# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> For the quarterly period ended November 1, 2020 Commission File No. 1-12597

# CULP, INC.

(Exact name of registrant as specified in its charter)

NORTH CAROLINA

(State or other jurisdiction of incorporation or other organization)

1823 Eastchester Drive High Point, North Carolina (Address of principal executive offices) **56-1001967** (I.R.S. Employer Identification No.)

> 27265-1402 (zip code)

(336) 889-5161

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

		Name of Each Exchange
Title of Each Class	Trading Symbol(s)	On Which Registered
Common Stock, par value \$.05/ Share	CULP	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.  $\boxtimes$  YES NO  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period after the registrant was required to submit such files).  $\boxtimes$  YES NO  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	Accelerated filer	X
Non-accelerated filer	Smaller Reporting Company	
	Emerging Growth Company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). 🗆 YES NO 🖾

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common shares outstanding at December 10, 2020: 12,303,795 Par Value: \$0.05 per share

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### CULP, INC. CONSOLIDATED STATEMENTS OF NET INCOME (LOSS) FOR THE THREE AND SIX MONTHS ENDED NOVEMBER 1, 2020 AND NOVEMBER 3, 2019 UNAUDITED (Amounts in Thousands, Except for Per Share Data)

		THREE MONTHS ENDED		
	No	vember 1, 2020	N	ovember 3, 2019
Net sales	\$	76,851	\$	69,550
Cost of sales		(62,590)		(56,024)
Gross profit from continuing operations		14,261		13,526
Selling, general and administrative expenses		(9,743)		(9,117)
Income from continuing operations		4,518		4,409
Interest expense				(21)
Interest income		59		258
Other expense		(680)		(99)
Income before income taxes from continuing operations		3,897		4,547
Income tax expense		(1,613)		(2,279)
Income (loss) from investment in unconsolidated joint venture		100		(16)
Net income from continuing operations		2,384		2,252
Loss before income taxes from discontinued operation		_		(441)
Income tax benefit		_		381
Net loss from discontinued operation		_		(60)
Net income	\$	2,384	\$	2,192
Net income from continuing operations per share - basic	\$	0.19	\$	0.18
Net income from continuing operations per share - diluted	\$	0.19	\$	0.18
Net loss from discontinued operation per share - basic	\$	_	\$	(0.00)
Net loss from discontinued operation per share - diluted	\$	_	\$	(0.00)
Net income per share - basic	\$	0.19	\$	0.18
Net income per share - diluted	\$	0.19	\$	0.18
Average shares outstanding, basic		12,298		12,408
Average shares outstanding, diluted		12,324		12,408

		SIX MONTHS ENDED			
	1	November 1,		November 3,	
		2020		2019	
Net sales	\$	141,315	\$	140,269	
Cost of sales		(117,153)		(114,331)	
Gross profit from continuing operations		24,162		25,938	
Selling, general and administrative expenses		(17,761)		(18,266)	
Restructuring credit				35	
Income from continuing operations		6,401		7,707	
Interest expense		(51)		(21)	
Interest income		117		518	
Other expense		(1,046)		(194)	
Income before income taxes from continuing operations		5,421		8,010	
Income tax expense		(5,937)		(3,971)	
Income (loss) from investment in unconsolidated joint venture		167		(3)	
Net (loss) income from continuing operations		(349)		4,036	
Loss before income taxes from discontinued operation		_		(1,062)	
Income tax benefit		—		392	
Net loss from discontinued operation		_		(670)	
Net (loss) income	\$	(349)	\$	3,366	
Net (loss) income from continuing operations per share - basic	\$	(0.03)	\$	0.33	
Net (loss) income from continuing operations per share - diluted	\$	(0.03)	\$	0.33	
Net loss from discontinued operation per share - basic	\$	_	\$	(0.05)	
Net loss from discontinued operation per share - diluted	\$	_	\$	(0.05)	
Net (loss) income per share - basic	\$	(0.03)	\$	0.27	
Net (loss) income per share - diluted	\$	(0.03)	\$	0.27	
Average shares outstanding, basic		12,293		12,403	
Average shares outstanding, diluted		12,293		12,413	

See accompanying notes to consolidated financial statements.

### CULP, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) FOR THE THREE AND SIX MONTHS ENDED NOVEMBER 1, 2020 AND NOVEMBER 3, 2019 UNAUDITED (Amounts in Thousands)

		THREE MONTHS ENDED				
		November 1, 2020				
Net income	\$	2,384	\$	2019 2,192		
		(20)		0		
Unrealized holding (losses) gains on investments, net of tax		(39)		9		
Reclassification adjustment for realized loss on investments	5	0	¢	2 201		
Comprehensive income	\$	2,351	\$	2,201		
Plus: Comprehensive loss attributable to noncontrolling interest associated with discontinued operation				108		
Comprehensive income attributable to Culp, Inc.				108		
comprehensive income autouable to Cuip, inc.	\$	2,351	\$	2,309		
	—					
		SIX MONT	HS E	NDED		
		November 1,		November 3,		
		2020		2019		
Net (loss) income	\$	(349)	\$	3,366		
Unrealized holding gains on investments, net of tax		30		15		
Reclassification adjustment for realized loss on investments		6				
	\$	(313)	\$	3,381		
(Comprehensive (loss) income						
Comprehensive (loss) income Plus: Comprehensive loss attributable to noncontrolling	\$	(515)	Ψ	5,501		
Plus: Comprehensive (loss) income plus: Comprehensive loss attributable to noncontrolling interest associated with discontinued operation	3	(515)	Ψ	272		
Plus: Comprehensive loss attributable to noncontrolling	3		÷			

See accompanying notes to consolidated financial statements.

### CULP, INC. CONSOLIDATED BALANCE SHEETS NOVEMBER 1, 2020, NOVEMBER 3, 2019, AND MAY 3, 2020 UNAUDITED (Amounts in Thousands)

	November 1, 2020		November 3 2019	* May 3, 2020	
Current assets:					
Cash and cash equivalents	\$	45,288	46,955	69,790	
Short-term investments - held-to-maturity		5,005	_	4,271	
Short-term investments - available for sale		5,462	_	923	
Accounts receivable, net		32,960	23,890	25,093	
Inventories		47,726	51,443	47,907	
Current income taxes receivable		_	776	1,585	
Current assets - discontinued operation		_	4,760	_	
Other current assets		3,509	2,745	2,116	
Total current assets		139,950	130,569	151,685	
Property, plant and equipment, net		41,599	45,221	43,147	
Goodwill		—	13,569	—	
Intangible assets		3,192	3,711	3,380	
Long-term investments - rabbi trust		8,060	7,575	7,834	
Long-term investments - held-to-maturity		759	—	2,076	
Right of use assets		6,165	4,883	3,903	
Noncurrent income taxes receivable		—	733	—	
Deferred income taxes		645	511	793	
Investment in unconsolidated joint venture		1,859	1,504	1,602	
Long-term note receivable affiliated with discontinued operation		—	1,800	—	
Noncurrent assets - discontinued operation		—	22,950	—	
Other assets		547	496	664	
Total assets	\$	202,776	233,522	215,084	
Current liabilities:					
Line of credit - China operations	\$	_	—	1,015	
Paycheck Protection Program Loan		_	_	7,606	
Accounts payable - trade		38,247	26,336	23,002	
Accounts payable - capital expenditures		68	398	107	
Operating lease liability - current		2,316	2,090	1,805	
Deferred revenue		375	375	502	
Accrued expenses		11,684	8,263	5,687	
Accrued restructuring costs		_	35	_	
Current liabilities - Discontinued operation		_	1,907	—	
Income taxes payable - current		1,413	1,539	395	
Total current liabilities		54,103	40,943	40,119	
Line of credit - U.S. operations			_	29,750	
Accrued expenses - long-term		_	333	167	
Operating lease liability - noncurrent		4,008	2,614	2,016	
Income taxes payable - long-term		3,325	3,442	3,796	
Deferred income taxes		6,089	3,283	1,818	
Deferred compensation		8,000	7,429	7,720	
Contingent consideration affiliated with discontinued operation		_	6,006		
Noncurrent liabilities - discontinued operation		_	3,550	—	
Total liabilities		75,525	67,600	85,386	
Commitments and Contingencies (Notes 10, 17 and 18)			,		
Shareholders' equity					
Preferred stock, \$0.05 par value, authorized 10,000,000		_	_	_	
Common stock, \$0.05 par value, authorized 40,000,000 shares, issued and outstanding 12,303,023 at November 1, 2020; 12,411,957 at November 3,					
2019; and 12,284,946 at May 3, 2020		615	621	615	
Capital contributed in excess of par value		43,031	44,109	42,582	
Accumulated earnings		83,579	116,735	86,511	
Accumulated other comprehensive income (loss)		26	55	(10)	
Total shareholders' equity attributable to Culp, Inc.		127,251	161,520	129,698	
Noncontrolling interest - discontinued operation		-	4,402		
Total equity		127,251	165,922	129,698	
			· · · · ·		

\* Derived from audited financial statements.

See accompanying notes to consolidated financial statements.

#### CULP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED NOVEMBER 1, 2020 AND NOVEMBER 3, 2019 UNAUDITED (Amounts in Thousands)

	SIX	SIX MONTHS ENDED		
	November 2020	1,	November 3, 2019	
Cash flows from operating activities:				
Net (loss) income	\$	(349)	3,366	
Adjustments to reconcile net (loss) income to net cash provided by operating				
activities:				
Depreciation		3,538	3,893	
Amortization		235	353	
Stock-based compensation		474	467	
Deferred income taxes		4,419	53	
Gain on disposal of equipment		-	(93)	
Realized loss on short-term investments available for sale		6	—	
(Income) loss from investment in unconsolidated joint venture		(167)	3	
Foreign currency exchange loss (gain)		723	(106)	
Changes in assets and liabilities:				
Accounts receivable		(7,663)	(835)	
Inventories		602	(4,797)	
Other current assets		(1,175)	(31)	
Other assets		(40)	133	
Accounts payable – trade	1	14,156	3,564	
Deferred revenue		(127)	(24)	
Accrued expenses and deferred compensation		6,019	1,620	
Accrued restructuring costs		—	(89)	
Income taxes		2,052	770	
Net cash provided by operating activities		22,703	8,247	
Cash flows from investing activities:				
Capital expenditures		(2,041)	(2,410)	
Proceeds from the sale of equipment		12	363	
Investment in unconsolidated joint venture		(90)	_	
Proceeds from the maturity of short-term investments (Held to Maturity)		1,800	5,000	
Purchase of short-term and long-term investments (Held to Maturity)		(1,245)		
Purchase of short-term investments (Available for Sale)		(5,010)	_	
Proceeds from the sale of short-term investments (Available for Sale)		455	_	
Proceeds from the sale of long-term investments (rabbi trust)		77	_	
Purchase of long-term investments (rabbi trust)		(257)	(479)	
Net cash (used in) provided by investing activities		(6,299)	2,474	
Cash flows from financing activities:			2.	
Payments associated with lines of credit	G	30,772)	_	
Payments associated with Paycheck Protection Program Loan		(7,606)	_	
Dividends paid		(2,583)	(2,482)	
Cash paid for acquisition of business			(1,532)	
Proceeds from subordinated loan payable associated with the			(1,552)	
noncontrolling interest of discontinued operation		_	250	
Capital contribution from noncontrolling interest associated				
with discontinued operation		_	360	
Common stock surrendered for withholding taxes payable		(25)	(51)	
Payments of debt issuance costs		(15)		
Net cash used in financing activities	(4	41,001)	(3,455)	
Effect of exchange rate changes on cash and cash equivalents	(	95	(91)	
(Decrease) increase in cash and cash equivalents	(	24,502)	7,175	
Cash and cash equivalents at beginning of period		69,790	40,008	
Cash and cash equivalents at end of period (1)		45,288	47,183	
cash and cash equivalents at end of period (1)		13,200	47,183	

See accompanying notes to consolidated financial statements.

(1) As of November 3, 2019, cash and cash equivalents totaled \$47.2 million, of which \$47.0 million and \$228,000 were classified as (i) cash and cash equivalents and (ii) within current assets – discontinued operation, respectively, in the accompanying Consolidated Balance Sheets.

### CULP, INC. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY SIX-MONTH PERIOD ENDED NOVEMBER 1, 2020 UNAUDITED (Dollars in thousands, except share data)

	Common Shares	 ount	Cont in E	apital ributed Excess ur Value	umulated arnings	Comp	mulated Other rehensive ) Income	Total Shareholders' Equity
Balance, May 3, 2020 *	12,284,946	\$ 615	\$ 4	42,582	\$ 86,511	\$	(10)	\$ 129,698
Net loss		_			(2,733)		_	(2,733)
Stock-based compensation		—		126				126
Unrealized gain on investments		_					69	69
Fully vested common stock award	7,000	—						
Dividends paid		_			(1,291)		_	(1,291)
Balance, August 2, 2020	12,291,946	\$ 615	\$ 4	42,708	\$ 82,487	\$	59	\$ 125,869
Net income		_			2,384		_	2,384
Stock-based compensation		—		348	—		—	348
Unrealized loss on investments		—					(33)	(33)
Fully vested common stock award	5,193	—			—		—	
Common stock issued in connection with vesting of performance-based restricted stock units	8,019	_		_	_		_	_
Common stock surrendered for withholding								
taxes payable	(2,135)	—		(25)				(25)
Dividends paid		—		_	(1,292)		—	(1,292)
Balance, November 1, 2020	12,303,023	\$ 615	\$ 4	43,031	\$ 83,579	\$	26	\$ 127,251

\* Derived from audited financial statements.

See accompanying notes to consolidated financial statements

### CULP, INC. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY SIX-MONTH PERIOD ENDED NOVEMBER 3, 2019 UNAUDITED (Dollars in thousands, except share data)

	Shareholders' equity attributable to Culp Inc.									
	Common S Shares		nount	Capital Contributed in Excess of Par Value	Accumulated Earnings	Accum Oth Compre Inco	ier hensive	Total	Noncontrolling Interest Discontinued Operation	Total Equity
Balance, April 28, 2019 *	12,391,160	\$	620	\$ 43,694	\$ 115,579	\$	40	\$159,933	\$ 4,314	\$164,247
Net income (loss)			—	—	1,338		—	1,338	(164	) 1,174
Stock-based compensation	—		—	154	—		—	154		154
Unrealized gain on investments	—		—	—			6	6		6
Common stock issued in connection with vesting of performance based restricted stock units	12,776		1	(1)			_			_
Fully vested common stock award	3,659		_				_	_		_
Common stock surrendered for withholding taxes payable	(2,581)			(44)				(44)		(44)
Dividends paid	(2,501)		_	()	(1,241)		_	(1,241)		(1,241)
Capital contribution from non-controlling interest associated with discontinued					(1,211)			(1,211)	40	
operation		<u>_</u>	(01		<u></u>	<u>_</u>		<u>—</u>	40	
Balance, August 4, 2019	12,405,014	\$	621	\$ 43,803	\$ 115,676	\$	46	\$160,146	\$ 4,190	
Net income (loss)	—				2,300		—	2,300	(108	
Stock-based compensation	_			313	_		9	313		313
Unrealized gain on investments Common stock issued in connection with vesting of performance based restricted stock units	2,862		_	_	_		9	9	_	9
Fully vested common stock award	4,520		—							
Common stock surrendered for withholding taxes payable	(439)			(7)	_			(7)		(7)
Dividends paid	_		—	_	(1,241)		—	(1,241)	_	(1,241)
Capital contribution from non-controlling interest associated with discontinued operation									320	320
Balance, November 3, 2019	12,411,957	\$	621	\$ 44,109	\$ 116,735	\$	55	\$161,520	\$ 4,402	
Datance, NOVELIDEL 5, 2017	12,411,737	φ	021	φ <del>44</del> ,109	φ <sup>-110</sup> ,733	¢	55	φ101,520	φ <del>4,4</del> 02	\$103,922

\* Derived from audited financial statements.

See accompanying notes to consolidated financial statements.

#### Culp, Inc. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Culp, Inc. and its majority-owned subsidiaries (the "company") include all adjustments, which are, in the opinion of management, necessary for fair presentation of the results of operations and financial position. All of these adjustments are of a normal recurring nature. Results of operations for interim periods may not be indicative of future results. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements, which are included in the company's annual report on Form 10-K filed with the Securities and Exchange Commission on July 17, 2020, for the fiscal year ended May 3, 2020.

The company's six-months ended November 1, 2020, and November 3, 2019, represent 26-week and 27-week periods, respectively.

#### 2. Significant Accounting Policies

As of November 1, 2020, there were no changes in the nature of our significant accounting policies or the application of those policies from those reported in our annual report on Form 10-K for the year then ended May 3, 2020.

#### Recently Adopted Accounting Pronouncements

#### Current Expected Credit Losses ("CECL")

In June 2016, the FASB issued ASU No. 2016-13, "*Financial Instruments – Credit Losses* (Topic 326): *Measurement of Credit Losses on Financial Instruments*," which requires entities to use a forward looking approach based on expected losses to estimate credit losses on certain types of financial instruments, including trade receivables. The FASB has subsequently issued updates to the standard to provide additional clarification on specific topics. Topic 326 is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. As a result, we adopted the provisions of Topic 326 on May 4, 2020 and applied this guidance through the second quarter of fiscal 2021. The adoption of Topic 326 did not have an impact on our financial position, results of operations, or cash flows. See Notes 4 and 11 of our consolidated financial statements for further details of the adoption of CECL as of May 4, 2020 and our assessments and conclusions as of November 1, 2020.

#### Recently Issued Accounting Pronouncements

#### Income Taxes

In December 2019, the FASB issued ASU No. 2019-12, *Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes* ("ASU 2019-12"), which is intended to simplify various aspects related to accounting for income taxes. ASU 2019-12 removes certain exceptions to the general principles in Topic 740 and clarifies and amends existing guidance to improve consistent application. This guidance is effective for fiscal years, and periods within those fiscal years, beginning after December 15, 2020, with early adoption permitted. We are required to apply this guidance in our fiscal 2022 interim and annual financial statements. Currently we do not expect this standard to affect our consolidated financial statements and related disclosures.

There are no other new recent accounting pronouncements that are expected to have a material impact on our consolidated financial statements.

### 3. HOME ACCESSORIES SEGMENT – DISCONTINUED OPERATION

#### Overview

On March 31, 2020, we sold our entire ownership interest in eLuxury, LLC ("eLuxury") to eLuxury's noncontrolling interest holder in consideration of an accelerated settlement of certain financial obligations due and payable by eLuxury to us and the entry into supply and royalty arrangements designed to preserve an additional sales channel for our core products. Also, this sale, which was part of our comprehensive response to the challenging business conditions arising from the COVID-19 global pandemic, has allowed us to focus on our core businesses of upholstery and mattress fabrics and has been a factor in the increase of our liquidity through the first half of fiscal 2021.

In connection with the sale of our entire ownership interest in eLuxury, (i) we received \$509,500 at closing as an accelerated repayment of principal amounts previously loaned to eLuxury, together with outstanding interest, under a loan agreement between us and eLuxury; (ii) we forgave \$300,000 of borrowings payable by eLuxury to us under this loan agreement; (iii) we

entered into an amended and restated credit and security agreement with eLuxury and the buyer (the former noncontrolling interest holder) (together, the "Borrowers"), pursuant to which the Borrowers agreed to repay an additional \$1 million previously loaned to eLuxury within thirty days of the closing of the sale transaction (and which amount was secured by the assets of both Borrowers); and (iv) eLuxury agreed to pay \$613,000 within sixty days of the sale transaction in satisfaction of certain trade accounts payable due from eLuxury to us.

The remaining \$1 million we previously loaned to eLuxury and the outstanding trade accounts payable balance of \$613,000 due from eLuxury to us has been paid in full in accordance with the terms of the sale agreement outlined above.

Discontinued Operation Financial Statement Presentation and Disclosures

#### **Financial Statement Presentation**

Due to the sale of our entire ownership interest in eLuxury, our home accessories segment was eliminated. Consequently, we determined that the results from operations and assets and liabilities associated with our home accessories segment were to be excluded from our continuing operations and presented as a discontinued operation in our consolidated financial statements in accordance with ASC Topic 205-20-45. As a result, we classified the results from operations of our home accessories segment separately in captions titled "Discontinued Operation" on our Consolidated Statement of Net Income for the three-month and six-month periods ending November 3, 2019. Additionally, assets and liabilities associated with our home accessories segment as of November 3, 2019, were reclassified from certain amounts reported in the prior period to present separately in captions titled "current assets – discontinued operation", "noncurrent assets – discontinued operation", to conform to current year financial statement presentation.

#### **Consolidated Balance Sheet**

The following is a summary of the assets and liabilities of the disposal group that are presented separately as a discontinued operation on the Consolidated Balance Sheet as of November 3, 2019.

(dollars in thousands)	No	ovember 3 2019
ASSETS		
current assets:		
cash and cash equivalents	\$	228
accounts receivable		632
inventories		3,785
other current assets		115
total current assets - discontinued operation		4,760
property, plant, and equipment		1,752
goodwill		13,653
intangible asset		6,549
right of use asset		996
total noncurrent assets - discontinued operation		22,950
total assets	\$	27,710
LIABILITIES AND NET ASSETS		
current liabilities:		
accounts payable	\$	1,063
operating lease liability - current		192
accrued expenses		652
total current liabilities - discontinued operation		1,907
loan payable - Culp Inc.		1,800
subordinated loan payable - noncontrolling interest		925
operating lease liability - long-term		825
total noncurrent liabilities - discontinued operation		3,550
total liabilities		5,457
total net assets of discontinued operation	\$	22,253

#### **Net Loss from Discontinued Operation**

The following is a summary of the major classes of financial statement line items constituting loss before income taxes from discontinued operation that are presented in the Consolidated Statements of Net Income for the three-month and six-month periods ending November 3, 2019:

(dollars in thousands)		Months Ended ovember 3, 2019
net sales	\$	3,276
cost of sales		(2,699)
gross profit		577
selling, general and administrative expenses		(1,003)
interest expense (1)		(27)
other income		12
loss before income taxes from discontinued		
operation		(441)
income tax benefit		381
net loss from discontinued operation	\$	(60)
	Six	Months Ended

(dollars in thousands)	November 3, 2019
net sales	\$ 7,578
cost of sales	(6,048)
gross profit	1,530
selling, general and administrative expenses	(2,565)
interest expense (1)	(47)
other income	20
loss before income taxes from discontinued	
operation	(1,062)
income tax benefit	392
net loss from discontinued operation	\$ (670)

(1) Interest expense is directly attributable to our discontinued operation as it pertains to the loans payable assumed by the buyer (the former noncontrolling interest holder) or required to be paid to Culp, Inc. based on the terms of the sale agreement.

