# I N N O VATION \& TRUST 

## COMPANY PROFILE

Culp, Inc. is one of the world's largest marketers of mattress fabrics for bedding and upholstery fabrics for furniture. The company markets a variety of innovative fabrics to its global customer base of leading bedding and furniture companies, including fabrics produced at Culp's manufacturing facilities and fabrics sourced from other suppliers. Culp has operations located in the United States, Canada and China.

Shares in Culp, Inc. are traded on the New York Stock Exchange under the symbol CFI.

## FINANCIAL HIGHLIGHTS

|  | 2015 | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { (Amounts in thousands, except per share data) }}{\text { Net sales }}$ | \$ 310,166 | \$ | 287,162 | \$ | 268,814 |
| Income before income taxes | 22,956 |  | 19,043 |  | 20,289 |
| Net income | 15,071 |  | 17,447 |  | 18,317 |
| Net income per share: |  |  |  |  |  |
| Basic | 1.23 |  | 1.43 |  | 1.50 |
| Diluted | 1.21 |  | 1.41 |  | 1.47 |
| Adjusted net income ${ }^{(1)}$ | 19,352 |  | 15,691 |  | 17,408 |
| Adjusted net income per share: |  |  |  |  |  |
| Basic | 1.58 |  | 1.29 |  | 1.42 |
| Diluted | 1.56 |  | 1.26 |  | 1.40 |
| Average shares outstanding: |  |  |  |  |  |
| Basic | 12,217 |  | 12,177 |  | 12,235 |
| Diluted | 12,422 |  | 12,414 |  | 12,450 |
| Cash Returned to Shareholders |  |  |  |  |  |
| Cost of shares repurchased | \$ 745 |  | - | \$ | 5,022 |
| Number of shares repurchased | 43 |  | - |  | 503 |
| Dividends paid | 7,579 |  | 2,204 |  | 7,593 |
| Cumulative funds returned to shareholders ${ }^{(2)}$ | \$ 28,527 |  |  |  |  |
| Balance Sheet |  |  |  |  |  |
| Cash and cash equivalents and short term investments | \$ 39,729 | \$ | 35,597 | \$ | 28,816 |
| Capital employed at fiscal year-end ${ }^{(1)}$ | 79,184 |  | 77,394 |  | 72,699 |
| Return on capital ${ }^{(1)}$ | 29.3\% |  | 26.2\% |  | 29.4\% |
| Total assets | 171,368 |  | 160,935 |  | 144,706 |
| Total debt (including current maturities and line of credit) | 2,200 |  | 4,986 |  | 7,161 |
| Shareholder's equity | 119,427 |  | 111,744 |  | 95,583 |
| Debt as a percent of shareholder's equity | 1.8\% |  | 4.5\% |  | 7.5\% |
| Mattress Fabrics Segment Highlights ${ }^{(3)}$ |  |  |  |  |  |
| Net sales | \$ 179,739 | \$ | 160,705 | \$ | 154,014 |
| Operating income | 21,671 |  | 17,515 |  | 19,900 |
| Operating income margin | 12.1\% |  | 10.9\% |  | 12.9\% |
| Capital employed ${ }^{(1)}$ | 70,472 |  | 62,457 |  | 57,950 |
| Return on capital ${ }^{(1)}$ | 33.5\% |  | 29.3\% |  | 35.6\% |
| Upholstery Fabrics Segment Highlights ${ }^{(3)}$ |  |  |  |  |  |
| Net sales | \$ 130,427 | \$ | 126,457 | \$ | 114,800 |
| Operating income | 8,128 |  | 8,036 |  | 6,953 |
| Operating income margin | 6.2\% |  | 6.4\% |  | 6.1\% |
| Capital employed ${ }^{(1)}$ | 14,026 |  | 17,419 |  | 17,313 |
| Return on capital ${ }^{(1)}$ | 48.7\% |  | 40.7\% |  | 40.4\% |

(1) See reconciliation tables at the end of the report
(2) Includes dividends paid and shares repurchased since June 2011
(3) See Note 16 of the Notes to Consolidated Financial Statements beginning on page 80 of the fiscal 2015 Form 10-K

## FELLOW SHAREHOLDERS

We are very pleased to report another outstanding year for Culp.

Our financial and operating performance in fiscal 2015 demonstrates our proven ability to deliver favorable results in a dynamic global marketplace. Over the past year, we achieved both higher annual sales and improved profitability in both businesses. Notably, this is the sixth consecutive year of overall annual sales growth, or a 7.2 percent CAGR over the six-year period, and a new record year for mattress fabrics sales. Our pre-tax income was up 21 percent over the prior year, marking the highest level for Culp since our founding. We also achieved a 29 percent return on capital employed, up from 26 percent in the prior year.

Throughout the year, we have continued to execute our strategy with a focus on design creativity and product innovation, supported by exceptional service. Together, these efforts have driven our sales performance, both with existing key customers and new customers. Our ability to sustain excellence in creating innovative fabrics that meet changing customer demand continues to be an important advantage for Culp. We have established a strong leadership position in each of our businesses. And, importantly, we have the fiscal discipline to support our strategy and continue to innovate and invest for the future. The collective value that these capabilities bring to our business is translating into greater value for both our customers and our shareholders.

## Cash Returned to Shareholders

We are proud to share our financial success with our shareholders, returning over $\$ 8.3$ million in the form of dividends and share repurchases in fiscal 2015. Commencing in the third quarter, we increased the quarterly cash dividend to a new annual rate of $\$ 0.24$, effectively doubling the quarterly cash dividend since we reinstated the dividend in June 2011. Our excellent free cash flow of $\$ 15.1$ million provided an opportunity to pay another special dividend for the third time in three years. Pursuant to our capital allocation strategy, our Board of Directors approved a special cash dividend of $\$ 0.40$ per share, which was paid in July 2015. Notably, since June 2011, the company has returned approximately $\$ 35$ million to shareholders in the form of regular quarterly and special dividends and share repurchases. These actions reflect our commitment to delivering value to our shareholders.

NET SALES \| FISCAL YEARS 2011-15 (IN MILLIONS)



## Mattress Fabrics Segment

For fiscal 2015, mattress fabric sales were $\$ 179.7$ million, up 11.8 percent from fiscal 2014, and setting a new annual sales record. These results demonstrate solid execution of the strategic plan that we laid out at the beginning of fiscal 2015, with consistent growth and progress throughout the year.

We are especially pleased with our sales growth this year, which has outpaced overall industry growth. Our focus on design and innovation sets us apart in the mattress fabric marketplace, and we continue to have favorable placements with new product roll-outs to our customers. Our product mix of mattress fabrics and sewn covers across most price points and style trends has allowed us to execute our vision to deliver a full design package from fabric to finished covers. Our design team has done an exceptional job, and we have continued to support our design efforts with investments in the latest technologies and software, including an enhanced new website, to leverage our talents and our Culp Home Fashions brand.


WE DELIVER A FULL DESIGN PACKAGE FROM MATTRESS FABRIC TO FINISHED COVERS.

Left to right, photos courtesy of Bassett

We made notable progress in our operating performance during fiscal 2015, with the most significant improvement evident in our fourth quarter as we neared completion of our $\$ 9.5$ million expansion project. We were also able to benefit from some lower input costs. Our capital investments have already met our expectations with added capacity, enhanced finishing capabilities, and better overall efficiency and throughput. We expect to realize further improvement in fiscal 2016 with additional new equipment installations underway. Importantly, we have also created a strategic infrastructure that will support our future growth initiatives, and we will continue to make sound investments to improve our competitive advantage. We are especially pleased with the year over year evolution of our sewn cover business, which further supports our diversification strategy and enhances our strong value proposition. We have a solid competitive position, and we look forward to the opportunities ahead for another strong performance in both mattress fabrics and sewn covers during fiscal 2016.

## Upholstery Fabrics Segment

We are pleased with the steady growth in sales and improved profitability for upholstery fabrics in fiscal 2015. Upholstery fabric sales were $\$ 130.4$ million, up 3.1 percent from fiscal 2014, marking the sixth straight year of annual sales gains. These results reflect the continued success of our productdriven strategy with a focus on design and innovation. This strategy has also allowed us to diversify our customer base and target additional end-user markets, including the hospitality market and "lifestyle" retail category.


> "CULP HAS A PROVEN REPUTATION AS AN INDUSTRY LEADER KNOWN FOR INNOVATIVE PRODUCTS AND CREATIVEFABRIC DESIGNS."

PRE-TAX INCOME AND PRE-TAX MARGIN (EXCLUDING RESTRUCTURING) FISCAL YEARS 2011-15 (IN millions)


CAPITAL EMPLOYED AND RETURN ON CAPITAL
FISCAL YEARS 2011-15 (IN millions)



Our 100 percent owned China platform provides significant manufacturing flexibility, and we have continued to leverage this capability to meet changing customer demand. Sales of China produced fabrics accounted for approximately 90 percent of upholstery fabric sales in fiscal 2015, providing a diverse product mix of fabric styles and price points with excellent service and quality.

We made the decision in the second quarter to close our finished goods warehouse and distribution facility located in Poznan, Poland, due to the ongoing economic concerns in Europe. However, we remain very interested in developing business in Europe, and we are still assessing the best strategy for selling upholstery fabric into this market as economic conditions improve.

Culp has a proven reputation as an industry leader known for innovative products and creative fabric designs. Our ability to keep pace with current style trends is a critical advantage for our customers. We were pleased with our favorable showings at this year's furniture markets, with positive customer response to our latest product introductions and significant placements. We believe Culp is well positioned for sustained growth in upholstery fabrics, especially as the overall economy improves with a more stable U.S. housing market and higher consumer spending for home furnishings.

## Balance Sheet and Free Cash Flow

As a result of our disciplined execution, we were pleased to end fiscal 2015 with a strong financial position. The company generated $\$ 15.1$ million in free cash flow in fiscal 2015, after investing $\$ 10.5$ million in capital expenditures. Both our businesses did an outstanding job in managing working
capital, which contributed to the strong free cash flow this fiscal year. During fiscal 2015, we were able to build our net cash position by approximately $\$ 7.0$ million and return $\$ 8.3$ million of cash to shareholders through dividends and share repurchases. Looking ahead to fiscal 2016, we expect another good year of free cash flow, with capital expenditures projected to be $\$ 7.5$ million to $\$ 9.0$ million and modest growth in working capital.

As of the end of fiscal 2015, we reported $\$ 39.7$ million in cash and cash equivalents and short-term investments. Total debt at the end of the year was $\$ 2.2$ million, representing the final installment on our term loan. Notably, our net cash position, or cash minus total debt, was $\$ 37.5$ million at the end of fiscal 2015, the highest net cash level in Culp's history. We have since made our scheduled debt payment due in August 2015.

FREE CASH FLOW AND DIVIDENDS PAID AND SHARES REPURCHASED FISCAL YEARS 2011-15 (IN millions)



QUALITY UPHOLSTERY FABRICS WITH A FRESH EYE FOR STYLE.


## "OUR STRATEGY HAS ALLOWED US

TO DIVERSIFY OUR CUSTOMER BASE AND TARGET ADDITIONAL END USER MARKETS, INCLUDINGTHE LIFESTYLE' RETAIL CATEGORY."



GULP OFFERS A DIVERSE PRODUCT MIX OF FABRIC STYLES AND PRICE POINTS WITH EXCELLENT SERVICE AND QUALITY.

## Capital Allocation Strategy

Our focus on the efficient use of our capital is inherent in Culp's overall business strategy. We have previously shared our capital allocation strategy in our annual reports, and we are pleased to report that we again met our stated objectives in fiscal 2015.

As always, our first priority is to fund organic growth in both mattress fabrics and upholstery fabrics. In fiscal 2015, we built working capital by less than $\$ 2.0$ million for the year, which supported the growth of both businesses. Additionally, we spent $\$ 10.5$ million in capital expenditures, most of which related to our mattress fabrics business.

Secondly, we increased our regular quarterly dividend by 20 percent to $\$ 0.06$ per share for an annual level of $\$ 0.24$ per share. Third, we repurchased 43,000 shares of Culp common stock at an average price of $\$ 17.30$ per share for $\$ 745,000$.

Fourth, our net cash position of $\$ 37.5$ million at year-end was well above our $\$ 31.0$ million target level. As we have previously stated, our objective is to use those excess funds for special dividends, subject to cash availability in the United States, prevailing market conditions and the overall business outlook, and assuming there are no acquisition opportunities. As such, after the end of fiscal 2015, we were pleased to announce another special dividend of $\$ 0.40$ per share. This action demonstrates our confidence in Culp's leadership position and growth opportunities, and reinforces our commitment to generating value for our shareholders.

## Looking Ahead

We are pleased with Culp's performance in fiscal 2015 and our ability to execute our strategy and enhance our leadership position in a global marketplace. Our consistent top-line growth reflects our outstanding design capabilities and unique capacity to deliver a wide range of innovative fabrics that keep pace with customer demand and style trends. We are well positioned for continued growth with our flexible and scalable global manufacturing platform, backed by exceptional customer service. And, importantly, we have the financial strength to make the right strategic investments to further expand our production capabilities and capitalize on new market opportunities.

We are proud of our company, and we continue to be inspired by the talent and dedication of our team of longterm associates who represent Culp around the world. And, we are grateful to have the support and leadership of an outstanding management team and board of directors. Together, we are committed to outstanding performance for our customers as a financially stable and trusted source for innovative fabrics. We are excited about the opportunities before us as we look ahead to fiscal 2016 and beyond.

Thank you for the support your investment provides.
Sincerely,

## Franklin $\eta$. Saxon

Franklin N. Saxon
President and Chief Executive Officer


Robert C. Gulp, III
Chairman of the Board
August 12, 2015

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 1O-K <br> ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF <br> THE SECURITIES EXCHANGE ACT OF 1934 

For the fiscal year ended May 3, 2015
Commission File No. 1-12597
CULP, INC.
(Exact name of registrant as specified in its charter)

NORTH CAROLINA<br>(State or other jurisdiction of<br>(I.R.S. Employer Identification No.) incorporation or other organization)<br>1823 Eastchester Drive, High Point, North Carolina<br>(Address of principal executive offices)<br>27265<br>(zip code)

(336) 889-5161
(Registrant's telephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:

| Title of Each Class | Name of Each Exchange <br> On Which Registered |
| :--- | :--- |

Common Stock, par value \$.05/ Share
New York Stock Exchange
Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act: None
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES $\square$ NO $\boxtimes$

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934. YES $\square$ NO $\boxtimes$

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to the filing requirements for at least the past 90 days. YES $\boxtimes$ NO $\square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES $\boxtimes$ NO $\square$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a nonaccelerated filer, or a smaller reporting company. See definition of "large accelerated filer, accelerated filer, and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer $\square \quad$ Accelerated Filer $\boxtimes \quad$ Non-Accelerated Filer $\square$
Smaller Reporting Company $\square$
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Act). YES

NO $\boxtimes$
As of May 3, 2015, 12,219,121 shares of common stock were outstanding. As of November 2, 2014, the aggregate market value of the voting stock held by non-affiliates of the registrant on that date was $\$ 198,300,713$ based on the closing sales price of such stock as quoted on the New York Stock Exchange (NYSE), assuming, for purposes of this report, that all executive officers and directors of the registrant are affiliates.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement to be filed pursuant to Regulation 14A of the Securities and Exchange Commission in connection with its Annual Meeting of Shareholders to be held on September 16, 2015 are incorporated by reference into Part III of this Form 10-K.

## CULP, INC. FORM 10-K REPORT <br> TABLE OF CONTENTS

Item No. Page
PART I

1. Business
Overview ..... 2
General Information ..... 3
Segments ..... 3
Overview of Industry and Markets ..... 5
Overview of Bedding Industry ..... 5
Overview of Residential and Commercial Furniture Industry ..... 6
Products ..... 6
Manufacturing and Sourcing .....  8
Product Design and Styling ..... 9
Distribution ..... 9
Sources and Availability of Raw Materials ..... 10
Seasonality ..... 10
Competition ..... 11
Environmental and Other Regulations ..... 11
Employees ..... 12
Customers and Sales ..... 12
Net Sales by Geographic Area ..... 13
Backlog ..... 13
1A. Risk Factors ..... 14
1B. Unresolved Staff Comments. ..... 17
2. Properties ..... 18
3. Legal Proceedings ..... 18
4. Mine Safety Disclosure ..... 18
PART II
5. Market for the Registrant's Common Equity, Related Stockholder Matters, and Issuer Purchases of Equity Securities ..... 19
6. Selected Financial Data ..... 22
7. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 23
7A. Quantitative and Qualitative Disclosures About Market Risk ..... 49
8. Consolidated Financial Statements and Supplementary Data ..... 50
9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure ..... 86
9A. Controls and Procedures ..... 86
9B. Other Information ..... 88

## PART III

10. Directors, Executive Officers, and Corporate Governance............................................... 88
11. Executive Compensation ............................................................................................... 88
12. Security Ownership of Certain Beneficial Owners and Management and
Related Stockholder Matters.................................................................................. 88
13. Certain Relationships, Related Transactions, and Director Independence ......................... 89
14. Principal Accountant Fees and Services .......................................................................... 89

PART IV
15. Exhibits and Financial Statement Schedules ................................................................... 90

Documents Filed as Part of this Report ........................................................................... 90
Exhibits ........................................................................................................................... 92
Financial Statement Schedules ....................................................................................... 92
Signatures ...................................................................................................................... 93
Exhibit Index ................................................................................................................. 94

## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING INFORMATION

Parts I and II of this report contain "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update or alter such statements whether as a result of new information, future events or otherwise. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan," "project," "anticipate," "depend" and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, gross profit margins, operating income, capital expenditures, income taxes, SG\&A or other expenses, earnings, cash flow, and other performance measures, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales in the U.S. of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements are included in the "Risk Factors" section of this report in Item 1A. A forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances that may not occur.

## PART 1

## ITEM 1. BUSINESS

## Overview

Culp, Inc. manufacturers, sources, and markets mattress fabrics and sewn covers used for covering mattresses and box springs, and upholstery fabrics, including cut and sewn kits, primarily used in production of upholstered furniture. The company competes in a fashion-driven business, and we strive to differentiate our products by placing sustained focus on innovation and design creativity. In addition, Culp places great emphasis on providing excellent and dependable service to our customers. Our focused efforts to protect our financial strength have allowed us to maintain our position as a financially stable and trusted supplier of innovative fabrics to bedding and furniture manufacturers.

We believe Culp is the largest producer of mattress fabrics in North America and one of the largest marketers of upholstery fabrics for furniture in North America, measured by total sales. We have two operating segments - mattress fabrics and upholstery fabrics. The mattress fabrics business markets primarily knitted and woven fabrics, and sewn covers made from those fabrics, which are used in the production of bedding products, including mattresses, box springs, and mattress sets. The upholstery fabrics business markets a variety of fabric products that are used principally in the production of residential and commercial upholstered furniture, including sofas, recliners, chairs, loveseats, sectionals, sofa-beds and office seating. Culp primarily markets fabrics that have broad appeal in the "good" and "better" priced categories of furniture and bedding.

Culp markets a variety of fabrics in different categories to a global customer base, including fabrics produced at our manufacturing facilities and fabrics produced by other suppliers. We had thirteen active manufacturing plants and distribution facilities as of the end of fiscal 2015, located in North and South Carolina; Quebec, Canada; and Shanghai, China. We also source fabrics from other manufacturers, located primarily in China and Turkey, with almost all of those fabrics produced specifically for Culp and created by Culp designers. We operate distribution centers in North Carolina and Shanghai, China, to facilitate distribution of our products.

Total net sales in fiscal 2015 were $\$ 310.2$ million. The mattress fabrics segment had net sales of $\$ 179.7$ million ( $58 \%$ of total net sales), while the upholstery fabrics segment had net sales of $\$ 130.4$ million ( $42 \%$ of total net sales).

During fiscal 2015, both segments continued to build upon strategic initiatives and structural changes over the last several years. The flexible manufacturing and sourcing platform created through these changes has allowed Culp to place a greater emphasis on product innovation and the introduction of new designs to keep current with industry trends and differentiate our products. This approach has helped us drive consistent sales growth, with fiscal 2015 representing our sixth consecutive year of higher net sales.

Both the strength of furniture and mattress industries demand for our products has improved during the past several years, however overall sales have still not returned to the levels seen before the economic downturn. During the same period, we have experienced positive responses from customers to our innovative designs and new products introduced during these years, and our profits have responded accordingly. Pre-tax income reported for fiscal 2015 was $\$ 23.0$ million, the highest level in Culp's history. An increasing percentage of our sales are now based on new product introductions.

The mattress fabrics segment has made strategic investments in capital projects and expansion initiatives in recent years, to maintain a more flexible approach to fabric sourcing, in-line with challenging industry conditions. These expenditures included a record capital expenditure level for the segment in fiscal 2015 for expansion projects to provide increased manufacturing capacity and more efficient equipment for this segment, following several successful acquisitions. The mattress fabrics segment has also expanded its design capabilities with additional personnel and product software to enhance innovation. During fiscal 2013, this segment announced a new joint marketing agreement to market sewn mattress covers, which involved the establishment of a new production facility. Early in fiscal 2014, we completed an asset purchase and related consulting agreement that provided for, among other things, the purchase of equipment and certain other assets and the restructuring of prior consulting and non-compete agreements. These initiatives have allowed for further expansion of our mattress fabrics business.

Our upholstery fabrics segment underwent major changes over the past decade, transforming from a primarily U.S.-based manufacturing operation with large amounts of fixed assets, to a more flexible variable cost model, with most fabrics sourced in Asia. At the same time, we have maintained control over the key components of fabric production such as design, finishing, quality control, and distribution. These changes involved a multi-year restructuring process that ended in fiscal 2009, during which time our upholstery fabric sales declined considerably. This multi-year trend of declining upholstery revenues has reversed, and sales in this segment have now increased for each of the past six fiscal years. Since the end of the multi-year restructuring, we have focused on product innovation and marketing, including the exploration of new markets.

Additional information about trends and developments in each of our business segments is provided in the "Segments" discussion below.

## General Information

Culp, Inc. was organized as a North Carolina corporation in 1972 and made its initial public offering in 1983. Since 1997, our stock has been listed on the New York Stock Exchange and traded under the symbol "CFI." Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Our executive offices are located in High Point, North Carolina. References in this document to "Culp," the "company," "we," "our," and "us" refer to Culp, Inc. and its consolidated subsidiaries.

Culp maintains an Internet website at www.culp.com. We will make this annual report and our other annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to these reports available free of charge on our Internet site as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission. Information included on our website is not incorporated by reference into this annual report.

## Segments

Our two operating segments are mattress fabrics and upholstery fabrics. The following table sets forth certain information for each of our segments.

Sales by Fiscal Year (\$ in Millions) and Percentage of Total Company Sales

| Segment | Fiscal 2015 |  | Fiscal 2014 |  | Fiscal 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mattress Fabrics | \$179.7 | (58\%) | \$160.7 | (56\%) | \$154.0 | (57\%) |
| Upholstery Fabrics |  |  |  |  |  |  |
| Non-U.S.-Produced | \$119.1 | (38\%) | \$116.0 | (40\%) | \$102.1 | (38\%) |
| U.S.-Produced | \$11.3 | (4\%) | \$10.5 | (4\%) | \$12.7 | (5\%) |
| Total Upholstery | \$130.4 | (42\%) | \$126.5 | (44\%) | \$114.8 | (43\%) |
| Total company | \$310.2 | (100\%) | \$287.2 | (100\%) | \$268.8 | (100\%) |

Additional financial information about our operating segments can be found in Note 16 to the Consolidated Financial Statements included in Item 8 of this report.

Mattress Fabrics. The mattress fabrics segment, also known as Culp Home Fashions, manufactures and markets mattress fabric and mattress covers to bedding manufacturers. These products include woven jacquard fabrics, knitted fabrics, and some converted fabrics. Culp Home Fashions has manufacturing facilities located in Stokesdale and High Point, North Carolina, and St. Jerome, Quebec, Canada. One Stokesdale plant and the St. Jerome plant both manufacture and finish jacquard (damask) fabric. The main Stokesdale plant also finishes knitted fabric and houses the division offices and finished goods distribution capabilities, while the High Point and St. Jerome facilities house our knitted mattress fabrics manufacturing operations. During fiscal 2013, the mattress fabrics division established a second plant in Stokesdale to produce cut and sewn mattress covers, a growing product category that is used primarily by producers of specialty (non-innerspring) bedding. We have also maintained flexibility in our supply of the major categories of mattress fabrics with sourcing capacity located in Turkey and China. Most of our woven jacquard and knitted fabrics can be produced in multiple facilities (internal or external to the company), providing us with mirrored, reactive capacity involving state of the art capabilities across plant facilities.

Culp Home Fashions had capital expenditures during the past ten years totaling approximately $\$ 50$ million, which primarily provided for increased knit machine capacity, faster and more efficient weaving machines, and the initial capital required for our sewn cover business. These capital expenditures also provided high technology finishing equipment for woven and knitted fabric and an improved platform for warehousing and distribution. In order to maintain our leading edge technology and support modernization and expansion projects, we significantly increased our capital investments in the mattress fabrics segment during fiscal 2015.

Asset acquisition transactions with Bodet \& Horst USA, LP and Bodet \& Horst GmbH \& Co. KG, in fiscal 2009 and fiscal 2014, respectively, allowed us to enhance and secure our competitive position and to increase our mattress fabrics business. Prior to fiscal 2009, Bodet \& Horst had been serving as our primary source of knitted mattress fabrics, and the two transactions allowed us to secure our supply for this important and growing product category, while also gaining control of product development and enhancing customer service. The transactions also involved consulting and non-compete agreements that enhanced our mattress fabrics product development and helped to secure our end markets. In addition to these transactions, we have continued to make further investments in knitting machines and finishing equipment, increasing our internal production capacity substantially.

Our sewn mattress cover business, established during fiscal 2013, participates in a joint marketing agreement for the production and marketing of sewn mattress covers and represents a further step in our efforts to respond to industry demands. The marketing venture is known as Culp-Lava Applied Sewn Solutions (CLASS), and is a joint marketing effort with A. Lava \& Son Co. of Chicago, a leading provider of mattress covers. This manufacturing operation, located near our other plants in North Carolina, involves leased space and a limited capital investment in equipment. Teaming with A. Lava \& Son allows us to have two mirrored manufacturing facilities and greater flexibility in meeting demand for mattress covers from bedding producers.

Upholstery Fabrics. The upholstery fabrics segment markets fabrics for residential and commercial furniture, including jacquard woven fabrics, velvets, microdenier suedes, woven dobbies, knitted fabrics, piece-dyed woven products, and polyurethane "leather look" fabrics. This segment operates fabric manufacturing facilities in Anderson, South Carolina, and Shanghai, China. We market fabrics produced in these two locations, as well as a variety of upholstery fabrics sourced from third party producers, mostly in China. In the past fiscal year, sales of non-U.S. produced upholstery accounted for approximately $90 \%$ of our upholstery fabric sales.

Our China facilities near Shanghai include fabric sourcing, finishing, warehousing, quality control and inspection operations, as well as a plant where sourced fabrics are cut and sewn into "kits" made to specifications of furniture manufacturing customers. More recent developments in our China operations include expansion of our product development and design capabilities in China and further strengthening of key strategic partnerships with mills. We also have expanded our marketing efforts to sell our China products in countries other than the U.S., including the Chinese local market. The U.S. facility in South Carolina produces a variety of woven upholstery fabrics, including velvets and certain decorative fabrics.

During fiscal 2015 we closed our distribution warehouse in Poland that had been established to support sales in Europe. We are currently reviewing the company's best long-term strategy for marketing upholstery fabrics in Europe.

Over the past decade, we have moved our upholstery business from one that relied on a large fixed capital base that is difficult to adjust to a more flexible and scalable marketer of upholstery fabrics that meets changing levels of customer demand and style preferences. At the same time, we have maintained control of the most important "value added" aspects of our business, such as design, finishing, quality control, and logistics. This strategic approach has allowed us to limit our investment of capital in fixed assets and control the costs of our products, while continuing to leverage our design and finishing expertise, industry knowledge, and important relationships.

Our upholstery fabrics sales increased in fiscal 2015 for the sixth consecutive year. These gains reversed a ten-year trend of declining upholstery sales that ended with fiscal 2009, as we substantially overhauled our operating model during this time period. We believe our increased sales in the upholstery fabrics segment have been achieved primarily through implementation of a business strategy that included: 1) innovation in a low-cost environment, 2) speed-to-market execution, 3) consistent quality, 4) reliable service and lead times, and 5) increased recognition of and reliance on the Culp brand. Success in upholstery fabrics has been achieved through development of a unique business model that has enabled the upholstery segment to execute a strategy that we believe is clearly differentiated from our competitors. In this way, we have maintained our ability to provide furniture manufacturers with products from every category of fabric used to cover upholstered furniture, and to meet continually changing demand levels and consumer preferences.

