

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT  
TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) June 13, 2018

**Culp, Inc.**

(Exact Name of Registrant as Specified in its Charter)

North Carolina

(State or Other Jurisdiction  
of Incorporation)

1-12597

(Commission File Number)

56-1001967

(I.R.S. Employer  
Identification No.)

1823 Eastchester Drive  
High Point, North Carolina 27265

(Address of Principal Executive Offices)  
(Zip Code)

(336) 889-5161

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former name or address, if changed from last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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This report and the exhibits attached hereto contain “forward-looking statements” within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update such statements. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as “expect,” “believe,” “estimate,” “plan” and “project” and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, profit margins, profitability, operating income, capital expenditures, working capital levels, income taxes, SG&A or other expenses, pre-tax income, earnings, cash flow, and other performance measures, as well as any statements regarding potential acquisitions, future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions, as well as our success in finalizing acquisition negotiations, and integrating acquired businesses. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements, is included in Item 1A “Risk Factors” in our Form 10-K filed with the Securities and Exchange Commission on July 14, 2017 for the fiscal year ended April 30, 2017.

## Item 2.02 – Results of Operations and Financial Condition

The information set forth in this Item 2.02 of this Current Report, and in Exhibits 99(a) and 99(b), is intended to be “furnished” under Item 2.02 of Form 8-K. Such information shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

On June 13, 2018, we issued a news release to announce our financial results for our fourth quarter and year ended April 29, 2018, as well as other matters. The news release is attached hereto as Exhibit 99(a).

Also on June 13, 2018, we released a Financial Information Release containing additional financial information and disclosures about our fourth quarter and year ended April 29, 2018. The Financial Information Release is attached hereto as Exhibit 99(b).

The news release and Financial Information Release contain disclosures about free cash flow, a non-GAAP liquidity measure that we define as net cash provided by operating activities, less cash capital expenditures, less investment in unconsolidated joint venture, plus any proceeds from sales of equipment, plus any proceeds from life insurance policies, less premium payments on our life insurance policy, less payments on vendor-financed capital expenditures, less the purchase of long-term investments associated with our Rabbi Trust, plus proceeds from the sale of long-term investments associated with our Rabbi Trust, and plus or minus the effects of exchange rate changes on cash and cash equivalents. Details of these calculations and a reconciliation to information from our GAAP financial statements are set forth in the Financial Information Release. Management believes the disclosure of free cash flow provides useful information to investors because it measures our available cash flow for potential debt repayment, stock repurchases, dividends, and additions to cash and cash equivalents. We note, however, that not all of the company’s free cash flow is available for discretionary spending, as we may have mandatory debt payments and other cash requirements that must be deducted from our cash available for future use. In operating our business, management uses free cash flow to make decisions about what commitments of cash to make for operations, such as capital expenditures (and financing arrangements for these expenditures), purchases of inventory or supplies, SG&A expenditure levels, compensation, and other commitments of cash, while still allowing for adequate cash to meet known future commitments for cash, such as debt repayment, and also for making decisions about dividend payments and share repurchases.

The news release and Financial Information Release contain disclosures about return on capital, both for the entire company and for individual business segments. We define return on capital as operating income (on an annualized basis if at a point other than the end of the fiscal year) divided by average capital employed. Operating income excludes certain non-recurring charges, and average capital employed is calculated over rolling two – five fiscal periods, depending on which quarter is being presented. Details of these calculations and a reconciliation to information from our GAAP financial statements are set forth in the Financial Information Release. We believe return on capital is an accepted measure of earnings efficiency in relation to capital employed, but it is a non-GAAP performance measure that is not defined or calculated in the same manner by all companies. This measure should not be considered in isolation or as an alternative to net income or other performance measures, but we believe it provides useful information to investors by comparing the operating income we produce to the asset base used to generate that income. Also, annualized operating income does not necessarily indicate results that would be expected for the full fiscal year. We note that, particularly for return on capital measured at the segment level, not all assets and expenses are allocated to our operating segments, and there are assets and expenses at the corporate (unallocated) level that may provide support to a segment’s operations and yet are not included in the assets and expenses used to calculate that segment’s return on capital. Thus, the average return on capital for the company’s segments will generally be different from the company’s overall return on capital. Management uses return on capital to evaluate the company’s earnings efficiency and the relative performance of its segments.

The news release and Financial Information Release contain proforma income statement information, which discloses adjusted net income, a non-GAAP measure that eliminates income tax expense associated with the U.S. Income Tax Reform Act (the Tax Act) enacted on December 22, 2017. We have included this proforma information in order to exclude the income tax effects of the Tax Act that are not expected to occur on a regular basis. Details of these calculations and a reconciliation to information from our GAAP financial statements are set forth in the Financial Information Release. Management believes this presentation is useful to investors in that it aids in the comparison of financial results among comparable financial periods. However, this information should not be viewed as a substitute for net income calculated in accordance with GAAP. In addition, calculation of the income tax expense associated with the Tax Act involves numerous estimates and assumptions, which we have made in good faith. In order to determine the income tax effects of the Tax Act,

estimates were and will be required based on projections of U.S. taxable income, capital expenditures, working capital, employee compensation, cash flow requirements of our U.S. Parent and foreign subsidiaries. Our estimates may change based on actual versus projected results and revisions to our estimates will be recorded during the measurement period allowed by the Securities and Exchange Commission, which is not to extend beyond one year from the enactment date.

The news release and Financial Information Release contains disclosures about our Adjusted EBITDA, which is a non-GAAP performance measure that reflects net income excluding tax expenses and net interest expense, as well as depreciation and amortization expense and stock based compensation expense. Details of these calculations and a reconciliation to information from our GAAP financial statements is set forth in the Financial Information Release. We believe presentation of Adjusted EBITDA is useful to investors because earnings before interest, income taxes, depreciation and amortization, and similar performance measures that exclude certain charges from earnings, are often used by investors and financial analysts in evaluating and comparing companies in our industry. We note, however, that such measures are not defined uniformly by various companies, with differing expenses being excluded from net income to calculate these performance measures. For this reason, Adjusted EBITDA should not be viewed in isolation by investors and should not be used as a substitute for net income calculated in accordance with GAAP, nor should it be used for direct comparisons with similarly titled performance measures reported by other companies. Use of Adjusted EBITDA as an analytical tool has limitations in that this measure does not reflect all expenses that are necessary to fund and operate our business, including funds required to pay taxes, service our debt, and fund capital expenditures, among others. Management uses Adjusted EBITDA to help it analyze the company's earnings and operating performance, by excluding the effects of expenses that depend upon capital structure and debt level, tax provisions (which can be volatile for our company as described above), and non-cash items such as depreciation, amortization and stock based compensation expense that do not require immediate uses of cash.

**Item 2.05. Costs Associated With Exit or Disposal Activities.**

On June 12, 2018, our board of directors made a decision to close the Company's upholstery fabrics manufacturing facility in Anderson, South Carolina, due to continued decline in demand for the products manufactured at that facility. These events were disclosed to the public on June 13, 2018 pursuant to the news release attached hereto as Exhibit 99(a). We expect to close the facility by October 30, 2018. This action is expected to result in estimated cash charges of approximately \$450,000 for employee termination costs, and an undetermined non-cash charge associated with write-downs of inventory. Management estimates that the realizable fair market value of the long-lived assets at this facility exceeds their book value of approximately \$400,000, and for that reason no charge for impairment of long-lived assets is expected to be recorded in connection with this decision. We are currently working with our customers to determine a good faith estimate of the expected inventory write-down, and that estimate will be provided at a later time by amendment of this filing on Form 8-K.

**Item 9.01 (d) -- Exhibits**

99(a) News Release dated June 13, 2018

99(b) Financial Information Release dated June 13, 2018

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CULP, INC.  
(Registrant)

By: /s/ Kenneth R. Bowling  
Chief Financial Officer  
(principal financial officer)

By: /s/ Thomas B. Gallagher, Jr.  
Corporate Controller  
(principal accounting officer)

Dated: June 13, 2018

## EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Exhibit</u>
<u>99(a)</u>	<u><a href="#">News Release dated June 13, 2018</a></u>
<u>99(b)</u>	<u><a href="#">Financial Information Release dated June 13, 2018</a></u>



Investor Contact: Kenneth R. Bowling  
Chief Financial Officer  
336-881-5630

Media Contact: Teresa A. Huffman  
Vice President, Human Resources  
336-889-5161

**CULP ANNOUNCES RESULTS FOR FOURTH QUARTER AND FISCAL 2018**  
**ANNOUNCES ACQUISITION OF BEDDING ACCESSORIES E-COMMERCE COMPANY**

HIGH POINT, N.C. (June 13, 2018) — Culp, Inc. (NYSE: CULP) today reported financial and operating results for the fourth quarter and fiscal year ended April 29, 2018.

