Date of Report (Date of earliest event reported) March 7, 2007
Culp, Inc.
(Exact Name of Registrant as Specified in its Charter)

North Carolina
0-12781
56-1001967
(State or Other Jurisdiction of Incorporation)
(Commission File Number)
(I.R.S. Employer Identification No.)

1823 Eastchester Drive High Point, North Carolina 27265
(Address of Principal Executive Offices)
(Zip Code)
(336) 889-5161
(Registrant's Telephone Number, Including Area Code)

## Not Applicable

(Former name or address, if changed from last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[_] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[_] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[_] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[_] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 - Results of Operations and Financial Condition
On March 7, 2007, the Company issued a news release to announce its financial results for the third quarter ended January 28, 2007. The news release is attached hereto as Exhibit 99(a).

Also on March 7, 2007, the Company released a Financial Information Release containing additional financial information and disclosures about the Company's third quarter ended January 28, 2007. The Financial Information Release is attached hereto as Exhibit 99(b).

The news release and Financial Information Release contain disclosures about free cash flow, a non-GAAP performance measure, that management believes provides useful information to investors because it measures the Company's available cash flow for potential debt repayment, stock repurchases and additions to cash and cash equivalents. In addition, the news release and Financial Information Release contain proforma income statement information, which reconciles the reported and projected income statement information with proforma results, which exclude restructuring and related charges. The Company has included this proforma information in order to show operational performance excluding the effects of restructuring and related charges that are not expected to occur on a regular basis. Management believes this presentation aids in the comparison of financial results among comparable financial periods. In addition, this information is used by management to make operational decisions about the Company's business, is used in certain financial covenants in the Company's loan agreements, and is used by the Company as a financial goal for purposes of determining management incentive bonuses.

FORWARD LOOKING INFORMATION. This report and the exhibits hereto contain statements that may be deemed "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about the company's future operations, production levels, sales, SG\&A or other expenses, margins, gross profit, operating income, earnings or other performance measures. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on the company's business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the Company adversely. Changes in consumer tastes or preferences toward products not produced by the Company could erode demand for the Company's products. In addition, strengthening of the U.S. dollar against other currencies could make the Company's products less competitive on the basis of price in markets outside the United States. Also, economic and political instability in international areas could affect the company's operations or sources of goods in those areas, as well as demand for the company's products in international markets. The Company's level of success in integrating the acquisition of assets from the International Textile Group, Inc. and in capturing and retaining sales to customers related to the acquisition will affect the Company's ability to meet its sales goals. Finally, unanticipated delays or costs in executing restructuring actions could cause the cumulative effect of restructuring actions to fail to meet the objectives set forth by management. Other factors that could affect the matters discussed in forward-looking statements are included in the company's periodic reports filed with the Securities and Exchange Commission, including the "Risk Factors" section in the company's most recent annual report of Form 10-K filed with the Securities and Exchange Commission on July 26, 2006 for the fiscal year ended April 30, 2006

Item 9.01 (d) -- Exhibits
99(a) News Release dated March 7, 2007
99(b) Financial Information Release dated March 7, 2007

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CULP, INC.
(Registrant)

By: Franklin N. Saxon

## President

By: Kenneth R. Bowling
Vice President-Finance, Treasurer

Dated: March 7, 2007

## Exhibit Number

99(a)
99(b)

Exhibit
News release dated March 7, 2007
Financial Information Release dated March 7, 2007

HIGH POINT, N.C.--(BUSINESS WIRE)--March 7, 2007--Culp, Inc. (NYSE: CFI) today reported financial and operating results for the fiscal 2007 third quarter and nine months ended January 28, 2007.

## Overview

For the three months ended January 28, 2007, net sales were $\$ 55.7$ million compared with $\$ 61.0$ million a year ago. The company reported a net loss of $\$ 2.2$ million, or $\$ 0.19$ per diluted share, for the third quarter of fiscal 2007. Included in these results is a non-cash income tax charge of $\$ 452,000$, or $\$ 0.04$ per diluted share, related to the exercise of non-qualified stock options. The financial results for the third quarter of fiscal 2007 also include $\$ 2.1$ million, or $\$ 0.18$ per diluted share, in restructuring and related charges, after taxes. Excluding these restructuring and related charges, net loss for the third fiscal quarter was $\$ 99,000$, or $\$ 0.01$ per diluted share. The company reported a net loss of $\$ 2.2$ million, or $\$ 0.19$ per diluted share, for the third quarter of fiscal 2006. The financial results for the third quarter of fiscal 2006 included $\$ 1.0$ million, or $\$ 0.09$ per diluted share, in restructuring and related charges, after taxes. Excluding these charges, net loss for the third fiscal quarter of fiscal 2006 was $\$ 1.1$ million, or $\$ 0.10$ per diluted share. (A reconciliation of the net loss and net loss per share calculations has been set forth on Page 6.)