## Overview of Industry and Markets

Culp markets products primarily to manufacturers that operate in three principal markets. The mattress fabrics segment supplies the bedding industry, which produces mattress sets (mattresses, box springs, foundations and top of bed components). The upholstery fabrics segment supplies the residential furniture industry and, to a lesser extent, the commercial furniture industry. The residential furniture market includes upholstered furniture sold to consumers for household use, including sofas, sofa-beds, chairs, recliners and sectionals. The commercial furniture and fabrics market includes upholstered office seating and modular office systems sold primarily for use in offices and other institutional settings, fabrics used in the hospitality industry, and commercial textile wall coverings. The principal industries into which the company sells products are described below. Currently the vast majority of our products are sold to manufacturers for end use in the U.S., and thus the discussions below are focused on that market.

## Overview of Bedding Industry

The bedding industry has contracted and expanded in recent years in accordance with the general economy, although traditionally the industry has been relatively mature and stable. This is due in part to the fact that a majority of bedding industry sales are replacement purchases, which are less volatile than sales based on economic growth and new household formations.

Unlike the residential furniture industry, which continues to face intense competition from imports, the U.S. bedding industry has largely remained a North American-based business with limited competition from imports. Imports of bedding into the U.S. have increased in recent years, but imported beds still represent only a small fraction of total U.S. bedding sales. The primary reasons for this fact include: 1) the short lead times demanded by mattress manufacturers and retailers due to their quick service delivery model, 2) the limited inventory carried by manufacturers and retailers requires "just-in-time" delivery of product, 3) the customized nature of each manufacturer's and retailer's product lines, 4) high shipping and import duty costs, 5) the relatively low direct labor content in mattresses, and 6) strong brand recognition and importance.

A key trend driving the bedding industry is increased awareness among consumers about the health benefits of better sleep, with a greater focus on the quality of bedding products and an apparent willingness on the part of consumers to upgrade their bedding. Another important trend is the strong and growing emphasis on the design knitted or woven into mattress fabrics to enhance visual appeal and perceived value of the mattress on the retail floor. Mattress fabric design efforts are based on current trends in home decor and fashion. Another trend has been the growth in non-traditional sources for retail mattress sales such as wholesale warehouse clubs and the internet. These sales channels have the potential to increase overall consumption of goods due to convenience and high traffic volume, which in turn results in higher turnover of product. Among fabric types, knitted fabrics have continued to increase in popularity. Knitted fabric was initially used primarily on premium mattresses, but these products are now being placed increasingly on mattresses at mid-range to lower retail price points.

## Overview of Residential and Commercial Furniture Industry

Sales of residential and commercial furniture were both severely affected by the global economic downturn in 2008-2009, and have now been in recovery for several years along with the overall economy. The pace of recovery since 2010 has been relatively steady, but modest, as has the growth rate for the economy as a whole. Sales of residential furniture are influenced significantly by the housing industry and by trends in home sales and household formations, while demand for commercial furniture generally reflects economic trends affecting businesses.

The sourcing of components and fully assembled furniture from overseas continues to play a major role in the furniture industry. By far, the largest source for these imports continues to be China. Imports of upholstery fabric, both in roll and in "kit" form, have also had a significant impact on the market for upholstery fabrics in recent years. Fabrics entering the U.S. from China and other low labor cost countries have resulted in increased price competition in the upholstery fabric and upholstered furniture markets.

Supply shortages and higher prices for leather have created increased opportunities for suppliers of "leather look" and suede fabrics, and for suppliers of upholstery generally. The residential furniture industry has been consolidating for several years, resulting in fewer, but larger, customers for marketers of upholstery fabrics. Intense price competition continues to be an important consideration for both residential and commercial furniture.

## Products

As described above, our products include mattress fabrics and upholstery fabrics, which are the company's identified operating segments. These fabrics are sold in roll form and as sewn mattress covers by the Mattress Fabrics segment, and in roll form and as cut and sewn kits by the Upholstery Fabrics segment.

## Mattress Fabrics Segment

Mattress fabrics segment sales constituted $56 \%$ to $58 \%$ of our total net sales in each of the past three fiscal years. The company has emphasized fabrics that have broad appeal at prices generally ranging from $\$ 1.50$ to more than $\$ 10.00$ per yard.

## Upholstery Fabrics Segment

Upholstery fabrics segment sales totaled $42 \%$ to $44 \%$ of our sales for each of the past three fiscal years. The company has emphasized fabrics that have broad appeal at "good" and "better" prices, generally ranging from $\$ 3.00$ to $\$ 8.25$ per yard.

## Culp Fabric Categories by Segment

We market products in most categories of fabric that manufacturers currently use for bedding and furniture. The following table indicates the product lines within each segment, and a brief description of their characteristics.

## Mattress Fabrics

Woven jacquards Various patterns and intricate designs. Woven on complex looms using a variety of synthetic and natural yarns.

Converted Suedes, pile and embroidered fabrics, and other specialty type products are sourced to offer diversity for higher end mattresses.

Knitted fabric Various patterns and intricate designs produced on special-width circular knit machines utilizing a variety of synthetic and natural yarns. Knitted mattress fabrics have inherent stretching properties and spongy softness, which conforms well with layered foam packages.

## Upholstery Fabrics

Woven jacquards

Woven dobbies

Velvets Soft fabrics with a plush feel. Woven or knitted in basic designs, using synthetic yarns which are yarn dyed or piece dyed.

Suedes Fabrics woven or knitted using microdenier polyester yarns, which are piece dyed and finished, usually by sanding. The fabrics are typically plain or small jacquard designs, with some being printed. These are sometimes referred to as microdenier suedes.

Faux leathers
Sueded or knitted base cloths which are overprinted with polyurethane, and composite products consisting of a base fabric which is coated with a top layer of polyurethane, which simulate the look and feel of leather.

## Manufacturing and Sourcing

## Mattress Fabrics Segment

Our mattress fabrics segment operates four manufacturing plants, with two located in Stokesdale, North Carolina, and one each in High Point, North Carolina, and St. Jerome, Quebec, Canada. Over the past ten fiscal years, we made capital expenditures of approximately $\$ 50$ million to consolidate all of our production of woven jacquards, or damask fabric, to these plants, to modernize both knit and weaving equipment, enhance and provide knit and woven finishing capabilities, and expand capacity in each of these facilities. The result has been an increase in manufacturing efficiency and reductions in operating costs, as well as expanded product offerings.

Jacquard mattress fabrics and knitted fabrics are produced at the St. Jerome plant, with further jacquard capacity at our main Stokesdale facility along with knitting capacity at our High Point facility. Most finishing and inspection processes for mattress fabrics are conducted at the main Stokesdale plant. In fiscal 2013, we announced a new joint marketing arrangement with a producer of sewn mattress covers for bedding. This effort resulted in the establishment of an additional manufacturing facility in Stokesdale to produce and market sewn mattress covers.

In addition to the mattress fabrics we manufacture, we have important supply arrangements in place that allow us to source mattress fabric from strategic suppliers. A portion of our woven jacquard fabric and knitted fabric is obtained from a supplier located in Turkey, based on designs and a production schedule created by Culp. We are also sourcing some Culp-designed knitted fabrics from suppliers based in China, and we are sourcing certain converted fabric products (such as suedes, pile fabrics and embroidered fabrics) through our China platform.

## Upholstery Fabrics Segment

We currently operate one upholstery manufacturing facility in the U.S. and four in China. The U.S. plant is located in Anderson, South Carolina, and mainly produces velvet upholstery fabrics with some production of certain decorative fabrics.

Our upholstery manufacturing facilities in China are all located within the same industrial area near Shanghai. At these facilities, we apply value-added finishing processes to fabrics sourced from a limited number of strategic suppliers in China, and we inspect sourced fabric there as well. In addition, the Shanghai operations include facilities where sourced fabric is cut and sewn to provide "kits" that are designed to be placed on specific furniture frames designated by our customers.

A large portion of our upholstery fabric products, as well as certain elements of our production processes, are being sourced from outside suppliers. The development of our facilities in China has provided a base from which to access a variety of products, including certain fabrics (such as microdenier suedes and polyurethane fabrics) that are not produced anywhere within the U.S. We have found opportunities to develop significant relationships with key overseas suppliers in China that allow us to source products on a cost-effective basis, while limiting our investment of capital in manufacturing assets. We source unfinished and finished fabrics, as well as a portion of our cut and sewn kits, from a limited number of strategic suppliers in China who are willing to commit significant capacity to meet our needs while working with our product development team to meet the demands of our customers. We also source a portion of our yarns for our U.S. operation through our China facilities. The remainder of our yarn is obtained from other suppliers around the world.

## Product Design and Styling

Consumer tastes and preferences related to bedding and upholstered furniture change over time. The use of new fabrics and creative designs remains an important consideration for manufacturers to distinguish their products at retail and to capitalize on changes in preferred colors, patterns and textures. Culp's success is largely dependent on our ability to market fabrics with appealing designs and patterns. The process of developing new designs involves maintaining an awareness of broad fashion and color trends both in the United States and internationally.

## Mattress Fabrics Segment

Design innovation is an increasingly important element of producing mattress fabrics. Price point delineation is accomplished through fabric quality as well as variation in design. Additionally, consumers are drawn to the mattress that is most visually appealing when walking into a retail showroom. Fiber differentiation also plays an important part in design. For example, rayon, organic cotton and other special fibers are incorporated into the design process to allow the retailer to offer consumers additional benefits related to their sleeping experience. Similarly, many fabrics contain special production finishes that enhance fabric performance.

Mattress fabric designs are not routinely introduced on a scheduled season. Designs are typically introduced upon the request of the customer as they plan introduction to their retailers. Additionally, we work closely with our customers on new design offerings around the major furniture markets such as High Point, North Carolina, and Las Vegas, Nevada.

## Upholstery Fabrics Segment

The company has developed an upholstery fabrics design and product development team (with staff located in the U.S. and in China) with focus on designing for value primarily on body cloths, while promoting style leadership with pillow fabrics and color. The team searches continually for new ideas and for the best sources of raw materials, yarns, and fabrics, utilizing a supply network located mostly in China. Using these design elements, they develop product offerings using ideas and materials which take both fashion trends and cost considerations into account to offer products designed to meet the needs of furniture manufacturers and ultimately the desires of consumers.

Upholstery fabric designs are introduced at major fabric trade conferences that occur twice a year in the United States (June and December). In recent years we have become more aggressive in registering copyrights for popular fabric patterns and taking steps to discourage the illegal copying of our proprietary designs.

## Distribution

## Mattress Fabrics Segment

The vast majority of our shipments of mattress fabrics originate from our facilities in Stokesdale, North Carolina. Through arrangements with major customers and in accordance with industry practice, we maintain a significant inventory of mattress fabrics at our distribution facility in Stokesdale ("make to stock"), so that products may be shipped to customers with short lead times and on a "just in time" basis.

## Upholstery Fabrics Segment

A majority of our upholstery fabrics are marketed on a "make to order" basis and are shipped directly from our distribution facilities in Burlington, North Carolina, and Shanghai, China. In addition to "make to order" distribution, an inventory comprised of a limited number of fabric patterns is held at our
distribution facilities in Burlington and Shanghai from which our customers can obtain quick delivery of sourced fabrics through a program known as "Culp Express." Beginning in fiscal 2010 and continuing through fiscal 2015, market share opportunities have been expanded through strategic selling partnerships.

## Sources and Availability of Raw Materials

## Mattress Fabrics Segment

Raw materials account for approximately $60 \%-70 \%$ of mattress fabric production costs. The mattress fabrics segment purchases synthetic yarns (polyester, polypropylene, and rayon), certain greige (unfinished) goods, latex adhesives, laminates, dyes, and other chemicals. Most of these materials are available from several suppliers and prices fluctuate based on supply and demand, the general rate of inflation, and particularly on the price of petrochemical products. The mattress fabrics segment has generally not had significant difficulty in obtaining raw materials.

## Upholstery Fabrics Segment

Raw materials account for approximately $60 \%-70 \%$ of upholstery fabric manufacturing costs for products the company manufactures. This segment purchases synthetic yarns (polypropylene, polyester, acrylic, and rayon), acrylic staple fiber, latex adhesives, dyes and other chemicals from various suppliers.

Increased reliance by both our U.S. and China upholstery operations on outside suppliers for basic production needs such as base fabrics, yarns, and finishing services has caused the upholstery fabrics segment to become more vulnerable to price increases, delays, or production interruptions caused by problems within businesses that we do not control.

## Both Segments

Many of our basic raw materials are petrochemical products or are produced from such products. For this reason, our material costs can be sensitive to changes in prices for petrochemicals and the underlying price of oil. During fiscal 2015, our profitability was aided somewhat by lower raw material prices due to lower oil prices, although raw material prices appeared to stabilize later in the year.

## Seasonality

## Mattress Fabrics Segment

The mattress fabrics business and the bedding industry in general are slightly seasonal, with sales being the highest in early spring and late summer, with another peak in mid-winter.

## Upholstery Fabrics Segment

The upholstery fabrics business is somewhat seasonal, with sales often higher during our first and fourth fiscal quarters. In the past, seasonality resulted from one-week closings of our manufacturing facilities and the facilities of most of our customers in the United States during our first and third fiscal quarters for the holiday weeks of July 4th and Christmas. This effect has become less pronounced as a larger portion of our fabrics are produced or sold in locations outside of the U.S. The timing of the Chinese National Holiday in October and the Chinese New Year (which occurs in January or February each year) now have a more significant impact on upholstery sales than the effects of U.S. holiday periods.

## Competition

Competition for our products is high and is based primarily on price, design, quality, timing of delivery, and service.

## Mattress Fabrics Segment

The mattress fabrics market is concentrated in a few relatively large suppliers. We believe our principal mattress fabric competitors are Bekaert Textiles B.V., Global Textile Alliance, and several smaller companies producing knitted and other fabric.

## Upholstery Fabrics Segment

In the upholstery fabric market, we compete against a large number of companies, ranging from a few large manufacturers comparable in size to Culp to small producers, and a growing number of "converters" of fabrics (companies who buy and re-sell, but do not manufacture fabrics). We believe our principal upholstery fabric competitors are Richloom Fabrics, Merrimack Fabrics, Morgan Fabrics, and Specialty Textile, Inc. (or STI), plus a large number of smaller competitors (both manufacturers and converters).

The trend in the upholstery fabrics industry to greater overseas competition and the entry of more converters has caused the upholstery fabrics industry to become substantially more fragmented in recent years, with lower barriers to entry. This has resulted in a larger number of competitors selling upholstery fabrics, with an increase in competition based on price.

## Environmental and Other Regulations

We are subject to various federal and state laws and regulations, including the Occupational Safety and Health Act ("OSHA") and federal and state environmental laws, as well as similar laws governing our manufacturing facilities in China and Canada. We periodically review our compliance with these laws and regulations in an attempt to minimize the risk of violations.

Our operations involve a variety of materials and processes that are subject to environmental regulation. Under current law, environmental liability can arise from previously owned properties, leased properties and properties owned by third parties, as well as from properties currently owned and leased by the company. Environmental liabilities can also be asserted by adjacent landowners or other third parties in toxic tort litigation.

In addition, under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended ("CERCLA"), and analogous state statutes, liability can be imposed for the disposal of waste at sites targeted for cleanup by federal and state regulatory authorities. Liability under CERCLA is strict as well as joint and several.

The U.S. Congress is currently considering legislation to address climate change that is intended to reduce overall greenhouse gas emissions, including carbon dioxide. In addition, the U.S. Environmental Protection Agency has made a determination that greenhouse gas emissions may be a threat to human health and the environment. International agreements may also result in new regulations on greenhouse gas emissions. It is uncertain if, when, and in what form, a mandatory carbon dioxide emissions reduction program may be enacted either through legislation or regulation. However, if enacted, this type of program could materially increase our operating costs, including costs of raw materials, transportation, and electricity. It is difficult to predict the extent to which any new rules or regulations would affect our business, but we would expect the effect on our operations to be similar to that for other manufacturers, particularly those in our industry.

We are periodically involved in environmental claims or litigation and requests for information from environmental regulators. Each of these matters is carefully evaluated, and the company provides for environmental matters based on information presently available. Based on this information, we do not believe that environmental matters will have a material adverse effect on either the company's financial condition or results of operations. However, there can be no assurance that the costs associated with environmental matters will not increase in the future. See the discussion of an environmental claim against the company that was settled late in fiscal 2014 in Note 11 to the financial statements contained in Item 8 hereof.

## Employees

As of May 3, 2015, we had 1,188 employees, compared with 1,167 at the end of fiscal 2014. Overall, our total number of employees has remained fairly steady over the past five years, with increases in the mattress fabrics segment and decreases in the upholstery segment during that period.

The hourly employees at our manufacturing facility in Canada (approximately 13\% of the company's workforce) are represented by a local, unaffiliated union. The collective bargaining agreement for these employees expires on February 1, 2017. We are not aware of any efforts to organize any more of our employees, and we believe our relations with our employees are good.

The following table illustrates the changes in the location of our workforce and number of employees, as of year-end, over the past five fiscal years.

## Number of Employees

|  | $\begin{aligned} & \text { Fiscal } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Fiscal } \\ & 2014 \end{aligned}$ | $\begin{aligned} & \text { Fiscal } \\ & 2013 \end{aligned}$ | $\begin{aligned} & \text { Fiscal } \\ & 2012 \end{aligned}$ | $\begin{aligned} & \text { Fiscal } \\ & 2011 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mattress Fabrics Segment | 631 | 592 | 577 | 492 | 466 |
| Upholstery Fabrics Segment |  |  |  |  |  |
| United States | 129 | 129 | 121 | 113 | 130 |
| Poland | - | 4 | 5 | 8 | 6 |
| China | 424 | 438 | 464 | 497 | 543 |
| Total Upholstery Fabrics Segment | 553 | 571 | 590 | 618 | 679 |
| Unallocated corporate | 4 | 4 | 4 | 4 | 4 |
| Total | 1,188 | 1,167 | 1,171 | 1,114 | 1,149 |

## Customers and Sales

## Mattress Fabrics Segment

Major customers for our mattress fabrics include the leading bedding manufacturers: Serta-Simmons Bedding (SSB), Tempur + Sealy International, and Corsicana Bedding. The loss of one or more of these customers would have a material adverse effect on the company. Our two largest customers in the mattress fabrics segment are (1) SSB, accounting for approximately $23 \%$ of the company's overall sales in fiscal 2015, and (2) Tempur + Sealy International, Inc., accounting for approximately $8 \%$ of our overall sales in fiscal 2015. The loss of either of these customers would have a material adverse effect on the company. Our mattress fabrics customers also include many small and medium-size bedding manufacturers.

## Upholstery Fabrics Segment

Our major customers for upholstery fabrics are leading manufacturers of upholstered furniture, including Ashley, Bassett, Best Home Furnishings, Flexsteel, Heritage Home Group (Broyhill and Lane), Jackson Furniture, Jonathan Louis, La-Z-Boy (La-Z-Boy Residential and England), and Southern Motion. Major customers for the company's fabrics for commercial furniture include HON Industries. Our largest customer in the upholstery fabrics segment is La-Z-Boy Incorporated, the loss of which would have a material adverse effect on the company. Our sales to La-Z-Boy accounted for approximately $13 \%$ of the company's total net sales in fiscal 2015.

The following table sets forth our net sales by geographic area by amount and percentage of total net sales for the three most recent fiscal years.

Net Sales by Geographic Area
(dollars in thousands)

| United States | Fiscal 2015 |  | Fiscal 2014 |  | Fiscal 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ 242,833 | 78.3\% | \$ 232,078 | 80.8\% | \$ 207,201 | 77.1\% |
| North America <br> (Excluding USA) ${ }^{(1)}$ | 30,758 | 10.0 | 15,556 | 5.4 | 11,900 | 4.4 |
| Far East and Asia ${ }^{(2)}$ | 31,855 | 10.3 | 33,487 | 11.7 | 43,907 | 16.3 |
| All other areas | 4,720 | 1.5 | 6,041 | 2.1 | 5,806 | 2.2 |
| Subtotal (International) | 67,333 | 21.7 | 55,084 | 19.2 | 61,613 | 22.9 |
| Total | \$ 310,166 | 100\% | \$287,162 | 100\% | \$268,814 | 100\% |

${ }^{(1)}$ Of this amount, $\$ 24.1$ million are attributable to shipments to Mexico in fiscal 2015, with corresponding amounts of $\$ 9.3$ million in fiscal 2014 and $\$ 3.2$ million in fiscal 2013. Sales are attributed to individual countries based upon the location that the company ships its products to for delivery to customers.
${ }^{(2)}$ Of this amount, $\$ 26.5$ million are attributable to shipments to China in fiscal 2015, with corresponding amounts of $\$ 32.2$ million in fiscal 2014 and $\$ 42.1$ million in fiscal 2013.

For additional segment information, including the geographic location of long-lived assets, see Note 16 in the consolidated financial statements.

## Backlog

## Mattress Fabrics Segment

The backlog for mattress fabric is not a reliable predictor of future shipments because the majority of sales are on a just-in-time basis.

## Upholstery Fabrics Segment

Although it is difficult to predict the amount of backlog that is "firm," we have reported the portion of the upholstery fabric backlog from customers with confirmed shipping dates within five weeks of the end of the fiscal year. On May 3, 2015 the portion of the upholstery fabric backlog with confirmed shipping dates prior to June 7,2015 , was $\$ 9.4$ million, all of which are expected to be filled early during fiscal 2016, as compared to $\$ 9.1$ million as of the end of fiscal 2014 (for confirmed shipping dates prior to June 1, 2014).

## ITEM 1A. RISK FACTORS

Our business is subject to risks and uncertainties. In addition to the matters described above under "Cautionary Statement Concerning Forward-Looking Information," set forth below are some of the risks and uncertainties that could cause a material adverse change in our results of operations or financial condition.

## Continued economic weakness could negatively affect our sales and earnings.

Overall demand for our products depends upon consumer demand for furniture and bedding, which is subject to variations in the general economy. Because purchases of furniture or bedding are discretionary purchases for most individuals and businesses, demand for these products is sometimes more easily influenced by economic trends than demand for other products. Economic downturns can affect consumer spending habits and demand for home furnishings, which reduces the demand for our products and therefore can cause a decrease in our sales and earnings. Continuing weak economic conditions have caused a decrease in consumer spending and demand for home furnishings, including goods that incorporate our products. If these conditions persist, our business will be negatively affected.

## It has been challenging to maintain and increase sales levels in the upholstery fabrics segment.

Increased competition and fragmentation of the upholstery fabrics business, including a dramatic shift to imported fabrics and resulting price deflation for upholstery fabrics, have led to a significant reduction in the size of our upholstery business. Opportunities for growth and profitability gains for this segment are encouraging, but there is no assurance that we will be able to maintain or consistently grow this business in the future.

Greater reliance on offshore operations and foreign sources of products or raw materials increases the likelihood of disruptions to our supply chain or our ability to deliver products to our customers on a timely basis.

We rely significantly on operations in distant locations, particularly China, and in addition we have been purchasing a significant share of our products and raw materials from offshore sources. At the same time, our domestic manufacturing capacity for the upholstery fabrics segment has been greatly reduced. These changes have caused us to rely on a much longer supply chain and on a larger number of suppliers that we do not control, both of which are inherently subject to greater risks of delay or disruption. In addition, operations and sourcing in foreign areas are subject to the risk of changing local governmental rules, taxes, changes in import rules or customs, potential political unrest, or other threats that could disrupt or increase the costs of operating in foreign areas or sourcing products overseas. Changes in the value of the U.S. dollar versus other currencies can affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies can have a negative impact on our sales of products produced in those countries. Any of the risks associated with foreign operations and sources could cause unanticipated increases in operating costs or disruptions in business, which could negatively impact our ultimate financial results.

We may have difficulty managing the outsourcing arrangements being used for products and services.

We rely on outside sources for various products and services, including yarn and other raw materials, greige (unfinished) fabrics, finished fabrics, and services such as weaving and finishing. Increased reliance on outsourcing lowers our capital investment and fixed costs, but it decreases the amount of control that we have over certain elements of our production capacity. Interruptions in our ability to obtain raw materials or other required products or services from our outside suppliers on a timely and cost effective basis, especially if alternative suppliers cannot be immediately obtained, could disrupt our production and damage our financial results.

## Write-offs or write-downs of assets would result in a decrease in our earnings and shareholders'

 equity.The company has long-lived assets, consisting mainly of property, plant and equipment and goodwill. ASC Topic 360 establishes an impairment accounting model for long-lived assets such as property, plant, and equipment and requires the company to assess for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recovered. ASC Topic 350 requires that goodwill be tested at least annually for impairment or whenever events or changes in circumstances indicate that the carrying value of the asset may not be recovered. Although no material write-downs were experienced in the past several fiscal years, there is no assurance that future write-downs of fixed assets or goodwill will not occur if business conditions deteriorate.

Changes in the price, availability, and quality of raw materials could increase our costs or cause production delays and sales interruptions, which would result in decreased earnings.

We depend upon outside suppliers for most of our raw material needs, and we rely upon outside suppliers for component materials such as yarn and unfinished fabrics, as well as for certain services such as finishing and weaving. Fluctuations in the price, availability, and quality of these goods and services could have a negative effect on our production costs and ability to meet the demands of our customers, which would affect our ability to generate sales and earnings. In many cases, we are not able to pass through increased costs of raw materials or increased production costs to our customers through price increases. In particular, many of our basic raw materials are petrochemical products or are produced from such products. For this reason, our material costs are especially sensitive to changes in prices for petrochemicals and the underlying price of oil. Increases in prices for oil, petrochemical products or other raw materials and services provided by outside suppliers could significantly increase our costs and negatively affect earnings. Increases in market prices for certain fibers and yarns had a material adverse impact on our profit margins during fiscal 2011 and 2012. Although our raw material costs were lower during our three most recent fiscal years, higher raw material prices could have a negative effect on our profits in the future.

## Increases in energy costs would increase our operating costs and could adversely affect earnings.

Higher prices for electricity, natural gas, and fuel increase our production and shipping costs. A significant shortage, increased prices, or interruptions in the availability of these energy sources would increase the costs of producing and delivering products to our customers, and would be likely to adversely affect our earnings. In many cases, we are not able to pass along the full extent of increases in our production costs to customers through price increases. Energy costs have varied significantly during recent fiscal years, and remain a volatile element of our costs. Further increases in energy costs could have a negative effect on our earnings.

## Business difficulties or failures of large customers could result in a decrease in our sales and earnings.

We currently have several customers that account for a substantial portion of our sales. In the mattress fabrics segment, several large bedding manufacturers have large market shares and comprise a significant portion of our mattress fabric sales, with Serta Simmons Holdings, LLC accounting for approximately $23 \%$ of consolidated net sales, and Tempur Sealy International, Inc. accounting for approximately $8 \%$ of consolidated net sales, in fiscal 2015. In the upholstery fabrics segment, La-Z-Boy Incorporated accounted for approximately $13 \%$ of consolidated net sales during fiscal 2015, and several other large furniture manufacturers comprised a significant portion of sales. A business failure or other significant financial difficulty by one or more of our major customers, or the loss of one or more of these customers, could cause a significant loss in sales, an adverse effect on our earnings, and difficulty in collection of our trade accounts receivable.

## Loss of market share due to competition would result in declines in sales and could result in losses or decreases in earnings.

Our business is highly competitive, and in particular the upholstery fabric industry is fragmented and is experiencing an increase in the number of competitors. As a result, we face significant competition from a large number of competitors, both foreign and domestic. We compete with many other manufacturers of fabric, as well as converters who source fabrics from various producers and market them to manufacturers of furniture and bedding. In many cases, these fabrics are sourced from foreign suppliers who have a lower cost structure than the company. The highly competitive nature of our business means we are constantly subject to the risk of losing market share. As a result of increased competition, there have been deflationary pressures on the prices for many of our products, which make it more difficult to pass along increased operating costs such as raw materials, energy or labor in the form of price increases and puts downward pressure on our profit margins. Also, the large number of competitors and wide range of product offerings in our business can make it more difficult to differentiate our products through design, styling, finish, and other techniques.

If we fail to anticipate and respond to changes in consumer tastes and fashion trends, our sales and earnings may decline.

