our sales of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forwardlooking statements, are included in Item 1A "Risk Factors" section in our Form 10-K filed with the Securities and Exchange Commission on July 15, 2011 for the fiscal year ended May 1, 2011.

### Item 2.02 - Results of Operations and Financial Condition

On February 29, 2012, we issued a news release to announce our financial results for the third quarter ended January 29, 2012. The news release is attached hereto as Exhibit 99(a).

Also on February 29, 2012, we released a Financial Information Release containing additional financial information and disclosures about our third quarter ended January 29, 2012. The Financial Information Release is attached hereto as Exhibit 99(b).

The news release and Financial Information Release contain disclosures about free cash flow, a non-GAAP liquidity measure that we define as net cash provided by operating activities, less cash capital expenditures and capital lease expenditures, plus any proceeds from sales of fixed assets, and the effects of exchange rate changes on cash and cash equivalents. Details of these calculations and a reconciliation to information from our GAAP financial statements is set forth in the Financial Information Release. Management believes the disclosure of free cash flow provides useful information to investors because it measures our available cash flow for potential debt repayment, stock repurchases and additions to cash and cash equivalents. We note, however, that not all of the company's free cash flow is available for discretionary spending, as we have mandatory debt payments and other cash requirements that must be deducted from our cash available for future use. In operating our business, management uses free cash flow to make decisions about what commitments of cash to make for operations, such as capital expenditures (and financing arrangements for these expenditures), purchases of inventory or supplies, SG&A expenditure levels, compensation, and other commitments of cash, while still allowing for adequate cash to meet known future commitments for cash, such as debt repayment.

The news release and Financial Information Release contain disclosures about return on capital, both for the entire company and for individual business segments. We define return on capital as operating income (on an annualized basis if at a point other than the end of the fiscal year) divided by average capital employed. Operating income excludes restructuring and related charges, and average capital employed is calculated over rolling two – five fiscal periods, depending on which quarter is being presented. Details of these calculations and a reconciliation to information from our GAAP financial statements is set forth in the Financial Information Release. We believe return on capital is an accepted measure of earnings efficiency in relation to capital employed, but it is a non-GAAP performance measure that is not defined or calculated in the same manner by all companies. This measure should not be considered in isolation or as an alternative to net income or other performance measures, but we believe it provides useful information to investors by comparing the operating income we produce to the asset base used to generate that income. Also, annualized operating income does not necessarily indicate results that would be expected for the full fiscal year. We note that, particularly for return on capital measured at the segment level, not all assets and expenses are allocated to our operating segments, and there are assets and expenses at the corporate (unallocated) level that may provide support to a segment's operations and yet are not included in the assets and expenses used to calculate that segment's return on capital. Thus, the average return on capital for the company's segments will generally be different from the company's overall return on capital. Management uses return on capital to evaluate the company's earnings efficiency and the relative performance of its segments.

The news release and Financial Information Release contain disclosures about our consolidated adjusted effective income tax rate, which is a non-GAAP liquidity measure that represents our accrued cash expenditures for income taxes. The consolidated adjusted effective income tax rate is calculated by eliminating the non-cash items that affect our GAAP income tax expense, including adjustments to valuation allowances for deferred tax assets, reductions in income taxes due to net operating loss (NOL) carry forwards, and non-cash foreign income tax expenses. Currently we do not pay income taxes in the U.S. due to NOL carryforward amounts, and thus the consolidated adjusted effective income tax rate represents income tax expense for our subsidiaries located in China, Canada and Europe. A reconciliation of our consolidated adjusted effective income tax rate to our consolidated effective GAAP income tax rate is set forth in the Financial Information Release. We believe this information is useful to investors because it demonstrates the amount of cash, as a percentage of income before income taxes, expected to be required to fund our income tax liabilities incurred for the periods reported. Our consolidated income tax expense on a GAAP basis can vary widely over different reporting periods due to the effects of non-cash items, and we believe the calculation of our consolidated adjusted effective tax rate is helpful in comparing financial reporting periods and the amount of income tax liability that we are or will be required to pay to taxing authorities in cash. We note, however, that both our GAAP and adjusted income tax rates are based on annualized amounts and estimates, which do not necessarily indicate results that could be expected for the full fiscal year. In addition, non-cash reductions in our U.S. NOL carryforwards are based on pre-tax losses in prior periods and will not be available to reduce taxes on current earnings once the NOL carryforward amounts are utilized. Management uses the consolidated adjusted

### Item 9.01 (d) -- Exhibits

99(a) News Release dated February 29, 2012

99(b) Financial Information Release dated February 29, 2012

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CULP, INC. (Registrant)

By: /s/ Kenneth R. Bowling Chief Financial Officer

(principal financial officer)

By: /s/ Thomas B. Gallagher, Jr.

Corporate Controller (principal accounting officer)

Dated: February 29, 2012

# EXHIBIT INDEX

Exhibit Number	<u>Exhibit</u>
99(a)	News Release dated February 29, 2012
99(b)	Financial Information Release dated February 29, 2012



Investor Contact:

Kenneth R. Bowling Chief Financial Officer 336-881-5630 Media Contact:

Teresa A. Huffman Vice President of Human Resources 336-889-5161

### **CULP ANNOUNCES RESULTS FOR THIRD QUARTER FISCAL 2012**

HIGH POINT, N.C. (February 29, 2012) — Culp, Inc. (NYSE: CFI) today reported financial and operating results for the third quarter of fiscal 2012 ended January 29, 2012.

