# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT<br>TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934<br>Date of Report (Date of earliest event reported) _ March 1, 2010

Culp, Inc.
(Exact Name of Registrant as Specified in its Charter)

North Carolina
(State or Other Jurisdiction
of Incorporation)
(Commission File Number)

1823 Eastchester Drive
High Point, North Carolina 27265
(Address of Principal Executive Offices)
(Zip Code)
(336) 889-5161
(Registrant's Telephone Number, Including Area Code)
Not Applicable
(Former name or address, if changed from last report)
 A.2. below):
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Item 2.02 - Results of Operations and Financial Condition ..... 3
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Signature ..... 5
Exhibits ..... 6














 Commission on July 16, 2009 for the fiscal year ended May 3, 2009.

## tem 2.02 - Results of Operations and Financial Condition

On March 1, 2010, we issued a news release to announce our financial results for the third quarter ended January 31, 2010. The news release is attached hereto as Exhibit 99(a).
 Information Release is attached hereto as Exhibit 99(b).






 management incentive bonuses.







 the company as financial goals for purposes of determining management incentive bonuses.









 management incentive compensation awards.

Item 9.01 (d) -- Exhibits

99(a) News Release dated March 1, 2010

99(b) Financial Information Release dated March 1, 2010

## CULP, INC.

(Registrant)

By: /s/ Kenneth R. Bowling
Chief Financial Officer
(principal financial officer)

By: /s/ Thomas B. Gallagher, Jr.
Corporate Controller
(principal accounting officer)

Exhibit Number
99(a)
99(b)

Exhibit

## News Release dated March 1, 2010

Financial Information Release dated March 1, 2010

## CULP ANNOUNCES RESULTS FOR THIRD QUARTER FISCAL 2010

HIGH POINT, N.C. (March 1, 2010) — Culp, Inc. (NYSE: CFI) today reported financial and operating results for the third quarter ended January 31, 2010.
Highlights for the third quarter of fiscal 2010 include the following:
§ Net sales were $\$ 54.0$ million, up 21 percent from the third quarter of last year, with mattress fabric segment sales up seven percent and upholstery fabrics segment sales up 39 percent. This is the company's first overall sales gain in two years and the first sales gain in upholstery fabrics in three years.
§ Pre-tax income was $\$ 3.8$ million, or 7.1 percent of net sales, compared with $\$ 17,000$ in the prior year period.
§ Net income was $\$ 3.0$ million, or $\$ 0.23$ per diluted share, the highest in almost six years. These results compare with a net loss of (\$450,000), or (\$0.04) per share, in the prior year quarter.
§ The mattress fabrics segment had another strong operating performance for the quarter with solid sales and profitability.
§ The upholstery fabrics segment showed substantial profit improvement for the quarter compared with the previous year period and reported the highest quarterly profit in over 5 years.
§ The company's financial position remains very solid at quarter end, with cash and cash equivalents of \$19.0 million exceeding total debt of \$16.4 million.
 approximately 10 to 14 percent and upholstery fabrics sales up approximately 13 to 17 percent compared with the prior year. Pre-tax income for the fourth quarter of fiscal 2010 is expected to be in the range of $\$ 3.5$ to $\$ 4.2$ million.

## Overview

or the three months ended January 31, 2010, net sales were $\$ 54.0$ million, a 21 percent increase compared with $\$ 44.6$ million a year ago. The company reported net income of $\$ 3.0$
 quarter of fiscal 2009 included restructuring and related pre-tax charges of approximately $\$ 777,000$.





 forward."

## Mattress Fabrics Segmen

Mattress fabric sales for the third quarter of fiscal 2010 were $\$ 27.0$ million, a seven percent increase compared with $\$ 25.2$ million for the prior year period.
"Our mattress fabrics business has continued to be a strong performer with higher sales and improved profitability this quarter compared with a challenging third quarter last year," said




 capability to provide outstanding service, reliable delivery performance and consistent quality and value."