The following is a summary of net income (loss) from continuing operations, net loss from discontinued operation, and net income (loss) attributable to Culp, Inc. common shareholders and the noncontrolling interest associated with our discontinued operation for the three-month and six-month periods ending November 1, 2020, and November 3, 2019:

		Ended		
(dollars in thousands)	Γ	November 1, 2020		November 3, 2019
net income from continuing operations	\$	2,384	\$	2,252
net loss from continuing operations attributable to noncontrolling interest		_		_
net income from continuing operations attributable				
to Culp, Inc. common shareholders	\$	2,384	\$	2,252
net loss from discontinued operation	\$	_	\$	(60)
net loss from discontinued operation attributable to noncontrolling interest		_		108
net income from discontinued operation attributable to Culp, Inc. common shareholders	\$		\$	48
net income	\$	2,384	\$	2,192
net loss from noncontrolling interest associated with a discontinued operation		_		108
net income attributable to Culp, Inc. common shareholders	\$	2,384	\$	2,300

		Six Mont	hs Ended	Ended		
(dollars in thousands)	N	No	vember 3, 2019			
net (loss) income from continuing operations	\$	(349)	\$	4,036		
net loss from continuing operations attributable to noncontrolling interest		_		_		
net (loss) income from continuing operations attributable to Culp, Inc. common shareholders	\$	(349)	\$	4,036		
net loss from discontinued operation	\$		\$	(670)		
net loss from discontinued operation attributable to noncontrolling interest				272		
net loss from discontinued operation attributable to Culp, Inc. common shareholders	\$	_	\$	(398)		
net (loss) income	\$	(349)	\$	3,366		
net loss from noncontrolling interest associated with a discontinued operation				272		
net (loss) income attributable to Culp, Inc. common shareholders	<u>\$</u>	(349)	\$	3,638		

# **Cash Flow Disclosures**

Our discontinued operation had net cash used in operating activities totaling \$2.2 million during the six-months ending November 3, 2019. Our discontinued operation had net cash used in investing activities totaling \$32,000 during the six-months ending November 3, 2019. Our discontinued operation had net cash provided by financing activities, all of which were loan proceeds and capital contributions from Culp, Inc. and the former noncontrolling interest holder of eLuxury, totaling \$2.4 million during the six-months ending November 3, 2019. We believe our liquidity has improved during the first half of fiscal 2021 in the absence of our former home accessories segment due to the significant losses that were incurred by that segment and the funding of its working capital requirements primarily by us through loans and capital contributions that are no longer required.

### Continuing Obligations, Financial Commitments, and Continuing Relationships with the Discontinued Operation

### Supply and Royalty Agreements

In connection with the sale of our entire ownership interest in eLuxury, we entered into supply and royalty agreements with eLuxury to preserve an additional sales channel for our core products – upholstery and mattress fabrics. The supply agreement requires eLuxury to purchase all its requirements at fair market prices for mattress and upholstery fabric products of the type we were supplying to eLuxury at the time of the sale transaction, as well as certain home accessories and soft good products, subject to our ability to provide competitive pricing and delivery terms for such products. The royalty agreement requires eLuxury to pay us a royalty fee based on a percentage of sales, as defined in the royalty agreement, for sales of eLuxury's products to certain business-to-business customers, including customers which we referred to eLuxury prior to the sale transaction and new customer relationships we develop for eLuxury going forward, as well as sales of eLuxury products generated by sales representatives that we develop or introduce to eLuxury.

There are no guarantees or provisions under either the supply or royalty agreements that require eLuxury to purchase a minimum amount of our products or sell a certain amount of eLuxury products to customers or through sales representatives developed or introduced by us. As a result, the success of these agreements and the period of time in which our involvement with eLuxury is expected to continue are based on eLuxury's ability to sell products that require mattress and upholstery fabrics and our ability to provide an additional sales channel for eLuxury to grow its business-to-business sales platform.

As a result of our continuing involvement with eLuxury, we reported net sales and the related cost of sales associated with our inventory shipments to eLuxury in accordance with Topic 205-20-50-4B, which requires us to report these transactions in continuing operations in our Consolidated Statement of Net Income for the three-month and six-month periods ending November 3, 2019. Therefore, we reported both net sales and cost of sales from continuing operations totaling \$207,000 and \$381,000 during the three-month and six-month periods ending November 3, 2019, respectively, that were previously eliminated in consolidation.

During the three-month and six-month periods ending November 1, 2020, shipments to eLuxury under the supply agreement totaled \$41,000 and \$285,000, respectively. During the three-month and six-month periods ending November 1, 2020, we received payments pursuant to the royalty agreement totaling \$28,000 and \$80,000, respectively.

#### Financial Guarantee

Currently, we have an agreement that guarantees 70% of any unpaid lease payments associated with eLuxury's facility located in Evansville, Indiana. The lease agreement expires in September 2024 and requires monthly payments of \$18,865. Under the terms of the sale of our controlling interest in eLuxury, the buyer (the former noncontrolling interest holder) must use commercially reasonable efforts to cause the lessor to release us from this financial guarantee of eLuxury's lease agreement. Following the sale transaction, eLuxury and its sole owner have indemnified us from any liabilities and obligations that we would be required to pay regarding this lease agreement.

#### 4. Allowance for Doubtful Accounts

A summary of the activity in the allowance for doubtful accounts follows:

		hs Ended	ed		
(dollars in thousands)	Novembe	er 1, 2020	November 3, 2019		
Beginning balance	\$	472	\$	393	
Provision for bad debts		123		(27)	
Net write-offs, net of recoveries				—	
Ending balance	\$	595	\$	366	

During the six-month period ended November 1, 2020, we assessed the credit risk of our customers within our accounts receivable portfolio. Our risk assessment includes the respective customer's (i) financial position; (ii) past payment history; (iii) management's general ability; (iv) historical loss experience; and (v) the ongoing economic uncertainty associated with the COVID-19 global pandemic. After our risk assessment was completed, we assigned credit grades to our customers, which in turn, were used to determine our allowance for doubtful accounts totaling \$595,000 as of November 1, 2020.

#### 5. Revenue from Contracts with Customers

### Nature of Performance Obligations

### **Continuing Operations**

Our continuing operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources, and sells fabrics and mattress covers primarily to bedding manufacturers. The upholstery fabrics segment develops, manufactures, sources, and sells fabrics primarily to residential and commercial furniture manufacturers. Additionally, Read Window Products LLC ("Read"), a wholly-owned subsidiary, is a turn-key provider of window treatments and sourcing of upholstery fabrics and other products, as well as measuring and installation services of Read's products for the hospitality and commercial industries. Read also supplies soft goods such as decorative top sheets, coverlets, duvet covers, bed skirts, bolsters, and pillows. Read is included in the upholstery fabrics segment.

Our primary performance obligations include the sale of mattress fabrics and upholstery fabrics, as well as the performance of customized fabrication and installation services of Read's own products associated with window treatments.

#### Discontinued Operation – Home Accessories Segment

As disclosed in Note 3 of the consolidated financial statements, we sold our entire ownership interest in eLuxury on March 31, 2020, and consequently our home accessories segment was eliminated at such time. Thus, the results of operations associated with our home accessories segment were excluded from our continuing operations and are presented as a discontinued operation in our consolidated financial statements.

The home accessories segment was our finished products business that manufactured, sourced, and sold bedding accessories and home goods directly to consumers and businesses through global e-commerce, business-to-business, and other sales channels.

Prior to its disposal, our former home accessories segment reported net sales totaling \$3.3 million and \$7.6 million for the three-month and six-month periods ended November 3, 2019, respectively. Revenue associated with the sales of home accessories products was recognized at the point-in-time when control was transferred to the customer.

### Contract Assets & Liabilities

Certain contracts, primarily those for customized fabrication and installation services associated with Read, require upfront customer deposits that result in a contract liability which is recorded on the Consolidated Balance Sheets as deferred revenue. If upfront deposits or prepayments are not required, customers may be granted credit terms which generally range from 15 - 60 days. For a limited time, extended terms were granted to certain customers in response to the challenging business conditions resulting from the COVID-19 global pandemic. Our customary terms, as well as the limited extended terms, are common within the industries in which we operate and are not considered financing arrangements. There were no contract assets recognized as of November 1, 2020, November 3, 2019, and May 3, 2020.

A summary of the activity associated with deferred revenue for the six-month periods ended November 1, 2020, and November 3, 2019, follows:

		Six months ended						
(dollars in thousands)	No	November 1, 2020 N						
Beginning balance	\$	502	\$	399				
Revenue recognized on contract liabilities		(1,197)		(1,536)				
Payments received for services not yet rendered		1,070		1,512				
Ending balance	\$	375	\$	375				

### Disaggregation of Revenue

The following table presents our disaggregated revenue by segment, timing of revenue recognition, and product sales versus services rendered for the three-month period ending November 1, 2020:

(dollars in thousands)	Mattress Fabrics	U	Jpholstery Fabrics	Total
Products transferred at a point in time	\$ 40,030	\$	34,666	\$ 74,696
Services transferred over time	—		2,155	2,155
Total Net Sales	\$ 40,030	\$	36,821	\$ 76,851

The following table presents our disaggregated revenue by segment, timing of revenue recognition, and product sales versus services rendered for the six-month period ending November 1, 2020:

	Mattress	Upholstery	
(dollars in thousands)	Fabrics	Fabrics	Total
Products transferred at a point in time	\$ 76,133	\$ 60,727	\$ 136,860
Services transferred over time	_	4,455	4,455
Total Net Sales	\$ 76,133	\$ 65,182	\$ 141,315

The following table presents our disaggregated revenue by segment, timing of revenue recognition, and product sales versus services rendered for the three-month period ending November 3, 2019:

(dollars in thousands)	Mattress Fabrics		Upholstery Fabrics		Total	
Products transferred at a point in time	\$ 35,666	\$	30,964	\$	66,630	
Services transferred over time	_		2,920		2,920	
Total Net Sales	\$ 35,666	\$	33,884	\$	69,550	

The following table presents our disaggregated revenue by segment, timing of revenue recognition, and product sales versus services rendered for the six-month period ending November 3, 2019:

	Mattress		Upholstery		
(dollars in thousands)		Fabrics		Fabrics	Total
Products transferred at a point in time	\$	74,525	\$	60,792	\$ 135,317
Services transferred over time				4,952	4,952
Total Net Sales	\$	74,525	\$	65,744	\$ 140,269

### 6. Inventories

Inventories are carried at the lower of cost or net realizable value. Cost is determined using the FIFO (first-in, first-out) method.

A summary of inventories follows:

(dollars in thousands)	November 1, 2020		November 3, 2019	May 3, 2020
Raw materials	\$ 8,594	\$	6,872	\$ 7,823
Work-in-process	3,056		2,973	1,958
Finished goods	36,076		45,383	38,126
	\$ 47,726	\$	55,228 (1)	\$ 47,907

(1) As of November 3, 2019, inventory totaled \$55.2 million, of which \$51.4 million and \$3.8 million were classified as (i) inventory and (ii) within current assets – discontinued operation, respectively, in the accompanying Consolidated Balance Sheet.

#### 7. Intangible Assets

A summary of intangible assets follows:

(dollars in thousands)	November	1, 2020	November 3	3, 2019	М	ay 3, 2020
Tradenames	\$	540	\$	7,232	\$	540
Customer relationships, net		2,087		2,388		2,238
Non-compete agreement, net		565		640		602
	\$	3,192	\$	10,260 (1)	\$	3,380

As of November 3, 2019, intangible assets totaled \$10.3 million, of which \$3.7 million and \$6.6 million were classified as (i) intangible assets and (ii) within noncurrent assets – discontinued operation, respectively, in the accompanying Consolidated Balance Sheets.

#### Tradenames

Our tradename totaling \$540,000 as of November 1, 2020, pertained to Read, a separate reporting unit within the upholstery fabrics segment. This tradename was determined to have an indefinite useful life at the time of its acquisition, and therefore, is not being amortized. However, we are required to assess this tradename annually or between annual tests if we believe indicators of impairment exist. Based on our assessment as of November 1, 2020, no indicators of impairment existed.

However, during our annual assessment as of May 3, 2020, we performed a qualitative assessment in which we concluded that it was morelikely-than-not that the fair value of Read's tradename was less than its carrying amount. This conclusion was based on impairment indicators that existed, such as our unfavorable financial performance during the fourth quarter of fiscal 2020 and the significant decline in the price per share of our common stock and market capitalization stemming from the COVID-19 global pandemic. Since we determined it was morelikely-than-not that the fair market value of Read's tradename was less than its carrying amount, we performed a quantitative impairment test. Our quantitative impairment test involved determining the fair value of Read's tradename and comparing the respective fair value of Read's tradename with its carrying amount. Consequently, based on our quantitative impairment test, we recorded an asset impairment charge totaling \$143,000 during the fourth quarter of fiscal 2020.

As a result of our quantitative impairment test, we determined the fair value of our tradename was \$540,000 using the relief from royalty method. This method used significant unobservable inputs and therefore, the fair value of our tradename was classified as level 3 within the fair value hierarchy. Refer to Note 11 of the consolidated financial statements for further information about our determination to classify this tradename as level 3 within the fair value hierarchy in accordance with Topic 820.

### Customer Relationships

A summary of the change in the carrying amount of our customer relationships follows:

		Six months ended					
(dollars in thousands)	November	1, 2020	November 3, 2019				
Beginning balance	\$	2,238	\$	2,538			
Amortization expense		(151)		(150)			
Ending balance	\$	2,087	\$	2,388			

Our customer relationships are amortized on a straight-line basis over useful lives ranging from nine to seventeen years.

The gross carrying amount of our customer relationships was \$3.1 million as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively. Accumulated amortization for these customer relationships was \$1.0 million, \$727,000, and \$877,000 as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively.

The remaining amortization expense for the next five fiscal years and thereafter follows: FY 2021 - \$151,000; FY 2022 - \$301,000; FY 2023 - \$301,000; FY 2024 - \$301,000; FY 2025 - \$301,000; and thereafter - \$732,000.

The weighted average amortization period for our customer relationships is 7.1 years as of November 1, 2020.

Non-Compete Agreement

A summary of the change in the carrying amount of our non-compete agreement follows:

		Six months ended			
(dollars in thousands)	Nov	November 1, 2020 November 3,			
Beginning balance	\$	602	\$ 678		
Amortization expense		(37)	(38)		
Ending balance	\$	565	\$ 640		

Our non-compete agreement is amortized on a straight-line basis over the fifteen-year life of the agreement.

The gross carrying amount of our non-compete agreement was \$2.0 million as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively. Accumulated amortization for our non-compete agreement was \$1.5 million as of November 1, 2020, \$1.4 million as of November 3, 2019, and \$1.4 million as of May 3, 2020.

The remaining amortization expense for the next five years and thereafter follows: FY 2021 - \$37,000; FY 2022 - \$76,000; FY 2023 - \$76,000; FY 2025 - \$76,000, and thereafter - \$224,000.

The weighted average amortization period for the non-compete agreement is 7.5 years as of November 1, 2020.

### 8. Investment in Unconsolidated Joint Venture

Culp International Holdings, Ltd. ("Culp International"), a wholly-owned subsidiary of the company, entered into a joint venture agreement pursuant to which Culp International owns fifty percent of Class International Holdings, Ltd. ("CLIH"). CLIH produces cut and sewn mattress covers in an 80,000 square foot facility located in a modern industrial park on the northeastern border of Haiti, which borders the Dominican Republic. CLIH complements our mattress fabric operations with a reactive platform that enhances our ability to meet customer demand while adding a lower cost operation to our platform.

On December 20, 2019, CLIH entered into an agreement to construct an additional plant facility totaling 40,000 square feet, which was completed during September 2020. This new plant facility is near our existing operations and provides additional capacity that enhances our ability to produce sewn covers. This agreement requires payments totaling \$1.2 million, of which \$600,000 was paid in February 2020, \$180,000 was paid in May 2020, and \$420,000 was paid in September 2020.

CLIH reported net income totaling \$334,000 for the six-month period ending November 1, 2020, and a net loss of \$6,000 for the six-month period ending November 3, 2019. Our equity interest in CLIH's net income was \$167,000 for the six-month period ending November 1, 2020. Our equity interest in CLIH's net loss was \$3,000 for the six-month period ending November 3, 2019.

The following table summarizes information on assets, liabilities, and members' equity of our equity method investment in CLIH:

(dollars in thousands)	Nove	mber 1, 2020	Nove	mber 3, 2019	May 3, 2020
Total assets	\$	3,951	\$	3,190	\$ 3,338
Total liabilities	\$	232	\$	182	\$ 133
Total members' equity	\$	3,719	\$	3,008	\$ 3,205

As of November 1, 2020, November 3, 2019, and May 3, 2020, our investment in CLIH totaled \$1.9 million, \$1.5 million, and \$1.6 million, respectively, which represents the company's fifty percent ownership interest in CLIH.

### 9. Accrued Expenses

A summary of accrued expenses follows:

(dollars in thousands)	Noveml	ber 1, 2020	Nover	nber 3, 2019	l	May 3, 2020
Compensation, commissions and related benefits	\$	7,144	\$	4,489	\$	3,038
Interest		—		3		9
Other accrued expenses		4,540		4,756		2,807
	\$	11,684	\$	9,248	\$	5,854

As of November 1, 2020, our entire accrued expenses totaling \$11.7 million were classified as current accrued expenses in the accompanying Consolidated Balance Sheets. As of November 3, 2019, we had accrued expenses totaling \$9.2 million, of which \$8.3 million, \$333,000, and \$652,000 were classified as (i) current accrued expenses, (ii) long-term accrued expenses, and (iii) within current liabilities – discontinued operation, respectively, in the accompanying Consolidated Balance Sheets. As of May 3, 2020, we had accrued expenses totaling \$5.9 million, of which \$5.7 million and \$167,000 were classified as (i) current accrued expenses and (ii) long-term accrued expenses, respectively, in the accompanying Consolidated Balance Sheets.

### 10. Lines of Credit and Paycheck Protection Program Loan

#### **Revolving Credit Agreement – United States**

Our Credit Agreement ("Credit Agreement") with Wells Fargo Bank, N.A. ("Wells Fargo") provides a revolving loan commitment of \$30 million, is set to expire on August 15, 2022, and allows us to issue letters of credit not to exceed \$1 million.

Interest is charged at a rate (applicable interest rate of 1.74%, 3.22%, and 1.75% as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively) as a variable spread over LIBOR based on our ratio of debt to EBITDA. Outstanding borrowings are secured by a pledge of 65% of the common stock of Culp International Holdings Ltd. (our subsidiary located in the Cayman Islands).

As a result of the COVID-19 global pandemic and the uncertainty relating to the unknown duration and overall effect on the company, we proactively took a precautionary measure and borrowed the maximum amount available from this line of credit during the fourth quarter of fiscal 2020. Consequently, we had outstanding borrowings of \$29.8 million under the Credit Agreement as of May 3, 2020. During June 2020, we repaid the entire \$29.8 million outstanding balance and there were no additional borrowings made during the first half of fiscal 2021. As a result, there were no borrowings outstanding under the Credit Agreement as of November 1, 2020. Additionally, there were no borrowings outstanding under the Credit Agreement as of November 3, 2019.

As of November 1, 2020, November 3, 2019, and May 3, 2020, there were \$250,000 in outstanding letters of credit (all of which related to workers compensation) provided by the Credit Agreement. As of November 1, 2020, we had \$750,000 remaining for the issuance of additional letters of credit.

### Seventh Amendment to the Credit Agreement

Effective June 30, 2020, we entered into a Seventh Amendment to our Credit Agreement (the "Seventh Amendment") which includes provisions that (i) modify the method for calculating the company's debt to EBITDA covenant under the Credit Agreement solely during the temporary period beginning on the date of the Seventh Amendment and ending on the Rate Determination Date (as defined in the Credit Agreement), following the end of the company's fiscal 2021 fourth quarter (such temporary period, the "Modification Period,"), and (ii) amend the pricing matrix used to determine the interest rate payable on loans made under the Credit Agreement solely during the Modification Period.

Specifically, the Seventh Amendment provides that during Modification Period, the company's ratio of debt to EBITDA shall be determined by excluding the fourth quarter of fiscal 2020 from the calculation thereof, such that the ratio shall be determined using the four most recent quarterly periods other than (i.e. excluding) the fourth quarter of fiscal 2020, rather than calculating on a rolling four-quarter basis. It further provides that during the Modification Period, the Applicable Margin (as defined in the Credit Agreement) set forth the pricing matrix is increased to 1.6% for price level I, 2.05% for price level II, 2.5% for price level III, and 3.0% for price level IV.

Additionally, the Seventh Amendment (i) changes the capital expenditure covenant by reducing permitted annual capital expenditures to \$10 million during fiscal year 2021, (ii) changes the liens and other indebtedness covenant to reduce the permitted amount of allowable liens and other indebtedness to 5% of consolidated net worth, and (iii) adds a new covenant that prohibits the company, solely during the Modification Period, from paying dividends or repurchasing stock in excess of \$10 million in the aggregate during the Modification Period.

## Denominated in Chinese Yuan Renminbi ("RMB")

We have an unsecured credit agreement denominated in Chinese Renminbi with a bank located in China that provides for a line of credit up to 40 million RMB's (\$6.0 million USD as of November 1, 2020). This agreement has an interest rate determined by the Chinese government at the time of borrowing and was set to expire on December 4, 2020. As of May 3, 2020, there were outstanding borrowings under this agreement totaling \$1.0 million at an applicable interest rate of 2.41%. During June 2020, we repaid the entire \$1.0 million and there were no additional borrowings made during the first half of fiscal 2021. As a result, there were no borrowing outstanding under this agreement as of November 1, 2020. Additionally, there were no borrowing outstanding under this agreement as of November 3, 2019.