Highlights for the third quarter include the following:

- § Net sales were \$60.5 million, a 17 percent increase compared with the third quarter of fiscal 2011, with mattress fabrics segment sales up 24 percent and upholstery fabric segment sales up nine percent over the same period a year ago.
- § Pre-tax income was \$2.9 million, or 4.8 percent of sales, compared with \$2.9 million, or 5.6 percent of sales, in the prior year period.
- § Net income was \$1.8 million, or \$0.14 per diluted share, compared with net income of \$2.4 million, or \$0.18 per diluted share, for the third quarter of fiscal 2011.
- § As of February 27, 2012, the company has repurchased 624,459 shares of Culp common stock for approximately \$5.4 million, or 4.7 percent of shares outstanding at the beginning of its share repurchase program announced in June 2011.
- § The company's financial position remained strong, with cash and cash equivalents and short term investments of \$23.6 million and total debt of \$10.1 million as of January 29, 2012, even with stock repurchases of \$5.4 million, capital expenditures of \$3.7 million and debt repayments of \$2.4 million during this fiscal year.

### Fiscal 2012 Year to Date Highlights

- § Year to date sales were \$178.7 million, up 14 percent from the same period a year ago, with mattress fabrics segment sales up 17 percent and upholstery fabrics segment sales up 11 percent over the same period a year ago.
- § Year to date pre-tax income was \$8.7 million, or 4.9 percent of sales, compared with \$10.4 million, or 6.6 percent of sales for the same period last year.
- § Year to date net income was \$9.9 million, or \$0.76 per diluted share, compared with net income of \$10.2 million, or \$0.77 per diluted share, for the same period a year ago. Year to date net income included a \$1.2 million income tax benefit, while net income for the previous year period included an income tax expense of \$213,000.
- § Estimated year to date cash income tax rate was 18.2 percent and 15.3 percent through the first three quarters of fiscal 2012 and fiscal 2011, respectively.
- § The projection for fourth quarter fiscal 2012 is for overall sales to increase approximately 8 to 13 percent. Pre-tax income for the fourth quarter of fiscal 2012 is expected to be in the range of \$4.5 million to \$5.4 million. Pre-tax income for the fourth quarter of fiscal 2011 was \$4.7 million.

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CFI Announces Results for Third Quarter Fiscal 2012 Page 2 February 29, 2012

Commenting on the results, Frank Saxon, chief executive officer of Culp, Inc., said, "We are very pleased with the continued momentum in our sales for the third quarter of fiscal 2012. This positive trend reflects both improved industry demand and the success of our sales and marketing initiatives, along with the benefits of our innovative designs and lean global manufacturing platform. Both of our businesses had a strong sales performance in what is typically a slower quarterly period due to scheduled holiday plant shutdowns. Overall, our operating margins have continued to be affected by higher raw material costs and a stronger Chinese currency compared with the same quarter a year ago.

"Culp is becoming recognized as an innovative leader in both mattress fabrics and upholstery fabrics as we have continued to deliver a wide range of exceptional products that meet the changing style demands of our customers around the world. In addition, as the bedding and furniture industries begin to recover, we have the capability to support our customers with outstanding service, reliable delivery performance and consistent quality and value. Just as important, we are a trusted supplier with the financial strength and flexibility to support our growth strategy in a dynamic global marketplace."

### **Mattress Fabrics Segment**

Mattress fabric sales for the third quarter were \$34.7 million, a 24 percent increase compared with \$28.0 million for the third quarter of fiscal 2011.

"Our mattress fabrics business delivered an outstanding sales performance in the third quarter, in what is typically a seasonally slower period with scheduled holiday plant closures," said Iv Culp, president of Culp's mattress fabrics division. "Demand for mattress fabrics was better than expected and the results clearly demonstrate our ability to respond to customers with expanded production capacity and a flexible manufacturing platform. The mattress industry is evolving into a more decorative business with growing consumer demand for better bedding and a higher quality mattress fabric. Culp has been at the forefront of meeting this demand with an innovative and diverse line of products in every major category, supported by exceptional customer service. We also have the ability to leverage our outstanding design capabilities for new products, and we are encouraged by the positive response from leading customers in the bedding industry.

"While we are pleased with the increased sales, our operating margins were affected by the scheduled holiday plant closings, higher raw material costs and continued pricing pressures. We are encouraged that raw material prices have come down from their peak levels and seem to have stabilized. However, we are still experiencing higher raw material costs as compared with the previous year period, and we have continued to work diligently to manage our production costs and identify alternative sources of yarns and raw materials without compromising quality or production efficiency. We understand the impact of raw material costs on operating margins, and we expect that the following quarters will show improvement.

"We believe we are well positioned for a strong year in our mattress fabrics business and look forward to the opportunities ahead for the remainder of fiscal 2012," added Culp. "We are an innovative leader in the marketplace with a flexible manufacturing platform that meets current demand trends and is supported by exceptional design, superior customer service, reliable delivery performance and consistent quality and value."

