SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 8-K
CURRENT REPORT

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            Pursuant to Section 13 or 15(d) of the Securities
            Exchange Act of 1934
Date of Report (Date of earliest event reported) June 2, }199
                                    CULP, INC.
(Exact name of registrant as specified in its charter)
North Carolina
    0-12781
(State or other
jurisdiction of
incorporation)
(Commission File
    No.)
IRS Employer
Identification
                                    No.)
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                101 South Main Street
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                101 South Main Street
            High Point, North Carolina 27260
            High Point, North Carolina 27260
        (Address of principal executive offices)
        (Address of principal executive offices)
            (910) 889-5161
            (910) 889-5161
    (Registrant's telephone number, including area code)

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(Registrant's telephone number, including area code)
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(Former name or former address, if changed since last report)

Item 5. Other Events
See Press Release related to fourth quarter earnings dated June 2, 1995 (attached).

See Financial Information Release (attached).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CULP, INC.
(Registrant)

By: Franklin N. Saxon
Franklin N. Saxon
Vice President and
Chief Financial Officer

By: Stephen T. Hancock
Stephen T. Hancock
General Accounting Manager

Dated: June 2, 1995
(Amounts in Thousands, Except for Per Share Data)

| Net sales | 85,441 | 77,232 | $10.6 \%$ |
| :--- | ---: | ---: | ---: |
| Cost of sales | 69,039 | 62,491 | $10.5 \%$ |
| Gross profit | 16,402 | 14,741 | $11.3 \%$ |
| Selling, general and |  |  |  |
| administrative expenses | 9,205 | 8,455 | $8.9 \%$ |
| Income from operations | 7,197 | 6,286 | $14.5 \%$ |
| Interest expense |  |  |  |
| Interest income | 1,374 | 884 | $55.4 \%$ |
| Other expense (income), net | $(3)$ | $(23)$ | $(87.0) \%$ |
| Income before income taxes | 470 | 425 | $10.6 \%$ |
|  | 5,356 | 5,000 | $7.1 \%$ |
| Income taxes * |  |  |  |
| Net income | 1,931 | 1,800 | $7.3 \%$ |
| Average shares outstanding | 3,425 | 3,200 | $7.0 \%$ |
| Income per share |  |  |  |
| Dividends per share | 11,205 | 11,174 | $0.3 \%$ |

Net sales
Cost of sales
Gross profit
Selling, general and
administrative expenses
Income from operations
Interest expense
Interest income
Other expense (income), net
Income before income taxes
Income taxes *
Net income
Average shares
Income per share
Dividends per share

* Percent of sales column is calculated as a $\%$ of income before income taxes.
** Measurement is not meaningful.

| Amounts |  |  | Percent of Sales |  |
| :---: | :---: | :---: | :---: | :---: |
| April 30, | May 1 | \% Over |  |  |
| 1995 | 1994 | (Under) | 1995 | 1994 |
| 85,441 | 77,232 | 10.6 \% | 100.0 \% | 100.0 \% |
| 69,039 | 62,491 | 10.5 \% | 80.8 \% | 80.9 \% |
| 16,402 | 14,741 | 11.3 \% | 19.2 \% | 19.1 \% |
| 9,205 | 8,455 | 8.9 \% | 10.8 \% | 10.9 \% |
| 7,197 | 6,286 | 14.5 \% | 8.4 \% | 8.1 \% |
| 1,374 | 884 | 55.4 \% | 1.6 \% | 1.1 \% |
| (3) | (23) | (87.0)\% | (0.0)\% | (0.0)\% |
| 470 | 425 | 10.6 \% | 0.6 \% | 0.6 \% |
| 5,356 | 5,000 | 7.1 \% | 6.3 \% | 6.5 \% |
| 1,931 | 1,800 | 7.3 \% | 36.1 \% | 36.0 \% |
| 3,425 | 3,200 | 7.0 \% | 4.0 \% | 4.1 \% |
| 11,205 | 11,174 | 0.3 \% |  |  |
| \$0.31 | \$0.29 | 6.9 \% |  |  |
| \$0.025 | \$0.020 | 25.0 \% |  |  |