**Fiscal 2018 Full Year Highlights**

- § Net sales were \$323.7 million, up 4.6 percent compared with the prior year, with mattress fabric sales up 1.0 percent, a record year, and upholstery fabric sales up 10.4 percent over the prior year.
- § Pre-tax income was \$26.9 million, compared with \$29.7 million for fiscal 2017.
- § Net income (GAAP) was \$20.9 million, or \$1.65 per diluted share, which includes a net \$2.0 million income tax benefit, or \$0.16 per diluted share, impact from the 2017 Tax Cuts and Jobs Act (“TCJA”), compared with net income of \$22.3 million, or \$1.78 per diluted share, for fiscal 2017.
- § Adjusted net income (non-GAAP), which excludes the impact of TCJA, was \$18.8 million, or \$1.49 per diluted share. (See the reconciliation to net income on page 7.)
- § Return on capital was 25.4 percent, compared with 31.6 percent in fiscal 2017.
- § Cash flow from operations was \$27.5 million, compared with \$34.1 million in fiscal 2017. Free cash flow for the year was \$13.3 million, after spending \$12.4 million in capital expenditures, including vendor-financed payments and the investment in Haiti.
- § The company’s financial position reflected no outstanding debt and total cash and investments of \$54.5 million, compared with \$54.2 million at the end of fiscal 2017. (See summary of cash and investments table on page 8.)
- § The company paid \$6.8 million in dividends, of which \$2.6 million was for a special dividend.
- § Comfort Supply Company by Culp launched to provide products to the bedding accessories market.

**Fiscal 2018 Fourth Quarter Highlights**

- § Net sales were \$78.2 million, with mattress fabric sales down 4.7 percent and upholstery fabric sales up 11.0 percent compared with the fourth quarter last year.
- § Pre-tax income was \$6.5 million, compared with \$7.0 million in the fourth quarter of fiscal 2017.
- § Net income (GAAP) was \$12.7 million, or \$1.00 per diluted share, which includes a net \$8.0 million income tax benefit, or \$0.63 per diluted share, impact from TCJA, compared with net income of \$6.2 million, or \$0.49 per diluted share, in the prior year period.
- § Adjusted net income (non-GAAP), which excludes the impact of TCJA, was \$4.7 million, or \$0.37 per diluted share. (See the reconciliation to net income on page 7.)
- § The company announced a quarterly cash dividend of \$0.09 per share, payable in July 2018.
- § Closed the Read Window Products acquisition.

**Financial Outlook**

- § The projection for first quarter fiscal 2019 is for overall sales to be down approximately 10 percent as compared to the previous year’s first quarter. Pre-tax income for the first quarter of fiscal 2019 is expected to be in the range of \$3.8 million to \$4.8 million. Pre-tax income for the first quarter of fiscal 2018 was \$6.7 million.

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## **Fourth Quarter and Fiscal 2018 Financial Results**

For the fourth quarter ended April 29, 2018, net sales were \$78.2 million, compared with \$77.4 million a year ago. On a pre-tax basis, the company reported income of \$6.5 million, compared with pre-tax income of \$7.0 million for the fourth quarter of fiscal 2017. The company reported net income of \$12.7 million, or \$1.00 per diluted share, for the fourth quarter of fiscal 2018, compared with net income of \$6.2 million, or \$0.49 per diluted share, for the fourth quarter of fiscal 2017. Adjusted net income for the fourth quarter of fiscal 2018, excluding the impact of TCJA discussed below, was \$4.7 million, or \$0.37 per diluted share.

Net sales for fiscal 2018 were \$323.7 million, compared with net sales of \$309.5 million in fiscal 2017. On a pre-tax basis, the company reported income of \$26.9 million for fiscal 2018, compared with pre-tax income of \$29.7 million in fiscal 2017. Net income for fiscal 2018 was \$20.9 million, or \$1.65 per diluted share, compared with \$22.3 million, or \$1.78 per diluted share, in fiscal 2017. Adjusted net income for fiscal 2018, excluding the impact of TCJA discussed below, was \$18.8 million, or \$1.49 per diluted share.

## **2017 Tax Cuts and Jobs Act**

The results for the fourth quarter include an income tax benefit of \$9.1 million that pertains to a reduction in the company's U.S. Federal Income Tax rate pursuant to the TCJA on the successful settlement of an IRS exam and to the mandatory repatriation of undistributed earnings and profits associated with the company's foreign subsidiaries. The \$9.1 million benefit was partially offset by a \$1.1 million charge that relates to the revaluation of the company's U.S. deferred income taxes. The 11.1 percent effective income tax rate for the fourth quarter of fiscal 2017 was primarily due to a reversal of an uncertain income tax position in a foreign jurisdiction.

## **Overview**

Commenting on the results, Frank Saxon, president and chief executive officer of Culp, Inc., said, "We were pleased to finish fiscal 2018 with higher annual sales for Culp, reflecting growth in both of our operating divisions. While we had some challenges in the fourth quarter, our mattress fabrics division had another record year of overall sales. Our upholstery fabrics division finished the year on a strong note, and we are encouraged by the sales trends in this business.

"Our results for fiscal 2018 reflect consistent execution of our product-driven strategy in both businesses, with a relentless focus on design creativity and product innovation. Our ability to offer a diverse product mix and reach new market segments has been a key differentiator for Culp in the marketplace. We have realized the benefits of our substantial investments in our mattress fabric business, with enhanced production capabilities and improved operating efficiencies, supported by exceptional customer service. We have continued to diversify both our product and customer mix in upholstery fabrics, with favorable results, and we recently completed the strategic acquisition of Read Window Products, which supports and expands our capabilities in the growing hospitality market.

"We are very pleased to announce the acquisition of an e-commerce company, primarily focused on home textile products. This strategic purchase substantially expands our addressable market and adds an exciting new sales channel for Culp.

"As we look ahead to fiscal 2019, we are facing a significant challenge with the growth in imported Chinese mattresses and its effect on fabric demand from many of our customers. We are aware of actions being considered by the industry to address this situation in the near term, and we are optimistic that such actions will be successful.

"Despite the short-term challenges in the bedding industry, we are confident that Culp is well positioned for the long term with expanding sales channels and markets, a highly competitive global manufacturing platform and a strong balance sheet," added Saxon.

## **Mattress Fabrics Segment**

Sales for this segment were \$46.5 million for the fourth quarter, down 4.7 percent compared with sales of \$48.8 million in the fourth quarter of fiscal 2017. For fiscal 2018, mattress fabric sales were \$192.6 million, up almost 1.0 percent, compared with \$190.8 million in fiscal 2017.

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“Our results for the fourth quarter reflect more challenging market conditions with soft demand trends across the bedding industry, and we are starting to realize the impact of lower-priced imported mattresses,” said Iv Culp, president of Culp’s mattress fabric division. “Despite these headwinds late in the fiscal year, we are pleased to report another year of solid annual sales of mattress fabrics. Having a favorable product mix of mattress fabrics and sewn covers across most price points and style trends has supported our diversification strategy with favorable results. Importantly, CLASS, our mattress cover business, has allowed us to develop new products with our core customers and to reach new customers and additional market segments, especially the boxed bedding space. In addition, our new line of bedding accessories, marketed under the brand name, ‘Comfort Supply Company by Culp,’ will further extend our market reach.

“We are also pleased to achieve these results during a period of major transition across all of our production facilities. With the substantial investments and significant changes in our operations in fiscal 2018, we have enhanced our ability to serve our customers. Our operating results for the year were affected by the production disruptions and costs associated with these changes, including one-time moving expenses and transition costs, as well as additional workman’s compensation expenses. However, going forward, we have a sustainable production and distribution platform that will favorably position Culp for the long-term, especially as market conditions improve,” added Culp.

Culp added, “Fiscal 2018 was a transformational year for our mattress fabrics business with many operational accomplishments. We believe the investments we have made in our global platform and our strategic initiatives will further enhance our competitive advantage and leadership position. While the recent softness in market conditions has prevailed through early summer due to the increasing impact of Chinese imported mattresses, we remain optimistic about our long-term growth prospects.”

### **eLuxury Acquisition**

The company also announced the signing of a definitive agreement for Culp to acquire eLuxury, an internet company offering bedding accessories and home goods direct to consumers, whose primary products include a line of mattress pads manufactured at eLuxury’s facility in Evansville, Indiana. The transaction is expected to close within the next 30 days. eLuxury also offers handmade platform beds, cotton bed sheets, and other bedding items. eLuxury’s revenue is on a current annual run rate of \$22 million for 2018, excluding related businesses, with EBITDA expected to be slightly positive for the same period. Their products are available on eLuxury’s own branded website, eLuxury.com, Amazon and other leading online retailers for specialty home goods.