### **Upholstery Fabrics Segment**

Sales for this segment were \$25.7 million, a nine percent increase compared with \$23.7 million in the third quarter of fiscal 2011. Sales of China produced fabrics, which includes sales of Culp Europe, were \$22.6 million in the third quarter of fiscal 2012, up 9.2 percent over the prior year period, while sales of U.S. produced fabrics were \$3.1 million, up 5.5 percent from the third quarter of fiscal 2011.

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"We are encouraged by the continued growth in sales in our upholstery fabrics business in spite of the continued weakness in the U.S. housing market and the uncertain global economic situation," noted Saxon. "We were especially pleased with the year over year sales improvement from our U.S. operation with increased demand for both velvets and woven texture fabrics. We also had another solid performance with increased sales of our China produced fabrics. Customer response to these products has continued to be favorable as we have focused on offering innovative designs and high quality at a competitive price. We have been pleased with our recent sales and marketing initiatives that have resulted in increased placements with key U.S. customers, local China market customers and a growing list of international customers. Based on recent order trends, we believe our sales momentum will continue for the remainder of fiscal 2012.

"While we are pleased with the sales gains, our upholstery fabrics results for the third quarter continued to be affected by higher raw material costs and the currency impact on our China produced products, as compared with the same quarter of last year. As previously announced, we implemented price increases for the U.S. produced velvet product line that were in effect throughout the third quarter. In addition, we are implementing a price increase for the China sourced fabrics that will go into effect late in the fourth quarter. While we are encouraged that raw material costs have stabilized, our operating costs in China are higher than the same time a year ago. We will continue to leverage our outstanding design capabilities and manufacturing platform to introduce new products that offer excellent quality and value at better margins.

"In addition, the steps we have taken to align our U.S. velvet capacity with expected demand have had favorable results," added Saxon. "We realized the benefits of these initiatives as we had a return to profitability in our U.S. operation during the third quarter. We are also encouraged by the new placements with our U.S. woven texture fabric products. Notably, our costs to produce this particular category of fabrics in the U.S. are now comparable to the production costs in China. We are expecting further growth in sales and profitability from this operation during the fourth quarter."

Saxon continued, "We continue to make progress in the development of our Culp Europe operation, located in Poland. While this operation is still in the early stages of development, we are encouraged by the level of interest from several of the largest furniture manufacturers and retailers in Europe. We expect to gradually grow this business, with sales contributing approximately three percent of our total upholstery fabrics sales this fiscal year and then increasing further over the next fiscal year. Given the typical start-up costs associated with a new operation, we expect to show a small operating loss for fiscal 2012, and then begin to make a more meaningful contribution to profits in the next fiscal year. We are excited about the opportunities ahead for Culp Europe and believe we are making progress in creating a scalable operation that will enhance our global sales and extend our market reach."

### **Balance Sheet**

"Our strong financial position continues to be an important advantage for Culp in fiscal 2012," said Saxon. "As of January 29, 2012, our balance sheet reflected \$23.6 million in cash and cash equivalents and short term investments. Total debt at the end of the third quarter of fiscal 2012 was \$10.1 million. Our next major scheduled principal payment of \$2.2 million is not due until August 2012.

"As previously announced on June 16, 2011, our Board of Directors authorized the expenditure of up to \$5.0 million for the repurchase of shares of the company's common stock. Subsequently, on August 29, 2011, the Board authorized the addition of \$2.0 million to this program, for a total of \$7.0 million. As of February 27, 2012, we have returned \$5.4 million to shareholders through the repurchase of 624,459 shares, representing approximately 4.7 percent of shares outstanding at the beginning of the share repurchase program.

### Outlook

Commenting on the outlook for the fourth quarter of fiscal 2012, Saxon remarked, "Given our sales momentum, we expect sales for the fourth quarter of fiscal 2012 to be up approximately 8 to 13 percent from the fourth quarter of last year.

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"We expect sales in our mattress fabrics segment to be approximately 8 to 13 percent higher compared with the same period a year ago. Operating income in this segment is expected to be flat to slightly lower than operating income for the same period a year ago.

"In our upholstery fabrics segment, we expect sales for the fourth quarter to be 7 to 12 percent higher compared with the same period last year. We believe the upholstery fabric segment's operating income will be significantly higher than the previous year's fourth quarter.

"Considering these factors, the company expects to report pre-tax income for the fourth fiscal quarter of 2012 in the range of \$4.5 million to \$5.4 million. This is management's best estimate at present, recognizing that future financial results are difficult to predict because of overall economic uncertainties.

"Also, given the volatility in the income tax area during fiscal 2011 and for the year to date period of fiscal 2012, the income tax expense or benefit and related tax rate for the fourth quarter of fiscal 2012 remain very difficult to project," said Saxon.

In closing, Saxon remarked, "Our ability to leverage our outstanding design capabilities, product innovation and lean manufacturing platform is driving Culp's performance this fiscal year. We have continued to grow our business by meeting the changing product demands of our customers in a dynamic marketplace and in an uncertain economic climate. We have a strong competitive position in both mattress fabrics and upholstery fabrics, with further opportunities to capitalize on a sustained improvement in the marketplace. Our financial strength is a key advantage that supports our ability to execute our strategy now and make the right investments to ensure an improved performance going forward. We are pleased with the trends in our business and look forward to completing fiscal 2012 with a strong fourth quarter."