THREE MONTHS ENDED (UNAUDITED)

| Amounts |  |  | Percent of Sales |  |
| :---: | :---: | :---: | :---: | :---: |
| April 30, | May 1, | \% Over |  |  |
| 1995 | 1994 | (Under) | 1995 | 1994 |
| 308, 026 | 245,049 | 25.7 \% | 100.0 \% | 100.0 \% |
| 253,345 | 202,426 | 25.2 \% | 82.2 \% | 82.6 \% |
| 54,681 | 42, 623 | 28.3 \% | 17.8 \% | 17.4 \% |
| 33,432 | 27,858 | 20.0 \% | 10.9 \% | 11.4 \% |
| 21,249 | 14,765 | 43.9 \% | 6.9 \% | 6.0 \% |
| 4,715 | 2,515 | 87.5 \% | $1.5 \%$ | $1.0 \%$ |
| (64) | (79) | (19.0)\% | (0.0)\% | (0.0)\% |
| 1,082 | 350 | ** | 0.4 \% | 0.1 \% |
| 15,516 | 11,979 | 29.5 \% | 5.0 \% | 4.9 \% |
| 5,741 | 4,314 | 33.1 \% | 37.0 \% | 36.0 \% |
| 9,775 | 7,665 | 27.5 \% | 3.2 \% | 3.1 \% |

CULP, INC. FINANCIAL INFORMATION RELEASE CONSOLIDATED BALANCE SHEETS APRIL 30, 1995 AND MAY 1, 1994
(Audited, Amounts in Thousands)

|  | Amounts |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 30, | May 1, |  |  |
|  | 1995 | 1994 | Dollars | Percent |
| Current assets |  |  |  |  |
| Cash and cash investments | 1,393 | 2,693 | $(1,300)$ | (48.3)\% |
| Accounts receivable | 44,252 | 36,743 | 7,509 | 20.4 \% |
| Inventories | 45,771 | 36,596 | 9,175 | 25.1 \% |
| Other current assets | 3,194 | 2,227 | 967 | 43.4 \% |
| Total current assets | 94,610 | 78,259 | 16,351 | 20.9 \% |
| Restricted investments | 795 | 2,923 | $(2,128)$ | (72.8)\% |
| Property, plant \& equipment, net | 75,805 | 64,004 | 11,801 | 18.4 \% |
| Goodwill | 22,600 | 18,706 | 3,894 | 20.8 \% |
| Other assets | 1,189 | 1,056 | 133 | 12.6 \% |
| Total assets | 194,999 | 164,948 | 30,051 | 18.2 \% |
| Current Liabilities |  |  |  |  |
| Current maturities of long-term debt | 11,555 | 3, 050 | 8,505 | 278.9 \% |
| Accounts payable | 32,250 | 28,466 | 3,784 | 13.3 \% |
| Accrued expenses | 11,532 | 8,158 | 3,374 | 41.4 \% |
| Income taxes payable | 661 | 636 | 25 | 3.9 \% |
| Total current liabilities | 55,998 | 40,310 | 15,688 | 38.9 \% |
| Long-term debt | 62,187 | 58,512 | 3,675 | 6.3 \% |
| Deferred income taxes | 5,418 | 3,477 | 1,941 | 55.8 \% |
| Total liabilities | 123,603 | 102,299 | 21,304 | 20.8 \% |
| Shareholders' equity | 71,396 | 62,649 | 8,747 | 14.0 \% |
| Total liabilities and stockholders' equity | 194,999 | 164,948 | 30,051 | 18.2 \% |
| Shares outstanding | 11,205 | 11,177 | 28 | 0.2 \% |

** Measurement is not meaningful.

CULP, INC. FINANCIAL INFORMATION RELEASE
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED APRIL 30, 1995 AND MAY 1, 1994
(Audited, Amounts in Thousands)