Culp noted, “This acquisition will provide a new sales channel for Culp in the bedding accessory category and will expand our opportunity to participate in the rapidly growing e-commerce direct-to-consumer space. This business combination brings together eLuxury’s experience in e-commerce, online brand building, and direct-to-consumer shopping and fulfillment expertise with Culp’s extensive global production, sourcing and distribution capabilities. We also have an opportunity to market our new products for Comfort Supply, as well as other finished products that we may develop, including items made from upholstery fabrics, through this e-commerce platform. We are excited to work with Paul Saunders, a successful entrepreneur, and we look forward to having his associates as partners with the Culp team.”

Saunders, eLuxury’s founder and chief executive officer, will maintain a minority interest in the company and remain in his role. Saunders stated, “This is a great opportunity for eLuxury to partner with a market leader, and we look forward to our relationship with Culp. Our companies share similar values and a common business culture centered around product excellence and exceptional customer service. We are excited about the significant opportunities to leverage our combined expertise and expand our product offering into new markets.”

### **Upholstery Fabric Segment**

Sales for this segment were \$31.7 million for the fourth quarter, up 11.0 percent compared with sales of \$28.5 million in the fourth quarter of fiscal 2017. For fiscal 2018, upholstery fabric sales were \$131.1 million, up 10.4 percent compared with \$118.7 million in fiscal 2017.

“We are pleased with the strong finish to fiscal 2018 with higher than expected upholstery fabrics sales for the fourth quarter,” noted Boyd Chumbley, president of Culp’s upholstery fabrics division. “Our sales performance for the quarter reflects the strength of our product mix, led by continued growth in LiveSmart®, our popular performance line of highly durable, stain-resistant fabrics.

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“For the full year, we saw impressive annual growth in sales over fiscal 2017, reversing multi-year trends of reduced sales. Throughout the year, we have pursued a product-driven strategy with a sustained focus on innovation and creative designs, supported by our substantial manufacturing global platform. Our design team has done an outstanding job in keeping pace with current style trends and meeting the changing demands of our customers. Notably, we had favorable sales trends with both our residential and hospitality market customers.

“Although fiscal 2018 sales were up, our operating results for the year were lower primarily due to unfavorable currency exchange rates in China, particularly in the second half of the year. We have also seen a continued decline in sales for products manufactured in our U.S.- based operation in Anderson, South Carolina. This decline reflects changing consumer style preferences and reduced customer demand. For fiscal 2018, products from the Anderson facility accounted for approximately 6.0 percent of total upholstery fabric sales. With the declining volumes, this operation reached a level in the fourth quarter where we determined it is not sustainable to continue. Therefore, we will be closing the Anderson facility and expect to cease production by October 30, 2018. During this transition period, we will work closely with our customers to fulfill any outstanding orders, and we also intend to develop alternative fabrics supplied from other Culp locations to ensure their needs are met. We appreciate the hard work and dedication of our loyal associates and the community of Anderson for its many years of support for Culp.

“As previously announced, during the fourth quarter we completed the acquisition of Read Window Products, Inc., a source for custom window treatments and other products for the hospitality and commercial industries. The addition of window treatments and other soft goods to our product line will allow Culp to be a more complete source of fabrics for the hospitality market. We believe there are significant growth opportunities in this market segment, and we have a great opportunity to combine Culp’s outstanding design and global production capabilities with Read Window Products’ expertise and strong customer relationships. We welcome Dale Read and his team to Culp, as we integrate Read’s operations and extend our market reach in the growing hospitality market.”

In closing, Chumbley noted, “While we are seeing some overall softness in retail demand for home furnishings, we believe we are well positioned for the long term.”

#### **Balance Sheet**

“We are pleased to end fiscal 2018 with a strong financial position,” added Ken Bowling, senior vice president and chief financial officer of Culp, Inc. “As of April 29, 2018, we reported \$54.5 million in cash and investments, slightly higher than the amount reported at the end of fiscal 2017, with no outstanding debt. We have maintained this solid position despite spending \$11.8 million for capital expenditures, including vendor-financed payments, funding an acquisition in the U.S. and investment in Haiti for a combined \$5.2 million and returning \$6.8 million to shareholders in regular and special dividends.”

#### **Dividends and Share Repurchases**

The company announced that its Board of Directors has approved the payment of the company’s quarterly cash dividend of \$0.09 per share. The dividend is to be paid on or about July 16, 2018, to shareholders of record as of July 2, 2018.

The company did not repurchase any shares in fiscal 2018, leaving \$5.0 million available under the share repurchase program approved by the Board in June 2016.

Since June 2011, and including the July dividend, the company will have returned approximately \$57.0 million to shareholders in the form of regular quarterly and special dividends and share repurchases.

#### **Financial Outlook for First Quarter Fiscal 2019**

Commenting on the outlook for the first quarter of fiscal 2019, Bowling said, “At this time, we expect overall sales to be approximately 10 percent lower as compared with the first quarter of fiscal 2018.

“With ongoing uncertainty in the mattress industry, we expect first quarter sales, operating income and margins in our mattress fabric business to be significantly lower than the first quarter of fiscal 2018, as we continue to battle soft demand trends due to the increasing impact of imported mattresses from China. Looking ahead to the remainder of fiscal 2019, we are optimistic that the actions being considered by the industry in the near term to address this situation will be successful. Assuming such action is successful, and factoring in the incremental sales from the eLuxury acquisition, we expect sales and operating performance for the remainder of fiscal 2019 to be positively affected by these events, particularly in the second half of the fiscal year.

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“In our upholstery fabrics business, we expect first quarter sales to be moderately higher compared with the first quarter of fiscal 2018 due to the Read Window Products acquisition. We believe the upholstery fabrics segment’s operating income and margins will be down from the same quarter of last year, primarily due to continued pressure from an unfavorable currency exchange rate and the impact of closing the Anderson facility. Looking ahead to the remainder of the fiscal year, particularly the second half, we are currently projecting improving results on a comparable basis. This projection is based on our business expectations, the impact of the Anderson plant closing, contributions from Read Window Products and more stable currency exchange rates.

“Considering these factors, the company expects to report pre-tax income for the first fiscal quarter of 2019 in the range of \$3.8 million to \$4.8 million. Pre-tax income for last year’s first quarter was \$6.7 million.

“Based on our current budget, capital expenditures for fiscal 2019 are expected to be in the \$6.0 to \$7.0 million range, as we move to a more maintenance level of capital expenditures,” added Bowling.

## **About the Company**

Culp, Inc. is one of the world's largest marketers of mattress fabrics for bedding and upholstery fabrics for residential and commercial furniture. The company markets a variety of fabrics to its global customer base of leading bedding and furniture companies, including fabrics produced at Culp’s manufacturing facilities and fabrics sourced through other suppliers. Culp has operations located in the United States, Canada, China and Haiti.

*This press release contains “forward-looking statements” within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update such statements. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as “expect,” “believe,” “estimate,” “plan” and “project” and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, profit margins, profitability, operating income, capital expenditures, working capital levels, income taxes, SG&A or other expenses, pre-tax income, earnings, cash flow, and other performance measures, as well as any statements regarding potential acquisitions, future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions, as well as our success in finalizing acquisition negotiations, and integrating acquired businesses. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements, is included in Item 1A “Risk Factors” in our Form 10-K filed with the Securities and Exchange Commission on July 14, 2017 for the fiscal year ended April 30, 2017.*

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**CULP, INC.**  
**Condensed Financial Highlights**  
(Unaudited)

	<b>Three Months Ended</b>		<b>Fiscal Year Ended</b>	
	<b>April 29, 2018</b>	<b>April 30, 2017</b>	<b>April 29, 2018</b>	<b>April 30, 2017</b>
Net sales	\$ 78,184,000	\$ 77,350,000	\$ 323,725,000	\$ 309,544,000
Income before income taxes	\$ 6,466,000	\$ 6,999,000	\$ 26,883,000	\$ 29,696,000
Net income	\$ 12,666,000	\$ 6,198,000	\$ 20,877,000	\$ 22,334,000
Net income per share:				
Basic	\$ 1.02	\$ 0.50	\$ 1.68	\$ 1.81
Diluted	\$ 1.00	\$ 0.49	\$ 1.65	\$ 1.78
Average share outstanding:				
Basic	12,450,000	12,340,000	12,431,000	12,312,000
Diluted	12,611,000	12,567,000	12,633,000	12,518,000

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**Pro Forma Consolidated Income Taxes and Net Income  
For Three Months Ended April 29, 2018  
(Unaudited)**

*(Amounts in Thousands, Except for Per Share Data)*

	<b>As Reported April 29, 2018</b>	<b>(1) Adjustments</b>	<b>April 29, 2018 Proforma Net of Adjustments</b>
Income before income taxes	\$ 6,466	\$ -	\$ 6,466
Income taxes*	(6,217)	7,988	1,771
Loss from investment in unconsolidated joint venture	17	-	17
Net income	<u>\$ 12,666</u>	<u>\$ (7,988)</u>	<u>\$ 4,678</u>
Net income per share-basic	\$ 1.02	\$ (0.64)	\$ 0.38
Net income per share-diluted	\$ 1.00	\$ (0.63)	\$ 0.37
Average shares outstanding-basic	12,450	12,450	12,450
Average shares outstanding-diluted	12,611	12,611	12,611

(1) Adjustments represent the income tax effects of the Tax Cuts and Jobs Act (TCJA) enacted on December 22, 2017, of which an income tax benefit of \$9.1 million pertains to reduction in our U.S. Federal income tax rate pursuant to the TCJA on the effective settlement on an IRS exam and the mandatory repatriation of undistributed earnings and profits associated with our foreign subsidiaries partially offset by a \$1.1 million charge that relates to the revaluation of our U.S. deferred income taxes as a result of the reduction in our annual effective income tax rate pursuant to the TCJA. No proforma adjustments were applicable for the comparative three-month period ending April 30, 2017, as the TCJA was not enacted or effective prior to December 22, 2017. See the consolidated income statement for the three-month period ending April 30, 2017, for reported amounts.