On December 1, 2020, we renewed this agreement to extend the expiration date to December 1, 2021, and maintain our borrowing capacity of 40 million RMB's.

#### Denominated in United States Dollar ("USD")

We have an unsecured credit agreement denominated in USD with another bank located in China that provides for a line of credit up to \$2 million USD. This agreement has an interest rate determined by the Chinese government at the time of borrowing and is set to expire on July 7, 2021. As of November 1, 2020, there are no borrowings outstanding under this agreement.

### Small Business Administration - Paycheck Protection Program

On April 15, 2020, we received a loan of \$7.6 million (the "Loan") pursuant to the U.S. Small Business Administration (the "SBA") Paycheck Protection Program (the "PPP") of the Coronavirus Aid, Relief and Economic Security Act of 2020 (the "CARES Act"). We planned to use the proceeds from the Loan for covered payroll costs, rent, and utilities in accordance with the applicable terms and conditions of the CARES Act. We believed the Loan would enable us to retain more of our employees, maintain payroll and benefits, and make lease and utility payments while producing and supplying critical products for essential businesses during the COVID-19 global pandemic.

Following our application and receipt of the Loan, the SBA and U.S. Treasury Department issued new guidance regarding eligibility requirements under the PPP, raising questions regarding the eligibility of publicly traded companies to receive loans under the program. As a result, out of an abundance of caution, we voluntarily repaid the Loan in full on May 13, 2020.

### Overall

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. As of November 1, 2020, we were in compliance with these financial covenants.

#### 11. Fair Value

ASC Topic 820 establishes a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and the company's assumptions (unobservable inputs). Determining where an asset or liability falls within that hierarchy depends on the lowest level input that is significant to the fair value measurement as a whole. An adjustment to the pricing method used within either level 1 or level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy.

The hierarchy consists of three broad levels as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 – Inputs other than level 1 inputs that are either directly or indirectly observable.

Level 3 – Unobservable inputs developed using the company's estimates and assumptions, which reflect those that market participants would use.

The determination of where an asset or liability falls in the hierarchy requires significant judgment. We evaluate our hierarchy disclosures each quarter based on various factors and it is possible that an asset or liability may be classified differently from quarter to quarter. However, we expect that changes in classifications between different levels will be rare.



# Recurring Basis

The following table presents information about assets measured at fair value on a recurring basis:

	Fair value measurements as of November 1, 2020 using:					
		ed prices active	Significant other	Significant		
		kets for cal assets	observable inputs	unobservable inputs		
(amounts in thousands)	Le	evel 1	Level 2	Level 3	Total	
Assets:						
Premier Money Market Fund	\$	7,665	N/A	N/A	\$ 7,665	
Short Term Bond Funds		5,462	N/A	N/A	5,462	
Growth Allocation Fund		255	N/A	N/A	255	
Moderate Allocation Fund		73	N/A	N/A	73	
Other		67	N/A	N/A	67	

		Fair value measurements as of November 3, 2019 using:					
	Q	loted prices	Significant				
		in active	other	Significant			
	n	narkets for	observable	unobservable			
	ide	ntical assets	inputs	inputs			
(amounts in thousands)		Level 1	Level 2	Level 3	Total		
Assets:							
Premier Money Market Fund	\$	7,133	N/A	N/A \$	7,133		
Growth Allocation Fund		222	N/A	N/A	222		
Moderate Allocation Fund		132	N/A	N/A	132		
Other		88	N/A	N/A	88		

	Fair value measurements as of May 3, 2020 using:						
	in mar	ed prices active kets for cal assets	Significant other observable inputs	Significant unobservable inputs			
(amounts in thousands)	Le	evel 1	Level 2	Level 3	Total		
Assets:							
Premier Money Market Fund	\$	7,496	N/A	N/A	\$ 7,496		
Short Term Bond Funds		923	N/A	N/A	923		
Growth Allocation Fund		219	N/A	N/A	219		
Moderate Allocation Fund		63	N/A	N/A	63		
Other		56	N/A	N/A	56		

Short-Term Investments – Available for Sale

Our short-term investments classified as available for sale consisted of short-term bond mutual funds and had an accumulated unrealized loss totaling \$29,000 as of November 1, 2020, and \$9,000 as of May 3, 2020. Our short-term investments classified as available for sale were recorded at their fair values of \$5.5 million and \$923,000 as of November 1, 2020, and May 3, 2020, respectively. As of November 1, 2020, and May 3, 2020, the fair value of our short-term investments approximated their cost basis. There were no short-term investments classified as available for sale as of November 3, 2019.

# Short-Term and Long-Term Investments - Held-To-Maturity

Our investments classified as held-to-maturity consisted of investment grade U.S. corporate bonds, foreign bonds, and government bonds with original maturities that range from 2 to 10 years, all of which have remaining maturities of less than 2 years as of November 1, 2020. These investments were classified as held-to-maturity as we have the positive intent and ability to hold these investments until maturity. Our held-to-maturity investments were recorded as either current or noncurrent on our Consolidated Balance Sheets, based on the maturity date in relation to the respective reporting period, and were recorded at amortized cost.

As of November 1, 2020, and May 3, 2020, our held-to-maturity investments recorded at amortized cost totaled \$5.8 million and \$6.3 million, respectively. The fair value of our held-to-maturity investments as of November 1, 2020, and May 3, 2020, totaled \$5.8 million and \$6.4 million, respectively. There were no investments classified as held-to-maturity on November 3, 2019.

Our bond investments were classified as level 2 as they were traded over the counter within a broker network and not on an active market. The fair value of our bond investments was determined based on a published source that provided an average bid price. The average bid price was based on various broker prices that were determined based on market conditions, interest rates, and the rating of the respective bond investment.

### Current Expected Credit Loses ("CECL")- Available for Sale and Held-To-Maturity Investments

As of May 4, 2020, we did not have an allowance for credit losses related to our short-term available for sale and held-to-maturity investments, which are comprised mostly of fixed income securities that are predominantly high-grade U.S. and foreign corporate bonds, U.S. Treasury bonds, and short-term mutual bond funds.

As a result of our adoption of Topic 326 effective May 4, 2020, we determined that our credit loss exposure was immaterial due to the short-term nature of our mutual bond funds, and we have experienced historically low unrealized losses and gains during past reporting periods. In addition, it is not our intention to sell, and it is not likely that we will be required to sell, our held-to-maturity investments before the recovery of their amortized cost basis.

As of November 1, 2020, we reported an accumulated unrealized loss of \$29,000 associated with our short-term investments classified as available for sale. As mentioned above, it is not our intention to sell nor is it likely that we will be required to sell, our held-to-maturity investments before the recovery of their amortized cost basis. Accordingly, we did not record any credit loss expense during the six-month period ending November 1, 2020.

### Long-Term Investments - Rabbi Trust

We have a rabbi trust to set aside funds for participants of our deferred compensation plan (the "Plan"), which enables its participants to credit their contributions to various investment options of the Plan. The investments associated with the rabbi trust consist of a money market fund and various mutual funds that are classified as available for sale.

The long-term investments associated with our rabbi trust were recorded at their fair values of \$8.1 million, \$7.6 million, and \$7.8 million as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively. The long-term investments associated with our rabbi trust had an accumulated unrealized gain of \$55,000, \$55,000, and \$19,000 as of November 1, 2020, and November 3, 2019, and May 3, 2020, respectively. The fair value of our long-term investments associated with our rabbi trust approximates their cost basis.

# Other

The carrying amount of our cash and cash equivalents, accounts receivable, other current assets, accounts payable, and accrued expenses approximates fair value because of the short maturity of these financial instruments.

# Nonrecurring Basis – Fourth Quarter Fiscal 2020

### Continuing Operations

In accordance with ASC Topic 350 *Intangibles – Goodwill and Other*, we are required to assess our goodwill and tradename for impairment annually or between annual tests if we believe indicators of impairment exist. Accordingly, we performed our annual assessment of goodwill associated with our mattress fabrics segment and goodwill and tradename affiliated with Read as of May 3, 2020. Based on our qualitative assessment we concluded that impairment indicators existed, such as our unfavorable financial performance during the fourth quarter of fiscal 2020 and the significant decline in the price per share of our common stock and market capitalization stemming from the COVID-19 global pandemic. As a result, we determined it was more-likely-than-not that the goodwill associated with our mattress fabrics segment and the goodwill and tradename affiliated with Read were impaired, and therefore, we conducted quantitative asset impairment tests. Consequently, based on the results of our quantitative asset impairment tests as of May 3, 2020, we recorded an asset impairment charge totaling \$13.6 million during our fourth quarter of fiscal 2020 for the entire carrying amount of our goodwill associated with our mattress fabrics segment and Read. Additionally, we recorded an asset impairment charge of \$143,000 during the fourth quarter of fiscal 2020 which reduced the carrying amount of Read's tradename to its fair value of \$540,000.

Our fair values associated with our goodwill and tradename were determined using a discounted cash flow and the relief from royalty methods, respectively. These methods used significant unobservable inputs, and therefore, the fair values of our goodwill and tradename were classified within level 3 of the fair value hierarchy.



### Discontinued Operation - Home Accessories Segment

During the fourth quarter of fiscal 2020, we recorded asset impairment charges totaling \$6.6 million, of which \$4.2 million and \$2.4 million were for the entire remaining carrying value associated with our former home accessories segment's tradename and goodwill. These impairment charges were based on the expected selling price of our entire ownership interest in eLuxury in comparison to its carrying amount. As disclosed in Note 3 of the consolidated financial statements, effective March 31, 2020, we sold our entire ownership interest in eLuxury to its noncontrolling interest holder resulting in the elimination of the home accessories segment at such time. Based on the terms of the sale agreement, we did not receive any consideration for eLuxury's net assets associated with the sale of our entire ownership in eLuxury. We believe the expected selling price represents a significant observable input and therefore, the fair values of our former home accessories segment's tradename and goodwill were classified within level 2 of the fair value hierarchy.

### **12.** Cash Flow Information

Interest and income taxes paid (refunded) are as follows:

		Six months ended			
(dollars in thousands)	Novembe	er 1, 2020	Novem	ber 3, 2019	
Interest	\$	60	\$	40	
Income taxes (1) (2)		(556)		2,782	

(1) In accordance with the provisions of the 2017 Tax Cuts and Jobs Act ("TCJA"), corporate taxpayers were eligible to treat prior AMT credit carryforwards as refundable. Accordingly, we elected to treat our prior AMT credit carryforward balance of \$1.5 million as refundable, and as a result, 50% of the \$1.5 million refundable balance was expected to be received in each our fiscal years 2021 and 2022, respectively. We received our first 50% installment totaling \$746,000 during the first quarter of fiscal 2021.

In accordance with the provisions of the CARES Act, 100% of AMT credit carryforwards for tax years beginning in the 2019 tax year were immediately refundable. Accordingly, we claimed credit for the remaining 50% installment of our refundable AMT credit carryforward in May 2020. We received our remaining 50% installment plus interest totaling \$764,000 during the second quarter of fiscal 2021.

(2) The net income tax refund totaling \$556,000 during the first six months of fiscal 2021 represented AMT refunds totaling \$1.5 million as referenced in note (1) above that were partially offset by a U.S. federal transition tax payment of \$227,000 as required by the TCJA, and income tax payments associated with our foreign jurisdictions totaling \$726,000. The income tax payments totaling \$2.8 million during the first half of fiscal 2020 represented income tax payments associated with our foreign jurisdictions totaling \$1.9 million and a withholding tax payment of \$838,000 paid to the Chinese government for earnings and profits repatriated to the U.S. parent company.

### 13. Net Income (Loss) from Continuing Operations Per Share

Basic net income (loss) from continuing operations per share is computed using the weighted-average number of shares outstanding during the period. Diluted net income (loss) from continuing operations per share uses the weighted-average number of shares outstanding during the period plus the dilutive effect of stock-based compensation calculated using the treasury stock method.

Weighted average shares used in the computation of basic and diluted net income (loss) from continuing operations per share are as follows:

	Three mon	ths ended
(amounts in thousands)	November 1, 2020	November 3, 2019
Weighted average common shares outstanding, basic	12,298	12,408
Dilutive effect of stock-based compensation	26	_
Weighted average common shares outstanding, diluted	12,324	12,408

During the second quarter of fiscal 2021, 1,101 shares of unvested common stock were not included in the computation of diluted net income from continuing operations per share, as their effect would be antidilutive resulting from the decrease in the price per share of our common stock during the reporting period in relation to the price per share of our common stock as of the respective grant dates of our outstanding stock-based compensation awards.

During the second quarter of fiscal 2020, 6,938 shares of unvested common stock were not included in the computation of diluted net income from continuing operations per share, as their effect would be antidilutive as result of the decrease in the price

per share of our common stock during the reporting period in relation to the price per share of our common stock as of the respective grant dates of our outstanding stock-based compensation awards.

	Six month	s ended
(amounts in thousands)	November 1, 2020	November 3, 2019
Weighted average common shares outstanding, basic	12,293	12,403
Dilutive effect of stock-based compensation	—	10
Weighted average common shares outstanding, diluted	12,293	12,413

During the first half of fiscal 2021, we did not include a total of 38,313 shares of unvested common stock in the computation of diluted net loss from continuing operations per share. Of the total 38,313 shares of unvested common stock, (i) 26,099 shares were antidilutive resulting from the decrease in the price per share of our common stock during the reporting period in relation to the price per share of our common stock-based compensation awards and (ii) 12,214 shares were antidilutive as we incurred a net loss during the reporting period.

During the first half of fiscal 2020, 1,407 shares of unvested common stock were not included in the computation of diluted net income from continuing operations per share, as their effect would be antidilutive, as result of the decrease in the price per share of our common stock during the reporting period in relation to the price per share of our common stock as of the respective grant dates of our outstanding stock-based compensation awards.

#### 14. Segment Information

Overall

### Continuing Operations

Our continuing operations are classified into two business segments: mattress fabrics and upholstery fabrics.

#### Mattress Fabrics

The mattress fabrics segment manufactures, sources, and sells fabrics and mattress covers primarily to bedding manufacturers.

#### Upholstery Fabrics

The upholstery fabrics segment develops, manufactures, sources, and sells fabrics primarily to residential and commercial furniture manufacturers. Additionally, the segment includes Read, a wholly-owned subsidiary, which is a turn-key provider of window treatments and sourcing of upholstery fabrics and other products, as well as measuring and installation services of Read's products for the hospitality and commercial industries. Read also supplies soft goods such as decorative top sheets, coverlets, duvet covers, bed skirts, bolsters, and pillows.

#### Discontinued Operation - Home Accessories Segment

As disclosed in Note 3 of the consolidated financial statements, we sold our entire ownership interest in eLuxury on March 31, 2020, and consequently our home accessories segment was eliminated at such time. Thus, the results of operations associated with our home accessories segment were excluded from our continuing operations and presented as a discontinued operation in our consolidated financial statements.

Our former home accessories segment was our finished products business that manufactured, sourced, and sold bedding accessories and home goods directly to consumers and businesses through global e-commerce, business-to-business, and other sales channels.

See Note 3 of the consolidated financial statements for detailed financial information of our former home accessories segment. As disclosed in Note 3, a reconciliation is provided that has detailed balance sheet information as of November 3, 2019, that is reconciled to captions titled "current assets – discontinued operation", "noncurrent assets – discontinued operation", current liabilities – discontinued operation" presented in the Consolidated Balance Sheet as of November 3, 2019. Also, a reconciliation is provided that pertains to detailed income statement information disclosed in Note 3 and is reconciled to net loss from discontinued operation presented in the Consolidated Statements of Net Income for the three-month and six-month periods ending November 3, 2019.



#### Financial Information

We evaluate the operating performance of our current business segments based upon income (loss) from continuing operations before certain unallocated corporate expenses, asset impairments, restructuring credit (expense) and restructuring related charges, and other non-recurring items. Cost of sales for each segment includes costs to develop, manufacture, or source our products, including costs such as raw material and finished goods purchases, direct and indirect labor, overhead, and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers and their staff, all costs associated with being a public company, and other miscellaneous expenses. Segment assets include assets used in the operations of each segment and primarily consist of accounts receivable, inventories, property, plant, and equipment, and right of use assets. The mattress fabrics segment also includes in segment assets its investment in an unconsolidated joint venture. Goodwill and intangible assets are not included in segment assets as these assets are not used by the Chief Operating Decision Maker to evaluate the respective segment's operating performance, allocate resources to individual segments, or determine executive compensation.

Statements of operations for our current operating segments are as follows:

		Three more	nths ended	
	Nover	November 1, 2020		
net sales by segment:				
mattress fabrics	\$	40,030	\$	35,666
upholstery fabrics		36,821		33,884
net sales	\$	76,851	\$	69,550
gross profit from continuing operations by segment:				
mattress fabrics	\$	7,584	\$	6,247
upholstery fabrics		6,677		7,279
gross profit from continuing operations	\$	14,261	\$	13,526
selling, general, and administrative expenses by segment:				
mattress fabrics	\$	3,202	\$	2,953
upholstery fabrics		3,390		3,806
unallocated corporate expenses		3,151		2,358
selling, general, and administrative expenses	\$	9,743	\$	9,117
income (loss) from continuing operations by segment:				
mattress fabrics	\$	4,382	\$	3,294
upholstery fabrics		3,287		3,473
unallocated corporate expenses		(3,151)		(2,358)
total income from continuing operations		4,518		4,409
interest expense		—		(21)
interest income		59		258
other expense		(680)		(99)
income before income taxes from continuing operations	\$	3,897	\$	4,547

		Six months ended			
	Nov	vember 1, 2020	Nov	ember 3, 2019	
net sales by segment:					
mattress fabrics	\$	76,133	\$	74,525	
upholstery fabrics		65,182		65,744	
net sales	\$	141,315	\$	140,269	
gross profit from continuing operations by segment:					
mattress fabrics	\$	12,191	\$	11,938	
upholstery fabrics		11,971		14,000	
gross profit from continuing operations	\$	24,162	\$	25,938	
selling, general, and administrative expenses by segment:					
mattress fabrics	\$	5,964	\$	6,025	
upholstery fabrics		6,570		7,652	
unallocated corporate expenses		5,227		4,589	
selling, general, and administrative expenses	\$	17,761	\$	18,266	
income (loss) from continuing operations by segment:					
mattress fabrics	\$	6,227	\$	5,913	
upholstery fabrics		5,401		6,348	
unallocated corporate expenses		(5,227)		(4,589)	
subtotal		6,401		7,672	
restructuring credit		—		35	
total income from continuing operations		6,401		7,707	
interest expense		(51)		(21)	
interest income		117		518	
other expense		(1,046)		(194)	
income before income taxes from continuing operations	\$	5,421	\$	8,010	

Balance sheet information for our current operating segments follows:

(dollars in thousands)	Nover	mber 1, 2020	November 3, 2019	 May 3, 2020	
Segment assets:					
Mattress Fabrics					
Accounts receivable	\$	15,914	\$ 11,224	\$ 12,212	
Inventory		24,200	27,751	26,620	
Property, plant and equipment (1)		38,818	42,899	40,682	
Right of use assets (2)		1,186	170	362	
Investment in unconsolidated joint venture		1,859	1,504	1,602	
Total mattress fabrics assets		81,977	83,548	81,478	
Upholstery Fabrics					
Accounts receivable		17,046	12,666	12,881	
Inventory		23,526	23,692	21,287	
Property, plant and equipment (3)		2,014	1,774	1,633	
Right of use assets (4)		3,269	2,610	1,633	
Total upholstery fabrics assets		45,855	40,742	37,434	
Total segment assets		127,832	124,290	118,912	
Non-segment assets:					
Cash and cash equivalents		45,288	46,955	69,790	
Short-term investments - available for sale		5,462		923	
Short-term investments - held-to-maturity		5,005	_	4,271	
Current income taxes receivable		_	776	1,585	
Current assets - discontinued operation			4,760	_	
Other current assets		3,509	2,745	2,116	
Deferred income taxes		645	511	793	
Property, plant and equipment (5)		767	548	832	
Right of use assets (6)		1,710	2,103	1,908	
Goodwill		_	13,569	_	
Intangible assets		3,192	3,711	3,380	
Long-term investments - rabbi trust		8,060	7,575	7,834	
Long-term investments - held-to-maturity		759	—	2,076	
Noncurrent income taxes receivable			733	—	
Other assets		547	496	664	
Long-term note receivable affiliated with discontinued operation			1,800	_	
Noncurrent assets - discontinued operation			22,950		
Total assets	\$	202,776	\$ 233,522	\$ 215,084	

	Si	Six months ended		
(dollars in thousands)	November 1, 202	.0	Noven	nber 3, 2019
Capital expenditures (7):				
Mattress Fabrics	\$ 1	,710	\$	2,212
Upholstery Fabrics		181		229
Unallocated Corporate		111		266
Discontinued Operation		—		33
Total capital expenditures	\$ 2	,002	\$	2,740
Depreciation expense:				
Mattress Fabrics	\$ 3	,132	\$	3,321
Upholstery Fabrics		406		382
Discontinued Operation		—		190
Total depreciation expense	\$ 3	,538	\$	3,893

- (1) The \$38.8 million as of November 1, 2020, represents property, plant, and equipment of \$26.5 million and \$12.3 million located in the U.S. and Canada, respectively. The \$42.9 million as of November 3, 2019, represents property, plant, and equipment of \$30.5 million and \$12.4 million located in the U.S. and Canada, respectively. The \$40.7 million as of May 3, 2020, represents property, plant, and equipment of \$27.7 million and \$13.0 million located in the U.S. and Canada, respectively.
- (2) The \$1.2 million as of November 1, 2020, represents right of use assets of \$696,000 and \$490,000 located in the U.S. and Canada, respectively. The \$170,000 as of November 3, 2019, and the \$362,000 as of May 3, 2020, represents right of use assets located in the U.S.
- (3) The \$2.0 million as of November 1, 2020, represents property, plant, and equipment of \$1.1 million and \$904,000 located in the U.S. and China, respectively. The \$1.8 million as of November 3, 2019, represents property, plant, and equipment of \$1.3 million and \$500,000 located in the U.S. and China, respectively. The \$1.6 million as of May 3, 2020, represents property, plant, and equipment of \$1.2 million and \$471,000 located in the U.S. and China, respectively.
- (4) The \$3.3 million as of November 1, 2020, represents right of use assets of \$2.7 million and \$561,000 located in China and the U.S., respectively. The \$2.6 million as of November 3, 2019, represents right of use assets of \$1.5 million and \$1.1 million located in China and the U.S., respectively. The \$1.6 million as of May 3, 2020, represents right of use assets of \$857,000 and \$776,000 located in the U.S. and China, respectively.
- (5) The \$767,000, \$548,000, and \$832,000 as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively, represent property, plant, and equipment associated with unallocated corporate departments and corporate departments shared by our mattress fabrics and upholstery fabrics segments. Property, plant, and equipment associated with our corporate departments reside in the U.S.
- (6) The \$1.7 million, \$2.1 million, and \$1.9 million as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively, represents right of use assets located in the U.S.
- (7) Capital expenditure amounts are stated on the accrual basis. See Consolidated Statements of Cash Flows for capital expenditure amounts on a cash basis.