## Upholstery Fabrics Segment

 $\$ 23.5$ million in the third quarter, up 53 percent over the prior year period. Sales of U.S. produced fabrics were $\$ 3.5$ million, down 12 percent from the third quarter of fiscal 2009 .





 quality performance at excellent values.

## Balance Sheet




 advantage with the resources to invest significantly in our businesses during this economic downturn in terms of capital projects and working capital growth.
 on vendor-financed capital expenditures and capital lease obligations from earlier fiscal years of $\$ 1.6$ million," said Saxon.

## Outlook

Commenting on the outlook for the fourth quarter of fiscal 2010, Saxon remarked, "We expect the prevailing economic uncertainties and unemployment issues will continue to influence
 12 to 16 percent compared with the same quarter of fiscal 2009.
"We expect sales in our mattress fabrics segment to be up approximately 10 to 14 percent for the fourth quarter, with improved operating profit compared with last year's fourth

 quarter of last year, but lower than the operating profit achieved in the third quarter of this year.
"Considering these factors, we expect to report pre-tax income in the fourth quarter in the range of $\$ 3.5$ to $\$ 4.2$ million. Given the volatility in the income tax area during fiscal 2009 and
 that future financial results are difficult to predict because of overall economic uncertainties," said Saxon.




 focused on outstanding execution for our customers as a financially strong and trusted supplier of innovative products with excellent quality and delivery performance."

## About the Company

Culp, Inc. is one of the world's largest marketers of mattress fabrics for bedding and upholstery fabrics for furniture. The company's fabrics are used principally in the production of bedding products and residential and commercial upholstered furniture.

This release contains statements that may be deemed "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect,""believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about the company's future operations, production levels, sales, SG\&A or other expenses, margins, gross profit, operating income, earnings or other performance measures. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on the company's business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. Changes in consumer tastes or preferences toward products not produced by the company could erode demand for the company's products. Strengthening of the U.S. dollar against other currencies could make the company's products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on the company's sales in the U.S. of products produced in those countries. Also, economic and political instability in international areas could affect the company's operations or sources of goods in those areas, as well as demand for the company's products in international markets. Finally, unanticipated delays or costs in executing restructuring actions could cause the cumulative effect of restructuring actions to fail to meet the objectives set forth by management. Other factors that could affect the matters discussed in forward-looking statements are included in the company's periodic reports filed with the Securities and Exchange Commission, including the "Risk Factors" section in the company's most recent annual report on Form 10-K filed with the Securities and Exchange Commission on July 16, 2009, for the fiscal year ended May 3, 2009.


CULP, INC.
Reconciliation of Income before Income Taxes as Reported to Adjusted Income before Income Taxes (Unaudited)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { January 31, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { February 1, } \\ 2009 \\ \hline \end{gathered}$ |  |
| Income before income taxes, as reported | \$ | 3,825,000 | \$ | 17,000 |
| Restructuring and related charges | \$ | 54,000 | \$ | 777,000 |
| Adjusted income before income taxes | \$ | 3,879,000 | \$ | $\xrightarrow{794,000}$ |

Chief Financial Officer

Vice President of Human Resources
336-889-5161

CULP, INC. FINANCIAL INFORMATION RELEASE
CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE THREE MONTHS AND NINE MONTHS ENDED JANUARY 31, 2010 AND FEBRUARY 1, 2009
(UNAUDITED)
(Amounts in Thousands, Except for Per Share Data)
Net sales
Cost of sales
$\quad$ Gross Profit
Selling, general and
administrative expenses
Restructuring expense
$\quad$ Income from operations
Interest expense
Interest income
Other expense
$\quad$ Income before income taxes
Income taxes*
$\quad$ Net income (loss)
Net income (loss) per share-basic
Net income (loss) per share-diluted
Average shares outstanding-basic
Average shares outstanding-diluted