**Pro Forma Consolidated Income Taxes and Net Income  
For Twelve Months Ended April 29, 2018  
(Unaudited)**

*(Amounts in Thousands, Except for Per Share Data)*

	<b>As Reported April 29, 2018</b>	<b>(1) Adjustments</b>	<b>April 29, 2018 Proforma Net of Adjustments</b>
Income before income taxes	\$ 26,883	\$ -	\$ 26,883
Income taxes*	5,740	2,049	7,789
Loss from investment in unconsolidated joint venture	266	-	266
Net income	<u>\$ 20,877</u>	<u>\$ (2,049)</u>	<u>\$ 18,828</u>
Net income per share-basic	\$ 1.68	\$ (0.16)	\$ 1.51
Net income per share-diluted	\$ 1.65	\$ (0.16)	\$ 1.49
Average shares outstanding-basic	12,431	12,431	12,431
Average shares outstanding-diluted	12,633	12,633	12,633

(1) Adjustments represent the income tax effects of TCJA enacted on December 22, 2017, of which an income tax benefit of \$4.3 million pertains to reduction in our U.S. Federal income tax rate pursuant to the TCJA on the effective settlement on an IRS exam and the mandatory repatriation of undistributed earnings and profits associated with our foreign subsidiaries partially offset by a \$2.2 million charge that relates to the revaluation of our U.S. deferred income taxes as a result of the reduction in our annual effective income tax rate pursuant to the TCJA. No proforma adjustments were applicable for the comparative twelve-month period ending April 30, 2017, as the TCJA was not enacted or effective prior to December 22, 2017. See the consolidated income statement for the twelve-month period ending April 30, 2017, for reported amounts.

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**Summary of Cash and Investments**  
**April 29, 2018 and April 30, 2017**  
**(Unaudited)**  
*(Amounts in Thousands)*

	Amounts	
	<b>April 29, 2018</b>	April 30, 2017*
Cash and cash equivalents	\$ 21,228	\$ 20,795
Short-term investments - Available for Sale	2,451	2,443
Short-term investments - Held-To-Maturity	25,759	-
Long-term investments - Held-To-Maturity	5,035	30,945
<b>Total cash and investments</b>	<b>\$ 54,473</b>	<b>\$ 54,183</b>

\*Derived from audited financial statements.

**Reconciliation of Free Cash Flow**  
**For the Twelve Months Ended April 29, 2018, and April 30, 2017**  
**(Unaudited)**  
*(Amounts in thousands)*

	<b>Twelve Months Ended April 29, 2018</b>	<b>Twelve Months Ended April 30, 2017</b>
Net cash provided by operating activities	\$ 27,473	\$ 34,067
Minus: Capital Expenditures	(8,005)	(11,858)
Minus: Investment in unconsolidated joint venture	(661)	(1,129)
Minus: Premium payment on life insurance policy	(18)	(18)
Plus: Proceeds from the sale of equipment	6	141
Minus: Payments on vendor-financed capital expenditures	(3,750)	(1,050)
Plus: Proceeds from the sale of long-term investments (Rabbi Trust)	57	-
Minus: Purchase of long-term investments (Rabbi Trust)	(1,902)	(1,351)
Effect of exchange rate changes on cash and cash equivalents	85	(56)
<b>Free Cash Flow</b>	<b>\$ 13,285</b>	<b>\$ 18,746</b>

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**Reconciliation of Return on Capital Employed**  
**For the Twelve Months Ended April 29, 2018, and April 30, 2017**  
**(Unaudited)**  
*(Amounts in thousands)*

	<b>Twelve Months Ended April 29, 2018</b>	<b>Twelve Months Ended April 30, 2017</b>
Consolidated income from operations	\$ 27,461	\$ 30,078
Average capital employed <sup>(2)</sup>	108,001	95,055
Return on average capital employed <sup>(1)</sup>	25.4%	31.6%

Average capital employed

	<b>April 29, 2018</b>	<b>January 28, 2018</b>	<b>October 29, 2017</b>	<b>July 30, 2017</b>	<b>April 30, 2017</b>
Total assets	\$ 217,984	\$ 216,844	\$ 201,043	\$ 207,904	\$ 205,634
Total liabilities	(54,608)	(64,662)	(47,963)	(58,227)	(57,004)
Subtotal	\$ 163,376	\$ 152,182	\$ 153,080	\$ 149,677	\$ 148,630
Less:					
Cash and cash equivalents	(21,228)	(22,428)	(15,739)	(18,322)	(20,795)
Short-term investments - Available for Sale	(2,451)	(2,472)	(2,478)	(2,469)	(2,443)
Short-term investments - Held-to-Maturity	(25,759)	(17,206)	(4,015)	-	-
Long-term investments - Held-to-Maturity	(5,035)	(13,625)	(26,853)	(30,907)	(30,945)
Long-term investments - Rabbi Trust	(7,326)	(7,176)	(6,921)	(6,714)	(5,466)
Deferred income taxes - non-current	(1,458)	(1,942)	(491)	(436)	(419)
Income taxes payable - current	1,437	1,580	692	884	287
Income taxes payable - long-term	3,758	10,940	487	487	467
Deferred income taxes - non-current	2,150	2,096	4,641	4,253	3,593
Line of credit	-	-	-	5,000	-
Deferred compensation	7,353	7,216	6,970	6,769	5,520
Total Capital Employed	\$ 114,817	\$ 109,165	\$ 109,373	\$ 108,222	\$ 98,429

Average capital employed <sup>(2)</sup>

	<b>April 30, 2017</b>	<b>January 29, 2017</b>	<b>October 30, 2016</b>	<b>July 31, 2016</b>	<b>May 1, 2016</b>
Total assets	\$ 205,634	\$ 191,056	\$ 179,127	\$ 183,360	\$ 175,142
Total liabilities	(57,004)	(48,742)	(43,178)	(51,925)	(46,330)
Subtotal	\$ 148,630	\$ 142,314	\$ 135,949	\$ 131,435	\$ 128,812
Less:					
Cash and cash equivalents	(20,795)	(15,659)	(13,910)	(45,549)	(37,787)
Short-term investments - Available for Sale	(2,443)	(2,410)	(2,430)	(2,434)	(4,359)
Long-term investments - Held-To-Maturity	(30,945)	(30,832)	(31,050)	-	-
Long-term investments - Rabbi Trust	(5,466)	(5,488)	(4,994)	(4,611)	(4,025)
Income taxes receivable	-	-	-	-	(155)
Deferred income taxes - non-current	(419)	(422)	(581)	(1,942)	(2,319)
Income taxes payable - current	287	217	513	358	180
Income taxes payable - long-term	467	1,817	3,734	3,779	3,841
Deferred income taxes - non-current	3,593	2,924	1,699	1,532	1,483
Line of credit	-	-	-	7,000	-
Deferred compensation	5,520	5,327	5,171	5,031	4,686
Total capital employed	\$ 98,429	\$ 97,788	\$ 94,101	\$ 94,599	\$ 90,357

Average capital employed <sup>(2)</sup>

(1) Return on average capital employed represents operating income for fiscal 2018 and 2017 divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments - Available for Sale, short-term investments - Held-To-Maturity, long-term investments (Held-To-Maturity), long-term investments (Rabbi Trust), noncurrent deferred income tax assets and liabilities, income taxes receivable and payable, line of credit, and deferred compensation.

(2) Average capital employed used for the twelve months ending April 29, 2018 was computed using the five quarterly periods ending April 29, 2018, January 28, 2018, October 29, 2017, July 30, 2017 and April 30, 2017. Average capital employed used for twelve months ending April 30, 2017 was computed using the five quarterly periods ending April 30, 2017, January 29, 2017, October 30, 2016, July 31, 2016 and May 1, 2016.



