# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended April 29, 2012
Commission File No. 1-12597

## CULP, INC.

(Exact name of registrant as specified in its charter)

NORTH CAROLINA<br>(State or other jurisdiction of incorporation or other organization)

56-1001967
(I.R.S. Employer Identification No.)

## (336) 889-5161

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of Each Class | Name of Each Exchange <br> On Which Registered |
| :---: | :---: |
| Common Stock, par value $\$ .05 /$ Share | New York Stock Exchange |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES o NO x
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934. YES o NO x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to the filing requirements for at least the past 90 days. YES x NO o
 Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO o
 proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x
 accelerated filer, and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o
Accelerated Filer x
Non-Accelerated Filer o
Smaller Reporting Company o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES o NO x

 registrant are affiliates.

## DOCUMENTS INCORPORATED BY REFERENCE

 September 18, 2012 are incorporated by reference into Part III of this Form 10-K.

# CULP, INC. 

FORM 10-K REPORT

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## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING INFORMATION

Parts I and II of this report contain "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about expectations for the company's future operations, production levels, sales, gross profit margins, operating income, SG\&A or other expenses, earnings, other performance measures, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales in the U.S. of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements are included in the "Risk Factors" section of this report in Item 1A.

## ITEM 1. BUSINESS

## Overview

 commercial).



 bedding.




 more than $85 \%$ of our sales now consist of fabrics produced in China
 million (42.8\% of total net sales).

 as higher pre-tax and net income.


 in the past six years.

 establishment of a small production facility.




 percent of upholstery sales last year.

Additional information about trends and developments in each of our business segments is provided in the "Segments" discussion below.

## General Information

 symbol "CFI." Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Our executive offices are located in High Point, North Carolina.

 Commission. Information included on our website is not incorporated by reference into this annual report.

## Segments

Our two operating segments are mattress fabrics and upholstery fabrics. The following table sets forth certain information for each of our segments.

| Segment | Fiscal 2012 |  | Fiscal 2011 |  | Fiscal 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mattress Fabrics | \$145.5 | (57\%) | \$122.4 | (56\%) | \$114.8 | (56\%) |
| Upholstery Fabrics |  |  |  |  |  |  |
| Non-U.S.-Produced | \$95.5 | (38\%) | \$81.2 | (37\%) | \$77.3 | (37\%) |
| U.S.-Produced | \$13.4 | (5\%) | \$13.2 | (6\%) | \$14.3 | (7\%) |
| Total Upholstery | \$108.9 | (43\%) | \$94.4 | (44\%) | \$91.6 | (44\%) |
| Total company | \$254.4 | (100\%) | \$216.8 | (100\%) | \$206.4 | (100\%) |

Additional financial information about our operating segments can be found in Note 18 to the Consolidated Financial Statements included in Item 8 of this report.

Mattress Fabrics. The mattress fabrics segment, known as Culp Home Fashions in the industry, manufactures and markets mattress fabric to bedding manufacturers. These fabrics encompass woven jacquard fabric, knitted fabric and some upholstery type fabrics. Culp Home Fashions has manufacturing facilities located in Stokesdale and High Point, North Carolina, and St. Jerome, Quebec, Canada. The Stokesdale and St. Jerome plants manufacture jacquard (damask) fabric. The Stokesdale plant also finishes jacquard and knit fabric, and houses the division offices and finished goods distribution capabilities. In fiscal 2009, a third manufacturing plant facility was added when we acquired the knitted mattress fabrics business of Bodet \& Horst USA, including its manufacturing facilities in High Point. We have also maintained flexibility in our supply of the major categories of mattress fabrics. Almost all woven jacquard and knitted fabrics can be produced in multiple facilities, (internal or external to the company) providing us with mirrored, reactive capacity involving state-of-the-art capabilities across plant facilities.

Culp Home Fashions had capital expenditures during the period fiscal 2005 through 2012 totaling approximately $\$ 38$ million, which primarily provided for the purchase of faster and more efficient weaving machines as well as increased knit machine capacity. These capital expenditures also provided high technology finishing equipment for woven and knitted fabric. With most of these modernization and expansion projects completed, we expect lower capital expenditures in the near term for this segment.

The Bodet \& Horst USA, LP acquisition in fiscal 2009 was another step to enhance and secure our competitive position, as we invested $\$ 11.4$ million to purchase the manufacturing operation that had been serving as our primary source of knitted mattress fabric. The completion of this acquisition not only secured our supply of knitted mattress fabrics, but allowed for improved supply logistics, greater control of product development, and accelerated responsiveness to our customers. Since the acquisition, we made further investments in knitting machines and finishing equipment, increasing our internal production capacity substantially.

Our recently announced joint marketing agreement for the production and marketing of sewn matress covers represents a further step in our efforts to respond to industry demands. The CHF division has established a new venture to be known as Culp-Lava Applied Sewn Solutions, which is a joint marketing effort with A. Lava \& Son Co. of Chicago, a leading provider of mattress covers. We are establishing a small manufacturing operation near our current plants in North Carolina, which will involve leased space and a limited capital investment in equipment, to produce and market sewn mattress covers, a growing product category in the bedding industry. Teaming with A. Lava \& Son allows us to have two mirrored manufacturing facilities and great flexibility in meeting demand from bedding producers for mattress covers.

 China. In each of the past two fiscal years, sales of non-U.S. produced upholstery accounted for more than $85 \%$ of our upholstery fabric sales.




 mills. We also expanded our marketing efforts to sell our China products in countries other than the U.S., including the Chinese local market.

 replacement cycles for upholstered furniture. Culp Europe accounted for approximately 3\% for our upholstery sales in fiscal 2012.


 leverage our design and finishing expertise, industry knowledge and important relationships.




 to cover upholstered furniture, and to meet continually changing demand levels and consumer preferences.

## Overview of Industry and Markets




 described below. Currently the vast majority of our products are sold to manufacturers for end use in the U.S., and thus the discussions below are focused on U.S. markets.

## Overview of Bedding Industry








 purchases, which account for the majority of bedding industry sales.



 recognition and importance.

Other key trends in the bedding industry include:
 apparent willingness on the part of consumers to upgrade their bedding.
 customer's visual attraction and perceived value of the mattress on the retail floor. Mattress fabric design efforts are based on current trends in home decor and fashion.
 potential to increase overall consumption of goods due to convenience and high traffic volume which in turn result in higher turnover of product.
 mid-range retail price points.

## Overview of Residential Furniture Industry





 continued to affect the industry, creating significant challenges for suppliers to the residential furniture industry.

Other important trends and issues facing the residential furniture industry include:
 continues to be China, which now accounts for approximately $56 \%$ of total U.S. furniture imports.
 price competition in the upholstery fabric and upholstered furniture markets
 leather furniture have been declining significantly over this time period


## Overview of Commercial Furniture Industry



 this total represents a significant decrease from the industry's peak of $\$ 13.3$ billion in 2000.

## Products

As described above, our products include mattress fabrics and upholstery fabrics, which are the company's identified operating segments.

## Mattress Fabrics Segment

Mattress fabrics segment sales constituted about $56-57 \%$ of our total net sales in each of the past three fiscal years. The company has emphasized fabrics that have broad appeal at prices generally ranging from \$1.29 to \$10.99 per yard.

## Upholstery Fabrics Segment

 ranging from $\$ 4.25$ to $\$ 5.25$ per yard.

## Culp Fabric Categories by Segment

 their characteristics.

## Mattress Fabrics

| Woven jacquards | Various patterns and intricate designs. Woven on complex looms using a variety of synthetic and natural yarns. |
| :---: | :---: |
| Upholstery-type | Suedes, pile and embroidered fabrics, and other specialty type products are sourced to offer diversity for higher end mattresses. |
| Knitted Fabric | Various patterns and intricate designs produced on special-width circular knit machines utilizing a variety of synthetic and natural yarns. Knitted mattress fabrics have inherent stretching properties and spongy softness, which conforms well with layered foam packages. |

 have inherent stretching properties and spongy softness, which conforms well with layered foam packages

## Upholstery Fabrics

 synthetic and natural yarns.

Fabrics that use straight lines to produce geometric designs such as plaids, stripes and solids in traditional and country styles. Woven on less complicated looms using a variety of weaving constructions and primarily synthetic yarns.

## Manufacturing and Sourcing

## Mattress Fabrics Segment



 Stokesdale and St. Jerome plants, and knitted fabrics are produced at the High Point facility. Most finishing and inspection processes for mattress fabrics are conducted at the Stokesdale plant.

 embroidered fabrics) through our China platform.
 and market sewn mattress covers.

## Upholstery Fabrics Segment

 production of certain decorative fabrics.

 designed to be placed on specific furniture frames designated by our customers.




 suppliers around the world.

 of developing new designs involves maintaining an awareness of broad fashion and color trends both in the United States and internationally.

## Mattress Fabrics Segment




 retailers. Additionally, we work closely with our customers on new design offerings around the major furniture markets such as High Point and Las Vegas.

## Upholstery Fabrics Segment




 recent years we have become more aggressive in registering copyrights for popular fabric patterns and taking steps to discourage the illegal copying of our proprietary designs.

## Distribution

## Mattress Fabrics Segment

All of our shipments of mattress fabrics originate from our manufacturing facility in Stokesdale, North Carolina. Through arrangements with major customers and in accordance with industry practice, we
 basis.

The majority of our upholstery fabrics are marketed on a "make to order" basis and are shipped directly from our distribution facilities in Burlington and Shanghai. Also, we are now beginning to distribute upholstery fabrics from our new facilities in Poznan, Poland. In addition to "make to order" distribution, an inventory comprising of a limited number of fabric patterns is held at our distribution facilities in Burlington and Shanghai from which our customers can obtain quick delivery of fabrics through a program known as "Culp Express." We also have a marketing strategy for our U.S.-produced upholstery products, providing customers with very quick delivery on target products at key price points. Beginning in fiscal 2010 and continuing through fiscal 2012, market share opportunities have been expanded through strategic selling partnerships.

## Sources and Availability of Raw Materials

## Mattress Fabrics Segment

Raw materials account for approximately $60 \%-70 \%$ of mattress fabric production costs. The mattress fabrics segment purchases synthetic yarns (polypropylene, polyester and rayon), certain greige (unfinished) goods, latex adhesives, laminates, dyes and other chemicals. Most of these materials are available from several suppliers and prices fluctuate based on supply and demand, the general rate of inflation, and particularly on the price of petrochemical products. The mattress fabrics segment has generally not had significant difficulty in obtaining raw materials, although increases in raw material prices materially affected our profitability during the past two fiscal years.

## Upholstery Fabrics Segment

Raw materials account for approximately $65 \%$ of upholstery fabric manufacturing costs for products the company manufactures. This segment purchases synthetic yarns (polypropylene, polyester, acrylic and rayon), acrylic staple fiber, latex adhesives, dyes and other chemicals from various suppliers.

Increased reliance by both our U.S. and China upholstery operations on outside suppliers for basic production needs such as base fabrics, yarns, and finishing services has caused the upholstery fabrics segment to become more vulnerable to price increases, delays, or production interruptions caused by problems within businesses that we do not control. Significant increases in raw material prices had a negative effect on our upholstery fabrics profits during the past two fiscal years.

## Both Segments

Many of our basic raw materials are petrochemical products or are produced from such products. For this reason, our material costs can be sensitive to changes in prices for petrochemicals and the underlying price of oil. Additionally, basic raw material prices recently have been greatly affected recently by general worldwide demand, especially fiber demand from China.

## Seasonality

## Mattress Fabrics Segment

The mattress fabrics business and the bedding industry in general are slightly seasonal, with sales being the highest in late spring and late summer, with another peak in mid-winter.

The upholstery fabrics business is somewhat seasonal, with increased sales during our first and fourth fiscal quarters. Sales also tend to be lower in our second fiscal quarter.

## Competition

Competition for our products is high and is based primarily on price, design, quality, timing of delivery and service.

## Mattress Fabrics Segment

The mattress fabrics market is concentrated in a few relatively large suppliers. We believe our principal mattress fabric competitors are Bekaert Textiles B.V., Global Textile Alliance and several smaller companies producing knitted and other fabric.

## $\underline{\text { Upholstery Fabrics Segment }}$

In the upholstery fabric market, we compete against a large number of companies, ranging from a few large manufacturers comparable in size to the company to small producers, and a growing number of "converters" of fabrics (companies who buy and re-sell, but do not manufacture fabrics). We believe our principal upholstery fabric competitors are Richloom Fabrics, Merrimack Fabrics, Morgan Fabrics, and Specialty Textile, Inc. (or STI), plus a large number of smaller competitors (both manufacturers and converters).

The trend in the upholstery fabrics industry to greater overseas competition and the entry of more converters has caused the upholstery fabrics industry to become substantially more fragmented in recent years, with lower barriers to entry. This has resulted in a larger number of competitors selling upholstery fabrics, with an increase in competition based on price.

## Environmental and Other Regulations

We are subject to various federal and state laws and regulations, including the Occupational Safety and Health Act ("OSHA") and federal and state environmental laws, as well as similar laws governing our manufacturing facilities in China and Canada. We periodically review our compliance with these laws and regulations in an attempt to minimize the risk of violations.

Our operations involve a variety of materials and processes that are subject to environmental regulation. Under current law, environmental liability can arise from previously owned properties, leased properties and properties owned by third parties, as well as from properties currently owned and leased by the company. Environmental liabilities can also be asserted by adjacent landowners or other third parties in toxic tort litigation.
 waste at sites targeted for cleanup by federal and state regulatory authorities. Liability under CERCLA is strict as well as joint and several.



 impact our business, but we would expect the effect on our operations to be similar to that for other manufacturers, particularly those in our industry.

 financial condition or results of operations. However, there can be no assurance that the costs associated with environmental matters will not increase in the future.

See the discussion of a current environmental claim against the company below in Item 3 — "Legal Proceedings."

## Employees

 mattress fabrics segment and decreases in the upholstery segment during that period.
 employees expires on February 1, 2014. We are not aware of any efforts to organize any more of our employees, and we believe our relations with our employees are good.

## Number of Employees

|  | $\begin{aligned} & \text { Fiscal } \\ & 2012 \end{aligned}$ | $\begin{gathered} \text { Fiscal } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fiscal } \\ 2008 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mattress Fabrics Segment | 492 | 466 | 439 | 420 | 373 |
| Upholstery Fabrics Segment |  |  |  |  |  |
| United States | 113 | 130 | 125 | 119 | 230 |
| China | 497 | 543 | 537 | 504 | 481 |
| Poland | 8 | 6 | - | - | - |
| Total Upholstery Fabrics Segment | 618 | 679 | 662 | 623 | 711 |
| Unallocated corporate | 4 | 4 | 4 | 4 | 3 |
| Total | 1,114 | 1,149 | 1,105 | 1,047 | 1,087 |

## Customers and Sales

## Mattress Fabrics Segment

Major customers for our mattress fabrics include the leading bedding manufacturers: Sealy, Serta (National Bedding), and Simmons. The loss of one or more of these customers would have a material adverse effect on the company. Our two largest customers in the mattress fabrics segment are (1) the parent company of Serta and Simmons (controlled by Ares Management, LLC and Ontario Teachers\&apos), accounting for approximately $12 \%$ of the company's overall sales in fiscal 2012, and (2) Sealy, Inc., accounting for approximately $10 \%$ of our overall sales last year. The loss of either of these customers would have a material adverse effect on the company. Our mattress fabrics customers also include many small and medium-size bedding manufacturers.

## Upholstery Fabrics Segment

Our major customers for upholstery fabrics are leading manufacturers of upholstered furniture, including Ashley, Bassett, Best Home Furnishings, Flexsteel, Furniture Brands International (Broyhill and Lane), Klaussner Furniture, La-Z-Boy (La-Z-Boy Residential, Bauhaus, and England) Man Wah Furniture and Southern Motion. Major customers for the company's fabrics for commercial furniture include HON Industries. Our largest customer in the upholstery fabrics segment is La-Z-Boy Incorporated, the loss of which would have a material adverse effect on the company. Our sales to La-Z-Boy accounted for approximately $13 \%$ of the company's total net sales in fiscal 2012.

## Net Sales by Geographic Area

(dollars in thousands)

|  | Fiscal 2012 |  | Fiscal 2011 |  |  |  | Fiscal 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | \$ | 200,394 | 78.8 | \% | \$ | 168,212 | 77.5 | \% | \$ | 160,360 | 77.7 | 77.7 \% |
| North America (Excluding USA) |  | 10,417 | 4.1 |  |  | 10,505 | 4.8 |  |  | 11,654 | 5.6 |  |
| Far East and Asia |  | 38,279 | 15.0 |  |  | 36,587 | 17.0 |  |  | 31,856 | 15.4 |  |
| All other areas |  | 5,353 | 2.1 |  |  | 1,502 | 0.7 |  |  | 2,546 | 1.2 |  |
| Subtotal <br> (International) |  | 54,049 | 21.2 |  |  | 48,594 | 22.5 |  |  | 46,056 | 22.3 |  |
| Total | \$ | 254,443 | 100.00 | \% | \$ | 216,806 | 100.0 | \% | \$ | 206,416 | 100.0 | \% |

For additional segment information, see Note 18 in the consolidated financial statements.

## Backlog

## Mattress Fabrics Segment

The backlog for mattress fabric is not a reliable predictor of future shipments because the majority of sales are on a just-in-time basis.

## Upholstery Fabrics Segment

Although it is difficult to predict the amount of backlog that is "firm," we have reported the portion of the upholstery fabric backlog from customers with confirmed shipping dates within five weeks of the end of the fiscal year. On April 29, 2012 the portion of the upholstery fabric backlog with confirmed shipping dates prior to June 3, 2012 was $\$ 12.2$ million, all of which are expected to be filled early during fiscal 2013, as compared to $\$ 8.0$ million as of the end of fiscal 2011 (for confirmed shipping dates prior to June 5, 2011).

## ITEM 1A. RISK FACTORS

 and uncertainties that could cause a material adverse change in our results of operations or financial condition.

## Continued economic weakness could negatively affect our sales and earnings.




 affected.

## It has been difficult to maintain and increase sales levels in the upholstery fabrics segment.



 future.
 customers on a timely basis.





 could cause unanticipated increases in operating costs or disruptions in business, which could negatively impact our ultimate financial results.

## We may have difficulty managing the outsourcing arrangements increasingly being used for products and services.



 production and damage our financial results.

## Further write-offs or write-downs of assets would result in a decrease in our earnings and shareholders' equity.




 significant write-downs were experienced in the past three fiscal years, there is no assurance that future write-downs of fixed assets or goodwill will not occur if business conditions deteriorate.





 material costs have recently begun to stabilize, higher raw material prices can have a negative effect on our profits in the future.

## Increases in energy costs would increase our operating costs and could adversely affect earnings.



 have a negative effect on our earnings.

## Business difficulties or failures of large customers could result in a decrease in our sales and earnings.




 an adverse effect on our earnings, and difficulty in collection of our trade accounts receivable.