### **About the Company**

Culp, Inc. is one of the world's largest marketers of mattress fabrics for bedding and upholstery fabrics for furniture. The company's fabrics are used principally in the production of bedding products and residential and commercial upholstered furniture.

This release contains "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about the company's future operations, production levels, sales, SG&A or other expenses, margins, gross profit, operating income, earnings or other performance measures. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on the company's business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. Changes in consumer tastes or preferences toward products not produced by the company could erode demand for the company's products. Strengthening of the U.S. dollar against other currencies could make the company's products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on the company's sales in the U.S. of products produced in those countries. Also, economic and political instability in international areas could affect the company's operations or sources of goods in those areas, as well as demand for the company's products in international markets. Other factors that could affect the matters discussed in forward-looking statements are included in the company's periodic reports filed with the Securities and Exchange Commission, including the "Risk Factors" section in the company's most recent annual report on Form 10-K filed with the Securities and Exchange Commission on July 15, 2011, for fiscal year ended May 1, 2011.

# CULP, INC. Condensed Financial Highlights

(Unaudited)

	Three Mo	nths E	Nine Months Ended							
	January 29, 2012		January 30, 2011	January 29, 2012		January 30, 2011				
Net sales	\$ 60,450,000	\$	51,652,000	\$ 178,733,000	\$	156,443,000				
Income before income taxes	\$ 2,877,000	\$	2,908,000	\$ 8,705,000	\$	10,387,000				
Net income	\$ 1,802,000	\$	2,425,000	\$ 9,873,000	\$	10,174,000				
Net income per share:										
Basic	\$ 0.14	\$	0.19	\$ 0.77	\$	0.79				
Diluted	\$ 0.14	\$	0.18	\$ 0.76	\$	0.77				
Average shares outstanding:										
Basic	12,536,000		13,005,000	12,777,000		12,936,000				
Diluted	12,677,000		13,228,000	12,918,000		13,218,000				

# CULP, INC. FINANCIAL INFORMATION RELEASE CONSOLIDATED STATEMENTS OF NET INCOME FOR THE THREE MONTHS AND NINE MONTHS ENDED JANUARY 29, 2012 AND JANUARY 30, 2011 (UNAUDITED)

(Amounts in Thousands, Except for Per Share Data)

## THREE MONTHS ENDED

		Amo	unts			Percent of Sales					
	Jar	nuary 29,		uary 30,	% Over	January 29,	January 30,				
		2012		2011	(Under)	2012	2011				
Net sales	\$	\$ 60,450		51,652	17.0 %	<b>100.0</b> %	100.0 %				
Cost of sales		51,939		43,413	19.6 %	<b>85.9</b> %	84.0 %				
Gross profit		8,511		8,239	3.3 %	14.1 %	16.0 %				
Selling, general and											
administrative expenses		5,518		5,129	7.6 %	<b>9.1</b> %	9.9 %				
Restructuring expense		-		7	(100.0) %	0.0 %	0.0 %				
Income from operations		2,993		3,103	(3.5) %	5.0 %	6.0 %				
Interest expense		181		224	(19.2) %	<b>0.3</b> %	0.4 %				
Interest income		(148)		(57)	159.6 %	(0.2) %	(0.1) %				
Other expense		83		28	196.4 %	0.1 %	0.1 %				
Income before income taxes		2,877		2,908	(1.1) %	4.8 %	5.6 %				
Income taxes*		1,075		483	122.6 %	37.4 %	16.6 %				
Net income	\$	1,802		2,425	(25.7) %	3.0 %	4.7 %				
Net income per share-basic	\$	0.14	\$	0.19	(26.3) %						
Net income per share-diluted	\$	0.14	\$	0.18	(22.2) %						
Average shares outstanding-basic		12,536		13,005	(3.6) %						
Average shares outstanding-diluted		12,677		13,228	(4.2) %						

## NINE MONTHS ENDED

		Amo	ounts			Percent of Sales					
	Ja	nuary 29, 2012	Jan	uary 30, 2011	% Over (Under)	January 29, 2012	January 30, 2011				
Net sales Cost of sales	\$	178,733 152,698		156,443 130,886	14.2 % 16.7 %	100.0 % 85.4 %	100.0 % 83.7 %				
Gross profit		26,035		25,557	1.9 %	14.6 %	16.3 %				
Selling, general and											
administrative expenses		16,995		14,544	16.9 %	9.5 %	9.3 %				
Income from operations		9,040	_	11,013	(17.9) %	5.1 %	7.0 %				
Interest expense		590		659	(10.5) %	0.3 %	0.4 %				
Interest income		(387)		(144)	168.8 %	(0.2) %	(0.1) %				
Other expense		132		111	18.9 %	0.1 %	0.1 %				
Income before income taxes		8,705		10,387	(16.2) %	4.9 %	6.6 %				
Income taxes*		(1,168)		213	N.M.	(13.4) %	2.1 %				
Net income	\$	9,873		10,174	(3.0) %	5.5 %	6.5 %				
Net income per share-basic	\$	0.77	\$	0.79	(2.5) %						
Net income per share-diluted	\$	0.76	\$	0.77	(1.3) %						
Average shares outstanding-basic		12,777		12,936	(1.2) %						
Average shares outstanding-diluted		12,918		13,218	(2.3) %						
Adjusted Effective Income Tax Rate (1)		18.2%		15.3%							

<sup>\*</sup> Percent of sales column for income taxes is calculated as a % of income before income taxes.