| Amounts |  |  |  | $\begin{aligned} & \text { \% Over } \\ & \text { (Under) } \\ & \hline \end{aligned}$ | Percent of Sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { January 31, } \\ 2010 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \hline \text { February } 1, \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { January 31, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { February 1, } \\ 2009 \\ \hline \end{gathered}$ |
| \$ | $\begin{array}{r} 53,980 \\ 43,323 \\ \hline \end{array}$ |  | $\begin{aligned} & 44,592 \\ & 38,843 \\ & \hline \end{aligned}$ | $\begin{aligned} & 21.1 \% \\ & 11.5 \% \end{aligned}$ | $\begin{array}{r} 100.0 \% \\ 80.3 \end{array}$ | $\begin{aligned} 100.0 & \% \\ 87.1 & \% \end{aligned}$ |
|  | 10,657 |  | 5,749 | 85.4 \% | 19.7 \% | 12.9 \% |
|  | $\begin{array}{r} 6,435 \\ 26 \end{array}$ |  | $\begin{array}{r} 4,676 \\ 402 \end{array}$ | $\begin{array}{r} 37.6 \% \\ (93.5) \% \end{array}$ | $\begin{aligned} & 11.9 \% \\ & 0.0 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 10.5 \\ 0.9 \\ 0.9 \end{array}$ |
|  | 4,196 |  | 671 | N.M. | 7.8 \% | 1.5 \% |
|  | 327 |  | 646 | (49.4) \% | 0.6 \% | 1.4 \% |
|  | (52) |  | (20) | 160.0 \% | (0.1) \% | (0.0) \% |
|  | 96 |  | 28 | 242.9 \% | 0.2 \% | 0.1 \% |
|  | 3,825 |  | 17 | N.M. | 7.1 \% | 0.0 \% |
|  | 825 |  | 467 | 76.7 \% | 21.6 \% | N.M. |
| \$ | 3,000 |  | (450) | N.M. | 5.6 \% | (1.0) \% |
| \$ | 0.24 | \$ | (0.04) | N.M. |  |  |
| \$ | 0.23 | \$ | (0.04) | N.M. |  |  |
|  | 12,713 |  | 12,653 | 0.5 \% |  |  |
|  | 13,074 |  | 12,653 | 3.3 \% |  |  |

## Net sales <br> Cost of sales

Gross Profit
Selling, general and
administrative expenses
Restructuring (credit) expense
Income (loss) from operations
Interest expense
Interest income
Other expense (income)
Income (loss) before income taxes
Income taxes*
Net income (loss)
Net income (loss) per share-basic
Net income (loss) per share-diluted
Average shares outstanding-basic
Average shares outstanding-diluted

| NINE MONTHS ENDED |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amounts |  |  |  |  | Percent of Sales |  |
|  | $\begin{aligned} & \text { ary 31, } \\ & 010 \end{aligned}$ |  | $\begin{gathered} \text { February 1, } \\ 2009 \\ \hline \end{gathered}$ | \% Over <br> (Under) | $\begin{gathered} \hline \text { January 31, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { February 1, } \\ 2009 \\ \hline \end{gathered}$ |
| \$ | 149,173 |  |  |  | $100.0 \text { \% }$ | $100.0 \text { \% }$ |
|  | 121,795 |  | $139,879$ | (12.9) \% | 81.6 \% | $89.6 \%$ |
|  | 27,378 |  | 16,297 | 68.0 \% | 18.4 \% | 10.4 \% |
|  | 16,716 |  | 14,498 | 15.3 \% | 11.2 \% | 9.3 \% |
|  | (317) |  | 9,438 | N.M. | (0.2) \% | 6.0 \% |
|  | 10,979 |  | $(7,639)$ | N.M. | 7.4 \% | (4.9) \% |
|  | 1,026 |  | 1,739 | (41.0) \% | 0.7 \% | 1.1 \% |
|  | (81) |  | (75) | 8.0 \% | (0.1) \% | (0.0) \% |
|  | 714 |  | (207) | N.M. | 0.5 \% | (0.1) \% |
|  | 9,320 |  | $(9,096)$ | N.M. | 6.2 \% | (5.8) \% |
|  | 1,565 |  | 31,442 | N.M. | 16.8 \% | N.M. |
| \$ | 7,755 |  | $(40,538)$ | N.M. | 5.2 \% | (26.0) \% |
| \$ | 0.61 | \$ | (3.20) | N.M. |  |  |
| \$ | $0.60$ | \$ | (3.20) | N.M. |  |  |
|  | 12,679 |  | $12,650$ | 0.2 \% |  |  |
|  | 12,960 |  | 12,650 | 2.5 \% |  |  |