## Loss of market share due to competition would result in declines in sales and could result in losses or decreases in earnings.






 and wide range of product offerings in our business can make it more difficult to differentiate our products through design, styling, finish and other techniques.

## If we fail to anticipate and respond to changes in consumer tastes and fashion trends, our sales and earnings may decline.



 decreases in earnings

## We are subject to litigation and environmental regulations that could adversely impact our sales and earnings





 incur substantial costs as a result of noncompliance with or liability for cleanup or other costs or damages under environmental laws or other regulations.

## We must comply with a number of governmental regulations applicable to our business, and changes in those regulations could adversely affect our business.







## ITEM 2. PROPERTIES

 following is a list of our principal administrative, manufacturing and distribution facilities. The manufacturing facilities and distribution centers are organized by segment.

| Location | Principal Use | Approx. <br> Total Area $\text { (Sq. Ft. })$ | Expiration of Lease (1) |
| :---: | :---: | :---: | :---: |
| - Administrative: |  |  |  |
| High Point, North Carolina | Upholstery fabric division offices and corporate headquarters | 29,812 | 2025 |
| - Mattress Fabrics: |  |  |  |
| Stokesdale, North Carolina | Manufacturing, distribution, and division offices | 230,000 | Owned |
| Stokesdale, North Carolina (2) | Warehouse | 30,800 |  |
| High Point, North Carolina (2) | Manufacturing | 63,522 |  |
| High Point, North Carolina | Warehouse and offices | 65,886 | 2014 |
| St. Jerome, Quebec, Canada | Manufacturing | 202,500 | Owned |
| - Upholstery Fabrics: |  |  |  |
| Anderson, South Carolina | Manufacturing | 99,000 | Owned |
| Burlington, North Carolina | Finished goods distribution | 67,330 | 2012 |
| Shanghai, China | Manufacturing and offices | 69,000 | 2013 |
| Shanghai, China | Manufacturing and warehousing | 90,000 | 2015 |
| Shanghai, China | Manufacturing and warehousing | 101,632 | 2013 |
| Shanghai, China | Warehouse | 12,917 | 2013 |
| Poznan, Poland | Finished goods distribution | 26,160 | 2015 |

(1) Includes all options to renew
(2) This lease agreement is currently on a month to month basis.

We believe that our facilities are in good condition, well-maintained and suitable and adequate for present utilization. In the upholstery fabrics segment, we have the ability to source upholstery fabric from outside suppliers to meet current and expected demand trends and further increase our output of finished goods. This ability to source upholstery fabric is part of our long-term strategy to have a low-cost platform that is scalable, but not capital intensive. In the mattress fabrics segment, management has estimated that it is currently performing at near capacity. In response, we had capital expenditures of $\$ 17.2$ million in fiscal 2012, 2011 and 2010 for modernizing and expanding our woven and knit capacities. Also, we have the ability to source additional mattress fabric from outside suppliers to further increase our ultimate output of finished goods.

A lawsuit was filed against us and other defendants (Chromatex, Inc., Rossville Industries, Inc., Rossville Companies, Inc. and Rossville Investments, Inc.) on February 5, 2008 in United States District Court for the Middle District of Pennsylvania. The plaintiffs are Alan Shulman, Stanley Siegel, Ruth Cherenson as Personal Representative of Estate of Alan Cherenson, and Adrienne Rolla and M.F. Rolla as Executors of the Estate of Joseph Byrnes. The plaintiffs were partners in a general partnership that formerly owned a manufacturing plant in West Hazleton, Pennsylvania (the "Site"). Approximately two years after this general partnership sold the Site to defendants Chromatex, Inc. and Rossville Industries, Inc., we leased and operated the Site as part of our Rossville/Chromatex division. The lawsuit involves court judgments that have been entered against the plaintiffs and against defendant Chromatex, Inc. requiring them to pay costs incurred by the United States Environmental Protection Agency ("USEPA") responding to environmental contamination at the Site, in amounts approximating $\$ 8.6$ million, plus unspecified future environmental costs. We understand that the USEPA's costs now exceed $\$ 13$ million, but are not expected to increase significantly in the future. Neither USEPA nor any other governmental authority has asserted any claim against us on account of these matters. The plaintiffs seek contribution from us and other defendants and a declaration that the company and the other defendants are responsible for environmental response costs under environmental laws and certain agreements. The plaintiffs also assert that we tortiously interfered with contracts between them and other defendants in the case and diverted assets to prevent the plaintiffs from being paid monies owed to them. We do not believe we have any liability for the matters described in this litigation and intend to defend ourselves vigorously. In addition, we have an indemnification agreement with certain other defendants in the litigation pursuant to which the other defendants agreed to indemnify us for any damages we incur as a result of the environmental matters that are the subject of this litigation, although it is unclear whether the indemnitors have significant assets at this time. Since the loss is not probable and cannot be estimated, no reserve has been recorded.

ITEM 4. MINE SAFETY DISCLOSURE
Not applicable.

# ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED 

 STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES
## Registrar and Transfer Agent

Computershare Trust Company, N.A.
c/o Computershare Investor Services
Post Office Box 43078
Providence, Rhode Island 02940-3078
(800) 254-5196
(781) 575-2879 (Foreign shareholders)
www.computershare.com/investor

## Stock Listing

 holders of record and an estimate of individual participants represented by security position listings.

## Analyst Coverage

These analysts cover Culp, Inc.:
Raymond, James \& Associates - Budd Bugatch, CFA

Value Line - Craig Sirois
Sidoti \& Company, LLC - Steve Shaw
Dividends and Share Repurchases; Sales of Unregistered Securities

Share Repurchases

## ISSUER PURCHASES OF EQUITY SECURITIES

|  | (a) | (b) | (c) | (d) |
| :---: | :---: | :---: | :---: | :---: |
| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1) (2) |
| January 30, 2012 to March 4, 2012 | - | \$ - | - | \$1,617,983 |
| March 5, 2012 to April 1, 2012 | - | \$ - | - | \$1,617,983 |
| April 2, 2012 to April 29, 2012 | - | \$ - | - | \$1,617,983 |
| Total | - | \$ - | - | \$1,617,983 |

 expenditure of an additional $\$ 2.0$ million (a cumulative total of $\$ 7.0$ million) for the repurchase of our common stock. The amounts determined in column (d) above are based on the cumulative authorized amount of $\$ 7.0$ million as of August 29, 2011.
 acquire up to $\$ 7.0$ million of our common stock noted in footnote 1 above.

## Dividends

We did not pay any cash dividends during fiscal 2012, 2011, and 2010.

 approval and may be adjusted at the board's discretion as business needs or market conditions change.

## Sales of Unregistered Securties

There were no sales of unregistered securities during fiscal 2012, 2011, or 2010.

## Performance Comparison


 \& Poor's 500 Index.

The graph assumes an initial investment of $\$ 100$ at the end of fiscal 2007 and the reinvestment of all dividends during the periods identified.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*
Among Culp, Inc., the S\&P 500 Index, and Hemscott Textile Industrial Group


* $\$ 100$ invested on $4 / 30 / 07$ in stock or index, including reinvestment of dividends.

Fiscal year ending April 30 .
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## Market Information

See Item 6, Selected Financial Data, and Selected Quarterly Data in Item 8, for market information regarding the company's common stock.

|  |  | fiscal |  | fiscal |  | fiscal |  | fiscal |  | fiscal |  | percent change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (amounts in thousands) |  | 2012 |  |  |  |  |  |  |  |  |  | 2012/2011 |  |
| INCOME (LOSS) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| STATEMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| DATA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| net sales | \$ | 254,443 |  | 216,806 |  | 206,416 |  | 203,938 |  | 254,046 |  | 17.4 | \% |
| cost of sales (5) |  | 214,711 |  | 179,966 |  | 167,639 |  | 179,286 |  | 220,887 |  | 19.3 |  |
| gross |  |  |  |  |  |  |  |  |  |  |  |  |  |
| profit |  | 39,732 |  | 36,840 |  | 38,777 |  | 24,652 |  | 33,159 |  | 7.9 |  |
| selling, general, and |  |  |  |  |  |  |  |  |  |  |  |  |  |
| administrative |  |  |  |  |  |  |  |  |  |  |  |  |  |
| expenses (5) |  | 25,026 |  | 21,069 |  | 22,805 |  | 19,751 |  | 23,973 |  | 18.8 |  |
| restructuring expense (credit) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (5) |  | - |  | 28 |  | (370 | ) | 9,471 |  | 886 |  | (100.0 | ) |
| income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| from |  |  |  |  |  |  |  |  |  |  |  |  |  |
| operations |  | 14,706 |  | 15,743 |  | 16,342 |  | (4,570 | ) | 8,300 |  | (6.6 | ) |
| interest expense |  | 780 |  | 881 |  | 1,314 |  | 2,359 |  | 2,975 |  | (11.5 | ) |
| interest income |  | (508 | ) | (240 | ) | (116 | ) | (89 | ) | (254 | ) | 111.7 |  |
| other expense |  | 236 |  | 40 |  | 828 |  | 43 |  | 736 |  | 490.0 |  |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \(\quad\)\begin{tabular}{l} 
income \\
(loss) \\
before \\
income \\
taxes
\end{tabular}
income taxes \& \& \[
\begin{array}{r}
14,198 \\
902 \\
\hline
\end{array}
\] \& \[
\begin{aligned}
\& 15,062 \\
\& (1,102
\end{aligned}
\] \& ) \& \[
\begin{array}{r}
14,316 \\
1,128 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
6,883 \\
31,959 \\
\hline
\end{array}
\] \& ) \& \[
\begin{array}{r}
4,843 \\
(542 \\
\hline
\end{array}
\] \& ) \& \[
\begin{array}{r}
(5.7 \\
\text { N.M. }
\end{array}
\] \& ) \\
\hline net income (loss) \& \$ \& 13,296 \& 16,164 \& \& 13,188 \& (38,842 \& ) \& 5,385 \& \& (17.7 \& ) \\
\hline depreciation (6) \& \$ \& 4,865 \& 4,372 \& \& 4,010 \& 6,712 \& \& 5,548 \& \& 11.3 \& \\
\hline weighted average shares outstanding weighted average shares outstanding, assuming dilution \& \& 12,711
12,866 \& 12,959
13,218 \& \& 12,709
13,057 \& 12,651
12,651 \& \& 12,624
12,765 \& \& \((1.9\)

$(2.7$ \& )
) <br>

\hline | PER SHARE DATA |
| :--- |
| net income (loss) |
| per share - basic |
| net income (loss) |
| per share - |
| diluted | \& \$ \& 1.05

1.03 \& 1.25
1.22 \& \& 1.04

1.01 \& $$
\begin{aligned}
& (3.07 \\
& \\
& (3.07 \\
& \hline
\end{aligned}
$$ \& )

) \& 0.43
0.42 \& \& (16.1
(15.5 \& )
) <br>
\hline book value \& \$ \& 7.00 \& 6.06 \& \& 4.83 \& 3.76 \& \& 6.83 \& \& 15.5 \& <br>
\hline
\end{tabular}

## BALANCE SHEET

## DATA

operating

| (4) | \$ | 30,596 | 23,921 | 22,979 | 23,503 | 38,368 | 27.9 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| property, plant and equipment, |  |  |  |  |  |  |  |  |
| net |  | 31,279 | 30,296 | 28,403 | 24,253 | 32,939 | 3.2 |  |
| total assets |  | 144,716 | 130,051 | 112,598 | 95,294 | 148,029 | 11.3 |  |
| capital expenditures |  | 5,919 | 6,302 | 7,397 | 3,160 | 6,928 | (6.1 | ) |
| long-term debt, current maturities of long-term debt and line of credit |  |  |  |  |  |  |  |  |
| (1) shareholders' |  | 10,012 | 11,547 | 11,687 | 16,368 | 21,423 | (13.3 | ) |
| equity capital employed |  | 89,000 | 80,341 | 63,047 | 48,031 | 86,359 | 10.8 |  |
| (3) |  | 67,887 | 62,521 | 57,296 | 56,659 | 75,036 | 8.6 |  |

## RATIOS \& OTHER

## DATA



| low | 7.05 | 6.56 | 3.50 | 1.30 | 6.12 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| close | 11.05 | 10.08 | 11.94 | 4.40 | 7.53 |
| $\mathrm{P} / \mathrm{E}$ ratio (2) |  |  |  |  |  |
| high | 11 | 12 | 17 | N.M. | 29 |
| low | 7 | 5 | 3 | N.M. | 15 |
| daily average |  |  |  |  |  |
| (shares) | 30.6 | 58.0 | 80.1 | 19.2 | 38.3 |

(1) Debt includes long-term and current maturities of long-term debt and line of credit.
(2) $\mathrm{P} / \mathrm{E}$ ratios based on trailing 12 -month net income per share.
 stockholders' equity, offset by cash and cash equivalents, short-term investments, current and noncurrent deferred income tax assets, and income taxes receivable.
(4) Operating working capital for this calculation is accounts receivable and inventories, offset by accounts payable-trade and capital expenditures.
(5) The company incurred restructuring and related charges (credits) in fiscal 2008 through 2011. See note 2 of the company's consolidated financial statements.
(6) Includes accelerated depreciation of $\$ 2.1$ in fiscal 2009. No accelerated depreciation was recorded in fiscal 2012, 2011, 2010 , and 2008.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF

The following analysis of the financial condition and results of operations should be read in conjunction with the consolidated financial statements and notes attached thereto.

## General

Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Fiscal 2012, 2011 and 2010 each included 52 weeks. Our operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources, and sells fabrics to bedding manufacturers. The upholstery fabrics segment sources, manufacturers and sells fabrics primarily to residential and commercial (contract) furniture manufacturers.

We evaluate the operating performance of our segments based upon income from operations before restructuring and related charges (credits), certain unallocated corporate expenses, and other nonrecurring items. Cost of sales in both segments include costs to manufacture or source our products, including costs such as raw material and finished goods purchases, direct and indirect labor, overhead and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers and all costs related to being a public company. Segment assets include assets used in the operation of each segment and primarily consist of accounts receivable, inventories, and property, plant and equipment. The mattress fabrics segment also includes in segment assets, assets held for sale, goodwill, and non-compete agreements associated with certain acquisitions. The upholstery fabrics segment also includes assets held for sale in segment assets.

## Executive Summary

Net sales were $\$ 254.4$ million in fiscal 2012, an increase of $17.4 \%$, compared with $\$ 216.8$ million for fiscal 2011. Also, net sales were $\$ 75.7$ million in the fourth quarter of fiscal 2012 , an increase of $25.4 \%$, compared with $\$ 60.4$ million in the fourth quarter of fiscal 2011. The $\$ 75.7$ million reported in the fourth quarter of fiscal 2012 is the highest quarterly net sales level in eight years. These results reflect improved industry demand and the benefits of our outstanding design capabilities and lean global manufacturing platform.

Income before income taxes was $\$ 14.2$ million in fiscal 2012, a decrease of $5.7 \%$ compared with $\$ 15.1$ million in fiscal 2011. Despite the increase in net sales, income before income taxes declined primarily because of significant increases in raw material costs in both business segments and higher selling, general, and administrative expenses (SG\&A). To help partially offset the increased raw material costs, we implemented price increases in both business segments. While the increased raw material costs affected our operating margins for the full fiscal year for 2012, raw material prices stabilized in the fourth quarter of fiscal 2012.

SG\&A was higher in fiscal 2012 compared to fiscal 2011 due to start-up expenses associated with our Culp Europe operations and an increase in incentive compensation accruals reflecting stronger financial results in relation to pre-established performance targets. SG\&A as a percent of net sales was $9.8 \%$ and $9.7 \%$ in fiscal 2012 and 2011, respectively.

We reported net income of $\$ 13.3$ million, or $\$ 1.03$ per diluted share, in fiscal 2012 compared with net income of $\$ 16.2$ million, or $\$ 1.22$ per diluted share, in fiscal 2011. Net income for fiscal 2012 included income tax expense of $\$ 902,000$ and net income for fiscal 2011 included an income tax benefit of $\$ 1.1$ million. The income tax expense of $\$ 902,000$ in fiscal 2012 includes an income tax benefit of $\$ 4.8$ million for the reduction of our valuation allowance against our U.S. net deferred tax assets. The income tax benefit of $\$ 1.1$ million in fiscal 2011 includes an income tax benefit of $\$ 6.4$ million for the reduction of our valuations allowances against our U.S. and China net deferred tax assets.

At April 29, 2012, our cash and cash equivalents and short-term investments totaled $\$ 31.0$ million compared with $\$ 30.9$ million at May 1, 2011. Our cash and cash equivalents and short-term investments remained unchanged despite common stock repurchases of $\$ 5.4$ million, capital expenditures of $\$ 5.9$ million, long-term debt payments of $\$ 2.4$ million, and working capital spending of $\$ 6.9$ million to meet increasing business needs. Our cash and cash equivalents and short-term investments of $\$ 31.0$ million exceeded our total debt (current maturities of long-term debt, long-term debt, and line of credit) of $\$ 10.0$ million. Our next scheduled significant principal payment of $\$ 2.2$ million is due August 2012.

During fiscal 2012, our board of directors authorized the expenditure of up to $\$ 7.0$ million for the repurchase of shares of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, and through plans established under the Securities Exchange Act Rule 10b5-1. The amount of shares purchased and the timing of such purchases is based on working capital requirements, market and general business conditions and other factors including alternative investment opportunities. Since the initial authorization of this program on June 16, 2011, we repurchased approximately 624,000 shares of our common stock at a cost of $\$ 5.4$ million through April 29, 2012.

On June 13, 2012, we announced that our board of directors approved a new authorization to repurchase up to $\$ 5.0$ million of our common stock. This action replaces the authorization to acquire up to $\$ 7.0$ million of our common stock noted above.

On June 13 , 2012, we announced that our board of directors approved the payment of a quarterly cash dividend of $\$ 0.03$ per share to be paid on or about July 16 , 2012, to shareholders of record as of the close of business on July 2, 2012. Our last dividend payment was over eleven years ago. We anticipate paying a cash dividend each quarter, with expected payment dates in October, January, April, and July. Future dividend payments are subject to board approval and may be adjusted at the board's discretion as business needs or market conditions change.

## Results of Operations

The following table sets forth certain items in our consolidated statements of net income as a percentage of net sales.


* Calculated as a percentage of income before income taxes.

The tables on the following two pages set forth the company's statements of operations by segment for the fiscal years ended April 29, 2012, May 1, 2011, and May 2 , 2010.