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**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**CONSOLIDATED STATEMENTS OF NET INCOME**  
**FOR THREE MONTHS ENDED April 29, 2018 AND April 30, 2017**  
**(UNAUDITED)**  
**(Amounts in Thousands, Except for Per Share Data)**

	<b>THREE MONTHS ENDED</b>				
	Amounts			Percent of Sales	
	April 29, 2018	April 30 2017	% Over (Under)	April 29, 2018	April 30, 2017
Net sales	\$ 78,184	77,350	1.1%	100.0%	100.0%
Cost of sales	63,424	60,194	5.4%	81.1%	77.8%
Gross profit	14,760	17,156	(14.0)%	18.9%	22.2%
Selling, general and administrative expenses	8,296	9,986	(16.9)%	10.6%	12.9%
Income from operations	6,464	7,170	(9.8)%	8.3%	9.3%
Interest expense	26	-	100.0%	0.0%	0.0%
Interest income	(143)	(134)	6.7%	(0.2)%	(0.2)%
Other expense	115	305	(62.3)%	0.1%	0.4%
Income before income taxes	6,466	6,999	(7.6)%	8.3%	9.0%
Income taxes*	(6,217)	778	N.M.	(96.1)%	11.1%
Loss from investment in unconsolidated joint venture	17	23	(26.1)%	0.0%	0.0%
Net income	\$ 12,666	6,198	104.4%	16.2%	8.0%
Net income per share-basic	\$ 1.02	\$ 0.50	104.0%		
Net income per share-diluted	\$ 1.00	\$ 0.49	104.1%		
Average shares outstanding-basic	12,450	12,340	0.9%		
Average shares outstanding-diluted	12,611	12,567	0.4%		

\* Percent of sales column for income taxes is calculated as a % of income before income taxes.

N.M. - Not meaningful.

**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**PROFORMA CONSOLIDATED INCOME TAXES AND NET INCOME**  
**FOR THREE MONTHS ENDED APRIL 29, 2018**  
**(UNAUDITED)**  
**(Amounts in Thousands, Except for Per Share Data)**

	Amounts (2)			Percent of Sales	
	As Reported April 29, 2018	(1) Adjustments	April 29, 2018 Proforma Net of Adjustments	As Reported April 29, 2018	April 29, 2018 Proforma Net of Adjustments
	Income before income taxes	\$ 6,466	-	6,466	8.3%
Income taxes*	(6,217)	7,988	1,771	(96.1)%	27.4%
Loss from investment in unconsolidated joint venture	17	-	17	0.0%	0.0%
Net income	\$ 12,666	(7,988)	4,678	16.2%	6.0%
Net income per share-basic	\$ 1.02	\$ (0.64)	\$ 0.38		
Net income per share-diluted	\$ 1.00	\$ (0.63)	\$ 0.37		
Average shares outstanding-basic	12,450	12,450	12,450		

- (1) Adjustments represent the income tax effects of the Tax Cuts and Jobs Act (TCJA) enacted on December 22, 2017, of which an income tax benefit of \$9.1 million pertains to reduction in our U.S. Federal income tax rate pursuant to the TCJA on the effective settlement on an IRS exam and the mandatory repatriation of undistributed earnings and profits associated with our foreign subsidiaries partially offset by a \$1.1 million charge that relates to the revaluation of our U.S. deferred income taxes as a result of the reduction in our annual effective income tax rate pursuant to the TCJA.
- (2) No proforma adjustments were applicable for the comparative three-month period ending April 30, 2017, as the TCJA was not enacted or effective prior to December 22, 2017. See the above consolidated income statement for the three-month period ending April 30, 2017 for reported amounts.

\* Percent of sales column for income taxes is calculated as a % of income before income taxes.

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**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**CONSOLIDATED STATEMENTS OF NET INCOME**  
**FOR TWELVE MONTHS ENDED APRIL 29, 2018 AND APRIL 30, 2017**  
**(UNAUDITED)**  
**(Amounts in Thousands, Except for Per Share Data)**

	<b>TWELVE MONTHS ENDED</b>				
	Amounts		% Over (Under)	Percent of Sales	
	<b>April 29, 2018</b>	April 30, 2017		<b>April 29, 2018</b>	April 30, 2017
Net sales	\$ 323,725	309,544	4.6%	<b>100.0%</b>	100.0%
Cost of sales	<b>259,092</b>	240,309	7.8%	<b>80.0%</b>	77.6%
Gross profit	<b>64,633</b>	69,235	(6.6)%	<b>20.0%</b>	22.4%
Selling, general and administrative expenses	<b>37,172</b>	39,157	(5.1)%	<b>11.5%</b>	12.6%
Income from operations	<b>27,461</b>	30,078	(8.7)%	<b>8.5%</b>	9.7%
Interest expense	94	-	100.0%	<b>0.0%</b>	0.0%
Interest income	(534)	(299)	78.6%	<b>(0.2)%</b>	(0.1)%
Other expense	<b>1,018</b>	681	49.5%	<b>0.3%</b>	0.2%
Income before income taxes	<b>26,883</b>	29,696	(9.5)%	<b>8.3%</b>	9.6%
Income taxes*	5,740	7,339	(21.8)%	<b>21.4%</b>	24.7%
Loss from investment in unconsolidated joint venture	266	23	N.M.	<b>0.1%</b>	0.0%
Net income	<b>\$ 20,877</b>	22,334	(6.5)%	<b>6.4%</b>	7.2%
Net income per share-basic	\$ 1.68	\$ 1.81	(7.2)%		
Net income per share-diluted	\$ 1.65	\$ 1.78	(7.3)%		
Average shares outstanding-basic	12,431	12,312	1.0%		
Average shares outstanding-diluted	12,633	12,518	0.9%		

\* Percent of sales column for income taxes is calculated as a % of income before income taxes.

**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**PROFORMA CONSOLIDATED INCOME TAXES AND NET INCOME**  
**FOR TWELVE MONTHS ENDED APRIL 29, 2018**  
**(UNAUDITED)**  
**(Amounts in Thousands, Except for Per Share Data)**

	Amounts (2)			Percent of Sales	
	As Reported April 29, 2018	Adjustments <sup>(1)</sup>	April 29, 2018 Proforma Net of Adjustments	As Reported April 29, 2018	April 29, 2018 Proforma Net of Adjustments
	Income before income taxes	\$ 26,883	-	26,883	8.3%
Income taxes*	5,740	2,049	7,789	21.4%	29.0%
Loss from investment in unconsolidated joint venture	266	-	266	0.1%	0.1%
Net income	<b>\$ 20,877</b>	<b>(2,049)</b>	<b>18,828</b>	<b>6.4%</b>	5.8%
Net income per share-basic	\$ 1.68	\$ (0.16)	\$ 1.51		
Net income per share-diluted	\$ 1.65	\$ (0.16)	\$ 1.49		
Average shares outstanding-basic	12,431	12,431	12,431		
Average shares outstanding-diluted	12,633	12,633	12,633		

(1) Adjustments represent the income tax effects of the Tax Cuts and Jobs Act (TCJA) enacted on December 22, 2017, of which an income tax benefit of \$4.3 million pertains to reduction in our U.S. Federal income tax rate pursuant to the TCJA on the effective settlement on an IRS exam and the

mandatory repatriation of undistributed earnings and profits associated with our foreign subsidiaries partially offset by a \$2.2 million charge that relates to the revaluation of our U.S. deferred income taxes as a result of the reduction in our annual effective income tax rate pursuant to the TCJA.

- (2) No proforma adjustments were applicable for the comparative twelve-month period ending April 30, 2017, as the TCJA was not enacted or effective prior to December 22, 2017. See the above consolidated income statement for the twelve-month period ending April 30, 2017 for reported amounts.

\* Percent of sales column for income taxes is calculated as a % of income before income taxes.