* Percent of sales column for income taxes is calculated as a \% of income (loss) before income taxes.


# CULP, INC. FINANCIAL INFORMATION RELEASE 

CONSOLIDATED BALANCE SHEETS
JANUARY 31, 2010, FEBRUARY 1, 2009 AND MAY 3, 2009 Unaudited
(Amounts in Thousands)

|  | Amounts |  |  | Increase <br> (Decrease) |  | $\begin{gathered} \text { * May 3, } \\ 2009 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { January 31, } \\ 2010 \\ \hline \end{gathered}$ |  | February 1, |  |  |  |
|  |  |  | 2009 | Dollars | Percent |  |
| Current assets |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 19,015 | 15,809 | 3,206 | 20.3 \% | 11,797 |
| Accounts receivable |  | 20,871 | 14,219 | 6,652 | 46.8 \% | 18,116 |
| Inventories |  | 24,366 | 25,376 | $(1,010)$ | (4.0) \% | 23,978 |
| Deferred income taxes |  | 57 |  | 57 | 100.0 \% | 54 |
| Assets held for sale |  | 98 | 1,681 | $(1,583)$ | (94.2) \% | 1,209 |
| Income taxes receivable |  | 331 | - | 331 | 100.0 \% | 210 |
| Other current assets |  | 1,217 | 1,493 | (276) | (18.5) \% | 1,264 |
| Total current assets |  | 65,955 | 58,578 | 7,377 | 12.6 \% | 56,628 |
| Property, plant \& equipment, net |  | 26,431 | 24,763 | 1,668 | 6.7 \% | 24,253 |
| Goodwill |  | 11,462 | 11,593 | (131) | (1.1) \% | 11,593 |
| Other assets |  | 2,660 | 2,922 | (262) | (9.0) \% | 2,820 |
| Total assets | \$ | 106,508 | 97,856 | 8,652 | 8.8 \% | 95,294 |
| Current liabilities |  |  |  |  |  |  |
| Current maturities of long-term debt | \$ | 4,880 | 7,180 | $(2,300)$ | (32.0) \% | 4,764 |
| Current portion of obligation under a capital lease |  | 107 | 692 | (585) | (84.5) \% | 626 |
| Accounts payable - trade |  | 18,649 | 10,947 | 7,702 | 70.4 \% | 17,030 |
| Accounts payable - capital expenditures |  | 790 | 725 | 65 | 9.0 \% | 923 |
| Accrued expenses |  | 8,144 | 5,592 | 2,552 | 45.6 \% | 6,504 |
| Accrued restructuring |  | 362 | 1,215 | (853) | (70.2) \% | 853 |
| Income taxes payable - current |  | 153 | 1,469 | $(1,316)$ | (89.6) \% | 83 |
| Total current liabilities |  | 33,085 | 27,820 | 5,265 | 18.9 \% | 30,783 |
| Accounts payable - capital expenditures |  | 188 | 912 | (724) | (79.4) \% | 638 |
| Income taxes payable - long-term |  | 3,690 | 747 | 2,943 | 394.0 \% | 3,264 |
| Deferred income taxes |  | 1,092 | 1,213 | (121) | (10.0) \% | 974 |
| Obligation under capital lease |  | - | 107 | (107) | (100.0) \% | - ${ }^{-}$ |
| Long-term debt , less current maturities |  | 11,529 | 20,933 | $(9,404)$ | (44.9) \% | 11,604 |
| Total liabilities |  | 49,584 | 51,732 | $(2,148)$ | (4.2) \% | 47,263 |
| Shareholders' equity |  | 56,924 | 46,124 | 10,800 | 23.4 \% | 48,031 |
| Total liabilities and shareholders' equity | \$ | 106,508 | 97,856 | 8,652 | 8.8 \% | 95,294 |
| Shares outstanding |  | 12,935 | 12,768 | 167 | 1.3 \% | 12,768 |