## (Amounts in thousands)

TWELVE MONTHS ENDED (UNAUDITED)


Depreciation by
Segment
Mattress Fabrics Upholstery Fabrics Subtotal

| $\$$ | 4,275 |
| ---: | ---: |
|  | 590 |


| 3,820 |
| ---: |
| 552 |
| 4,372 |


| 11.9 | $\%$ |
| ---: | ---: |
| 6.9 | $\%$ |
| 11.3 | $\%$ |

Notes:
(1) The $\$ 77$ represents employee termination benefits associated with our Anderson, SC plant facility.
(2) This $\$ 28$ represents an impairment charge of $\$ 28$ related to equipment associated with the upholstery fabrics segment that is classified as held for sale, a charge of $\$ 24$ for lease termination and other exit costs, offset by a credit of $\$ 14$ for employee termination benefits, and a credit of $\$ 10$ for sales proceeds received on equipment with no carrying value.
(Amounts in thousands)
TWELVE MONTHS ENDED (UNAUDITED)

| Net Sales by Segment | TWELVE MONTHS ENDED (UNAUDITED) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amounts |  |  |  |  |  |  |  | Percent of Total Sales |  |  |  |
|  | May 1, |  |  | May 2, |  |  |  |  |  |  | May 2, |  |
|  | 2011 |  |  | 2010 |  | (Under) |  |  | 2011 |  | 2010 |  |
| Mattress Fabrics | \$ | 122,431 |  | 114,848 |  | 6.6 | \% |  | 56.5 | \% | 55.6 | \% |
| Upholstery Fabrics |  | 94,375 |  | 91,568 |  | 3.1 | \% |  | 43.5 | \% | 44.4 | \% |
| Net Sales | \$ | 216,806 |  | 206,416 |  | 5.0 | \% |  | 100.0 | \% | 100.0 | \% |
| Gross Profit bySegment |  |  |  |  |  |  |  |  |  |  |  |  |
| Mattress Fabrics | \$ | 23,248 |  | 23,652 |  | (1.7 | ) \% |  | 19.0 | \% | 20.6 | \% |
| Upholstery Fabrics |  | 13,592 |  | 15,183 |  | (10.5 | ) \% |  | 14.4 | \% | 16.6 | \% |
| Subtotal |  | 36,840 |  | 38,835 |  | (5.1 | ) \% |  | 17.0 | \% | 18.8 | \% |
| Restructuring related charges |  | - |  | (58 | (2) | (100.0 | ) \% |  | 0.0 | \% | (0.0 | ) \% |
| Gross Profit | \$ | 36,840 |  | 38,777 |  | (5.0 | ) \% |  | 17.0 | \% | 18.8 | \% |
| Selling, General <br> and <br> Administrative <br> expenses by <br> Segment <br> Percent of Sales |  |  |  |  |  |  |  |  |  |  |  |  |
| Mattress Fabrics | \$ | 7,875 |  | 8,178 |  | (3.7 | ) \% |  | 6.4 | \% | 7.1 | \% |
| Upholstery Fabrics |  | 9,233 |  | 9,227 |  | 0.1 | \% |  | 9.8 | \% | 10.1 | \% |
| Unallocated |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate expenses |  | 3,961 |  | 5,400 |  | (26.6 | ) \% |  | 1.8 | \% | 2.6 | \% |
| Subtotal | \$ | 21,069 |  | 22,805 |  | (7.6 | ) \% |  | 9.7 | \% | 11.0 | \% |
| Operating Income (loss) by Segment |  |  |  |  |  |  |  |  | Operating Income (Loss) Margin |  |  |  |
| Mattress Fabrics | \$ | 15,373 |  | 15,474 |  | (0.7 | ) \% |  | 12.6 | \% | 13.5 | \% |
| Upholstery Fabrics |  | 4,359 |  | 5,956 |  | (26.8 | ) \% |  | 4.6 | \% | 6.5 | \% |
| Unallocated corporate expenses |  | (3,961 |  | (5,400 |  | (26.6 | ) \% |  | (1.8 | ) \% | (2.6 | ) \% |
| Subtotal |  | 15,771 |  | 16,030 |  | (1.6 | ) \% |  | 7.3 | \% | 7.8 | \% |
| Restructuring and related (charges) credit |  | (28 | (1) | 312 | (3) | N.M. |  | (4) | (0.0 | ) \% | 0.2 | \% |
| Operating income | \$ | 15,743 |  | 16,342 |  | (3.7 | ) \% |  | 7.3 | \% | 7.9 | \% |

Depreciation by
Segment

Mattress Fabrics Upholstery Fabrics Subtotal

| $\$$ | 3,820 |
| :---: | ---: |
|  | 552 |
| $\$$ | 4,372 |


| 10.5 | \% |
| ---: | ---: |
| 0.0 | $\%$ |
| 9.0 | \% |

Notes:
(1) This $\$ 28$ represents an impairment charge of $\$ 28$ related to equipment associated with the upholstery fabrics segment that is classified as held for sale, and a charge of $\$ 24$ for lease termination and other exit costs, offset by a credit of $\$ 14$ for employee termination benefits, and a credit of $\$ 10$ for sales proceeds received on equipment with no carrying value.
(2) The $\$ 58$ represents a restructuring related charge of $\$ 108$ for other operating costs associated with closed plant facilities, offset by a credit of $\$ 50$ for the sale of inventory previously reserved for.
(3) The $\$ 312$ restructuring credit of $\$ 186$ for employee termination benefits, a credit of $\$ 170$ for sales proceeds received on equipment with no carrying value, a credit of $\$ 50$ fo the sale of inventory previously reserved for, a credit of $\$ 14$ for lease termination and other exit costs, offset by a charge of $\$ 108$ for other operating costs associated with closed plant facilities.
(4) N.M. - Not meaningful.

## Mattress Fabrics Segment

## Net Sales







 noted below.

Sales and Marketing Initiatives



 of sewn mattress covers.


 sewn products are a different business than our current normal operations and do not require large investments in plant and equipment. Lava is not required to invest capital into the Company.
 business gradually to protect our investment as we learn what types of products and volume meet demand trends.

 2012 and 2011, respectively.


 the full fiscal year for 2012, raw material prices stabilized in the fourth quarter of fiscal 2012.

Segment Assets
 2012, accounts receivable and inventory totaled $\$ 29.9$ million, compared to $\$ 25.5$ million at May 1,2011 . This change reflects the net sales increase in the fourth quarter of fiscal 2012 noted above.


 million.

 for sale totaled $\$ 15,000$.

## Upholstery Fabrics Segment

## Net Sales






Net sales of upholstery fabric produced outside our U.S. manufacturing operations were $88 \%$ of total upholstery fabric net sales in fiscal 2012, of which $85 \%$ and $3 \%$ were generated from our operations located in China and Poland, respectively. Net sales of upholstery fabric produced outside our U.S. manufacturing operations were $86 \%$ of total upholstery fabric net sales in fiscal 2011, of which primarily all of these net sales were generated from our operations located in China. Net sales of upholstery fabrics produced outside our U.S. manufacturing operations were $\$ 95.5$ million in fiscal 2012 , of which $\$ 92.5$ million and $\$ 3.0$ million were generated from our operations located in China and Poland, respectively. Net sales of upholstery fabrics produced outside our U.S. manufacturing operations were $\$ 81.2$ million in fiscal 2011, of which primarily all of these net sales were generated from our operations located in China.

Net sales of U.S.-produced upholstery fabrics were $\$ 13.4$ million or $12 \%$ of total upholstery fabric net sales in fiscal 2012 compared with $\$ 13.2$ million or $14 \%$ of total upholstery fabric net sales in fiscal 2011.

Our increase in net sales was primarily driven by growth of our China produced fabrics, as this platform has played a significant role in our global development in fiscal 2012, with increased net sales to key customers located in the U.S., the local China market, and other international customers.

In the third quarter of fiscal 2011, we established a wholly-owned subsidiary called Culp Europe in Poland, and we continued to make progress in the development of this operation in fiscal 2012. We have been encouraged by the initial response from several of the largest furniture manufacturers and retailers in Europe. During fiscal 2012, Culp Europe accounted for 3\% of our total upholstery fabric net sales, and we expect this percentage to increase further over the next fiscal year. While we experienced a small operating loss for this operation during fiscal 2012 due to start-up costs, we expect this subsidiary to be more profitable in fiscal 2013.

Also, we are pleased with the sales and profit improvement during the fourth quarter of fiscal 2012 from our U.S. operation, with increased demand for both velvet and woven texture fabrics. We have struggled for several years with declining sales and low profitability with this operation. However, we felt it was strategically important to keep one U.S. upholstery fabric operation. Our actions in the second quarter of fiscal 2012 to align our U.S. capacity with expected demand and increase prices had a favorable impact on profitability. We reported net sales of $\$ 4.1$ million in the fourth quarter of fiscal 2012 from our U.S. operation, an increase of $44 \%$ from $\$ 2.9$ million in the second quarter of fiscal 2012 . We are also encouraged by new placements with our U.S. produced fabrics and are expecting future sales growth and profitability in the first quarter of fiscal 2013. We are cautiously optimistic about our long-term prospects with this operation.

Gross Profit and Operating Income
Gross profit was $\$ 15.0$ million in fiscal 2012, or $13.8 \%$ of net sales, compared with $\$ 13.6$ million, or $14.4 \%$ of net sales, in fiscal 2011. SG\&A expenses were $\$ 11.5$ million, or $10.5 \%$ of net sales in fiscal 2012 compared with $\$ 9.2$ million, or $9.8 \%$ in fiscal 2011. Operating income was $\$ 3.5$ million in fiscal 2012, a decrease of $19 \%$ compared with $\$ 4.4$ million in fiscal 2011. Operating margins were $3.2 \%$ and $4.6 \%$ of net sales for fiscal 2012 and 2011, respectively.

Our gross profit and operating margins were affected by higher raw material costs. As a result, we implemented customer price increases starting in the fourth quarter of fiscal 2011 which continued in fiscal 2012. In addition, our gross profit and operating margins were affected by lower profitability in our U.S. velvet product line in the first half of fiscal 2012. In response, we aligned our U.S. capacity with expected demand and increased prices. As a result of these actions, our U.S. upholstery operation returned to profitability during the third quarter and continued to be profitable through the fourth quarter of fiscal 2012.

In addition, operating margins were affected by increased SG\&A expenses due to start-up expenses associated with our Culp Europe operation and an increase in incentive compensation accruals reflecting stronger financial results in relation to pre-established performance targets.


 in the fourth quarter of fiscal 2012.

Segment Assets
Segment assets consist of accounts receivable, inventory, property, plant and equipment, and assets held for sale.
 2011, assets held for sale totaled $\$ 60,000$.

 of $\$ 184,000$, and located in Poland of $\$ 56,000$.

Other Income Statement Categories

 stronger financial results in relation to pre-established performance targets. SG\&A as a percent of net sales was $9.8 \%$ and $9.7 \%$ in fiscal 2012 and 2011 , respectively.

Interest Expense (Income) -- Interest expense was \$780,000 for fiscal 2012 compared with $\$ 881,000$ for fiscal 2011. This trend reflects lower outstanding balances on our long-term debt.
 throughout fiscal 2012 compared to fiscal 2011

 Although we will continue to try to maintain this natural hedge, there is no assurance that we will be able to continue to do so in future reporting periods.



 rate to be applied to a timing difference is determined to be appropriate, it will affect the provision for income taxes during the period that the determination is made.

## Effective Income Tax Rate

 expense, in fiscal 2011. The income tax expense for fiscal 2012 is different from the amount obtained by applying our statutory rate of $34 \%$ to income before income taxes for the following reasons:
 associated with our U.S. operations. This income tax benefit of $\$ 3.7$ million represents a $\$ 4.2$ million income tax benefit pertaining to a change in judgment about the future realization of our U.S. net deferred tax assets, offset by an income tax charge of $\$ 477,000$ associated with the realization of our U.S. loss carryforwards from fiscal 2012 pre-tax income.
 States.

- The income tax rate increased $6 \%$ for an increase in unrecognized tax benefits.
- The income tax rate increased $1.4 \%$ for non-deductible stock-based compensation expense and other miscellaneous items.

The income tax benefit for fiscal 2011 is different from the amount obtained by applying our statutory rate of $34 \%$ to income before income taxes for the following reasons:
 associated with our U.S. and China operations. This income tax benefit of $\$ 6.4$ million represents a $\$ 2.8$ million realization of U.S. loss carryforwards associated with fiscal 2011 pre-tax income from our U.S. operations, a $\$ 2.3$ million adjustment pertaining to a change in judgment about the future realization of our U.S. net deferred tax assets, and a $\$ 1.3$ million adjustment pertaining to a change in judgment about the future realization of our China net deferred tax assets.
 States.
 commencing with our fiscal 2011 tax year. Our Canadian income tax returns were filed in Canadian dollars for fiscal years prior to fiscal 2011. This adjustment totaled $\$ 315,000$ and represented a discrete event in which the full tax effects were recorded in the first quarter and the full year of fiscal 2011.

- The income tax rate increased $9 \%$ for an increase in unrecognized tax benefits.
- The income tax rate increased $0.7 \%$ for non-deductible stock-based compensation expense and other miscellaneous items.

Deferred Income Taxes - Valuation Allowance

## Summary.




 2011, respectively. At April 29, 2012 and May 1, 2011, no valuation allowance was recorded against our net deferred tax assets associated with our operations located in China and Poland.

## United States

 million at April 29, 2012 and May 1, 2011, respectively.

Fiscal 2011


 profit-improvement and restructuring plans were realized and the full operational effects of the acquisitions associated with the company's mattress fabric operations located in the U.S.
 associated with our U.S. operations. Based on these economic conditions, we believed it was too uncertain to project pre-tax income associated with our U.S. operations after fiscal 2012.

 taxable income in fiscal 2012 that was expected to reduce our U.S. loss carryforwards.

## Fiscal 2012





 industry. Collectively these developments increased our confidence in forecasting U.S. taxable income through fiscal 2014 in the second quarter of fiscal 2012.

Although our U.S. operations' financial results continued to improve through the second quarter of fiscal 2012, the significant uncertainty in the overall economic climate also continued. As a result, to forecast medium and long-term financial results associated with our U.S. operations remained difficult. Since it will take a significant period of time for our U.S. operations to realize its U.S. net deferred income tax assets based on earned and forecasted U.S. pre-tax income levels, we believe it was too uncertain to project U.S. pre-tax income levels associated with our U.S. operations after fiscal 2014 that support a "more likely than not" assertion at the end of our second quarter of fiscal 2012.

These trends continued through the fourth quarter of fiscal 2012 and, as a result, we maintain our position that we can forecast U.S. taxable income through fiscal 2014. Our mattress fabric operations had net sales totaling $\$ 145.5$ million in fiscal 2012 compared with $\$ 122.4$ million in fiscal 2011. In addition our mattress fabric operations reported operating income of $\$ 15.8$ million in fiscal 2012 compared with $\$ 15.4$ million in fiscal 2011.

Based on this positive and negative evidence noted above, we recorded a partial valuation allowance of $\$ 12.8$ million at April 29, 2012, against the net deferred tax assets associated with our U.S. operations that are expected to reverse beyond fiscal 2014. Accordingly, we recognized an income tax benefit of $\$ 4.4$ million in the second quarter of fiscal 2012 for the reduction in this valuation allowance for estimated U.S. taxable income in fiscal years 2013 and 2014 that is expected reduce our U.S. loss carryfowards. In the fourth quarter of fiscal 2012, we booked an income tax charge of \$211,000 due to a change in our estimate of U.S. taxable income in fiscal years 2013 and 2014 that was made in the second quarter of fiscal 2012.

## China

Our net deferred tax asset regarding our China operations primarily pertains to the book versus tax basis difference associated with our China operation's fixed assets. This book versus tax basis difference resulted from our impairment losses and fixed asset write-downs associated with our September 2008 upholstery fabrics restructuring plan. In order for this net deferred tax asset to have been realized, our China operations must have had sufficient pre-tax income levels to utilize its tax over book depreciation expense. During fiscal 2011, management assessed both positive and negative evidence and concluded that there was sufficient positive evidence that our net deferred tax assets regarding our China operations will more likely than not be realized. Due to the favorable results from our restructuring activities and profit improvement plan initiated in the second quarter of fiscal 2009, our China operations became profitable, reporting pre-tax income of $\$ 7.9$ million in fiscal 2011 and fiscal 2010. In addition, our China operations earned pre-tax income of $\$ 10.2$ million over a cumulative three-year period ending May 1, 2011. As a result of the improvement of our China operations' pre-tax income levels that have been demonstrated over a cumulative period of three years, there was sufficient positive evidence that our China operations can provide sufficient pre-tax income levels to utilize its tax over book depreciation expense. Based on this significant positive evidence, we do not have a valuation allowance against our China net deferred tax assets at April 29,2012 and May 1 , 2011, respectively. During fiscal 2011 we recognized an income tax benefit of $\$ 1.3$ million to reduce the valuation allowance of $\$ 1.3$ million recorded at May 2,2010 (the beginning of fiscal 2011).
 Canada. We had income tax payments of $\$ 2.4$ million and $\$ 1.2$ million in fiscal 2012 and 2011, respectively.

## 2011 compared with 2010

Segment Analysis

## Mattress Fabrics Segment

Net Sales

 increases we implemented in the fourth quarter of fiscal 2011 to partially offset increased raw material costs and customer pricing pressure.

## Gross Profit and Operating Income


 2011 and 2010, respectively.
 increased competitive pricing pressure and higher raw material costs that started in the second quarter of fiscal 2011.

Segment Assets
 accounts receivable and inventory totaled $\$ 25.5$ million, compared to $\$ 22.3$ million at May 2,2010 . This was a product of the net sales increase in the fourth quarter of fiscal 2011 noted above.


 million.

 sale totaled $\$ 15,000$ and $\$ 34,000$, respectively.

## U_holstery Fabrics Segment

## Net Sales



 significant increase in the provision for returns, allowances, and discounts in fiscal 2010 that did not recur in fiscal 2011.


 result of our long-term strategy to build a wholly-owned and low-cost business located in China that is scalable, and not capital intensive.

Gross Profit and Operating Income



 remaining U.S. facility experienced weaker performance in fiscal 2011 due to the higher raw material costs as mentioned above and a decrease in net sales of $8 \%$.

Segment Assets
Segment assets consist of accounts receivable, inventory, property, plant and equipment, and assets held for sale.
As of May 1, 2011, and May 2, 2010, accounts receivable and inventory totaled $\$ 23.5$ million. At May 1, 2011, assets held for sale totaled $\$ 60,000$ compared with $\$ 89,000$ at May 2 , 2010 .

 China, respectively.

Other Income Statement Categories


 receivable portfolio.

Interest Expense (Income) -- Interest expense was $\$ 881,000$ for fiscal 2011 compared with $\$ 1.3$ million for fiscal 2010. This trend reflected lower outstanding balances on our long-term debt.
 balances during fiscal 2011 compared with fiscal 2010, and a higher rate of return in fiscal 2011 on short-term investment purchases that did not commence until the third quarter of fiscal 2010.
 Canada and China and our ability to maintain a natural hedge by keeping a balance of our assets and liabilities denominated in Canadian dollars during fiscal 2011.