For the nine months ended January 28, 2007, the company reported net sales of $\$ 177.3$ million compared with $\$ 190.4$ million for the same period a year ago. Net loss for the first nine months of fiscal 2007 was $\$ 1.3$ million, or $\$ 0.11$ per diluted share, compared with a net loss of $\$ 10.3$ million, or $\$ 0.89$ per diluted share, for the same period last year. Excluding restructuring and related charges, net income for the first nine months of fiscal 2007 was $\$ 2.1$ million, or $\$ 0.18$ per diluted share. Excluding restructuring and related charges, net loss for the first nine months of fiscal 2006 was $\$ 2.1$ million, or $\$ 0.18$ per diluted share.

Robert G. Culp, III, chairman of the board and chief executive officer of Culp, Inc., said, "Our third quarter performance reflects continued progress for Culp in fiscal 2007. We are pleased with our execution as we continue to work through a number of important operational changes in each of our operating segments. We believe we are creating a sustainable upholstery fabrics business model that will meet current customer demand. With the substantial investments we have made in our mattress fabrics segment and the recent acquisition of the mattress fabrics product line of International Textile Group, Inc.'s Burlington House Division ("ITG"), we are firmly committed to the future of the mattress fabrics business. We have a strong competitive position and are excited about the significant opportunities ahead for Culp in mattress fabrics. We continue to move culp forward and believe we are taking the right steps to extend the leadership positions we enjoy in both of our operating segments."

Mattress Fabrics Segment
Mattress fabric (known as mattress ticking) sales for the third quarter were $\$ 24.4$ million, a 7.6 percent increase compared with $\$ 22.7$ million for the third quarter of fiscal 2006. On a unit volume basis, total yards sold increased by nine percent compared with the third quarter of fiscal 2006. These results include $\$ 1.0$ million in incremental sales related to the company's acquisition of ITG's mattress fabrics product line. This transaction closed on January 22, 2007. The average selling price for mattress fabrics was $\$ 2.32$ per yard for the third quarter compared with $\$ 2.35$ per yard for same period last year. Operating income for this segment was $\$ 2.5$ million, or 10.3 percent of sales, compared with $\$ 1.8$ million, or 7.9 percent of sales, for the prior-year period.
"Mattress fabric has become an increasingly important part of our business and accounted for 44 percent of the company's sales in our third fiscal quarter," added Frank Saxon, president of Culp. "We are pleased with the performance in this segment with operating income up nearly 40 percent over the same period last year and operating margins over 10 percent for the second consecutive quarter. Our recently announced acquisition of ITG's mattress fabrics business extends our leadership position in the mattress fabrics industry. We believe this transaction provides the opportunity to increase our annual sales in mattress fabrics by approximately $\$ 30$ to $\$ 40$ million with only a modest investment in fixed assets. We will be transitioning the ITG production to Culp facilities and suppliers over the next several months and we are pleased with the excellent cooperation from ITG which is helping to ensure an orderly transition for our customers."

Upholstery Fabrics Segment
Sales for this segment were $\$ 31.3$ million, an 18 percent decline compared with $\$ 38.4$ million in the third quarter of fiscal 2006. Total yards sold declined by 17 percent, while average selling prices were down one percent compared with the third quarter of fiscal 2006. Sales of upholstery fabrics reflect continued soft demand industrywide for U.S. produced fabrics, driven by consumer preference for leather and suede furniture and other imported fabrics, including cut and sewn
kits. Sales of U.S. produced fabrics were $\$ 14.0$ million, down 41
percent from the third quarter of fiscal 2006, while sales of non-U.S. produced fabrics were $\$ 17.4$ million, up 18 percent over the prior year period. Operating loss for the upholstery fabrics segment for the third quarter of fiscal 2007 was $\$ 496,000$, a significant improvement compared with an operating loss of $\$ 1.6$ million for the same period a year ago. These results reflect higher gross profit of non-U.S. produced fabrics, but continued low gross profit levels related to sales of U.S. produced fabrics.
"The results for our upholstery fabric segment continue to reflect growth in sales of non-U.S. produced fabrics and very weak demand for U.S. produced fabrics," added Saxon. "Sales of non-U.S. produced fabrics represented 55 percent of total upholstery fabric sales for the third quarter, compared with 38 percent a year ago. We have been highly successful with our China platform and we are excited about the potential growth opportunities as we expand our capabilities. As our customers have continued to aggressively source fabrics produced outside the U.S., we believe Culp is well positioned to meet this demand with a strong focus on product innovation, quality and global logistics.
"With respect to the U.S. produced upholstery fabrics business, since the beginning of fiscal 2007 we have made considerable progress in changing our product strategy, reducing our manufacturing complexities and improving our cost structure. However, the declining sales volumes have continued to affect the profitability of our overall upholstery fabrics business. During the third quarter, we made the decision to further consolidate our U.S. upholstery fabrics manufacturing facilities and outsource our specialty yarn production. As a result, we are closing the company's weaving plant located in Graham, North Carolina, and closing the yarn plant located in Lincolnton, North Carolina. We are transferring certain production from the Graham plant to our Anderson, South Carolina, and Shanghai, China, facilities as well as a small portion to contract weavers. We will continue to operate one upholstery fabrics plant in Anderson, which will primarily produce velvets and a limited amount of decorative fabrics. This facility has a book value of fixed assets of approximately $\$ 2.2$ million. By further consolidating our U.S. manufacturing operations and utilizing lower-cost manufacturing alternatives, we are reducing our operating costs and improving our domestic capacity utilization. We expect to substantially complete these moves by the end of fiscal 2007."