### 15. Income Taxes

### Income Tax Expense

Total income tax expense (benefit) for the six-month periods ending November 1, 2020, and November 3, 2019, were allocated as follows:

	No	vember 1,	November 3,
(dollars in thousands)		2020	2019
Income from continuing operations	\$	5,937	\$ 3,971
Loss from discontinued operations		—	(392)
Total income tax expense	\$	5,937	\$ 3,579



### Effective Income Tax Rate

We recorded income tax expense of \$5.9 million, or 109.5% of income before income taxes from continuing operations, for the six-month period ended November 1, 2020, compared with income tax expense of \$4.0 million, or 49.6% of income before income taxes from continuing operations, for the six-month period ended November 3, 2019.

Our effective income tax rates associated with our continuing operations for the six-month periods ended November 1, 2020, and November 3, 2019, were based upon the estimated effective income tax rate applicable for the full year after giving effect to any significant items related specifically to interim periods. When calculating the annual estimated effective income tax rate for the six-months ended November 1, 2020, we were subject to a loss limitation rule in accordance with ASC Topic 740-270-30-36(a). This loss limitation rule required the taxable loss associated with our U.S. operations to be excluded from the annual estimated effective income tax rate calculation as it was determined that no tax benefit could be recognized resulting from the full valuation allowance against our U.S. income tax loss carryforward that is expected to originate during the current fiscal year. The effective income tax rate can be affected over the fiscal year by the mix and timing of actual earnings from our U.S. operations and foreign subsidiaries located in China and Canada versus annual projections, as well as changes in foreign currency exchange rates in relation to the U.S. dollar.

The following schedule summarizes the principal differences between income tax expense from continuing operations at the U.S. federal income tax rate and the effective income tax rate from continuing operations reflected in the consolidated financial statements for the sixmonth periods ending November 1, 2020 and November 3, 2019:

	November 1, 2020	November 3, 2019
U.S. federal income tax rate	21.0%	21.0%
U.S. valuation allowance	141.6	_
U.S. income tax law change	(65.1)	
Global Intangible Low Taxed Income Tax ("GILTI")	—	12.7
Withholding taxes associated with foreign jurisdictions	8.4	6.1
Foreign income tax rate differential	6.6	3.5
Tax effects of foreign exchange rate (losses) gains	(4.0)	2.3
Other	1.0	4.0
	109.5%	49.6%

# U.S. Tax Law Change

Effective July 20, 2020, the U.S Treasury Department finalized and enacted previously proposed regulations regarding the GILTI tax provisions of the TCJA. Prior to this enactment, GILTI represented a significant U.S. income tax on our foreign earnings during fiscal 2019 (\$2.1 million) and fiscal 2020 (\$1.9 million). With the enactment of these final regulations, we are now eligible for an exclusion from GILTI since we meet the provisions for the GILTI High-Tax exception included in the final regulations. In addition, the enactment of the new regulations and our eligibility for the GILTI High-Tax exception are retroactive to the original enactment of the GILTI tax provision, which includes our 2019 and 2020 fiscal years.

As a result of the newly enacted regulations, we recorded a non-cash income tax benefit of \$3.5 million resulting from the re-establishment of certain U.S. federal net operating loss carryforwards. This \$3.5 million income tax benefit was recorded as a discrete event in which its full income tax effects were recorded in the first quarter and the six-month year-to-date period of fiscal 2021.

### Valuation Allowance

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a "more-likely-than-not" standard, with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, considering the effects of local tax law.

As a result of the U.S. tax law change relating to the GILTI tax provisions of the TCJA, we assessed the need for an additional valuation allowance against our U.S. net deferred income taxes, as GILTI represented a significant source of our U.S. taxable income during fiscal 2019 and 2020 that offset our U.S. pre-tax losses during such years, and which offset is now reversed as a result of the retroactivity of the new regulations. Consequently, due to the retroactivity of the new regulations, we experienced a recent history of cumulative U.S. taxable losses during our last two fiscal years and we currently expect our history of U.S. pre-tax losses to continue into fiscal 2021, as a result of the continuing economic uncertainty associated with the COVID-19 global pandemic. As a result of the significant weight of this negative evidence, we believe it is more-likely-than-not that our U.S. net

deferred income tax assets will not be fully realizable. Accordingly, we recorded a non-cash income tax charge of \$7.0 million to provide for a full valuation allowance against our U.S. net deferred income tax assets. This \$7.0 million income tax charge was recorded as a discrete event in which its full income tax effects were recorded during the first quarter and the six-month year-to-date period of fiscal 2021.

Additionally, we recorded a \$713,000 income tax charge to provide for a full valuation allowance against a U.S. income tax loss carryforward that originated during the first half of fiscal 2021.

Based on our assessments as of November 1, 2020, November 1, 2019, and May 3, 2020, valuation allowances against our net deferred income taxes pertain to the following:

	November 1,		
(dollars in thousands)	2020	November 3, 2019	May 3, 2020
U.S. federal and state net deferred income tax assets	\$ 8,543	711	867
U.S. capital loss carryforward	2,281		2,281
	\$ 10,824	711	3,148

### Undistributed Earnings

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. As of November 1, 2020, we assessed the liquidity requirements of our U.S. parent company and determined that our undistributed earnings from our foreign subsidiaries would not be reinvested indefinitely and would be eventually distributed to our U.S. parent company. The conclusion reached from our assessment has been consistent with prior years. ASC Topic 740 requires that a deferred income tax liability should be recorded for undistributed earnings from our foreign subsidiaries that will not be reinvested indefinitely, and as a result we recorded a deferred income tax liability associated with undistributed earnings from our foreign subsidiaries. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

As a result of the TCJA, a U.S. corporation is allowed a 100% dividend received deduction for earnings and profits received from a 10% owned foreign corporation. Therefore, a deferred income tax liability will be required only for withholding taxes that are incurred by our foreign subsidiaries. As a result, as of November 1, 2020, November 3, 2019, and May 3, 2020, we recorded a deferred income tax liability of \$3.9 million, \$3.2 million, and \$3.4 million, respectively, for withholding taxes on undistributed earnings and profits from our foreign subsidiaries.

#### Uncertain Income Tax Positions

In accordance with ASC Topic 740, an unrecognized income tax benefit for an uncertain income tax position can be recognized in the first interim period during which the more-likely-than-not recognition threshold is met by the reporting period, or is effectively settled through examination, negotiation, or litigation, or the statute of limitations for the relevant taxing authority to examine and challenge the tax position has expired. If it is determined that any of the above conditions occur regarding our uncertain income tax positions, an adjustment to our unrecognized income tax benefits will be recorded at that time.

As of November 1, 2020, we had a \$1.4 million total gross unrecognized income tax benefit, of which \$1.1 million and \$380,000 were recorded to income taxes payable-long-term and noncurrent deferred income taxes, respectively, in the accompanying Consolidated Balance Sheets. As of November 3, 2019, we had a \$914,000 total gross unrecognized income tax benefit of which the entire amount was recorded to income taxes payable-long-term in the accompanying Consolidated Balance Sheets. As of May 3, 2020, we had a \$1.3 million total gross income tax benefit of which the entire amount was recorded to income taxes payable-long term in the accompanying Consolidated Balance Sheets. As of May 3, 2020, we had a \$1.3 million total gross income tax benefit of which the entire amount was recorded to income taxes payable-long term in the accompanying Consolidated Balance Sheets.

As of November 1, 2020, we had a \$1.4 million total gross unrecognized income tax benefit, of which \$1.1 million would favorably affect the income tax rate in future periods. As of November 3, 2019, the entire \$914,000 total gross unrecognized income tax benefit would have favorably affected the income tax rate in future periods. As of May 3, 2020, the entire \$1.3 million total gross unrecognized income would have favorably affected the income tax rate in future periods.

Our gross unrecognized income tax benefit of \$1.4 million relates to income tax positions for which significant change is currently not expected within the next year. This amount primarily relates to double taxation under applicable income tax treaties with foreign tax jurisdictions.

#### 16. Stock-Based Compensation

#### Equity Incentive Plan Description

On September 16, 2015, our shareholders approved an equity incentive plan titled the Culp, Inc. 2015 Equity Incentive Plan (the "2015 Plan"). The 2015 Plan authorizes the grant of stock options intended to qualify as incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock, restricted stock units, performance units, and other equity and cash related awards as determined by our Compensation Committee. An aggregate of 1,200,000 shares of common stock were authorized for issuance under the 2015 Plan, with certain sub-limits that would apply with respect to specific types of awards that may be issued as defined in the 2015 Plan.

As of November 1, 2020, there were 548,729 shares available for future equity-based grants under our 2015 plan.

#### Performance-Based Restricted Stock Units

#### **Senior Executives**

We grant performance-based restricted stock units to certain senior executives which could earn up to a certain number of shares of common stock if certain performance targets are met over a three-fiscal year performance period as defined in the related restricted stock unit agreements. The number of shares of common stock that are earned based on the performance targets that have been achieved may be adjusted based on a market-based total shareholder return component as defined in the related restricted stock unit agreements.

Compensation cost for share-based awards is measured based on their fair market value on the date of grant. The fair market value per share was determined using the Monte Carlo simulation model for the market-based total shareholder return component and the closing price of our common stock for the performance-based component.

There were no performance-based restricted stock units granted to certain senior executives during the six-months ended November 1, 2020.

The following table provides assumptions used to determine the fair market value of the market-based total shareholder return component using the Monte Carlo simulation model on our outstanding performance-based restricted units granted to certain senior executives on July 18, 2019 and August 2, 2018:

	July 20		August 2, 2018
Closing price of our common stock	\$	18.49 \$	24.35
Expected volatility of our common stock		30.0%	33.5%
Expected volatility of peer companies (1) (2)		29.9% - 82.3%	16.0%
Risk-free interest rate		1.73%	2.74%
Dividend yield		2.10%	1.35%
Correlation coefficient of peer companies (1) (2)		0.00 - 0.43	0.47

- (1) The expected volatility and correlation coefficient of our peer companies for the July 18, 2019 grant date were based on peer companies that were approved by the Compensation Committee of our board of directors as an aggregate benchmark for determining the market-based total shareholder return component. Therefore, we disclosed ranges of the expected volatility and correlation coefficient for the companies that represented this peer group.
- (2) The expected volatility and correlation coefficient of our peer companies for the August 2, 2018 grant date were based on the Russell 2000 Index, which was approved by the Compensation Committee of our board of directors as the benchmark for determining the market-based total shareholder return component. Since the Russell 2000 Index was the only benchmark for determining the market-based total shareholder return component, no ranges were disclosed for these assumptions.

#### Key Employees and a Non-Employee

We grant performance-based restricted stock units which could earn up to a certain number of shares of common stock if certain performance targets are met over a three-fiscal year performance period as defined in the related restricted stock unit agreements.

Our performance-based restricted stock units granted to key employees were measured based on the fair market value (the closing price of our common stock) on the date of grant. No market-based total shareholder return component was included in these awards. Our performance-based restricted stock units granted to a non-employee, which vested during the first quarter of fiscal 2020, were measured based on the fair market value (closing price of our common stock) on the date when the performance criteria were met.

There were no performance-based restricted stock units granted to our key employees or any non-employees during the six-months ended November 1, 2020.

# Overall

The following table summarizes information related to our grants of performance-based restricted stock units associated with certain senior executives and key employees that are currently unvested as of November 1, 2020:

	(3) Performance-Based Restricted Stock	(4) Restricted Stock Units Expected		
Date of Grant	Units Awarded	to Vest	Price Per Share	Vesting Period
July 18, 2019 (1)	93,653	1,725	\$ 19.04 (5)	3 years
July 18, 2019 (2)	29,227	1,489	\$ 18.49 (7)	3 years
August 2, 2018 (1)	86,599	3,509	\$ 18.51 (6)	3 years
August 2, 2018 (2)	47,800	2,101	\$ 24.35 (7)	3 years

(1) Performance-based restricted stock units awarded to certain senior executives.

- (3) Amounts represent the maximum number of common stock shares that could be earned if certain performance targets are met as defined in the related restricted stock unit agreements.
- (4) Compensation cost is based on an assessment each reporting period to determine the probability of whether or not certain performance goals will be met as of the end of the vesting period, and in turn the number of shares that are expected to be awarded at the end vesting period. These amounts represent the number of shares that were expected to vest as of November 1, 2020.
- (5) Price per share represents the fair market value per share (\$1.03 per \$1, or an increase of \$0.55 to the closing price of our common stock on the date of grant) determined using the Monte Carlo simulation model for the market-based total shareholder return component and the closing price of our common stock (\$18.49) for the performance-based component of the performance-based restricted stock units granted to certain senior executives on July 18, 2019.
- (6) Price per share represents the fair market value per share (\$0.76 per \$1, or a reduction of \$5.84 to the closing price of the common stock on the date of grant) determined using the Monte Carlo simulation model for the market-based total shareholder return component and the closing price of our common stock (\$24.35) for the performance-based component of the performance-based restricted stock units granted to certain senior executives on August 2, 2018.
- (7) Price per share represents the closing price of our common stock on the date of grant.

The following table summarizes information related to our performance-based restricted stock units that vested during the six-month periods ending November 1, 2020 and November 3, 2019:

	Performance-Based			(4)
	Restricted Stock		(3)	Price
Fiscal Year	Units Vested		Fair Value	Per Share
Fiscal 2021 (1)	3,277	\$	33	\$ 9.96
Fiscal 2021 (1)	3,710	\$	37	\$ 9.96
Fiscal 2020 (1)	11,351	\$	197	\$ 17.36
Fiscal 2020 (2)	4,961	\$	86	\$ 17.36

(1) Certain senior executives and key employees.

- (2) Non-employee
- (3) Dollar amounts are in thousands.
- (4) Price per share is derived from the closing price of our common stock on the date the respective performance-based restricted stock units vested.

We recorded compensation expense of \$89,000 and \$275,000 within selling, general, and administrative expenses for the six-month periods ending November 1, 2020, and November 3, 2019, respectively. Compensation cost is recorded based on an

<sup>(2)</sup> Performance-based restricted stock units awarded to key employees.

assessment each reporting period to determine the probability of whether or not certain performance targets will be met as of the end of the vesting period. If certain performance goals are not expected to be achieved, compensation cost would not be recorded, and any previously recognized compensation cost would be reversed.

As of November 1, 2020, the remaining unrecognized compensation cost related to our performance-based restricted stock units was \$73,698, which is expected to be recognized over a weighted average vesting period of 1.5 years. As of November 1, 2020, the performance-based restricted stock units that were expected to vest had a fair value totaling \$110,000.

### Time-Based Restricted Stock Units

The following table summarizes information related to our grants of time-based restricted stock unit awards associated with certain senior executives and key members of management that are unvested as of November 1, 2020:

	Time-Based		
	Restricted Stock	(1)	
Date of Grant	Units Awarded	Price Per Share	Vesting Period
August 6, 2020	129,896	\$ 11.01	3 years
July 18, 2019	34,399	\$ 18.49	3 years
August 2, 2018	10,000	\$ 24.35	5 years

(1) Price per share represents closing price of common stock on the date the respective award was granted.

# Overall

We recorded compensation expense of \$245,000 and \$52,000 within selling, general, and administrative expenses associated with our timebased restricted stock unit awards for the six-month periods ending November 1, 2020, and November 3, 2019, respectively.

As of November 1, 2020, the remaining unrecognized compensation cost related to our time-based restricted stock units was \$1.8 million, which is expected to be recognized over a weighted average vesting period of 2.5 years. As of November 1, 2020, the time-based restricted stock units that are expected to vest had a fair value totaling \$2.2 million.

### Common Stock Award

We granted a total of 5,193 and 7,000 shares of common stock to our outside directors on October 1, 2020 and July 1, 2020, respectively. These shares of common stock vested immediately and were measured at their fair value on the date of grant. The fair value of these awards was \$13.48 and \$10.00 per share on October 1, 2020 and July 1, 2020, respectively, which represents the closing price of our common stock on the date of grant.

We granted a total of 4,519 and 3,659 shares of common stock to our outside directors on October 1, 2019 and July 1, 2019, respectively. These shares of common stock vested immediately and were measured at their fair value on the date of grant. The fair value of these awards was \$15.49 and \$19.21 per share on October 1, 2019 and July 1, 2019, respectively, which represents the closing price of our common stock on the date of grant.

We recorded \$140,000 of compensation expense within selling, general, and administrative expenses for common stock awards to our outside directors for each of the six-month periods ending November 1, 2020, and November 3, 2019.

# 17. Leases

### Overview

We lease manufacturing facilities, office space, distribution centers, and equipment under operating lease arrangements. We determine if an arrangement is a lease at its inception if it conveys the right to control the use of identified property, plant, or equipment for a period of time in exchange for consideration. Operating leases with an initial term of twelve months or less are not recognized in our Consolidated Balance Sheets. For leases of more than twelve months, we recognize a right of use asset and lease liability on the commencement date of a lease arrangement based on the present value of lease payments over the lease term.

Our operating leases have remaining lease terms of one to six years, with renewal options for additional periods ranging up to ten years. A lease term may include renewal options if it is reasonably certain that the option to renew a lease period will be exercised. A renewal option is considered reasonably certain to be exercised if there is a significant economic incentive, as defined in ASC Topic 842, to exercise the renewal option on the date a lease arrangement is commenced. Currently, renewal

options are not included in the lease terms for any of our leases, as there is not a significant economic incentive for us to exercise any of our renewal options.

Most of our leases do not provide an implicit interest rate, and as a result, we use our incremental borrowing rate, which approximates a collateralized rate, based on information available on the commencement date of a lease arrangement in determining the present value of lease our payments.

### Balance Sheet

The right of use assets and lease liabilities associated with our operating leases as of November 1, 2020, November 3, 2019, and May 3, 2020, are as follows:

				(1)	
	No	vember 1,	N	lovember 3,	May 3,
(dollars in thousands)		2020		2019	2020
Right of use assets	\$	6,165	\$	5,879	\$ 3,903
Operating lease liability - current		2,316		2,282	1,805
Operating lease liability – noncurrent		4,008		3,439	2,016

(1) As of November 3, 2019, right of use assets totaled \$5.9 million, of which \$4.9 million and \$1.0 million were classified as (i) right of use asset and (ii) within noncurrent assets – discontinued operation, respectively, in the accompanying Consolidated Balance Sheets. At November 3, 2019, operating lease liabilities totaled \$5.7 million, of which \$2.1 million, \$192,000, \$2.6 million, and \$825,000 were classified as (i) operating lease liability – current, (ii) within current liabilities – discontinued operation, (iii) operating lease liability – long-term, and (iv) within noncurrent liabilities – discontinued operation, respectively, in the accompanying Consolidated Balance Sheets.

Supplemental Cash Flow Information

	Six Months Ended	Six Months Ended
(dollars in thousands)	November 1, 2020	November 3, 2019
Operating lease liability payments	\$ 1,23	2 \$ 1,408
Right of use assets exchanged for lease liabilities	3,61	3 22

Operating lease expense for the three-months ended November 1, 2020, and November 3, 2019, was \$696,000 and \$706,000, respectively. Operating lease expense for each of the six-month periods ended November 1, 2020, and November 3, 2019, was \$1.4 million. Short-term lease and variable lease expenses were immaterial for the three-months and six-months ended November 1, 2020, and November 3, 2019.

# Other Information

Maturity of our operating lease liabilities for the remainder of fiscal 2021, the subsequent next four fiscal years, and thereafter follows:

(dollars in thousands)	
2021	\$ 1,244
2022	1,955
2023	1,536
2024	1,172
2025	679
Thereafter	—
	\$ 6,586
Less: interest	(262)
Present value of lease liabilities	\$ 6,324

As of November 1, 2020, the weighted average remaining lease term and discount rate for our operating leases follows:

	November 1, 2020
Weighted average lease term	3.3 years
Weighted average discount rate	2.51%

As of November 3, 2019, the weighted average remaining lease term and discount rate for our operating leases follows:

	November 3, 2019
Weighted average lease term	3.4 years
Weighted average discount rate	3.82%

### 18. Commitments and Contingencies

Litigation

The company is involved in legal proceedings and claims which have arisen in the ordinary course of business. Management has determined that it is not reasonably possible that these actions, when ultimately concluded and settled, will have a material adverse effect upon the financial position, results of operations, or cash flows of the company.

# Accounts Payable – Capital Expenditures

As of November 1, 2020, November 3, 2019, and May 3, 2020, we had total amounts due regarding capital expenditures totaling \$68,000, \$402,000, and \$107,000, respectively, which pertained to outstanding vendor invoices, none of which were financed. As of November 3, 2019, the total amount due of \$402,000 consisted of \$398,000 and \$4,000 that were classified as (i) accounts payable – capital expenditures and (ii) within current liabilities – discontinued operation, respectively. These total outstanding amounts were required to be paid based on normal credit terms.

### Purchase Commitments - Capital Expenditures

As of November 1, 2020, we had open purchase commitments to acquire equipment for our mattress fabrics segment totaling \$5.0 million.