Income Taxes
 expense, in fiscal 2010. The income tax benefit for fiscal 2011 is different from the amount obtained by applying our statutory rate of $34 \%$ to income before income taxes for the following reasons:

 operations, a $\$ 2.3$ million adjustment pertaining to a change in judgment about the future realization of our U.S. net deferred tax assets, and a $\$ 1.3$ million adjustment pertaining to a change in judgment about the future realization of our China net deferred tax assets.


- The income tax rate was reduced by $2 \%$ for adjustments made to our Canadian deferred tax liabilities associated with our election to file our Canadian income tax returns in U.S. dollars commencing with our fiscal 2011 tax year. Our Canadian income tax returns were filed in Canadian dollars for fiscal years prior to fiscal 2011. This adjustment totaled $\$ 315,000$ and represented a discrete event in which the full tax effects were recorded in the first quarter and the full year of fiscal 2011.
- The income tax rate increased $9 \%$ for an increase in unrecognized tax benefits.
- The income tax rate increased $0.7 \%$ for non-deductible stock-based compensation expense and other miscellaneous items.

Income tax expense for fiscal 2010 is different from the amount obtained by applying our statutory rate of $34 \%$ to income before income taxes for the following reasons:
 This reduction in our valuation allowance was primarily due to U.S. taxable income generated by the repatriation of undistributed earnings from our subsidiaries located in China and the resulting usage of U.S. net operating loss carryforwards. Also, this reduction pertains to the realization on and projected realization of deferred tax assets created from tax versus book depreciation associated with the company's China operations.

 exchange rate in relation to the U.S. dollar and its impact on our income tax provision, we elected to file our Canadian tax returns in U.S. dollars commencing with our fiscal 2011 tax year.


- The income tax rate increased $12 \%$ for the recording of a deferred tax liability for estimated U.S. income taxes that were paid upon repatriation of undistributed earnings from the company's subsidiaries located in China.
- The income tax rate increased $10 \%$ for an increase in unrecognized tax benefits
- The income tax rate increased $2.9 \%$ for non-deductible stock-based compensation expense and other miscellaneous items.


## Handling Costs



 2010.

## Liquidity and Capital Resources

## Liquidity

Our sources of liquidity include cash and cash equivalents, short-term investments, cash flow from operations, and amounts available under our unsecured revolving credit lines. These sources have been adequate for day-to-day operations and capital expenditures. We believe our present cash and cash equivalents and short-term investment balance of $\$ 31.0$ million at April 29 , 2012, cash flow from operations, and current availability under our unsecured revolving credit lines will be sufficient to fund our business needs and fiscal 2013 contractual obligations (see commitments table below).

We have maintained a strong financial position during fiscal 2012. Our cash and cash equivalents and short-term investments totaled $\$ 31.0$ million at April 29, 2012, compared with $\$ 30.9$ million at May 1 , 2011. We were able to maintain a comparable cash and cash equivalents and short-term investment balance at the end of fiscal 2012 compared with the end of fiscal 2011, despite common stock repurchases of $\$ 5.4$ million, capital expenditures of $\$ 5.9$ million, long-term debt payments of $\$ 2.4$ million, and working capital spending of $\$ 6.9$ million to meet increasing business needs.

Our cash and cash equivalents and short-term investment balance of $\$ 31.0$ million exceeded our total debt (current maturities of long-term debt, long-term debt, and line of credit) of $\$ 10.0$ million at the end of fiscal 2012 and represents $35 \%$ of shareholders' equity. Our next major scheduled long-term debt principal payment of $\$ 2.2$ million is due August 2012. As of April 29 , 2012, our lines of credit approximating $\$ 16.0$ million had an outstanding balance of $\$ 889,000$. All of our long-term debt and line of credit agreements are unsecured.

We are currently planning for capital expenditures of $\$ 5.5$ million in fiscal 2013, which primarily pertain to our mattress fabrics segment.
During fiscal 2012, our board of directors authorized the expenditure of up to $\$ 7.0$ million for the repurchase of shares of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, and through plans established under the Securities Exchange Act Rule 10b5-1. The amount of shares purchased and the timing of such purchases is based on working capital requirements, market and general business conditions and other factors including alternative investment opportunities. Since the initial authorization of this program on June 16, 2011, we repurchased approximately 624,000 shares of our common stock at a cost of $\$ 5.4$ million through April 29, 2012.

On June 13, 2012, we announced that our board of directors approved a new authorization to repurchase up to $\$ 5.0$ million of our common stock. This action replaces the authorization to acquire up to $\$ 7.0$ million of our common stock noted above.

On June 13, 2012, we announced that our board of directors approved the payment of a quarterly cash dividend of $\$ 0.03$ per share to be paid on or about July 16 , 2012, to shareholders of record as of the close of business on July 2, 2012. Our last dividend payment was over eleven years ago. We anticipate paying a cash dividend each quarter, with expected payment dates in October, January, April, and July. Future dividend payments are subject to board approval and may be adjusted at the board's discretion as business needs or market conditions change.

Our cash and cash equivalents and short-term investment balance may be adversely affected by factors beyond our control, such as weakening industry demand and delays in receipt of payment on accounts receivable.
 segments for fiscal 2012 compared with fiscal 2011. Days' sales in receivables were 29 days and 30 days during the fourth quarters of fiscal 2012 and 2011 , respectively.
 for fiscal 2012 compared with fiscal 2011. Inventory turns were 6.6 for fiscal 2012 and 2011, respectively.
 purchases in both our business segments for fiscal 2012 compared with fiscal 2011
 May 1, 2011. Operating working capital turnover was 8.9 in fiscal 2012 compared to 8.8 in fiscal 2011.

## Financing Arrangements

Unsecured Term Notes


 defined in the agreement.

We made our first principal payment of \$2.2 million associated with this note agreement on August 11, 2011.

Government of Quebec Loan
 December 1, 2009. The proceeds were used to partially finance capital expenditures at our Rayonese facility located in Quebec, Canada.

Revolving Credit Agreement - United States



 an eighteenth amendment to decrease our revolving loan commitment from $\$ 10.0$ million to $\$ 7.6$ million.
 there were no outstanding letters of credit under this agreement. As of April 29, 2012 and May 1, 2011, there were no borrowings outstanding under the agreement.

Revolving Credit Agreement - China
 September 2, 2012 and has an interest rate determined by the Chinese government. There were no borrowings under this agreement as of April 29 , 2012 and May $1,2011$.

## Revolving Credit Agreement - Europe


 2012). At April 29, 2012, $\$ 889,000$ ( 2.8 million Polish Zloty) was outstanding under this agreement.

Overall

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. At April 29, 2012, the company was in compliance with these financial covenants.
The principal payment requirements for long-term debt during the next four fiscal years are: 2013 - \$2.4 million; 2014 - $\$ 2.3$ million; 2015 - $\$ 2.2$ million; and 2016 - $\$ 2.2$ million.

## Commitments

The following table summarizes our contractual payment obligations and commitments for each of the next five fiscal years (in thousands):

|  | $\underline{2013}$ |  | $\underline{2014}$ | $\underline{2015}$ | $\underline{2016}$ | $\underline{2017}$ | Thereafter | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital expenditures | \$ | 1,191 | - | - | - | - | - | 1,191 |
| Accounts payable capital expenditures |  | 169 | - | - | - | - | - | 169 |
| Operating leases |  | 1,727 | 1,027 | 764 | 449 | 24 | - | 3,991 |
| Interest expense (1) |  | 621 | 402 | 226 | 49 | - | - | 1,298 |
| Line of credit |  | 889 | - | - | - | - | - | 889 |
| Long-term debt principal |  | 2,404 | 2,319 | 2,200 | 2,200 | - | - | 9,123 |
| Total (2) | \$ | 7,001 | 3,748 | 3,190 | 2,698 | 24 | - | 16,661 |

## Note: Payment Obligations by End of Each Fiscal Year

(1) Interest expense includes interest incurred on long-term debt and line of credit.



 state net operating loss carryforwards.



We are currently planning for capital expenditures of $\$ 5.5$ million in fiscal 2013, which primarily pertain to our mattress fabrics segment.

 expenditures and expectations for related depreciation expense.

Accounts Payable - Capital Expenditures
 required to be paid in full during fiscal 2013.

## Inflation


 of our business segments during fiscal years 2012 and 2011.

## Critical Accounting Policies



 condition and results of operations.



 customers within the mattress fabrics segment represented more than $10 \%$ of consolidated accounts receivable at April 29, 2012.


 the consolidated financial statements, it is possible that we could experience additional unexpected credit losses.

The reserve balance for doubtful accounts was $\$ 567,000$ and $\$ 776,000$ at April 29, 2012 and May 1, 2011, respectively.
 inventory, the increasing availability of low cost imports and the gradual shifts in consumer preferences expose the company to markdowns of inventory.



 consolidated financial statements, significant unanticipated changes in demand or changes in consumer tastes and preferences could result in additional excess and obsolete inventory in the future.

The reserve for inventory markdowns was $\$ 2.0$ million and $\$ 1.8$ million at April 29, 2012 and May 1, 2011, respectively.




 assessment, we determined that our goodwill is not impaired using a more likely than not standard.

The company's goodwill at April 29, 2012, of $\$ 11.5$ million relates to the mattress fabrics segment.

Although we believe we have based the impairment testing on reasonable estimates and assumptions, the use of different estimates and assumptions could result in materially different results.

 deferred income taxes of a change in tax rates is recognized in income (loss) in the period that includes the enactment date.



 2012 and May 1, 2011, no valuation allowance was recorded against our net deferred tax assets associated with our operations located in China and Poland.

Refer to Note 10 located in the notes to the consolidated statements for disclosures regarding our assessment of our recorded valuation allowance as of April 29, 2012 and May 1, 2011, respectively.


 tax positions and in the estimation of penalties and interest on uncertain tax positions.
 long-term, respectively, in the accompanying consolidated balance sheets.

## Adoption of New Accounting Pronouncements

Refer to Note 1 located in the notes to the consolidated statements for recently adopted accounting pronouncements for fiscal 2012.

## Recently Issued Accounting Standards

Refer to Note 1 located in the notes to the consolidated statements for recently issued accounting pronouncements for fiscal 2013.

We are exposed to market risk from changes in interest rates on our revolving credit lines. At April 29, 2012, our U.S. revolving credit agreement provides for a pricing matrix to determine the interest rate payable on loans made under this agreement. Our revolving credit line associated with our China subsidiaries bears interest at a rate determined by the Chinese government. At April 29, 2012, there were no borrowings outstanding under our U.S. and China revolving credit lines. On January 17, 2012, we entered into an unsecured credit agreement associated with our operations located in Poland that bears interest at WIBOR (Warsaw Interbank Offered Rate) plus $2 \%$. At April 29, 2012, $\$ 889,000$ was outstanding under this agreement and this amount is required to be paid in full by January 15 , 2013, when this agreement expires.

We are not exposed to market risk from changes in interest rates on our long-term debt. Our unsecured term notes have a fixed interest rate of $8.01 \%$ and the loan associated with the Government of Quebec is non-interest bearing.

We are exposed to market risk from changes in the value of foreign currencies for our subsidiaries domiciled in China, Canada, and Poland. We try to maintain a natural hedge by keeping a balance of our assets and liabilities denominated in the local currencies of our subsidiaries domiciled in Canada and Europe, although there is no assurance that we will be able to continually maintain this natural hedge. Our foreign subsidiaries use the U.S. dollars as their functional currency. A substantial portion of the company's imports purchased outside the U.S. are denominated in U.S. dollars. A $10 \%$ change in the above exchange rates at April 29, 2012, would not have had a significant impact on our results of operations or financial position.

## ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS

## AND SUPPLEMENTARY DATA

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## Board of Directors and Shareholders of

Culp, Inc.:

 management. Our responsibility is to express an opinion on these financial statements based on our audits.


 our audits provide a reasonable basis for our opinion.



 expressed an unqualified opinion.
/s/ GRANT THORNTON LLP

Charlotte, North Carolina
July 12, 2012

## CONSOLIDATED BALANCE SHEETS

| April 29, 2012 and May 1, 2011 (dollars in thousands) | 2012 |  |  | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| current assets: |  |  |  |  |
| cash and cash equivalents | \$ | 25,023 | \$ | 23,181 |
| short-term investments |  | 5,941 |  | 7,699 |
| accounts receivable, net |  | 25,055 |  | 20,209 |
| inventories |  | 36,373 |  | 28,723 |
| deferred income taxes |  | 2,467 |  | 293 |
| assets held for sale |  | 15 |  | 75 |
| income taxes receivable |  | - |  | 79 |
| other current assets |  | 1,989 |  | 2,376 |
| total current assets |  | 96,863 |  | 82,635 |
| property, plant and equipment, net |  | 31,279 |  | 30,296 |
| goodwill |  | 11,462 |  | 11,462 |
| deferred income taxes |  | 3,205 |  | 3,606 |
| other assets |  | 1,907 |  | 2,052 |
| total assets | \$ | 144,716 | \$ | 130,051 |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| current liabilities: |  |  |  |  |
| current maturities of long-term debt | \$ | 2,404 | \$ | 2,412 |
| line of credit |  | 889 |  | - |
| accounts payable - trade |  | 30,663 |  | 24,871 |
| accounts payable - capital expenditures |  | 169 |  | 140 |
| accrued expenses |  | 9,321 |  | 7,617 |
| accrued restructuring costs |  | 40 |  | 44 |
| deferred income taxes |  | - |  | 82 |
| income taxes payable |  | 642 |  | 646 |
| total current liabilities |  | 44,128 |  | 35,812 |
| income taxes payable - long-term |  | 4,164 |  | 4,167 |
| deferred income taxes |  | 705 |  | 596 |
| long-term debt, less current maturities |  | 6,719 |  | 9,135 |
| total liabilities |  | 55,716 |  | 49,710 |
| commitments and contingencies (notes 11 and 12) |  |  |  |  |
| shareholders' equity: |  |  |  |  |
| preferred stock, $\$ .05$ par value, authorized $10,000,000$ |  |  |  |  |
| common stock, \$. 05 par value, authorized 40,000,000 |  |  |  |  |
| shares, issued and outstanding 12,702,806 at |  |  |  |  |
| April 29, 2012 and 13,264,458 at May 1, 2011 |  | 635 |  | 663 |
| capital contributed in excess of par value |  | 46,056 |  | 50,681 |
| accumulated earnings |  | 42,293 |  | 28,997 |
| accumulated other comprehensive income |  | 16 |  | - |
| total shareholders' equity |  | 89,000 |  | 80,341 |
| total liabilities and shareholders' equity | \$ | 144,716 | \$ | 130,051 |

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF NET INCOME

For the years ended Aprl 29, 2012, May 1, 2011 and May 2, 2010

| (dollars in thousands, except per share data) | 2012 |  | 2011 |  |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net sales | \$ | 254,443 | \$ | 216,806 | \$ | 206,416 |
| cost of sales |  | 214,711 |  | 179,966 |  | 167,639 |
| gross profit |  | 39,732 |  | 36,840 |  | 38,777 |
| selling, general and administrative expenses |  | 25,026 |  | 21,069 |  | 22,805 |
| restructuring expense (credit) (note 2) |  | - |  | 28 |  | (370) |
| income from operations |  | 14,706 |  | 15,743 |  | 16,342 |
| interest expense |  | 780 |  | 881 |  | 1,314 |
| interest income |  | (508) |  | (240) |  | (116) |
| other expense, net |  | 236 |  | 40 |  | 828 |
| income before income taxes |  | 14,198 |  | 15,062 |  | 14,316 |
| income tax expense (benefit) (note 10) |  | 902 |  | $(1,102)$ |  | 1,128 |
| net income | \$ | 13,296 | \$ | 16,164 | \$ | 13,188 |
| net income per share-basic | \$ | 1.05 | \$ | 1.25 | \$ | 1.04 |
| net income per share-diluted | \$ | 1.03 | \$ | 1.22 | \$ | 1.01 |

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

| (dollars in thousands, except common stock shares) <br> For the years ended April 29, 2012 <br> May 1, 2011 and May 2, 2010 | common stock shares |  | $\begin{array}{r} \text { common } \\ \text { stock } \\ \text { amount } \end{array}$ |  | capital contributed in excess of par value |  | Accumulated (deficit) earnings |  | accumulated other comprehensive income |  | total shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| balance, May 3, 2009 | 12,767,527 | \$ | 638 | \$ | 47,728 | \$ | (355) | \$ | 20 | \$ | 48,031 |
| net income |  |  |  |  |  |  | 13,188 |  |  |  | 13,188 |
| stock-based compensation | - |  |  |  | 834 |  | - |  |  |  | 834 |
| gain on cash flow hedge, net of taxes | - |  |  |  | - |  | - |  | 83 |  | 83 |
| restricted stock granted | 80,000 |  | 4 |  | (4) |  | - |  | - |  | - |
| common stock issued in connection with performance based units | 80,000 |  | 4 |  | (4) |  | - |  | - |  | - |
| common stock surrendered for withholding taxes payable and cost of option exercises | $(20,658)$ |  | (1) |  | (190) |  | - |  | - |  | (191) |
| excess tax benefit related to stock options exercised | - |  | - |  | 429 |  | - |  | - |  | 429 |
| common stock issued in connection with stock option plans | 144,916 |  | 7 |  | 666 |  | - |  | - |  | 673 |
| balance, May 2, 2010 | 13,051,785 |  | 652 |  | 49,459 |  | 12,833 |  | 103 |  | 63,047 |
| net income |  |  | - |  | - |  | 16,164 |  | - |  | 16,164 |
| stock-based compensation | - |  | - |  | 360 |  | - |  | - |  | 360 |
| loss on cash flow hedge, net of taxes | - |  | - |  | - |  | - |  | (103) |  | (103) |
| common stock issued in connection with performance based units | 40,000 |  | 2 |  | (2) |  | - |  | - |  | - |
| common stock surrendered for withholding taxes payable and cost of option exercises | $(60,415)$ |  | (3) |  | (560) |  | - |  | - |  | (563) |
| excess tax benefit related to stock options exercised | - |  | - |  | 339 |  | - |  | - |  | 339 |
| fully vested common stock award | 3,114 |  | - |  | - |  | - |  | - |  | - |
| common stock issued in connection with stock option plans | 229,974 |  | 12 |  | 1,085 |  | - |  | - |  | 1,097 |
| balance, May 1, 2011 | 13,264,458 |  | 663 |  | 50,681 |  | 28,997 |  | - |  | 80,341 |
| net income | - |  | - |  | - |  | 13,296 |  | - |  | 13,296 |
| stock-based compensation | - |  | - |  | 349 |  | - |  | - |  | 349 |
| unrealized gain on short-term investments | - |  |  |  |  |  |  |  | 16 |  | 16 |
| excess tax benefit related to stock options exercised | - |  | - |  | 64 |  | - |  | - |  | 64 |
| common stock repurchased | $(624,127)$ |  | (31) |  | $(5,353)$ |  | - |  | - |  | $(5,384)$ |
| fully vested common stock award | 3,075 |  | - |  | - |  | - |  | - |  | - |
| common stock issued in connection with stock option plans | 59,400 |  | 3 |  | 315 |  | - |  | - |  | 318 |
| balance, April 29, 2012 | 12,702,806 | \$ | 635 | \$ | 46,056 | \$ | 42,293 | \$ | 16 | \$ | 89,000 |