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## CULP, INC. FINANCIAL INFORMATION RELEASE <br> CONSOLIDATED STATEMENTS OF CASH FLOWS <br> FOR THE NINE MONTHS ENDED JANUARY 31, 2010 AND FEBRUARY 1, 2009 Unaudited <br> (Amounts in Thousands)


(2) Certain prior year amounts have been reclassified to conform to current year presentation to reflect the effects of foreign exchange losses and gains on operating cash flows and cash and cash equivalents held as of February 1, 2009. Reclassifications are not material to total net cash provided by operating activities, total net cash used in investing activities, and total net cash provided by financing activities.

CULP, INC. FINANCIAL INFORMATION RELEASE
STATEMENTS OF OPERATIONS BY SEGMENT
FOR THE THREE MONTHS ENDED JANUARY 31, 2010 AND FEBRUARY 1, 2009 (Amounts in thousands)


Depreciation by Segment
Mattress Fabrics
Upholstery Fabrics
Total Depreciation


Notes:
See page 6 for detailed explanations of restructuring expense and restructuring related charges.

CULP, INC. FINANCIAL INFORMATION RELEASE
STATEMENTS OF OPERATIONS BY SEGMENT FOR THE NINE MONTHS ENDED JANUARY 31, 2010 AND FEBRUARY 1, 2009 (Amounts in thousands)


Depreciation by Segment

| Mattress Fabrics | \$ | 2,620 | 2,617 | 0.1 \% |
| :---: | :---: | :---: | :---: | :---: |
| Upholstery Fabrics |  | 422 | 1,049 | (59.8) \% |
| Subtotal |  | 3,042 | 3,666 | (17.0) \% |
| Accelerated Depreciation |  |  | 2,090 | 100.0 \% |
| Total Depreciation |  | 3,042 | 5,756 | (47.2) \% |

## Notes:

See page 7 for detailed explanations of restructuring (credit) expense and restructuring related charges.

CULP, INC. FINANCIAL INFORMATION RELEASE
ADJUSTED CONSOLIDATED STATEMENTS OF OPERATIONS

## FOR THE THREE MONTHS ENDED JANUARY 31, 2010 AND FEBRUARY 1, 2009

(Unaudited)
(Amounts in Thousands, Except for Per Share Data)