### **19. Statutory Reserves**

Our subsidiary located in China was required to transfer 10% of its net income, as determined in accordance with the People's Republic of China (PRC) accounting rules and regulations, to a statutory surplus reserve fund until such reserve balance reaches 50% of the company's registered capital. As of November 1, 2020, the statutory surplus reserve fund represents the 50% registered capital limit, and therefore, our subsidiary in China is not required to transfer 10% of its net income in accordance with PRC accounting rules and regulations.

The transfer to this reserve must be made before distributions of any dividend to shareholders. As of November 1, 2020, the company's statutory surplus reserve was \$4.3 million. The surplus reserve fund is non-distributable other than during liquidation and can be used to fund previous years' losses, if any. The surplus reserve fund may be utilized for business expansion or converted into share capital by issuing new shares to existing shareholders in proportion to their shareholding or by increasing the par value of the shares currently held by them provided that the remaining reserve balance after such issue is not less than 25% of the registered capital.

Our subsidiaries located in China can transfer funds to the parent company except for the statutory surplus reserve of \$4.3 million to assist with debt repayment, capital expenditures, and other expenses of the company's business.

### 20. Common Stock Repurchase Program

In March 2020, our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The number of shares purchased, and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors, including alternative investment opportunities.

As part of our comprehensive response to the COVID-19 pandemic, we announced on April 3, 2020, that our board of directors temporarily suspended the share repurchase program given the ongoing economic disruption and uncertainty. Accordingly, we did not purchase any shares of our common stock during the six-month period ending November 1, 2020. Additionally, we did not purchase any shares of our common stock during the six-month period ending November 3, 2019.

As of November 1, 2020, we had \$5.0 million available for repurchases of our common stock.

### 21. Dividend Program

On December 3, 2020, we announced that our board of directors approved a quarterly cash dividend of \$0.11 per share. This payment will be made on January 18, 2021, to shareholders of record as of January 8, 2021.

During the six-months ended November 1, 2020, dividend payments totaled \$2.6 million, which represented quarterly dividend payments of \$0.105 per share. During the six-months ended November 3, 2019, dividend payments totaled \$2.5 million, which represented quarterly dividend payments of \$0.10 per share.

Our board of directors has sole authority to determine if and when we will declare future dividends and on what terms. Future dividend payments are subject to final determination by our board of directors and will depend on our earnings, capital requirements, financial condition, excess availability under our lines of credit, market and economic conditions, and other factors we consider relevant.

#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING INFORMATION

This report and the exhibits attached hereto contain "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties that may cause actual events and results to differ materially from such statements. Further, forward looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update or alter such statements to reflect any changes in management's expectations or any change in the assumptions or circumstances on which such statements are based, whether due to new information, future events, or otherwise. Forward-looking statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "anticipate," "estimate," "intend," "plan," "project," and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, new product launches, sales, profit margins, profitability, operating income, capital expenditures, working capital levels, income taxes, SG&A or other expenses, pre-tax income, earnings, cash flow, and other performance or liquidity measures, as well as any statements regarding potential acquisitions, future economic or industry trends, public health epidemics, or future developments. There can be no assurance that the company will realize these expectations, meet its guidance, or that these beliefs will prove correct.

Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. The future performance of our business depends in part on our success in conducting and finalizing acquisition negotiations and integrating acquired businesses into our existing operations. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in tariffs or trade policy, or changes in the value of the U.S. dollar versus other currencies, could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and the strengthening of currencies in Canada and China can have a negative impact on our sales of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. The impact of public health epidemics on employees, customers, suppliers, and the global economy, such as the global coronavirus pandemic currently affecting countries around the world, could also adversely affect our operations and financial performance. In addition, the impact of potential goodwill or intangible asset impairments or valuation allowances could affect our financial results. Finally, increases in market prices for petrochemical products can significantly affect the prices we pay for raw materials, and in turn, increase our operating costs and decrease our profitability. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements, are included in Item 1A "Risk Factors" section in our most recent Form 10-K and Form 10-Q reports filed with the Securities and Exchange Commission. A forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis of financial condition and results of operations should be read in conjunction with the Financial Statements and Notes and other exhibits included elsewhere in this report.

We sold our majority ownership interest in eLuxury, LLC ("eLuxury") on March 31, 2020, resulting in the elimination of our home accessories segment at such time. Accordingly, the results of operations and assets and liabilities for this segment are excluded from the company's continuing operations for the three-month and six-month periods ended November 3, 2019 and presented as a discontinued operation in this report. See Note 3 - Home Accessories Segment - Discontinued Operation, of the consolidated financial statements for further details.

#### General

Our fiscal year is the 52 or 53-week period ending on the Sunday closest to April 30. The six months ended November 1, 2020, and November 3, 2019, represent 26-week and 27-week periods, respectively.

Our continuing operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources, and sells fabrics and mattress covers primarily to bedding manufacturers. We have wholly owned mattress fabric operations located in Stokesdale, NC, High Point, NC, and Quebec, Canada, as well as a fifty-percent owned cut and sew mattress cover operation located in Haiti.

The upholstery fabrics segment develops, sources, manufactures, and sells fabrics primarily to residential and commercial furniture manufacturers. We have wholly owned upholstery fabric operations located in Shanghai, China, and Burlington, NC. Additionally, Read Window Products, LLC ("Read"), a wholly owned subsidiary located in Knoxville, TN, provides window treatments and sourcing of upholstery fabrics and other products, as well as measuring and installation services of Read's products, to customers in the hospitality and commercial industries. Read also supplies soft goods such as decorative top sheets, coverlets, duvet covers, bed skirts, bolsters, and pillows.

We evaluate the operating performance of our current business segments based upon income (loss) from continuing operations before certain unallocated corporate expenses, asset impairments, restructuring credit (expense) and related charges, and other non-recurring items. Cost of sales in each segment includes costs to develop, manufacture, or source our products, including costs such as raw material costs and finished goods purchases, direct and indirect labor, overhead, and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers and their support staff, all costs associated with being a public company, and other miscellaneous expenses.

### **Executive Summary**

#### Results of Continuing Operations

(dollars in thousands)		Three Months Ended			
	Novem	ber 1, 2020	November 3, 2019	Change	
Net sales	\$	76,851	\$ 69,550	10.5%	
Gross profit from continuing operations		14,261	13,526	5.4%	
Gross profit margin from continuing operations		18.6%	19.4%	(80)bp	
Selling, general, and administrative expenses		9,743	9,117	6.9%	
Income from continuing operations		4,518	4,409	2.5%	
Operating margin from continuing operations		5.9%	6.3%	(40)bp	
Income before income taxes from continuing operations		3,897	4,547	(14.3)%	
Income tax expense		1,613	2,279	(29.2)%	
Net income from continuing operations		2,384	2,252	5.9%	

		Six Months Ended					
(dollars in thousands)	Noveml	November 1, 2020 N		vember 3, 2019	Change		
Net sales	\$	141,315	\$	140,269	0.7%		
Gross profit from continuing operations		24,162		25,938	(6.8)%		
Gross profit margin from continuing operations		17.1%		18.5%	(140)bp		
Selling, general, and administrative expenses		17,761		18,266	(2.8)%		
Income from continuing operations		6,401		7,707	(16.9)%		
Operating margin from continuing operations		4.5%		5.5%	(100)bp		
Income before income taxes from continuing operations		5,421		8,010	(32.3)%		
Income tax expense		5,937		3,971	49.5%		
Net (loss) income from continuing operations		(349)		4,036	(108.6)%		

#### Net Sales

Overall, our net sales for the second quarter of fiscal 2021 increased by 10.5% compared with the same period a year ago, with mattress fabrics sales increasing 12.2% and upholstery fabrics sales increasing 8.7%. Our net sales for the first half of fiscal 2021 increased by 0.7% compared with the same period a year ago, with mattress fabrics sales increasing 2.2% and upholstery fabrics sales decreasing 0.9%. The first half of fiscal 2021 had 26 weeks compared to 27 weeks for the first half of fiscal 2020.

The increase in net sales for both our mattress and upholstery fabrics segments for the second quarter reflects a surge in demand driven by a greater consumer focus on the home environment. It also reflects our ability to service this increase in demand and respond quickly to meet the needs of our customers through our flexible global platform and the support of our long-term supplier relationships.

This increase in net sales for the second quarter reversed a decrease in net sales for both segments during the first quarter of fiscal 2021 that resulted from the economic disruption caused by the COVID-19 pandemic, especially in the beginning of the first quarter as customers and retail stores began to resume operations following pandemic-related shutdowns. The net result was an increase in mattress fabrics net sales and a decrease in upholstery fabrics net sales for the first half of fiscal 2021 compared with the prior-year period.

See the Segment Analysis section below for further details.

#### Income Before Income Taxes from Continuing Operations

Overall, our income before income taxes from continuing operations for the second quarter was \$3.9 million, compared with \$4.5 million for the prior-year period, while income before income taxes from continuing operations for the first six months of fiscal 2021 was \$5.4 million, compared with \$8.0 million for the prior year period.

Operating performance for the second quarter of fiscal 2021 was materially affected by unfavorable foreign exchange rate fluctuations associated with our operations in China. It was also pressured by an increase in SG&A expense primarily due to higher accrued incentive compensation expense, offset somewhat by reduced spending on travel and entertainment and marketing expenses, as compared with the same period a year ago. In addition to these factors, operating performance for the first half of fiscal 2020 was affected by the disruption form the COVID-19 pandemic during the first quarter, as well as significant inventory reductions and manufacturing inefficiencies associated with the dramatic ramp up in operations for our mattress fabrics segment during the first quarter.

See the Segment Analysis section below for further details.

#### Income Taxes

We recorded income tax expense of \$5.9 million, or 109.5% of income before income tax expense from continuing operations for the sixmonth period ending November 1, 2020, compared with income tax expense of \$4.0 million, or 49.6% of income before income tax expense from continuing operations for the prior year period. Income tax expense during the first half of fiscal 2021 included a \$4.1 million net income tax charge, which consists of a \$7.6 million non-cash income tax charge to record a full valuation allowance against the company's U.S. net deferred income tax assets, partially offset by a \$3.5 million non-cash income tax benefit resulting from the re-establishing of certain U.S. federal net operating loss carryforwards in connection with U.S. Treasury regulations enacted during the first quarter of fiscal 2021 regarding the Global Intangible Low Taxed Income ("GILTI") tax provisions of the Tax Cuts and Jobs Act of 2017. Income tax expense during the first half of fiscal 2020 included \$1.0 million of GILTI tax that did not recur in fiscal 2021 due to the recent change in the GILTI tax regulations as noted above. Additionally, our effective income tax rates for the first half of fiscal 2020 were adversely affected by the continued shift in the mix of our taxable income that has been mostly earned by our foreign operations located in China and Canada, which have higher income tax rates than the U.S.

Refer to Note 15 of the consolidated financial statements for further details regarding our provision for income taxes from continuing operations.

### <u>Liquidity</u>

As of November 1, 2020, our cash and cash equivalents, short-term investments (available for sale), and short-term and long-term investments (held-to-maturity) (collectively "cash and investments") totaled \$56.5 million compared with \$77.1 million as of May 3, 2020.



The decrease in our cash and investments from the end of fiscal 2020 is attributable to repayment of all of the outstanding borrowings associated with our U.S. and China lines of credit and the loan we received under the Paycheck Protection Program of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") of 2020 (such loan, the "PPP loan"), which borrowings totaled \$38.4 million. Excluding the repayments made on our lines of credit and the PPP loan, our cash and investments as of November 1, 2020, would have increased \$17.8 million as compared to May 3, 2020. This increase was mostly due to (i) net cash provided by operating activities totaling \$22.7 million, partially offset by (ii) cash payments of \$2.6 million in the form of a regular quarterly dividend payment to shareholders; and (iii) \$2.0 million of capital expenditures that were primarily related to our mattress fabrics segment.

Our net cash provided by operating activities was \$22.7 million during the first half of fiscal 2021, compared with \$8.2 million during the first half of fiscal 2020. This increase reflects a focused attention on working capital management. Additionally, our discontinued operation had net cash used in operating activities totaling \$2.2 million and net cash used in investing activities totaling \$32,000 during the first half of fiscal 2020. Our discontinued operation had net cash provided by financing activities, all of which were loan proceeds and capital contributions from the company and the former non-controlling interest holder of eLuxury, totaling \$2.4 million during the first half of fiscal 2020. We believe our liquidity has improved in the absence of the former home accessories segment due to the significant losses incurred by that segment and the funding of its working capital requirements primarily by us through loans and capital contributions that are no longer required.

As of November 1, 2020, there were no outstanding borrowings under our lines of credit.

#### Dividend Program

On December 3, 2020, we announced that our board of directors approved a quarterly cash dividend of \$0.11 per share, or \$0.44 per share on an annualized basis. This payment will be made on January 18, 2021, to shareholders of record as of January 8, 2021.

During the six-month period ended November 1, 2020, dividend payments totaled \$2.6 million, which represented quarterly dividend payments of \$0.105 per share. During the six-month period ended November 3, 2019, dividend payments totaled \$2.5 million, which represented quarterly dividend payments of \$0.10 per share.

Our board of directors has sole authority to determine if and when we will declare future dividends and on what terms. Future dividend payments are subject to final determination by our board of directors and will depend on our earnings, capital requirements, financial condition, excess availability under our lines of credit, market and economic conditions, and other factors we consider relevant.

#### Common Stock Repurchase Program

In March 2020, our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The number of shares purchased, and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors, including alternative investment opportunities.

As part of our comprehensive response to the COVID-19 global pandemic, we announced on April 3, 2020, that our board of directors temporarily suspended the share repurchase program given the ongoing economic disruption and uncertainty. Accordingly, we did not purchase any shares of our common stock through the end of our second quarter of fiscal 2021. Additionally, we did not purchase any share of our common stock during the six-month period ended November 3, 2019.

As of November 1, 2020, we had \$5.0 million available for repurchases of our common stock.

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#### **Segment Analysis**

#### Mattress Fabrics Segment

		Three Months Ended					
(dollars in thousands)	Nover	November 1, 2020		nber 3, 2019	Change		
Net sales	\$	40,030	\$	35,666	12.2%		
Gross profit from continuing operations		7,584		6,247	21.4%		
Gross profit margin from continuing operations		18.9%		17.5%	140bp		
Selling, general, and administrative expenses		3,202		2,953	8.4%		
Income from continuing operations		4,382		3,294	33.0%		
Operating margin from continuing operations		10.9%		9.2%	170bp		

		Six Months Ended				
(dollars in thousands)	Nove	November 1, 2020		nber 3, 2019	Change	
Net sales	\$	76,133	\$	74,525	2.2%	
Gross profit from continuing operations		12,191		11,938	2.1%	
Gross profit margin from continuing operations		16.0%		16.0%	0bp	
Selling, general, and administrative expenses		5,964		6,025	(1.0)%	
Income from continuing operations		6,227		5,913	5.3%	
Operating margin from continuing operations		8.2%		7.9%	30bp	

#### Net Sales

The increase in mattress fabrics net sales for the second quarter of fiscal 2021 reflects an increase in demand driven by greater consumer awareness and appreciation for overall comfort and wellness within the home environment as a result of the COVID-19 pandemic. This has led to an increase in discretionary spending on home furnishing products, including mattresses.

During the quarter, we built on the sales momentum generated during the last eight weeks of the first quarter by utilizing our product-driven strategy for both mattress fabrics and sewn covers, as well as our global supply chain and dedicated attention to our customers. Our global manufacturing and sourcing operations in the U.S., Canada, Haiti, Asia, and Turkey have enabled us to support current demand and serve the needs of our customers.

Our sewn mattress cover business also experienced continued growth, with demand trends exceeding pre-COVID levels. This trend reflects the ongoing growth in the boxed bedding space, and we continue to work collaboratively with both new and existing customers to develop fresh, innovative products. Our efficient global platform, along with our ability to maximize our fully vertical supply chain with product offerings from fabrics to sewn covers, allows us to support the rapidly changing demands of our customers. Additionally, our building expansion in Haiti was completed during the second quarter, providing additional capacity and enhancing our ability to produce sewn covers.

The increase in net sales for the second quarter reversed a decrease in net sales during the first quarter of fiscal 2021 that resulted from the economic disruption caused by the COVID-19 pandemic, especially in the beginning of the first quarter as customers and retail stores began to resume operations following pandemic-related shutdowns. The net result was an increase in mattress fabrics net sales for the first half of fiscal 2021 compared with the prior-year period. The first half of fiscal 2021 was a 26-week period, compared with a 27-week period for the first half of fiscal 2020.

During this uncertain environment, we have managed our business with a firm focus on creative designs, innovative fabric and sewn cover products, and customer service. These efforts are supported by our ongoing developments in product innovation, including expanding our specialty finish options and leveraging our virtual 3D image rendering services for design collaboration opportunities. We expect that our increased capacity in North America resulting from our \$4.0 million investment in additional knit machines will be available during the fourth quarter of fiscal 2021. We also believe that the domestic mattress industry, and, in turn, our business, will benefit from the recent preliminary anti-dumping duties imposed by the U.S. Department of Commerce on mattress imports from seven countries for engaging in unfair trade practices relating to low-priced mattress imports.

Despite positive sales trends during the second quarter and first six months of fiscal 2021, our customers' ability to meet their demand is being challenged by supply chain constraints related primarily to non-fabric components, as well as labor shortages, which could temporarily delay their scheduled delivery of orders for mattress fabrics and sewn mattress covers during the second half of fiscal 2021. Additionally, the ongoing impact and duration of the COVID-19 pandemic remains unknown and depends on factors beyond our knowledge or control, including the duration and severity of the outbreak, actions taken to contain its spread and mitigate the public health and economic effects, the short- and long-term disruption of the global economy, consumer confidence, unemployment, employee health, and the financial health of our customers, suppliers, and distribution channels. At

this time, we cannot reasonably estimate the ongoing impact of the COVID-19 pandemic on our mattress fabrics segment; however, if conditions relating to the pandemic worsen, the disruption could adversely affect our operations and financial performance.

#### Gross Profit, Selling, General & Administrative Expenses, and Operating Income

The increase in mattress fabrics profitability during the second quarter and first six months of fiscal 2021 was primarily due to the benefits of fixed cost absorption from higher sales and improved operating efficiencies resulting from fully maximizing our production capacity.

#### Segment assets

Segment assets consist of accounts receivable, inventory, property, plant, and equipment, right of use assets, and investment in unconsolidated joint venture.

(dollars in thousands)	Nove	ember 1, 2020	Nover	mber 3, 2019	Ma	y 3, 2020
Accounts receivable	\$	15,914	\$	11,224	\$	12,212
Inventory		24,200		27,751		26,620
Property, plant & equipment		38,818		42,899		40,682
Right of use assets		1,186		170		362
Investment in unconsolidated joint venture		1,859		1,504		1,602
	\$	81,977	\$	83,548	\$	81,478

Refer to Note 14 of the consolidated financial statements for disclosures regarding determination of our segment assets.

#### Accounts Receivable

As of November 1, 2020, accounts receivable increased by \$4.7 million, or 41.8%, compared with November 3, 2019. This increase reflects the increase in net sales during the second quarter of fiscal 2021 compared with the prior-year period. Net sales during the second quarter of fiscal 2021 were \$40.0 million compared with \$35.7 million during the second quarter of fiscal 2020. Additionally, this increase reflects slower cash collections on accounts receivable during the second quarter of fiscal 2021 compared with the second quarter of fiscal 2020 stemming from current economic conditions associated with the COVID-19 pandemic that were not present during the second quarter of fiscal 2020.

As of November 1, 2020, accounts receivable increased by \$3.7 million, or 30.3%, compared with May 3, 2020. This increase reflects the substantial increase in net sales during the second quarter of fiscal 2021 compared with the fourth quarter of fiscal 2020. Net sales during the second quarter of fiscal 2021 were \$40.0 million, an increase of \$16.6 million, or 71%, compared with net sales of \$23.4 million during the fourth quarter of fiscal 2020. Although we experienced a substantial increase in net sales during the second quarter of fiscal 2021, the increase in our accounts receivable also reflects faster cash collections during the second quarter of fiscal 2021 as compared with the fourth quarter of fiscal 2020. The faster cash collections stem from our customers' return to making payments based on normal credit terms as opposed to the extended terms granted during the fourth quarter of fiscal 2020 in response to the COVID-19 pandemic.

Days' sales outstanding was 36 days for the second quarter of fiscal 2021, as compared with 29 days for the second quarter of fiscal 2020 and 48 days for the fourth quarter of fiscal 2020.

#### Inventory

As of November 1, 2020, inventory decreased by \$3.6 million, or 12.8%, compared with November 3, 2019. Additionally, as of November 1, 2020, inventory decreased by \$2.4 million, or 9.1%, compared with May 3, 2020. Although our net sales increased during the second quarter of fiscal 2021 compared with the second quarter and fourth quarter of fiscal 2020, our trends in inventory reflect improved inventory management by better aligning our inventory purchases to reflect current demand trends.

#### Property, Plant, & Equipment

The \$38.8 million as of November 1, 2020, represents property, plant, and equipment of \$26.5 million and \$12.3 million located in the U.S. and Canada, respectively. The \$42.9 million as of November 3, 2019, represents property, plant, and equipment of \$30.5 million and \$12.4 million located in the U.S. and Canada, respectively. The \$40.7 million as of May 3, 2020, represents property, plant, and equipment located of \$27.7 million and \$13.0 million located in the U.S. and Canada, respectively.

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As of November 1, 2020, property, plant, and equipment decreased as compared with November 3, 2019, and May 3, 2020. This trend represents a decrease in capital expenditures resulting from prior cost cutting measures as part of our comprehensive response to COVID-19.

During the second half of fiscal 2021, we plan to invest \$4 million in additional knit machines to expand our capacity in North America to support our future growth plan.

#### Right of Use Assets

The \$1.2 million as of November 1, 2020, represents right of use assets of \$696,000 and \$490,000 located in the U.S. and Canada, respectively. The \$170,000 as of November 3, 2019, and the \$362,000 as of May 3, 2020, represent right of use assets located in the U.S.

As of November 1, 2020, right of use assets increased as compared with November 3, 2019, and May 3, 2020. This increase reflects the addition of a new warehouse lease agreement associated with our operation located in Canada that was entered into during the first quarter of fiscal 2021. This lease agreement has a three-year term and is set to expire during fiscal 2023. The amount of the change associated with our right of use assets between reporting periods is based on the length of the lease term remaining on our leases prior to their expiration or option to renew in relation to the reporting periods presented.