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

| For the years ended April 29, 2012, May 1, 2011 and May 2, 2010 (dollars in thousands) |  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| cash flows from operating activities: |  |  |  |  |
| net income | \$ | 13,296 | 16,164 | 13,188 |
| adjustments to reconcile net income to net cash |  |  |  |  |
| provided by operating activities: |  |  |  |  |
| depreciation |  | 4,865 | 4,372 | 4,010 |
| amortization of other assets |  | 243 | 442 | 548 |
| stock-based compensation |  | 349 | 360 | 834 |
| excess tax benefit related to stock options exercised |  | (64) | (339) | (429) |
| deferred income taxes |  | $(1,682)$ | $(3,390)$ | (148) |
| gain on sale of equipment |  | (168) | (22) | (65) |
| restructuring expenses, net of gain on sale of related assets |  | (215) | 28 | (170) |
| foreign currency exchange (gains) losses |  | (215) | (115) | 688 |
| changes in assets and liabilities, net of effects of acquisition of assets: |  |  |  |  |
| accounts receivable |  | $(4,792)$ | (199) | $(1,684)$ |
| inventories |  | $(7,497)$ | $(2,579)$ | $(2,020)$ |
| other current assets |  | 395 | (621) | (418) |
| other assets |  | (61) | (3) | (67) |
| accounts payable-trade |  | 5,426 | 2,110 | 5,157 |
| accrued expenses |  | 1,710 | $(2,286)$ | 2,853 |
| accrued restructuring |  | (4) | (280) | (529) |
| income taxes |  | 202 | 1,179 | (171) |
| net cash provided by operating activities |  | 12,003 | 14,821 | 21,577 |
| cash flows from investing activities: |  |  |  |  |
| capital expenditures |  | $(5,890)$ | $(6,352)$ | $(7,431)$ |
| purchase of short-term investments |  | $(4,797)$ | $(6,713)$ | $(3,023)$ |
| proceeds from the sale of short-term investments |  | 6,707 | 2,037 | - |
| proceeds from the sale of buildings and equipment |  | 299 | 79 | 583 |
| net cash used in investing activities |  | $(3,681)$ | $(10,949)$ | $(9,871)$ |
| cash flows from financing activities: |  |  |  |  |
| proceeds from lines of credit |  | 6,323 | - | - |
| payments on lines of credit |  | $(5,500)$ | - | - |
| payments on vendor-financed capital expenditures |  | - | (377) | (985) |
| payments on a capital lease obligation |  | - ${ }^{-}$ | - | (626) |
| payments on long-term debt |  | $(2,404)$ | (179) | $(4,789)$ |
| debt issuance costs |  | (37) | (27) | (15) |
| repurchases of common stock |  | $(5,384)$ | - | - |
| proceeds from common stock issued |  | 318 | 769 | 673 |
| excess tax benefit related to stock options exercised |  | 64 | 339 | 429 |
| net cash (used in) provided by financing activities |  | $(6,620)$ | 525 | $(5,313)$ |
| effect of exchange rate changes on cash and cash equivalents |  | 140 | 489 | 105 |
| increase in cash and cash equivalents |  | 1,842 | 4,886 | 6,498 |
| cash and cash equivalents at beginning of year |  | 23,181 | 18,295 | 11,797 |
| cash and cash equivalents at end of year | \$ | 25,023 | 23,181 | 18,295 |

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Business - Culp, Inc. manufactures and markets mattress fabrics and upholstery fabrics primarily for the furniture and bedding industries, with the majority of its revenues derived in North America. The company has mattress fabric operations located in Stokesdale, NC, High Point, NC, and Quebec, Canada. The company has upholstery fabric operations located in Shanghai, China, Poznan, Poland, Burlington, NC and Anderson, SC.

During the third quarter of fiscal 2011, we formed a new wholly-owned subsidiary in Poland, called Culp Europe. This operation sells and distributes upholstery fabrics and makes and sells cut and sewn kits in Europe, using fabrics sourced primarily from our operations located in China. Our sales and marketing efforts in Europe also include a program for shipping containers of fabric and cut and sewn kits directly from our operations located in China to customers in Europe. Sales activities in Culp Europe commenced during the fourth quarter of fiscal 2011.

Basis of Presentation - The consolidated financial statements of the company have been prepared in accordance with U.S. generally accepted accounting principles.
Principles of Consolidation - The consolidated financial statements include the accounts of the company and its subsidiaries, which are wholly-owned. All significant intercompany balances and transactions have been eliminated in consolidation. The accounts of our subsidiaries located in Shanghai, China and Poznan, Poland are consolidated as of April 30, a calendar month end, which year end is required by the Chinese and Polish governments, respectively. No events occurred related to the difference between our fiscal year end on the Sunday closest to April 30 and our China and Polish subsidiaries year end of April 30 that materially affected the company's financial position, results of operations, or cash flows for fiscal years 2012, 2011, and 2010.

Fiscal Year - Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Fiscal 2012, 2011 and 2010 each included 52 weeks.
Use of Estimates - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents - Cash and cash equivalents include demand deposit and money market accounts. We consider all highly liquid instruments with original maturities of three months or less to be cash equivalents. Our Chinese subsidiaries had cash and cash equivalents of $\$ 15.6$ million and $\$ 12.9$ million at April 29, 2012 and May 1, 2011, respectively. Our Canadian subsidiary had cash and cash equivalents of $\$ 5.6$ million and $\$ 7.6$ million at April 29, 2012 and May 1, 2011, respectively. Our Polish subsidiary had cash and cash equivalents of $\$ 158,000$ and $\$ 111,000$ at April 29, 2012 and May 1, 2011, respectively. Throughout the year, we have cash balances regarding our U.S. operations in excess of federally insured amounts on deposit with a financial institution.

 $\$ 5.1$ million and $\$ 1.0$ million at April 29, 2012 and May 1, 2011, respectively. The fair value of this investment approximates its cost basis.

 respectively.


 conditions and prospects. We do not have any off-balance sheet credit exposure related to our customers.



 based on the current market values at that time as compared to their current carrying values.

 are removed from the accounts. Amounts received on disposal less the book value of assets sold are charged or credited to income (loss) from operations.




 sale in the consolidated balance sheets.
 2011 and 2010, respectively. No interest costs were capitalized for the construction of qualifying fixed assets for fiscal 2012.

Foreign Operations - Our future operations and earnings will be significantly impacted by the results of our operations in China, Poland, and Canada. There can be no assurance that we will be able to successfully conduct such operations, and a failure to do so could have a material adverse effect on our financial position, results of operations, and cash flows. Also, the success of our operations will be subject to numerous contingencies, some of which may be beyond management's control. These contingencies include general and regional economic conditions, prices for the company's products, competition, changes in regulation, and various additional political, economic, governmental, and other uncertainties. Among other risks, our operations will be subject to the risks of restrictions on transfer of funds, export duties, quotas and embargoes, domestic and international customs and tariffs, changing taxation policies, and foreign exchange fluctuations and restrictions.

Foreign Currency Adjustments - The United States dollar is the functional currency for the company's Canadian, Chinese, and Polish subsidiaries. All foreign currency asset and liability accounts are remeasured into U.S. dollars at year-end exchange rates, except for property, plant, and equipment, and other long-term assets and liabilities which are recorded at historical exchange rates. Foreign currency revenues and expenses are remeasured at average exchange rates in effect during the year, except for certain expenses related to balance sheet amounts remeasured at historical exchange rates. Exchange gains and losses from remeasurement of foreign currency denominated monetary assets and liabilities are recorded in the other expense, net line item in the Consolidated Statements of Operations in the period in which they occur.

Our Canadian subsidiary reported a foreign currency exchange loss of $\$ 19,000, \$ 24,000$, and $\$ 542,000$ for fiscal 2012, 2011, and 2010, respectively. Our Chinese subsidiaries reported a foreign exchange gain of $\$ 320,000$ and $\$ 222,000$ for fiscal 2012 and 2011, respectively. Our Chinese subsidiaries reported a foreign currency exchange loss of $\$ 23,000$ for fiscal 2010 . Our Polish subsidiary reported a foreign exchange loss of $\$ 145,000$ in fiscal 2012 and a foreign exchange gain of $\$ 26,000$ in fiscal 2011. Our Polish subsidiary did not report a foreign exchange gain or loss in fiscal 2010 as operations commenced in the third quarter of fiscal 2011.

Goodwill - Management assesses goodwill for impairment at the end of each fiscal year or between annual tests if an event that occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying values. During the fourth quarter of fiscal 2012, we early adopted ASU No. 2011-08, Intangibles - Goodwill and Other (ASC Topic 350) Testing Goodwill for Impairment when we performed our annual impairment test. ASU No. 2011-08 provides companies with a new option to determine whether or not it is necessary to apply the traditional two-step quantitative goodwill impairment test in ASC Topic 350. Under ASU No. 2011-08, companies are no longer required to calculate the fair value of the reporting unit (mattress fabrics segment) unless it determines, on the basis of qualitative information, that it is more likely than not (i.e. greater than $50 \%$ ) that the fair value of a reporting unit is less than its carrying amount. Based on our qualitative assessment, we determined that our goodwill is not impaired using a more likely than not standard.

Our goodwill at April 29, 2012, of $\$ 11.5$ million relates to the mattress fabrics segment.
Income Taxes - Income taxes are accounted for under the asset and liability method. Deferred income taxes are recognized for temporary differences between the financial statement carrying amounts and the tax bases of our assets and liabilities and operating loss and tax credit carryforwards at income tax rates expected to be in effect when such amounts are realized or settled. The effect on deferred income taxes of a change in tax rates is recognized in income (loss) in the period that includes the enactment date.





 prior to consideration of the related valuation allowance.
 allowances. Management considers historical claims and return experience, among other things, when establishing the allowance for returns and allowances.

Shipping and Handling Costs - Revenue received for shipping and handling costs, which is immaterial for all periods presented, is included in net sales. Shipping costs, principally freight, that comprise payments to third-party shippers are classified as cost of sales. Handling costs represent finished goods warehousing costs incurred to store, move, and prepare products for shipment in the company's various distribution facilities. Handling costs were $\$ 2.6$ million, $\$ 2.4$ million and $\$ 2.2$ million in fiscal 2012, 2011, and 2010, respectively, and are included in selling, general and administrative expenses.

Sales and Other Taxes - Sales and other taxes collected from customers and remitted to governmental authorities are presented on a net basis and, as such, are excluded from revenues.






 income tax payable prior to utilizing any net operating loss carryforwards.

 more fully in Note 14.
 short maturity of these financial instruments.

## ASC Topic 605



 impact on our consolidated results of operations.

## ASC Topic 350





 Financial Statements.

## Recently Issued Accounting Pronouncements

## ASC Topic 220










 (see Note 20).

## 2. RESTRUCTURING AND ASSET IMPAIRMENTS

Accrued restructuring costs were $\$ 40,000$ and $\$ 44,000$ at April 29, 2012 and May 1, 2011, respectively. Our accrued restructuring costs related to our upholstery fabrics segment.

The following summarizes the activity in the restructuring accrual (dollars in thousands)

|  | EmployeeTermination Benefits |  | Lease Termination and Other Exit Costs | Total |
| :---: | :---: | :---: | :---: | :---: |
| balance, May 3, 2009 | \$ | 389 | 464 | 853 |
| adjustments in fiscal 2010 |  | (186) | (14) | (200) |
| paid in fiscal 2010 |  | (190) | (139) | (329) |
| balance, May 2, 2010 | \$ | 13 | 311 | 324 |
| adjustments in fiscal 2011 |  | (14) | 24 | 10 |
| paid in fiscal 2011 |  | 1 | (291) | (290) |
| balance, May 1, 2011 | \$ | - | 44 | 44 |
| adjustments in fiscal 2012 |  | - | - | - |
| paid in fiscal 2012 |  | - | (4) | (4) |
| balance, April 29, 2012 | \$ | - | 40 | 40 |

Fiscal 2012

No restructuring and related charges or credits were recorded in fiscal 2012.

## Fiscal 2011


 restructuring charge was recorded in restructuring expense in the 2011 Consolidated Statement of Net Income and relates to the upholstery fabrics segment.

## Fiscal 2010



 Statement of Net Income and relates to the upholstery fabrics segment.

## . ASSETS HELD FOR SALE AND RELATED IMPAIRMENTS

A summary of assets held for sale follows:

| (dollars in thousands) | April 29, 2012 | May 1, 2011 |
| :--- | ---: | ---: |
| U.S. upholstery fabrics | - | $\$$ |
| Mattess fabrics | 60 |  |
|  | $\$$ | 15 |

The carrying value of these assets held for sale are presented separately in the April 29, 2012 and May 1, 2011 consolidated balance sheets and are no longer being depreciated.

During fiscal 2012, we received proceeds of $\$ 63,000$ associated with the sale of equipment classified as held for sale and recorded a gain on the sale of equipment of $\$ 3,000$ which was recorded in cost of sales in the 2012 Consolidated Statement of Net Income.

During the fourth quarter of fiscal 2011, we determined that the carrying value of equipment classified as held for sale exceeded its fair value (based on quoted market prices form a used equipment dealer). Consequently, we recorded an impairment loss of $\$ 28,000$ in restructuring expense in the 2011 Consolidated Statement of Operations.

## Mattress Fabrics

During fiscal 2011, we determined that the carrying value of equipment classified as held for sale exceeded its fair value (based on quoted market prices). Consequently, we recorded an impairment loss of $\$ 10,000$ in cost of sales in the 2011 Consolidated Statement of Net Income. During fiscal 2011, we received proceeds of $\$ 10,000$ associated with sale of equipment classified as held for sale.

## 4. ACCOUNTS RECEIVABLE

A summary of accounts receivable follows:

|  | $\begin{array}{r} \text { April 29, } \\ 2012 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { May 1, } \\ 2011 \end{array}$ |
| :---: | :---: | :---: | :---: |
| (dollars in thousands) | \$ | 26,100 | 21,562 |
| customers |  | (567) | (776) |
| allowance for doubtful accounts |  | (478) | (577) |
| $\xlongequal{\text { reserve for returns and allowances and discounts }}$ | \$ | 25,055 | 20,209 |

A summary of the activity in the allowance for doubtful accounts follows:

| (dollars in thousands) | 2012 |  | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| beginning balance | \$ | (776) | $(1,322)$ | $(1,535)$ |
| provision for bad debts |  | (67) | 273 | (292) |
| write-offs, net of recoveries |  | 276 | 273 | 505 |
| ending balance | \$ | (567) | (776) | $(1,322)$ |

A summary of the activity in the allowance for returns and allowances and discounts follows:

| (dollars in thousands) | 2012 | 2011 |  |
| :--- | :---: | :---: | :---: |
| beginning balance | $(534)$ | $(472)$ |  |
| provision for returns and allowances and discounts | $(2,694)$ | $(2,236)$ |  |
| credits issued |  | $(2,987)$ |  |
| ending balance | $\$$ | $(478)$ | $(577)$ |

## 5. INVENTORIES

A summary of inventories follows:

| (dollars in thousands) | April 29,$2012$ |  | $\begin{array}{r} \text { May 1, } \\ 2011 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| raw materials | \$ | 5,534 | 6,130 |
| work-in-process |  | 3,631 | 2,421 |
| finished goods |  | 27,208 | 20,172 |
|  | \$ | 36,373 | 28,723 |

## 6. PROPERTY, PLANT AND EQUIPMENT

A summary of property, plant and equipment follows:

| (dollars in thousands) | depreciable lives <br> (in years) |  | $\begin{array}{r} \text { April 29, } \\ 2012 \end{array}$ | May 1, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| land and improvements | 0-10 | \$ | 741 | 741 |
| buildings and improvements | 7-40 |  | 12,566 | 11,966 |
| leasehold improvements | ** |  | 801 | 451 |
| machinery and equipment | 3-12 |  | 51,267 | 48,031 |
| office furniture and equipment | 3-10 |  | 5,869 | 5,393 |
| capital projects in progress |  |  | 1,062 | 786 |
|  |  |  | 72,306 | 67,368 |
| accumulated depreciation and amortization |  |  | $(41,027)$ | $(37,072)$ |
|  |  | \$ | 31,279 | 30,296 |

** Shorter of life of lease or useful life
 of $\$ 169,000$ is required to be paid in full in fiscal 2013

At May 1, 2011, we had total amounts due regarding capital expenditures totaling $\$ 140,000$, which pertain to outstanding vendor invoices, none of which are financed.

We did not finance any of our capital expenditures in fiscal 2012, 2011, and 2010

 carrying value of $\$ 2.4$ million associated with this capital lease obligation was $\$ 208,000$ in each of fiscal 2012, 2011 and 2010, respectively.
7. GOODWILL

A summary of the change in the carrying amount of goodwill follows:

| (dollars in thousands) | 2012 |  | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| beginning balance | \$ | 11,462 | 11,462 | 11,593 |
| Bodet \& Horst acquisition |  | - | - | (131) |
| ending balance | \$ | 11,462 | 11,462 | 11,462 |

The goodwill balance relates to the mattress fabrics segment.
During the first quarter of fiscal 2010, we finalized our valuation of the fair values for the assets acquired and liabilities assumed regarding the purchase of the Bodet \& Horst USA, LP and Bodet \& Horst GMBH \& Co. KG's (collectively "Bodet \& Horst") knitted mattress fabric operation located in High Point, NC. As a result of this final valuation, we recorded an adjustment to increase the fair value of the non-compete agreement and reduce the fair value of the goodwill by $\$ 131,000$.

## 8. OTHER ASSETS

A summary of other assets follows:

| (dollars in thousands) | $\begin{array}{r} \text { April 29, } \\ 2012 \end{array}$ |  | May 1, 2011 |
| :---: | :---: | :---: | :---: |
| cash surrender value - life insurance | \$ | 1,327 | 1,323 |
| non-compete agreements, net |  | 333 | 480 |
| other |  | 247 | 249 |
|  | \$ | 1,907 | 2,052 |



 life of the agreement and requires quarterly payments of $\$ 12,500$ over the life of the agreement. As of April 29,2012 , the total remaining non-compete payments were $\$ 112,500$.


 FY 2013 - $\$ 198,000$; FY 2014 - $\$ 198,000$; and FY 2015 - $\$ 49,000$. The weighted average amortization period for these non-compete agreements is 2.2 years as of April $29,2012$.
 $\$ 1.3$ million at April 29, 2012, and May 1, 2011, respectively, are collectible upon death of the respective insured.