Balance Sheet
"We have continued to strengthen our balance sheet with the prepayment of debt and issuance of equity," Saxon noted. "During December 2006 and February 2007, we prepaid a total of $\$ 7.5$ million in long-term debt scheduled for payment in March 2007. In January 2007, we issued common stock valued at $\$ 5.1$ million related to the ITG acquisition. At the end of the third fiscal quarter, our balance sheet reflected $\$ 10.7$ million in cash and cash equivalents and a debt to capital ratio of 37 percent. Our capital spending plans for fiscal year 2008 are expected to be approximately $\$ 4.0$ million and depreciation is expected to be approximately $\$ 6.0$ million."

## Outlook

Commenting on the outlook for the fourth quarter of fiscal 2007, Saxon remarked, "The current trends in our mattress fabrics segment are strong, while business conditions remain very soft in our upholstery fabrics segment due to weak retail furniture demand and sharply lower demand for U.S. produced fabrics. Overall, we expect our fourth quarter sales to be down slightly from the fourth quarter of last year, and for the first time ever, we believe mattress fabric sales will be greater than 50 percent of total company sales. We expect sales in our mattress fabrics segment to be up 45 to 55 percent for the fourth quarter, reflecting the incremental sales from the ITG acquisition and some organic growth. Operating income in this segment is also expected to improve substantially due to higher sales volume, strong knitted ticking business and the benefits from our recent capital project. We expect to exceed the third quarter operating income margin for mattress ticking, even though we are incurring one-time transition costs related to the integration of the ITG business.
"In our upholstery fabrics segment, we expect sales to be down approximately 25 percent for the fourth quarter, with modest growth in non US produced fabrics and sharply lower sales of U.S. produced fabrics. We believe the upholstery fabric segment's operating results will reflect a small operating loss due to the significantly lower sales and gross profit in U.S. produced fabrics and transition issues associated with the previously announced closing of two U.S. plants. However, we are expecting higher gross profit in our non U.S. produced business and lower selling, general and administrative expenses on a sequential basis for this segment.
"Considering these factors, we expect the company to report net income in the fourth quarter in the range of $\$ 0.07$ to $\$ 0.11$ per diluted share, excluding restructuring and related charges for previously announced restructuring initiatives. This is management's best estimate at present, recognizing that future financial results are difficult to predict because the upholstery fabrics industry is undergoing a dramatic transition and many internal changes are still underway within the company. The actual results will depend primarily upon the level of demand throughout the quarter, the company's
progress with respect to restructuring activities and the integration of the ITG acquisition," said Saxon.

The company estimates that restructuring and related charges for previously announced restructuring initiatives of approximately \$1.8 million ( $\$ 1.1$ million net of taxes, or $\$ 0.09$ per diluted share) will be incurred during the fourth fiscal quarter. Including these restructuring and related charges, the company expects to report results for the fourth fiscal quarter in the range of a net loss of (\$0.02) to net income of $\$ 0.02$ per diluted share. (A reconciliation of the projected net income per share calculation has been set forth on Page 6.)

In closing, Culp added, "We continue to execute our strategy to move the company forward and believe that fiscal 2007 will represent a period of significant progress for Culp. We are working through a number of operational changes that we believe will further enhance our competitive position in both business segments. We have built a solid competitive position in mattress fabrics and are very excited about the incremental value the ITG acquisition will bring to this business. We believe mattress fabrics will be a key driver of the company's growth going forward. Our upholstery fabrics business is transitioning into a vibrant global platform and we continue to pursue opportunities for enhancing the capabilities of our China operation. Together, these factors are designed to position the company for profitable growth over the long term in today's global marketplace."

## About the Company

Culp, Inc. is one of the world's largest marketers of mattress fabrics for bedding and upholstery fabrics for furniture. The company's fabrics are used principally in the production of bedding products and residential and commercial upholstered furniture.

This release contains statements that may be deemed "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about the company's future operations, production levels, sales, SG\&A or other expenses, margins, gross profit, operating income, earnings or other performance measures. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on the company's business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. Changes in consumer tastes or preferences toward products not produced or marketed by the company could erode demand for the company's products. The company's level of success in integrating its recent acquisition and in capturing and retaining sales to customers related to the acquisition will affect the company's ability to meet its sales and profit goals. In addition, strengthening of the U.S. dollar against other currencies could make the company's products less competitive on the basis of price in markets outside the United States. Also, economic and political instability in international areas could affect the company's operations or sources of goods in those areas, as well as demand for the company's products in international markets. Finally, unanticipated delays or costs in executing restructuring actions could cause the cumulative effect of restructuring actions to fail to meet the objectives set forth by management. Other factors that could affect the matters discussed in forward-looking statements are included in the company's periodic reports filed with the Securities and Exchange Commission, including the "Risk Factors" section in the company's most recent annual report on Form 10-K.