Demand for various types of upholstery fabrics and mattress coverings changes over time due to fashion trends and changing consumer tastes for furniture and bedding. Our success in marketing our fabrics depends upon our ability to anticipate and respond in a timely manner to fashion trends in home furnishings. If we fail to identify and respond to these changes, our sales of these products may decline. In addition, incorrect projections about the demand for certain products could cause the accumulation of excess raw material or finished goods inventory, which could lead to inventory mark-downs and decreases in earnings.

Increasing dependence on information technology systems comes with specific risks, including cybersecurity breaches and data leaks, which could have an adverse effect on our business.

We increasingly rely on technology systems and infrastructure. Greater dependence on such systems heightens the risk of potential vulnerabilities from system failure and malfunction, breakdowns due to natural disasters, human error, unauthorized access, power loss, and other unforeseen events. Data privacy breaches by employees and others with or without authorized access to our systems poses risks that sensitive data may be permanently lost or leaked to the public or other unauthorized persons. With the growing use and rapid evolution of technology, not limited to cloud-based computing and mobile devices, there are additional risks of unintentional data leaks. There is also the risk of our exposure to theft of confidential information, intentional vandalism, industrial espionage, and a variety of cyber-attacks that could compromise our internal technology system and infrastructure, or result in data leakage in-house or
at our third-party providers and business partners. Failures of technology or related systems, or an improper release of confidential information, could damage our business or subject us to unexpected liabilities.

## We are subject to litigation and environmental regulations that could adversely impact our sales and earnings.

We have been, and in the future may be, a party to legal proceedings and claims, including environmental matters, product liability, and employment disputes, some of which claim significant damages. We face the continual business risk of exposure to claims that our business operations have caused personal injury or property damage. We maintain insurance against product liability claims and in some cases have indemnification agreements with regard to environmental claims, but there can be no assurance that these arrangements will continue to be available on acceptable terms or that such arrangements will be adequate for liabilities actually incurred. Given the inherent uncertainty of litigation, there can be no assurance that claims against the company will not have a material adverse impact on our earnings or financial condition. We are also subject to various laws and regulations in our business, including those relating to environmental protection and the discharge of materials into the environment. We could incur substantial costs as a result of noncompliance with or liability for cleanup or other costs or damages under environmental laws or other regulations.

## We must comply with a number of governmental regulations applicable to our business, and changes in those regulations could adversely affect our business.

Our products and raw materials are and will continue to be subject to regulation in the United States by various federal, state, and local regulatory authorities. In addition, other governments and agencies in other jurisdictions regulate the manufacture, sale, and distribution of our products and raw materials. Also, rules and restrictions regarding the importation of fabrics and other materials, including custom duties, quotas and other regulations, are continually changing. Environmental laws, labor laws, tax regulations, and other regulations continually affect our business. All of these rules and regulations can and do change from time to time, which can increase our costs or require us to make changes in our manufacturing processes, product mix, sources of products and raw materials, or distribution. Changes in the rules and regulations applicable to our business may negatively impact our sales and earnings.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## ITEM 2. PROPERTIES

Our headquarters are located in High Point, North Carolina. As of the end of fiscal 2015, we owned or leased fourteen active manufacturing, and distribution facilities and our corporate headquarters. The following is a list of our principal administrative, manufacturing and distribution facilities. The manufacturing facilities and distribution centers are organized by segment.

| Location | Principal Use | Approx. Total Area (Sq. Ft.) | Expiration of Lease |
| :---: | :---: | :---: | :---: |
| - Administrative: |  |  |  |
| High Point, North Carolina (1) | Upholstery fabric division offices and corporate headquarters | 29,812 | 2025 |
| - Mattress Fabrics: |  |  |  |
| Stokesdale, North Carolina | Manufacturing, distribution, and division offices | 230,000 | Owned |
| Stokesdale, North Carolina | Warehouse | 56,950 | 2017 |
| High Point, North Carolina (1) | Manufacturing | 63,522 | 2023 |
| High Point, North Carolina | Warehouse and offices | 65,886 | 2017 |
| Summerfield, North Carolina | Manufacturing | 39,320 | 2018 |
| St. Jerome, Quebec, Canada | Manufacturing | 202,500 | Owned |
| - Upholstery Fabrics: |  |  |  |
| Anderson, South Carolina | Manufacturing | 99,000 | Owned |
| Burlington, North Carolina | Finished goods distribution | 132,000 | 2016 |
| Shanghai, China | Manufacturing and offices | 68,677 | 2018 |
| Shanghai, China | Manufacturing and offices | 89,857 | 2018 |
| Shanghai, China | Manufacturing and warehousing | 89,861 | 2017 |
| Shanghai, China | Manufacturing and warehousing | 64,583 | 2017 |
| Shanghai, China | Warehouse | 48,610 | 2016 |

(1) Includes all options to renew.

We believe that our facilities are in good condition, well-maintained and suitable and adequate for present utilization. In the upholstery fabrics segment, we have the ability to source upholstery fabric from outside suppliers to meet current and expected demand trends and further increase our output of finished goods. This ability to source upholstery fabric is part of our long-term strategy to have a low-cost platform that is scalable, but not capital intensive. In the mattress fabrics segment, management has estimated that it is currently performing at near capacity. Also, we have the ability to source additional mattress fabric from outside suppliers to further increase our ultimate output of finished goods.

## ITEM 3. LEGAL PROCEEDINGS

Our legal proceedings are described more fully in Note 11 in the notes to the consolidated financial statements.

## ITEM 4. MINE SAFETY DISCLOSURE

Not applicable.

## PART II

## ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES

## Registrar and Transfer Agent

Computershare Trust Company, N.A.
c/o Computershare Investor Services
Post Office Box 30170
College Station, TX 77842
(800) 254-5196
(781) 575-2879 (Foreign shareholders)
www.computershare.com/investor

## Stock Listing

Culp, Inc. common stock is traded on the New York Stock Exchange ("NYSE") under the symbol CFI. As of May 3, 2015, Culp, Inc. had approximately 2,890 shareholders based on the number of holders of record and an estimate of individual participants represented by security position listings.

## Analyst Coverage

These analysts cover Culp, Inc.:
Raymond, James \& Associates - Budd Bugatch, CFA
Value Line - Craig Sirois
Sidoti \& Company, LLC - James Fronda
Stifel Financial Corp - John A. Baugh, CFA
Dividends and Share Repurchases; Sales of Unregistered Securities
Share Repurchases
ISSUER PURCHASES OF EQUITY SECURITIES

|  | (a) | (b) | (c) <br> Total Number of <br> Phares Purchased as <br> Part of Publicly | (d) <br> Approximate Dollar <br> Value of Shares that <br> May Yet Be Purchased <br> Under the Plans or <br> Programs (1) |
| :--- | :---: | :---: | :---: | :---: |
| February 2, 2015 to <br> of Shares <br> March 8, 2015 | - | Average Price <br> Paid per Share | tounced Plans or <br> Programs | $\$ 4,256,235$ <br> March 9, 2015 to <br> April 5, 2015 <br> to <br> April 6, 2015 to May <br> 3,2015 |
| Total | - | - | $\$ 4,256,235$ |  |

(1) On February 25, 2014, we announced that our board of directors approved an authorization for us to acquire up to $\$ 5.0$ million of our common stock.

## Dividends

Fiscal 2015
During fiscal 2015, dividend payments totaled $\$ 7.6$ million, of which $\$ 4.9$ million represented a special cash dividend payment in the first quarter of $\$ 0.40$ per share, and $\$ 2.7$ million represented our regularly quarterly cash dividend payments ranging from $\$ 0.05$ to $\$ 0.06$ per share.

Fiscal 2014
During fiscal 2014, we paid quarterly dividends totaling $\$ 2.2$ million that ranged from $\$ 0.04$ to $\$ 0.05$ per share.

## Fiscal 2013

During fiscal 2013, dividend payments totaled $\$ 7.6$ million, of which $\$ 6.1$ million represented a special cash dividend payment of $\$ 0.50$ per share, and $\$ 1.5$ million represented our regular quarterly dividend payments of $\$ 0.03$ per share.

On June 18, 2015, we announced that our board of directors approved the payment of a special cash dividend of $\$ 0.40$ per share and a regular cash dividend payment of $\$ 0.06$ per share. These dividend payments are payable on July 15, 2015, to shareholders of record as of July 1, 2015.

Future dividend payments are subject to Board approval and may be adjusted at the Board's discretion as business needs or market conditions change.

## Sales of Unregistered Securities

There were no sales of unregistered securities during fiscal 2015, 2014, or 2013.

## Performance Comparison

The following graph shows changes over the five fiscal years ending May 3, 2015 in the value of $\$ 100$ invested in (1) the common stock of the company, (2) the Hemscott Textile Manufacturing Group Index reported by Standard and Poor's, consisting of eight companies (including the company) in the textile industry, and (3) the Standard \& Poor's 500 Index.

The graph assumes an initial investment of $\$ 100$ at the end of fiscal 2010 and the reinvestment of all dividends during the periods identified.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*
Among Culp, Inc., the S\&P 500 Index,
and Hemscott Textile Industrial Group

*\$100 invested on 4/30/10 in stock or index, including reinvestment of dividends.
Fiscal year ending April 30 .
Copyright© 2015 S\&P, a division of McGraw Hill Financial. All rights reserved.

## Market Information

See Item 6, Selected Financial Data, and Selected Quarterly Data in Item 8, for market information regarding the company's common stock.

## ITEM 6. SELECTED FINANCIAL DATA

| (amounts in thousands, except per share, ratios \& other, stock data) |  | $\begin{array}{r} \text { fiscal } \\ 2015 \end{array}$ | fiscal <br> 2014 | $\begin{array}{r} \text { fiscal } \\ 2013 \end{array}$ | $\begin{array}{r} \text { fiscal } \\ 2012 \end{array}$ | $\begin{array}{r} \text { fiscal } \\ 2011 \\ \hline \end{array}$ | percent change $2015 / 2014$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT DATA |  |  |  |  |  |  |  |
| net sales | \$ | 310,166 | 287,162 | 268,814 | 254,443 | 216,806 | 8.0\% |
| cost of sales |  | 254,599 | 238,256 | 219,284 | 214,711 | 179,966 | 6.9\% |
| gross profit |  | 55,567 | 48,906 | 49,530 | 39,732 | 36,840 | 13.6\% |
| selling, general, and administrative expenses |  | 32,778 | 28,657 | 28,445 | 25,026 | 21,069 | 14.4\% |
| restructuring expense |  | - | - | - | - | 28 | 0.0\% |
| income from operations |  | 22,789 | 20,249 | 21,085 | 14,706 | 15,743 | 12.5\% |
| interest expense |  | 64 | 427 | 632 | 780 | 881 | -85.0\% |
| interest income |  | (622) | (482) | (419) | (508) | (240) | 29.0\% |
| other expense |  | 391 | 1,261 | 583 | 236 | 40 | -69.0\% |
| income before income taxes |  | 22,956 | 19,043 | 20,289 | 14,198 | 15,062 | 20.5\% |
| income taxes |  | 7,885 | 1,596 | 1,972 | 902 | $(1,102)$ | 394.0\% |
| net income | \$ | 15,071 | 17,447 | 18,317 | 13,296 | 16,164 | -13.6\% |
| depreciation | \$ | 5,773 | 5,312 | 5,115 | 4,865 | 4,372 | 8.7\% |
| weighted average shares outstanding |  | 12,217 | 12,177 | 12,235 | 12,711 | 12,959 | 0.3\% |
| weighted average shares outstanding, assuming dilution |  | 12,422 | 12,414 | 12,450 | 12,866 | 13,218 | 0.1\% |
| PER SHARE DATA |  |  |  |  |  |  |  |
| net income per share - basic | \$ | 1.23 | 1.43 | 1.50 | 1.05 | 1.25 | -13.9\% |
| net income per share - diluted |  | 1.21 | 1.41 | 1.47 | 1.03 | 1.22 | -13.7\% |
| dividends per share | \$ | 0.62 | 0.18 | 0.62 | - | - | 244.4\% |
| book value | \$ | 9.77 | 9.12 | 7.82 | 7.00 | 6.06 | 7.1\% |
| BALANCE SHEET DATA |  |  |  |  |  |  |  |
| operating working capital (4) | \$ | 41,829 | 41,120 | 39,228 | 30,596 | 23,921 | 1.7\% |
| property, plant and equipment, net |  | 36,078 | 31,376 | 30,594 | 31,279 | 30,296 | 15.0\% |
| total assets |  | 171,368 | 160,935 | 144,706 | 144,716 | 130,051 | 6.5\% |
| capital expenditures |  | 11,174 | 5,310 | 4,457 | 5,919 | 6,302 | 110.4\% |
| dividends paid |  | 7,579 | 2,204 | 7,593 | - | - | 243.9\% |
| long-term debt, current maturities of long-term debt and line of credit (1) |  | 2,200 | 4,986 | 7,161 | 10,012 | 11,547 | -55.9\% |
| shareholders' equity |  | 119,427 | 111,744 | 95,583 | 89,000 | 80,341 | 6.9\% |
| capital employed (3) |  | 79,184 | 77,394 | 72,699 | 67,887 | 62,521 | 2.3\% |
| RATIOS \& OTHER DATA |  |  |  |  |  |  |  |
| gross profit margin |  | 17.9\% | 17.0\% | 18.4\% | 15.6\% | 17.0\% |  |
| operating income margin |  | 7.3\% | 7.1\% | 7.8\% | 5.8\% | 7.3\% |  |
| net income margin |  | 4.9\% | 6.1\% | 6.8\% | 5.2\% | 7.5\% |  |
| effective income tax rate |  | 34.3\% | 8.4\% | 9.7\% | 6.4\% | (7.3)\% |  |
| debt to total capital employed ratio (1) |  | 2.8\% | 6.4\% | 9.9\% | 14.7\% | 18.5\% |  |
| operating working capital turnover (4) |  | 7.7 | 7.0 | 7.4 | 8.9 | 8.8 |  |
| days sales in receivables |  | 34 | 35 | 31 | 36 | 34 |  |
| inventory turnover |  | 6.1 | 6.0 | 5.9 | 6.6 | 6.6 |  |
| STOCK DATA |  |  |  |  |  |  |  |
| stock price |  |  |  |  |  |  |  |
| high | \$ | 29.19 | 21.10 | 18.15 | 11.81 | 14.10 |  |
| low |  | 16.60 | 14.93 | 9.00 | 7.05 | 6.56 |  |
| close |  | 26.02 | 18.61 | 16.25 | 11.05 | 10.08 |  |
| P/E ratio (2) |  |  |  |  |  |  |  |
| high |  | 24 | 15 | 12 | 11 | 12 |  |
| low |  | 14 | 11 | 6 | 7 | 5 |  |
| daily average trading volume (shares) |  | 38.6 | 27.5 | 40.9 | 30.6 | 58.0 |  |

(1) Debt includes long-term and current maturities of long-term debt and line of credit.
(2) $\mathrm{P} / \mathrm{E}$ ratios based on trailing 12 -month net income per share.
(3) Capital employed represents long-term and current maturities of long-term debt, lines of credit, current and noncurrent deferred income tax liabilities, current and long-term income taxes payable, stockholders' equity, offset by cash and cash equivalents, short-term and long-term investments, current and noncurrent deferred income tax assets, and income taxes receivable.
(4) Operating working capital for this calculation is accounts receivable and inventories, offset by accounts payable-trade and account payable - capital expenditures.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis of the financial condition and results of operations should be read in conjunction with the consolidated financial statements and notes and other exhibits included elsewhere in this report.

## General

Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Fiscal 2015 included 53 weeks. Fiscal 2014 and 2013 each included 52 weeks. Our operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources and sells fabrics and mattress covers to bedding manufacturers. The upholstery fabrics segment sources, manufacturers and sells fabrics primarily to residential furniture manufacturers.

We evaluate the operating performance of our segments based upon income from operations before certain unallocated corporate expenses, and other non-recurring items. Cost of sales in both segments include costs to manufacture or source our products, including costs such as raw material and finished good purchases, direct and indirect labor, overhead and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers, all costs related to being a public company, and other miscellaneous expenses.

## Executive Summary

Results of Operations

| Twelve Months Ended | April 27, 2014 | \% Change |  |
| :--- | :---: | :---: | :---: |
|  | May 3, 2015 |  | $\$ 287,162$ |
| Gross profit | $\$$ | 310,166 | 48,906 |
| Gross profit margin | 55,567 | $17.0 \%$ | $8.0 \%$ |
| SG\&A expenses | $17.9 \%$ | 28,657 | $13.6 \%$ |
| Income from operations | 32,778 | 20,249 | $5.3 \%$ |
| Operating margin | 22,789 | $7.1 \%$ | $14.4 \%$ |
| Income before income taxes | $7.3 \%$ | 19,043 | $12.5 \%$ |
| Income taxes | 22,956 | 1,596 | $2.8 \%$ |
| Net income | 7,885 | 17,447 | $20.5 \%$ |

## Net Sales

Our net sales for fiscal 2015 increased by $8 \%$ compared with fiscal 2014, with mattress fabrics net sales up $12 \%$ and upholstery fabric net sales up $3 \%$ over the prior year. Throughout fiscal 2015, we have continued to execute our strategy with a focus on design creativity, product innovation, and customer service. This strategic focus has driven our sales performance with key and new customers as we can offer a wide range of products in both our business segments. In addition, our scalable and flexible manufacturing platform supports our ability to compete in a fashion-driven business that is always changing.

The 53 week period in fiscal 2015 compared to the 52 week period in fiscal 2014 also contributed to the higher net sales.

See the Segment Analysis section located in the Results of Operations for further details.

## Income Before Income Taxes

The increase in income before income taxes primarily reflects the increases in net sales noted above and the significant improvement in our mattress fabric segment's operating results in fiscal 2015. Contributing to the improvement in our mattress fabric segment's operating results were the benefits from our $\$ 9.5$ million capital expansion project that increased our production capacity, added finishing capabilities, and improved our overall efficiency and throughput. We also benefited from lower input costs in both of our business segments, especially during the second half of fiscal 2015. Partially offsetting the improvement in gross profit was the increase in SG\&A expenses due primarily to higher sales and higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets.

Additionally, income before income taxes for fiscal 2015 was affected by the decrease in other expense in comparison to fiscal 2014. Other expense was $\$ 391,000$ and $\$ 1.3$ million for fiscal 2015 and 2014, respectively. This decrease was primarily due to more favorable foreign currency exchange rates associated with operations located in China for fiscal 2015 compared with the same period a year ago. Also, a non-recurring charge of $\$ 206,000$ was recorded in the first quarter of fiscal 2014 for the settlement of litigation relating to the environmental claims associated with a closed facility, and there was no comparable charge recorded in fiscal 2015.

See the Segment Analysis section located in the Results of Operations for further details.

## Income Taxes

We reported income tax expense of $\$ 7.9$ million or $34.3 \%$ of income before income taxes for fiscal 2015, compared to income tax expense of $\$ 1.6$ million or $8.4 \%$ of income before income taxes for fiscal 2014. The income tax expense reported in fiscal 2014 included an income tax benefit of $\$ 5.4$ million to record the U.S. income tax effects of the undistributed earnings from our foreign subsidiaries located in China, which was treated as a discrete event in the third quarter of fiscal 2014, as it pertained to a change in judgment on prior period's accumulated earnings and profits. There was no comparable income tax benefit recorded in fiscal 2015.

See the Income Taxes section located in the Results of Operations and Note 9 of the consolidated financial statements for further details.

## Liquidity

At May 3, 2015, our cash and cash equivalents and short-term investments totaled $\$ 39.7$ million and exceeded our total debt (all of which is classified in current maturities of long-term debt) of $\$ 2.2$ million. We currently have one remaining annual $\$ 2.2$ million principal payment due on our long-term debt in August 2015.

The $\$ 39.7$ million is up from $\$ 35.6$ million at the end of last fiscal year despite significant uses of cash in fiscal 2015. These included $\$ 10.5$ million on capital expenditures, $\$ 8.3$ million on dividend payments and common stock repurchases, $\$ 2.7$ million on payments on our long-term debt and lines of credit, and \$1.7 million on long-term investment purchases associated with our Rabbi Trust that is partially funding our deferred compensation plan.

Our net cash provided by operating activities of $\$ 26.1$ million for fiscal 2015, increased $29 \%$ compared with $\$ 20.2$ million for fiscal 2014 . This increase is primarily due to the increase in cash flow from earnings and improved working capital management in both our business segments.

## Dividend Program

During fiscal 2015, dividend payments totaled $\$ 7.6$ million, of which $\$ 4.9$ million represented a special cash dividend payment in the first quarter of $\$ 0.40$ per share, and $\$ 2.7$ million represented our regularly quarterly cash dividend payments ranging from $\$ 0.05$ to $\$ 0.06$ per share.

During fiscal 2014, we paid quarterly dividends totaling $\$ 2.2$ million that ranged from $\$ 0.04$ to $\$ 0.05$ per share.

On June 18, 2015, we announced that our board of directors approved the payment of a special cash dividend of $\$ 0.40$ per share and a regular cash dividend payment of $\$ 0.06$ per share. These dividend payments are payable on July 15, 2015, to shareholders of record as of July 1, 2015.

Future dividend payments are subject to board approval and may be adjusted at the Board's discretion as business needs or market conditions change.

## Common Stock Repurchases

On February 25, 2014, we announced that our board of directors approved an increase to $\$ 5.0$ million in the authorization for us to acquire our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The amount of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors including alternative investment opportunities.

During fiscal 2015, we purchased 43,014 shares of our common stock at a cost of $\$ 745,000$, all of which were purchased in the first and second quarters. At May 3, 2015, we had $\$ 4.3$ million available for additional repurchases of our common stock.

During fiscal 2014, there were no repurchases of our common stock.
Since June 2011, and including the special and regular dividends paid in July, we have returned approximately $\$ 35$ million to shareholders in the form of regular quarterly and special dividends and share repurchases.

## Results of Operations

The following table sets forth certain items in our consolidated statements of net income as a percentage of net sales.

|  | Fiscal | Fiscal | Fiscal |
| :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | 2013 |
| Net sales | 100.0\% | 100.0\% | 100.0\% |
| Cost of sales | 82.1 | 83.0 | 81.6 |
| Gross profit | 17.9 | 17.0 | 18.4 |
| Selling, general and administrative expenses | 10.6 | 10.0 | 10.6 |
| Income from operations | 7.3 | 7.1 | 7.8 |
| Interest expense, net | (0.2) | (0.1) | 0.0 |
| Other expense | 0.1 | 0.4 | 0.2 |
| Income before income taxes | 7.4 | 6.6 | 7.5 |
| Income taxes * | 34.3 | 8.4 | 9.7 |
| Net income | 4.9\% | 6.1\% | 6.8\% |

* Calculated as a percentage of income before income taxes.


## 2015 compared with 2014

## Segment Analysis

Mattress Fabrics Segment

|  | Twelve Months Ended |  |  |
| :--- | :---: | :---: | :---: |
| (dollars in thousands) | May 3, 2015 | April 27, 2014 | \% Change |
|  | $\$$ | 179,739 | $\$$ |
| Net sales | 32,877 | 160,705 |  |
| Gross profit | $18.3 \%$ | 27,477 | $11.8 \%$ |
| Gross profit margin | 11,206 | $17.1 \%$ | $19.7 \%$ |
| SG\&A expenses | 21,671 | 9,962 | $7.0 \%$ |
| Income from operations | $12.1 \%$ | 17,515 | $12.5 \%$ |
| Operating margin |  | $10.9 \%$ | $23.7 \%$ |

## Net Sales

The increase in mattress fabric net sales reflects our ability to capitalize on the growing consumer demand for better designed bedding products. In response to this demand trend, design and innovation have been our top strategic priorities, allowing us to keep pace with latest fashion trends and meet customer style preferences. We have continued to expand our design team and have invested in the latest technical software and website development to support and strengthen our brand. Our product mix of mattress fabrics and sewn covers across all price points and style trends has allowed us to deliver a full design package from fabric to finished covers. Additionally, we have a scalable manufacturing platform and reactive capacity that supports our ability to deliver a diverse product mix in line with customer demand.

Also contributing to this increase in net sales as compared to the prior year was the fact that fiscal 2015 included 53 weeks compared to 52 weeks in fiscal 2014.

## Gross Profit and Operating Income

The increase in gross profit and operating income for the mattress fabric segment reflected the increase in net sales noted above, as well as the improvement in operating efficiencies as compared to the prior year.

The year over year operational improvement resulted largely from the benefits of our $\$ 9.5$ million capital expansion project that increased our production capacity, added finishing capabilities, and improved our overall efficiency and throughput. As a result of this expansion plan, we have made steady progress in our operating performance since the third quarter of fiscal 2014. Our operating margin was $14.7 \%$ in the fourth quarter of fiscal 2015 compared to $8.6 \%$ in the third quarter of fiscal 2014. We also benefited from lower input costs, primarily in the second half of fiscal 2015.

Another factor contributing to the increased operating profit in our mattress fabric segment, especially in the last half of fiscal 2015, was significant operational improvement in the mattress cover business. The significant labor inefficiencies and unfavorable product mix, along with severe weather conditions, that pressured performance in the last half of fiscal 2014 did not impact the last half of fiscal 2015.

Partially offsetting this gross profit improvement was an increase in SG\&A expenses in fiscal 2015 compared to fiscal 2014.The increase is primarily due to the increase in net sales noted above and higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets in fiscal 2015 compared to fiscal 2014.

## Segment Assets

Segment assets consist of accounts receivable, inventory, property, plant and equipment, goodwill, a noncompete agreement and customer relationships associated with an acquisition.

| (dollars in thousands) | May 3, 2015 | April 27, 2014 | \% Change |  |
| :--- | :---: | :---: | :---: | :---: |
| Accounts receivable <br> and inventory | $\$$ | 41,328 | $\$$ | 36,229 |
| Property, plant \& equipment | 33,773 |  | $14.1 \%$ |  |
| Goodwill | 11,462 | 29,040 | $16.3 \%$ |  |
| Non-compete agreement | 979 | 11,462 | $0.0 \%$ |  |
| Customer Relationships | 766 | 1,041 | $(6.0) \%$ |  |

## Accounts Receivable \& Inventory

Accounts receivable and inventory increased due to the increased business volume in the fourth quarter of fiscal 2015 compared to the same period a year ago. Net sales for the mattress fabric segment increased $10.4 \%$ in the fourth quarter of fiscal 2015 compared to the fourth quarter of fiscal 2014.

## Property, Plant \& Equipment

The $\$ 33.8$ million at May 3, 2015, represents property, plant and equipment of $\$ 23.8$ million and $\$ 10.0$ million located in the U.S. and Canada, respectively. The $\$ 29.0$ million at April 27, 2014, represents property, plant, and equipment of $\$ 20.6$ million and $\$ 8.4$ million located in the U.S. and Canada, respectively.

The increase in property, plant, and equipment for this segment is due to the capital expansion project noted above, offset by depreciation expense.

## Non-Compete Agreement and Customer Relationships

The decreases in carrying values of our non-compete agreement and customer relationships at May 3, 2015, are primarily due to amortization expense in fiscal 2015.

## Upholstery Fabrics Segment

Net Sales

|  |  | Twelve Months Ended |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | May 3, 2015 |  | April 27, 2014 | \% Change |  |  |  |
| Non U.S. Produced | $\$$ | 119,177 | $92 \%$ | $\$$ | 115,991 | $92 \%$ | $2.7 \%$ |
| U.S Produced |  | 11,250 | $8 \%$ |  | 10,466 | $8 \%$ | $7.5 \%$ |
| Total | $\$$ | 130,427 | $100 \%$ | $\$$ | 126,457 | $100 \%$ | $3.1 \%$ |

The increase in net sales for our upholstery fabrics segment reflect our strategic focus on design and product innovation. Our $100 \%$ owned China platform provides significant manufacturing flexibility to produce a diverse product mix of fabric styles and price points, which has allowed us to meet changing customer demand in line with current furniture style trends. As a result, we have been able to diversify our customer base, including the hospitality market and the lifestyle retail category. Additionally, we experienced higher demand for cut and sewn kits in fiscal 2015, which further supported our net sales for this year.

Also contributing to this increase in net sales as compared to the prior year was the fact that fiscal 2015 included 53 weeks compared to 52 weeks in fiscal 2014.