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**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**CONSOLIDATED BALANCE SHEETS**  
**APRIL 29, 2018 AND APRIL 30, 2017**  
**Unaudited**  
**(Amounts in Thousands)**

	<b>Amounts</b>		<b>Increase (Decrease)</b>	
	<b>April 29,</b>	<b>(Condensed) April 30,</b>	<b>Dollars</b>	<b>Percent</b>
	<b>2018</b>	<b>2017</b>		
<b>Current assets</b>				
Cash and cash equivalents	\$ 21,228	20,795	433	2.1%
Short-term investments - Available for Sale	2,451	2,443	8	0.3%
Short-term investments - Held-To-Maturity	25,759	-	25,759	100.0%
Accounts receivable	26,307	24,577	1,730	7.0%
Inventories	53,454	51,482	1,972	3.8%
Other current assets	2,870	2,894	(24)	(0.8)%
Total current assets	<u>132,069</u>	<u>102,191</u>	<u>29,878</u>	<u>29.2%</u>
<b>Property, plant &amp; equipment, net</b>				
	51,794	51,651	143	0.3%
Goodwill	13,569	11,462	2,107	18.4%
Deferred income taxes	1,458	419	1,039	248.0%
Long-term Investments - Held-To-Maturity	5,035	30,945	(25,910)	(83.7)%
Long-term Investments - Rabbi Trust	7,326	5,466	1,860	34.0%
Investment in unconsolidated joint venture	1,501	1,106	395	35.7%
Other assets	5,232	2,394	2,838	118.5%
Total assets	<u>\$ 217,984</u>	<u>205,634</u>	<u>12,350</u>	<u>6.0%</u>
<b>Current liabilities</b>				
Accounts payable - trade	\$ 27,237	29,101	(1,864)	(6.4)%
Accounts payable - capital expenditures	1,776	4,767	(2,991)	(62.7)%
Deferred revenue	809	-	809	100.0%
Accrued expenses	9,325	11,947	(2,622)	(21.9)%
Income taxes payable - current	1,437	287	1,150	400.7%
Total current liabilities	<u>40,584</u>	<u>46,102</u>	<u>(5,518)</u>	<u>(12.0)%</u>
Accounts payable - capital expenditures	-	1,322	(1,322)	(100.0)%
Accrued expenses - long-term	763	-	763	100.0%
Income taxes payable - long-term	3,758	467	3,291	704.7%
Deferred income taxes	2,150	3,593	(1,443)	(40.2)%
Deferred compensation	7,353	5,520	1,833	33.2%
Total liabilities	<u>54,608</u>	<u>57,004</u>	<u>(2,396)</u>	<u>(4.2)%</u>
Shareholders' equity	<u>163,376</u>	<u>148,630</u>	<u>14,746</u>	<u>9.9%</u>
Total liabilities and shareholders' equity	<u>\$ 217,984</u>	<u>205,634</u>	<u>12,350</u>	<u>6.0%</u>
Shares outstanding	<u>12,450</u>	<u>12,357</u>	<u>93</u>	<u>0.8%</u>

\* Derived from audited financial statements.

**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**SUMMARY OF CASH AND INVESTMENTS**  
**APRIL 29, 2018 AND APRIL 30, 2017**  
**Unaudited**  
**(Amounts in Thousands)**

	<b>April 29, 2018</b>	<b>April 30, 2017*</b>
Cash and cash equivalents	\$ 21,228	\$ 20,795
Short-term investments - Available for Sale	2,451	2,443
Short-term investments - Held-To-Maturity	25,759	-
Long-term investments - Held-To-Maturity	5,035	30,945
Total Cash and Investments	<b>\$ 54,473</b>	<b>\$ 54,183</b>

\* Derived from audited financial statements.

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**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE TWELVE MONTHS ENDED APRIL 29, 2018 AND APRIL 30, 2017**  
**Unaudited**  
**(Amounts in Thousands)**

	<b>TWELVE MONTHS ENDED</b>	
	Amounts	
	<b>April 29, 2018</b>	<b>April 30, 2017</b>
Cash flows from operating activities:		
Net income	\$ 20,877	22,334
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	7,672	7,085
Amortization of assets	351	244
Stock-based compensation	2,212	3,358
Deferred income taxes	(2,482)	4,667
Realized loss on sale of short-term investments (Available for Sale)	-	12
Gain on sale of equipment	-	(131)
Loss from investment in unconsolidated joint venture	266	23
Foreign currency exchange loss	66	78
Changes in assets and liabilities, net of effects of acquisition of assets:		
Accounts receivable	(299)	(1,555)
Inventories	(24)	(5,437)
Other current assets	226	(495)
Other assets	(81)	30
Accounts payable	(4,028)	5,828
Deferred revenue	(94)	-
Accrued expenses and deferred compensation	(1,562)	992
Income taxes	4,373	(2,966)
Net cash provided by operating activities	<u>27,473</u>	<u>34,067</u>
		(2)
Cash flows from investing activities:		
Capital expenditures	(8,005)	(11,858)
Net cash paid for acquisition of assets	(4,541)	-
Investment in unconsolidated joint venture	(661)	(1,129)
Proceeds from the sale of short-term investments (Available for Sale)	-	2,000
Purchase of short-term investments (Available for Sale)	(49)	(44)
Purchase of long-term investments (Held-To-Maturity)	-	(31,020)
Proceeds from the sale of long-term investments (Rabbi Trust)	57	-
Purchase of long-term investments (Rabbi Trust)	(1,902)	(1,351)
Premium payment on life insurance policy	(18)	(18)
Proceeds from the sale of equipment	6	141
Net cash used in investing activities	<u>(15,113)</u>	<u>(43,279)</u>
Cash flows from financing activities:		
Proceeds from line of credit	19,000	9,000
Payments on line of credit	(19,000)	(9,000)
Payments on vendor-financed capital expenditures	(3,750)	(1,050)
Dividends paid	(6,843)	(6,280)
Common stock surrendered for withholding taxes payable	(1,530)	(429)
Payments of debt issuance costs	-	(2)
Proceeds from common stock issued	111	37
Net cash used in financing activities	<u>(12,012)</u>	<u>(7,724)</u>
		(2)
Effect of exchange rate changes on cash and cash equivalents	85	(56)
Increase (decrease) in cash and cash equivalents	433	(16,992)
Cash and cash equivalents at beginning of period	<u>20,795</u>	<u>37,787</u>
Cash and cash equivalents at end of period	<u>\$ 21,228</u>	<u>20,795</u>
Free Cash Flow (1)	<u>\$ 13,285</u>	<u>18,746</u>
		(2)

**(1) Free Cash Flow reconciliation is as follows:**

**FY 2018**

**FY 2017**



A) Net cash provided by operating activities	\$	27,473	34,067
B) Minus: Capital Expenditures		(8,005)	(11,858)
C) Minus: Investment in unconsolidated joint venture		(661)	(1,129)
D) Minus: Premium payment on life insurance policy		(18)	(18)
E) Plus: Proceeds from the sale of equipment		6	141
F) Minus: Payments on vendor-financed capital expenditures		(3,750)	(1,050)
G) Plus: Proceeds from the sale of long-term investments (Rabbi Trust)		57	-
H) Minus: Purchase of long-term investments (Rabbi Trust)		(1,902)	(1,351)
I) Effects of exchange rate changes on cash and cash equivalents		85	(56)
	\$	<u>13,285</u>	<u>18,746</u>

(2) During the first quarter of fiscal 2018, we adopted ASU No. 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." Accordingly, we reclassified certain amounts on our Statement of Cash Flows for the twelve months ended April 30, 2017 to conform to the current year's presentation. As a result, our net cash provided by operating activities increased by \$1,086 which was fully offset by a corresponding increase of \$1,086 to our net cash used in financing activities. Additionally, our free cash flow increased \$429.

**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**STATEMENTS OF OPERATIONS BY SEGMENT**  
**FOR THE THREE MONTHS ENDED April 29, 2018 AND APRIL 30, 2017**  
**(Unaudited)**  
**(Amounts in thousands)**

	<b>THREE MONTHS ENDED</b>				
	Amounts			Percent of Total Sales	
	<b>April 29, 2018</b>	April 30, 2017	% Over (Under)	<b>April 29, 2018</b>	April 30, 2017
<b>Net Sales by Segment</b>					
Mattress Fabrics	\$ 46,525	48,828	(4.7)%	59.5%	63.1%
Upholstery Fabrics	31,659	28,522	11.0%	40.5%	36.9%
Net Sales	<b>\$ 78,184</b>	77,350	1.1%	<b>100.0%</b>	100.0%
<b>Gross Profit by Segment</b>					
				Gross Profit Margin	
Mattress Fabrics	\$ 9,155	10,653	(14.1)%	19.7%	21.8%
Upholstery Fabrics	5,605	6,503	(13.8)%	17.7%	22.8%
Gross Profit	<b>\$ 14,760</b>	17,156	(14.0)%	<b>18.9%</b>	22.2%
<b>Selling, General and Administrative Expenses by Segment</b>					
				Percent of Sales	
Mattress Fabrics	\$ 3,067	3,500	(12.4)%	6.6%	7.2%
Upholstery Fabrics	3,424	3,993	(14.2)%	10.8%	14.0%
Unallocated Corporate expenses	1,805	2,493	(27.6)%	2.3%	3.2%
Selling, General and Administrative Expenses	<b>\$ 8,296</b>	9,986	(16.9)%	<b>10.6%</b>	12.9%
<b>Operating Income (loss) by Segment</b>					
				Operating Income (Loss) Margin	
Mattress Fabrics	\$ 6,088	7,153	(14.9)%	13.1%	14.6%
Upholstery Fabrics	2,181	2,510	(13.1)%	6.9%	8.8%
Unallocated corporate expenses	(1,805)	(2,493)	(27.6)%	(2.3)%	(3.2)%
Operating income	<b>\$ 6,464</b>	7,170	(9.8)%	<b>8.3%</b>	9.3%
<b>Depreciation by Segment</b>					
Mattress Fabrics	\$ 1,781	1,572	13.3%		
Upholstery Fabrics	211	209	1.0%		
Depreciation	<b>\$ 1,992</b>	1,781	11.8%		