CULP, INC.
Condensed Financial Highlights
(Unaudited)

| Three Months Ended | Nine Months Ended |
| :---: | :---: |
| January 28, January 29, | January 28, |
| 2007 | 2006 |

Net sales
Net loss
Net loss per
share:
Basic
Diluted
Net income
(loss) per
share, diluted,
excluding
restructuring and related charges (1)
\$(0.10)
\$0. 18
\$(0.18)
Average shares
outstanding:

| Basic | $11,773,000$ | $11,562,000$ | $11,710,000$ | $11,557,000$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $11,773,000$ | $11,562,000$ | $11,710,000$ | $11,557,000$ |

(1) Excludes restructuring and related charges of $\$ 4.1$ million ( $\$ 2.1$ million, or $\$ 0.18$ per diluted share, after taxes) for the third quarter of fiscal 2007. Excludes restructuring and related charges of $\$ 5.6$ million ( $\$ 3.3$ million or $\$ 0.29$ per diluted share, after taxes) for the first nine months of fiscal 2007.

Excludes restructuring and related charges of $\$ 1.7$ million (\$1.0 million, or $\$ 0.09$ per diluted share, after taxes) for the third quarter of fiscal 2006. Excludes restructuring and related charges of $\$ 13.2$ million ( $\$ 8.2$ million or $\$ 0.71$ per diluted share, after taxes) for the first nine months of fiscal 2006.

CULP, INC.
Reconciliation of Net Loss as Reported to Pro Forma Net Income (Loss) (Unaudited)

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { January } 28, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { January } 29, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { January } 28, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { January } 29, \\ 2006 \end{gathered}$ |
| Net loss, as reported | \$(2,221, 000 ) | \$(2,169, 000) | \$(1,276, 000 ) | \$(10, 261, 000 ) |
| ```Restructuring and related charges, net of income taxes``` | 2,122,000 | 1,041,000 | 3,340, 00 | 8,174,000 |
| Pro forma net |  |  |  |  |
| income (loss) | \$(99, 000) | \$(1,128, 000) | \$2,064,000 | \$(2, 087, 000) |

## Reconciliation of Net Loss Per Share as Reported to Pro Forma Net Income (Loss) Per Share (Unaudited)



| Net loss per diluted share as reported | \$(0.19) | \$(0.19) | \$(0.11) | \$(0.89) |
| :---: | :---: | :---: | :---: | :---: |
| Restructuring and related charges, net of income taxes | 0.18 | 0.09 | 0.29 | 0.71 |
| Net income (loss) per diluted share, adjusted | \$(0.01) | \$(0.10) | \$0.18 | \$(0.18) |

(1) Per share numbers have been rounded

Culp Inc
Reconciliation of Projected Range of Net Income (Loss) Per Share to Projected Range of Pro Forma Net Income Per Share (Unaudited)

Three Months Ending April 29, 2007
$\qquad$
Projected range of net income (loss) per diluted share \$(0.02)- \$0.02 Projected restructuring and related charges, net of income taxes
Projected range of pro forma net income per diluted share

CONTACT: Culp, Inc.
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Kenneth R. Bowling, Vice President of Finance
336-881-5630
or
Media Contact:
Kenneth M. Ludwig, Senior Vice President, Human Resources
336-889-5161

## CULP, INC. FINANCIAL INFORMATION RELEASE

CONSOLIDATED STATEMENTS OF LOSS
FOR THE THREE MONTHS AND NINE MONTHS ENDED JANUARY 28, 2007 AND JANUARY 29, 2006
(UNAUDITED)
(Amounts in Thousands, Except for Per Share Data)

|  | MONTHS ENDED |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amounts |  |  |  | Percent of Sales |  |
|  |  | $\begin{gathered} \text { January } 28, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { January } 29, \\ 2006 \end{gathered}$ | \% Over <br> (Under) | $\begin{gathered} \text { January } 28, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { January } 29, \\ 2006 \end{gathered}$ |
| Net sales | \$ | 55,712 | 61, 035 | (8.7)\% | 100.0 \% | 100.0 \% |
| Cost of sales |  | 51,001 | 56,858 | (10.3)\% | 91.5 \% | 93.2 \% |
| Gross profit |  | 4,711 | 4,177 | 12.8 \% | 8.5 \% | 6.8 \% |
| Selling, general and administrative expenses |  | 6,394 | 6,098 | 4.9 \% | 11.5 \% | 10.0 \% |
| Restructuring expense |  | 1,275 | 343 | 271.7 \% | 2.3 \% | 0.6 \% |
| Loss from operations |  | $(2,958)$ | $(2,264)$ | (30.7)\% | (5.3)\% | (3.7)\% |
| Interest expense |  | 952 | 1,063 | (10.4)\% | 1.7 \% | 1.7 \% |
| Interest income |  | (50) | (43) | 16.3 \% | (0.1)\% | (0.1)\% |
| Other (income) expense |  | (157) | 135 | 216.3 \% | (0.3)\% | 0.2 \% |
| Loss before income taxes |  | $(3,703)$ | $(3,419)$ | (8.3)\% | (6.6)\% | (5.6)\% |
| Income taxes* |  | $(1,482)$ | $(1,250)$ | 18.6 \% | 40.0 \% | 36.6 \% |
| Net loss | \$ | $(2,221)$ | $(2,169)$ | (2.4)\% | (4.0)\% | (3.6)\% |
| Net loss per share-basic |  | (\$0.19) | (\$0.19) | 0.0 \% |  |  |
| Net loss per share-diluted |  | (\$0.19) | (\$0.19) | 0.0 \% |  |  |
| Net loss per share, diluted, excluding restructuring and related charges (see proforma statement on page 6) |  | (\$0.01) | (\$0.10) | (90.0)\% |  |  |
| Average shares outstanding-basic |  | 11,773 | 11,562 | 1.8 \% |  |  |
| Average shares outstanding-diluted |  | 11,773 | 11,562 | 1.8 \% |  |  |