## 9. ACCRUED EXPENSES

A summary of accrued expenses follows:

| (dollars in thousands) | $\begin{array}{r} \text { April 29, } \\ 2012 \end{array}$ |  | May 1, <br> 2011 |
| :---: | :---: | :---: | :---: |
| compensation, commissions and related benefits | \$ | 7,293 | 6,032 |
| interest |  | 147 | 184 |
| other |  | 1,881 | 1,401 |
|  | \$ | 9,321 | 7,617 |

10. INCOME TAXES

Income Tax Expense and Effective Income Tax Rate

Total income tax expense (benefit) was allocated as follows:

| (dollars in thousands) |  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| income from operations | \$ | 902 | $(1,102)$ | 1,128 |
| shareholders' equity, related to the tax benefit arising from the exercise of stock options |  |  |  |  |
|  |  |  |  |  |
|  |  | (64) | (339) | (429) |
|  | \$ | 838 | $(1,441)$ | 699 |

Income tax expense (benefit) attributable to income from operations consists of:

| (dollars in thousands) |  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| current |  |  |  |  |
| federal | \$ | 79 | (79) | (83) |
| state |  | - | - | - |
| foreign |  | 2,505 | 2,367 | 1,359 |
|  |  | 2,584 | 2,288 | 1,276 |
| deferred |  |  |  |  |
| federal |  | 727 | 1,805 | 1,625 |
| state |  | 55 | 142 | 129 |
| U.S. operating loss carryforwards |  | 1,102 | 1,241 | 2,722 |
| foreign |  | 143 | 89 | 138 |
| USD election for Canadian returns |  | - | (315) | - |
| valuation allowance |  | $(3,709)$ | $(6,352)$ | $(4,762)$ |
|  |  | $(1,682)$ | $(3,390)$ | (148) |
|  | \$ | 902 | $(1,102)$ | 1,128 |

Income before income taxes related to the company's foreign operations for the years ended April 29, 2012, May 1, 2011, and May 2, 2010 was $\$ 10.5$ million, $\$ 9.9$ million, and $\$ 11.3$ million, respectively. Income before income taxes related to the company's domestic operations for the years ended April 29, 2012, May 1, 2011, and May 2 , 2010 was $\$ 3.7$ million, $\$ 5.2$ million, and $\$ 3.0$ million, respectively.
 financial statements:

|  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| federal income tax rate | 34.0\% | 34.0\% | 34.0\% |
| foreign tax rate differential | (8.8) | (6.5) | (6.4) |
| increase in tax reserves | 6.1 | 8.8 | 9.7 |
| tax effects of Canadian fx gain (loss) | - | - | (11.6) |
| undistributed earnings from foreign subsidiaries | - | - | 12.3 |
| non-deductible stock option expense | - | 1.0 | 0.9 |
| USD election for Canadian returns | - | (2.1) | - |
| change in valuation allowance | (26.1) | (42.2) | (33.3) |
| other | 1.2 | (0.3) | 2.3 |
|  | 6.4\% | (7.3)\% | 7.9\% |

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities consist of the following:

| (dollars in thousands) | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: |
| deferred tax assets: |  |  |  |
| accounts receivable | \$ | 301 | 425 |
| inventories |  | 1,738 | 1,753 |
| compensation |  | 2,107 | 1,594 |
| liabilities and other |  | 523 | 509 |
| alternative minimum tax credit |  | 1,320 | 1,241 |
| property, plant and equipment (1) |  | 1,001 | 1,262 |
| loss carryforwards - U.S. |  | 23,472 | 23,303 |
| loss carryforwards - foreign |  | 115 | 28 |
| unrecognized tax benefits - U.S. |  | $(8,298)$ | $(7,572)$ |
| valuation allowances |  | $(12,797)$ | $(16,438)$ |
| total deferred tax assets |  | 9,482 | 6,105 |
| deferred tax liabilities: |  |  |  |
| property, plant and equipment (2) |  | $(3,715)$ | $(2,225)$ |
| other |  | (800) | (659) |
| total deferred tax liabilities |  | $(4,515)$ | $(2,884)$ |
| Net deferred tax asset | \$ | 4,967 | 3,221 |

(1) Pertains to the company's operations located in China.
(2) Pertains to the company's operations located in the U.S. and Canada.
 2025 through fiscal 2028. The company also has an alternative minimum tax credit carryforward of approximately $\$ 1.3$ million for federal income tax purposes that does not expire.

 current deferred tax liability of $\$ 705,000$ pertains to our operations located in Canada.

 2011, the non-current deferred tax liability of $\$ 596,000$ pertains to our operations located in Canada.

Deferred Income Taxes - Valuation Allowance

## Summary.




 May 1, 2011, respectively. At April 29, 2012 and May 1, 2011, no valuation allowance was recorded against our net deferred tax assets associated with our operations located in China and Poland.
 $\$ 60.0$ million at April 29, 2012 and May 1, 2011, respectively

## Fiscal 2011





 associated with our U.S. operations. Based on these economic conditions, we believed it was too uncertain to project pre-tax income associated with our U.S. operations after fiscal 2012 .

 taxable income in fiscal 2012 that was expected to reduce our U.S. loss carryforwards.

## Fiscal 2012





 bedding industry. Collectively these developments increased our confidence in forecasting U.S. taxable income through fiscal 2014 in the second quarter of fiscal 2012.


 fiscal 2014 that support a "more likely than not" assertion at the end of our second quarter of fiscal 2012.

 compared with $\$ 15.4$ million in fiscal 2011.


 $\$ 211,000$ due to a change in our estimate of U.S. taxable income in fiscal years 2013 and 2014 that was made in the second quarter of fiscal 2012.

## China









 beginning of fiscal 2011).

## Change in Valuation Allowance


 above.

 million adjustment pertaining to a change in judgment about the future realization of our China net deferred tax assets.

 fiscal 2012 pre-tax income.

Overall
 the future. If it is determined that it is more-likely-than-not that we will realize any of these U.S. income tax loss carryforwards, an income tax benefit would be recognized at that time.

Uncertainty in Income Taxes

The following table sets forth the change in the company's unrecognized tax benefit:

| (dollars in thousands) | 2012 |  | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| beginning balance | \$ | 11,739 | 10,135 | 8,254 |
| increases from prior period tax positions |  | 852 | 1,799 | 1,940 |
| decreases from prior period tax positions |  | (129) | (195) | (59) |
| increases from current period tax positions |  | - | - | - |
| ending balance | \$ | 12,462 | 11,739 | 10,135 |

 million of total gross unrecognized tax benefits, of which $\$ 4.2$ million would favorably affect the income tax rate in future periods.

 million were classified as net non-current deferred income taxes and income taxes payable- long-term, respectively, in the accompanying consolidated balance sheets.
 $\$ 485,000$ and $\$ 498,000$, respectively.


 examination for tax years 2009 and subsequent. Income tax returns for the company's China subsidiaries are subject to examination for tax years 2007 and subsequent.

Income Taxes Paid

Income tax payments, net of income tax refunds, were $\$ 2.4$ million in fiscal 2012, \$1.2 million in 2011, and \$1.3 million in 2010.

## 11. LONG-TERM DEBT AND LINES OF CREDIT

A summary of long-term debt follows:

| (dollars in thousands) | $\begin{array}{r} \text { April 29, } \\ 2012 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { May 1, } \\ 2011 \end{array}$ |
| :---: | :---: | :---: | :---: |
| unsecured senior term notes | \$ | 8,800 | 11,000 |
| canadian government loan |  | 323 | 547 |
|  |  | 9,123 | 11,547 |
| current maturities of long-term debt |  | $(2,404)$ | $(2,412)$ |
| long-term debt, less current maturities | \$ | 6,719 | 9,135 |

Unsecured Term Notes


 covenants as defined in the agreement.

We made our first principal payment of $\$ 2.2$ million associated with this note agreement on August 11, 2011.

Government of Quebec Loan
 on December 1, 2009. The proceeds were used to partially finance capital expenditures at our Rayonese facility located in Quebec, Canada.

## Revolving Credit Agreement -United States




 discussed below, we entered into an eighteenth amendment to decrease our revolving loan commitment from $\$ 10.0$ million to $\$ 7.6$ million.
 2012, there were no outstanding letters of credit. As of April 29, 2012 and May 1, 2011, there were no borrowings outstanding under the agreement
 on September 2, 2012 and has an interest rate determined by the Chinese government. There were no borrowings under this agreement as of April 29 , 2012 and May 1 , 2011.

Revolving Credit Agreement - Europe

 at April 29, 2012). At April 29, 2012, $\$ 889,000$ ( 2.8 million Polish Zloty) was outstanding under this agreement.

Overall

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. At April 29, 2012, the company was in compliance with these financial covenants.
The principal payment requirements for long-term debt during the next four fiscal years are: 2013 - \$2.4 million; 2014 - \$2.3 million; 2015 - \$2.2 million; and 2016 - \$2.2 million.
Interest paid during 2012, 2011, and 2010 totaled $\$ 817,000, \$ 901,000$, and $\$ 1.3$ million, respectively.

## 12. COMMITMENTS AND CONTINGENCIES

Operating Leases



 renewed or replaced by other operating leases.

 the periods from April 1, 2016 through March 31, 2019, April 1, 2019 through March 31, 2022, and April 1, 2022 through March 31, 2025.

 certain shareholders and officers of the company and their immediate families totaled \$152,000 in each of fiscal 2012, 2011 and 2010.


 impact on our results of operations and financial condition.

Chromatex Environmental Claim











 be estimated, no reserve has been recorded.

## Other Litigation

 management, have a material adverse effect upon the financial position, results of operations or cash flows of the company.

Purchase Commitments
At April 29, 2012, and May 1, 2011, we had open purchase commitments to acquire equipment for our mattress fabrics segment totaling $\$ 1.2$ million and $\$ 980,000$, respectively.

## 13. STOCK-BASED COMPENSATION

Equity Incentive Plan Description



 equity based grants under the company's 2007 Plan.

Stock Options
 options were granted to employees in fiscal 2012, 2011 or 2010, respectively.
 on the date of grant (October each fiscal year) and expire ten years after the date of grant.
 respectively.

The fair value of stock options granted to outside directors at each grant date during fiscal 2010 was $\$ 4.44$, using the following assumptions:

|  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Risk-free interest rate | - | - | 3.21\% |
| Dividend yield | - | - | 0.00\% |
| Expected volatility | - | - | 69.06\% |
| Expected term (in years) | - | - | 10 |




 company's common stock. The expected term of the options is based on the contractual term of the stock options, expected participant exercise and post-vesting employment termination trends.

|  | 2012 |  |  | 2011 |  |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Weighted- |  |  | Weighted- |  |  | Weighted- |
|  |  |  | Average |  |  | Average |  |  | Average |
|  |  |  | Exercise |  |  | Exercise |  |  | Exercise |
|  | Shares |  | Price | Shares |  | Price | Shares |  | Price |
| outstanding at beginning of year | 268,875 | \$ | 6.81 | 498,849 | \$ | 5.87 | 735,765 | \$ | 5.85 |
| granted | - |  | - | - |  | - | 6,000 |  | 5.79 |
| exercised | $(59,400)$ |  | 5.50 | $(229,974)$ |  | 4.77 | $(144,916)$ |  | 4.64 |
| canceled/expired | - |  | - | - |  | - | $(98,000)$ |  | 7.56 |
| outstanding at end of year | 209,475 |  | 7.22 | 268,875 |  | 6.81 | 498,849 |  | 5.87 |



At April 29, 2012, outstanding options to purchase 158,275 shares were exercisable, had a weighted average exercise price of $\$ 7.52$ per share, an aggregate intrinsic value of $\$ 558,000$, and a weighted average contractual term of 4.8 years. At April 29, 2012, the aggregate intrinsic value for options outstanding was $\$ 802,000$ with a weighted average contractual term of 5.1 years.

The aggregate intrinsic value for options exercised was $\$ 220,000$, $\$ 1.1$ million, and $\$ 982,000$ in fiscal 2012, 2011, and 2010, respectively.
The remaining unrecognized compensation costs related to unvested awards at April 29,2012 was $\$ 62,000$ which is expected to be recognized over a weighted average period of 1 year.

## Time Vested Restricted Stock Awards

On July 1, 2009 (fiscal 2010), two executive officers were granted 80,000 shares of time vested restricted common stock. This time vested restricted stock award vests in equal one-third installments on July 1, 2012, 2013, and 2014. The fair value (the closing price of the company's common stock) of this restricted stock award is measured at the date of grant (July 1,2009 ) and was $\$ 5.08$ per share.

On January 7, 2009 (fiscal 2009), certain key management employees and a non-employee were granted 115,000 shares of time vested restricted common stock. Of these 115,000 shares, 105,000 and 10,000 were granted to employees and a non-employee, respectively. This time vested restricted stock award vests in equal one-third installments on May 1, 2012, 2013, and 2014. The fair value of this restricted stock award for key management employees is measured at the date of grant (January 7, 2009) and was $\$ 1.88$ per share. The fair value of this restricted stock award for the nonemployee is measured at the end of each reporting period and was $\$ 11.05$ per share at April 29, 2012.

The following table summarizes the time vested restricted stock activity for fiscal 2012, 2011, and 2010:

|  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
|  | Shares | Shares | Shares |
| outstanding at beginning of year | 195,000 | 195,000 | 115,000 |
| granted | - | - | 80,000 |
| vested | $(10,000)$ | - | - |
| outstanding at end of year | 185,000 | 195,000 | 195,000 |

During fiscal 2012, 10,000 shares of time vested restricted stock were vested due to disability and had a weighted average fair value of $\$ 18,800$ or $\$ 1.88$ per share.
At April 29, 2012, there were 185,000 shares of time vested restricted stock and unvested. Of the 185,000 shares outstanding and unvested, 105,000 shares were granted on January 7 , 2009 and 80,000 shares were granted on July 1, 2009. At April 29, 2012, the weighted average fair value of these outstanding and unvested shares was $\$ 3.76$ per share. At May 1,2011 , there were 195,000 shares of time vested restricted stock outstanding and unvested. Of the 195,000 shares outstanding and unvested, 115,000 shares were granted on January 7,2009 and 80,000 shares were granted on July 1, 2009. At May 1, 2011, the weighted average fair value of these outstanding and unvested shares was $\$ 3.61$ per share.

At April 29, 2012, the remaining unrecognized compensation cost related to the unvested restricted stock awards was $\$ 164,000$, which is expected to be recognized over a weighted average vesting period of 1.6 years.

We recorded compensation expense of $\$ 189,000, \$ 172,000$ and $\$ 174,000$ within selling, general, and administrative expense for time vested restricted stock awards in fiscal 2012 , 2011 and fiscal 2010, respectively.

## Performance Based Restricted Stock Units

We did not grant any performance based restricted stock units during fiscal 2012, 2011, and 2010 respectively.
On January 7, 2009 (fiscal 2009), certain key management employees and a non-employee were granted 120,000 shares of performance based restricted stock units. This award contingently vested in one third increments, if in any discrete period of two consecutive quarters from February 2, 2009 through April 30, 2012, certain performance goals were met, as defined in the agreement. As of August 1, 2010 (our fiscal 2011), the performance goals as defined in the agreement were met and as a result, all of the performance based restricted stock units were vested.

The fair value (the closing price of the company's common stock) of the performance based restricted stock units granted to key management employees was measured at the date of grant (January 7 , 2009) and was $\$ 1.88$ per share. The fair value (the closing price of the company's common stock) of the performance based restricted stock units granted to a non-employee was measured at the earlier date of when the performance criteria was met or the end of the respective reporting period. The performance based restricted stock units granted to the non-employee vested in one-third increments on August 2, 2009, January 31, 2010, and August 1, 2010, and were measured at $\$ 6.59, \$ 13.01$, and $\$ 10.42$ per share, respectively, which represented the closing price of the company's common stock at the date on which the performance criteria was met.

 vested in fiscal 2011 and no performance based restricted stock units were granted in fiscal years 2010 through 2012.


 value of $\$ 2.97$ per share.

Common Stock Awards
 represents the closing price of the company's common stock at the date of grant.
 share, which represents the closing price of our common stock at the date of grant.
 any common stock awards for fiscal 2010 and, therefore, no compensation was recorded for fully vested common stock awards for this fiscal year.

## Other Share-Based Arrangements


 that was indexed on 68,260 shares of our common stock at $\$ 9.44$ per share. The $\$ 9.44$ per share represents the closing price of our common stock on the date this agreement was settled.




 through June 30, 2012 as this represents the non-employee's required service period.
 expense for this agreement during fiscal 2012.

## 14. Fair Value of Financial Instruments

ASC Topic 820 establishes a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and the company's assumptions (unobservable inputs). Determining where an asset or liability falls within that hierarchy depends on the lowest level input that is significant to the fair value measurement as a whole. An adjustment to the pricing method used within either level 1 or level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy. The hierarchy consists of three broad levels as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities;
Level 2 - Inputs other than level 1 inputs that are either directly or indirectly observable, and

Level 3 - Unobservable inputs developed using the company's estimates and assumptions, which reflect those that market participants would use.
The following table presents information about assets and liabilities measured at fair value on a recurring basis:
Fair value measurements at April 29, 2012 using:

| Fair value measurements at April 29, 2012 using: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted prices in active markets for identical assets | Significant other observable inputs | Significant unobservable inputs |  |
| (amounts in thousands) | Level 1 | Level 2 | Level 3 | Total |
| Assets: |  |  |  |  |
| Limited Term Bond Fund | \$ 2,049 | N/A | N/A | \$ 2,049 |
| Low Duration Bond Fund | 2,037 | N/A | N/A | 2,037 |
| Intermediate Term Bond Fund | 1,058 | N/A | N/A | 1,058 |

Fair value measurements at May 1, 2011 using:

|  | Quoted prices in <br> active markets <br> for identical <br> assets | Significant other <br> observable inputs | Significant <br> unobservable <br> inputs |
| :--- | :--- | :--- | :--- |
| Lamounts in thousands) | Level 1 | Level 2 | Level 3 |

The determination of where an asset or liability falls in the hierarchy requires significant judgment. We evaluate our hierarchy disclosures each quarter based on various factors and it is possible that an asset or liability may be classified differently from quarter to quarter. However, we expect that changes in classifications between different levels will be rare.

The fair value of the company's long-term debt is estimated by discounting the future cash flows at rates currently offered to the company for similar debt instruments of comparable maturities. At April 29, 2012, the carrying value of the company's long-term debt was $\$ 9.1$ million and the fair value was $\$ 8.1$ million. At May 1 , 2011, the carrying value of the company's long-term debt was $\$ 11.5$ million and the fair value was $\$ 10.2$ million.

In accordance with the provisions of ASC Topic 815, Derivatives and Hedging, our Canadian dollar foreign exchange contract was designated as a cash flow hedge, with the fair value of these financial instruments recorded in other assets and changes in fair value recorded in accumulated other comprehensive income. ASC Topic 815 requires disclosure of gains and losses on derivative instruments in the following tabular format.

|  | (Amounts in Thousands) <br> Fair Values of Derivative Instruments As of, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 29, 2012 |  | May 1, 2011 |  |
|  | Balance |  | Balance |  |
|  | Sheet | Fair | Sheet | Fair |
| Derivatives designated as hedging instruments under ASC Topic 815 | Location | Value | Location | Value |
| None | Other Assets | \$- | Other Assets | \$- |



## Canadian Dollar Foreign Exchange Rate

On January 21, 2009, we entered into a Canadian dollar foreign exchange contract to mitigate the risk of foreign exchange rate fluctuations associated with our loan from the Government of Quebec The agreement effectively converted the Canadian dollar principal payments at a fixed Canadian dollar foreign exchange rate compared with the United States dollar of 1.218 and was due to expire on November 1, 2013. During the first quarter of fiscal 2011, we elected to terminate this contract due to the favorable Canadian dollar foreign exchange rates in comparison to the fixed contractual rate noted above.