<sup>(1)</sup> See page 8 for reconciliation to the GAAP effective income tax rate.

### CULP, INC. FINANCIAL INFORMATION RELEASE CONSOLIDATED BALANCE SHEETS JANUARY 29, 2012, JANUARY 30, 2011 AND MAY 1, 2011 Unaudited

(Amounts in Thousands)

		Amou	ints	Increas	se	
	Jai	nuary 29,	January 30,	(Decrea	se)	* May 1,
		2012	2011	Dollars	Percent	2011
Current assets						
Cash and cash equivalents	\$	15,096	17,259	(2,163)	(12.5) %	23,181
Short-term investments	Ψ	8,511	5,518	2,993	54.2 %	7,699
Accounts receivable		22,012	16,909	5,103	30.2 %	20,209
Inventories		32,910	26,407	6,503	24.6 %	28,723
Deferred income taxes		2,767	296	2,471	834.8 %	293
Assets held for sale		2,707 45	112	(67)	(59.8) %	293 75
Income taxes receivable		43	407	(407)	(100.0) %	75 79
Other current assets		2,522	1,521		65.8 %	2,376
				1,001		
Total current assets		83,863	68,429	15,434	22.6 %	82,635
Property, plant & equipment, net		30,285	30,571	(286)	(0.9) %	30,296
Goodwill		11,462	11,462	-	0.0 %	11,462
Deferred income taxes		3,903	1,322	2,581	195.2 %	3,606
Other assets		1,944	2,093	(149)	(7.1) %	2,052
Total assets	<u>\$</u>	131,457	113,877	17,580	15.4 %	130,051
Current liabilities						
Current maturities of long-term debt	\$	2,400	2,400	_	0.0 %	2,412
Line of credit	Ψ	875	2,400	875	100.0 %	2,712
Accounts payable - trade		23,489	17,121	6,368	37.2 %	24,871
Accounts payable - capital expenditures		15	203	(188)	(92.6) %	140
Accrued expenses		7,594	5,971	1,623	27.2 %	7,617
Accrued restructuring		40	71	(31)	(43.7) %	44
Deferred income taxes			, =	(01)	0.0 %	82
Income taxes payable - current		208	289	(81)	(28.0) %	646
Total current liabilities		34,621	26,055	8,566	32.9 %	35,812
Income taxes payable - long-term		4,040	3,934	106	2.7 %	4,167
Deferred income taxes		659	622	37	5.9 %	596
Long-term debt , less current maturities		6,766	9,166	(2,400)	(26.2) %	9,135
Total liabilities		46,086	39,777	6,309	15.9 %	49,710
Shareholders' equity		85,371	74,100	11,271	15.2 %	80,341
Total liabilities and						
shareholders' equity	<u>\$</u>	131,457	113,877	17,580	15.4 %	130,051
Shares outstanding		12,693	13,214	(521)	(3.9) %	13,264

<sup>\*</sup> Derived from audited financial statements.

### CULP, INC. FINANCIAL INFORMATION RELEASE CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED JANUARY 29, 2012 AND JANUARY 30, 2011 Unaudited

(Amounts in Thousands)

Amo  January 29, 2012  \$ 9,873  3,600 183 258 (39) (2,751) (157) (196)	January 30 2011 \$ 10,	3,205 385 280
\$ 9,873  3,600 183 258 (39) (2,751) (157)	\$ 10,	3,205 385 280
3,600 183 258 (39) (2,751) (157)	3,	3,205 385 280
3,600 183 258 (39) (2,751) (157)	3,	3,205 385 280
183 258 (39) (2,751) (157)	(	385 280
183 258 (39) (2,751) (157)	(	385 280
183 258 (39) (2,751) (157)	(	385 280
258 (39) (2,751) (157)	(	280
(2,751) (157)		(205)
(2,751) (157)	(1,	(285)
		,219)
(196)		15
		33
(1,769)		3,053
(4,045)		(291)
(159)		204
(49)		13
		5,459)
		3,822)
		(253)
		379
2,730	6,	5,412
	(5,	5,580)
		27
		1,532)
		2,037
(4,252)	(8,	3,048)
•		-
		-
(2,354)		(129)
-	(	(188)
		591
		- (0.5)
		(27)
		285
(6,665)		532
102		68
(8,085)	(1,	1,036)
23,181	18	3,295
\$ 15,096	\$ 17,	7,259
	(49) (1,709) (1) (4) (305) 2,730 (3,715) 188 (4,821) 4,096 (4,252) (6,323 (5,500) (2,354) - 237 (5,384) (26) 39 (6,665) 102 (8,085) 23,181	(49) (1,709) (1,709) (1) (3) (4) (305)  2,730  6  (3,715) (5) 188 (4,821) (4,496 (2) (4,252)  (8)  6,323 (5,500) (2,354)  237 (5,384) (26) 39 (6,665)  102  (8,085) (1  23,181 18

**\$ (656) \$** 1,024

### CULP, INC. FINANCIAL INFORMATION RELEASE STATEMENTS OF OPERATIONS BY SEGMENT FOR THE THREE MONTHS ENDED JANUARY 29, 2012 AND JANUARY 30, 2011 (Unaudited)

(Amounts in thousands)