#### Investment in Unconsolidated Joint Venture

Our investment in unconsolidated joint venture represents our fifty percent ownership of Class International Holdings Ltd. (See Note 8 to the consolidated financial statements for further details).

# Upholstery Fabrics Segment

Net Sales

	Three Months Ended						
(dollars in thousands)	Novem	ber 1, 2020		N	lovember 3, 2019		% Change
Non-U.S. Produced	\$	34,473	94%	\$	30,805	91%	11.9%
U.S. Produced		2,348	6%		3,079	9%	(23.7)%
Total	\$	36,821	100%	\$	33,884	100%	8.7%

		Six Months Ended							
(dollars in thousands)	١	November 1, 2020		1	November 3, 2019		% Change		
Non-U.S. Produced	\$	60,484	93%	\$	60,434	92%	0.1%		
U.S. Produced		4,698	7%		5,310	8%	(11.5)%		
Total	\$	65,182	100%	\$	65,744	100%	(0.9)%		

The increase in upholstery fabrics net sales during the second quarter of fiscal 2021 reflects a significant increase in sales for our residential upholstery business, which was driven primarily by the increased consumer focus on the at-home experience and overall comfort. Through our platform in Asia, including our expanded cut and sew capabilities in Vietnam and our long-term supplier relationships, we were able to respond quickly to meet this upsurge in demand.

Our line of highly durable, stain-resistant LiveSmart<sup>®</sup> performance fabrics, as well as our line of LiveSmart Evolve<sup>®</sup> performance plus sustainability fabrics, continued to experience favorable demand trends during the second quarter. We also recently launched LiveSmart Ultra<sup>TM</sup>, which features a new antimicrobial finish as the next step in our LiveSmart performance brand evolution. These Livesmart performance fabrics are important drivers of our residential growth.

Our hospitality business remained under pressure by the ongoing COVID-19 disruption that continued to affect the travel and leisure industries. These lingering pressures also affected Read Window Products, our window treatment and installation business, during the quarter. While sales for our hospitality business remained relatively stable as compared to the first quarter, we expect that the disruption in hospitality and leisure will continue to affect this business in the near term, as it remains uncertain whether hotels and other hospitality venues will undertake new refurnishing projects in the current environment.

The increase in upholstery fabrics net sales for the second quarter reversed a decrease in net sales during the first quarter of fiscal 2021 that resulted from the economic disruption caused by the COVID-19 pandemic, especially in the beginning of the first quarter as customers and retail stores began to resume operations following pandemic-related shutdowns. The net result was a decrease in upholstery fabrics net sales for the first half of fiscal 2021 compared with the prior-year period. The first half of fiscal 2021 was a 26-week period, compared with a 27-week period for the first half of fiscal 2020.

Looking ahead, we are encouraged by the strong backlog in our residential upholstery business and our ability to meet this demand. However, despite these positive trends, our customers' ability to meet their demand is being challenged by supply chain constraints related primarily to non-fabric components, as well as labor shortages, which could temporarily delay their scheduled delivery of orders for upholstery fabrics during the second half of fiscal 2021. Additionally, the ongoing economic and health effects of the COVID-19 pandemic, as well as the duration of such effects, remain unknown and depend on factors beyond our knowledge or control. At this time, we cannot reasonably estimate the ongoing impact of the pandemic on our upholstery fabrics segment; however, if conditions worsen, the impact on our employees, suppliers, consumers, and the global economy could adversely affect our operations and financial performance.

#### Gross Profit, Selling, General & Administrative Expenses, and Operating Income

	Three Month		
(dollars in thousands)	November 1, 2020	November 3, 2019	Change
Gross profit from continuing operations	6,677	7,279	(8.3)%
Gross profit margin from continuing operations	18.1%	21.5%	(340)bp
Selling, general, and administrative expenses	3,390	3,806	(10.9)%
Income from continuing operations	3,287	3,473	(5.4)%
Operating margin from continuing operations	8.9%	10.2%	(130)bp

	Six Months	Six Months Ended				
(dollars in thousands)	November 1, 2020	November 3, 2019	Change			
Gross profit from continuing operations	11,971	14,000	(14.5)%			
Gross profit margin from continuing operations	18.4%	21.3%	(290)bp			
Selling, general, and administrative expenses	6,570	7,652	(14.1)%			
Income from continuing operations	5,401	6,348	(14.9)%			
Operating margin from continuing operations	8.3%	9.7%	(140)bp			
Restructuring credit	—	35	(100.0)%			

The decrease in upholstery fabrics profitability for the second quarter was primarily due to unfavorable China foreign exchange rate fluctuations, as well as some impact from sales mix, partially offset by lower spending on travel and entertainment and marketing expenses. The decrease in upholstery fabrics profitability for the first half of fiscal 2021 was also due to these factors, along with a decrease in sales during the first quarter of fiscal 2021.

Looking ahead, we expect that unfavorable foreign exchange rate fluctuations associated with our operations in China, as well as some impact from sales mix due to the ongoing pressures on our hospitality business, will adversely affect our profitability at least through the third quarter of fiscal 2021.

#### Segment Assets

Segment assets consist of accounts receivable, inventory, property, plant, and equipment, and right of use assets.

(dollars in thousands)	November 1, 2020	Nat	vember 3, 2019	Ma	y 3, 2020
(aonars in inousanas)	Novelliber 1, 2020	INON	/ember 5, 2019	Ivia	y 5, 2020
Accounts receivable	\$ 17,046	\$	12,666	\$	12,881
Inventory	23,526		23,692		21,287
Property, plant & equipment	2,014		1,774		1,633
Right of use assets	3,269	)	2,610		1,633
	\$ 45,855	\$	40,742	\$	37,434

Refer to Note 14 of the consolidated financial statements for disclosures regarding determination of our segment assets.

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#### Accounts Receivable

As of November 1, 2020, accounts receivable increased by \$4.4 million, or 34.6%, compared with November 3, 2019. This increase primarily reflects the increase in net sales during the second quarter of fiscal 2021 compared with the prior-year period. Net sales during the second quarter of fiscal 2021 were \$36.8 million compared with \$33.9 million during the second quarter of fiscal 2020. Additionally, this increase reflects slower cash collections on accounts receivable during the second quarter of fiscal 2021 compared with the second quarter of fiscal 2020 stemming from current economic conditions associated with the COVID-19 pandemic that were not present during the second quarter of fiscal 2020.

As of November 1, 2020, accounts receivable increased by \$4.2 million, or 32.3%, compared with May 3, 2020. This increase reflects the substantial increase in net sales during the second quarter of fiscal 2021 compared with the fourth quarter of fiscal 2020. Net sales during the second quarter of fiscal 2021 were \$36.8 million, an increase of \$12.8 million, or 53%, compared with net sales of \$24.0 million during the fourth quarter of fiscal 2020. Although we experienced a substantial increase in net sales during the second quarter of fiscal 2021, the increase in our accounts receivable also reflects faster cash collections during the second quarter of fiscal 2021 as compared with the fourth quarter of fiscal 2021. The faster cash collections stem from our customers' return to making payments based on normal credit terms as opposed to the extended terms granted during the fourth quarter of fiscal 2020 in response to the COVID-19 pandemic.

Days' sales outstanding was 41 days during the second quarter of fiscal 2021, as compared with 33 days during the second quarter of fiscal 2020 and 47 days during the fourth quarter of fiscal 2020.

#### Inventory

As of November 1, 2020, inventory totaling \$23.5 million was comparable with inventory totaling \$23.7 million as of November 3, 2019. Additionally, as of November 1, 2020, inventory totaling \$23.5 million was comparable with inventory totaling \$21.3 million as of May 3, 2020. Although our net sales increased during the second quarter of fiscal 2021 compared with the second quarter and fourth quarter of fiscal 2020, our inventory levels remained consistent for the reporting periods presented, which reflects improved inventory management by better aligning our inventory purchases to reflect current demand trends.

# Property, Plant, & Equipment

The \$2.0 million as of November 1, 2020, represents property, plant, and equipment of \$1.1 million and \$904,000 located in the U.S. and China, respectively. The \$1.8 million as of November 3, 2019, represents property, plant, and equipment of \$1.3 million and \$500,000 located in the U.S. and China, respectively. The \$1.6 million as of May 3, 2020, represents property, plant, and equipment of \$1.2 million and \$471,000 located in the U.S. and China, respectively.

# Right of Use Assets

The \$3.3 million as of November 1, 2020, represents right of use assets of \$2.7 million and \$561,000 located in China and the U.S., respectively. The \$2.6 million as of November 3, 2019, represents right of use assets of \$1.5 million and \$1.1 million located in China and the U.S., respectively. The \$1.6 million as of May 3, 2020, represents right of use assets of \$857,000 and \$776,000 located in the U.S. and China, respectively.

As of November 1, 2020, right of use assets increased by \$1.7 million, or 106.3%, compared with May 3, 2020. This increase primarily reflects the renewal of certain lease agreements that extended the lease terms for two buildings associated with our operations located in China during the first quarter of fiscal 2021. The amount of the change associated with our right of use assets between reporting periods is based on the length of the lease term remaining on our leases prior to their expiration or option to renew in relation to the reporting periods presented.

#### Discontinued Operation - Home Accessories Segment

As previously disclosed, we sold our majority ownership interest in eLuxury, LLC ("eLuxury") during the fourth quarter of fiscal 2020, resulting in the elimination of our home accessories segment at such time. Accordingly, there are no results of operations and assets and liabilities for the home accessories segment in the company's continuing operations for fiscal 2021, and the financial results for this segment are excluded from the company's continuing operations for the three-month and six-month periods ended November 3, 2019 and have been reclassified and presented as a discontinued operation in our consolidated financial statements. See Note 3 - Home Accessories Segment - Discontinued Operation, of the consolidated financial statements for further details, and see also the section titled "Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION – 2020 compared with 2019 – Segment Analysis - Discontinued Operation – Home Accessories Segment" in our Form 10-K filed with the Securities and Exchange Commission on July 17, 2020, for the fiscal year ended May 3, 2020, for additional information.

# Other Income Statement Categories

	Three Months Ended					
(dollars in thousands)	November 1, 2020	November 3, 2019	% Change			
SG&A expenses	\$ 9,743	\$ 9,117	6.9%			
Interest expense	—	21	(100.0)%			
Interest income	59	258	(77.1)%			
Other expense	680	99	586.9%			

	Six Months Ended					
(dollars in thousands)	November 1, 2020	November 3, 2019	% Change			
SG&A expenses	\$ 17,761	\$ 18,266	(2.8)%			
Interest expense	51	21	142.9%			
Interest income	117	518	(77.4)%			
Other expense	1,046	194	439.2%			

#### Selling, General, and Administrative Expenses

The increase in selling, general, and administrative expenses during the second quarter of fiscal 2021 compared with the second quarter of fiscal 2020 is mostly due to higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets, partially offset by significant cost cutting measures associated with discretionary spending such as professional fees, travel and entertainment expenses, and certain marketing expenses.

The decrease in selling, general, and administrative expenses during the first half of fiscal 2021 compared with the first half of fiscal 2020 is mostly due to our significant cost cutting measures during the fourth quarter of fiscal 2020 that continued into the first quarter of fiscal 2021 as part of our comprehensive response to the COVID-19 global pandemic. These significant cost cutting measures primarily related to compensation and included (i) implementing temporary salary reductions, (ii) making workforce adjustments to align with demand, (iii) suspending merit pay increases, and (iv) aggressive reduction in discretionary spending such as professional fees, travel and entertainment expenses, and certain marketing expenses. The decrease in selling, general, and administrative expense as a result of these cost cutting measures was partially offset by higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets that were primarily incurred during the second quarter of fiscal 2021.

#### Interest Expense

During the six-month period ending November 1, 2020, our interest expense is attributable to interest paid on amounts borrowed during the fourth quarter of fiscal 2020 in connection with the economic uncertainty associated with the COVID-19 global pandemic. As a result of the economic uncertainty relating to the duration of the pandemic and its overall effect on our business, we proactively borrowed \$30.8 million under our lines of credit and applied for and received a \$7.6 million loan under the SBA's Paycheck Protection Program. During the first quarter of fiscal 2021, we repaid in full the PPP loan and all the borrowings that were outstanding under our lines of credit as of May 3, 2020. Additionally, we did not incur any interest expense during the three-month period ending November 1, 2020, as there were no borrowings outstanding under our line of credit agreements during such time.

The interest expense incurred during the three-month and six-month periods ending November 3, 2019, reflect our historically low amount of borrowings outstanding.

#### Interest Income

Interest income reflects interest earned on our current investments of excess cash held in money market funds, short-term bond funds, and investment-grade U.S. corporate, foreign, and government bonds, as well as interest earned on money market and mutual fund investments associated with our rabbi trust that funds our deferred compensation plan. The decrease in interest income during fiscal 2021 compared with fiscal 2020 is due mostly to a decrease in interest rates associated with these investments.

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#### Other Expense

The increase in other expense during fiscal 2021 compared with fiscal 2020 was due mostly to less favorable foreign currency exchange rates applied against our balance sheet accounts denominated in Chinese Renminbi to determine the corresponding U.S dollar financial reporting amount. During the first half of fiscal 2021, we reported a foreign exchange rate loss of \$689,000 compared with a foreign exchange rate gain of \$150,000 during the first half of fiscal 2020. However, the \$689,000 foreign exchange rate loss that was incurred during the first half of fiscal 2021 was mostly offset by an income tax benefit totaling \$650,000 that was associated with deductible foreign exchange rate losses as our China operations pay income taxes in their local currency (see *Income Taxes – Effective Income Tax Rate* section below for further details).

#### Income Taxes

#### Effective Income Tax Rate

We recorded income tax expense of \$5.9 million, or 109.5% of income before income taxes from continuing operations, for the six-month period ended November 1, 2020, compared with income tax expense of \$4.0 million, or 49.6% of income before income taxes from continuing operations, for the six-month period ended November 3, 2019.

Our effective income tax rates associated with our continuing operations for the six-month periods ended November 1, 2020, and November 3, 2019, were based upon the estimated effective income tax rate applicable for the full year after giving effect to any significant items related specifically to interim periods. When calculating the annual estimated effective income tax rate for the six months ended November 1, 2020, we were subject to a loss limitation rule in accordance with ASC Topic 740-270-30-36(a). This loss limitation rule required the taxable loss associated with our U.S. operations to be excluded from the annual estimated effective income tax rate calculation as it was determined that no tax benefit could be recognized resulting from the full valuation allowance against our U.S income tax loss carryforward that is expected to originate during the current fiscal year. The effective income tax rate can be affected over the fiscal year by the mix and timing of actual earnings from our U.S. operations and foreign subsidiaries located in China and Canada versus annual projections, as well as changes in foreign currency exchange rates in relation to the U.S. dollar.

The following schedule summarizes the principal differences between income tax expense from continuing operations at the U.S. federal income tax rate and the effective income tax rate from continuing operations reflected in the consolidated financial statements for the sixmonth periods ending November 1, 2020 and November 3, 2019:

	Six Months 1	Ended
	November 1, 2020	November 3, 2019
U.S. federal income tax rate	21.0%	21.0%
U.S. valuation allowance	141.6	_
U.S. income tax law change	(65.1)	_
Global Intangible Low Taxed Income Tax ("GILTI")	—	12.7
Withholding taxes associated with foreign jurisdictions	8.4	6.1
Foreign income tax rate differential	6.6	3.5
Tax effects of foreign exchange rate (losses) gains	(4.0)	2.3
Other	1.0	4.0
	109.5%	49.6%

#### U.S. Tax Law Change

Effective July 20, 2020, the U.S Treasury Department finalized and enacted previously proposed regulations regarding the GILTI tax provisions of the Tax Cuts and Jobs Act of 2017 ("TCJA"). Prior to this enactment, GILTI represented a significant U.S. income tax on our foreign earnings during fiscal 2019 (\$2.1 million) and fiscal 2020 (\$1.9 million). With the enactment of these final regulations, we are now eligible for an exclusion from GILTI since we meet the provisions for the GILTI High-Tax exception included in the final regulations. In addition, the enactment of the new regulations and our eligibility for the GILTI High-Tax exception are retroactive to the original enactment of the GILTI tax provision, which includes our 2019 and 2020 fiscal years.

As a result of the newly enacted regulations, we recorded a non-cash income tax benefit of \$3.5 million resulting from the re-establishment of certain U.S. federal net operating loss carryforwards. This \$3.5 million income tax benefit was recorded as a discrete event in which its full income tax effects were recorded in the first quarter and six-month year-to-date period of fiscal 2021.

#### Valuation Allowance

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration

of all available evidence using a "more-likely-than-not" standard, with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, considering the effects of local tax law.

As a result of the U.S. tax law change relating to the GILTI tax provisions of the TCJA, we assessed the need for an additional valuation allowance against our U.S. net deferred income taxes, as GILTI represented a significant source of our U.S. taxable income during fiscal 2019 and fiscal 2020 that offset our U.S. pre-tax losses during such years, and which offset is now reversed as a result of the retroactivity of the new regulations. Consequently, due to the retroactivity of the new regulations, we experienced a recent history of cumulative U.S. taxable losses during our last two fiscal years, and we currently expect our history of U.S. pre-tax losses to continue into fiscal 2021 as a result of the continuing economic uncertainty associated with the COVID-19 global pandemic. As a result of the significant weight of this negative evidence, we believe it is more-likely-than-not that our U.S. net deferred income tax assets will not be fully realizable. Accordingly, we recorded a non-cash income tax charge of \$7.0 million to provide for a full valuation allowance against our U.S. net deferred income tax assets. This \$7.0 million income tax charge was recorded as a discrete event in which its full income tax effects were recorded during the first quarter and six-month year-to-date period of fiscal 2021.

Additionally, we recorded a \$713,000 income tax charge to provide for a full valuation allowance against a U.S. income tax loss carryforward that originated during the first half of fiscal 2021.

Based on our assessments as of November 1, 2020, November 3, 2019, and May 3, 2020, valuation allowances against our net deferred income taxes pertain to the following:

	November 1,		
(dollars in thousands)	2020	November 3, 2019	May 3, 2020
U.S. federal and state net deferred income tax assets	\$ 8,543	711	867
U.S. capital loss carryforward	2,281	_	2,281
	\$ 10,824	711	3,148

#### **Undistributed Earnings**

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred income tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

Refer to Note 15 of the consolidated financial statements for disclosures regarding our assessments of our recorded deferred income tax liability balances associated with undistributed earnings from our foreign subsidiaries as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively.

#### **Uncertain Income Tax Positions**

In accordance with ASC Topic 740, an unrecognized income tax benefit for an uncertain income tax position can be recognized in the first interim period during which the more-likely-than-not recognition threshold is met by the reporting period, or is effectively settled through examination, negotiation, or litigation, or the statute of limitations for the relevant taxing authority to examine and challenge the tax position has expired. If it is determined that any of the above conditions occur regarding our uncertain income tax positions, an adjustment to our unrecognized income tax benefits will be recorded at that time.

Refer to Note 15 located of the consolidated financial statements for disclosures regarding our assessments of our uncertain income tax positions as of November 1, 2020, November 3, 2019, and May 3, 2020, respectively.

#### **Income Taxes Paid**

During the first half of fiscal 2021, we received income tax refunds exceeding income tax payments, resulting in net cash tax payments of \$556,000. The \$556,000 resulted from (i) income tax refunds totaling \$1.5 million associated with U.S. alternative minimum taxes (see *United States* section below for further details) that were partially offset by (ii) U.S. transition tax payments of \$227,000 as required by the TCJA and (iii) income tax payments associated with our foreign jurisdictions totaling \$726,000.

During the first half of fiscal 2020, income tax payments totaling \$2.8 million represented (i) income tax payments associated with foreign jurisdictions totaling \$1.9 million and (ii) a withholding tax payment of \$838,000 paid to the Chinese government for earnings and profits repatriated to our U.S. parent company.

#### United States

# Alternative Minimum Tax (AMT)

Our AMT refunds totaling \$1.5 million that were received during the first half of fiscal 2021 stem from the provisions of the TCJA, as corporate taxpayers were eligible to treat prior AMT credit carryforwards as refundable. Accordingly, we elected to treat our prior AMT credit carryforward balance of \$1.5 million as refundable, and as a result, 50% of the \$1.5 million refundable balance was expected to be received in each of our fiscal 2021 and fiscal 2022 years, respectively. We received our first 50% installment totaling \$746,000 during the first quarter of fiscal 2021.

In accordance with the provisions of the CARES Act, 100% of AMT credit carryforwards for tax years beginning in the 2019 tax year were immediately refundable. Accordingly, we claimed credit for the remaining 50% installment of our refundable AMT credit carryforward in May 2020. We received our remaining 50% installment, plus interest, totaling \$764,000 during the second quarter of fiscal 2021.

# Future Liquidity

We currently do not expect to pay income taxes in the U.S. on a cash basis during fiscal 2021 due to: (i) our exclusion from the GILTI tax as a result of the U.S. Treasury regulations finalized and enacted on July 20, 2020; (ii) AMT income tax refunds totaling \$1.5 million received during the first and second quarters of fiscal 2021; (iii) the immediate expensing of U.S. capital expenditures, and (iv) our existing U.S. federal net operating loss carryforwards totaling \$21.9 million.

# Liquidity and Capital Resources

Liquidity

Overall

Currently, our sources of liquidity include cash and cash equivalents, short-term investments (available for sale), cash flow from operations, and amounts available under our revolving credit lines. These sources have been adequate for day-to-day operations, capital expenditures, debt payments, common stock repurchases, and dividend payments. We believe our cash and cash equivalents of \$45.3 million and short-term investments (available for sale) of \$5.5 million as of November 1, 2020, cash flow from operations, and the current availability (\$38.0 million) under our revolving credit lines will be sufficient to fund our foreseeable business needs and our contractual obligations.

As of November 1, 2020, our cash and cash equivalents, short-term investments (available for sale), and short-term and long-term investments (held-to-maturity) (collectively "cash and investments") totaled \$56.5 million, compared with \$77.1 million as of May 3, 2020.