NINE MONTHS ENDED


[^0]CULP, INC. FINANCIAL INFORMATION RELEASE
CONSOLIDATED BALANCE SHEETS
JANUARY 28, 2007, JANUARY 29, 2006 AND APRIL 30, 2006 (UNAUDITED)
(Amounts in Thousands)


Current liabilities
Current maturities of long-term debt \$
Accounts payable
Accrued expenses

| 4,744 | 8, 049 | $(3,305)$ |
| :---: | :---: | :---: |
| 18, 051 | 20,669 | $(2,618)$ |
| 7,704 | 9,751 | $(2,047)$ |
| 3,490 | 4,299 | (809) |
| 4,136 | 635 | 3,501 |
| 38,125 | 43,403 | $(5,278)$ |
| 41,965 | 47,229 | $(5,264)$ |
| 80,090 | 90,632 | $(10,542)$ |
| 78,931 | 75,707 | 3,224 |


| (41.1)\% | 8,060 |
| :---: | :---: |
| (12.7)\% | 20,835 |
| (21.0)\% | 7,845 |
| (18.8)\% | 4,054 |
| 551.3 \% | 2,488 |
| (12.2)\% | 43,282 |
| (11.1)\% | 39,662 |
| (11.6)\% | 82,944 |
| 4.3 \% | 74,523 |

Total liabilities and
shareholders' equity

Shares outstanding
\$
$166,339 \quad(7,318)$
$(4.4) \%$
$===================$
8.6 \%

11,655

* Derived from audited financial statements


## CULP, INC. FINANCIAL INFORMATION RELEASE

 CONSOLIDATED STATEMENTS OF CASH FLOWSFOR THE NINE MONTHS ENDED JANUARY 28, 2007 AND JANUARY 29, 2006
(UNAUDITED)

## (Amounts in Thousands)

|  | NINE MONTHS ENDED Amounts |  |  |
| :---: | :---: | :---: | :---: |
|  | January 28,$2007$ |  | $\begin{gathered} \text { January } 29, \\ 2006 \end{gathered}$ |
| Cash flows from operating activities: |  |  |  |
| Net loss | \$ | $(1,276)$ | $(10,261)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |
| Depreciation |  | 5,651 | 12,275 |
| Amortization of other assets |  | 59 | 70 |
| Stock-based compensation |  | 406 | 139 |
| Deferred income taxes |  | $(3,056)$ | $(5,645)$ |
| Restructuring expenses, net of gain on sale of related assets |  | (546) | 3,057 |
| Changes in assets and liabilities: |  |  |  |
| Accounts receivable |  | 5,294 | 339 |
| Inventories |  | $(1,270)$ | 8,400 |
| Other current assets |  | 787 | 1,042 |
| Other assets |  | (46) | (129) |
| Accounts payable |  | $(2,507)$ | $(1,695)$ |
| Accrued expenses |  | (141) | 195 |
| Accrued restructuring |  | (564) | $(1,551)$ |
| Income taxes payable |  | 1,648 | (909) |
| Net cash provided by operating activities |  | 4,439 | 5,327 |
| Cash flows from investing activities: |  |  |  |
| Capital expenditures |  | $(2,492)$ | $(5,428)$ |
| Acquisition of assets |  | $(2,500)$ | - |
| Proceeds from the sale of buildings and equipment |  | 3,260 | 3,950 |
| Net cash used in investing activities |  | $(1,732)$ | $(1,478)$ |
| Cash flows from financing activities: |  |  |  |
| Payments on vendor-financed capital expenditures |  | (927) |  |
| Payments on long-term debt |  | $(3,513)$ | (292) |
| Proceeds from issuance of long-term debt |  | 2,500 | 5,020 |
| Proceeds from common stock issued |  | 194 | 57 |
| Net cash (used in) provided by financing activities |  | $(1,746)$ | 3,914 |
| Increase in cash and cash equivalents |  | 961 | 7,763 |
| Cash and cash equivalents at beginning of period |  | 9,714 | 5,107 |
| Cash and cash equivalents at end of period | \$ | 10,675 | 12,870 |
| Free Cash Flow (1) | \$ | 4,280 | 2,978 |

(1) Free Cash Flow reconciliation is as follows:
A) Net cash provided by operating activities
B) Minus: Capital expenditures
C) Add: Proceeds from the sale of buildings and equipment
D) Minus: Payments on vendor-financed capital expenditures

|  | 3rd Qtr <br> FY 2007 | 3rd Qtr FY 2006 |
| :---: | :---: | :---: |
| \$ | 4,439 | 5,327 |
|  | $(2,492)$ | $(5,428)$ |
|  | 3,260 | 3,950 |
|  | (927) | (871) |
| \$ | 4,280 | 2,978 |