Gross Profit and Operating Income

|  | Twelve Months Ended |  |  |
| :--- | :---: | :---: | :---: |
| (dollars in thousands) | May 3, 2015 | April 27, 2014 | \% Change |
|  |  |  |  |
| Gross profit | $\$ 2,690$ | $\$$ | 21,429 |
| Gross profit margin | $17.4 \%$ | $16.9 \%$ | $5.9 \%$ |
| SG\&A expenses | 14,562 | 13,393 | $3.0 \%$ |
| Income from operations | 8,128 | 8,036 | $8.7 \%$ |
| Operating margin | $6.2 \%$ | $6.4 \%$ | $1.1 \%$ |

Our upholstery segment's gross profit and gross profit margin have increased compared to the same period a year ago due primarily to the increase in net sales noted above and higher profit margins achieved on certain product introductions. We also benefited from lower input costs, especially in the second half of fiscal 2015. These lower input costs helped to partially offset higher operational costs associated with our operations in China.

This business segment's operating income slightly increased and operating margins slightly decreased in fiscal 2015 compared to fiscal 2014. These trends are due to the increase in gross profit noted above and the increase in SG\&A expenses in fiscal 2015 compared to fiscal 2014.The increase in SG\&A expenses in fiscal 2015 is primarily due to the increase in net sales.

As previously announced, at the end of the third quarter of fiscal 2015 we closed our finished goods warehouse and distribution facility located in Poznan, Poland, primarily as a result of ongoing economic weakness in Europe. As a result, we incurred a charge of approximately $\$ 200,000$ for closing related costs during fiscal 2015. Currently, we remain very interested in developing business in Europe, and we are assessing the best strategy for selling upholstery fabric into this market as business conditions improve.

Segment Assets
Segment assets consist of accounts receivable, inventory, and property, plant, and equipment.

| (dollars in thousands) |  | May 3, 2015 |  | April 27, 2014 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts receivable and inventory | \$ | 29,905 | \$ | 31,854 | (6.1)\% |
| Property, plant \& equipment |  | 1,467 |  | 1,573 | (6.7)\% |

## Accounts Receivable \& Inventory

At May 3, 2015, accounts receivable for this segment was $\$ 11.9$ million compared with $\$ 12.8$ million as of April 27, 2014. This decrease is due to increased sales with customers with discounted payment terms in fiscal 2015 compared with fiscal 2014, which resulted in customers paying off receivables more quickly.

At May 3, 2015, inventory for this segment was $\$ 18.0$ million compared with $\$ 19.0$ million as of April 27, 2014. This decrease is primarily due to improved inventory management and the reduction of inventory associated with the closure of our Culp Europe operation located in Poland.

## Property, Plant \& Equipment

The $\$ 1.5$ million at May 3, 2015, represents property, plant, and equipment located in the U.S. of $\$ 848,000$ and located in China of $\$ 619,000$. The $\$ 1.6$ million at April 27, 2014, represents property, plant, and equipment located in the U.S. of $\$ 957,000$, located in China of $\$ 572,000$, and located in Poland of $\$ 44,000$.

## Other Income Statement Categories

## Selling, General and Administrative Expenses

SG\&A expenses for the company as a whole were $\$ 32.8$ million for fiscal 2015 compared with $\$ 28.7$ million for fiscal 2014. SG\&A as a percent of net sales was $10.6 \%$ and $10.0 \%$ in fiscal 2015 and 2014, respectively. The increase is SG\&A expenses is primarily due to the increase in net sales noted above and higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets in fiscal 2015 compared to fiscal 2014.

## Interest Expense

Interest expense was $\$ 64,000$ for fiscal 2015 compared with $\$ 427,000$ for fiscal 2014 . This trend reflects lower outstanding balances of long-term debt in fiscal 2015 compared with fiscal 2014. Also, interest expense was reduced by $\$ 171,000$ for interest costs associated with the mattress fabric segment capital expansion project that were capitalized during fiscal 2015. These interest costs will be depreciated over the related assets' useful lives. No interest costs were capitalized in fiscal 2014.

## Interest Income

Interest income was $\$ 622,000$ in fiscal 2015 compared with $\$ 482,000$ for fiscal 2014 . This trend reflects higher cash and cash equivalent and short-term investment balances held with foreign subsidiaries during fiscal 2015 compared to fiscal 2014. Cash and cash equivalents and short-term investment balances held by our foreign subsidiaries earn higher interest rates as compared to funds held in the United States.

## Other Expense

Other expense was $\$ 391,000$ million for fiscal 2015 compared with $\$ 1.3$ million for fiscal 2014. This decrease was primarily due to more favorable foreign currency exchange rates associated with operations located in China for fiscal 2015 compared with the same period a year ago. We recorded a foreign currency exchange gain of $\$ 241,000$ in fiscal 2015 compared to a foreign currency exchange loss of $\$ 571,000$ in fiscal 2014 regarding our operations located in China.

We have been able to mitigate the effects of foreign exchange rate fluctuations associated with our subsidiaries domiciled in Canada and Poland through the maintenance of a natural hedge by keeping a balance of assets and liabilities denominated in foreign currencies other than the U.S. dollar. Although we will continue to try and maintain this natural hedge, there is no assurance that we will be able to continue to do so in the future reporting periods.

Also, a non-recurring charge of $\$ 206,000$ was recorded in the first quarter of fiscal 2014 for the settlement of litigation relating to the environmental claims associated with a closed facility, and there was no comparable charge recorded in fiscal 2015.

## Income Taxes

Significant judgment is required in determining the provision for income taxes. During the ordinary course of business, there are many transactions and calculations for which the ultimate tax determination is uncertain. We account for income taxes using the asset and liability approach as prescribed by ASC Topic 740, "Income Taxes." This approach requires recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the consolidated financial statements or income tax returns. Using the enacted tax rates in effect for the fiscal year in which differences are expected to reverse, deferred tax assets and liabilities are determined based on the differences between financial reporting and tax basis of an asset or liability. If a change in the effective
tax rate to be applied to a timing difference is determined to be appropriate, it will affect the provision for income taxes during the period that the determination is made.

## Effective Income Tax Rate

We recorded income tax expense of $\$ 7.9$ million, or $34.3 \%$ of income before income tax expense, in fiscal 2015 compared with income tax expense of $\$ 1.6$ million, or $8.4 \%$ of income before income tax expense, in fiscal 2014. The following schedule summarizes the principal differences between income tax expense at the federal income tax rate and the effective income tax rate reflected in the consolidated financial statements:

|  | 2015 | 2014 |
| :--- | :---: | :---: |
| federal income tax rate | $34.0 \%$ | $34.0 \%$ |
| foreign tax rate differential | $(6.7)$ | $(7.2)$ |
| increase in liability for uncertain tax positions | 3.7 | 4.3 |
| undistributed earnings from foreign subsidiaries | 3.0 | $(26.3)$ |
| change in valuation allowance | $(0.2)$ | 0.1 |
| other | 0.5 | 3.5 |
|  | $34.3 \%$ | $8.4 \%$ |

## Deferred Income Taxes - Valuation Allowance

## Summary

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a "more likely than not" standard with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, taking into account the effects of local tax law. Based on our assessment at May 3, 2015, we recorded a partial valuation allowance of $\$ 922,000$, of which $\$ 561,000$ pertained to certain U.S. state net operating loss carryforwards and credits and $\$ 361,000$ pertained to loss carryforwards associated with our Culp Europe operation located in Poland. Based on our assessment at April 27, 2014, we recorded a partial valuation allowance of $\$ 977,000$, of which $\$ 666,000$ pertained to certain U.S. state net operating loss carryforwards and credits and $\$ 311,000$ pertained to loss carryforwards associated with our Culp Europe operation located in Poland.

No valuation allowance was recorded against our net deferred tax assets associated with our operations located in China and Canada at May 3, 2015 and April 27, 2014, respectively.

## United States

Our net deferred tax asset regarding our U.S. operations includes U.S. loss carryforwards totaling \$32.2 million, $\$ 45.7$ million, and $\$ 50.7$ million at May 3, 2015, April 27, 2014, and April 28, 2013, respectively.

## Fiscal 2013

Due to the favorable results of our multi-year restructuring process in our upholstery fabric operations and key acquisitions and capital investments made in our mattress fabric operations, our U.S operations' financial results started to improve in fiscal 2011 and this improvement continued through the second quarter of fiscal 2013. Our U.S. operations earned a pre-tax income on a cumulative three-year basis as of April 29, 2012 (the end of our fiscal 2012) of $\$ 11.9$ million and an additional $\$ 3.4$ million through the second quarter of fiscal 2013.

This continued earnings improvement from our U.S. operations was primarily due to the operating performance of our mattress fabric operations. Through the second quarter of fiscal 2013, our mattress fabric operations had net sales that totaled $\$ 77.7$ million, an increase of $15 \%$ compared with $\$ 67.4$ million through the second quarter of fiscal 2012. In addition, our mattress fabric operations reported operating income of $\$ 10.3$ million through the second quarter of fiscal 2013, an increase of $49 \%$ compared with $\$ 7.0$ million through the second quarter of fiscal 2012. These improved results through the second quarter of fiscal 2013, which were better than expected, were attributed to the evolution of the bedding industry into a more decorative business with growing consumer demand for better bedding and a higher quality mattress fabric, and the stabilization of raw material prices.

Based on the positive evidence at the end of our second quarter of fiscal 2013, as supported by our cumulative earnings history, current and expected earnings improvement driven by our U.S. mattress fabric operations, and the significant source of U.S. taxable income from the undistributed earnings of our foreign subsidiaries (see separate section below), we recorded an income tax benefit of $\$ 12.2$ million to reverse substantially all of the valuation allowance against our U.S. net deferred tax assets. In the third quarter of fiscal 2013, we recorded an income tax charge of $\$ 103,000$, due to a change in our second quarter estimate of the recoverability of our U.S. state net loss operating carryforwards.

After this valuation allowance reversal of $\$ 12.1$ million, we had a remaining valuation allowance against our U.S. net deferred tax assets totaling $\$ 722,000$ as of April 28, 2013. This valuation allowance pertained to certain U.S. state net operating loss carryforwards and credits in which it is "more likely than not" that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates.

## Fiscal 2014

At April 27, 2014, we had a remaining valuation allowance against our U.S net deferred tax assets totaling $\$ 666,000$. This valuation allowance pertained to U.S. state net operating loss carryforwards and credits in which it is "more likely than not" that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates. In fiscal 2014, we recorded an income tax benefit of $\$ 56,000$ that reduced our valuation allowance against our U.S. net deferred tax assets. This income tax benefit pertained to a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of fiscal 2014.

Fiscal 2015
At May 3, 2015, we had a remaining valuation allowance against our U.S net deferred tax assets totaling $\$ 561,000$. This valuation allowance pertained to U.S. state net operating loss carryforwards and credits in which it is "more likely than not" that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates. In fiscal 2015, we recorded an income tax benefit of $\$ 105,000$ that reduced our valuation allowance against our U.S. net deferred tax assets that we concluded were more likely than not to be realized. This income tax benefit pertained to a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of fiscal 2015.

## Poland

During the third quarter of fiscal 2011, we established Culp Europe, a wholly-owned subsidiary located in Poland. Due to the initial start up costs of setting up this operation and the current state of the European economy, this operation had a history of cumulative pre-tax losses.

Based on the negative evidence, as supported by our cumulative pre-tax loss history and the short carryforward period of 5 years imposed by the Polish government, we recorded a full valuation allowance against Culp Europe's net deferred tax assets commencing in the second quarter of fiscal 2013. As of May 3, 2015, we recorded a full valuation allowance against Culp Europe's net deferred tax assets totaling $\$ 361,000$.

## Change in Valuation Allowance

In fiscal 2015, we recorded an income tax benefit of $\$ 55,000$ for a reduction of our valuation allowance. This $\$ 55,000$ reduction represents an income tax benefit of $\$ 105,000$ for a change in estimate of the recoverability of our U.S. state net loss operating carryforwards, partially offset by an income tax charge of $\$ 50,000$ for an increase in the full valuation allowance against our net deferred tax assets associated with our Culp Europe operations located in Poland.

In fiscal 2014, we recorded an income tax charge of $\$ 14,000$ for an increase of our valuation allowance. The $\$ 14,000$ increase represents an income tax charge of $\$ 70,000$ for an increase in the full valuation allowance against our net deferred tax assets associated with our Culp Europe operations located in Poland, partially offset by an income tax benefit of $\$ 56,000$ for a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of fiscal 2014.

In fiscal 2013, we recorded an income tax benefit of $\$ 11.8$ million for the reduction of our valuation allowance. This $\$ 11.8$ million decrease represents a $\$ 12.1$ million income tax benefit pertaining to a change in judgment about the future realization of our U.S. net deferred tax assets, partially offset by an income tax charge of $\$ 241,000$ for the establishment of a full valuation allowance against our net deferred tax assets associated with our Culp Europe operations located in Poland.

## Deferred Income Taxes - Undistributed Earnings from Foreign Subsidiaries

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

## Fiscal 2013

Prior to the second quarter of fiscal 2013, it was management's intention to indefinitely reinvest all of our undistributed foreign earnings. Accordingly, no deferred tax liability had been recorded in connection with the future repatriation of these earnings.

During the second quarter of fiscal 2013, we assessed the financial requirements of our U.S. parent company and foreign subsidiaries and determined that our undistributed earnings from our foreign subsidiaries totaling $\$ 55.6$ million would not be reinvested indefinitely and would be eventually distributed to our U.S. parent company. The financial requirements of the U.S. parent company changed due to a decision to return cash to its shareholders through dividend payments and common stock repurchases. Also, in order to keep up with the recent growth in consumer demand for better bedding and a higher quality mattress fabric, it was our intention to continue our investment in our domestic mattress fabric operations. As a result of this assessment, we recorded a deferred tax liability and corresponding income tax charge of $\$ 6.6$ million during the second quarter of fiscal 2013 and an additional $\$ 400,000$ in the last half of fiscal 2013.

At April 28, 2013, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 56.7$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 7.0$ million, which included U.S. income and foreign withholding taxes totaling $\$ 22.0$ million, offset by U.S. foreign income tax credits of $\$ 15.0$ million.

## Fiscal 2014

During the third quarter of fiscal 2014, our operations in China achieved positive accumulated earnings and profits for both U.S. income tax and financial reporting purposes for the first time since we determined our undistributed earnings from foreign subsidiaries would not be reinvested indefinitely in the second quarter of fiscal 2013. As a result, we recorded an income tax benefit of $\$ 5.4$ million to recognize U.S. foreign income tax credits of $\$ 9.9$ million offset by the U.S. income tax effects of the undistributed earnings from our China operations and foreign withholding taxes totaling $\$ 4.5$ million. This $\$ 5.4$ million income tax benefit was treated as a discrete event in which the full income tax benefits of this adjustment were recorded in the third quarter and full fiscal year 2014, as it pertained to a change in judgment on prior periods' accumulated earnings and profits associated with our subsidiaries located in China.

In addition, an income tax charge of $\$ 352,000$ was recorded during fiscal 2014 for the U.S. income tax effects of the undistributed earnings and foreign withholding taxes incurred in fiscal 2014 from our Canadian operations and the fourth quarter of fiscal 2014 from our China operations.

At April 27, 2014, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 72.8$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 2.0$ million, which included U.S. income and foreign withholding taxes totaling $\$ 28.1$ million, offset by U.S. foreign income tax credits of $\$ 26.1$ million.

## Fiscal 2015

An income tax charge of $\$ 695,000$ was recorded during fiscal 2015 for the U.S. income tax effects of the undistributed earnings and foreign withholding taxes incurred in fiscal 2015 from our Canadian and China operations.

At May 3, 2015, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 85.2$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 1.7$ million, which included U.S. income and foreign withholding taxes totaling $\$ 32.4$ million, offset by U.S. foreign income tax credits of $\$ 30.7$ million.

## Income Taxes Paid

We reported income tax expense of $\$ 7.9$ million and $\$ 1.6$ million in fiscal 2015 and 2014, respectively. Currently, we are not paying income taxes in the United States due to our loss carryforwards that totaled $\$ 32.2$ million at May 3, 2015. However, we did have income tax payments of $\$ 4.8$ million in fiscal 2015, $\$ 3.0$ million in 2014, and $\$ 2.8$ million in 2013. Our income tax payments are associated with our subsidiaries located in China and Canada.

## 2014 compared with 2013

## Segment Analysis

## Mattress Fabrics Segment

|  | Twelve Months Ended |  |  |
| :--- | :---: | :---: | :---: |
| (dollars in thousands) | April 27, 2014 | April 28, 2013 | \% Change |
| Net sales | $\$$ | 160,705 | $\$$ |
| Gross profit | 27,477 | 154,014 | $4.3 \%$ |
| Gross profit margin | $17.1 \%$ | 29,546 | $(7.0) \%$ |
| SG\&A expenses | 9,962 | $19.2 \%$ | $(11.0) \%$ |
| Income from operations | 17,515 | 9,646 | $3.3 \%$ |
| Operating margin | $10.9 \%$ | 19,900 | $(12.0) \%$ |
|  |  | $12.9 \%$ | $(15.5) \%$ |

## Net Sales

The increase in net sales was due to our ability to capitalize on the growing consumer demand for better designed bedding products. The mattress industry evolved into a much more decorative business, with customers being more selective in their fabric choices. In response to this demand trend, we increased our design staff, expanded our design capabilities and technical expertise to develop a wide range of fabric choices across all price points. Additionally, our scalable manufacturing platform and reactive capacity supported our ability to deliver a diverse product mix in line with demand trends.

Sales and Marketing Initiatives

## Joint Product, Sales and Marketing Agreement

In order to expand our product offerings and keep pace with the changing customer demand trends within the bedding industry, we entered into a joint product development, sales and marketing agreement with A. Lava \& Son Co. (Lava) on May 21, 2012. This agreement formed a new business named Culp-Lava Applied Sewn Solutions (CLASS) and has provided us an opportunity to enter the business of designing, producing, and marketing sewn mattress covers. As a result, we are able to leverage our design capabilities and expand our product offerings from mattress fabrics to finished covers. In connection with this agreement, Lava is providing us with technical assistance and know-how for this business and is working with us on the design, sales and marketing of sewn mattress covers.

Pursuant to the agreement, the new business was fully funded and $100 \%$ owned by us. We have established a manufacturing facility located in Stokesdale, North Carolina, that is adjacent to our mattress fabric headquarters. We have responsibility for all operating control of the new business, including capital expenditures and production and operating costs.

## Bodet \& Horst

On May 8, 2013, we entered into an asset purchase and consulting agreement with Bodet \& Horst GMBH \& Co. KG and certain affiliates ("Bodet \& Horst") that provided for, among other things, the purchase of equipment and certain other assets from Bodet \& Horst and the restructuring of prior consulting and noncompete agreements pursuant to an earlier asset purchase and consulting agreement with Bodet \& Horst dated August 11, 2008. This agreement was accounted for as a business combination in accordance with ASC Topic 805, Business Combinations. We agreed with Bodet \& Horst to replace the prior non-compete agreement that prevented us from selling certain mattress fabrics and products to a leading manufacturer, which now allows us to make such sales. In addition, the prior consulting and non-compete agreement, under which Bodet \& Horst agreed not to sell most mattress fabrics in North America, was replaced, expanded and extended pursuant to the new asset purchase and consulting agreement.

The purchase price for the equipment and the certain other assets noted below was $\$ 2.6$ million in cash.
Direct acquisition costs related to this business combination totaled $\$ 83,000$.
The following table presents the allocation of the acquisition cost to the assets acquired based on their fair values:

| (dollars in thousands) | Fair Value |
| :--- | ---: | ---: |
| Equipment | $\$ \quad 890$ |
| Non-compete agreement | 882 |
| Customer relationships | 868 |
|  | 2,640 |

The company recorded its non-compete at its fair value based on a discounted cash flow valuation model. The company recorded its customer relationships at its fair value based on a multi-period excess earnings valuation model. This non-compete agreement is being amortized on a straight line basis over the fifteen year life of the agreement. The customer relationships are being amortized on a straight line basis over their useful life of seventeen years. The equipment are being amortized on a straight line basis over its useful life of seven years.

The following unaudited pro forma consolidated results of operations for the years ending April 27, 2014 and April 28, 2013 have been prepared as if the acquisition of Bodet \& Horst had occurred on April 30, 2012:

|  | Years ended |  |
| :--- | :---: | :---: | :---: |
| (Unaudited) |  |  |
| (dollars in thousands) | April 27, 2014 | April 28, 2013 |
| Net Sales | 287,162 | $\$ 278,681$ |
| Income from operations | 20,249 | 21,048 |
| Net income | 17,447 | 18,208 |
| Net income per share, basic | 1.43 | 1.49 |
| Net income per share, diluted | 1.41 | 1.46 |

## Gross Profit and Operating Income

Although our net sales increased over the prior fiscal year as noted above, our profitability declined in fiscal 2014 compared with fiscal 2013. This decline was due to several factors, most of which occurred in the second half of fiscal 2014. Our operating results for the third quarter were affected by higher than expected transition costs in CLASS, as well as higher than expected sampling and development costs in support of new customer roll-outs in calendar 2014. Additionally, severe weather conditions experienced in many parts of our country during the fourth quarter of fiscal 2014 affected our mattress fabric locations with at least a week of lost production. We also experienced production throughput and operating efficiency challenges during the fourth quarter of fiscal 2014 as we absorbed new mattress cover placements and experienced higher than expected demand for premium decorative knitted mattress fabrics.

These operational inefficiencies were resolved in fiscal 2015 as a result of the $\$ 9.5$ million capital expansion project noted above.

## Segment Assets

Segment assets consist of accounts receivable, inventory, a non-compete agreement and customer relationships associated with an acquisition, goodwill, and property, plant and equipment.

| (dollars in thousands) | April 27, 2014 | April 28, 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Accounts receivable <br> and inventory | $\$$ | 36,229 | $\$$ |
| 33,323 | $8.7 \%$ |  |  |
| Property, plant \& equipment | 29,040 | 28,578 | $1.6 \%$ |
| Goodwill | 11,462 | 11,462 | $0.0 \%$ |
| Non-compete agreement | 1,041 | 185 | $462.7 \%$ |
| Customer Relationships | 817 | - | $100 \%$ |

## Accounts Receivable \& Inventory

Accounts receivable increased due to the increase in net sales of $6.9 \%$ and fewer customers taking advantage of discounts in the fourth quarter of fiscal 2014 compared to the fourth quarter of fiscal 2013.

Inventory increased due to current and expected demand trends as of the end of the fourth quarter of fiscal 2014 compared with the fourth quarter of fiscal 2013, as well as the increased sales contribution from CLASS.

## Property, Plant \& Equipment

The $\$ 29.0$ million at April 27, 2014, represented property, plant and equipment of $\$ 20.6$ million and $\$ 8.4$ million located in the U.S. and Canada, respectively. The $\$ 28.6$ million at April 28, 2013, represented property, plant, and equipment of $\$ 20.4$ million and $\$ 8.2$ million located in the U.S. and Canada, respectively.

The change in this segment's property, plant, and equipment was due to capital spending of $\$ 4.4$ million and $\$ 890,000$ in equipment acquired in the asset purchase transaction with Bodet \& Horst, partially offset by depreciation expense of $\$ 4.7$ million.

## Non-Compete Agreement and Customer Relationships

The increases in carrying values of our non-compete agreement and customer relationships at April 27, 2014, were primarily due to the asset purchase transaction with Bodet \& Horst effective May 8, 2013.

## Upholstery Fabrics Segment

Net Sales

|  |  | Twelve Months Ended |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  | April 27, 2014 |  | April 28, 2013 |  | \% Change |  |
| Non U.S. Produced | $\$$ | 115,991 | $92 \%$ | $\$$ | 102,060 | $89 \%$ | $13.6 \%$ |
| U.S Produced |  | 10,466 | $8 \%$ |  | 12,740 | $11 \%$ | $(17.8) \%$ |
| Total | $\$$ | 126,457 | $100 \%$ | $\$$ | 114,800 | $100 \%$ | $10.2 \%$ |

The increase in net sales reflected our strategic focus on product innovation and creativity. This focus has allowed us to develop a diverse product mix of fabric styles and price points. Our $100 \%$ owned China platform provided us significant manufacturing flexibility to meet changing customer demand in line with current furniture style trends.

Although net sales declined for our one remaining U.S. upholstery fabric manufacturing facility, this operation remained profitable. This continued profitability reflected our ability to manage our production costs and align them with current and expected demand trends.

Gross Profit and Operating Income

| (dollars in thousands) | Twelve Months Ended |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | April 27, 2014 |  | April 28, 2013 |  |
| Gross profit | \$ | 21,429 | \$ | 19,984 | 7.2\% |
| Gross profit margin |  | 16.9\% |  | 17.4\% | (2.9)\% |
| SG\&A expenses |  | 13,393 |  | 13,031 | 2.8\% |
| Income from operations |  | 8,036 |  | 6,953 | 15.6\% |
| Operating margin |  | 6.4\% |  | 6.1\% | 4.9\% |

Our upholstery fabric segment's operating margin increased primarily due to the increase in net sales noted above, combined with stable SG\&A expenses compared to the prior year. Although our operating margin increased for fiscal 2014, our gross profit margin was affected by the adverse weather conditions experienced in the United States during the fourth quarter of fiscal 2014.

## Segment Assets

Segment assets consist of accounts receivable, inventory, and property, plant and equipment.

| (dollars in thousands) | April 27, 2014 | April 28, 2013 | \% Change |  |
| :--- | :---: | :---: | :---: | :---: |
| Accounts receivable <br> and inventory | $\$$ | 31,854 | $\$$ | 28,487 |
| Property, plant \& equipment |  |  |  |  |

## Accounts Receivable \& Inventory

Our increase in accounts receivable and inventory reflected this segment's increased business volume in fiscal 2014 compared with fiscal 2013.

## Property, Plant \& Equipment

The $\$ 1.6$ million at April 27, 2014, represented property, plant, and equipment located in the U.S. of $\$ 957,000$, located in China of $\$ 572,000$, and located in Poland of $\$ 44,000$. The $\$ 1.2$ million at April 28, 2013, represented property, plant, and equipment located in the U.S. of $\$ 908,000$, located in China of $\$ 265,000$, and located in Poland of $\$ 57,000$.

The change in this segment's property, plant, and equipment balance was primarily due to capital expenditures of $\$ 827,000$ offset by depreciation expense of $\$ 618,000$.

## Other Income Statement Categories

## Selling, General and Administrative Expenses

SG\&A expenses for the company as a whole were $\$ 28.7$ million for fiscal 2014 compared with $\$ 28.4$ million for fiscal 2013. SG\&A as a percent of net sales was $10.0 \%$ and $10.6 \%$ in fiscal 2014 and 2013, respectively.

## Interest Expense

Interest expense was $\$ 427,000$ for fiscal 2014 compared with $\$ 632,000$ for fiscal 2013. This trend reflected lower outstanding balances on our long-term debt in fiscal 2014 compared to fiscal 2013.

## Interest Income

Interest income was $\$ 482,000$ in fiscal 2014 compared with $\$ 419,000$ for fiscal 2013. This trend reflected higher cash and cash equivalents and short-term investment balances held by our foreign subsidiaries during fiscal 2014 compared with fiscal 2013. Our cash and cash equivalents and short-term investment balances held by our foreign subsidiaries had higher interest rates as compared to our funds held in the United States.

## Other Expense

Other expense was $\$ 1.3$ million for fiscal 2014 compared with $\$ 583,000$ for fiscal 2013. This increase reflected unfavorable foreign currency exchange rates associated with operations located in China for fiscal 2014 compared with the same period a year ago. We recorded a foreign currency exchange loss of $\$ 571,000$ in fiscal 2014 compared to a foreign currency exchange loss of $\$ 158,000$ in fiscal 2013 regarding our operations located in China.

Also, a non-recurring charge of $\$ 206,000$ was recorded in the first quarter of fiscal 2014 for the settlement of litigation relating to the environmental claims associated with a closed facility, and there was no comparable charge recorded in fiscal 2013.