THREE MONTHS ENDED

|  | As Reported January 31,$2010$ |  | $\begin{aligned} & \% \text { of } \\ & \text { Sales } \end{aligned}$ | Adjustments | $\begin{aligned} & \% \text { of } \\ & \text { Sales } \\ & \hline \end{aligned}$ |  | January 31 <br> Adjusted <br> Results | $2010$ <br> \% of <br> Sales | As Reported February 1, 2009 | $\begin{array}{r} \% \text { of } \\ \text { Sales } \\ \hline \end{array}$ | Adjustments | \% of Sales |  | February Adjusted Results | 009 <br> \% of <br> Sales | Adjusted \% Over (Under) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 53,980 | 100.0\% | - |  |  | 53,980 | 100.0\% | 44,592 | 100.0\% | - |  |  | 44,592 | 100.0\% | 21.1\% |
| Cost of sales |  | 43,323 | 80.3\% | (28) | -0.1\% | (1) | 43,295 | 80.2\% | 38,843 | 87.1\% | (358) | -0.8\% | (3) | 38,485 | 86.3\% | 12.5\% |
| Gross Profit |  | 10,657 | 19.7\% | (28) | -0.1\% |  | 10,685 | 19.8\% | 5,749 | 12.9\% | (358) | -0.8\% |  | 6,107 | 13.7\% | 75.0\% |
| Selling, general and administrative expenses |  | 6,435 | 11.9\% | - | 0.0\% |  | 6,435 | 11.9\% | 4,676 | 10.5\% | (17) | 0.0\% | (3) | 4,659 | 10.4\% | 38.1\% |
| Restructuring expense |  | 26 | 0.0\% | (26) | 0.0\% | (2) | - | 0.0\% | 402 | 0.9\% | (402) | -0.9\% | (4) | - | 0.0\% | 0.0\% |
| Income from operations |  | 4,196 | 7.8\% | (54) | -0.1\% |  | 4,250 | 7.9\% | 671 | 1.5\% | (777) | -1.7\% |  | 1,448 | 3.2\% | 193.5\% |
| Interest expense |  | 327 | 0.6\% | - | 0.0\% |  | 327 | 0.6\% | 646 | 1.4\% | - | 0.0\% |  | 646 | 1.4\% | -49.4\% |
| Interest income |  | (52) | -0.1\% | - | 0.0\% |  | (52) | -0.1\% | (20) | 0.0\% | - | 0.0\% |  | (20) | 0.0\% | 160.0\% |
| Other expense |  | 96 | 0.2\% | - | 0.0\% |  | 96 | 0.2\% | 28 | 0.1\% | - | 0.0\% |  | 28 | 0.1\% | 242.9\% |
| Income before income taxes | \$ | 3,825 | 7.1\% | (54) | -0.1\% | (5) | 3,879 | 7.2\% | 17 | 0.0\% | (777) | -1.7\% | (6) | 794 | 1.8\% | 388.5\% |

Notes:
(1) The $\$ 28$ restructuring related charge represents other operating costs associated with closed plant facilities.
(2) The $\$ 26$ restructuring charge represents $\$ 40$ for lease termination and other exit costs offset by a credit of $\$ 14$ for sales proceeds received on equipment with no carrying value.
 represents other operating costs associated with closed plant facilities.
 and other exit costs of $\$ 234$ primarily relate to the sale of the company's corporate headquarters.
(5) The $\$ 54$ represents a cash charge.
(6) Of this total charge, \$273 and \$504 represent cash and non-cash charges, respectively.

CULP, INC. FINANCIAL INFORMATION RELEASE
ADJUSTED CONSOLIDATED STATEMENTS OF OPERATIONS
(Amounts in Thousands, Except for Per Share Data)
NINE MONTHS ENDED