CULP, INC. FINANCIAL INFORMATION RELEASE
SALES, GROSS PROFIT AND OPERATING INCOME (LOSS) BY SEGMENT FOR THE THREE MONTHS ENDED JANUARY 28, 2007 AND JANUARY 29, 2006
(Amounts in thousands)

THREE MONTHS ENDED (UNAUDITED)


Depreciation by Segment
$\left.\begin{array}{lrrr}\text { Mattress Fabrics } & \$ & 912 & 965 \\ \text { Upholstery Fabrics } & & 710 & 1,366\end{array}\right)(48.5) \%$

Notes:
(1) The $\$ 2.8$ million represents restructuring related charges of $\$ 2.2$ million for inventory markdowns, $\$ 665,000$ for accelerated deprecation, and a credit of $\$ 24,000$ for other operating costs associated with the closing of plant facilities.
(2) The $\$ 1.3$ million represents restructuring expenses of $\$ 1.2$ million for employee termination benefits, $\$ 272,000$ for write-downs of equipment, $\$ 181,000$ for asset movement costs, $\$ 61,000$ for lease termination costs, and a credit of $\$ 455,000$ for sales proceeds received on equipment with no carrying value.
(3) The $\$ 1.3$ million represents restructuring related charges of $\$ 838,000$ for inventory markdowns, \$389,000 for other operating costs associated with the closing of plant facilities, and $\$ 108,000$ for accelerated depreciation.
(4) The $\$ 343,000$ represents restructuring expenses of $\$ 371,000$ for asset movement costs, $\$ 133,000$ for employee termination benefits, $\$ 51,000$ for lease termination costs, a credit of $\$ 77,000$ for sales proceeds received on equipment with no carrying value, and a credit of $\$ 135,000$ to reflect current estimates of sub-lease income.

CULP, INC. FINANCIAL INFORMATION RELEASE
SALES, GROSS PROFIT AND OPERATING INCOME (LOSS) BY SEGMENT FOR THE NINE MONTHS ENDED JANUARY 28, 2007 AND JANUARY 29, 2006
(Amounts in thousands)


Operating Income (loss) by Segment Operating Income (Loss) Margin

| Mattress Fabrics | \$ | 6,837 | 4,823 | 41.8 \% | 9.8 \% | 6.9 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Upholstery Fabrics |  | 1,472 | $(2,093)$ | 170.3 \% | 1.4 \% | (1.7)\% |
| Unallocated corporate expenses |  | $(2,920)$ | $(2,322)$ | 25.8 \% | (1.6)\% | (1.2)\% |
| Subtotal |  | 5,389 | 408 | 1,220.8 \% | 3.0 \% | 0.2 \% |
| Restructuring expense |  | $(1,742)(2)$ | $(6,581)(5)$ | (73.5)\% | (1.0)\% | (3.5)\% |
| Restructuring related charges |  | $(3,867)(1)$ | $(6,603)(3)(4)$ | (41.4)\% | (2.2)\% | (3.5)\% |
| Loss from operations | \$ | (220) | $(12,776)$ | 98.3 \% | (0.1)\% | (6.7)\% |

Depreciation by Segment

| Mattress Fabrics | \$ | 2,771 | 2,714 | 2.1 \% |
| :---: | :---: | :---: | :---: | :---: |
| Upholstery Fabrics |  | 2,215 | 4,582 | (51.7)\% |
| Subtotal |  | 4,986 | 7,296 | (31.7)\% |
| Accelerated Depreciation |  | 665 | 4,979 | (86.6)\% |
| Total Depreciation | \$ | 5,651 | 12,275 | (54.0)\% |

Notes:
(1) The $\$ 3.9$ million represents restructuring related charges of $\$ 2.3$ million for inventory markdowns, $\$ 802,000$ for other operating costs associated with the closing of plant facilities, and $\$ 665,000$ for accelerated depreciation.
(2) The $\$ 1.7$ million represents restructuring expenses of $\$ 990,000$ for employee termination benefits, $\$ 914,000$ for asset movement costs, $\$ 395,000$ for lease termination and other exit costs, $\$ 334,000$ for write-downs of buildings and
equipment, and a credit of $\$ 890,000$ for sales proceeds on equipment with no carrying value.
(3) The $\$ 3.6$ million represents restructuring related charges of $\$ 1.9$ million for accelerated depreciation, $\$ 1.2$ million for inventory markdowns, and $\$ 455,000$ other operating costs associated with the closing of plant facilities.
(4) The $\$ 3.0$ million represents accelerated depreciation.
(5) The $\$ 6.6$ million represents restructuring charges of $\$ 2.8$ million for write-downs of buildings and equipment, $\$ 1.9$ million for asset movement costs, $\$ 1.5$ million for employee termination benefits, and $\$ 292,000$ for lease termination costs.