## Income Taxes

We recorded income tax expense of $\$ 1.6$ million, or $8.4 \%$ of income before income tax expense, in fiscal 2014 compared with income tax expense of $\$ 2.0$ million, or $9.7 \%$ of income before income tax expense, in fiscal 2013. The following schedule summarizes the principal differences between income tax expense at the federal income tax rate and the effective income tax rate reflected in the consolidated financial statements:

|  | 2014 | 2013 |
| :--- | :---: | :---: |
| federal income tax rate | $34.0 \%$ | $34.0 \%$ |
| foreign tax rate differential | $(7.2)$ | $(6.7)$ |
| increase in liability for uncertain tax positions | 4.3 | 4.0 |
| undistributed earnings from foreign subsidiaries | $(26.3)$ | 34.6 |
| change in valuation allowance | 0.1 | $(58.3)$ |
| other | 3.5 | 2.1 |
|  | $8.4 \%$ | $9.7 \%$ |

## Liquidity and Capital Resources

## Liquidity

Currently, our sources of liquidity include cash and cash equivalents, short-term investments, cash flow from operations, and amounts available under our unsecured revolving credit lines. These sources have been adequate for day-to-day operations, capital expenditures, debt payments, common stock repurchases, and dividend payments. We believe our present cash and cash equivalents and short-term investment balance of $\$ 39.7$ million at May 3, 2015, cash flow from operations, and current availability under our unsecured revolving credit lines will be sufficient to fund our business needs and our contractual obligations (see commitments table below).

At May 3, 2015, our cash and cash equivalents and short-term investments totaled $\$ 39.7$ million and exceeded our total debt (all of which is classified in current maturities of long-term debt) of $\$ 2.2$ million. We currently have one remaining annual $\$ 2.2$ million principal payment due on our long-term debt in August 2015.

We currently hold cash and cash equivalents and short-term investments in foreign jurisdictions to support the operational requirements of our foreign operations located in Canada and China and for U.S. and foreign income tax planning purposes.

A summary of our cash and cash equivalents and short-term investments by geographic area follows:

|  | May 3, | April 27, |
| :--- | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |
| China | $\$$ | 14,630 |
| Canada | 15,258 |  |
| Cayman Islands | 8,591 | 14,386 |
| United States | 3,977 | - |
| Poland | 20 | 5,772 |
|  | $\$$ | 39,729 |

At the end of fiscal 2015, our cash and cash equivalents and short-term investments increased to $\$ 39.7$ million from $\$ 35.6$ million at April 27, 2014, despite spending in fiscal 2015 of $\$ 10.5$ million on capital expenditures, $\$ 8.3$ million on dividend payments and common stock repurchases, $\$ 2.7$ million on payments on our long-term debt and lines of credit, and $\$ 1.7$ million on long-term investment purchases associated with our Rabbi Trust that is partially funding our deferred compensation plan.

Our net cash provided by operating activities of $\$ 26.1$ million increased $29 \%$ in fiscal 2015 compared with $\$ 20.2$ million for fiscal 2014 . This increase is primarily due to the increase in cash flow from earnings and improved working capital management in both our business segments.

We are currently planning for capital expenditures of approximately $\$ 7.5$ million to $\$ 9.0$ million in fiscal 2016, which primarily pertain to our mattress fabrics segment. This amount remains subject to change and could be adjusted during the year as business conditions and the needs of our businesses continue to evolve.

Our cash and cash equivalents and short-term investments may be adversely affected by factors beyond our control, such as weakening industry demand and delays in receipt of payments on accounts receivable.

## Dividend Program

During fiscal 2015, dividend payments totaled $\$ 7.6$ million, of which $\$ 4.9$ million represented a special cash dividend payment in the first quarter of $\$ 0.40$ per share, and $\$ 2.7$ million represented our regularly quarterly cash dividend payments ranging from $\$ 0.05$ to $\$ 0.06$ per share.

During fiscal 2014, we paid quarterly dividends totaling $\$ 2.2$ million that ranged from $\$ 0.04$ to $\$ 0.05$ per share.

On June 18, 2015, we announced that our board of directors approved the payment of special cash dividend of $\$ 0.40$ per share and a regular cash dividend payment of $\$ 0.06$ per share on July 15,2015 , to shareholders of record as of July 1, 2015.

Future dividend payments are subject to board approval and may be adjusted at the Board's discretion as business needs or market conditions change.

## Common Stock Repurchases

On February 25, 2014, we announced that our board of directors approved an increase to $\$ 5.0$ million in the authorization for us to acquire our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The amount of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors including alternative investment opportunities.

During fiscal 2015, we purchased 43,014 shares of our common stock at a cost of $\$ 745,000$, all of which were purchased in the first and second quarters. At May 3, 2015, we had $\$ 4.3$ million available for additional repurchases of our common stock.

During fiscal 2014, there were no repurchases of our common stock.

Since June 2011, and including the special and regular dividends paid in July, we have returned approximately $\$ 35$ million to shareholders in the form of regular quarterly and special dividends and share repurchases.

## Working Capital

Accounts receivable at May 3, 2015, were $\$ 28.7$ million, an increase of $5 \%$ compared with $\$ 27.4$ million at April 27, 2014. This increase is primarily due to an increase in net sales in the fourth quarter of fiscal 2015 compared with the fourth quarter of fiscal 2014. Net sales in the fourth quarter of fiscal 2015 and 2014 were $\$ 78.8$ million and $\$ 74.0$ million, respectively. Days' sales in receivables were 33 days and 34 days during the fourth quarters of fiscal 2015 and 2014, respectively.

Inventories at May 3, 2015 were $\$ 42.5$ million, an increase of $5 \%$ compared with $\$ 40.7$ million at April 27, 2014. This increase primarily reflects increased business volume in the fourth quarter of fiscal 2015 compared to the same period of fiscal 2014 and expected demand trends in the first quarter of fiscal 2016. Inventory turns were 6.4 and 6.1 during the fourth quarters of fiscal 2015 and 2014, respectively.

Accounts payable-trade as of May 3, 2015, was $\$ 28.4$ million, an increase of $7 \%$ compared with $\$ 26.7$ million at April 27, 2014. This increase primarily reflects increased inventory purchases, as a result of the increased business volume in fiscal 2015 compared with fiscal 2014.

Operating working capital (comprised of accounts receivable and inventories, less accounts payable trade and capital expenditures) was $\$ 41.8$ million at May 3, 2015, compared with $\$ 41.1$ million at April 27, 2014. Operating working capital turnover was 7.7 in fiscal 2015 compared to 7.0 in fiscal 2014.

## Financing Arrangements

## Unsecured Term Notes

We entered into a note agreement dated August 11, 2008 that provided for the issuance of $\$ 11.0$ million of unsecured term notes with a fixed interest rate of $8.01 \%$ and a term of seven years. Principal payments of $\$ 2.2$ million per year are due on the notes beginning August 11, 2011. The remaining principal payments are payable over an average term of 0.3 years through August 11, 2015. Any principal prepayments would be assessed a penalty as defined in the agreement. The agreement contains customary financial and other covenants as defined in the agreement.

As of May 3, 2015, we have one remaining annual payment of $\$ 2.2$ million due on August $1,2015$.

## Revolving Credit Agreement-United States

As of May 3, 2015, we had an unsecured credit agreement with Wells Fargo Bank, N.A. ("Wells Fargo') that provided for an unsecured revolving loan commitment of $\$ 10.0$ million to be used to finance working capital and general corporate purposes. The amount of borrowings that were outstanding under the credit agreement with Culp Europe at April 27, 2014, noted below decreased the $\$ 10.0$ million available. Interest was charged at a rate (applicable interest rate of $1.78 \%$ and $1.75 \%$ at May 3, 2015 and April 27, 2014, respectively) equal to the one-month LIBOR rate plus a spread based on the ratio of debt to EBITDA as defined in the agreement. The Credit Agreement contained customary financial and other covenants as defined in the agreement and was set to expire August 31, 2015.

Our credit agreement with Wells Fargo contained a financial covenant that limited our capital expenditures to $\$ 10$ million in any fiscal year. Effective March 3, 2015, Wells Fargo increased our capital expenditure limit from $\$ 10$ million to $\$ 12$ million for fiscal 2015, as a result of the capital expansion plan associated with our mattress fabrics segment. Our capital expenditures were $\$ 10.5$ million for fiscal 2015, and as a result, we are not in violation of this financial covenant.

Effective July 10, 2015, we amended the Credit Agreement to extend the expiration date to August 31, 2017 and maintain the annual capital expenditure limit of $\$ 12$ million noted above.

At May 3, 2015, and April 27, 2014, there were $\$ 250,000$ and $\$ 195,000$ in outstanding letters of credit (all of which related to workers compensation) provided by the Credit Agreement. There were no borrowings outstanding under the agreement associated with our U.S. operations at May 3, 2015, and April 27, 2014.

## Revolving Credit Agreement - China

We have an unsecured credit agreement associated with our operations in China that provides for a line of credit up to 40 million RMB (approximately $\$ 6.4$ million USD at May 3, 2015), expiring on February 9, 2016. This agreement has an interest rate determined by the Chinese government. There were no borrowings under this agreement as of May 3, 2015 and April 27, 2014.

## Revolving Credit Agreement - Culp Europe

At April 27, 2014, we had an unsecured credit agreement with Wells Fargo that incurred interest at WIBOR (Warsaw Interbank Offered Rate) plus 2\% (applicable interest rate of $4.38 \%$ at April 27, 2014). There were $\$ 586,000$ ( 1.8 million Polish Zloty) in borrowings outstanding under the agreement at April 27, 2014.

Effective May 2, 2014, we converted our 1.8 million Polish Zloty ( $\$ 586,000$ USD) denominated borrowings under this agreement to EURO denominated borrowings totaling $€ 424,000$ ( $\$ 588,000$ USD). In addition, our applicable interest rate was converted to EURO LIBOR plus 2\%.

At May 3, 2015, no borrowings were outstanding this agreement, as the outstanding balance was paid in full during the second quarter of fiscal 2015.

## Overall

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. At May 3, 2015, the company was in compliance with these financial covenants.

## Commitments

The following table summarizes our contractual payment obligations and commitments for each of the next five fiscal years (in thousands):

|  | $\underline{2016}$ |  | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | Thereafter | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital expenditures | \$ | 2,270 | - | - | - | - | - | 2,270 |
| Accounts payable capital expenditures |  | 990 | - | - | - | - | - | 990 |
| Operating leases |  | 2,553 | 1,458 | 645 | 76 | 23 | - | 4,755 |
| Interest expense |  | 86 | - | - | - | - | - | 86 |
| Line of credit |  | - | - | - | - | - | - | - |
| Long-term debt principal |  | 2,200 | - | - | - | - | - | 2,200 |
| Total (1) | \$ | 8,099 | 1,458 | 645 | 76 | 23 | - | 10,301 |

Note: Payment Obligations by End of Each Fiscal Year
(1) At May 3, 2015, we had $\$ 14.1$ million of total gross unrecognized tax benefits, of which $\$ 10.3$ million and $\$ 3.8$ million were classified as net non-current deferred income taxes and income taxes payable - long-term, respectively. The final outcome of these tax uncertainties is dependent upon various matters including tax examinations, legal proceedings, competent authority proceedings, changes in regulatory tax laws, or interpretations of those tax laws, or expiration of statutes of limitation. As a result of these inherent uncertainties, the company cannot reasonably estimate the timing of payment of these amounts. Of the $\$ 14.1$ million in total gross unrecognized tax benefits, $\$ 10.3$ million would not be subject to cash payments due to the company's U.S. federal and state net operating loss carryforwards.

## Capital Expenditures

Capital expenditures on a cash basis were $\$ 10.5$ million and $\$ 5.3$ million for fiscal 2015 and 2014, respectively. These capital expenditures primarily pertained to our mattress fabrics segment. Depreciation expense was $\$ 5.8$ million and $\$ 5.3$ million for fiscal 2015 and 2014, respectively, and primarily pertained to our mattress fabrics segment.

For fiscal 2016, we are projecting capital expenditures for the company as a whole to be $\$ 7.5$ million to $\$ 9.0$ million. Depreciation expense for the company as a whole is projected to be $\$ 7.0$ million in fiscal 2016. The estimated capital expenditures and depreciation expense primarily relate to the mattress fabrics segment. These are management's current expectations only, and changes in our business needs could cause changes in plans for capital expenditures and expectations for related depreciation expense.

## Accounts Payable - Capital Expenditures

At May 3, 2015, we had total amounts due regarding capital expenditures totaling $\$ 990,000$, which pertain to outstanding vendor invoices, none of which are financed. This amount due of $\$ 990,000$ is required to be paid in full during fiscal 2016.

## Handling Costs

We record warehousing costs in SG\&A expenses. These costs were $\$ 3.8$ million, $\$ 3.5$ million, and $\$ 3.2$ million, in fiscal 2015, 2014, and 2013 respectively. Warehousing costs include the operating expenses of our various finished goods distribution centers, such as personnel costs, utilities, building rent and material handling equipment, and lease expense. Had these costs been included in cost of sales, gross profit would have been $\$ 51.8$ million or $16.7 \%$ of net sales, in fiscal $2015, \$ 45.4$ million or $15.8 \%$ of net sales, in fiscal 2014, and $\$ 46.3$ million, or $17.2 \%$ of net sales, in fiscal 2013.

## Inflation

Any significant increase in our raw material costs, utility/energy costs and general economic inflation could have a material adverse impact on the company, because competitive conditions have limited our ability to pass significant operating increases on to customers.

## Critical Accounting Policies

U.S. generally accepted accounting principles require us to make estimates and assumptions that affect our reported amounts in the consolidated financial statements and accompanying notes. Some of these estimates require difficult, subjective and/or complex judgments about matters that are inherently uncertain, and as a result actual results could differ significantly from those estimates. Due to the estimation processes involved, management considers the following summarized accounting policies and their application to be critical to understanding the company's business operations, financial condition and results of operations.

Accounts Receivable - Allowance for Doubtful Accounts. Substantially all of our accounts receivable are due from residential furniture and bedding manufacturers. As of May 3, 2015, accounts receivable from furniture manufacturers totaled approximately $\$ 11.9$ million, and accounts receivable from bedding manufacturers totaled approximately $\$ 16.8$ million. Additionally, as of May 3, 2015, the aggregate accounts receivable balance of our ten largest customers was $\$ 15.0$ million, or $52 \%$ of trade accounts receivable. No customers within the upholstery fabrics segment accounted for $10 \%$ or more of consolidated accounts receivable as of May 3, 2015. One customer within the mattress fabrics segment represented $10 \%$ of consolidated accounts receivable at May 3, 2015.

We continuously perform credit evaluations of our customers, considering numerous inputs including customers' financial position, past payment history, cash flows and management capability; historical loss experience; and economic conditions and prospects. Once evaluated, each customer is assigned a credit grade. Credit grades are adjusted as warranted. Significant management judgment and estimates must be used in connection with establishing the reserve for allowance for doubtful accounts. While management believes that adequate allowances for doubtful accounts have been provided in the consolidated financial statements, it is possible that we could experience additional unexpected credit losses.

The reserve balance for doubtful accounts was $\$ 851,000$ and $\$ 573,000$ at May 3, 2015, and April 27, 2014, respectively.

Inventory Valuation. We operate as a "make-to-order" and "make-to-stock" business. Although management closely monitors demand in each product area to decide which patterns and styles to hold in inventory, the increasing availability of low cost imports and the gradual shifts in consumer preferences expose the company to markdowns of inventory.

Management continually examines inventory to determine if there are indicators that the carrying value exceeds its net realizable value. Experience has shown that the most significant indicator of the need for inventory markdowns is the age of the inventory and the planned discontinuance of certain patterns. As a result, the company provides inventory valuation markdowns based upon set percentages for inventory aging categories, generally using six, nine, twelve and fifteen month categories. We also provide inventory valuation write-downs based on the planned discontinuance of certain products based on the current market values at that time as compared to their current carrying values. While management believes that adequate markdowns for excess and obsolete inventory have been made in the consolidated financial statements, significant unanticipated changes in demand or changes in consumer tastes and preferences could result in additional excess and obsolete inventory in the future.

The reserve for inventory markdowns was $\$ 2.6$ million and $\$ 2.2$ million at May 3, 2015, and April 27, 2014, respectively.

Goodwill. Management assesses goodwill for impairment at the end of each fiscal year or between annual tests if an event that occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying values. In accordance with ASU No. 2011-08, Intangibles - Goodwill and Other, we performed our annual impairment test on a qualitative basis. Based on our qualitative assessment, we determined that our goodwill is not impaired using a more likely than not standard.

The company's goodwill of $\$ 11.5$ million at May 3, 2015, relates to the mattress fabrics segment.
Although we believe we have based the impairment testing on reasonable estimates and assumptions, the use of different estimates and assumptions could result in materially different results.

Income Taxes. Income taxes are accounted for under the asset and liability method. Deferred income taxes are recognized for temporary differences between the financial statement carrying amounts and the tax bases of the company's assets and liabilities and operating loss and tax credit carryforwards at income tax rates expected to be in effect when such amounts are realized or settled. The effect on deferred income taxes of a change in tax rates is recognized in income (loss) in the period that includes the enactment date.

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a "more likely than not" standard with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, taking into account the effects of local tax law. Based on this assessment, we recorded a partial valuation allowance of $\$ 922,000$ and $\$ 977,000$ million against our net deferred tax assets at May 3, 2015 and April 27, 2014, respectively. Our valuation allowance of $\$ 922,000$ at May 3, 2015, represents a $\$ 561,000$ valuation allowance against certain U.S. state net operating loss carryforwards and credits and a valuation allowance of $\$ 361,000$ against our loss carryforwards associated with our Culp Europe operation located in Poland. Our valuation allowance of \$977,000 at April 27, 2014, represents a $\$ 666,000$ valuation allowance against certain U.S. state net operating loss carryforwards and credits and a valuation allowance of $\$ 311,000$ against our loss carryforwards associated with our Culp Europe operation located in Poland.

Refer to Note 9 located in the notes to the consolidated statements for disclosures regarding our assessment of our recorded valuation allowance as of May 3, 2015 and April 27, 2014, respectively.

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-thannot that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

At May 3, 2015, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 85.2$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 1.7$ million, which included U.S. income and foreign withholding taxes totaling $\$ 32.4$ million, offset by U.S. foreign income tax credits of $\$ 30.7$ million.

In accordance with ASC Topic 740, we must recognize the tax impact from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax impact recognized in the financial statements from such a position is measured based on the largest benefit that has a greater than $50 \%$ likelihood of being realized upon ultimate resolution. Penalties and interest related to uncertain tax positions are recorded as income tax expense. Significant judgment is required in the identification of uncertain tax positions and in the estimation of penalties and interest on uncertain tax positions.

At May 3, 2015, we had $\$ 14.1$ million of total gross unrecognized tax benefits, of which $\$ 10.3$ million and $\$ 3.8$ million were classified as net non-current deferred income taxes and income taxes payable -long-term, respectively, in the accompanying consolidated balance sheets.

Stock-Based Compensation. ASC Topic 718, "Compensation-Stock Compensation", requires that all stock-based compensation be recognized as compensation expense in the financial statements and that such cost be measured at the grant date for awards issued to employees and our board of directors. Equity awards issued to non-employees are measured at the earlier date of when the performance criteria are met or at the end of each reporting period.

Compensation expense for unvested incentive stock options and time vested stock awards are amortized on a straight-line basis over the remaining vesting periods. At May 3, 2015, there were no unvested incentive stock options or time vested restricted stock awards. Therefore, there was no unrecognized compensation cost related to these types of equity based awards at May 3, 2015. Our common stock awards issued to our board of directors vest immediately, and therefore, compensation cost was measured at the closing price of our common stock on the date of grant and recognized in full at that time. Compensation expense for performance based restricted stock units are recorded based on an assessment each reporting period of the probability if certain performance goals will be met during the contingent vesting period. If performance goals are not probable of occurrence, no compensation expense will be recognized. Performance goals that were previously deemed probable and were not or expected to be met, previously recognized compensation cost will be reversed. At May 3, 2015, the remaining compensation cost related to the performance based restricted stock units was $\$ 1.2$ million.

We recorded $\$ 786,000, \$ 710,000$, and $\$ 562,000$ of compensation expense within selling, general, and administrative expense for our equity based awards in fiscal 2015, 2014, and 2013, respectively.

Excess income tax benefits related to our equity incentive plans are reflected as financing cash inflows on the Statement of Cash Flows. We have elected to record the additional excess tax benefits associated with our equity incentive awards as a reduction in current income tax payable prior to utilizing any net operating loss carryforward.

Our equity incentive plans are described more fully in Note 12 in the notes to the consolidated financial statements.

## Adoption of New Accounting Pronouncements

Refer to Note 1 located in the notes to the consolidated statements for recently adopted accounting pronouncements for fiscal 2015.

## Recently Issued Accounting Standards

Refer to Note 1 located in the notes to the consolidated statements for recently issued accounting pronouncements for fiscal 2016 and beyond.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in interest rates on our revolving credit lines.
At May 3, 2015, our U.S. revolving credit agreement had an interest rate equal to the one-month LIBOR rate plus a spread based on our ratio of debt to EBITDA as defined in the agreement. Our revolving credit line associated with our China subsidiaries bears interest at a rate determined by the Chinese government. Our revolving credit line associated with our operation located in Poland bears interest at the EURO LIBOR plus $2 \%$. At May 3, 2015, there were no borrowings outstanding under any of our revolving credit lines.

We are not exposed to market risk from changes in interest rates on our long-term debt. Our unsecured term notes have a fixed interest rate of $8.01 \%$.

We are exposed to market risk from changes in the value of foreign currencies for our subsidiaries domiciled in China, Canada, and Poland. We try to maintain a natural hedge by keeping a balance of our assets and liabilities denominated in the local currency of our subsidiaries domiciled in Canada and Poland, although there is no assurance that we will be able to continually maintain this natural hedge. Our foreign subsidiaries use the U.S. dollar as their functional currency. A substantial portion of the company's imports purchased outside the U.S. are denominated in U.S. dollars. A $10 \%$ change in the above exchange rates at May 3, 2015, would not have had a significant impact on our results of operations or financial position.

# ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA 

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
Culp, Inc.:
We have audited the accompanying consolidated balance sheets of Culp, Inc. (a North Carolina Corporation) and Subsidiaries (the "Company") as of May 3, 2015 and April 27, 2014, and the related consolidated statements of net income, comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended May 3, 2015. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Culp, Inc. and Subsidiaries as of May 3, 2015 and April 27, 2014 and the results of their operations and their cash flows for each of the three years in the period ended May 3, 2015 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of May 3, 2015, based on criteria established in the 2013 Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated July 17, 2015 expressed an unqualified opinion.

## /s/ GRANT THORNTON LLP

Raleigh, North Carolina
July 17, 2015

## CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except per share data and preferred and common stock shares)

| May 3, 2015 and April 27, 2014 | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| current assets: |  |  |  |  |
| cash and cash equivalents | \$ | 29,725 | \$ | 29,303 |
| short-term investments |  | 10,004 |  | 6,294 |
| accounts receivable, net |  | 28,749 |  | 27,409 |
| inventories |  | 42,484 |  | 40,674 |
| deferred income taxes |  | 4,790 |  | 6,230 |
| income taxes receivable |  | 229 |  | 121 |
| other current assets |  | 2,440 |  | 2,344 |
| total current assets |  | 118,421 |  | 112,375 |
| property, plant and equipment, net |  | 36,078 |  | 31,376 |
| goodwill |  | 11,462 |  | 11,462 |
| deferred income taxes |  | 447 |  | 2,040 |
| long-term investments |  | 2,415 |  | 765 |
| other assets |  | 2,545 |  | 2,917 |
| total assets | \$ | 171,368 | \$ | 160,935 |

## LIABILITIES AND SHAREHOLDERS' EQUITY



| commitments and contingencies (notes 10 and 11 ) |
| :--- |
| shareholders' equity: |
| preferred stock, $\$ .05$ par value, authorized $10,000,000$ |
| shares |
| common stock, $\$ .05$ par value, authorized $40,000,000$ |
| shares, issued and outstanding $12,219,121$ at |
| May 3,2015 and $12,250,030$ at April 27,2014 |
| capital contributed in excess of par value |
| accumulated earnings |
| accumulated other comprehensive loss |
| total shareholders' equity |
| total liabilities and shareholders' equity |

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF NET INCOME

For the years ended May 3, 2015, April 27, 2014 and April 28, 2013

| (dollars in thousands, except per share data) | 2015 |  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net sales | \$ | 310,166 | \$ | 287,162 | \$ | 268,814 |
| cost of sales |  | 254,599 |  | 238,256 |  | 219,284 |
| gross profit |  | 55,567 |  | 48,906 |  | 49,530 |
| selling, general and administrative expenses |  | 32,778 |  | 28,657 |  | 28,445 |
| income from operations |  | 22,789 |  | 20,249 |  | 21,085 |
| interest expense |  | 64 |  | 427 |  | 632 |
| interest income |  | (622) |  | (482) |  | (419) |
| other expense, net |  | 391 |  | 1,261 |  | 583 |
| income before income taxes |  | 22,956 |  | 19,043 |  | 20,289 |
| income tax expense (note 9) |  | 7,885 |  | 1,596 |  | 1,972 |
| net income | \$ | 15,071 | \$ | 17,447 | \$ | 18,317 |
| net income per share-basic |  | \$1.23 |  | \$1.43 |  | \$1.50 |
| net income per share-diluted |  | \$1.21 |  | \$1.41 |  | \$1.47 |

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the years ended May 3, 2015, April 27, 2014 and April 28, 2013

|  | 2015 |  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 15,071 | \$ | 17,447 | \$ | 18,317 |
| Other comprehensive (loss) income |  |  |  |  |  |  |
| Unrealized (loss) gain on investments, net of taxes |  | (35) |  | (114) |  | 38 |
| Total other comprehensive (loss) income |  | (35) |  | (114) |  | 38 |
| Comprehensive income | \$ | 15,036 | \$ | 17,333 | \$ | 18,355 |

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY



The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended May 3, 2015, April 27,2014, and April 28, 2013

| (dollars in thousands) | 2015 |  |  | 2014 |  | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| cash flows from operating activities: |  |  |  |  |  |  |
| net income | \$ | 15,071 | \$ | 17,447 | \$ | 18,317 |
| adjustments to reconcile net income to net cash |  |  |  |  |  |  |
| provided by operating activities: |  |  |  |  |  |  |
| depreciation |  | 5,773 |  | 5,312 |  | 5,115 |
| amortization of other assets |  | 187 |  | 169 |  | 235 |
| stock-based compensation |  | 786 |  | 710 |  | 562 |
| excess tax benefit related to stock options exercised |  | (109) |  | (143) |  | (76) |
| deferred income taxes |  | 3,179 |  | $(1,727)$ |  | (344) |
| gain on sale of equipment |  | (78) |  | (283) |  | - |
| foreign currency exchange (gains) losses |  | (84) |  | 626 |  | 222 |
| changes in assets and liabilities, net of effects of acquisition of assets: accounts receivable |  | $(1,636)$ |  | $(3,857)$ |  | 1,667 |
| inventories |  | $(1,883)$ |  | $(2,200)$ |  | $(1,979)$ |
| other current assets |  | (151) |  | (270) |  | (49) |
| other assets |  | (117) |  | (72) |  | (176) |
| accounts payable-trade |  | 1,964 |  | 4,131 |  | $(8,384)$ |
| accrued expenses and deferred compensation |  | 3,372 |  | 34 |  | 2,491 |
| income taxes |  | (163) |  | 342 |  | (526) |
| net cash provided by operating activities |  | 26,111 |  | 20,219 |  | 17,075 |
| cash flows from investing activities: |  |  |  |  |  |  |
| capital expenditures |  | $(10,461)$ |  | $(5,258)$ |  | $(4,400)$ |
| net cash paid for acquisition of assets |  | - |  | $(2,640)$ |  | - |
| purchase of short-term investments |  | $(5,355)$ |  | $(1,945)$ |  | (105) |
| proceeds from the sale of short-term investments |  | 1,628 |  | 810 |  | 795 |
| purchase of long-term investments |  | $(1,650)$ |  | (765) |  | - |
| proceeds from life insurance policies |  | 320 |  | - |  | 716 |
| payments on life insurance policies |  | (18) |  | (30) |  | (19) |
| proceeds from the sale of buildings and equipment |  | 727 |  | 407 |  | - |
| net cash used in investing activities |  | $(14,809)$ |  | $(9,421)$ |  | $(3,013)$ |
| cash flows from financing activities: |  |  |  |  |  |  |
| proceeds from lines of credit |  | - |  | - |  | 1,000 |
| payments on lines of credit |  | (538) |  | - |  | $(1,325)$ |
| payments on long-term debt |  | $(2,200)$ |  | $(2,200)$ |  | $(2,515)$ |
| debt issuance costs |  | - |  | (83) |  | - |
| repurchases of common stock |  | (745) |  | - |  | $(5,022)$ |
| dividends paid |  | $(7,579)$ |  | $(2,204)$ |  | $(7,593)$ |
| proceeds from common stock issued |  | 94 |  | 194 |  | 205 |
| excess tax benefit related to stock options exercised |  | 109 |  | 143 |  | 76 |
| net cash used in financing activities |  | $(10,859)$ |  | $(4,150)$ |  | $(15,174)$ |
| effect of exchange rate changes on cash and cash equivalents |  | (21) |  | (875) |  | (381) |
| increase (decrease) in cash and cash equivalents |  | 422 |  | 5,773 |  | $(1,493)$ |
| $\underline{\text { cash and cash equivalents at beginning of year }}$ |  | 29,303 |  | 23,530 |  | 25,023 |
| cash and cash equivalents at end of year | \$ | 29,725 | \$ | 29,303 | \$ | 23,530 |

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Business - Our operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufacturers, sources, and sells fabrics and mattress covers to bedding manufacturers. The upholstery fabrics segment sources, manufacturers, and sells fabrics primarily to residential furniture manufacturers. The majority of our revenues are derived in North America. The company has mattress fabric operations located in Stokesdale, NC, High Point, NC, and Quebec, Canada. The company has upholstery fabric operations located in Shanghai, China, Burlington, NC and Anderson, SC.