|  | As Reported January 31, 2010 |  | $\begin{aligned} & \% \text { of } \\ & \text { Sales } \end{aligned}$ | Adjustments | $\begin{aligned} & \% \text { of } \\ & \text { Sales } \end{aligned}$ |  | January <br> Adjusted <br> Results | $\begin{gathered} 2010 \\ \% \text { of } \\ \text { Sales } \end{gathered}$ | $\begin{gathered} \text { As Reported } \\ \text { February 1, } \\ 2009 \\ \hline \end{gathered}$ | $\begin{aligned} & \% \text { of } \\ & \text { Sales } \end{aligned}$ | Adjustments | $\begin{aligned} & \% \text { of } \\ & \text { Sales } \\ & \hline \end{aligned}$ |  | February Adjusted Results | $\begin{gathered} 2009 \\ \% \text { of } \\ \text { Sales } \\ \hline \end{gathered}$ | Adjusted \% Over (Under) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 149,173 | 100.0\% | - |  |  | 149,173 | 100.0\% | 156,176 | 100.0\% | - |  |  | 156,176 | 100.0\% | -4.5\% |
| Cost of sales |  | 121,795 | 81.6\% | (42) | 0.0\% | (1) | 121,753 | 81.6\% | 139,879 | 89.6\% | $(3,583)$ | -2.3\% | (3) | 136,296 | 87.3\% | -10.7\% |
| Gross Profit |  | 27,378 | 18.4\% | (42) | 0.0\% |  | 27,420 | 18.4\% | 16,297 | 10.4\% | $(3,583)$ | -2.3\% |  | 19,880 | 12.7\% | 37.9\% |
| Selling, general and administrative expenses |  | 16,716 | 11.2\% | - | 0.0\% |  | 16,716 | 11.2\% | 14,498 | 9.3\% | (21) | 0.0\% | (3) | 14,477 | 9.3\% | 15.5\% |
| Restructuring (credit) expense |  | (317) | -0.2\% | 317 | 0.2\% | (2) | - | 0.0\% | 9,438 | 6.0\% | $(9,438)$ | -6.0\% | (4) | - | 0.0\% | 0.0\% |
| Income (loss) from operations |  | 10,979 | 7.4\% | 275 | 0.2\% |  | 10,704 | 7.2\% | $(7,639)$ | -4.9\% | $(13,042)$ | -8.4\% |  | 5,403 | 3.5\% | 98.1\% |
| Interest expense |  | 1,026 | 0.7\% | - | 0.0\% |  | 1,026 | 0.7\% | 1,739 | 1.1\% | - | 0.0\% |  | 1,739 | 1.1\% | -41.0\% |
| Interest income |  | (81) | -0.1\% | - | 0.0\% |  | (81) | -0.1\% | (75) | 0.0\% | - | 0.0\% |  | (75) | 0.0\% | 8.0\% |
| Other expense (income) |  | 714 | 0.5\% | - | 0.0\% |  | 714 | 0.5\% | (207) | -0.1\% | - | 0.0\% |  | (207) | -0.1\% | -444.9\% |
| Income (loss) before income taxes | \$ | 9,320 | 6.2\% | 275 | 0.2\% | (5) | 9,045 | 6.1\% | $(9,096)$ | -5.8\% | $(13,042)$ | -8.4\% | (6) | 3,946 | 2.5\% | 129.2\% |

Notes:
(1) The $\$ 42$ restructuring related charge represents $\$ 92$ for other operating costs associated with closed plant facilities offset by a credit of $\$ 50$ for inventory markdowns.
 for lease termination and other exit costs.
 closed plant facilities. The $\$ 21$ restructuring related charge represents other operating costs associated with closed plant facilities.
 costs.
(5) Of this total credit, $\$ 225$ and $\$ 50$ represent cash and non-cash credits, respectively.
(6) Of this total charge, $\$ 1.5$ million and $\$ 11.5$ million represent cash and non-cash charges, respectively.

CULP, INC. FINANCIAL
INFORMATION RELEASE
RETURN ON CAPITAL EMPLOYED
BY SEGMENT
FOR THE NINE MONTHS ENDED
JANUARY 31, 2010
(UNAUDITED)

|  | Operating Income Nine Months Ended January 31, 2010 (1) |  |  | Average Capital Employed (3) | Return on Avg. Capital Employed (2) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mattress Fabrics | \$ | 10,549 |  | 47,373 | 29.7\% |
| Upholstery Fabrics |  | 4,332 |  | 10,269 | 56.2\% |
| (less: Unallocated Corporate) |  | $(4,177)$ |  | $(5,596)$ | N/A |
| Total | \$ | 10,704 |  | 52,046 | 27.4\% |