Basic net income per share is computed using the weighted-average number of shares outstanding during the period. Diluted net income per share uses the weighted-average number of shares outstanding during the period plus the dilutive effect of stock-based compensation calculated using the treasury stock method. Weighted average shares used in the computation of basic and diluted net income per share are as follows:

| (in thousands) | 2012 | 2011 |
| :--- | ---: | ---: |
| weighted-average common shares outstanding, basic | 12,711 | 12,959 |
| dilutive effect of stock-based compensation | 155 | 2010 |
| weighted-average common shares outstanding, diluted | 12,866 | 13,218 |

Options to purchase 24,750 shares of common stock were not included in the computation of diluted net loss per share for fiscal 2012 as the exercise price of the options were greater than the average market price of the common shares.

All options to purchase shares of common stock were included in the computation of diluted net income for fiscal 2011 and 2010, as the exercise price of the options was less than the average market price of common shares.

## 17. BENEFIT PLANS

The company has defined contribution plans which cover substantially all employees and provides for participant contributions on a pre-tax basis and matching contributions by the company for its U.S. and Canadian operations. Our contributions to the plan were $\$ 606,000, \$ 543,000$, and $\$ 515,000$ in fiscal 2012, 2011, and 2010, respectively.

In addition to the defined contribution plan, we have a nonqualified deferred compensation plan covering officers and certain other associates. The plan provides for participant deferrals on a pre-tax basis and non-elective contributions made by the company. Our contributions to the plan were $\$ 132,000$ for fiscal $2012, \$ 120,000$ for fiscal 2011, and $\$ 68,000$ for fiscal 2010 , respectively. Our nonqualified deferred compensation plan liability of $\$ 1.7$ million and $\$ 1.4$ million at April 29, 2012, and May 1, 2011, respectively, and is included in accrued expenses in the Consolidated Balance Sheets.

## 18. SEGMENT INFORMATION

The company's operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures and sells fabrics to bedding manufacturers. The upholstery fabrics segment manufactures and sells fabrics primarily to residential and commercial (contract) furniture manufacturers.

Net sales denominated in U.S. dollars accounted for $86 \%, 83 \%$ and $84 \%$ of total consolidated net sales in 2012, 2011, and 2010, respectively. International sales accounted for $21 \%$, $22 \%$ and $22 \%$ of net sales in 2012, 2011, and 2010, respectively, and are summarized by geographic area as follows:

| (dollars in thousands) | 2012 |  |  |
| :--- | ---: | ---: | ---: |
| north america (excluding USA) | $\$$ | 10,417 | 10,505 |
| far east and asia | 38,279 | 36,587 |  |
| all other areas | 31,654 |  |  |
|  |  | 3,856 |  |

The company evaluates the operating performance of its segments based upon income from operations before restructuring and related charges (credits), certain unallocated corporate expenses, and other non-recurring items. Cost of sales in both segments include costs to manufacture or source our products, including costs such as raw material and finished goods purchases, direct and indirect labor, overhead and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers and all costs related to being a public company. Segment assets include assets used in operations of each segment and primarily consist of accounts receivable, inventories, and property, plant, and equipment. The mattress fabrics segment also includes in segment assets, assets held for sale, goodwill, and non-compete agreements associated with certain acquisitions. The upholstery fabrics segment also includes assets held for sale in segment assets.

Statements of operations for the company's operating segments are as follows:

| (dollars in thousands) | 2012 |  | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| net sales: |  |  |  |  |
| upholstery fabrics | \$ | 108,924 | 94,375 | 91,568 |
| mattress fabrics |  | 145,519 | 122,431 | 114,848 |
|  | \$ | 254,443 | 216,806 | 206,416 |
| gross profit: |  |  |  |  |
| upholstery fabrics | \$ | 14,984 | 13,592 | 15,183 |
| mattress fabrics |  | 24,825 | 23,248 | 23,652 |
| total segment gross profit |  | 39,809 | 36,840 | 38,835 |
| other non-recurring charges |  | (77) (1) | - | (58) (3) |
|  | \$ | 39,732 | 36,840 | 38,777 |
| (dollars in thousands) |  | 2012 | 2011 | 2010 |
| selling, general, and administrative expenses: |  |  |  |  |
| upholstery fabrics | \$ | 11,453 | 9,233 | 9,227 |
| mattress fabrics |  | 9,061 | 7,875 | 8,178 |
| unallocated corporate |  | 4,512 | 3,961 | 5,400 |
| total selling, general, and administrative |  |  |  |  |
| Income from operations: |  |  |  |  |
| upholstery fabrics | \$ | 3,531 | 4,359 | 5,956 |
| mattress fabrics |  | 15,764 | 15,373 | 15,474 |
| total segment income from operations |  | 19,295 | 19,732 | 21,430 |
| unallocated corporate expenses |  | $(4,512)$ | $(3,961)$ | $(5,400)$ |
| other non-recurring charges |  | (77) (1) | (28) (2) | 312 (4) |
| total income from operations |  | 14,706 | 15,743 | 16,342 |
| interest expense |  | (780) | (881) | $(1,314)$ |
| interest income |  | 508 | 240 | 116 |
| other expense |  | (236) | (40) | (828) |
| income before income taxes | \$ | 14,198 | 15,062 | 14,316 |

 and relates to the upholstery fabrics segment.
 termination benefits, and a credit of $\$ 10$ for sales proceeds received on equipment with no carrying value. This charge was recorded in restructuring expense in the 2011 Consolidated Statement of Net Income and relates to the upholstery fabrics segment.
 This charge was recorded in cost of sales in the 2010 Consolidated Statement of Net Income and relates to the upholstery fabrics segment.
 of inventory previously reserved for, a credit of $\$ 14$ for lease termination and other exit costs, offset by a charge of $\$ 108$ for other operating costs associated with closed plant facilities. Of this total credit, a charge of $\$ 58$ was recorded to cost of sales and a credit of $\$ 370$ was recorded in restructuring credit in the 2010 Consolidated Statement of Net Income. This credit relates to the upholstery fabrics segment.

One customer within the upholstery fabrics segment represented $13 \%, 12 \%$, and $12 \%$ of consolidated net sales in each of fiscal 2012, 2011, and 2010, respectively. Two customers within the mattress fabrics segment represented $22 \%, 23 \%$, and $22 \%$ of consolidated net sales in fiscal 2012, 2011 and 2010 , respectively. One customer within the upholstery fabrics segment represented $12 \%$ and $13 \%$ of net accounts receivable at April 29, 2012 and May 1, 2011, respectively. No customers within the mattress fabrics accounted for $10 \%$ or more of net accounts receivable as of April 29 , 2012 or May 1, 2011.

Balance sheet information for the company's operating segments follow:

| (dollars in thousands) |  | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| segment assets |  |  |  |  |
| mattress fabrics |  |  |  |  |
| current assets (5) | \$ | 29,909 | 25,455 | 22,307 |
| assets held for sale |  | 15 | 15 | 34 |
| non-compete agreements, net |  | 333 | 480 | 843 |
| goodwill |  | 11,462 | 11,462 | 11,462 |
| property, plant, and equipment |  | 29,237 (6) | 28,581 (7) | 26,720 (8) |
| total mattress fabrics assets | \$ | 70,956 | 65,993 | 61,366 |
| upholstery fabrics |  |  |  |  |
| current assets (5) | \$ | 31,519 | 23,477 | 23,517 |
| assets held for sale |  |  | 60 | 89 |
| property, plant, and equipment |  | 1,124 (9) | 967 (10) | 989 (11) |
| total upholstery fabrics assets | \$ | 32,643 | 24,504 | 24,595 |
| total segment assets |  | 103,599 | 90,497 | 85,961 |
| non-segment assets |  |  |  |  |
| cash and cash equivalents |  | 25,023 | 23,181 | 18,295 |
| short-term investments |  | 5,941 | 7,699 | 3,023 |
| income taxes receivable |  | - | 79 | 728 |
| deferred income taxes |  | 5,672 | 3,899 | 474 |
| other current assets |  | 1,989 | 2,376 | 1,698 |
| property, plant, and equipment |  | 918 (12) | 748 (12) | 694 (12) |
| other assets |  | 1,574 | 1,572 | 1,725 |
| total assets | \$ | 144,716 | 130,051 | 112,598 |
| capital expenditures (13): |  |  |  |  |
| mattress fabrics | \$ | 4,875 | 5,714 | 6,600 |
| upholstery fabrics |  | 512 | 311 | 481 |
| unallocated corporate |  | 532 | 277 | 316 |
|  | \$ | 5,919 | 6,302 | 7,397 |
| depreciation expense |  |  |  |  |
| mattress fabrics | \$ | 4,275 | 3,820 | 3,458 |
| upholstery fabrics |  | 590 | 552 | 552 |
| total segment depreciation expense | \$ | 4,865 | 4,372 | 4,010 |

(5) Current assets represent accounts receivable and inventory.
(6) The $\$ 29.2$ million at April 29, 2012 represents property, plant, and equipment located in the U.S. of $\$ 21.2$ million and located in Canada of $\$ 8.0$ million. The increase in this segment's property, plant, and equipment balance at April 29, 2012, compared with May 1, 2011 is primarily due to fiscal 2011 capital spending of $\$ 4.9$ million, offset by depreciation expense of $\$ 4.3$ million.
 plant, and equipment balance at May 1, 2011 compared with May 2, 2010 is primarily due to fiscal 2011 capital spending of $\$ 5.7$ million, offset by depreciation expense of $\$ 3.8$ million.
(8) The $\$ 26.7$ million at May 2, 2010, represents property, plant, and equipment located in the U.S. of $\$ 18.8$ million and located in Canada of $\$ 7.9$ million.
(9) The $\$ 1.1$ million at April 29, 2012, represents property, plant, and equipment located in the U.S. of \$837, located in China of \$183, and located in Poland of \$104.
(10) The $\$ 967$ at May 1, 2011, represents property, plant, and equipment located in the U.S. of $\$ 727$, located in China of $\$ 184$, and located in Poland of $\$ 56$.
(11) The $\$ 989$ at May 2, 2010 represents property, plant, and equipment located in the U.S. of $\$ 887$ and China of $\$ 102$.
 departments shared by both the mattress and upholstery fabric segments.
(13) Capital expenditure amounts are stated on an accrual basis. See Consolidated Statement of Cash Flows for capital expenditure amounts on a cash basis.

## 19. STATUTORY RESERVES

 regulations, to a statutory surplus reserve fund until such reserve balance reaches $50 \%$ of the company's registered capital.


 increasing the par value of the shares currently held by them provided that the remaining reserve balance after such issue is not less than $25 \%$ of the registered capital.
 expenditures, and other expenses of the company's business.

## 20. COMPREHENSIVE INCOME

Comprehensive income is the total of net income and other changes in equity, except those resulting from investments by shareholders and distributions to shareholders not reflected in net income.
A summary of comprehensive income follows:

| (dollars in thousands) | 2012 |  | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| net income | \$ | 13,296 | 16,164 | 13,188 |
| unrealized gain on short-term investments |  | 16 | - | - |
| (loss) gain on cash flow hedges, net of taxes |  | - | (103) | 83 |
|  | \$ | 13,312 | 16,061 | 13,271 |

## 21. CASH FLOW INFORMATION

During fiscal 2012, we did not have any non-cash investing and financing activities.
 withholding tax liabilities were in connection with 110,500 and 40,000 shares of common stock issued related to the vesting of performance based units and stock option exercises, respectively.
 the vesting of performance based restricted stock units.

## 22. COMMON STOCK REPURCHASE PROGRAM

## Fiscal 2012



 our board of directors authorized the expenditure of an additional $\$ 2.0$ million for a total authorization of $\$ 7.0$ million, for the repurchase of shares of our common stock

During fiscal 2012, we purchased 624,127 shares of our common stock at a cost of $\$ 5.4$ million
Fiscal 2013
 up to $\$ 7.0$ million of our common stock noted above

## 23. QUARTERLY DIVIDEND PROGRAM


 Board approval and may be adjusted at the Board's discretion as business needs or market conditions change.

In order to expand our product offerings and keep pace with the changing customer demand trends within the bedding industry, we entered into a joint product development, sales and marketing agreement with A. Lava \& Son Co. (Lava) on May 21, 2012. This agreement forms a new business named Culp-Lava Applied Sewn Solutions and will provide us the opportunity to enter the business of designing, producing, and marketing sewn mattress covers. As we enter the business of sewn mattress covers, we will be able to leverage our design capabilities and expand our product offerings from mattress fabrics to finished covers. In connection with this agreement, Lava will provide us with technical assistance and know-how for the start-up of the business and will work with us on the design, sales and marketing of sewn mattress covers.

As part of the agreement, the new business will be fully funded and $100 \%$ owned by us. We plan to establish a manufacturing facility located in the Southeastern U.S. that will be selected by us. As a result, we will have two mirrored manufacturing facilities to better serve our customer base and meet current and expected demand trends in the bedding industry. We will have responsibility for all operating control of the new business, including capital expenditures and production and operating costs. We are projecting capital expenditures to start the business to be approximately $\$ 500,000$ for fiscal 2013, as sewn products are a different business than our current normal operations and do not require large investments in plant and equipment. Lava is not required to invest capital into the Company.

We are expecting production to start in the second quarter of fiscal 2013 with approximately 35 employees. Our plan is to let the market dictate our growth strategy and we feel it is important to enter this business gradually to protect our investment as we learn what types of products and volume meet demand trends.

| (amounts in thousands) |  | $\begin{gathered} \text { fiscal } \\ 2012 \\ 4 \text { th } \\ \text { quarter } \\ \hline \end{gathered}$ | fiscal <br> 2012 <br> 3rd <br> quarter | fiscal <br> 2012 <br> 2nd <br> quarter | $\begin{gathered} \text { fiscal } \\ 2012 \\ 1 s t \\ \text { quarter } \\ \hline \end{gathered}$ | $\begin{gathered} \text { fiscal } \\ 2011 \\ 4 \text { th } \\ \text { quarter } \\ \hline \end{gathered}$ | fiscal <br> 2011 <br> 3rd <br> quarter | $\begin{gathered} \text { fiscal } \\ 2011 \\ 2 n d \\ \text { quarter } \\ \hline \end{gathered}$ | $\begin{gathered} \text { fiscal } \\ 2011 \\ 1 \text { st } \\ \text { quarter } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT DATA |  |  |  |  |  |  |  |  |  |
| net sales | \$ | 75,711 | 60,450 | 58,013 | 60,270 | 60,363 | 51,652 | 48,879 | 55,912 |
| cost of sales |  | 62,013 | 51,939 | 49,367 | 51,392 | 49,080 | 43,413 | 41,270 | 46,203 |
| gross profit |  | 13,698 | 8,511 | 8,646 | 8,878 | 11,283 | 8,239 | 7,609 | 9,709 |
| selling, general and administrative expenses |  | 8,031 | 5,518 | 5,720 | 5,757 | 6,525 | 5,129 | 4,202 | 5,212 |
| restructuring expense (credit) |  | - | - | - | - | 28 | 7 | - | (6) |
| income from operations |  | 5,667 | 2,993 | 2,926 | 3,121 | 4,730 | 3,103 | 3,407 | 4,503 |
| interest expense |  | 190 | 181 | 188 | 220 | 222 | 224 | 225 | 210 |
| interest income |  | (121) | (148) | (110) | (129) | (96) | (57) | (49) | (38) |
| other expense (income) |  | 104 | 83 | (15) | 65 | (71) | 28 | 30 | 53 |
| income before income taxes |  | 5,494 | 2,877 | 2,863 | 2,965 | 4,675 | 2,908 | 3,201 | 4,278 |
| income taxes |  | 2,071 | 1,075 | $(3,389)$ | 1,145 | $(1,315)$ | 483 | (801) | 531 |
| net income | \$ | 3,423 | 1,802 | 6,252 | 1,820 | 5,990 | 2,425 | 4,002 | 3,747 |
| depreciation | \$ | 1,264 | 1,214 | 1,200 | 1,187 | 1,167 | 1,108 | 1,083 | 1,014 |
| weighted average shares outstanding weighted average shares outstanding, |  | 12,513 | 12,536 | 12,733 | 13,061 | 13,030 | 13,005 | 12,932 | 12,870 |
| assuming dilution |  | 12,695 | 12,677 | 12,871 | 13,205 | 13,217 | 13,228 | 13,167 | 13,199 |
| PER SHARE DATA |  |  |  |  |  |  |  |  |  |
| net income per share - basic | \$ | 0.27 | 0.14 | 0.49 | 0.14 | 0.46 | 0.19 | 0.31 | 0.29 |
| net income per share - diluted |  | 0.27 | 0.14 | 0.49 | 0.14 | 0.45 | 0.18 | 0.30 | 0.28 |
| book value |  | 7.00 | 6.73 | 6.59 | 6.17 | 6.06 | 5.61 | 5.42 | 5.13 |
| BALANCE SHEET DATA |  |  |  |  |  |  |  |  |  |
| operating working capital (3) | \$ | 30,596 | 31,418 | 28,216 | 28,399 | 23,921 | 25,992 | 26,000 | 24,710 |
| property, plant and equipment, net |  | 31,279 | 30,285 | 30,431 | 30,615 | 30,296 | 30,571 | 31,225 | 30,471 |
| total assets |  | 144,716 | 131,457 | 127,124 | 129,307 | 130,051 | 113,877 | 111,908 | 113,097 |
| capital expenditures |  | 2,326 | 1,068 | 1,019 | 1,506 | 899 | 453 | 1,868 | 3,082 |
| long-term debt, current maturities of long-term debt, and line of credit (1) |  | 10,012 | 9,166 | 9,219 | 11,488 | 11,547 | 11,566 | 11,605 | 11,647 |
| shareholders' equity |  | 89,000 | 85,371 | 84,097 | 81,351 | 80,341 | 74,100 | 71,504 | 67,126 |
| capital employed (2) |  | 67,887 | 70,042 | 66,889 | 69,520 | 62,521 | 65,709 | 66,370 | 64,493 |
| RATIOS \& OTHER DATA |  |  |  |  |  |  |  |  |  |
| gross profit margin |  | 18.1\% | 14.1\% | 14.9\% | 14.7\% | 18.7\% | 16.0\% | 15.6\% | 17.4\% |
| operating income margin |  | 7.5 | 5.0 | 5.0 | 5.2 | 7.8 | 6.0 | 7.0 | 8.1 |
| net income margin |  | 4.5 | 3.0 | 10.8 | 3.0 | 9.9 | 4.7 | 8.2 | 6.7 |
| effective income tax rate |  | 37.7 | 37.4 | (118.4) | 38.6 | (28.1) | 16.6 | (25.0) | 12.4 |
| Debt-to-total capital employed ratio (1) |  | 14.7 | 13.1 | 13.8 | 16.5 | 18.5 | 17.6 | 17.5 | 18.1 |
| operating working capital turnover (3) |  | 8.9 | 8.7 | 8.7 | 8.6 | 8.8 | 8.5 | 8.9 | 9.4 |
| days sales in receivables |  | 29 | 31 | 25 | 26 | 30 | 28 | 28 | 28 |
| inventory turnover |  | 7.5 | 6.2 | 6.0 | 6.0 | 7.3 | 6.2 | 5.5 | 6.4 |
| STOCK DATA |  |  |  |  |  |  |  |  |  |
| stock price |  |  |  |  |  |  |  |  |  |
| high | \$ | 11.81 | 9.18 | 9.75 | 10.78 | 10.22 | 11.43 | 11.59 | 14.10 |
| low |  | 8.90 | 7.67 | 7.05 | 7.30 | 8.43 | 9.54 | 8.86 | 6.56 |
| close |  | 11.05 | 9.10 | 8.65 | 8.92 | 10.08 | 9.79 | 10.14 | 10.42 |
| daily average trading volume (shares) |  | 12.1 | 10.2 | 26.7 | 72.6 | 27.5 | 29.0 | 64.1 | 111.0 |

(1) Debt includes long-term debt, current maturities of long-term debt, and line of credit.
(2) Capital employed represents long-term and current maturities of long-term debt, lines of credit, current and noncurrent deferred income tax liabilities, current and long-term income taxes payable, stockholders' equity, offset by cash and cash equivalents, short-term investments, current and noncurrent deferred income tax assets, and income taxes receivable.
(3) Operating working capital for this calculation is accounts receivable and inventories, offset by accounts payable-trade and capital expenditures

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

During the three years ended April 29, 2012, there were no disagreements on any matters of accounting principles or practices or financial statement disclosures.