At the end of our third quarter of fiscal 2015, we closed our finished goods warehouse and distribution facility located in Poznan, Poland, primarily as a result of the ongoing economic concerns in Europe. Currently, we remain interested in developing business in Europe, and we are assessing the best strategy for selling upholstery fabric into this market as business conditions improve.

Basis of Presentation - The consolidated financial statements of the company have been prepared in accordance with U.S. generally accepted accounting principles.

Principles of Consolidation - The consolidated financial statements include the accounts of the company and its subsidiaries, which are wholly-owned. All significant intercompany balances and transactions have been eliminated in consolidation. The accounts of our subsidiaries located in Shanghai, China and Poznan, Poland are consolidated as of April 30, a calendar month end, which is required by the Chinese and Polish governments, respectively. No events occurred related to the difference between our fiscal year end on the Sunday closest to April 30 and our China and Polish subsidiaries year end of April 30 that materially affected the company's financial position, results of operations, or cash flows for fiscal years 2015, 2014, and 2013.

Fiscal Year - Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Fiscal 2015 included 53 weeks. Fiscal 2014 and 2013 each included 52 weeks.

Use of Estimates - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents - Cash and cash equivalents include demand deposit and money market accounts. We consider all highly liquid instruments with original maturities of three months or less to be cash equivalents.

A summary of our cash and cash equivalents by geographic area follows:

|  |  | May 3, | April 27, |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| China | $\$$ | 13,018 | 15,258 |
| Cayman Islands |  | 8,591 | - |
| Canada | 5,178 | 9,139 |  |
| United States | 2,918 | 4,725 |  |
| Poland |  | 20 | 181 |
|  | $\$$ | 29,725 | 29,303 |

Throughout the year, we have cash balances regarding our U.S. operations in excess of federally insured amounts on deposit with a financial institution. We have not experienced any losses in such accounts. Management believes we are not exposed to any significant credit risk related to cash and cash equivalents.

Short-Term Investments - Our short-term investments consist of bond funds that are classified as available-for-sale and a deposit account with a maturity in excess of more than three months. Our short term investments had an accumulated unrealized loss totaling \$95,000 and \$60,000 at May 3, 2015 and April 27, 2014, respectively. Our short-term investments were recorded at its fair value of $\$ 10.0$ million and $\$ 6.3$ million at May 3, 2015 and April 27, 2014, respectively. The fair value of our short-term investments approximates its cost basis.

A summary of our short-term investments by geographic area follows:

|  |  | May 3, | April 27, |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| Canada | $\$$ | 7,333 | 5,247 |
| China |  | 1,612 | - |
| United States |  | 1,059 | 1,047 |
| Cayman Islands |  | - | - |
| Poland | $\$$ | - | - |
|  | 10,004 | 6,294 |  |

Long-Term Investments - Effective January 1, 2014, we established a Rabbi Trust to set aside funds for participants of our deferred compensation plan (the "Plan") and enable the participants to credit their contributions to various investment options of the Plan. The investments associated with the Rabbi Trust consist of investments in a money market fund and various mutual funds that are classified as available for sale.

Our long-term investments were recorded at its fair value of $\$ 2.4$ million and $\$ 765,000$ at May 3, 2015 and April 27, 2014, respectively. The fair value of long-term investments approximates its cost basis.

Accounts Receivable - Substantially all of our accounts receivable are due from manufacturers in the bedding and furniture industries. We grant credit to customers, a substantial number of which are located in North America and generally do not require collateral. We record an allowance for doubtful accounts that reflects estimates of probable credit losses. Management continuously performs credit evaluations of our customers, considering numerous inputs including financial position, past payment history, cash flows, management ability, historical loss experience and economic conditions and prospects. We do not have any off-balance sheet credit exposure related to our customers.

Inventories - We account for inventories at the lower of first-in, first-out (FIFO) cost or market. Management continually examines inventory to determine if there are indicators that the carrying value exceeds its net realizable value. Experience has shown that the most significant indicators of the need for inventory markdowns are the age of the inventory and the planned discontinuance of certain patterns. As a result, we provide inventory valuation write-downs based upon established percentages based on the age of the inventory that are continually evaluated as events and market conditions require. Our inventory aging categories are six, nine, twelve, and fifteen months. We also provide inventory valuation writedowns based on the planned discontinuance of certain products based on the current market values at that time as compared to their current carrying values.

Property, Plant and Equipment - Property, plant and equipment are recorded at cost and depreciated over their estimated useful lives using the straight-line method. Major renewals and betterments are capitalized. Maintenance, repairs and minor renewals are expensed as incurred. When properties or equipment are retired or otherwise disposed of, the related cost and accumulated depreciation are
removed from the accounts. Amounts received on disposal less the book value of assets sold are charged or credited to income from operations.

Management reviews long-lived assets, which consist principally of property, plant and equipment, for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recovered. Recoverability of long-lived assets to be held and used is measured by a comparison of the carrying amount of the asset to future net undiscounted cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, the related cost and accumulated depreciation are removed from the accounts and an impairment charge is recognized for the excess of the carrying amount over the fair value of the asset. After the impairment loss is recognized, the adjusted carrying amount is the new accounting basis. Assets to be disposed of by sale are reported at the lower of the carrying value or fair value less cost to sell when the company has committed to a disposal plan, and are reported separately as assets held for sale in the consolidated balance sheets.

Interest costs of \$171,000 were capitalized for the construction of qualifying fixed assets for fiscal 2015. No interest costs were capitalized for the construction of qualifying fixed assets for fiscal years 2014 and 2013.

Foreign Currency Adjustments - The United States dollar is the functional currency for the company's Canadian, Chinese, and Polish subsidiaries. All monetary foreign currency asset and liability accounts are remeasured into U.S. dollars at year-end exchange rates. Non-monetary asset and liabilities such as property, plant, and equipment are recorded at historical exchange rates. Foreign currency revenues and expenses are remeasured at average exchange rates in effect during the year, except for certain expenses related to balance sheet amounts remeasured at historical exchange rates. Exchange gains and losses from remeasurement of foreign currency denominated monetary assets and liabilities are recorded in the other expense, net line item in the Consolidated Statements of Income in the period in which they occur.

A summary of our foreign currency exchange gains (losses) by geographic area follows:

| (dollars in thousands) | 2015 | 2014 | 2013 |  |
| :--- | :---: | :---: | ---: | ---: |
| China | $\$$ | 241 | $(571)$ | $(158)$ |
| Canada |  | $(108)$ | $(45)$ | $(10)$ |
| Poland |  | $(2)$ | $(50)$ | $(40)$ |
|  | $\$$ | 131 | $(665)$ | $(208)$ |

Goodwill - Management assesses goodwill for impairment at the end of each fiscal year or between annual tests if an event that occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying values. In accordance with ASU No. 2011-08, IntangiblesGoodwill and Other (ASC Topic 350), we performed our annual impairment test on a qualitative basis. Based on our qualitative assessments as of May 3, 2015 and April 27, 2014, we determined that our goodwill was not impaired using a more likely than not standard.

Our goodwill of $\$ 11.5$ million at May 3, 2015 and April 27, 2014, respectively, relates to our mattress fabrics segment.

Income Taxes - Income taxes are accounted for under the asset and liability method. Deferred income taxes are recognized for temporary differences between the financial statement carrying amounts and the tax bases of our assets and liabilities and operating loss and tax credit carryforwards at income tax rates expected to be in effect when such amounts are realized or settled. The effect on deferred income taxes of a change in tax rates is recognized in income (loss) in the period that includes the enactment date.

We evaluate our deferred income taxes to determine if a valuation allowance is required. We assess whether a valuation allowance should be established based on the consideration of all available evidence using a "more likely than not" standard with significant weight being given to evidence that can be
objectively verified. Since we operate in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, taking into account the effects of local tax law.

We assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. We are required to record a deferred tax liability for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

We recognize the tax impact from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax impact recognized in the financial statements from such a position is measured based on the largest benefit that has a greater than $50 \%$ likelihood of being realized upon ultimate resolution. Penalties and interest related to uncertain tax positions are recorded as income tax expense. Significant judgment is required in the identification of uncertain tax positions and in the estimation of penalties and interest on uncertain tax positions.

Revenue Recognition - Revenue is primarily recognized upon shipment and when title and risk of loss pass to the customer. Provision is currently made for estimated product returns, claims and allowances. Management considers historical claims and return experience, among other things, when establishing the allowance for returns and allowances.

Shipping and Handling Costs - Revenue received for shipping and handling costs, which is immaterial for all periods presented, is included in net sales. Shipping costs, principally freight, that comprise payments to third-party shippers are classified as cost of sales. Handling costs represent finished goods warehousing costs incurred to store, move, and prepare products for shipment in the company's various distribution facilities. Handling costs were $\$ 3.8$ million, $\$ 3.5$ million and $\$ 3.2$ million in fiscal 2015, 2014, and 2013, respectively, and are included in selling, general and administrative expenses.

Sales and Other Taxes - Sales and other taxes collected from customers and remitted to governmental authorities are presented on a net basis and, as such, are excluded from revenues.

Stock-Based Compensation - Our equity incentive plans are described more fully in Note 12. ASC 718, "Compensation - Stock Compensation", requires that all stock-based compensation be recognized as compensation expense in the financial statements and that such cost be measured at the grant date for awards issued to employees and the company's board of directors. Equity awards issued to nonemployees are measured at the earlier date of when the performance criteria are met or at the end of each reporting period. Compensation expense for unvested stock options and time vested restricted stock awards are amortized on a straight-line basis over the remaining vesting periods. Compensation expense for performance based restricted stock units were recorded based on an assessment each reporting period of the probability if certain performance goals were to be met during the contingent vesting period. If performance goals were not probable of occurrence, no compensation expense was recognized. Performance goals that were previously deemed probable and were not or expected to be met, previously recognized compensation cost was reversed. Excess tax benefits related to our equity incentive plans are reflected as financing cash inflows on the Statements of Cash Flows. We have elected to record the additional excess tax benefits associated with our equity incentive awards as a reduction in current income tax payable prior to utilizing any net operating loss carryforwards.

Fair Value of Financial Instruments - The accompanying consolidated financial statements include certain financial instruments, and the fair market value of such instruments may differ from amounts reflected on a historical basis. These financial instruments include our long-term debt and short-term and
long-term investments. The fair value measurements of our financial instruments are described more fully in Note 13.

The carrying amount of cash and cash equivalents, short-term investments, accounts receivable, other current assets, line of credit, accounts payable and accrued expenses approximates fair value because of the short maturity of these financial instruments.

## Recently Adopted Accounting Pronouncements

None

## Recently Issued Accounting Pronouncements

In June 2014, the Financial Accounting Standards Board ("FASB") amended its authoritative guidance on accounting for certain share-based payment awards. The amended guidance requires that share-based compensation awards with terms of a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award and compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved. The guidance will be effective in our fiscal 2017 first quarter. The guidance will permit an entity to apply the amendments in the update either (a) prospectively to all awards granted or modified after the effective date or (b) retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the consolidated financial statements and to all new or modified awards thereafter. Currently, we do not have any share-based payment awards with terms of a performance target that affects vesting and could be achieved after the requisite service period. We will apply this new guidance when it becomes effective, and we will evaluate the impact of adoption on our consolidated financial statements.

In May 2014, the FASB issued accounting guidance on revenue recognition. The amended guidance will enhance the comparability of revenue recognition practices and will be applied to all contracts with customers. Improved disclosures related to the nature, amount, timing, and uncertainty of revenue that is recognized are requirements under the amended guidance. This guidance will be effective in our fiscal 2018 first quarter which will be required to be applied retrospectively. We are currently assessing the impact that this guidance will have on our consolidated financial statements at this time.

There are no other new accounting pronouncements that are expected to have a significant impact on our consolidated financial statements.

## 2. BUSINESS COMBINATIONS - MATTRESS FABRIC SEGMENT

On May 8,2013 , we entered into an asset purchase and consulting agreement with Bodet \& Horst GMBH \& Co. KG and certain affiliates ("Bodet \& Horst") that provided for, among other things, the purchase of equipment and certain other assets from Bodet \& Horst and the restructuring of prior consulting and noncompete agreements pursuant to an earlier asset purchase and consulting agreement with Bodet \& Horst dated August 11, 2008. This agreement was accounted for as a business combination in accordance with ASC Topic 805, Business Combinations. We agreed with Bodet \& Horst to replace the prior non-compete agreement that prevented us from selling certain mattress fabrics and products to a leading manufacturer, which now allows us to make such sales. In addition, the prior consulting and non-compete agreement, under which Bodet \& Horst agreed not to sell most mattress fabrics in North America, was replaced, expanded, and extended pursuant to the new asset purchase and consulting agreement.

The purchase price for the equipment and the certain other assets noted below was $\$ 2.6$ million in cash.
Direct acquisition costs related to this business combination totaled $\$ 83,000$.

The following table presents the allocation of the acquisition cost to the assets acquired based on their fair values:

| (dollars in thousands) | Fair Value |  |
| :--- | ---: | ---: |
| Equipment (Note 13) | $\$ \quad 890$ |  |
| Non-compete agreement (Notes 7 and 13) | 882 |  |
| Customer relationships (Notes 7 and 13) | 868 |  |
|  | $\$$ | 2,640 |

The company recorded its non-compete at its fair value based on a discounted cash flow valuation model. The company recorded its customer relationships at its fair value based on a multi-period excess earnings valuation model. This non-compete agreement is being amortized on a straight line basis over the fifteen year life of the agreement. The customer relationships are being amortized on a straight line basis over their useful life of seventeen years. The equipment are being amortized on a straight line basis over its useful life of seven years.

## 3. ACCOUNTS RECEIVABLE

A summary of accounts receivable follows:

|  |  | May 3, | April 27, |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| customers | $\$$ | 30,338 | 28,461 |
| allowance for doubtful accounts |  | $(851)$ | $(573)$ |
| reserve for returns and allowances and discounts | $\$$ | 28,749 | $(479)$ |
|  |  | 27,409 |  |

A summary of the activity in the allowance for doubtful accounts follows:

| (dollars in thousands) | 2015 | 2014 | 2013 |  |
| :--- | :---: | :---: | :---: | :---: |
| beginning balance | $\$$ | $(573)$ | $(780)$ | $(567)$ |
| provision for bad debts |  | $(421)$ | 139 | $(283)$ |
| write-offs, net of recoveries |  | 143 | 68 | 70 |
| ending balance | $\$$ | $(851)$ | $(573)$ | $(780)$ |

A summary of the activity in the allowance for returns and allowances and discounts follows:

| (dollars in thousands) | 2015 | 2014 | 2013 |  |
| :--- | :---: | ---: | :---: | :---: |
| beginning balance <br> provision for returns and allowances | $\$$ | $(479)$ | $(543)$ | $(478)$ |
| and discounts <br> credits issued |  | $2,733)$ | $(2,094)$ | $(2,454)$ |
| ending balance | $\$$ | $(738)$ | 2,158 | 2,389 |

## 4. INVENTORIES

A summary of inventories follows:

|  | May 3, | April 27, |  |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| raw materials | $\$$ | 5,374 | 6,707 |
| work-in-process | 2,766 | 2,263 |  |
| finished goods |  | 34,344 | 31,704 |
|  | $\$$ | 42,484 | 40,674 |

## 5. PROPERTY, PLANT AND EQUIPMENT

A summary of property, plant and equipment follows:

|  | depreciable lives <br> (in years) |  | May 3, | April 27, <br> (dollars in thousands) |
| :--- | ---: | ---: | ---: | ---: |
| land and improvements | $0-10$ | $\$$ | 741 | 2014 |
| buildings and improvements | $7-40$ |  | 15,312 | 12,983 |
| leasehold improvements | $* *$ |  | 1,320 | 1,281 |
| machinery and equipment | $3-12$ |  | 57,286 | 51,605 |
| office furniture and equipment | $3-10$ |  | 7,340 | 6,865 |
| capital projects in progress |  | 1,966 | 3,941 |  |
|  |  |  | 83,965 | 77,416 |
| accumulated depreciation and amortization |  | $\$$ | $36,887)$ | $(46,040)$ |
|  |  |  |  | 31,376 |

** Shorter of life of lease or useful life.
At May 3, 2015, we had total amounts due regarding capital expenditures totaling $\$ 990,000$, which pertain to outstanding vendor invoices, none of which are financed. The total outstanding amount of $\$ 990,000$ is required to be paid in full in fiscal 2016.
At April 27, 2014, we had total amounts due regarding capital expenditures totaling $\$ 277,000$, which pertained to outstanding vendor invoices, none of which are financed.
We did not finance any of our capital expenditures in fiscal 2015, 2014, and 2013.

## 6. GOODWILL

A summary of the change in the carrying amount of goodwill follows:

| (dollars in thousands) | 2015 | 2014 | 2013 |  |
| :--- | ---: | ---: | ---: | ---: |
| beginning balance | $\$ 11,462$ | 11,462 | 11,462 |  |
| loss on impairment |  | - | - | - |
| acquisitions | $\$ 11,462$ | - | - |  |
| ending balance |  |  |  |  |

The goodwill balance relates to the mattress fabrics segment.

## 7. OTHER ASSETS

A summary of other assets follows:

|  | May 3, | April 27, |  |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| cash surrender value - life insurance | $\$$ | 339 | 644 |
| non-compete agreement, net |  | 979 | 1,041 |
| customer relationships, net |  | 766 | 817 |
| other | $\$$ | 261 | 415 |
|  |  |  | 2,545 |

## Non-Compete Agreement

In connection with the asset purchase and consulting agreement with Bodet \& Horst on May 8, 2013 (see note 2), we restructured our prior non-compete agreement pursuant to our asset purchase and consulting agreement dated August 11, 2008. We have agreed with Bodet \& Horst to replace the prior non-compete
agreement that prevented us from selling certain mattress fabrics and products to a leading manufacturer, that will now allow us to make such sales. In addition, the prior consulting and non-compete agreement, under which Bodet \& Horst agreed not to sell mattress fabrics in North America, was replaced, expanded, and extended pursuant to the new asset purchase and consulting agreement. We recorded this noncompete agreement at its fair value based on a discounted cash flow valuation model. This non-compete agreement is amortized on a straight line basis over the fifteen year life of the agreement.

During fiscal 2013, the prior non-compete agreement associated with Bodet \& Horst was amortized on a straight-line basis over the six year life of the previous agreement.

The gross carrying amount of this non-compete agreement was $\$ 2.0$ million at May 3, 2015 and April 27, 2014, respectively. At May 3, 2015, and April 27, 2014, accumulated amortization for this non-compete agreement was $\$ 1.1$ million and $\$ 1.0$ million, respectively.

Of the $\$ 979,000$ million non-compete carrying amount at May 3, 2015, $\$ 215,000$ pertains to the prior non-compete agreement that was in place as part of the asset purchase agreement dated August 11, 2008, and $\$ 764,000$ pertains to the non-compete agreement pursuant to the asset purchase agreement dated May 8, 2013 that restructured and expanded the non-compete agreement that was in place effective August 11, 2008.

Amortization expense for this non-compete agreement was $\$ 75,000, \$ 75,000$, and $\$ 198,000$ in fiscal years 2015, fiscal 2014, and fiscal 2013, respectively. The remaining amortization expense for the next five years and thereafter follows: FY 2016-\$75,000; FY 2017-\$75,000; FY 2018-\$75,000; FY 2019 $\$ 75,000$; FY 2020 - $\$ 75,000$, and Thereafter - $\$ 604,000$.

The weighted average amortization period for the non-compete agreement is 13 years as of May 3, 2015.

## Customer Relationships

In connection with the asset purchase and consulting agreement with Bodet \& Horst noted above, we purchased certain customer relationships. We recorded the customer relationships at their fair value based on a multi-period excess earnings valuation model. The gross carrying amount of these customer relationships was $\$ 868,000$ at May 3, 2015 and April 27, 2014, respectively. Accumulated amortization for these customer relationships was $\$ 102,000$ and $\$ 51,000$ at May 3, 2015 and April 27, 2014, respectively.

The customer relationships are amortized on a straight-line basis over their seventeen year useful life. Amortization expense for the customer relationships was $\$ 51,000$ for fiscal 2015 and fiscal 2014. The remaining amortization expense for the next five fiscal years and thereafter follows: FY 2016-\$51,000; FY 2017-\$51,000; FY 2018-\$51,000; FY 2019-\$51,000; FY 2020-\$51,000; and Thereafter \$511,000.

The weighted average amortization period for our customer relationships is 15 years as of May 3, 2015.

## Cash Surrender Value - Life Insurance

Fiscal 2015
On May 16, 2014, we entered into an agreement with a former employee and his irrevocable trust (the "Trust") dated September 7, 1995. As a result of this agreement, a previous split dollar life insurance agreement in which we purchased a policy on the life of this former employee and his spouse, in which we retained ownership of the policy, paid premiums to support the policy, had the right to receive cash surrender value of the policy upon the second to die of the former employee and his spouse, with the Trust receiving the remainder of the policy's death benefit ( $\$ 2.5$ million), was terminated. In connection with the termination of the previous split dollar life insurance agreement, we transferred the life insurance policy to the Trust and received cash proceeds in the amount of the cash surrender value policy totaling $\$ 320,000$ during the second quarter of fiscal 2015.

On December 27, 2012, we entered into an agreement with our Chairman of the Board and his irrevocable trust (the "Trust") dated December 11, 2012. As a result of this agreement, a previous split dollar life insurance agreement in which we purchased a policy on the life of our Chairman of the Board and his spouse, in which we retained ownership of the policy, paid premiums to support the policy, had the right to receive the cash surrender value of the policy upon the second to die of our Chairman of the Board and his spouse, with the Trust receiving the remainder of the policy's death benefit ( $\$ 8.0$ million), was terminated. In connection with the termination of the previous split dollar life insurance agreement, we transferred the life insurance policy to the Trust and received cash proceeds in the amount of the cash surrender value of the policy totaling $\$ 626,000$.

Also, this agreement required us to pay our Chairman of the Board during the period of his continued employment but in any event no longer than twelve years, additional compensation totaling $\$ 60,000$ annually.

On March 18th, 2013, we entered into another agreement with our Chairman of the Board and the trustees of the irrevocable trust (the "Trustees"). As a result of this agreement, a previous split dollar life insurance agreement in which we purchased a policy on the life of the Chairman of the Board, in which we retained ownership of the policy, paid premiums to support the policy, had the right to receive the cash surrender value of the policy upon death of the Chairman of the Board, with the Trustees receiving the policy's death benefit $(\$ 500,000)$ was terminated. In connection with the termination of the previous split dollar life insurance agreement, we transferred the life insurance policy to the Trustees and received cash proceeds in the amount of the cash surrender value of the policy totaling $\$ 90,000$.

## Overall

At May 3, 2015, we had one life insurance contract with a death benefit of $\$ 1.4$ million. At April 27, 2014, we had two life insurance contracts with a death benefit of $\$ 3.9$ million. Our cash surrender value life insurance balance of $\$ 339,000$ and $\$ 644,000$ at May 3, 2015 and April 27, 2014, respectively, are collectible upon death of the respective insured.

## 8. ACCRUED EXPENSES

A summary of accrued expenses follows:

|  |  | May 3, | April 27, |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| compensation, commissions and related benefits | $\$$ | 9,081 | 7,388 |
| interest |  | 37 | 71 |
| other | 2,011 | 1,722 |  |
|  | $\$$ | 11,129 | 9,181 |

## 9. INCOME TAXES

## Income Tax Expense and Effective Income Tax Rate

Total income tax expense was allocated as follows:

| (dollars in thousands) | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| income from operations <br> shareholders' equity, related to <br> the tax benefit arising from stock <br> based compensation | $\$ 7,885$ | 1,596 | 1,972 |
|  | $(109)$ | $(143)$ | $(76)$ |

Income tax expense attributable to income from operations consists of:

| (dollars in thousands) | 2015 | 2014 | 2013 |
| :--- | :---: | ---: | ---: |
| current | $\$$ | - |  |
| federal <br> state | $(7)$ | - | - |
| foreign | 4,713 | - | 19 |
|  | 4,706 | 3,323 | 2,297 |
| deferred |  |  | 2,316 |
| $\quad$ federal | $(849)$ | 1,065 |  |
| state | $(52)$ | 416 | 192 |
| undistributed earnings - foreign subsidiaries | $(260)$ | $(5,018)$ | 14 |
| U.S. operating loss carryforwards | 4,487 | 1,838 | 3,011 |
| foreign | $(92)$ | $(42)$ | 3,665 |
| valuation allowance | $(55)$ | 14 | $(11,834)$ |
|  | 3,179 | $(1,727)$ | $(344)$ |
|  | $\$ 7,885$ | 1,596 | 1,972 |

Income (loss) before income taxes related to the company's foreign and U.S. operations consists of:

| (dollars in thousands) | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| Foreign |  |  |  |
| China | $\$ 12,531$ | 11,512 | 10,593 |
| Canada | 2,695 | 2,149 | 2,075 |
| Poland | $(260)$ | $(370)$ | $(630)$ |
| Total Foreign | 14,966 | 13,291 | 12,038 |
|  |  |  |  |
| United States | 7,990 | 5,752 | 8,251 |
|  | $\$ 22,956$ | 19,043 | 20,289 |

The following schedule summarizes the principal differences between the income tax expense at the federal income tax rate and the effective income tax rate reflected in the consolidated financial statements:

|  | 2015 | 2014 | 2013 |
| :--- | :---: | :---: | :---: |
| federal income tax rate | $34.0 \%$ | $34.0 \%$ | $34.0 \%$ |
| foreign tax rate differential | $(6.7)$ | $(7.2)$ | $(6.7)$ |
| increase in the liability for uncertain tax positions | 3.7 | 4.3 | 4.0 |
| undistributed earnings from foreign subsidiaries | 3.0 | $(26.3)$ | 34.6 |
| change in valuation allowance | $(0.2)$ | 0.1 | $(58.3)$ |
| other | 0.5 | 3.5 | 2.1 |
|  | $34.3 \%$ | $8.4 \%$ | $9.7 \%$ |

## Deferred Income Taxes

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities consist of the following:

| (dollars in thousands) | 2015 | 2014 |
| :--- | ---: | ---: |
| deferred tax assets: |  |  |
| $\quad$ accounts receivable | 444 | 274 |
| inventories | $\$, 251$ | 1,801 |
| compensation | 4,497 | 3,200 |
| liabilities and other | 1,155 | 1,109 |
| alternative minimum tax credit | 1,320 | 1,320 |
| property, plant and equipment (1) | 447 | 572 |
| loss carryforwards - U.S. | 12,133 | 17,161 |
| loss carryforwards - foreign | 361 | 311 |
| $\quad$ unrecognized tax benefits - U.S. | $(10,349)$ | $(9,778)$ |
| $\quad$ valuation allowances | $(922)$ | $(977)$ |
| $\quad$ total deferred tax assets | 11,337 | 14,993 |
| deferred tax liabilities: |  |  |
| $\quad$ undistributed earnings on foreign subsidiaries | $(1,733)$ | $(1,993)$ |
| property, plant and equipment $(2)$ | $(4,022)$ | $(4,581)$ |
| goodwill | $(1,197)$ | $(1,028)$ |
| other | $(198)$ | $(134)$ |
| $\quad$ total deferred tax liabilities | $(7,150)$ | $(7,736)$ |
| $\quad$ Net deferred tax asset | 4,187 | 7,257 |

(1) Pertains to the company's operations located in China.
(2) Pertains to the company's operations located in the U.S. and Canada.