| Average Capital Employed | As of the three Months Ended January 31, 2010 |  |  |  |  | As of the three Months Ended November 1,2009 |  |  |  | As of the three Months Ended August 2, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mattress Fabrics | Upholstery Fabrics | Unallocated Corporate | Total | Mattress Fabrics | Upholstery Fabrics | Unallocated Corporate | Total | Mattress Fabrics | Upholstery Fabrics | Unallocated Corporate | Total |
| Total assets Total liabilities |  | $\begin{gathered} 58,609 \\ (10,066) \\ \hline \end{gathered}$ | $\begin{gathered} 25,928 \\ (13,527) \\ \hline \end{gathered}$ | $\begin{gathered} 21,971 \\ (25,991) \\ \hline \end{gathered}$ | $\begin{aligned} & 106,508 \\ & (49,584) \\ & \hline \end{aligned}$ | $\begin{gathered} 56,686 \\ (10,625) \\ \hline \end{gathered}$ | $\begin{gathered} 19,598 \\ (10,461) \\ \hline \end{gathered}$ | $\begin{gathered} 22,496 \\ (24,416) \\ \hline \end{gathered}$ | $\begin{gathered} 98,780 \\ (45,502) \\ \hline \end{gathered}$ | $\begin{gathered} 57,772 \\ (10,138) \\ \hline \end{gathered}$ | $\begin{aligned} & 16,128 \\ & (7,670) \\ & \hline \end{aligned}$ | $\begin{gathered} 18,511 \\ (24,427) \\ \hline \end{gathered}$ | $\begin{gathered} 92,411 \\ (42,235) \\ \hline \end{gathered}$ |
| Subtotal | \$ | 48,543 | \$ 12,401 | \$ (4,020) | \$ 56,924 | \$ 46,061 | \$ 9,137 | \$ (1,920) | \$ 53,278 | \$ 47,634 | \$ 8,458 | \$ (5,916) | \$ 50,176 |
| Less: <br> Cash and cash equivalents |  | - |  | (19,01 | 19,0 | - | - | $(19,575)$ | $(19,575)$ | - |  | $(15,481)$ | $(15,481)$ |
| Current maturities of long-term debt |  | - |  | 4,880 | 4,880 | - | - | 4,863 | 4,863 | - |  | 4,817 | 4,817 |
| Long-term debt, less current maturities |  |  |  | 11,529 | 11,529 |  | - | 11,568 | 11,568 |  |  | 11,618 | 11,618 |
| Total Capital Employed | \$ | 48,543 | \$ 12,401 | \$ (6,626) | \$ 54,318 | \$46,061 | \$ 9,137 | \$ $(5,064)$ | \$ 50,134 | \$47,634 | \$ 8,458 | \$ (4,962) | \$ 51,130 |


|  | As of the three Months Ended May 3, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mattress Fabrics |  | $\begin{gathered} \hline \text { Upholstery } \\ \text { Fabrics } \end{gathered}$ | Unallocated Corporate | Total |
| Total assets Total liabilities |  | $\begin{gathered} 58,626 \\ (11,372) \\ \hline \end{gathered}$ | $\begin{gathered} 22,078 \\ (10,999) \\ \hline \end{gathered}$ | $\begin{gathered} 14,590 \\ (24,892) \\ \hline \end{gathered}$ | $\begin{gathered} 95,294 \\ (47,263) \\ \hline \end{gathered}$ |
| Subtotal | \$ | 47,254 | \$ 11,079 | \$ $(10,302)$ | \$ 48,031 |
| Less: <br> Cash and cash equivalents |  | - |  | $(11,797)$ | \$ $(11,797)$ |
| Current maturities of long-term debt |  | - |  | 4,764 | 4,764 |
| Long-term debt, less current maturities |  |  |  | 11,604 | 11,604 |
| Total Capital Employed | \$ | 47,254 | \$ 11,079 | \$ (5,731) | \$ 52,602 |
|  |  | ttress brics | Upholstery Fabrics | Unallocated Corporate | Total |
| Average Capital Employed (3) | \$ | 47,373 | \$ 10,269 | \$ (5,596) | \$ 52,046 |

Notes:
(1) Operating income excludes restructuring and related charges--see reconciliation per page 5 of this financial information release.
(2) Return on average capital employed represents operating income for the 9 month period ending January 31, 2010 divided by 3 quarters times 4 quarters to arrive at an annualized value then divided by average capital employed. Average capital employed does not include cash and cash equivalents, long-term debt, including current maturities and shareholders' equity.
(3) Average capital employed computed using the four periods ending May 3,2009, August 2,2009, November 1, 2009, and January 31, 2010.


[^0]:    * Derived from audited financial statements.