The decrease in our cash and investments from the end of fiscal 2020 is attributable to repayment of all of the outstanding borrowings associated with our U.S. and China lines of credit and the loan we received under the Paycheck Protection Program of the CARES Act (such loan, the "PPP loan"), which borrowings totaled \$38.4 million. Excluding the repayments made on our lines of credit and the PPP loan, our cash and investments as of November 1, 2020, would have increased \$17.8 million as compared to May 3, 2020. This increase was mostly due to (i) net cash provided by operating activities totaling \$22.7 million, partially offset by (ii) cash payments of \$2.6 million in the form of a regular quarterly dividend payment to shareholders; and (iii) \$2.0 million of capital expenditures that were primarily related to our mattress fabrics segment.

Our net cash provided by operating activities was \$22.7 million during the first half of fiscal 2021, compared with \$8.2 million of net cash provided by operating activities during the first half of fiscal 2020. This increase reflects a focused attention on working capital management. Additionally, our discontinued operation had net cash used in operating activities totaling \$2.2 million and net cash used in investing activities totaling \$32,000 during the first half of fiscal 2020. Our discontinued operation had net cash provided by financing activities, all of which were loan proceeds and capital contributions from the company and the former non-controlling interest holder of eLuxury, totaling \$2.4 million during the first half of fiscal 2020. We believe our liquidity has improved in the absence of the former home accessories segment due to the significant losses incurred by that segment and the funding of its working capital requirements primarily by us through loans and capital contributions that are no longer required.



As of November 1, 2020, there were no outstanding borrowings under our lines of credit.

The income taxes we pay also affects our liquidity. See the section titled "Income Taxes Paid" of this Item 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION section for further details.

Our cash and cash equivalents and short-term investments (available for sale) balance may be adversely affected by factors beyond our control, such as the continuing uncertainty of the COVID-19 global pandemic, lower net sales due to consumer demand, and delays in receipt of payment on accounts receivable. Additionally, our cash liquidity will be affected by our strategic investments in working capital and planned capital expenditures during the last half of fiscal 2021.

#### By Geographic Area

A summary of our cash and cash equivalents, short-term investments (available for sale), and short-term and long-term investments (held-tomaturity) by geographic area follows:

		November 1,		Nov	ember 3, 2019		
(dollars in thousands)		2020		(1) May 3		y 3, 2020	
United States	S	6 49,2	88	\$	35,735	\$	65,327
China		5,7	78		9,439		10,531
Canada		1,4	39		1,967		1,160
Cayman Islands			9		42		42
		56,5	14	\$	47,183	\$	77,060

As of November 3, 2019, cash and cash equivalents totaled \$47.2 million, of which \$47.0 million and \$228,000 were classified as (i) cash and cash equivalents and (ii) within current assets – discontinued operation, respectively, in the accompanying Consolidated Balance Sheets.

As discussed above, the decrease in our cash and investments, specifically in the U.S., as of November 1, 2020, compared with May 3, 2020, is attributable to repayment of all of the outstanding borrowings associated with our lines of credit and PPP loan, which totaled \$38.4 million.

#### Common Stock Repurchase Program

In March 2020, our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The number of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors, including alternative investment opportunities.

As part of our comprehensive response to the COVID-19 global pandemic, we announced on April 3, 2020, that our board of directors temporarily suspended the share repurchase program given the ongoing economic disruption and uncertainty. Accordingly, we did not purchase any shares of our common stock through the end of our second quarter of fiscal 2020. Additionally, we did not purchase any share of our common stock during the six-month period ended November 3, 2019.

As of November 1, 2020, we had \$5.0 million available for repurchases of our common stock.

#### Dividend Program

On December 3, 2020, we announced that our board of directors approved a quarterly cash dividend of \$0.11 per share, or \$0.44 per share on an annualized basis. This payment will be made on January 18, 2021, to shareholders of record as of January 8, 2021.

During the six-month period ended November 1, 2020, dividend payments totaled \$2.6 million, which represented quarterly dividend payments of \$0.105 per share. During the six-month period ended November 3, 2019, dividend payments totaled \$2.5 million, which represented quarterly dividend payments of \$0.10 per share.

Our board of directors has sole authority to determine if and when we will declare future dividends and on what terms. Future dividend payments are subject to final determination by our board of directors and will depend on our earnings, capital requirements, financial condition, excess availability under our lines of credit, market and economic conditions, and other factors we consider relevant.



# Working Capital

# Operating Working Capital

Operating working capital (accounts receivable and inventories, less accounts payable-trade, accounts payable-capital expenditures, and deferred revenue) was \$42.0 million as of November 1, 2020, compared with \$48.2 million as of November 3, 2019, and \$49.4 million as of May 3, 2020. Operating working capital turnover was 5.3 during the second quarter of fiscal 2021, compared with 5.7 during the second quarter of fiscal 2020 and 5.1 during the fourth quarter of fiscal 2020.

#### Accounts Receivable

Accounts receivable as of November 1, 2020, totaling \$33.0 million, increased \$9.1 million, or 38.0%, compared with \$23.9 million as of November 3, 2019. This increase reflects the increase in net sales during the second quarter of fiscal 2021 compared with the prior-year period. Net sales during the second quarter of fiscal 2021 were \$76.9 million compared with \$69.6 million during the second quarter of fiscal 2021 compared with the second quarter of fiscal 2021 compared with the second quarter of fiscal 2021 compared with the second quarter of fiscal 2020 stemming from current economic conditions associated with the COVID-19 pandemic that were not present during the second quarter of fiscal 2020.

Accounts receivable as of November 1, 2020, totaling \$33.0 million, increased \$7.9 million, or 31.4%, compared with \$25.1 million as of May 3, 2020. This increase reflects the substantial increase in net sales during the second quarter of fiscal 2021 compared with the fourth quarter of fiscal 2020. Net sales during the second quarter of fiscal 2021 were \$76.9 million, an increase of \$29.5 million, or 62%, compared with net sales of \$47.4 million during the fourth quarter of fiscal 2020. Although we experienced a substantial increase in net sales during the second quarter of fiscal 2021, the increase in our accounts receivable also reflects faster cash collections during the second quarter of fiscal 2020. The faster cash collections stem from our customers' return to making payments based on normal credit terms as opposed to the extended terms granted during the fourth quarter of fiscal 2020 in response to the COVID-19 pandemic.

Days' sales outstanding were 39 days for the second quarter of fiscal 2021, compared with 30 days for the second quarter of fiscal 2020 and 48 days for the fourth quarter of fiscal 2020.

#### Inventory

Inventories as of November 1, 2020, totaling \$47.7 million, decreased \$3.7 million, or 7.2%, compared with \$51.4 million as of November 3, 2019. Additionally, inventories as of November 1, 2020, totaling \$47.7 million, were comparable with inventories totaling \$47.9 million as of May 3, 2020. Although our net sales increased during the second quarter of fiscal 2021 compared with the second and fourth quarters of fiscal 2020, our trends in inventory reflect improved inventory management by better aligning our inventory purchases to reflect current demand trends.

Inventory turns were 5.6 for the second quarter of fiscal 2021, compared with 4.5 for the second quarter of fiscal 2020 and 3.5 for the fourth quarter of fiscal 2020.

#### Accounts Payable

Accounts payable- trade as of November 1, 2020, totaling \$38.2 million, increased \$11.9 million, or 45.2%, compared with \$26.3 million as of November 3, 2019. Additionally, accounts payable- trade as of November 1, 2020, totaling \$38.2 million, increased \$15.2 million, or 66.3%, compared with \$23.0 million as of May 3, 2020. The increase in accounts payable reflects our increase in net sales (and related raw material purchases) during the second quarter of fiscal 2021 compared with the second quarter and fourth quarters of fiscal 2020, as well as the negotiation of temporary credit terms with our vendors and landlords as part of our comprehensive response to the COVID-19 global pandemic.

#### **Financing Arrangements**

Currently, we have revolving credit agreements with banks for our U.S parent company and our operations located in China. The purposes of our revolving lines of credit are to support potential short-term cash needs in different jurisdictions, mitigate our risk associated with foreign currency exchange rate fluctuations, and ultimately repatriate earnings and profits from our foreign subsidiaries to our U.S. parent company to take advantage of the TCJA, which allows a U.S. corporation a 100% dividend received income tax deduction on earnings and profits repatriate to the U.S. from 10% owned foreign corporations.

As of November 1, 2020, we did not have any outstanding borrowings associated with our revolving credit agreements.

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. As of November 1, 2020, we were in compliance with these financial covenants.

Refer to Note 10 of the consolidated financial statements for further details of our revolving credit agreements.

#### Capital Expenditures and Depreciation

# Overall

Capital expenditures on a cash basis were \$2.0 million for the first half of fiscal 2021, compared with \$2.4 million for the same period a year ago. Capital expenditures primarily related to our mattress fabrics segment for both periods.

Depreciation expense was \$3.5 million for the first half of fiscal 2021, compared with \$3.9 million for the same period a year ago. Depreciation expense mostly related to our mattress fabrics segment for both periods.

For fiscal 2021, we are projecting cash capital expenditures to be in the range of \$8.5 million to \$9.0 million. Depreciation expense is projected to be approximately \$7.0 million in fiscal 2021. The estimated capital expenditures and depreciation expense for fiscal 2021 mostly relate to the mattress fabrics segment. These are management's current expectations only, and changes in our business and the unknown duration and financial impact of the COVID-19 global pandemic could cause changes in plans for capital expenditures and expectations related to depreciation expense. Funding for capital expenditures is expected to be primarily from cash provided by operating activities.

# Accounts Payable – Capital Expenditures

As of November 1, 2020, we had total amounts due regarding capital expenditures totaling \$68,000 pertaining to outstanding vendor invoices, none of which were financed. The total amount outstanding of \$68,000 is required to be paid based on normal credit terms.

# Purchase Commitments – Capital Expenditures

As of November 1, 2020, we had open purchase commitments to acquire equipment for our mattress fabrics segment totaling \$5.0 million.

Critical Accounting Policies and Recent Accounting Developments

As of November 1, 2020, there were no changes in our significant accounting policies or the application of those policies from those reported in our annual report on Form 10-K for the year ended May 3, 2020.

Refer to Note 2 of the consolidated financial statements for recently adopted and issued accounting pronouncements since the filing of our Form 10-K for the year ended May 3, 2020.

#### **Contractual Obligations**

Other than as disclosed in Notes 17 and 18 of the consolidated financial statements, as of November 1, 2020, there were no significant or new contractual obligations from those reported in our annual report on Form 10-K for the year ended May 3, 2020.

#### Inflation

Any significant increase in our raw material costs, utility/energy costs, and general economic inflation could have a material adverse impact on the company, because competitive conditions have limited our ability to pass significant operating cost increases on to customers.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in interest rates with regards to our revolving credit agreements.

Our U.S. revolving credit agreement requires interest to be charged at a rate (applicable interest rate of 1.74% at November 1, 2020) as a variable spread over LIBOR based on the company's ratio of debt to EBITDA as defined in the U.S. revolving credit agreement. As of November 1, 2020, there were no outstanding borrowings under our U.S. revolving credit agreement. Our revolving credit agreements associated with our operations located in China bear interest at a rate determined by the Chinese government at the time of borrowing. As of November 1, 2020, there were not any borrowing outstanding pursuant to our revolving credit agreements associated with our operations located in China.

We are exposed to market risk from changes in the value of foreign currencies for our subsidiaries domiciled in Canada and China. We try to maintain a natural hedge by keeping a balance of our assets and liabilities denominated in the local currency of

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our subsidiaries domiciled in Canada and China, although there is no assurance that we will be able to continually maintain this natural hedge. Our foreign subsidiaries use the United States dollar as their functional currency. A substantial portion of the company's imports purchased outside the United States are denominated in U.S. dollars. As a result, a 10% change in the above exchange rates as of November 1, 2020, would not have materially affected our results of operations or financial position.

#### ITEM 4. CONTROLS AND PROCEDURES

As of November 1, 2020, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). This evaluation was conducted under the supervision and with the participation of our management, including our Executive Chairman, Chief Executive Officer, and Chief Financial Officer. Based upon that evaluation, our Executive Chairman, Chief Executive Officer, and Chief Financial Officer concluded that these disclosure controls and procedures were effective as of such date, in all material respects, to ensure that information required to be disclosed in the reports filed by us and submitted under the Exchange Act, is recorded, processed, summarized, and reported as and when required, and that these disclosure controls and procedures were effective as of such date to ensure that information required to be disclosed in reports filed by us under the Exchange Act is accumulated and communicated to management, including our Executive Chairman, Chief Executive Officer, and Chief Financial Officer, in a manner to allow timely decisions regarding the required disclosure.

During the quarter ended November 1, 2020, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Part II - Other Information

#### Item 1. Legal Proceedings

There have not been any material changes to our legal proceedings during the three months ended November 1, 2020. Our legal proceedings are disclosed in the company's annual report on Form 10-K filed with the Securities and Exchange Commission on July 17, 2020, for the fiscal year ended May 3, 2020.

#### Item 1A. Risk Factors

There have not been any material changes to our risk factors during the three months ended November 1, 2020. Our risk factors are disclosed in Item 1A "Risk Factors" of the company's annual report on Form 10-K filed with the Securities and Exchange Commission on July 17, 2020 for the fiscal year ended May 3, 2020.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

# **ISSUER PURCHASES OF EQUITY SECURITIES**

			(c)	(d)	
			Total Number of	Approximate	
	(a)		Shares Purchased	Dollar Value of	
	Total	(b)	as Part of	Shares that May	
	Number	Average	Publicly	Yet Be Purchased	
	of Shares	Price Paid	Announced Plans	Under the Plans or	
Period	Purchased	per Share	or Programs	Programs (1)	
August 3, 2020 to September 6, 2020				\$ 5,000,000	
September 7, 2020 to October 4, 2020		_		\$ 5,000,000	
October 5, 2020 to November 1, 2020	—			\$ 5,000,000	
Total	_			\$ 5,000,000	

(1) In March 2020, our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. As part of our comprehensive response to the COVID-19 pandemic, we announced on April 3, 2020, that our board of directors temporarily suspended the share repurchase program given the ongoing economic disruption and uncertainty.

#### Item 6.

#### **Exhibits**

#### The following exhibits are submitted as part of this report.

- 10.1 Form of Annual Incentive Award Agreement.
- 10.2 Form of Restricted Stock Unit Agreement for restricted stock units granted to executive officers pursuant to the 2015 Equity Incentive Plan.
- 31.1 Certification of Co-Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Co-Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 31.3 Certification of Chief Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Co-Principal Executive Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
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- 101.INS Inline XBRL Instance Document
- 101.SCH Inline XBRL Taxonomy Extension Schema Document
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document
- 104 Cover Page Interactive Data File (formatted as Inline XBRL with applicable taxonomy extension information contained in Exhibits 101).

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: December 11, 2020

# CULP, INC. (Registrant)

By:	: /s/ Kenneth R. Bowling			
	Kenneth R. Bowling			
	Executive Vice President and Chief Financial Officer			
	(Authorized to sign on behalf of the registrant and also signing as principal financial officer)			
By:	/s/ Thomas B. Gallagher, Jr.			
	Thomas B. Gallagher, Jr.			
	Corporate Controller			
	(Authorized to sign on behalf of the registrant and also signing as principal accounting officer)			

# EXHIBIT INDEX

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#### ANNUAL INCENTIVE AWARD AGREEMENT

THIS ANNUAL INCENTIVE AWARD AGREEMENT (the "Agreement"), dated as of \_\_\_\_\_\_, is between CULP, INC., a North Carolina corporation (the "Corporation"), and \_\_\_\_\_\_ ("Recipient").

# **Background Statement**

The Corporation desires to grant to Recipient an Annual Incentive Award (the "Award") pursuant to the Culp, Inc. 2015 Equity Incentive Plan (the "Plan"). Capitalized terms used but not defined in this Agreement shall have the meanings given to them in the Plan.

# **STATEMENT OF AGREEMENT**

NOW, THEREFORE, the parties hereby agree as follows:

Section 1. Grant of Award. The Corporation hereby grants to Recipient the Award described below.

The Award will pay an incentive bonus for the Performance Period stated below to Recipient upon determination by the Compensation Committee (the "**Committee**") of the Corporation's board of directors that a bonus payment is due pursuant to the terms of this Agreement and the Plan.

The bonus payment due hereunder is calculated with reference to the Total Bonus Percentage for the Reporting Unit in which Recipient participates. The bonus due to Recipient is the Total Bonus Percentage for Recipient's Reporting Unit multiplied by Recipient's Bonus Opportunity.

**Performance Period**: The Corporation's fiscal year ending \_\_\_\_\_\_.

**Reporting Unit**: \_\_\_\_\_ [or the \_\_\_\_\_ Division (the "**Division**")]

**Bonus Opportunity**: Recipient's Bonus Opportunity is \_\_\_\_\_% of Recipient's base salary during the Performance Period.

**Total Bonus Percentage** for a Reporting Unit is calculated using the percentage amounts derived from Schedule A attached hereto, 50% of which is based upon the total Adjusted Operating Income results for Recipient's Reporting Unit during the Performance Period (the "**OI Bonus Percentage**"), and 50% of which is based upon the total Adjusted Free Cash Flow results for Recipient's Reporting Unit during the Performance Period (the "**FCF Bonus Percentage**"), in each case with straight line interpolation being used to determine OI Bonus Percentage and FCF Bonus Percentage amounts between the amounts shown on Schedule A. Upon determination of the OI Bonus Percentage and the FCF Bonus Percentage, the Total Bonus Percentage is calculated as follows: (50% multiplied by the OI Bonus Percentage) <u>plus</u> (50% multiplied by the FCF Bonus Percentage) = Total Bonus Percentage. The maximum Bonus Percentage for this award is 200%.

"Adjusted Operating Income" shall mean operating income for a Reporting Unit as calculated and recorded on the Reporting Unit's financial statements, but excluding (prior to) the payment of bonus payments related to bonuses awarded under this form of Agreement under the annual incentive plan, and also excluding extraordinary and non-recurring items including restructuring and related charges, goodwill or fixed asset impairment charges, prepayment fees on debt, other extraordinary charges or credits, and the effects of acquisitions, and also excluding any other items that the Committee deems appropriate for exclusion.

"Adjusted Free Cash Flow" (i) for the Corporate Shared Services Reporting Unit shall mean such Reporting Unit's net cash provided by (used in) operating activities (which shall include and be calculated using the Adjusted Operating Income, as defined above, for the Reporting Unit), less cash capital expenditures, less payments on vendor-financed capital expenditures, plus any proceeds from sale of property, plant, and equipment, less investment in unconsolidated joint venture, plus proceeds from life insurance policies, less premium payments on life insurance policies, plus proceeds from the sale of long-term investments associated with the Corporation's rabbi trust, less the purchase of long-term investments associated with the Corporation's rabbi trust, less the purchase of long-term investments, in each case as calculated and reported on the Reporting Unit's financial statements, and also excluding any other items that the Committee deems appropriate for exclusion; and (ii) for each Division Reporting Unit shall mean such Division's cash from earnings (which shall include and be calculated using Adjusted Operating Income, as defined above, for the Division), plus cash from working capital, less cash capital expenditures, and plus proceeds from sale of property, plant, and equipment, in each case as calculated and reported by the Division, and also excluding any other items the Committee deems appropriate for exclusion.

**Section 2.** Vesting. The bonus amount to be paid hereunder will vest and become payable upon final determination of the amount to be paid by the Corporation and the Committee.

Notwithstanding the foregoing, all unvested Awards (and a bonus payment at Recipient's Bonus Opportunity) shall immediately vest and become payable upon the occurrence of the following:

(a) termination of Recipient's employment by reason of the death or Disability of Recipient; or

(b) Recipient's employment is terminated by the Corporation in anticipation of a Change of Control, or

(c) Recipient is employed by the Corporation or an affiliate thereof at the time a Change of Control occurs, and at any time during the 18-month period following such Change of Control (provided that the bonus payment provided for hereunder shall have not already become due and been paid),

(i) Recipient's employment is terminated by the Corporation or an affiliate thereof for any reason other than for death, Disability or Cause, or

(ii) Recipient terminates his/her employment for Good Reason within one year following the initial existence of the conditions giving rise to such Good Reason.

Section 3. Additional Definitions. For purposes of this Agreement, the following terms shall have the meanings indicated below:

"**Cause**" shall mean (i) the commission by Recipient of a felony (or crime involving moral turpitude); (ii) theft, conversion, embezzlement or misappropriation by Recipient of funds or other assets of the Corporation or its Subsidiaries or any other act of fraud with respect to the Corporation or its Subsidiaries (including without limitation the acceptance of bribes or kickbacks or other acts of self-dealing); (iii) intentional, grossly negligent or unlawful misconduct by Recipient that causes significant harm to the Corporation or its Subsidiaries; or (iv) repeated instances of intoxication with alcohol or drugs while conducting business during regular business hours.

"**Change of Control**" shall have the meaning given to such term in the Plan. In addition, for an award that vests according to Adjusted Operating Income or Adjusted Free Cash Flow of a Division, "**Change of Control**" shall be deemed to have occurred upon consummation of a sale of all or substantially all of the assets of such Division by the Corporation to an unaffiliated third party.

"**Disability**" shall have the meaning given to such term in the primary disability benefit plan of the Corporation in which Recipient participates. In the absence of any such plan, "**Disability**" shall mean any physical or mental impairment that renders Recipient unable to perform the essential functions of Recipient's job with the Corporation and its Subsidiaries for a period of at least 120 days, either with or without reasonable accommodation. At the Corporation's request, Recipient shall submit to an examination by a duly licensed physician who is mutually acceptable to the Corporation and Recipient for the purpose of ascertaining the existence of a Disability, and shall authorize the physician to release the results of Recipient's examination to the Corporation.

"Good Reason" shall mean, without Recipient's express written consent, the existence of any of the following conditions unless such conditions are fully corrected within thirty days after Recipient notifies the Corporation of the existence of such conditions as hereinafter provided:

(a) a material diminution in Recipient's authority, duties or responsibilities;

(b) a material diminution in the authority, duties or responsibilities of the supervisor to whom Recipient is required to report;

(c) a material diminution in Recipient's base salary, other than as a result of across-the-board salary reductions similarly affecting all management personnel of the Corporation; or

(d) a material change in the geographic location at which Recipient must regularly perform services for the Corporation.