THREE MONTHS ENDED

		Amou	ınts			Percent of Total Sales						
Net Sales by Segment	Ja	nuary 29, 2012	January 30, 2011		% Over (Under)	January 29, 2012	January 30, 2011					
Mattress Fabrics Upholstery Fabrics	\$	34,719 25,731	27,991 23,661		24.0 % 8.7 %	57.4 % 42.6 %	54.2 % 45.8 %					
Net Sales	<u>\$</u>	60,450	51,652		17.0 %	100.0 %	100.0 %					
Gross Profit by Segment	_					Gross Profi	t Margin					
Mattress Fabrics Upholstery Fabrics	\$	5,104 3,407	4,596 3,643		11.1 % (6.5) %	14.7 % 13.2 %	16.4 % 15.4 %					
Subtotal		8,511	8,239		3.3 %	14.1 %	16.0 %					
Selling, General and Administrative expenses by Segment	_					Percent o	f Sales					
Mattress Fabrics Upholstery Fabrics Unallocated Corporate expenses Selling, General and Administrative expenses	\$	1,970 2,653 895 5,518	1,780 2,517 832 5,129		10.7 % 5.4 % 7.6 % 7.6 %	5.7 % 10.3 % 1.5 % 9.1 %	6.4 % 10.6 % 1.6 % 9.9 %					
Operating Income (loss) by Segment	_					Operating Income	(Loss) Margin					
Mattress Fabrics Upholstery Fabrics Unallocated corporate expenses	\$	3,134 754 (895)	2,816 1,126 (832)		11.3 % (33.0) % 7.6 %	9.0 % 2.9 % (1.5) %	10.1 % 4.8 % (1.6) %					
Subtotal		2,993	3,110		(3.8) %	5.0 %	6.0 %					
Restructuring and related charges		_	(7)	(1)	(100.0) %	0.0 %	(0.0) %					
Operating income		2,993	3,103		(3.5) %	5.0 %	6.0 %					
Depreciation by Segment	_											
Mattress Fabrics Upholstery Fabrics Subtotal	\$ \$	1,081 133 1,214	974 134 1,108		11.0 % (0.7) % 9.6 %							

### Notes:

<sup>(1)</sup> The \$7 restructuring charge represents \$17 for lease termination and other exit costs offset by a credit of \$10 for sales proceeds received on equipment with no carrying value.

### CULP, INC. FINANCIAL INFORMATION RELEASE STATEMENTS OF OPERATIONS BY SEGMENT FOR THE NINE MONTHS ENDED JANUARY 29, 2012 AND JANUARY 30, 2011 (Unaudited)

# (Amounts in thousands)

				NINE	E MONTHS EN	NDED							
		A	moun	ts			Percent of Total Sales						
Net Sales by Segment	Já	anuary 29, 2012		January 30, 2011	% Over (Under)		January 29, 2012		January 30, 2011				
Mattress Fabrics Upholstery Fabrics	\$	102,130 76,603		87,244 69,199	17.1 10.7	% %	57.1 42.9		55.8 % 44.2 %				
Net Sales	\$	178,733		156,443	14.2	<u>%</u>	100.0	<u>%</u>	100.0 %				
Gross Profit by Segment						-	Gross	Profi	Margin				
Mattress Fabrics Upholstery Fabrics	\$	16,180 9,932		15,616 9,941	3.6 (0.1)	% %	15.8 13.0		17.9 % 14.4 %				
Subtotal		26,112		25,557	2.2	%	14.6	%	16.3 %				
Other non-recurring charges		(77)	(1)		100.0	%	(0.0)	%	0.0 %				
Gross Profit	===	26,035		25,557	1.9	<u>%</u>	14.6	<u>%</u>	16.3 %				
Selling, General and Administrative expenses by Segment	_					_	Per	cent of	f Sales				
Mattress Fabrics Upholstery Fabrics Unallocated Corporate expenses Selling, General, and Administrative expenses	\$	6,094 8,186 2,715 16,995		5,480 6,394 2,670 14,544	11.2 28.0 1.7 16.9	% % %	6.0 10.7 1.5 9.5	% % %	6.3 % 9.2 % 1.7 % 9.3 %				
Operating Income (loss) by Segment	_					_	Operating I	icome	(Loss) Margin				
Mattress Fabrics Upholstery Fabrics Unallocated corporate expenses Subtotal	\$	10,087 1,745 (2,715) 9,117		10,136 3,547 (2,670) 11,013	(0.5) (50.8) 1.7 (17.2)	% % %	9.9 2.3 (1.5) 5.1		11.6 % 5.1 % (1.7) % 7.0 %				
Other non-recurring charges		(77)	(1)	<u>-</u> _	100.0	%	(0.0)	%	0.0 %				
Operating income		9,040		11,013	(17.9)	<u>%</u>	5.1	%	7.0 %				
Return on Capital (2)	_												
Mattress Fabrics Upholstery Fabrics Unallocated Corporate Consolidated		25.1% 17.1% N/A 17.9%		26.0% 38.1% N/A 23.1%									
Capital Employed (2) (3)	_												
Mattress Fabrics Upholstery Fabrics Unallocated Corporate Consolidated		52,595 17,572 (125) 70,042		53,954 12,506 (751) 65,709	(2.5) 9 40.5 9 N/A 6.6 9	%							
Depreciation by Segment	_												
Mattress Fabrics Upholstery Fabrics Subtotal	\$	3,163 437 3,600		2,795 410 3,205	13.2% 6.6% 12.3%								

# Notes:

- (1) Our other non-recurring charges represent employee termination benefits associated with our Anderson, SC plant facility.
- (2) See pages 6 and 7 of this financial information release for calculations.
- (3) The capital employed balances are as of January 29, 2012 and January 30, 2011.