CULP, INC.
PROFORMA CONSOLIDATED STATEMENTS OF LOSS
FOR THE THREE MONTHS ENDED JANUARY 28, 2007 AND JANUARY 29, 2006
(UNAUDITED)
(Amounts in Thousands, Except for Per Share Data)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported January 28, 2007 | \% of Sales | Adjustments | \% of Sales | January 28, Proforma Net of Adjustment | 007 <br> \% of Sales |
| Net sales \$ | 55,712 | 100.0\% | - | 0.0\% | 55,712 | 100.0\% |
| Cost of sales | 51,001 | 91.5\% | $(2,773)$ | -5.0\% (1) | 48,228 | 86.6\% |
| Gross profit | 4,711 | 8.5\% | $(2,773)$ | -5.0\% | 7,484 | 13.4\% |
| Selling, general and administrative expenses | 6,394 | 11.5\% | (28) | -0.1\% (1) | 6,366 | 11.4\% |
| Restructuring expense | 1,275 | 2.3\% | $(1,275)$ | -2.3\% (2) | - | 0.0\% |
| Income (loss) from operations | $(2,958)$ | -5.3\% | $(4,076)$ | -7.3\% | 1,118 | 2.0\% |
| Interest expense | 952 | 1.7\% | - | 0.0\% | 952 | 1.7\% |
| Interest income | (50) | -0.1\% | - | 0.0\% | (50) | -0.1\% |
| Other (income) expense | (157) | -0.3\% | - | 0.0\% | (157) | -0.3\% |
| Income (loss) before income taxes | $(3,703)$ | -6.6\% | $(4,076)$ | -7.3\% | 373 | 0.7\% |
| Income taxes (6) | $(1,482)$ | 40.0\% | $(1,954)$ | 47.9\% | 472 | 126.5\% (5) |
| Net loss \$ | $(2,221)$ | -4.0\% | $(2,122)$ | -3.8\% | (99) | -0.2\% |
| Net loss per share-basic | (\$0.19) |  | (\$0.18) |  | (\$0.01) |  |
| Net loss per share-diluted | (\$0.19) |  | (\$0.18) |  | (\$0.01) |  |
| Average shares outstanding-basic | 11,773 |  | 11,773 |  | 11,773 |  |
| Average shares outstanding-diluted | 11,773 |  | 11,773 |  | 11,773 |  |

THREE MONTHS ENDED

|  | As Reported January 29, 2006 | \% of Sales | Adjustments | \% of Sales | January 29, 2006 Proforma Net \% of of Adjustments Sales | Proforma \% Over (Under) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales \$ | 61,035 | 100.0\% | - | 0.0\% | 61,035 100.0\% | -8.7\% |
| Cost of sales | 56,858 | 93.2\% | $(1,335)$ | -2.2\% (3) | 55,523 91.0\% | -13.1\% |
| Gross profit | 4,177 | $6.8 \%$ | $(1,335)$ | -2.2\% | 5,512 9.0\% | 35.8\% |
| Selling, general and administrative expenses | 6,098 | 10.0\% | - | 0.0\% | 6,098 10.0\% | 4.4\% |
| Restructuring expense | 343 | 0.6\% | (343) | -0.6\% (4) | 0.0\% | 0.0\% |
| Income (loss) from operations | $(2,264)$ | -3.7\% | $(1,678)$ | -2.7\% | (586) -1.0\% | 290.8\% |
| Interest expense | 1,063 | 1.7\% | - | 0.0\% | 1,063 1.7\% | -10.4\% |
| Interest income | (43) | -0.1\% | - | 0.0\% | (43) -0.1\% | -16.3\% |
| Other (income) expense | 135 | 0.2\% | - | 0.0\% | 135 0.2\% | -216.3\% |
| Income (loss) before income taxes | $(3,419)$ | -5.6\% | $(1,678)$ | -2.7\% | $(1,741)-2.9 \%$ | 121.4\% |
| Income taxes (6) | $(1,250)$ | 36.6\% | (637) | 38.0\% | (613) 35.2\% | 177.0\% |
| Net loss \$ | $(2,169)$ | -3.6\% | (1, 041) | -1.7\% | $(1,128) \quad-1.8 \%$ | 91.2\% |
| Net loss per share-basic | (\$0.19) |  | (\$0.09) |  | (\$0.10) |  |
| Net loss per share-diluted | (\$0.19) |  | (\$0.09) |  | (\$0.10) |  |
| Average shares outstanding-basic | 11,562 |  | 11,562 |  | 11,562 |  |
| Average shares outstanding-diluted | 11,562 |  | 11,562 |  | 11,562 |  |

Notes:
(1) The $\$ 2.8$ million represents restructuring related charges of $\$ 2.2$ million for inventory markdowns, $\$ 665,000$ for accelerated depreciation, and a credit of $\$ 24,000$ for other operating costs associated with the closing of plant facilities.
(2) The $\$ 1.3$ million represents restructuring expenses of $\$ 1.2$ million for
employee termination benefits, $\$ 272,000$ for write-downs of equipment, $\$ 181,000$ for asset movement costs, $\$ 61,000$ for lease termination costs, and a credit of $\$ 455,000$ for sales proceeds received on equipment with no carrying value.
(3) The $\$ 1.3$ million represents restructuring related charges of $\$ 838,000$ for inventory markdowns, \$389,000 for other operating costs associated with the closing of plant facilities, and $\$ 108,000$ for accelerated depreciation.
(4) The $\$ 343,000$ represents restructuring expenses of $\$ 371,000$ for asset movement costs, $\$ 133,000$ for employee termination benefits, $\$ 51,000$ for lease termination costs, a credit of $\$ 77,000$ for sales proceeds received on equipment with no carrying value and a credit of $\$ 135,000$ to reflect current estimates of sub-lease income.
(5) The effective income tax rate includes income tax expense for the exercise of share options relating to the company's non-qualified stock option plan in the third quarter of fiscal 2007. Without these transactions, the third quarter fiscal 2007 effective income tax rate would have been $5.3 \%$.
(6) The percent of net sales column for income taxes is calculated as \% of income (loss) before income taxes.