Recipient shall notify the Corporation that he/she believes that one or more of the conditions described above exists, and of his/her intention to terminate employment for Good Reason as a result thereof, within sixty days after the time that he/she gains knowledge of such conditions. Recipient shall not deliver a notice of termination of employment for Good Reason until thirty days after he/she delivers the notice described in the preceding sentence, and Recipient may do so only if the conditions described in such notice have not been fully corrected by the Corporation.

#### Section 4. Settlement.

As soon as reasonably practicable following a determination by the Corporation that a bonus payment is due hereunder, the bonus will be paid in cash, or will be paid in accordance with any proper and valid election under the Culp, Inc. Deferred Compensation Plan for Key Employees, but only if such election has been made in accordance with the policies and procedures of the Corporation pursuant to such plan.

**Section 5.** Forfeiture. All bonus amounts that do not vest pursuant to Section 2 shall automatically be cancelled and forfeited by Recipient effective as of the earlier to occur of (a) the first day after the end of the Performance Period (to the extent that neither Adjusted Operating Income nor Adjusted Free Cash Flow for the relevant Reporting Unit is sufficient to cause any bonus payment to vest pursuant to the terms of this Agreement), (b) the termination by Recipient of his/her employment with the Corporation or its Subsidiaries for any reason, except as otherwise determined by the Committee, in its sole discretion (for example, under circumstances in which Recipient will continue providing Services to the Corporation as a director, consultant, or independent contractor following any such termination by Recipient's employment with the Corporation or its Subsidiaries for any reason of Recipient's employment with the Corporation or its Subsidiaries for any reason except being referred to herein as a "Forfeiture Event"). Upon the occurrence of a Forfeiture Event, all unvested bonus amounts shall automatically, without further action by the Corporation or Recipient, be cancelled and forfeited.

# Section 6. Tax Matters.

(a) Recipient shall promptly pay to the Corporation all federal, state and local income, social security and payroll taxes of any kind required by law to be withheld with respect to the vesting or payment of a bonus hereunder, and the Corporation, to the extent permitted by law, have the right to deduct from any payment of any kind otherwise due to Recipient all federal, state and local income, social security and payroll taxes of any kind required by law to be withheld with respect to the vesting or payment of a bonus earned hereunder.

(b) Notwithstanding anything in this Agreement to the contrary, if a Change of Control occurs and if Recipient is entitled under any agreement or arrangement (including, without limitation, this Agreement) to receive compensation that would constitute a parachute payment (including, without limitation, the vesting of any rights)

within the meaning of Section 280G of the Internal Revenue Code of 1986, as amended (the "**Code**") but for the operation of this sentence, then the amount of all such payments shall be reduced, as determined by the Corporation, to the extent necessary to cause the aggregate present value of all payments in the nature of compensation to Recipient that are contingent on a change in the ownership or effective control of the Corporation, or in the ownership of a substantial portion of the assets of the Corporation, not to exceed 2.99 times Recipient's "base amount," all within the meaning of Section 280G of the Code and the regulations promulgated thereunder. The parties intend for the immediately preceding sentence to be interpreted and applied so as to prevent Recipient from receiving, with respect to a Change of Control, an excess parachute payment within the meaning of Section 280G of the Code.

# Section 7. Clawback.

(a) If the Corporation's reported financial or operating results become subject to a material negative restatement, the Committee may require Recipient to pay to the Corporation an amount corresponding to the amount that the Committee determines would not have been vested or paid if the Corporation's results as originally published had been equal to the Corporation's results as subsequently restated; provided that any requirement or claim under this Section 7(a) must be made, if at all, within five years after the date the amount claimed was originally vested or paid, whichever is later.

In the alternative, the Committee may require Recipient to repay or return compensation awarded hereunder pursuant to such rules as may be adopted from time to time pursuant to Section 954 of the Dodd-Frank Wall Street Reform and Consumer Protection Act, to the extent applicable. By acceptance of any Award or bonus payment hereunder, Recipient expressly acknowledges and agrees that any and all amounts paid to Recipient hereunder are and will be fully subject to the terms of any policy regarding repayment, recoupment or clawback of compensation now or hereafter adopted by the Corporation in response to the requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act, rulemaking of the Securities and Exchange Commission or otherwise. Recipient acknowledges and agrees that any such policy will apply to any and all bonus amounts paid hereunder in accordance with its terms, whether retroactively or prospectively, and agrees to cooperate fully with the Corporation to facilitate the recovery of any that the Committee determines in its sole discretion is required to be recovered pursuant to the terms of such policy.

The obligations of Recipient to make payments or return bonus amounts paid hereunder under this Section 7(a) are independent of any involvement by such Recipient in events that led to the restatement. The provisions of this Section 7(a) are in addition to, not in lieu of, any remedies that the Corporation may have against any persons whose misconduct caused or contributed to a need to restate the Corporation's reported results.

(b) If at any time within three years of the vesting or payment of any award to Recipient under this Agreement, whichever is later, Recipient's employment is terminated for Cause (or, if such termination is deemed not to be for Cause, but the Corporation determines at any time during such three-year period that the Corporation could have terminated Recipient's employment for Cause based on Recipient's conduct

during his or her time of employment with the Corporation), then if any part of the underlying conduct or circumstances giving rise to such determination of Cause by the Corporation took place at any time during the applicable vesting period for each such award, as specified in this Agreement, then the Committee may require Recipient to pay to the Corporation an amount corresponding to each award that vested or was paid to Recipient pursuant to this Agreement, or to otherwise return such Units or Common Stock.

By acceptance of any award or Units hereunder, Recipient expressly acknowledges and agrees that any and all Units or Common Stock, as well as the equivalent cash value thereof with respect to any and all such Units or Common Stock, that have become vested, exercised, free of restriction or otherwise released to and/or monetized by or for the benefit of Recipient or any transferee or assignee thereof (collectively, the "Award-Equivalent Value"), are and will be fully subject to the terms of the foregoing clawback provision, and agrees to cooperate fully with the Corporation to facilitate the recovery of any Units or Common Stock and/or Award-Equivalent Value that the Committee requires to be recovered pursuant to the foregoing.

# Section 8. Miscellaneous.

(a) **Governing Law**. This Agreement shall be construed, administered and governed in all respects under and by the applicable internal laws of the State of North Carolina, without giving effect to the principles of conflicts of laws thereof.

(b) **Entire Agreement; Amendment and Waiver**. This Agreement and the Award granted hereunder shall be subject to the terms of the Plan, which hereby is incorporated into this Agreement as though set forth in full herein. Recipient hereby acknowledges receipt of a copy of the Plan. This Agreement and the Plan reflect the entire agreement between the parties hereto and supersede any prior or contemporaneous written or oral understanding or agreement regarding the subject matter hereof. This Agreement may not be modified, amended, supplemented or waived except by a writing signed by the parties hereto, and such writing must refer specifically to this Agreement.

(c) **Assignment; Binding Effect**. Except as permitted by the Plan, this Agreement and the Award granted hereunder may not be assigned, pledged, hypothecated or transferred by Recipient in any manner. This Agreement, as amended from time to time, shall be binding upon, inure to the benefit of and be enforceable by the heirs, successors and assigns of the parties hereto; <u>provided</u>, <u>however</u>, that this provision shall not permit any assignment in contravention of the terms contained elsewhere herein.

(d) **No Right to Employment**. Nothing in this Agreement shall confer on Recipient any right to continue in the employ of the Corporation or any of its Subsidiaries.

(e) **Counterparts**. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Delivery of an executed counterpart of this Agreement by facsimile or other electronic device shall be equally as effective as

delivery of an original executed counterpart of this Agreement. Any party delivering an executed counterpart of this Agreement by facsimile or other electronic device shall also deliver an original executed counterpart of this Agreement, but the failure to deliver an original executed counterpart of this Agreement shall not affect the validity, enforceability and binding effect of this Agreement.

(f) **Notices**. Any notice hereunder to the Corporation shall be addressed to the Corporation's principal executive office, Attention: Compensation Committee, and any notice hereunder to Recipient shall be addressed to Recipient at his last address in the records of the Corporation, subject to the right of either party to designate at any time hereafter in writing a different address. Any notice shall be deemed to have been given when delivered personally, one (1) day after dispatch if sent by reputable overnight courier, fees prepaid, or three (3) days following mailing if sent by registered mail, return receipt requested, postage prepaid and addressed as set forth above.

[Signature page is the next page.]

IN WITNESS WHEREOF, this Agreement has been duly executed as of the date first written above.

**CULP, INC.**, a North Carolina corporation

By: Name: Title:
RECIPIENT
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# SCHEDULE A

OI Bonus Percentage	Adjusted Operating Income Results	
0%	Below \$	
Х	Х	
Х	Х	
Х	Х	
Х	Х	
100%	Target Level	
Х	Х	
Х	Х	
Х	Х	
%	Maximum	
FCF Bonus Percentage	Adjusted Free Cash Flow Results	
0%	Less than \$	
Х	X	
Х	Х	
Х	Х	
Х	Х	
100%	Target Level	
Х	Х	
Х	Х	
Х	Х	
%		

A-1

# **RESTRICTED STOCK UNIT AGREEMENT**

 THIS RESTRICTED STOCK UNIT AGREEMENT (the "Agreement"), dated as of\_\_\_\_\_\_, is between

 CULP, INC., a North Carolina corporation (the "Corporation"), and \_\_\_\_\_ ("Recipient").

#### **Background Statement**

The Corporation desires to grant to Recipient Restricted Stock Units (the "**Units**") pursuant to the Culp, Inc. 2015 Equity Incentive Plan (the "**Plan**"). Capitalized terms used but not defined in this Agreement shall have the meanings given to them in the Plan.

# **STATEMENT OF AGREEMENT**

**NOW**, **THEREFORE**, the parties hereby agree as follows:

**Section 1. Grant of Units**. The Corporation hereby grants to Recipient \_\_\_\_\_Units. Each Unit shall entitle Recipient to receive, upon vesting thereof in accordance with this Agreement and the Plan, one (1) share of common stock, par value \$0.05 per share, of the Corporation ("**Common Stock**"). Except as permitted by the Plan, the Units may not be assigned, pledged, hypothecated or transferred in any manner. Recipient shall not have, with respect to any Units, any rights of a shareholder of the Corporation, including without limitation any right to vote as a shareholder of the Corporation or any right to receive distributions from the Corporation in respect of the Units.

**Section 2.** Vesting. Except as may otherwise be provided in the Plan or this Agreement, the Units shall vest in the amounts set forth below:

On \_\_\_\_\_, 20\_\_\_\_\_ shares of Common Stock

Notwithstanding the foregoing, all unvested Units (at the rate of one (1) share of Common Stock per Unit) shall immediately vest upon:

(a) termination of Recipient's employment by reason of the death or Disability of Recipient; or

(b) Recipient's employment is terminated by the Corporation in anticipation of a Change of Control, or

(c) Recipient is employed by the Corporation or an affiliate thereof at the time a Change of Control occurs, <u>and</u> at any time during the three-year period following such Change of Control (provided that the Units granted hereunder and related shares have not otherwise vested),

(i) Recipient's employment is terminated by the Corporation or an affiliate thereof for any reason other than for death, Disability or Cause, or

(ii) Recipient terminates his/her employment for Good Reason within one year following the initial existence of the conditions giving rise to such Good Reason.

"**Cause**" shall mean (i) the commission by Recipient of a felony (or crime involving moral turpitude); (ii) theft, conversion, embezzlement or misappropriation by Recipient of funds or other assets of the Corporation or its Subsidiaries or any other act of fraud with respect to the Corporation or its Subsidiaries (including without limitation the acceptance of bribes or kickbacks or other acts of self-dealing); (iii) intentional, grossly negligent or unlawful misconduct by Recipient that causes significant harm to the Corporation or its Subsidiaries; or (iv) repeated instances of intoxication with alcohol or drugs while conducting business during regular business hours.

"Change of Control" shall have the meaning given to such term in the Plan.

"**Disability**" shall have the meaning given to such term in the primary disability benefit plan of the Corporation in which Recipient participates. In the absence of any such plan, "**Disability**" shall mean any physical or mental impairment that renders Recipient unable to perform the essential functions of Recipient's job with the Corporation and its Subsidiaries for a period of at least 120 days, either with or without reasonable accommodation. At the Corporation's request, Recipient shall submit to an examination by a duly licensed physician who is mutually acceptable to the Corporation and Recipient for the purpose of ascertaining the existence of a Disability, and shall authorize the physician to release the results of Recipient's examination to the Corporation.

"Good Reason" shall mean, without Recipient's express written consent, the existence of any of the following conditions unless such conditions are fully corrected within thirty days after Recipient notifies the Corporation of the existence of such conditions as hereinafter provided:

(a) a material diminution in Recipient's authority, duties or responsibilities;

(b) a material diminution in the authority, duties or responsibilities of the supervisor to whom Recipient is required to report, including a requirement that Recipient report to a Corporation officer or employee instead of reporting directly to the Corporation's board of directors;

(c) a material diminution in Recipient's base salary, other than as a result of across-the-board salary reductions similarly affecting all management personnel of the Corporation; or

(d) a material change in the geographic location at which Recipient must regularly perform services for the Corporation.

Recipient shall notify the Corporation that he/she believes that one or more of the conditions described above exists, and of his/her intention to terminate employment for Good Reason as a result thereof, within sixty days after the time that he/she gains knowledge of such conditions. Recipient shall not deliver a notice of termination of employment for Good Reason until thirty days after he/she delivers the notice described in the preceding sentence, and Recipient may do so only if the conditions described in such notice have not been fully corrected by the Corporation.

**Section 4.** Settlement. As soon as reasonably practicable following a determination by the Corporation that all or part of the Units have vested pursuant to the terms of this Agreement, the Corporation shall issue directly to Recipient shares of Common Stock with respect to all such Units that have vested. Such shares of Common Stock shall not be treated as issued and outstanding until such shares have been issued by the Corporation in accordance with all applicable laws and the Corporation's bylaws and articles of incorporation. Any certificate(s) evidencing shares of Common Stock shall bear such legends as the Corporation shall determine to be necessary to comply with all laws, including all applicable federal and state securities laws. All such shares of Common Stock issued pursuant to this Agreement shall be fully paid and nonassessable.

**Section 5.** Forfeiture. All Units that do not vest pursuant to Section 2 shall automatically be cancelled and forfeited by Recipient effective as of the earlier to occur of (a) the termination by Recipient of his/her employment with the Corporation or its Subsidiaries for any reason, except as otherwise determined by the Compensation Committee (the "Committee") of the Corporation's board of directors, in its sole discretion (for example, under circumstances in which Recipient will continue providing Services to the Corporation as a director, consultant, or independent contractor following any such termination by Recipient, or such other circumstances as determined by the Committee), or (b) the termination by the Corporation of Recipient's employment with the Corporation or its Subsidiaries for any reason (including with or without Cause) (each such event being referred to herein as a "Forfeiture Event"). Upon the occurrence of a Forfeiture Event, all unvested Units shall automatically, without further action by the Corporation or Recipient, be cancelled and forfeited.

#### Section 6. Tax Matters.

(a) Recipient shall promptly pay to the Corporation all federal, state and local income, social security and payroll taxes of any kind required by law to be withheld with respect to the vesting of any Units and the issuance of shares of Common Stock in respect thereof. Subject to the approval of the Committee, Recipient may elect to satisfy this obligation by having the Corporation withhold shares of Common Stock that would otherwise be issued to Recipient with respect to any Units that have vested, which shares of Common Stock shall have a Fair Market Value (as of the date that the amount of the withholding requirement is to be determined) equal to the amount of such withholding requirement. If Recipient fails to make such payments as required (whether in cash or having shares of Common Stock withheld), the Corporation shall, to the extent permitted by law, have the right to deduct from any payment of any kind otherwise due to Recipient all federal, state and local income, social security and payroll taxes of any kind required by law to be withheld with respect to the vesting of Units and the issuance of shares of Common Stock in respect thereof.

(b) Notwithstanding anything in this Agreement to the contrary, if a Change of Control occurs and if Recipient is entitled under any agreement or arrangement (including, without limitation, this Agreement) to receive compensation that would constitute a parachute payment (including, without limitation, the vesting of any rights) within the meaning of Section 280G of the Internal Revenue Code of 1986, as amended (the "**Code**") but for the operation of this sentence, then the amount of all such payments shall be reduced, as determined by the Corporation, to the extent necessary to cause the

aggregate present value of all payments in the nature of compensation to Recipient that are contingent on a change in the ownership or effective control of the Corporation, or in the ownership of a substantial portion of the assets of the Corporation, not to exceed 2.99 times Recipient's "base amount," all within the meaning of Section 280G of the Code and the regulations promulgated thereunder. The parties intend for the immediately preceding sentence to be interpreted and applied so as to prevent Recipient from receiving, with respect to a Change of Control, an excess parachute payment within the meaning of Section 280G of the Code.

Section 7. Clawback. If at any time within three years of the vesting or payment of any award to Recipient under this Agreement, whichever is later, Recipient's employment is terminated for Cause (or, if such termination is deemed not to be for Cause, but the Corporation determines at any time during such three-year period that the Corporation could have terminated Recipient's employment for Cause based on Recipient's conduct during his or her time of employment with the Corporation), then if any part of the underlying conduct giving rise to such determination of Cause by the Corporation took place at any time during the applicable vesting period for each such award, as specified in this Agreement, then the Committee may require Recipient to pay to the Corporation an amount corresponding to each award that vested or was paid to Recipient pursuant to this Agreement, or to otherwise return such Units or Common Stock.

By acceptance of any award or Units hereunder, Recipient expressly acknowledges and agrees that any and all Units or Common Stock, as well as the equivalent cash value thereof with respect to any and all such Units or Common Stock, that have become vested, exercised, free of restriction or otherwise released to and/or monetized by or for the benefit of Recipient or any transferee or assignee thereof (collectively, the "Award-Equivalent Value"), are and will be fully subject to the terms of the foregoing clawback provision, and agrees to cooperate fully with the Corporation to facilitate the recovery of any Units or Common Stock and/or Award-Equivalent Value that the Committee requires to be recovered pursuant to the foregoing.

# Section 8. Miscellaneous.

(a) **Governing Law**. This Agreement shall be construed, administered and governed in all respects under and by the applicable internal laws of the State of North Carolina, without giving effect to the principles of conflicts of laws thereof.

(b) **Entire Agreement; Amendment and Waiver**. This Agreement and the Units granted hereunder shall be subject to the terms of the Plan, which hereby is incorporated into this Agreement as though set forth in full herein. Recipient hereby acknowledges receipt of a copy of the Plan. This Agreement and the Plan reflect the entire agreement between the parties hereto and supersede any prior or contemporaneous written or oral understanding or agreement regarding the subject matter hereof. This Agreement may not be modified, amended, supplemented or waived except by a writing signed by the parties hereto, and such writing must refer specifically to this Agreement.

(c) Assignment; Binding Effect. Except as permitted by the Plan, this Agreement and the Units granted hereunder may not be assigned, pledged, hypothecated or transferred by Recipient in any manner. This Agreement, as amended from time to

time, shall be binding upon, inure to the benefit of and be enforceable by the heirs, successors and assigns of the parties hereto; <u>provided</u>, <u>however</u>, that this provision shall not permit any assignment in contravention of the terms contained elsewhere herein.

(d) **No Right to Employment**. Nothing in this Agreement shall confer on Recipient any right to continue in the employ of the Corporation or any of its Subsidiaries.

(e) **Counterparts**. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Delivery of an executed counterpart of this Agreement by facsimile or other electronic device shall be equally as effective as delivery of an original executed counterpart of this Agreement. Any party delivering an executed counterpart of this Agreement by facsimile or other electronic device shall also deliver an original executed counterpart of this Agreement, but the failure to deliver an original executed counterpart of this Agreement of this Agreement shall not affect the validity, enforceability and binding effect of this Agreement.

(f) **Notices**. Any notice hereunder to the Corporation shall be addressed to the Corporation's principal executive office, Attention: Compensation Committee, and any notice hereunder to Recipient shall be addressed to Recipient at his/her last address in the records of the Corporation, subject to the right of either party to designate at any time hereafter in writing a different address. Any notice shall be deemed to have been given when delivered personally, one (1) day after dispatch if sent by reputable overnight courier, fees prepaid, or three (3) days following mailing if sent by registered mail, return receipt requested, postage prepaid and addressed as set forth above.

[Signature page is the next page.]

IN WITNESS WHEREOF, this Agreement has been duly executed as of the date first written above.

**CULP, INC.**, a North Carolina corporation

# RECIPIENT

#### CERTIFICATIONS

I, Franklin N. Saxon, certify that:

- 1. I have reviewed this Form 10-Q of Culp, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Franklin N. Saxon

Franklin N. Saxon Executive Chairman (Co-Principal Executive Officer)

Date: December 11, 2020

#### CERTIFICATIONS

I, Robert G. Culp, IV, certify that:

- 1. I have reviewed this Form 10-Q of Culp, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Robert G. Culp, IV Robert G. Culp, IV

Chief Executive Officer (Co-Principal Executive Officer)

Date: December 11, 2020

#### CERTIFICATIONS

I, Kenneth R. Bowling, certify that:

- 1. I have reviewed this Form 10-Q of Culp, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Kenneth R. Bowling Kenneth R. Bowling

Executive Vice President and Chief Financial Officer (Principal Financial Officer)

Date: December 11, 2020

#### Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Culp, Inc. (the "Company") on Form 10-Q for the period ended November 1, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Franklin N. Saxon, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Franklin N. Saxon Franklin N. Saxon Executive Chairman

December 11, 2020

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

#### Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Culp, Inc. (the "Company") on Form 10-Q for the period ended November 1, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert G. Culp, IV, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Robert G. Culp, IV Robert G. Culp, IV Chief Executive Officer

December 11, 2020

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

#### Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Culp, Inc. (the "Company") on Form 10-Q for the period ended November 1, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Kenneth R. Bowling, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Kenneth R. Bowling

Kenneth R. Bowling Executive Vice President and Chief Financial Officer

December 11, 2020

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.