|  | YEARS ENDED |  |
| :---: | :---: | :---: |
|  | Amounts |  |
|  | $\begin{gathered} \text { April 30, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { May 1, } \\ 1994 \end{gathered}$ |
| Cash flows from operating activities: |  |  |
| Net income | 9,775 | 7,665 |
| Adjustments to reconcile net income to net |  |  |
| cash provided by (used in) operating activities: |  |  |
| Depreciation | 11,257 | 8,497 |
| Amortization of intangible assets | 628 | 344 |
| Provision for deferred income taxes | 1,373 | 1,118 |
| Changes in assets and liabilities: |  |  |
| Accounts receivable | $(5,515)$ | $(1,839)$ |
| Inventories | $(7,281)$ | $(4,330)$ |
| Other current assets | (310) | (304) |
| Other assets | (518) | (389) |
| Accounts payable | 2,319 | 7,023 |
| Accrued expenses | 2,180 | 539 |
| Income taxes payable | 25 | (401) |
| Net cash provided by (used in) operating activities | 13,933 | 17,923 |
| Cash flows from investing activities: |  |  |
| Capital expenditures | $(18,058)$ | $(16,764)$ |
| Purchases of restricted investments | (57) | $(3,593)$ |
| Proceeds from sale of restricted investments | 2,185 | 670 |
| Businesses acquired | $(10,455)$ | $(38,205)$ |
| Net cash provided by (used in) investing activities | $(26,385)$ | $(57,892)$ |
| Cash flows from financing activities: |  |  |
| Proceeds from issuance of long-term debt | 23,455 | 49,203 |
| Principal payments on long-term debt | $(11,275)$ | $(14,223)$ |
| Net increase (decrease) in bank overdrafts | 0 | 0 |
| Dividends paid | $(1,120)$ | (887) |
| Proceeds from sale of common stock | 92 | 1,350 |
| Net cash provided by (used in) financing activities | 11,152 | 35,443 |
| Increase (decrease) in cash and cash investments | $(1,300)$ | $(4,526)$ |
| Cash and cash investments at beginning of period | 2,693 | 7,219 |
| Cash and cash investments at end of period | 1,393 | 2,693 |


|  | FISCAL 94 |  | FISCAL |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q1 | Q2 | Q3 | Q4 |
| INVENTORIES |  |  |  |  |  |
| Inventory turns | 6.6 | 5.8 | 6.2 | 6.0 | 6.1 |
| RECEIVABLES |  |  |  |  |  |
| Days sales in receivables | 43 | 42 | 50 | 44 | 47 |
| Percent current \& less than 30 days past due (Trade only) | 99.0\% | 98.5\% | 99.4\% | 98.9\% | 98.7\% |
| WORKING CAPITAL |  |  |  |  |  |
| Current ratio | 1.9 | 2.3 | 2.0 | 2.1 | 1.7 |
| Working capital turnover | 5.7 | 5.7 | 5.8 | 5.5 | 5.6 |
| Working capital | \$37,949 | \$43,164 | \$42,964 | \$46,399 | \$38,612 |
| Working capital as a \% of sales | 12.3\% | 16.3\% | 13.7\% | 14.9\% | 11.3\% |
| PROPERTY, PLANT \& EQUIPMENT |  |  |  |  |  |
| Depreciation rate | 9.2\% | 8.9\% | 8.8\% | 9.2\% | 9.0\% |
| Percent property, plant \& equipment are depreciated | 43.3\% | 43.6\% | 44.0\% | 45.0\% | 43.6\% |
| Capital expenditures | \$16,764 (1 | \$5,153 | \$5, 031 | \$3,422 | \$3,481 |
| PROFITABILITY |  |  |  |  |  |
| Net profit margin | 4.1\% | 2.2\% | 3.6\% | 2.7\% | 4. $0 \%$ |
| Gross profit margin | 19.1\% | 16.7\% | 18.1\% | 16.7\% | 19.2\% |
| Operating income margin | 8.1\% | 5.3\% | 7.4\% | 6.1\% | 8.4\% |
| SG \& A expenses/net sales | 10.9\% | 11.4\% | 10.7\% | 10.7\% | 10.8\% |
| Return on beginning capital employed | 15.8\% | 4.8\% | 9.2\% | 6.9\% | 11.3\% |
| Return on beginning equity | 23.5\% | 9.3\% | 17.9\% | 13.4\% | 21.9\% |
| Earnings per share | \$0.29 | \$0.13 | \$0.25 | \$0.19 | \$0.31 |
| LEVERAGE (3) |  |  |  |  |  |
| Interest \& dividend coverage | 5.0 | 2.5 | 4.0 | 3.2 | 4.1 |
| Total liabilities/equity | 158.6\% | 154.1\% | 166.1\% | 160.1\% | 172.0\% |
| Long-term debt/equity | 88.7\% | 97.0\% | 93.1\% | 93.9\% | 86.0\% |
| Funded debt/equity | 93.6\% | 104.0\% | 102.1\% | 102.9\% | 102.2\% |
| Funded debt/capital employed | 48.3\% | 51.0\% | 50.5\% | 50.7\% | 50.5\% |
| Funded debt | \$58, 639 | \$66,493 | \$67,846 | \$70, 209 | \$72,947 |
| Funded debt/EBITDA (LTM) | 3.97 | 2.55 | 2.28 | 2.26 | 2.28 |
| OTHER |  |  |  |  |  |
| Book value per share | \$5.60 | \$5.70 | \$5.93 | \$6.09 | \$6.37 |
| Employees at quarter end | 2,537 | 2,579 | 2,604 | 2,656 | 2,762 |
| Sales per employee (annualized) | \$124, 000 | \$104, 000 | \$121, 000 | \$118, 000 | \$126, 000 |
| Capital employed (3) | \$121, 288 | \$130, 405 | \$134, 277 | \$138, 460 | \$144,343 |
| Effective income tax rate | 36.0\% | 37.0\% | 37.8\% | 37.5\% | 36.1\% |
| EBITDA (2) | \$8,681 | \$6,112 | \$8,500 | \$7,523 | \$9,917 |
| EBITDA/net sales | 11.2\% | 9.2\% | 10.8\% | 9.7\% | 11.6\% |