CULP, INC.
PROFORMA CONSOLIDATED STATEMENTS OF NET INCOME (LOSS) FOR THE NINE MONTHS ENDED JANUARY 28, 2007 AND JANUARY 29, 2006
(UNAUDITED)
(Amounts in Thousands, Except for Per Share Data)

|  | NINE MONTHS ENDED |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported January 28, 2007 | \% of Sales | Adjustments | \% of Sales | January 28, 200 Proforma Net of Adjustments | \% of Sales |
| Net sales \$ | 177,337 | 100.0\% | - | 0.0\% | 177,337 | 100.0\% |
| Cost of sales | 156,575 | 88.3\% | $(3,809)$ | -2.1\% (1) | 152,766 | 86.1\% |
| Gross profit | 20,762 | 11.7\% | $(3,809)$ | -2.1\% | 24,571 | 13.9\% |
| Selling, general and administrative expenses | 19,240 | 10.8\% | (58) | 0.0\% (1) | 19,182 | 10.8\% |
| Restructuring expense | 1,742 | 1.0\% | $(1,742)$ | -1.0\% (2) | - | 0.0\% |
| Income (loss) from operations | (220) | -0.1\% | $(5,609)$ | -3.2\% | 5,389 | 3.0\% |
| Interest expense | 2,841 | 1.6\% | - | 0.0\% | 2,841 | 1.6\% |
| Interest income | (147) | -0.1\% | - | 0.0\% | (147) | -0.1\% |
| Other (income) expense | (98) | -0.1\% | - | 0.0\% | (98) | -0.1\% |
| Income (loss) before income taxes | $(2,816)$ | -1.6\% | $(5,609)$ | -3.2\% | 2,793 | 1.6\% |
| Income taxes (7) | $(1,540)$ | 54.7\% | $(2,269)$ | 40.5\% | 729 | 26.1\% (6 |
| Net income (loss) \$ | $(1,276)$ | -0.7\% | $(3,340)$ | -1.9\% | 2,064 | 1.2\% |
| Net income (loss) per share-basic | (\$0.11) |  | (\$0.29) |  | \$0.18 |  |
| Net income (loss) per share-diluted | (\$0.11) |  | (\$0.29) |  | \$0.18 |  |
| Average shares outstanding-basic | 11,710 |  | 11,710 |  | 11,710 |  |
| Average shares outstanding-diluted | 11,710 |  | 11,710 |  | 11,713 |  |

Net sales
Cost of sales
Gross profit
Selling, general and administrative expenses
Restructuring expense
Income (loss) from operations
Interest expense
Interest income
Other (income) expense
Income (loss) before income taxes
Income taxes (7)
Net income (loss)

Net income (loss) per share-basic
Net income (loss) per share-diluted
Average shares outstanding-basic
Average shares outstanding-diluted
(\$0.89)
(\$0.89)
11, 557
11, 557
(\$0.71)
(\$0.71)
11, 557
11, 557
(\$0.18)
(\$0.18)
11, 557
11,557

Notes:
(1) The $\$ 3.9$ million represents restructuring related charges of $\$ 2.3$ million for inventory markdowns, $\$ 802,000$ for other operating costs associated with the closing of plant facilities, and $\$ 665,000$ for accelerated depreciation.
(2) The $\$ 1.7$ million represents restructuring expenses of $\$ 990,000$ for employee termination benefits, $\$ 914,00$ for asset movement costs, $\$ 395,000$ for lease termination and other exit costs, $\$ 334,000$ for write-downs of buildings and equipment, and a credit of $\$ 890,000$ for sales proceeds on equipment with no carrying value.
(3) The $\$ 3.6$ million represents restructuring related charges of $\$ 1.9$ million for accelerated depreciation, $\$ 1.2$ million for inventory markdowns, and $\$ 455,000$ for other operating costs associated with the closing of plant facilities.
(4) The $\$ 3.0$ million represents accelerated depreciation.
(5) The $\$ 6.6$ million represents restructuring charges of $\$ 2.8$ million for write-downs of buildings and equipment, $\$ 1.9$ million for asset movement costs, $\$ 1.5$ million for employee termination benefits, and $\$ 292,000$ for lease termination costs.
(5) The effective income tax rate includes income tax expense for the exercise of share options relating to the company's non-qualified stock option plan in the third quarter of fiscal 2007. Without these transactions the effective income tax rate for the nine-month period ending January 28, 2007 would have been $9.9 \%$.
(7) The percent of net sales column for income taxes is calculated as a \% of loss before income taxes.


[^0]:    * Percent of sales column for income taxes is calculated as a \% of loss before income taxes.