# CULP, INC. FINANCIAL INFORMATION RELEASE RETURN ON CAPITAL EMPLOYED BY SEGMENT FOR THE NINE MONTHS ENDED JANUARY 29,2012 (Amounts in Thousands) (Unaudited)

	Ja	Derating Income Nine Months Ended nuary 29, 2012 (1)	(	werage Capital nployed (3)	Return on Avg. Capital Employed (2)
Mattress Fabrics Upholstery Fabrics (less: Unallocated Corporate)	\$	10,087 1,745 (2,792)	\$	53,609 13,569 66	25.1% 17.1% N/A
Total	\$	9,040	\$	67,243	17.9%

Average Capital Employed	As of the three Months Ended January 29, 2012							As of the t	e Months l	led October	, 2011	As of the three Months Ended July 31, 2011												
		attress abrics	U	pholstery Fabrics		nallocated Corporate		Total	_	Mattress Fabrics	U	pholstery Fabrics		nallocated Corporate		Total		Mattress Fabrics		pholstery Fabrics		allocated orporate	7	otal
Total assets Total liabilities		69,063 16,468)		29,501 (11,929)		32,893 (17,689)		131,457 (46,086)		68,568 (15,353)		24,462 (11,253)		34,094 (16,421)		127,124 (43,027)		71,325 (15,331)		26,683 (13,507)		31,299 (19,118)		29,307 47,956)
Subtotal Less:	\$ :	52,595	\$	17,572	\$	15,204	\$	85,371	\$	53,215	\$	13,209	\$	17,673	\$	84,097	\$	55,994	\$	13,176	\$	12,181	\$	81,351
Cash and cash equivalents Short-term investments		-		-		(15,096) (8,511)		(15,096) (8,511)		-		-		(13,795) (10,482)		(13,795) (10,482)		-		-		(14,570) (10,443)	(	14,570) 10,443)
Deferred income taxes - current Income taxes receivable		-		-		(2,767)		(2,767)		-		-		(2,659) (79)		(2,659) (79)		-		-		(1,237) (79)		(1,237) (79)
Deferred income taxes - non- current Current maturities of long-term		-		-		(3,903)		(3,903)		-		-		(4,540)		(4,540)		-		-		(2,191)		(2,191)
debt Line of credit		-		-		2,400 875		2,400 875		-		-		2,401		2,401		-		-		2,409		2,409
Deferred income taxes - current Income taxes payable - current		-		-		208		208		-		-		- 373		- 373		-		-		82 345		82 345
Income taxes payable - long- term Deferred income taxes - non-		-		-		4,040		4,040		-		-		4,096		4,096		-		-		4,178		4,178
current Long-term debt, less current		-		-		659		659		-		-		659		659		-		-		596		596
maturities		-		-		6,766		6,766		-		-		6,818		6,818		-		-		9,079		9,079
Total Capital Employed	\$ :	52,595	\$	17,572	\$	(125)	\$	70,042	\$	53,215	\$	13,209	\$	465	\$	66,889	\$	55,994	\$	13,176	\$	350	\$	69,520

	As of the three Months Ended May 1, 2011						
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total			
Total assets Total liabilities	66,637 (14,005)	25,929 (15,612)	37,485 (20,093)	130,051 (49,710)			
Subtotal	\$ 52,632	\$ 10,317	\$ 17,392	\$ 80,341			
Less: Cash and cash equivalents Short-term investments Deferred income taxes - current Income taxes receivable Deferred income taxes - non- current Current maturities of long-term debt Line of credit Deferred income taxes - current Income taxes payable - current Income taxes payable - long- term Deferred income taxes - non- current Long-term debt, less current maturities		- - - - - - - - -	(23,181) (7,699) (293) (79) (3,606) 2,412 82 646 4,167 596 9,135	(23,181) (7,699) (293) (79) (3,606) 2,412 			
Total Capital Employed	\$ 52,632	\$ 10,317	\$ (428)	\$ 62,521			
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total			
Average Capital Employed (3)	\$ 53,609	\$ 13,569	\$ 66	\$ 67,243			

- Notes: (1) See reconciliation per page 5 of this financial information release.
- Return on average capital employed represents operating income for the nine month period ending January 29, 2012 divided by 3 quarters times 4 quarters to arrive at an annualized value then divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments, long-term debt, including current maturities, line of credit, current and noncurrent deferred tax assets and liabilities, income taxes payable, and income taxes receivable.
- Average capital employed was computed using the four periods ending May 1, 2011, July 31, 2011, October 30, 2011, and January 29, 2012.