**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**STATEMENTS OF OPERATIONS BY SEGMENT**  
**FOR THE TWELVE MONTHS ENDED APRIL 29, 2018 AND APRIL 30, 2017**  
**(Unaudited)**  
**(Amounts in thousands)**

	<b>TWELVE MONTHS ENDED</b>				
	Amounts			Percent of Total Sales	
	April 29, 2018	April 30, 2017	% Over (Under)	April 29, 2018	April 30, 2017
<b>Net Sales by Segment</b>					
Mattress Fabrics	\$ 192,597	190,805	0.9%	59.5%	61.6%
Upholstery Fabrics	131,128	118,739	10.4%	40.5%	38.4%
Net Sales	<u>\$ 323,725</u>	<u>309,544</u>	<u>4.6%</u>	<u>100.0%</u>	<u>100.0%</u>
<b>Gross Profit by Segment</b>					
				Gross Profit Margin	
Mattress Fabrics	\$ 38,797	43,065	(9.9)%	20.1%	22.6%
Upholstery Fabrics	25,836	26,170	(1.3)%	19.7%	22.0%
Gross Profit	<u>\$ 64,633</u>	<u>69,235</u>	<u>(6.6)%</u>	<u>20.0%</u>	<u>22.4%</u>
<b>Selling, General and Administrative Expenses by Segment</b>					
				Percent of Sales	
Mattress Fabrics	\$ 12,935	13,685	(5.5)%	6.7%	7.2%
Upholstery Fabrics	14,881	15,079	(1.3)%	11.3%	12.7%
Unallocated Corporate expenses	9,356	10,393	(10.0)%	2.9%	3.4%
Selling, General, and Administrative Expenses	<u>\$ 37,172</u>	<u>39,157</u>	<u>(5.1)%</u>	<u>11.5%</u>	<u>12.6%</u>
<b>Operating Income (loss) by Segment</b>					
				Operating Income (Loss) Margin	
Mattress Fabrics	\$ 25,861	29,380	(12.0)%	13.4%	15.4%
Upholstery Fabrics	10,956	11,091	(1.2)%	8.4%	9.3%
Unallocated corporate expenses	(9,356)	(10,393)	(10.0)%	(2.9)%	(3.4)%
Operating income	<u>\$ 27,461</u>	<u>30,078</u>	<u>(8.7)%</u>	<u>8.5%</u>	<u>9.7%</u>
<b>Return on Capital (1)</b>					
Mattress Fabrics	29.3%	37.5%			
Upholstery Fabrics	55.2%	63.8%			
Unallocated Corporate	N/A	N/A			
Consolidated	<u>25.4%</u>	<u>31.6%</u>			
<b>Capital Employed (2)</b>					
Mattress Fabrics	\$ 90,554	83,422	8.5%		
Upholstery Fabrics	25,386	16,006	58.6%		
Unallocated Corporate	(1,123)	(999)	N/A		
Consolidated	<u>\$ 114,817</u>	<u>98,429</u>	<u>16.6%</u>		
<b>Depreciation by Segment</b>					
Mattress Fabrics	\$ 6,850	6,245	9.7%		
Upholstery Fabrics	822	840	(2.1)%		
Depreciation	<u>\$ 7,672</u>	<u>7,085</u>	<u>8.3%</u>		

Notes:

(1) See pages 9 and 10 of this financial information release for calculations.

(2) The capital employed balances are as of April 29, 2018 and April 30, 2017.

**CULP, INC. FINANCIAL INFORMATION RELEASE**  
**CONSOLIDATED STATEMENTS OF ADJUSTED EBITDA**  
**FOR THE TWELVE MONTHS ENDED APRIL 29, 2018 AND APRIL 30, 2017**  
**(UNAUDITED)**  
**(AMOUNTS IN THOUSANDS)**

	Quarter Ended				Trailing 12 Months
	7/30/2017	10/29/2017	1/28/2018	4/29/2018	4/29/2018
Net income (loss)	\$ 4,983	\$ 3,976	\$ (748)	\$ 12,666	\$ 20,877
Income taxes	1,641	2,108	8,208	(6,217)	5,740
Interest income, net	(131)	(91)	(101)	(117)	(440)
Depreciation and amortization expense	1,889	1,990	2,048	2,096	8,023
Stock based compensation	757	801	864	(210)	2,212
Adjusted EBITDA	<u>\$ 9,139</u>	<u>\$ 8,784</u>	<u>\$ 10,271</u>	<u>\$ 8,218</u>	<u>\$ 36,412</u>

	Quarter Ended				Trailing 12 Months
	7/31/2016	10/30/2016	1/29/2017	4/30/2017	4/30/2017
Net income	\$ 5,314	\$ 4,475	\$ 6,347	\$ 6,198	\$ 22,334
Income taxes	3,234	2,684	643	778	7,339
Interest income, net	(26)	(15)	(124)	(134)	(299)
Depreciation and amortization expense	1,813	1,778	1,875	1,863	7,329
Stock based compensation	761	896	962	739	3,358
Adjusted EBITDA	<u>\$ 11,096</u>	<u>\$ 9,818</u>	<u>\$ 9,703</u>	<u>\$ 9,444</u>	<u>\$ 40,061</u>
% Over (Under)	<u>-17.6%</u>	<u>-10.5%</u>	<u>5.9%</u>	<u>-13.0%</u>	<u>-9.1%</u>

**CULP, INC. FINANCIAL INFORMATION  
RELEASE  
RETURN ON CAPITAL EMPLOYED BY  
SEGMENT  
FOR THE TWELVE MONTHS ENDED  
APRIL 29, 2018  
(Amounts in Thousands)  
(Unaudited)**

	<b>Operating Income Twelve Months Ended April 29, 2018 (1)</b>	<b>Average Capital Employed (3)</b>	<b>Return on Avg. Capital Employed (2)</b>
Mattress Fabrics	\$ 25,861	\$ 88,289	29.3%
Upholstery Fabrics	10,956	19,865	55.2%
(less: Unallocated Corporate)	(9,356)	(153)	N/A
<b>Total</b>	<b>\$ 27,461</b>	<b>\$ 108,001</b>	<b>25.4%</b>

	<b>As of the three Months Ended April 29, 2018</b>				<b>As of the three Months Ended January 28, 2018</b>				<b>As of the three Months Ended October 29, 2017</b>			
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total
Average Capital Employed												
Total assets	\$107,889	44,828	65,267	217,984	\$106,686	43,458	66,700	216,844	\$107,517	34,974	58,552	201,043
Total liabilities	(17,335)	(19,442)	(17,831)	(54,608)	(18,418)	(22,781)	(23,463)	(64,662)	(16,150)	(17,225)	(14,588)	(47,963)
<b>Subtotal</b>	<b>\$ 90,554</b>	<b>\$ 25,386</b>	<b>\$ 47,436</b>	<b>\$163,376</b>	<b>\$ 88,268</b>	<b>\$ 20,677</b>	<b>\$ 43,237</b>	<b>\$152,182</b>	<b>\$ 91,367</b>	<b>\$ 17,749</b>	<b>\$ 43,964</b>	<b>\$153,080</b>
Less:												
Cash and cash equivalents	-	-	(21,228)	(21,228)	-	-	(22,428)	(22,428)	-	-	(15,739)	(15,739)
Short-term investments - Available-For-Sale	-	-	(2,451)	(2,451)	-	-	(2,472)	(2,472)	-	-	(2,478)	(2,478)
Short-term investments - Held-To-Maturity	-	-	(25,759)	(25,759)	-	-	(17,206)	(17,206)	-	-	(4,015)	(4,015)
Long-term investments - Held-To-Maturity	-	-	(5,035)	(5,035)	-	-	(13,625)	(13,625)	-	-	(26,853)	(26,853)
Long-term investments - Rabbi Trust	-	-	(7,326)	(7,326)	-	-	(7,176)	(7,176)	-	-	(6,921)	(6,921)
Deferred income taxes - non-current	-	-	(1,458)	(1,458)	-	-	(1,942)	(1,942)	-	-	(491)	(491)
Income taxes payable - current	-	-	1,437	1,437	-	-	1,580	1,580	-	-	692	692
Income taxes payable - long-term	-	-	3,758	3,758	-	-	10,940	10,940	-	-	487	487
Deferred income taxes - non-current	-	-	2,150	2,150	-	-	2,096	2,096	-	-	4,641	4,641
Line of credit	-	-	-	-	-	-	-	-	-	-	-	-
Deferred compensation	-	-	7,353	7,353	-	-	7,216	7,216	-	-	6,970	6,970
<b>Total Capital Employed</b>	<b>\$ 90,554</b>	<b>\$ 25,386</b>	<b>\$ (1,123)</b>	<b>\$114,817</b>	<b>\$ 88,268</b>	<b>\$ 20,677</b>	<b>\$ 220</b>	<b>\$109,165</b>	<b>\$ 91,367</b>	<b>\$ 17,749</b>	<b>\$ 257</b>	<b>\$109,373</b>