(1) Expenditures for entire year
(2) Earnings before interest, income taxes, and depreciation \& amortization.
(3) Total liabilities, long-term debt, funded debt and capital employed are all net of restricted investments.

CULP, INC. FINANCIAL INFORMATION RELEASE
SALES BY BUSINESS UNIT
FOR THREE MONTHS AND YEARS ENDED APRIL 30, 1995
AND MAY 1, 1994
(Amounts in thousands)

THREE MONTHS ENDED (UNAUDITED)


CULP, INC. FINANCIAL INFORMATION RELEASE
EXPORT SALES BY GEOGRAPHIC AREA
FOR THREE MONTHS AND YEARS ENDED APRIL 30, 1995
AND MAY 1, 1994
(Amounts in thousands)

THREE MONTHS ENDED (UNAUDITED)

## Geographic Area

North America (Excluding USA)
Europe
South America
Far East \& Asia
Middle East
All other areas

| Amounts |  |  | Percent of Total Sales |  |
| :---: | :---: | :---: | :---: | :---: |
| April 30, | May 1, | \% Over |  |  |
| 1995 | 1994 | (Under) | 1995 | 1994 |
| 4,681 | 4, 051 | 15.6 \% | 24.5 \% | 28.2 \% |
| 5,872 | 5,376 | 9.2 \% | 30.7 \% | 37.4 \% |
| 574 | 331 | 73.4 \% | 3.0 \% | 2.3 \% |
| 2,838 | 1,716 | 65.4 \% | 14.9 \% | 12.0 \% |
| 1,547 | 545 | 183.9 \% | 8.1 \% | 3.8 \% |
| 3,588 | 2,346 | 52.9 \% | 18.8 \% | 16.3 \% |
| 19,100 | 14,365 | 33.0 \% | 100.0 \% | 100.0 \% |
|  | YEARS | NDED (AUDIT |  |  |

## Geographic Area

North America (Excluding USA)

## Europe

South America
Far East \& Asia
Middle East
All other areas

Amounts
April 30, May 1, \% Over 19951994 (Under) $\begin{array}{rrr}14,024 & 12,128 & 15.6 \% \\ 18,579 & 17,334 & 7.2 \%\end{array}$ 2,213 1,248 $77.3 \%$ $\begin{array}{ll}2,213 \\ 8,838 & 5,529\end{array} \quad 59.8 \%$
5,986 1,740 244.0 \%
$6,459 \quad 6,059 \quad 6.6 \%$

56,099 44,038
27.4 \%

Percent of Total Sales
19951994
25.0 \% 27.5 \%
$33.1 \% \quad 39.4 \%$
3.9 \% 2.8 \%
$15.8 \% \quad 12.5 \%$
$10.7 \% \quad 4.0 \%$
$11.5 \% \quad 13.8 \%$
100.0 \% $100.0 \%$

CULP, INC. FINANCIAL INFORMATION RELEASE
FINANCIAL NARRATIVE
for the three and twelve month periods ended April 30, 1995

## INCOME STATEMENT COMMENTS

(Bullet) NET SALES - Upholstery fabric sales increased 5.9\% to $\$ 69.6$ million and mattress ticking sales increased $37.9 \%$ to $\$ 15.8$ million for the quarter. All business units [Flat Wovens (includes Rossville/Chromatex), Mattress Ticking and Velvets/Prints] reported sales gains for the quarter, including a strong increase in Mattress Ticking. Comments on current backlogs and incoming order rates versus last year are as follows: Mattress Ticking - up significantly; Flat Wovens - down significantly overall, with strength in the Rossville dobby product line and significant weakness in the Culp dobby line ; and in Velvets/Prints - up slightly, with particular strength in the wet prints product line. While sales and profitability of the Velvets/Prints business unit continued to be below target levels in the fourth quarter, results were improved from the first and second quarters.