Federal and state net operating loss carryforwards were $\$ 32.2$ million with related future tax benefits of $\$ 12.1$ million at May 3, 2015. These carryforwards principally expire in 11-19 years, fiscal 2026 through fiscal 2034. The company also has an alternative minimum tax credit carryforward of approximately $\$ 1.3$ million for federal income tax purposes that does not expire.

At May 3, 2015, the current deferred tax asset of $\$ 4.8$ million represents $\$ 4.4$ million and $\$ 421,000$ from our operations located in the U.S. and China, respectively. At May 3, 2015, the non-current deferred tax asset of $\$ 447,000$ pertained to our operations located in China. At May 3, 2015, the non-current deferred tax liability of $\$ 1.1$ million represents $\$ 896,000$ and $\$ 154,000$ from our operations located in Canada and U.S., respectively.

At April 27, 2014, the current deferred tax asset of $\$ 6.2$ million represents $\$ 5.8$ million and $\$ 372,000$ from our operations located in the U.S. and China, respectively. At April 27, 2014, the non-current deferred tax asset of $\$ 2.0$ million represents $\$ 1.4$ million and $\$ 572,000$ from our operations located in the U.S. and China, respectively. At April 27, 2014, the non-current deferred tax liability of $\$ 1.0$ million pertained to our operations located in Canada.

Deferred Income Taxes - Valuation Allowance

## Summary

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a "more likely than not" standard with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-
by-jurisdiction basis, taking into account the effects of local tax law. Based on our assessment at May 3, 2015, we recorded a partial valuation allowance of $\$ 922,000$, of which $\$ 561,000$ pertained to certain U.S. state net operating loss carryforwards and credits and $\$ 361,000$ pertained to loss carryforwards associated with our Culp Europe operation located in Poland. Based on our assessment at April 27, 2014, we recorded a partial valuation allowance of $\$ 977,000$, of which $\$ 666,000$ pertained to certain U.S. state net operating loss carryforwards and credits and $\$ 311,000$ pertained to loss carryforwards associated with our Culp Europe operation located in Poland.

No valuation allowance was recorded against our net deferred tax assets associated with our operations located in China and Canada at May 3, 2015 and April 27, 2014, respectively.

## United States

Our net deferred tax asset regarding our U.S. operations includes U.S. loss carryforwards totaling \$32.2 million, $\$ 45.7$ million, and $\$ 50.7$ million at May 3, 2015, April 27, 2014, and April 28, 2013, respectively.

## Fiscal 2013

Due to the favorable results of our multi-year restructuring process in our upholstery fabric operations and key acquisitions and capital investments made in our mattress fabric operations, our U.S operations' financial results started to improve in fiscal 2011 and this improvement continued through the second quarter of fiscal 2013. Our U.S. operations earned a pre-tax income on a cumulative three-year basis as of April 29, 2012 (the end of our fiscal 2012) of $\$ 11.9$ million and an additional $\$ 3.4$ million through the second quarter of fiscal 2013.

This continued earnings improvement from our U.S. operations was primarily due to the operating performance of our mattress fabric operations. Through the second quarter of fiscal 2013, our mattress fabric operations had net sales that totaled $\$ 77.7$ million, an increase of $15 \%$ compared with $\$ 67.4$ million through the second quarter of fiscal 2012. In addition, our mattress fabric operations reported operating income of $\$ 10.3$ million through the second quarter of fiscal 2013, an increase of $49 \%$ compared with $\$ 7.0$ million through the second quarter of fiscal 2012. These improved results through the second quarter of fiscal 2013, which were better than expected, were attributed to the evolution of the bedding industry into a more decorative business with growing consumer demand for better bedding and a higher quality mattress fabric, and the stabilization of raw material prices.

Based on the positive evidence at the end of our second quarter of fiscal 2013, as supported by our cumulative earnings history, current and expected earnings improvement driven by our U.S. mattress fabric operations, and the significant source of U.S. taxable income from the undistributed earnings of our foreign subsidiaries (see separate section below), we recorded an income tax benefit of $\$ 12.2$ million to reverse substantially all of the valuation allowance against our U.S. net deferred tax assets that we concluded were more likely than not to be realized. In the third quarter of fiscal 2013, we recorded an income tax charge of $\$ 103,000$, due to a change in our second quarter estimate of the recoverability of our U.S. state net loss operating carryforwards.

After this valuation allowance reversal of $\$ 12.1$ million, we had a remaining valuation allowance against our U.S. net deferred tax assets totaling $\$ 722,000$ as of April 28, 2013. This valuation allowance pertained to certain U.S. state net operating loss carryforwards and credits in which it is "more likely than not" that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates.

Fiscal 2014
At April 27, 2014, we had a remaining valuation allowance against our U.S net deferred tax assets totaling $\$ 666,000$. This valuation allowance pertained to U.S. state net operating loss carryforwards and
credits in which it is "more likely than not" that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates. In fiscal 2014, we recorded an income tax benefit of $\$ 56,000$ that reduced our valuation allowance against our U.S. net deferred tax assets. This income tax benefit pertained to a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of fiscal 2014.

Fiscal 2015
At May 3, 2015, we had a remaining valuation allowance against our U.S net deferred tax assets totaling $\$ 561,000$. This valuation allowance pertained to U.S. state net operating loss carryforwards and credits in which it is "more likely than not" that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates. In fiscal 2015, we recorded an income tax benefit of $\$ 105,000$ that reduced our valuation allowance against our U.S. net deferred tax assets. This income tax benefit pertained to a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of fiscal 2015.

## Poland

During the third quarter of fiscal 2011, we established Culp Europe, a wholly-owned subsidiary located in Poland. Due to the initial start up costs of setting up this operation and the current state of the European economy, this operation had a history of cumulative pre-tax losses.

Based on the negative evidence, as supported by our cumulative pre-tax loss history and the short carryforward period of 5 years imposed by the Polish government, we recorded a full valuation allowance against Culp Europe's net deferred tax assets commencing in the second quarter of fiscal 2013. As of May 3, 2015, we recorded a full valuation allowance against Culp Europe's net deferred tax assets totaling \$361,000.

## Change in Valuation Allowance

In fiscal 2015, we recorded an income tax benefit of $\$ 55,000$ for a reduction of our valuation allowance. This $\$ 55,000$ reduction represents an income tax benefit of $\$ 105,000$ for a change in estimate of the recoverability of our U.S. state net loss operating carryforwards, partially offset by an income tax charge of $\$ 50,000$ for an increase in the full valuation allowance against our net deferred tax assets associated with our Culp Europe operations located in Poland.

In fiscal 2014, we recorded an income tax charge of $\$ 14,000$ for an increase of our valuation allowance. The $\$ 14,000$ increase represents an income tax charge of $\$ 70,000$ for an increase in the full valuation allowance against our net deferred tax assets associated with our Culp Europe operations located in Poland, partially offset by an income tax benefit of $\$ 56,000$ for a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of fiscal 2014.

In fiscal 2013, we recorded an income tax benefit of $\$ 11.8$ million for the reduction of our valuation allowance. This $\$ 11.8$ million decrease represents a $\$ 12.1$ million income tax benefit pertaining to a change in judgment about the future realization of our U.S. net deferred tax assets, partially offset by an income tax charge of $\$ 241,000$ for the establishment of a full valuation allowance against our net deferred tax assets associated with our Culp Europe operations located in Poland.

## Deferred Income Taxes - Undistributed Earnings from Foreign Subsidiaries

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-
likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

## Fiscal 2013

Prior to the second quarter of fiscal 2013, it was management's intention to indefinitely reinvest all of our undistributed foreign earnings. Accordingly, no deferred tax liability had been recorded in connection with the future repatriation of these earnings.

During the second quarter of fiscal 2013, we assessed the financial requirements of our U.S. parent company and foreign subsidiaries and determined that our undistributed earnings from our foreign subsidiaries totaling $\$ 55.6$ million would not be reinvested indefinitely and would be eventually distributed to our U.S. parent company. The financial requirements of the U.S. parent company changed due to a decision to return cash to its shareholders through dividend payments and common stock repurchases. Also, in order to keep up with the recent growth in consumer demand for better bedding and a higher quality mattress fabric, it was our intention to continue our investment in our domestic mattress fabric operations. As a result of this assessment, we recorded a deferred tax liability and corresponding income tax charge of $\$ 6.6$ million during the second quarter of fiscal 2013 and an additional $\$ 400,000$ in the last half of fiscal 2013.

At April 28, 2013, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 56.7$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 7.0$ million, which included U.S. income and foreign withholding taxes totaling $\$ 22.0$ million, offset by U.S. foreign income tax credits of $\$ 15.0$ million.

## Fiscal 2014

During the third quarter of fiscal 2014, our operations in China achieved positive accumulated earnings and profits for both U.S. income tax and financial reporting purposes for the first time since we determined our undistributed earnings from foreign subsidiaries would not be reinvested indefinitely in the second quarter of fiscal 2013. As a result, we recorded an income tax benefit of $\$ 5.4$ million to recognize U.S. foreign income tax credits of $\$ 9.9$ million offset by the U.S. income tax effects of the undistributed earnings from our China operations and foreign withholding taxes totaling $\$ 4.5$ million. This $\$ 5.4$ million income tax benefit was treated as a discrete event in which the full income tax benefits of this adjustment were recorded in the third quarter and full fiscal year 2014, as it pertained to a change in judgment on prior periods' accumulated earnings and profits associated with our subsidiaries located in China.

In addition, an income tax charge of $\$ 352,000$ was recorded during fiscal 2014 for the U.S. income tax effects of the undistributed earnings and foreign withholding taxes incurred in fiscal 2014 from our Canadian operations and the fourth quarter of fiscal 2014 from our China operations.

At April 27, 2014, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 72.8$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 2.0$ million, which included U.S. income and foreign withholding taxes totaling $\$ 28.1$ million, offset by U.S. foreign income tax credits of $\$ 26.1$ million.

Fiscal 2015
An income tax charge of $\$ 695,000$ was recorded during fiscal 2015 for the U.S. income tax effects of the undistributed earnings and foreign withholding taxes incurred in fiscal 2015 from our Canadian and China operations.

At May 3, 2015, we had accumulated earnings and profits from our foreign subsidiaries totaling $\$ 85.2$ million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled $\$ 1.7$ million, which included U.S. income and foreign withholding taxes totaling $\$ 32.4$ million, offset by U.S. foreign income tax credits of $\$ 30.7$ million.

## Uncertainty in Income Taxes

The following table sets forth the change in the company's unrecognized tax benefit:

| (dollars in thousands) | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| beginning balance | $\$ 13,740$ | 13,166 | 12,462 |
| increases from prior period tax positions | 588 | 756 | 812 |
| decreases from prior period tax positions | $(187)$ | $(182)$ | $(108)$ |
| increases from current period tax positions | - | - | - |
| ending balance | $\$ 14,141$ | 13,740 | 13,166 |

At May 3, 2015, we had $\$ 14.1$ million of total gross unrecognized tax benefits, of which $\$ 3.8$ million would favorably affect the income tax rate in future periods. At April 27, 2014, we had $\$ 13.7$ million of total gross unrecognized tax benefits, of which $\$ 4.0$ million would favorably affect the income tax rate in future periods.

As of May 3, 2015, we had $\$ 14.1$ million of total gross unrecognized tax benefits, of which $\$ 10.3$ million and $\$ 3.8$ million were classified as net non-current deferred income taxes and income taxes payable-longterm, respectively, in the accompanying consolidated balance sheets. As of April 27, 2014, we had $\$ 13.7$ million of total gross unrecognized tax benefits, of which $\$ 9.7$ million and $\$ 4.0$ million were classified as net non-current deferred income taxes and income taxes payable- long-term, respectively, in the accompanying consolidated balance sheets.

We elected to classify interest and penalties as part of income tax expense. At May 3, 2015 and April 27, 2014, the gross amount of interest and penalties due to unrecognized tax benefits was $\$ 844,000$ and $\$ 755,000$, respectively.

The liability for uncertain tax positions at May 3, 2015, includes $\$ 14.1$ million related to tax positions for which significant change is reasonably possible in fiscal 2016. This amount relates to double taxation under applicable tax treaties with foreign tax jurisdictions. United States federal and state income tax returns filed by the company remain subject to examination for tax years 2005 and subsequent due to loss carryforwards. Canadian federal returns remain subject to examination for tax years 2008 and subsequent. Canadian provincial (Quebec) returns remain subject to examination for tax years 2011 and subsequent. Income tax returns for the company's China subsidiaries are subject to examination for tax years 2010 and subsequent.

## Income Taxes Paid

Income tax payments, net of income tax refunds, were $\$ 4.8$ million in fiscal 2015, $\$ 3.0$ million in 2014, and $\$ 2.8$ million in 2013.

## 10. LONG-TERM DEBT AND LINES OF CREDIT

A summary of long-term debt follows:

|  |  | May 3, | April 27, |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | 2015 | 2014 |  |
| unsecured senior term notes | $\$$ | 2,200 | 4,400 |
| current maturities of long-term debt |  | $(2,200)$ | $(2,200)$ |
| long-term debt, less current maturities | $\$$ | - | 2,200 |

## Unsecured Term Notes

We entered into a note agreement dated August 11, 2008 that provided for the issuance of $\$ 11.0$ million of unsecured term notes with a fixed interest rate of $8.01 \%$ and a term of seven years. Principal payments of $\$ 2.2$ million per year are due on the notes beginning August 11, 2011. The remaining principal payments are payable over an average term of 0.3 years through August 11, 2015. Any principal prepayments would be assessed a penalty as defined in the agreement. The agreement contains customary financial and other covenants as defined in the agreement.

As of May 3, 2015, we have one remaining annual payment of $\$ 2.2$ million due on August 11, 2015.

Revolving Credit Agreement-United States
As of May 3, 2015, we have an unsecured credit agreement with Wells Fargo Bank, N.A. ("Wells Fargo') that provided for an unsecured revolving loan commitment of $\$ 10.0$ million to be used to finance working capital and general corporate purposes. The amount of borrowings that were outstanding under the credit agreement with Culp Europe at April 27, 2014, noted below decreased the $\$ 10.0$ million available. Interest was charged at a rate (applicable interest rate of $1.78 \%$ and $1.75 \%$ at May 3, 2015 and April 27, 2014, respectively) equal to the one-month LIBOR rate plus a spread based on the ratio of debt to EBITDA as defined in the agreement. The Credit Agreement contained customary financial and other covenants as defined in the agreement and was set to expire August 31, 2015.

Our credit agreement with Wells Fargo contained a financial covenant that limited our capital expenditures to $\$ 10$ million in any fiscal year. Effective March 3, 2015, Wells Fargo increased our capital expenditure limit from $\$ 10$ million to $\$ 12$ million for fiscal 2015 , as a result of the capital expansion plan associated with our mattress fabrics segment. Our capital expenditures were $\$ 10.5$ million for fiscal 2015, and as a result, we are not in violation of this financial covenant.

Effective July 10, 2015, we amended the Credit Agreement to extend the expiration date to August 31, 2017 and maintain the annual capital expenditure limit of $\$ 12$ million noted above.

At May 3, 2015, and April 27, 2014, there were $\$ 250,000$ and $\$ 195,000$ in outstanding letters of credit (all of which related to workers compensation) provided by the Credit Agreement. There were no borrowings outstanding under the agreement associated with our U.S. operations at May 3, 2015, and April 27, 2014.

## Revolving Credit Agreement - China

We have an unsecured credit agreement associated with our operations in China that provides for a line of credit up to 40 million RMB (approximately $\$ 6.4$ million USD at May 3, 2015), expiring on February 9, 2016. This agreement has an interest rate determined by the Chinese government. There were no borrowings under this agreement as of May 3, 2015 and April 27, 2014.

## Revolving Credit Agreement - Culp Europe

At April 27, 2014, we had an unsecured credit agreement with Wells Fargo that incurred interest at WIBOR (Warsaw Interbank Offered Rate) plus $2 \%$ (applicable interest rate of $4.38 \%$ at April 27, 2014). There were $\$ 586,000$ ( 1.8 million Polish Zloty) in borrowings outstanding under the agreement at April 27, 2014.

Effective May 2, 2014, we converted our 1.8 million Polish Zloty ( $\$ 586,000$ USD) denominated borrowings under this agreement to EURO denominated borrowings totaling €424,000 (\$588,000 USD). In addition, our applicable interest rate was converted to EURO LIBOR plus $2 \%$.

At May 3, 2015, no borrowings were outstanding this agreement, as the outstanding balance was paid in full during the second quarter of fiscal 2015.

## Overall

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. At May 3, 2015, the company was in compliance with these financial covenants.

Interest paid during 2015, 2014, and 2013 totaled $\$ 268,000 \$ 466,000$, and $\$ 666,000$, respectively.

## 11. COMMITMENTS AND CONTINGENCIES

## Operating Leases

We lease certain office, manufacturing and warehouse facilities and equipment under noncancellable operating leases. Lease terms related to real estate primarily range from three to five years with renewal options for additional periods ranging up to nine years. The leases generally require the company to pay real estate taxes, maintenance, insurance and other expenses. Rental expense for operating leases was $\$ 2.9$ million in fiscal 2015, $\$ 2.7$ million in fiscal 2014, and $\$ 2.4$ million in fiscal 2013. Future minimum rental commitments for noncancellable operating leases are $\$ 2.6$ million in fiscal 2016; $\$ 1.5$ million in fiscal 2017; $\$ 645,000$ in fiscal 2018, $\$ 76,000$ in fiscal 2019, and $\$ 23,000$ in fiscal 2020. Management expects that in the normal course of business, these leases will be renewed or replaced by other operating leases.

We lease a plant facility associated with our mattress fabrics segment from a partnership owned by certain shareholders and officers of the company and their immediate families. At April 27, 2014, this lease was on a month to month basis at an amount of $\$ 12,704$ per month. Effective October 1, 2014, we entered into a new lease agreement with the partnership noted above. The new lease agreement requires monthly payments of $\$ 13,000$ for a three year term commencing on October 1, 2014 through September 30, 2017. This lease contains two successive options to renew the lease with each renewal period being three years. The first and second renewal terms would require monthly payments of $\$ 13,100$ and $\$ 13,200$, respectively.

Rents paid to entities owned by certain shareholders and officers of the company and their immediate families totaled $\$ 155,000$ in fiscal 2015 and $\$ 152,000$ in each of fiscal 2014 and 2013.

## Chromatex Environmental Claim

A lawsuit was filed against us and other defendants (Chromatex, Inc., Rossville Industries, Inc., Rossville Companies, Inc. and Rossville Investments, Inc.) on February 5, 2008 in the United States District Court for the Middle District of Pennsylvania. The plaintiffs are Alan Shulman, Stanley Siegel, Ruth Cherenson as Personal Representative of Estate of Alan Cherenson, and Adrienne Rolla and M.F. Rolla as Executors of the Estate of Joseph Byrnes. The plaintiffs were partners in a general partnership that formerly owned a manufacturing plant in West Hazleton, Pennsylvania (the "Site"). Approximately two years after this general partnership sold the Site to defendants Chromatex, Inc. and Rossville Industries, Inc., we leased and operated the Site as part of our Rossville/Chromatex division. The lawsuit involves court judgments that have been entered against the plaintiffs and against defendant Chromatex, Inc. requiring them to pay costs incurred by the United States Environmental Protection Agency ("USEPA") responding to environmental contamination at the Site, in amounts approximating $\$ 14$ million, plus unspecified future environmental costs. Neither USEPA nor any other governmental authority has asserted any claim against us on account of these matters. The plaintiffs seek contribution from us and other defendants and a declaration that the company and the other defendants are responsible for environmental response costs under environmental laws and certain agreements. The plaintiffs also asserted that we tortiously interfered with contracts between them and other defendants in the case and diverted assets to prevent the plaintiffs from being paid monies owed to them. We have defended
ourselves vigorously with regards to the matters described in this litigation. In addition, we have an indemnification agreement with certain other defendants in the litigation pursuant to which the other defendants agreed to indemnify us for any damages we incur as a result of the environmental matters that are the subject of this litigation, although it is unclear whether the indemnitors have significant assets at this time.

In the first quarter of fiscal 2014, the parties to this lawsuit reached a tentative settlement of all matters, which would require us to contribute cash to a global settlement fund. Consequently, we recorded a charge of $\$ 206,000$ to other expense in the fiscal 2014 Consolidated Statement of Net Income. In the fourth quarter of fiscal 2014, we paid the $\$ 206,000$ tentative settlement amount. Subsequently, the settlement was reviewed by the government and during the first quarter of fiscal 2015 the court approved the final agreement by the parties involved. The lawsuit was dismissed on June 5, 2014.

## Other Litigation

The company is involved in legal proceedings and claims which have arisen in the ordinary course of business. Management has determined that it is not reasonably possible that these actions, when ultimately concluded and settled, will have a material adverse effect upon the financial position, results of operations, or cash flows of the company.

## Purchase Commitments

At May 3, 2015, and April 27, 2014, we had open purchase commitments to acquire equipment for our mattress fabrics segment totaling $\$ 2.3$ million and $\$ 3.4$ million, respectively.

## 12. STOCK-BASED COMPENSATION

## Equity Incentive Plan Description

On September 20, 2007, our shareholders approved an equity incentive plan entitled the Culp, Inc. 2007 Equity Incentive Plan (the " 2007 Plan"). The types of equity based awards available for grant under the 2007 Plan include stock options, stock appreciation rights, restricted stock and restricted stock units, performance units, and other discretionary awards as determined by our Compensation Committee. An aggregate of $1,200,000$ shares of common stock were authorized for issuance under the 2007 Plan. In conjunction with the approval of the 2007 Plan, our 2002 Stock Option Plan was terminated (with the exception of currently outstanding options) and no additional options will be granted under the 2002 Stock Plan. At May 3, 2015, there were 577,799 shares available for future equity based grants under the company's 2007 Plan.

## Stock Options

Under our 2007 Plan, employees, directors, and others associated with the company may be granted options to purchase shares of common stock at the fair market value on the date of grant.

No options were granted to employees in fiscal 2015, 2014 or 2013, respectively.
No options were granted to outside directors during fiscal years 2015 and 2014
During fiscal year 2013, an outside director was granted 2,000 option shares to purchase shares of common stock at the fair market value on the date of grant. Options granted to outside directors vest immediately on the date of grant (October each fiscal year) and expire ten years after the date of grant.

The fair value of stock options granted to an outside director during fiscal 2013 was $\$ 5.03$, using the following assumptions:

|  | 2015 | 2014 | 2013 |
| :--- | :---: | :---: | :---: |
| Risk-free interest rate | - | - | $0.67 \%$ |
| Dividend yield | - | - | $3.00 \%$ |
| Expected volatility | - | - | $61.70 \%$ |
| Expected term (in years) | - | - | 5 |

The fair value of the above option award was estimated on the date of grant using a Black-Scholes optionpricing model. The assumptions utilized in the model are evaluated and revised, as necessary, to reflect market conditions, actual historical experience, and groups of participants that have similar exercise patterns that are considered separately for valuation purposes. The risk-free interest rate for periods within the contractual life of the option was based on the U.S. Treasury yield curve in effect at the time of grant. The dividend yield is based on historical experience and future dividend yields in effect at the time of grant. The expected volatility was derived using a term structure based on historical volatility and the volatility implied by exchange-traded options on the company's common stock. The expected term of the options is based on the contractual term of the stock option award, and expected participant exercise trends.

No compensation expense was recorded for incentive stock options in fiscal 2015 as all incentive stock option awards were fully vested at the end of fiscal 2014. The company recorded compensation expense of $\$ 10,000$ and $\$ 62,000$ within selling, general, and administrative expense for incentive stock options in fiscal 2014 and 2013.

The following table summarizes stock option activity for fiscal 2015, 2014, and 2013:

|  | 2015 |  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | WeightedAverage Exercise Price | Shares | WeightedAverage Exercise Price | Shares | WeightedAverage Exercise Price |
| outstanding at beginning of year | 153,950 | \$ 6.70 | 182,825 | \$ 6.99 | 209,475 | \$ 7.22 |
| granted | - | - | - | - | 2,000 | 12.13 |
| exercised | $(10,100)$ | 9.31 | $(23,125)$ | 8.40 | $(23,025)$ | 8.92 |
| canceled/expired | $(3,750)$ | 7.27 | $(5,750)$ | 9.28 | $(5,625)$ | 9.37 |
| outstanding at end of year | 140,100 | 6.49 | 153,950 | 6.70 | 182,825 | 6.99 |


|  | Options Outstanding |  |  | Options Exercisable |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Weighted-Avg. |  | Number |  |
| Range of | Outstanding | Remaining | Weighted-Avg. | Exercisable | Weighted-Avg. |
| Exercise Prices | at 5/03/15 | Contractual Life | Exercise Price | at 5/03/15 | Exercise Price |
| \$1.88- \$ 1.88 | 40,000 | 3.7 years | \$1.88 | 40,000 | \$1.88 |
| \$ 4.59 - \$ 5.41 | 6,000 | 0.8 | \$4.86 | 6,000 | \$4.86 |
| \$7.08-\$9.57 | 92,100 | 2.3 | \$8.48 | 92,100 | \$8.48 |
| \$10.11-\$12.13 | 2,000 | 7.4 | \$12.13 | 2,000 | \$12.13 |
|  | 140,100 | 2.7 | \$6.49 | 140,100 | \$6.49 |

At May 3, 2015, the aggregate intrinsic value for options outstanding and exercisable was $\$ 2.7$ million.

The aggregate intrinsic value for options exercised was $\$ 87,000, \$ 224,000$, and $\$ 90,000$, in fiscal 2015, 2014, and 2013, respectively.

At May 3, 2015, there were no unvested incentive stock option awards. Therefore, there was no unrecognized compensation cost related to the incentive stock option awards at May 3, 2015.

## Time Vested Restricted Stock Awards

On July 1, 2009 (fiscal 2010), two executive officers were granted 80,000 shares of time vested restricted common stock. This time vested restricted stock award vested in equal one-third installments on July 1, 2012, 2013, and 2014. The fair value (the closing price of the company's common stock) of this restricted stock award is measured at the date of grant (July 1, 2009) and was $\$ 5.08$ per share.

On January 7, 2009 (fiscal 2009), certain key management employees and a non-employee were granted 115,000 shares of time vested restricted common stock. Of these 115,000 shares, 105,000 and 10,000 were granted to employees and a non-employee, respectively. This time vested restricted stock award vested in equal one-third installments on May 1, 2012, 2013, and 2014. The fair value (the closing price of the company's common stock) of this restricted stock award for key management employees was measured at the date of grant (January 7,2009 ) and was $\$ 1.88$ per share. The fair value (the closing price of the company's common stock) of this restricted stock award for the non-employee is measured at the earlier date when the service period is met or the end of each reporting period. The fair value of the onethird installment that vested on May 1, 2012, May 1, 2013, and May 1, 2014 was $\$ 11.05, \$ 16.25$, and $\$ 18.61$, respectively.

The following table summarizes the time vested restricted stock activity for fiscal 2015, 2014, and 2013:

|  | 2015 | 2014 | 2013 |
| :--- | ---: | :---: | :---: |
|  | Shares | Shares | Shares |
| outstanding at beginning <br> of year <br> granted | 61,668 | 123,335 | 185,000 |
| vested | $(61,668)$ | - | - |
| outstanding at end of year | - | $(61,667)$ | $(61,665)$ |

During fiscal $2015,61,668$ shares of time vested restricted stock vested and had a weighted average fair value of $\$ 257,000$ or $\$ 4.17$ per share. During fiscal $2014,61,667$ shares of time vested restricted stock vested and had a weighted average fair value of $\$ 249,000$ or $\$ 4.04$ per share. During fiscal $2013,61,665$ shares of time vested restricted stock vested and had a weighted average fair value of $\$ 232,000$ or $\$ 3.76$ per share.

At May 3, 2015, there were no shares of time vested restricted stock outstanding and unvested. At April 27,2014 , there were 61,668 shares of time vested restricted stock outstanding and unvested. Of the 61,668 shares outstanding and unvested, 35,000 shares were granted on January 7, 2009 and 26,668 shares were granted on July 1, 2009. At April 27, 2014, the weighted average fair value of these outstanding and unvested shares was $\$ 4.17$ per share.

At May 3, 2015, there were no outstanding and unvested shares of time vested restricted stock. Therefore, there was no unrecognized compensation cost related to time vested restricted stock awards at May 3, 2015.

We recorded compensation expense of $\$ 4,000, \$ 62,000$, and $\$ 140,000$ within selling, general, and administrative expense for time vested restricted stock awards in fiscal 2015, 2014, and fiscal 2013, respectively.