# CULP, INC. FINANCIAL INFORMATION RELEASE RETURN ON CAPITAL EMPLOYED BY SEGMENT FOR THE NINE MONTHS ENDED JANUARY 30, 2011 (UNAUDITED)

		Derating Income Nine Months Ended muary 30, 2011 (1)	(	Average Capital mployed (3)	Return on Avg. Capital Employed (2)	
Mattress Fabrics Upholstery Fabrics (less: Unallocated Corporate)	\$	10,136 3,547 (2,670)	\$	52,006 12,415 (954)	26.0% 38.1% N/A	
Total	\$	11,013	\$	63,467	23.1%	

Average Capital Employed	As of the three Months Ended January 30, 2011						As of the three Months Ended October 31, 2010						As of the three Months Ended August 1, 2010										
		Mattress Fabrics		pholstery Fabrics		Inallocated Corporate		Total		Mattress Fabrics		pholstery Fabrics		nallocated Corporate	Total		attress abrics		pholstery Fabrics		nallocated Corporate	Tota	1
Total assets Total liabilities		63,830 (9,876)		22,623 (10,117)		27,424 (19,784)		113,877 (39,777)	_	65,485 (10,634)		22,277 (10,275)		24,146 (19,495)	111,908 (40,404)		66,919 14,902)		24,415 (11,126)		21,763 (19,943)	113,0 (45,9	
Subtotal	\$	53,954	\$	12,506	\$	7,640	5	\$ 74,100	\$	54,851	\$	12,002	\$	4,651	\$ 71,504	\$	52,017	\$	13,289	\$	1,820	\$ 67,1	126
Less: Cash and cash equivalents Short-term investments Deferred income taxes - current Income taxes receivable		- - -		- - - -		(17,259) (5,518) (296) (407)		(17,259) (5,518) (296) (407)		- - -		- - - -		(15,262) (4,035) (176) (477)	(15,262) (4,035) (176) (477)		-		- - -		(14,045) (4,009) (138) (568)	(1	045) 009) 138) 568)
Deferred income taxes - non- current		-		-		(1,322)		(1,322)		-		-		(1,391)	(1,391)		-		-		(245)	(2	245)
Current maturities of long-term debt Income taxes payable - current Income taxes payable - long-		-		-		2,400 289		2,400 289		-		-		2,396 90	2,396 90		-		-		194 182		194 182
term Deferred income taxes - non-		-		-		3,934		3,934		-		-		3,890	3,890		-		-		3,877	ŕ	377
current Long-term debt, less current maturities		-		-		9,166		9,166		-		-		622 9,209	622 9,209		-		-		666 11,453	11,4	666 453
Total Capital Employed	\$	53,954	\$	12,506	\$	(751)	ç	\$ 65,709	\$	54,851	\$	12,002	\$	(483)	\$ 66,370	\$	52,017	\$	13,289	\$	(813)	\$ 64,4	193

	As of the three Months Ended May 2, 2010					
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total		
Total assets Total liabilities	61,922 (14,720)	25,420 (13,559)	25,256 (21,272)	112,598 (49,551)		
Subtotal	\$ 47,202	\$ 11,861	\$ 3,984	\$ 63,047		
Less: Cash and cash equivalents Short-term investments Deferred income taxes - current Income taxes receivable	- - -	- - -	(18,295) (3,023) (150) (728)	(18,295) (3,023) (150) (728)		
Deferred income taxes - non- current Current maturities of long-term debt Income taxes payable - current	-	-	(324)	(324)		
	-		196 224	196 224		
Income taxes payable - long- term Deferred income taxes - non-	-	-	3,876	3,876		
current Long-term debt, less current	-	-	982	982		
maturities	-	-	11,491	11,491		
Total Capital Employed	\$ 47,202	\$ 11,861	\$ (1,767)	\$ 57,296		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total		
Average Capital Employed (3)	\$ 52,006	\$ 12,415	\$ (954)	\$ 63,467		

- Notes:
  (1) Operating income excludes restructuring and related charges—see reconciliation per page 5 of this financial information release.
- Return on average capital employed represents operating income for the 9 month period ending January 30, 2011 divided by 3 quarters times 4 quarters to arrive at an annualized value then divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments, long-term debt, including current maturities, current and noncurrent deferred tax assets and liabilities, current and long-term income taxes payable, and income taxes receivable.
- Average capital employed computed using the four periods ending May 2,2010, August 1,2010, October 31, 2010, and January 30, 2011.

# CULP, INC. FINANCIAL INFORMATION RELEASE CONSOLIDATED ADJUSTED EFFECTIVE INCOME TAX RATE FOR THE NINE MONTHS ENDED JANUARY 29, 2012 AND JANUARY 30, 2011 Unaudited

(Amounts in Thousands)

		Amounts		
		January 29, 2012	January 30, 2011	
Consolidated Effective GAAP Income Tax Rate	(1)	(13.4) %	2.1 %	
Reduction of U.S. Valuation Allowance		50.2 %	-	
Reduction of China Valuation Allowance		-	12.2 %	
Fiscal 2012 Non-Cash U.S. Income Tax Expense		(18.1) %	(2.0) %	
Fiscal 2012 Non-Cash Foreign Income Tax Expense		(0.5) %	3.0 %	
Consolidated Adjusted Effective Income Tax Rate	(2)	18.2 %	15.3 %	

- (1) Calculated by dividing consolidated income tax (benefit) expense by consolidated income before income taxes.
- (2) Represents estimated cash income tax expense for our subsidiaries located in Canada, China, and Poland divided by consolidated income before income taxes.