Export sales were up $33.0 \%$ for the quarter and $27.4 \%$ for the twelve months, with strength in all areas. Sales into Europe were up 9.2\% for the quarter, a continuation of the positive trend that began in the second quarter. The majority of the export growth is coming from the Flat Wovens (including Rossville/Chromatex) business unit, with particular strength in the jacquard product lines. The outlook for export sales gains remains good.


#### Abstract

The U.S. residential furniture industry has softened considerably during the last several months, and is finally affecting our U.S. upholstery fabric business, particularly in the Flat Woven business unit. The company believes this softening is temporary and that business will be significantly better, beginning with our second fiscal quarter. The trend of interest rates has clearly turned downward, with mortgage rates becoming much more attractive.


(Bullet) GROSS PROFIT - The gross profit increase of $11.3 \%$ for the quarter reflects a continuation of the significant improvement from Mattress Ticking and slight improvements in Velvets/Prints and Flat Wovens. In the first quarter of fiscal 1996, overall gross profit margins will be affected by the sales weakness in our Flat Wovens business unit, the significant sales gains in the Mattress Ticking business unit (including products out of Rayonese) and moderate sales gains in the Velvets/Prints business unit.
(Bullet) S,G \& A EXPENSES - S,G\&A expenses for the quarter were down as a percentage of sales to $10.8 \%$ from $10.9 \%$ and for the year were down to $10.9 \%$ from $11.4 \%$.
(Bullet) INTEREST EXPENSE - The increase for the quarter is due to additional borrowings related to the Rayonese acquisition, capital expenditures and higher levels of working capital necessary to support sales growth, and to higher interest rates. During April and May 1995, the company entered into two interest rate swap agreements that effectively provide for (1) a fixed rate of $7.34 \%$ for five years on $\$ 15.0$ million of its bank borrowings; and (2) a fixed rate of $6.85 \%$ for seven years on $\$ 5.0$ million of its bank borrowings.
(Bullet) OTHER EXPENSE (INCOME), NET - This expense includes several items: amortization related to the Rossville/Chromatex and Rayonese goodwill (\$500,000); amortization of debt issue costs (\$126,000); and other miscellaneous items.
(Bullet) INCOME TAXES - The effective tax rate for the year increased slightly due to the higher level of pretax income.
(Bullet) EBITDA - EBITDA for the quarter increased \$1.2 million, or $14.2 \%$, from last year's fourth quarter, and represented $11.6 \%$ of net sales compared with $11.2 \%$ of net sales last year.

CULP, INC. FINANCIAL INFORMATION RELEASE
FINANCIAL NARRATIVE - continued
for the three and twelve month periods ended April 30, 1995

BALANCE SHEET COMMENTS
(Bullet) RESTRICTED INVESTMENTS - Restricted Investments reflect unspent Industrial Revenue Bond (IRB) funds. As the funds are spent on the capital projects, these restricted investments are reduced. The remaining balance will be drawn down in the first quarter of fiscal 1996.
(Bullet) PROPERTY, PLANT AND EQUIPMENT, NET - Capital expenditures were $\$ 18.1$ million and depreciation expense was $\$ 11.3$ million for the twelve months. For fiscal 1996, the capital budget is $\$ 10.0$ million. Of this total, $\$ 2.5$ million of capital expenditures relates to Rayonese. Depreciation expense for fiscal 1996 is expected to be approximately \$13.5.
(Bullet) LONG-TERM DEBT - At April 30, 1995, the company had $\$ 15.8$ million in IRB borrowings, $\$ 10.0$ million in borrowings under its revolving credit facility, $\$ 41.5$ million in a term facility, $\$ 1.0$ million in a subordinated note payable and $\$ 5.5$ million in a convertible note payable. The current maturities of \$11.6 includes $\$ 6.0$ million repayment of the term loan, \$100,000 repayment of IRBs and $\$ 5.5$ million of the convertible note payable because the note is callable by the holder, beginning March 6, 1996.
(Bullet) RAYONESE TEXTILE INC. PURCHASE - On March 6, 1995, the company completed the acquisition of Rayonese Textile Inc. ("Rayonese"). (See Form 8-K, dated December 23, 1994, for more detailed information about the purchase.) The transaction has a preliminary estimated value of approximately $\$ 10.5$ million and includes the purchase of $100 \%$ of the Rayonese common stock and the assumption of Rayonese's funded debt. The acquisition will be accounted for as a purchase, and accordingly, the purchase price will be allocated to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition. The preliminary estimated fair values of assets and retained liabilities acquired are summarized below:

| (dollars in thousands) | March 6, |
| :--- | ---: |
|  | 1995 |
| Accounts receivable, net | $\$$ |
| Inventories | 1,994 |
| Other current assets | 1,894 |
| Property, plant and equipment | 89 |
| Goodwill | 5,000 |
| Accounts payable and accrued liabilities | 4,137 |
|  | $<2,659>$ |
|  | $\$ 10,455$ |

The operating results of this acquisition are included in the company's results of operations from the date of acquisition.

Contact:
Frank Saxon
Vice President
Chief Financial Officer

## FOR IMMEDIATE RELEASE

CULP REPORTS RECORD SALES AND EARNINGS FOR FISCAL 1995
EARNINGS UP FOR SIXTH CONSECUTIVE YEAR
HIGH POINT, North Carolina (June 2, 1995---Culp, Inc. (Nasdaq/NM:CULP) today reported record sales and earnings for the fourth quarter and fiscal year ended April 30, 1995.

Net sales for the quarter increased 11\% to \$85.4 million compared with $\$ 77.2$ million a year ago. Net income for the quarter rose $7 \%$ to $\$ 3.4$ million, or $\$ 0.31$ per share, compared with \$3.2 million, or \$0.29 per share, in the fourth quarter of fiscal 1994.

For the 1995 fiscal year, net sales totaled $\$ 308.0$ million, up $26 \%$ from $\$ 245.3$ million in fiscal 1994. Net income for the year rose $28 \%$ to $\$ 9.8$ million, or $\$ 0.87$ per share, up from $\$ 7.7$ million, or $\$ 0.69$ per share, in fiscal 1994.
"Fiscal 1995 marked a solid return on the strategic actions we have taken over the past several years to achieve a superior performance," said Robert G. Culp, III, chief executive officer. "Each quarter during the year included record sales and earnings for the respective periods. We are especially pleased that this accomplishment included not only positive contributions from acquired operations but also sound gains in our existing product categories."

Culp continued, "For the year as a whole, sales of mattress ticking and exports of upholstery fabrics were especially strong. The inclusion of the Rossville/Chromatex division for a full year provided particular impetus to the year-to-year gains. Our most recent acquisition, Rayonese Textile, was included for most of the fourth quarter; and that incremental business aided growth in the final period.
"We recognize that reaching new highs in sales and earnings for fiscal 1995 was helped by strong retail demand for home furnishings. More recent industry reports confirm that a slowing has developed in consumer purchases of furniture. This pattern, and the concern that this trend may persist for several quarters, has caused furniture manufacturers to become more cautious about forward commitments. We experienced tangible evidence
-MORE-

Culp, Inc. [] P.O. Box 2686 [] 101 S. Main Street [] High Point, NC 27261-2686 [] 910-888-6266 []TLX 802147 [] Fax 910-887-7089

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June 2, 1995
of this industry-wide slowdown in the fourth quarter, and this softness in incoming orders has carried over into the early part of fiscal 1996."

Culp concluded, "It is interesting that similar concern was present a year ago when we released the financial results for fiscal 1994. The apparent slowing in consumer spending, in part due to rising interest rates, proved temporary. Although the current environment is affecting our short-term results, our fundamental approach continues to be positioning Culp strongly as a leading supplier of fabrics for the home furnishings industry. We have maintained a sound financial position while investing the funds necessary to build competitive leadership and pursuing attractive acquisitions. Acknowledging the near-term uncertainty that exists, we remain confident about the company's longer term prospects."

Culp, Inc. is a leading manufacturer and marketer of fabrics for the furniture, bedding and institutional furnishings markets.

CULP, INC.
Condensed Financial Highlights

## Three Months Ended

April 30, May 1 1995
Net Sales
Net Income
Earnings per share
Net Sales
Net Income
Earnings per share
\$ $308,026,000$
$\$ \quad 9,775,000$
$\$ \quad 0,87$
\$ 77,232,000
3,200, 000
\$ 85,441,000 3, 425, 000
\$ 0.31
\$
0.29

April 30
May 1 1995

1994
\$ 245, 049, 000
7,665,000
\$ 0.69