## ITEM 9A(T). CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures





 required disclosure.

## Management's Annual Report on Internal Control over Financial Reporting






 risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.
 Control - Integrated Framework. Based on this assessment, management concluded that our internal control over financial reporting was effective at April $29,2012$.

 there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Board of Directors and Shareholders
Culp, Inc.
We have audited Culp, Inc.'s (a North Carolina corporation) internal control over financial reporting as of April 29, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Culp, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying management's annual report on internal control over financial reporting. Our responsibility is to express an opinion on Culp, Inc.'s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Culp, Inc. maintained, in all material respects, effective internal control over financial reporting as of April 29, 2012, based on criteria established in Internal Control-Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Culp, Inc. and Subsidiaries as of April 29 , 2012, and May 1, 2011, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended April 29, 2012 and our report dated July 12, 2012 expressed an unqualified opinion.

## /s/ GRANT THORNTON LLP

Charlotte, North Carolina
July 12,2012

## ITEM 9B. OTHER INFORMATION












PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE


 "Corporate Governance - Code of Business Conduct and Ethics," "Board Committees and Attendance - Audit Committee" which information is herein incorporated by reference.

## ITEM 11. EXECUTIVE COMPENSATION


 reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL
OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

 is herein incorporated by reference. date.

EQUITY COMPENSATION PLAN INFORMATION

| Plan Category | Number of securities to be issued upon exercise of outstanding options, warrants and rights | Weighted-average exercise price of outstanding options, warrants and rights | Number of securities remaining available for future issuance under equity compensation plan (excluding securities reflected in column (a)) |
| :---: | :---: | :---: | :---: |
|  | (a) | (b) | (c) |
| Equity compensation plans approved by security holders | 209,475 | \$7.22 | 795,811 |
| Equity compensation plans not approved by security holders | - | - | - |
| Total | 209,475 | \$7.22 | 795,811 |

## ITEM 13. CERTAIN RELATIONSHIPS, RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE


 information is herein incorporated by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES




## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

## a) DOCUMENTS FILED AS PART OF THIS REPORT:

## 1. Consolidated Financial Statements

The following consolidated financial statements of Culp, Inc. and its subsidiaries are filed as part of this report.

| Item | Page of Annual Report on Form 10-K |
| :---: | :---: |
| Reports of Independent Registered Public Accounting Firms | 48 |
| Consolidated Balance Sheets - April 29, 2012 and May 1, 2011 | 49 |
| Consolidated Statements of Net Income for the years ended April 29, 2012, May 1, 2011 and May 2, 2010 | 50 |
| Consolidated Statements of Shareholders' Equity for the years ended April 29, 2012, May 1, 2011 and May 2, 2010 | 51 |
| Consolidated Statements of Cash Flows for the years ended April 29, 2012, May 1, 2011 and May 2, 2010 | 52 |
| Notes to Consolidated Financial Statements | 53 |

## 2. Financial Statement Schedules



## 3. Exhibits

The following exhibits are attached at the end of this report, or incorporated by reference herein. Management contracts, compensatory plans, and arrangements are marked with an asterisk (*).
3(i) Articles of Incorporation of the company, as amended, were filed as Exhibit 3(i) to the company's Form 10-Q for the quarter ended July 28, 2002, filed September 11, 2002 (Commission File No. 001-12597), and are incorporated herein by reference.

3(ii) Restated and Amended Bylaws of the company, as amended November 12, 2007 (Commission File No. 001-12597), were filed as Exhibit 3.1 to the company's Form 8-K dated November 12, 2007, and are incorporated herein by reference.
10.1 2002 Stock Option Plan was filed as Exhibit 10(a) to the company’s Form 10-Q for the quarter ended January 26, 2003, filed on March 12, 2003 (Commission File No. 001-12597), and is incorporated herein by reference. (*) to the company's Form10-Q for the quarter ended July 28, 2002, filed September 11, 2002 (Commission File No. 001-12597), and is incorporated herein by reference.
10.3 First Amendment to Amended and Restated Credit Agreement dated as of March 17, 2003 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as exhibit 10 (p) to the company's Form 10-K for the year ended April 27, 2003, filed on July 28, 2003 (Commission File No. 001-12597), and is incorporated here by reference.
10.4 Second Amendment to Amended and Restated Credit Agreement dated as of June 3, 2003 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as exhibit $10(\mathrm{q})$ to the company's Form 10-K for the year ended April 27, 2003, filed on July 28, 2003 (Commission File No. 001-12597), and is incorporated here by reference.
10.5 Third Amendment to Amended and Restated Credit Agreement dated as of August 23, 2004 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as Exhibit 10 to the Current Report on Form 8-K dated August 26, 2004 (Commission File No. 001-12597), and is incorporated herein by reference.
10.6 Fourth Amendment to Amended and Restated Credit Agreement dated as of December 7, 2004 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as Exhibit 10(b) to the company's Form 10-Q for the quarter ended October 31, 2004 (Commission File No. 001-12597), filed on December 9, 2004, and is incorporated here by reference.
10.7 Fifth Amendment to Amended and Restated Credit Agreement dated as of February 18, 2005 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as Exhibit 99(c) to Current Report on Form 8-K dated February 18, 2005 (Commission File No. 001-12597), and is incorporated herein by reference.
10.8 Sixth Amendment to Amended and Restated Credit Agreement dated as of August 30, 2005 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as Exhibit 99(c) to Current Report on Form 8-K dated August 30, 2005 (Commission File No. 001-12597), and is incorporated herein by reference.
10.9 Seventh Amendment to Amended and Restated Credit Agreement dated as of December 7, 2005 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank., was filed as Exhibit 10(c) to the company's Form 10-Q for the quarter ended October 30, 2005, filed December 9, 2005 (Commission File No. 001-12597), and is incorporated herein by reference.
10.10 Eighth Amendment to Amended and Restated Credit Agreement dated as of January 29, 2006 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank., was filed as Exhibit 10(a) to the company's Form 10-Q for the quarter ended January 29, 2006, filed March 10, 2006 (Commission File No. 001-12597), and is incorporated herein by reference.
10.11 Ninth Amendment to Amended and Restated Credit Agreement dated as of July 20, 2006 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as Exhibit 10.1 to the company's Form 8-K filed July 25, 2006, and is incorporated herein by reference.
10.12 Tenth Amendment to Amended and Restated Credit Agreement dated as of January 22, 2007 among Culp, Inc. and Wachovia Bank, National Association, as Agent and as Bank, was filed as Exhibit 10.3 to the company's Form 8-K filed January 26, 2007, and is incorporated herein by reference.

Written description of compensation arrangement for non-employee directors.
10.14 Form of stock option agreement for options granted to executive officers pursuant to 2002 Stock Option Plan. This agreement was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended July 29, 2007, and is incorporated herein by reference. (*)
10.15 2007 Equity Incentive Plan was filed as Annex A to the company’s 2007 Proxy Statement, filed on August 14, 2007, and is incorporated herein by reference. (*)
10.16 Form of stock option agreement for options granted to non-employee directors pursuant to the 2007 Equity Incentive Plan. This agreement was filed as Exhibit 10.2 to the company's Form 10-Q for the quarter ended October 28, 2007, and incorporated herein by reference. (*)
10.17 Form of change in control and noncompetition agreement. This agreement was filed as Exhibit 10.3 to the company's Form 10-Q for the quarter ended October 28, 2007, and incorporated herein by reference. (*)
10.18 Twelfth Amendment to Amended and Restated Credit Agreement dated as of December 27, 2007 among Culp, Inc. and Wachovia Bank, National Association as Agent and as Bank, filed as Exhibit 10.1 to the company's Form 8-K dated December 27, 2007, and incorporated herein by reference.
10.19 Form of stock option agreement for options granted to executive officers pursuant to the 2007 Equity Incentive Plan, filed as Exhibit 10.1 to the company's Form 10-Q dated September 10, 2008, and incorporated herein by reference. (*)
10.20 Note Purchase Agreement among Culp, Inc., Mutual of Omaha Insurance Company and United Omaha Insurance Company dated August 11 , 2008, filed as Exhibit 10.2 to the company's Form 8-K dated August 11, 2008, and incorporated herein by reference.
10.21 Thirteenth Amendment to Amended and Restated Credit Agreement dated as of November 3, 2008 among Culp, Inc. and Wachovia Bank, National Association as Agent and as Bank, filed as Exhibit 10.1 to the company's Form 8-K dated November 6, 2008, and incorporated herein by reference.
10.22 Restricted Stock Agreement between the company and Franklin N. Saxon on January 7, 2009 pursuant to the 2007 Equity Incentive Plan, filed as Exhibit 10.6 to the company’s Form 10-Q dated March 13, 2009, and incorporated herein by reference. (*)
10.23 Restricted Stock Agreement between the company and Robert G. Culp, IV on January 7, 2009 pursuant to the 2007 Equity Incentive Plan, filed as Exhibit 10.7 to the company's Form 10-Q dated March 13, 2009, and incorporated herein by reference. (*)
10.24 Restricted Stock Agreement between the company and Kenneth R. Bowling on January 7, 2009 pursuant to the 2007 Equity Incentive Plan, filed as Exhibit 10.8 to the company's Form 10-Q dated March 13, 2009, and incorporated herein by reference. (*)
10.25

Culp, Inc. Deferred Compensation Plan Scheduled for Selected Key Employees, filed as Exhibit 10.36 to the company’s Form 10-K dated July 16, 2009, and incorporated herein by reference. (*)
10.26 Fourteenth Amendment to Amended and Restated Credit Agreement dated as of July 15, 2009 among Culp, Inc. and Wachovia Bank, National Association as Agent and as Bank, filed as Exhibit 10.37 to the company's Form 10-K dated July 16, 2009, and incorporated herein by reference.
10.27 Sixteenth Amendment to Amended and Restated Credit Agreement dated August 13, 2010 among Culp, Inc. and Wells Fargo Bank, N.A., as Agent and Bank, was filed as Exhibit 10.1 to Current Report on Form 8-K dated August 19, 2010, and is incorporated herein by reference. 10-Q for the quarter ended July 31, 2011 dated September 9, 2011, and is incorporated herein by reference.

### 10.29 Written description of annual incentive plan

21 List of subsidiaries of the company
23 Consent of Independent Registered Public Accounting Firm in connection with the registration statements of Culp, Inc. on Form S-8 (File Nos. 33-13310, 33-37027, 33-80206, 3362843, 333-27519, 333-59512, 333-59514, 333-101805, 333-147663), dated March 20, 1987, September 18, 1990, June 13, 1994, September 22, 1995, May 21, 1997, April 26, 2001, April 25, 2001, December 12, 2002, and November 27, 2007 and on Form S-3 and S-3/A (File No. 333-141346).

24(a) Power of Attorney of Patrick B. Flavin, dated July 12, 2012
24(b) Power of Attorney of Kenneth R. Larson, dated July 12, 2012
24(c) Power of Attorney of Kenneth W. McAllister, dated July12, 2012

31(a) Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
31(b) Certification of Principal Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
32(a) Certification of Chief Executive Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.

32(b) Certification of Chief Financial Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF XBRL Taxonomy Extension Definition Linkbase Document
101.LAB XBRL Taxonomy Extension Label Linkbase Document
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

## b) Exhibits

The exhibits to this Form $10-\mathrm{K}$ are filed at the end of this Form $10-\mathrm{K}$ immediately preceded by an index. A list of the exhibits begins on page 93 under the subheading "Exhibit Index."

## c) Financial Statement Schedules

 day of July 2012.

CULP, INC.
By Franklin N. Saxon
Franklin N. Saxon
Chief Executive Officer
(principal executive officer)
 July 2012.

/s/ Franklin N. Saxon
Franklin N. Saxon
Chief Executive Officer
(principal executive officer)
(Director)
/s/ Patrick B. Flavin*
Patrick B. Flavin
(Director)
/s/ Kenneth R. Larson *
Kenneth R. Larson
(Director)
/s/ Kenneth R. Bowling
Kenneth R. Bowling
Chief Financial Officer
(principal financial officer)
/s/ Thomas B. Gallagher, Jr.
Thomas B. Gallagher, Jr.
Corporate Controller (principal accounting officer)
/s/ Kenneth W. McAllister*
Kenneth W. McAllister
(Director)

* By Kenneth R. Bowling, Attorney-in-Fact, pursuant to Powers of Attorney filed with the Securities and Exchange Commission.


## EXHIBIT INDEX

| Exhibit Number | Exhibit |
| :---: | :---: |
| 10.13 | Written description of Non-Employee Director Compensation |
| 10.29 | Written description of annual incentive plan. |
| 21 | List of subsidiaries of the company |
| 23 | Consent of Independent Registered Public Accounting Firm in connection with the registration statements of Culp, Inc. on Form S-8 (File Nos. 33-13310, 33-37027, 3380206, 33-62843, 333-27519, 333-59512, 333-59514, 333-101805, 333-147663), dated March 20, 1987, September 18, 1990, June 13, 1994, September 22, 1995, May 21, 1997, April 26, 2001, April 25, 2001, December 12, 2002, and November 27, 2007 and on Form S-3 and S-3/A (File No. 333-141346). |
| 24(a) | Power of Attorney of Patrick B. Flavin, dated July 12, 2012 |
| 24(b) | Power of Attorney of Kenneth R. Larson, dated July 12, 2012 |
| 24(c) | Power of Attorney of Kenneth W. McAllister, dated July 12, 2012 |
| 31(a) | Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002. |
| 31(b) | Certification of Principal Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002. |
| 32(a) | Certification of Chief Executive Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002. |
| 32(b) | Certification of Chief Financial Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002. |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |

## Written Description of Non-employee Director Compensation

Each non-employee Director is paid an annual retainer of $\$ 40,000$ (except the Lead Director, who receives a $\$ 45,000$ retainer), plus an annual grant of options to purchase 2,000 shares of the Company's stock or, if the director elects, a direct stock grant of a number of shares equal to the value of such options. The options or stock are granted under the Company's 2007 Equity Incentive Plan, which provides for options to be granted to directors with an exercise price equal to the fair market value of the Company's stock on the date of grant. The options are immediately exercisable upon grant and remain outstanding for a period of 10 years from the date of grant.







 are paid in cash.

LIST OF SUBSIDIARIES OF CULP, INC.

## Name of Subsidiary

## Jurisdiction of Incorporation

Culp Fabrics (Shanghai) Co., Ltd.
Culp Fabrics (Shanghai) International Trading Co., Ltd.
Culp Cut and Sew Co., Ltd.
Culp International Holdings Ltd.
Rayonese Textile Inc.
Culp Europe

People's Republic of China
People's Republic of China People's Republic of China
Cayman Islands
Canada
Poland

We have issued our reports dated July 12, 2012, with respect to the consolidated financial statements and internal control over financial reporting included in the Annual Report of Culp, Inc. on Form 10-K for the fiscal year ended April 29, 2012. We hereby consent to the incorporation by reference of said reports in the Registration Statements of Culp, Inc. on Forms S-8 (File No. 333-59512 effective April 26, 2001, File No. 333-59514 effective April 25, 2001, File No. 333-27519 effective May 21, 1997, File No. 333-101805 effective December 12, 2002, File No. 33-13310 effective March 20, 1987, File No. 3337027 effective September 18, 1990, File No. 33-80206 effective June 13, 1994, File No. 33-62843 effective September 22, 1995, and File No. 333-147663 effective November 27, 2007), and on Form S-3 and Form S-3/A (File No. 333-141346 effective March 16, 2007).

Charlotte, North Carolina

## July 12, 2012

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned, as a director of the Corporation, the Corporation's Annual Report on Form 10-K for the year ended April 29 , 2012 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.
/s/ Patrick B. Flavin
Patrick B. Flavin

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended April 29, 2012 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.
/s/ Kenneth R. Larson
Kenneth R. Larson

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended April 29, 2012 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.
/s/ Kenneth W. McAllister
Kenneth W. McAllister

## CERTIFICATIONS

I, Franklin N. Saxon, certify that:

1. I have reviewed this report on Form 10-K of Culp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ Franklin N. Saxon
Franklin N. Saxon
Chief Executive Officer
(Principal Executive Officer)

## CERTIFICATIONS

I, Kenneth R. Bowling, certify that:

1. I have reviewed this report on Form 10-K of Culp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ Kenneth R. Bowling
Kenneth R. Bowling
Chief Financial Officer
(Principal Financial Officer)

## Certification Pursuant to

18 U.S.C. Section 1350,
as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
 "Report"), I, Franklin N. Saxon, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.
/s/ Franklin N. Saxon
Franklin N. Saxon
Chief Executive Officer

July 12, 2012

 request.

In connection with the Annual Report of Culp, Inc. (the "Company") on Form 10-K for the fiscal year ended April 29, 2012 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Kenneth R. Bowling, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.
/s/ Kenneth R. Bowling
Kenneth R. Bowling
Chief Financial Officer

July 12, 2012

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