## As of the three Months Ended July 30, 2017

As of the three Months Ended April 30,  
2017

	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total
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Total assets	\$ 112,112	34,491	61,301	207,904	\$ 111,041	32,255	62,338	205,634
Total liabilities	(24,277)	(14,983)	(18,967)	(58,227)	(27,619)	(16,249)	(13,136)	(57,004)

Subtotal	\$ 87,835	\$ 19,508	\$ 42,334	\$ 149,677	\$ 83,422	\$ 16,006	\$ 49,202	\$ 148,630
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Less:

Cash and cash equivalents

	-	-	(18,322)	(18,322)	-	-	(20,795)	(20,795)
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Short-term investments - Available-For-Sale

	-	-	(2,469)	(2,469)	-	-	(2,443)	(2,443)
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Short-term investments - Held-To-Maturity

	-	-	-	-	-	-	-	-
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Long-term investments - Held-To-Maturity

	-	-	(30,907)	(30,907)	-	-	(30,945)	(30,945)
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Long-term investments - Rabbi Trust

	-	-	(6,714)	(6,714)	-	-	(5,466)	(5,466)
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Deferred income taxes - non-current

	-	-	(436)	(436)	-	-	(419)	(419)
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Income taxes payable - current

	-	-	884	884	-	-	287	287
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Income taxes payable - long-term

	-	-	487	487	-	-	467	467
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Deferred income taxes - non-current

	-	-	4,253	4,253	-	-	3,593	3,593
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Line of credit

	-	-	5,000	5,000	-	-	-	-
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Deferred compensation

	-	-	6,769	6,769	-	-	5,520	5,520
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Total Capital Employed

	\$ 87,835	\$ 19,508	\$ 879	\$ 108,222	\$ 83,422	\$ 16,006	\$ (999)	\$ 98,429
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	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total
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Average Capital Employed (3)

	\$ 88,289	\$ 19,865	\$ (153)	\$ 108,001
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**Notes:**

(1) See reconciliation per page 7 of this financial information release.

(2) Return on average capital employed represents operating income for fiscal 2018 divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments - Available- For-Sale, short-term investments - Held-To-Maturity, long-term investments - Held-To-Maturity, long-term investments - Rabbi Trust, noncurrent deferred income tax assets and liabilities, income taxes receivable and payable, line of credit, and deferred compensation.

(3) Average capital employed was computed using the quarterly five periods ending April 29, 2018, January 28, 2018, October 29, 2017, July 30, 2017 and April 30, 2017.

**CULP, INC. FINANCIAL INFORMATION  
RELEASE  
RETURN ON CAPITAL EMPLOYED BY  
SEGMENT  
FOR THE TWELVE MONTHS ENDED  
APRIL 30, 2017  
(Amounts in Thousands)  
(Unaudited)**

	<b>Operating Income Twelve Months Ended April 30, 2017 (1)</b>				<b>Average Capital Employed (3)</b>				<b>Return on Avg. Capital Employed (2)</b>			
Mattress Fabrics	\$ 29,380				\$ 78,312				37.5%			
Upholstery Fabrics	11,091				17,371				63.8%			
(less: Unallocated Corporate)	(10,393)				(628)				N/A			
Total	\$ 30,078				\$ 95,055				31.6%			
<b>Average Capital Employed</b>	<b>As of the three Months Ended April 30, 2017</b>				<b>As of the three Months Ended January 29, 2017</b>				<b>As of the three Months Ended October 30, 2016</b>			
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total
Total assets	\$ 111,041	\$ 32,255	\$ 62,338	\$ 205,634	\$ 103,782	\$ 30,380	\$ 56,894	\$ 191,056	\$ 94,700	\$ 29,361	\$ 55,066	\$ 179,127
Total liabilities	(27,619)	(16,249)	(13,136)	(57,004)	(23,126)	(11,960)	(13,656)	(48,742)	(18,499)	(11,180)	(13,499)	(43,178)
Subtotal	\$ 83,422	\$ 16,006	\$ 49,202	\$ 148,630	\$ 80,656	\$ 18,420	\$ 43,238	\$ 142,314	\$ 76,201	\$ 18,181	\$ 41,567	\$ 135,949
Less:												
Cash and cash equivalents	-	-	(20,795)	(20,795)	-	-	(15,659)	(15,659)	-	-	(13,910)	(13,910)
Short-term investments - Available-For-Sale	-	-	(2,443)	(2,443)	-	-	(2,410)	(2,410)	-	-	(2,430)	(2,430)
Long-term investments - Held-To-Maturity	-	-	(30,945)	(30,945)	-	-	(30,832)	(30,832)	-	-	(31,050)	(31,050)
Long-term investments - Rabbi Trust	-	-	(5,466)	(5,466)	-	-	(5,488)	(5,488)	-	-	(4,994)	(4,994)
Income taxes receivable	-	-	-	-	-	-	-	-	-	-	-	-
Deferred income taxes - non-current	-	-	(419)	(419)	-	-	(422)	(422)	-	-	(581)	(581)
Income taxes payable - current	-	-	287	287	-	-	217	217	-	-	513	513
Income taxes payable - long-term	-	-	467	467	-	-	1,817	1,817	-	-	3,734	3,734
Deferred income taxes - non-current	-	-	3,593	3,593	-	-	2,924	2,924	-	-	1,699	1,699
Line of credit	-	-	-	-	-	-	-	-	-	-	-	-
Deferred compensation	-	-	5,520	5,520	-	-	5,327	5,327	-	-	5,171	5,171
Total Capital Employed	\$ 83,422	\$ 16,006	\$ (999)	\$ 98,429	\$ 80,656	\$ 18,420	\$ (1,288)	\$ 97,788	\$ 76,201	\$ 18,181	\$ (281)	\$ 94,101

**As of the three Months Ended July 31, 2016**      **As of the three Months Ended May 1, 2016**

	<b>As of the three Months Ended July 31, 2016</b>				<b>As of the three Months Ended May 1, 2016</b>			
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total

Total assets	\$ 92,959	\$ 33,550	\$ 56,851	\$183,360	\$ 94,878	\$ 29,463	\$ 50,801	\$175,142
Total liabilities	(16,313)	(16,329)	(19,283)	(51,925)	(20,241)	(12,438)	(13,651)	(46,330)
Subtotal	\$ 76,646	\$ 17,221	\$ 37,568	\$131,435	\$ 74,637	\$ 17,025	\$ 37,150	\$128,812
Less:								
Cash and cash equivalents	-	-	(45,549)	(45,549)	-	-	(37,787)	(37,787)
Short-term investments - Available-For-Sale	-	-	(2,434)	(2,434)	-	-	(4,359)	(4,359)
Long-term investments - Held-To-Maturity	-	-	-	-	-	-	-	-
Long-term investments - Rabbi Trust	-	-	(4,611)	(4,611)	-	-	(4,025)	(4,025)
Income taxes receivable	-	-	-	-	-	-	(155)	(155)
Deferred income taxes - non-current	-	-	(1,942)	(1,942)	-	-	(2,319)	(2,319)
Income taxes payable - current	-	-	358	358	-	-	180	180
Income taxes payable - long-term	-	-	3,779	3,779	-	-	3,841	3,841
Deferred income taxes - non-current	-	-	1,532	1,532	-	-	1,483	1,483
Line of credit	-	-	7,000	7,000	-	-	-	-
Deferred compensation	-	-	5,031	5,031	-	-	4,686	4,686

Total Capital Employed	\$ 76,646	\$ 17,221	\$ 732	\$ 94,599	\$ 74,637	\$ 17,025	\$ (1,305)	\$ 90,357
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Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate	Total
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<b>Average Capital Employed (3)</b>	\$ 78,312	\$ 17,371	\$ (628)	\$ 95,055
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**Notes:**

- (1) See reconciliation per page 7 of this financial information release.
- (2) Return on average capital employed represents operating income for fiscal 2017 divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments - Available-For-Sale, long-term investments - Held-To-Maturity, long-term investments - Rabbi Trust, noncurrent deferred tax assets and liabilities, income taxes receivable and payable, line of credit, and deferred compensation.
- (3) Average capital employed was computed using the five quarterly periods ending April 30, 2017, January 29, 2017, October 30, 2016, July 31, 2016 and May 1, 2016.