Fiscal 2015
On June 24, 2014, certain key members of management were granted performance based restricted common stock units which could earn up to 102,845 shares of common stock if certain performance targets are met as defined in the related restricted stock unit agreements. These awards were valued based on the fair market value on the date of grant. The fair value of these awards was $\$ 17.70$ per share, which represents the closing price of our common stock on the date of grant. The vesting of these awards is over the requisite service period of three years.

On March 3, 2015, a non-employee was granted performance based restricted stock units which could earn up to 28,000 shares of common stock if certain performance targets are met as defined in the related restricted stock unit agreements. The fair value of this award is measured at the earlier date of when the performance criteria are met or the end of the reporting period. At May 3, 2015, this grant was unvested and was measured at $\$ 26.02$ per share, which represents the closing price of the company's common stock at the end of the reporting period. The vesting of these awards is over the requisite service period of 16 months and 28 months for performance based restricted stock units which could earn up to 12,000 and 16,000 shares of common stock, respectively.

Fiscal 2014
On June 25, 2013, certain key members of management were granted performance based restricted common stock units which could earn up to 72,380 shares of common stock if certain performance targets are met as defined in the related restricted stock unit agreements. These awards were valued based on the fair market value on the date of grant. The fair value of these awards was $\$ 17.12$ per share, which represents the closing price of our common stock on the date of grant. The vesting of these awards is over the requisite service period of three years.

Fiscal 2013
On July 11, 2012, certain key members of management were granted performance based restricted common stock units which could earn up to 120,000 shares of common stock if certain performance targets are met as defined in the related restricted stock unit agreements. These awards were valued based on the fair market value on the date of grant. The fair value of these awards was $\$ 10.21$ per share, which represents the closing price of our common stock on the date of grant. The vesting of these awards is over the requisite service period of three years.

## Overall

We recorded compensation expense of $\$ 727,000, \$ 581,000$ and $\$ 340,000$ within selling, general, and administrative expense for performance based restricted stock units in fiscal 2015, 2014 and 2013, respectively. Compensation cost is recorded based on an assessment each reporting period of the probability that certain performance goals will be met during the vesting period. If performance goals are not probable of occurrence, no compensation cost will be recognized and any recognized compensation cost would be reversed.

At May 3, 2015, the remaining unrecognized compensation cost related to the performance based restricted stock units was $\$ 1.2$ million, which is expected to be recognized over a weighted average vesting period of 1.9 years.

## Common Stock Awards

On October 1, 2014, we granted a total of 3,000 shares of common stock to our outside directors. These shares of common stock vested immediately and were measured at $\$ 17.95$ per share, which represents the closing price of the company's common stock at the date of grant.

On October 1, 2013, we granted a total of 3,000 shares of common stock to our outside directors. These shares of common stock vested immediately and were measured at $\$ 18.84$ per share, which represents the closing price of the company's common stock at the date of grant.

On October 8, 2012, we granted a total of 1,658 shares of common stock to certain outside directors. These shares of common stock vested immediately and were measured at $\$ 12.13$ per share, which represents the closing price of the company's common stock at the date of grant.

We recorded $\$ 55,000, \$ 57,000$, and $\$ 20,000$ of compensation expense within selling, general, and administrative expense for these common stock awards for fiscal 2015, 2014, and 2013, respectively.

## Other Share-Based Arrangements

Effective May 2, 2011, we entered into an agreement in which we granted a non-employee a stock appreciation right that was indexed on 70,000 shares of our common stock. This agreement required us to settle in cash an amount equal to $\$ 35,000$, plus the excess, if any, over a stock appreciation right value of $\$ 700,000$ at May 2, 2011. This stock appreciation right value of $\$ 700,000$ represented the 70,000 indexed shares of common stock noted above measured at the closing price per share of $\$ 10.00$ at May 2, 2011. The cash settlement in connection with the stock appreciation right value represented the difference between a stock appreciation right value that is indexed on the 70,000 shares of common stock noted above and the highest closing price per share of our common stock for the period May 2, 2011 through June 30, 2012 (limited to $\$ 12.00$ per share) and the $\$ 700,000$ stock appreciate right value at May 2, 2011. This award vested over the period May 2, 2011 through June 30, 2012 and represented the nonemployee's required service period.

During the first quarter of fiscal 2013, this award fully vested and was paid out at a fair value totaling $\$ 174,000$.

We recorded $\$ 40,000$ of compensation expense within selling, general, and administrative expense for this agreement during fiscal 2013.

## 13. Fair Value of Financial Instruments

ASC Topic 820 establishes a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and the company's assumptions (unobservable inputs). Determining where an asset or liability falls within that hierarchy depends on the lowest level input that is significant to the fair value measurement as a whole. An adjustment to the pricing method used within either level 1 or level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy. The hierarchy consists of three broad levels as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities;
Level 2 - Inputs other than level 1 inputs that are either directly or indirectly observable, and
Level 3 - Unobservable inputs developed using the company's estimates and assumptions, which reflect those that market participants would use.

## Recurring Basis

The following table presents information about assets and liabilities measured at fair value on a recurring basis:

| Fair value measurements at May 3, 2015 using: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted prices in active markets for identical assets | Significant other observable inputs | Significant unobservable inputs |  |
| (amounts in thousands) | Level 1 | Level 2 | Level 3 | Total |
| Assets: |  |  |  |  |
| Limited Term Bond Fund | \$ 3,107 | N/A | N/A | \$3,107 |
| Premier Money Market Fund | 2,285 | N/A | N/A | 2,285 |
| Intermediate Term Bond Fund | 2,181 | N/A | N/A | 2,181 |
| Low Duration Bond Fund | 2,096 | N/A | N/A | 2,096 |
| Strategic Income Fund | 1,008 | N/A | N/A | 1,008 |
| Growth Allocation Fund | 85 | N/A | N/A | 85 |
| Other | 45 | N/A | N/A | 45 |

Fair value measurements at April 27, 2014 using:

|  | Quoted prices in <br> active markets <br> for identical <br> assets |  | Significant other <br> observable inputs | Significant <br> unobservable <br> inputs |
| :--- | :--- | :--- | :--- | :--- |

The determination of where an asset or liability falls in the hierarchy requires significant judgment. We evaluate our hierarchy disclosures each quarter based on various factors and it is possible that an asset or liability may be classified differently from quarter to quarter. However, we expect that changes in classifications between different levels will be rare.

The fair value of the company's long-term debt is estimated by discounting the future cash flows at rates currently offered to the company for similar debt instruments of comparable maturities. At May 3, 2015, the carrying value of the company's long-term debt was $\$ 2.2$ million and the fair value was $\$ 2.3$ million. At April 27, 2014, the carrying value of the company's long-term debt was $\$ 4.4$ million and the fair value was $\$ 4.6$ million.

## Nonrecurring Basis

During fiscal 2015, we did not have any financial assets that were required to be measured at fair value on a nonrecurring basis.

As of April 27, 2014, we had no assets that are required to be measured at fair value on a nonrecurring basis other than the assets acquired from Bodet \& Horst (see note 2 ) that were acquired at fair value.

Fair value measurements at April 27, 2014 using:

|  | Quoted prices in active markets for identical assets |  | Significant other observable inputs | Significant unobservable inputs |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (amounts in thousands) | Level 1 |  | Level 2 | Level 3 | Total |  |
| Assets: |  |  |  |  |  |  |
| Equipment | \$ | - | \$ 890 | \$ - | \$ | 890 |
| Non-compete Agreement |  | - | - | 882 |  | 882 |
| Customer Relationships |  | - | - | 868 |  | 868 |

The equipment was classified as level 2 as the fair value was determined using quoted market prices from a third party. The non-compete agreement was recorded at its fair value using a discounted cash flow valuation model that used significant unobservable inputs and was classified as level 3 . The customer relationships were recorded at fair value using a multi-period excess earnings valuation model that used significant unobservable inputs and was classified as level 3.

## 14. NET INCOME PER SHARE

Basic net income per share is computed using the weighted-average number of shares outstanding during the period. Diluted net income per share uses the weighted-average number of shares outstanding during the period plus the dilutive effect of stock-based compensation calculated using the treasury stock method. Weighted average shares used in the computation of basic and diluted net income per share are as follows:

| (in thousands) | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| weighted-average common <br> shares outstanding, basic | 12,217 | 12,177 | 12,235 |
| dilutive effect of stock-based compensation | 205 | 237 | 215 |
| weighted-average common <br> shares outstanding, diluted | 12,422 | 12,414 | 12,450 |

All options to purchase shares of common stock were included in the computation of diluted net income for fiscal years 2015, 2014 and 2013, as the exercise price of the options was less than the average market price of common shares.

At May 3, 2015, there were no outstanding and unvested shares of time vested restricted common stock and therefore, the computation of basic net income per share was not affected. The computation of basic net income did not include 61,668 and 123,335 shares of time vested restricted common stock as these shares were unvested for fiscal 2014 and 2013.

## 15. BENEFIT PLANS

## Defined Contribution Plans

The company has defined contribution plans which cover substantially all employees and provides for participant contributions on a pre-tax basis and matching contributions by the company for its U.S. and Canadian operations. Our contributions to the plan were $\$ 798,000, \$ 696,000$, and $\$ 635,000$ in fiscal years 2015, 2014, and 2013, respectively.

## Deferred Compensation Plan

We have a nonqualified deferred compensation plan (the "Plan") covering officers and certain key members of management. The Plan provides for participant deferrals on a pre-tax basis that are subject to annual deferral limits by the IRS and non-elective contributions made by the company. Participant deferrals and non-elective contributions made by the company are immediately vested.

Our contributions to the Plan were $\$ 174,000$ for fiscal 2015, $\$ 166,000$ for fiscal 2014, and $\$ 145,000$ for fiscal 2013, respectively. Our nonqualified deferred compensation plan liability of $\$ 4.0$ million and $\$ 2.6$ million at May 3, 2015 and April 27, 2014, were recorded in deferred compensation in the 2015 and 2014 Consolidated Balance Sheets, respectively.

Effective January 1, 2014, we established a Rabbi Trust (the "Trust") to set aside funds for the participants of the Plan and enable the participants to direct their contributions to various investment options in the Plan. The investment options of the Plan consist of a money market fund and various mutual funds. The funds set aside in the Trust are subject to the claims of our general creditors in the event of the company's insolvency as defined in the Plan.

The investment assets of the Trust are recorded at their fair value of $\$ 2.4$ million and $\$ 765,000$ at May 3, 2015 and April 27, 2014, and were recorded in long-term investments in the 2015 and 2014 Consolidated Balance Sheets, respectively. The investment assets of the Trust are classified as available for sale and accordingly, changes in their fair values are recorded in other comprehensive income (loss).

## 16. SEGMENT INFORMATION

The company's operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufacturers, sources, and sells fabrics and mattress covers to bedding manufacturers. The upholstery fabrics segment manufacturers, sources, and sells fabrics primarily to residential furniture manufacturers.

Net sales denominated in U.S. dollars accounted for $84 \%, 82 \%$ and $85 \%$ of total consolidated net sales in 2015, 2014, and 2013, respectively. International sales accounted for $22 \%, 19 \%$ and $23 \%$ of net sales in 2015, 2014, and 2013, respectively, and are summarized by geographic area as follows:

| (dollars in thousands) | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| north america (excluding USA) (1) | $\$ 30,758$ | 15,556 | 11,900 |
| far east and asia (2) | 31,855 | 33,487 | 43,907 |
| all other areas | 4,720 | 6,041 | 5,806 |
|  | $\$ 67,333$ | 55,084 | 61,613 |

(1) Of this amount, $\$ 24.1$ million, $\$ 9.3$ million, and $\$ 3.2$ million are attributable to shipments to Mexico in fiscal 2015, 2014, and 2013, respectively.
(2) Of this amount $\$ 26.5$ million, $\$ 32.2$ million, and $\$ 42.1$ million are attributable to shipment to China in fiscal 2015, 2014, and 2013, respectively.

Sales are attributed to individual countries based upon location that the company ships its products to for delivery to customers.

The company evaluates the operating performance of its segments based upon income from operations before certain unallocated corporate expenses, and other non-recurring items. Cost of sales in both segments include costs to manufacture or source our products, including costs such as raw material and finished goods purchases, direct and indirect labor, overhead and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers, all costs related to being a public company, and other miscellaneous expenses. Segment assets include assets used in operations of each segment and primarily consist of accounts receivable, inventories, and property, plant, and equipment. The mattress fabrics segment also includes in segment assets, goodwill, a noncompete agreement and customer relationships associated with an acquisition.

Statements of operations for the company's operating segments are as follows:

| (dollars in thousands) |  | 2015 | 2014 | 2013 |
| :---: | :---: | :---: | :---: | :---: |
| net sales: |  |  |  |  |
| upholstery fabrics | \$ | 130,427 | 126,457 | 114,800 |
| mattress fabrics |  | 179,739 | 160,705 | 154,014 |
|  | \$ | 310,166 | 287,162 | 268,814 |
| gross profit: |  |  |  |  |
| upholstery fabrics | \$ | 22,690 | 21,429 | 19,984 |
| mattress fabrics |  | 32,877 | 27,477 | 29,546 |
|  | \$ | 55,567 | 48,906 | 49,530 |
| (dollars in thousands) | 2015 |  | 2014 | 2013 |
| selling, general, and administrative expenses: |  |  |  |  |
| mattress fabrics |  | 11,206 | 9,962 | 9,646 |
| unallocated corporate |  | 7,010 | 5,302 | 5,768 |
| total selling, general, and administrative |  |  |  |  |
| Income from operations: |  |  |  |  |
| upholstery fabrics | \$ | 8,128 | 8,036 | 6,953 |
| mattress fabrics |  | 21,671 | 17,515 | 19,900 |
| total segment income from operations |  | 29,799 | 25,551 | 26,853 |
| unallocated corporate expenses |  | $(7,010)$ | $(5,302)$ | $(5,768)$ |
| total income from operations |  | 22,789 | 20,249 | 21,085 |
| interest expense |  | (64) | (427) | (632) |
| interest income |  | 622 | 482 | 419 |
| other expense |  | (391) | $(1,261)$ | (583) |
| income before income taxes | \$ | 22,956 | 19,043 | 20,289 |

One customer within the upholstery fabrics segment represented $13 \%$ of consolidated net sales in fiscal years 2015,2014 , and 2013 , respectively. Two customers within the mattress fabrics segment represented $20 \%, 21 \%$, and $22 \%$ of consolidated net sales in fiscal 2015, 2014, and 2013, respectively. No customers within the upholstery fabrics segment accounted for $10 \%$ or more of net accounts receivable as of May 3, 2015 and April 27, 2014, respectively. One customer within the mattress fabrics segment accounted for $10 \%$ and $11 \%$ of net accounts receivable balance as of May 3, 2015 and April 27, 2014, respectively.

Balance sheet information for the company's operating segments follow:

| (dollars in thousands) | 2015 |  | 2014 | 2013 |
| :---: | :---: | :---: | :---: | :---: |
| segment assets |  |  |  |  |
| mattress fabrics |  |  |  |  |
| current assets (1) | \$ | 41,328 | 36,229 | 33,323 |
| non-compete agreements, net |  | 979 | 1,041 | 185 |
| customer relationships |  | 766 | 817 | - |
| goodwill |  | 11,462 | 11,462 | 11,462 |
| property, plant, and equipment |  | 33,773 (2) | 29,040 (3) | 28,578 (4) |
| total mattress fabrics assets | \$ | 88,308 | 78,589 | 73,548 |
| upholstery fabrics |  |  |  |  |
| current assets (2) | \$ | 29,905 | 31,854 | 28,487 |
| property, plant, and equipment |  | 1,467 (5) | 1,573 (6) | 1,230 (7) |
| total upholstery fabrics assets | \$ | 31,372 | 33,427 | 29,717 |
| total segment assets |  | 119,680 | 112,016 | 103,265 |
| non-segment assets |  |  |  |  |
| cash and cash equivalents |  | 29,725 | 29,303 | 23,530 |
| short-term investments |  | 10,004 | 6,294 | 5,286 |
| income taxes receivable |  | 229 | 121 | 318 |
| deferred income taxes |  | 5,237 | 8,270 | 8,462 |
| other current assets |  | 2,440 | 2,344 | 2,093 |
| property, plant, and equipment |  | 838 (8) | 763 (8) | 786 (8) |
| long-term investments |  | 2,415 | 765 | - |
| other assets |  | 800 | 1,059 | 966 |
| total assets | \$ | 171,368 | 160,935 | 144,706 |
| capital expenditures (9): |  |  |  |  |
| mattress fabrics | \$ | 10,454 | 4,380 | 3,805 |
| upholstery fabrics |  | 468 | 827 | 425 |
| unallocated corporate |  | 252 | 103 | 227 |
|  | \$ | 11,174 | 5,310 | 4,457 |
| depreciation expense |  |  |  |  |
| mattress fabrics | \$ | 5,034 | 4,694 | 4,487 |
| upholstery fabrics |  | 739 | 618 | 628 |
| total segment depreciation expense | \$ | 5,773 | 5,312 | 5,115 |

(1) Current assets represent accounts receivable and inventory.
(2) The $\$ 33.8$ million at May 3, 2015, represents property, plant, and equipment located in the U.S. of $\$ 23.8$ million and located in Canada of $\$ 10.0$ million.
(3) The $\$ 29.0$ million at April 27, 2014, represents property, plant, and equipment located in the U.S. of $\$ 20.6$ million and located in Canada of $\$ 8.4$ million.
(4) The $\$ 28.6$ million at April 28, 2013, represents property, plant, and equipment located in the U.S. of $\$ 20.4$ million and located in Canada of $\$ 8.2$ million.
(5) The $\$ 1.5$ million at May 3, 2015, represents property, plant, and equipment located in the U.S. of $\$ 848$ and located in China of $\$ 619$.
(6) The $\$ 1.6$ million at April 27, 2014, represents property, plant, and equipment located in the U.S. of $\$ 957$, located in China of $\$ 572$, and located in Poland of $\$ 44$.
(7) The $\$ 1.2$ million at April 28, 2013, represents property, plant, and equipment located in the U.S. of $\$ 908$, China of $\$ 265$, and located in Poland of $\$ 57$.
(8) The $\$ 838, \$ 763$, and $\$ 786$ balance at May 3, 2015, April 27, 2014, and April 28, 2013, represent property, plant, and equipment associated with unallocated corporate departments and corporate departments shared by both the mattress and upholstery fabric segments.
(9) Capital expenditure amounts are stated on an accrual basis. See Consolidated Statement of Cash Flows for capital expenditure amounts on a cash basis.

## 17. STATUTORY RESERVES

The company's subsidiaries located in China are required to transfer $10 \%$ of their net income, as determined in accordance with the People's Republic of China (PRC) accounting rules and regulations, to a statutory surplus reserve fund until such reserve balance reaches $50 \%$ of the company's registered capital.

The transfer to this reserve must be made before distributions of any dividend to shareholders. As of May 3,2015 , the company's statutory surplus reserve was $\$ 5.0$ million, representing $10 \%$ of accumulated earnings and profits determined in accordance with PRC accounting rules and regulations. The surplus reserve fund is non-distributable other than during liquidation and can be used to fund previous years' losses, if any, and may be utilized for business expansion or converted into share capital by issuing new shares to existing shareholders in proportion to their shareholding or by increasing the par value of the shares currently held by them provided that the remaining reserve balance after such issue is not less than $25 \%$ of the registered capital.

The company's subsidiaries located in China can transfer funds to the parent company with the exception of the statutory surplus reserve of $\$ 5.0$ million to assist with debt repayment, capital expenditures, and other expenses of the company's business.

## 18. COMMON STOCK REPURCHASE PROGRAM

## Fiscal 2013

On June 13, 2012, we announced that our board of directors approved a new authorization for us to acquire up to $\$ 5.0$ million of our common stock. This action replaced prior authorizations to acquire up to $\$ 7.0$ million of our common stock in fiscal 2012, of which $\$ 5.4$ million had been used during fiscal 2012. During fiscal 2013, we purchased 502,595 shares of common stock at a cost of $\$ 5.0$ million, and as a result, we reached the $\$ 5.0$ million limit that was authorized on June 13, 2012.

On August 29, 2012, we announced that our board of directors approved a new authorization for us to acquire up to $\$ 2.0$ million of our common stock. As of April 28, 2013, there were no repurchases of common stock on the $\$ 2.0$ million limit that was authorized on August 29, 2012.

## Fiscal 2014

On February 25, 2014, we announced that our board of directors approved an increase to $\$ 5.0$ million in the authorization for us to acquire our common stock, an increase from the $\$ 2.0$ million authorization that was approved by our board of directors on August 29, 2012.

During fiscal 2014, there were no repurchases of our common stock on the $\$ 5.0$ million limit that was authorized on February 25, 2014.

During fiscal 2015, we purchased 43,014 shares of our common stock at a cost of $\$ 745,000$, all of which were purchased in the first and second quarters. At May 3, 2015, we had $\$ 4.3$ million available for additional repurchases of our common stock.

Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The amount of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors including alternative investment opportunities.

## 19. DIVIDEND PROGRAM

Fiscal 2013
During fiscal 2013, dividend payments totaled $\$ 7.6$ million, of which $\$ 6.1$ million represented a special cash dividend payment of $\$ 0.50$ per share, and $\$ 1.5$ million represented our regular quarterly dividend payments of $\$ 0.03$ per share.

Fiscal 2014
During fiscal 2014, we paid quarterly dividends totaling $\$ 2.2$ million that ranged from $\$ 0.04$ to $\$ 0.05$ per share.

Fiscal 2015
During fiscal 2015, dividend payments totaled $\$ 7.6$ million, of which $\$ 4.9$ million represented a special cash dividend payment in the first quarter of $\$ 0.40$ per share, and $\$ 2.7$ million represented our regularly quarterly cash dividend payments ranging from $\$ 0.05$ to $\$ 0.06$ per share.

On June 18, 2015, we announced that our board of directors approved the payment of a special cash dividend of $\$ 0.40$ per share and a regular cash dividend payment of $\$ 0.06$ per share. These dividend payments are payable on July 15, 2015, to shareholders of record as of July 1, 2015.

Future dividend payments are subject to Board approval and may be adjusted at the Board's discretion as business needs or market conditions change.

## SELECTED QUARTERLY DATA (UNAUDITED)

| (amounts in thousands except per share, ratios \& other, stock data) |  | $\begin{gathered} \text { fiscal } \\ 2015 \\ \text { 4th quarter } \\ \hline \end{gathered}$ | $\begin{gathered} \text { fiscal } \\ 2015 \\ \text { 3rd quarter } \\ \hline \end{gathered}$ | $\begin{gathered} \text { fiscal } \\ 2015 \\ \text { 2nd quarter } \\ \hline \end{gathered}$ | $\begin{gathered} \text { fiscal } \\ 2015 \\ \text { 1st quarter } \\ \hline \end{gathered}$ | $\begin{gathered} \text { fiscal } \\ 2014 \\ \text { 4th quarter } \\ \hline \end{gathered}$ | fiscal <br> 2014 <br> 3rd quarter | fiscal <br> 2014 <br> 2nd quarter | $\begin{gathered} \text { fiscal } \\ 2014 \\ \text { 1st quarter } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT DATA |  |  |  |  |  |  |  |  |  |
| net sales | \$ | 78,846 | 81,269 | 73,991 | 76,060 | 74,043 | 72,389 | 70,589 | 70,141 |
| cost of sales |  | 62,674 | 66,867 | 61,713 | 63,345 | 62,282 | 60,552 | 58,354 | 57,067 |
| gross profit |  | 16,172 | 14,402 | 12,278 | 12,715 | 11,761 | 11,837 | 12,235 | 13,074 |
| selling, general and administrative expenses |  | 9,605 | 8,375 | 7,379 | 7,419 | 7,317 | 7,041 | 7,200 | 7,100 |
| income from operations |  | 6,567 | 6,027 | 4,899 | 5,296 | 4,444 | 4,796 | 5,035 | 5,974 |
| interest expense |  | 15 | - | - | 68 | 97 | 91 | 99 | 140 |
| interest income |  | (143) | (202) | (153) | (142) | (139) | (148) | (102) | (92) |
| other expense (income) |  | 10 | 307 | 162 | (89) | 366 | 279 | 224 | 391 |
| income before income taxes |  | 6,685 | 5,922 | 4,890 | 5,459 | 4,120 | 4,574 | 4,814 | 5,535 |
| income taxes |  | 1,772 | 2,110 | 1,889 | 2,115 | 1,380 | $(3,807)$ | 1,718 | 2,305 |
| net income | \$ | 4,913 | 3,812 | 3,001 | 3,344 | 2,740 | 8,381 | 3,096 | 3,230 |
| depreciation | \$ | 1,528 | 1,432 | 1,414 | 1,399 | 1,348 | 1,329 | 1,331 | 1,305 |
| weighted average shares outstanding weighted average shares outstanding, assuming dilution |  | 12,219 | 12,219 | 12,218 | 12,212 | 12,188 | 12,188 | 12,183 | 12,148 |
|  |  | 12,440 | 12,417 | 12,401 | 12,404 | 12,413 | 12,405 | 12,389 | 12,366 |
| PER SHARE DATA |  |  |  |  |  |  |  |  |  |
| net income per share - basic | \$ | 0.40 | 0.31 | 0.25 | 0.27 | 0.22 | 0.69 | $0.25-0.27$ |  |
| net income per share - diluted |  | 0.390.06 | 0.31 | 0.24 | 0.27 | 0.22 | 0.68 | 0.25 | 0.26 |
| dividends per share |  |  | 0.06 | 0.05 | 0.45 | 0.05 | 0.05 | 0.04 | 0.04 |
| book value |  | 9.77 | 9.41 | 9.14 | 8.93 | 9.12 | 8.93 | 8.29 | 8.05 |
| BALANCE SHEET DATA |  |  |  |  |  |  |  |  |  |
| operating working capital (3) | \$ | 41,829 | 39,371 | 37,645 | 41,265 | 41,120 | 44,657 | 41,210 | 38,442 |
| property, plant and equipment, net |  | 36,078 | 35,269 | 33,204 | 31,891 | 31,376 | 30,115 | 30,559 | 30,808 |
| total assets |  | 171,368 | 167,815 | 156,662 | 154,212 | 160,935 | 156,678 | 156,242 | 151,101 |
| capital expenditures |  | 2,490 | 3,696 | 2,728 | 2,260 | 2,643 | 927 | 1,082 | 658 |
| dividends paid |  | 733 | 733 | 611 | 5,502 | 612 | 613 | 490 | 489 |
| long-term debt, current maturities of long-term debt, and line of credit (1) |  | 2,200 | 2,200 | 2,200 | 4,969 | 4,986 | 4,973 | 4,985 | $\begin{array}{r} 7,160 \\ 98,585 \end{array}$$78.289$ |
| shareholders' equity |  | 119,427 | 114,972 | 111,674 | 109,147 | 111,744 | 109,443 | 101,515 |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | 20.5\% | 17.7\% | 16.6\% | 16.7\% | 15.9\% | 16.4\% | 17.3\% | 18.6\% |
| operating income margin |  |  | 8.3 | 7.4 | 6.6 | 7.0 | 6.0 | 6.6 | 7.1 | 8.5 |
| net income margin |  | 6.2 | 4.7 | 4.1 | 4.4 | 3.7 | $\begin{gathered} 11.6 \\ (83.2) \end{gathered}$ | 4.4 | 4.6 |
| effective income tax rate |  | 26.5 | 35.6 | 38.6 | 38.7 | 33.5 |  | 35.7 | 41.6 |
| Debt-to-total capital employed ratio (1) |  | 2.8 | 2.8 | 2.9 | 6.2 | 6.4 | (83.2) | $\begin{array}{ll}6.5 & 9.1 \\ 7.1 & 7.1\end{array}$ |  |
| operating working capital turnover (3) |  | 7.7 | 7.5 | 7.2 | 7.1 | 7.0 | 7.0 |  |  |  |
| days sales in receivables |  | 33 | 32 | 31 | 31 | 34 | 31 | 32 | $\begin{array}{r}29 \\ 5.6 \\ \hline\end{array}$ |
|  |  |  |  |  |  |  |  |  |  |
| STOCK DATA |  |  |  |  |  |  |  |  |  |
| stock price |  |  |  |  |  |  |  |  |  |
| high |  |  |  | 19.24 | 19.05 | 21.10 | 20.75 | 19.82 | 19.56 |
| low |  | 19.2226.02 | $\begin{aligned} & 18.50 \\ & 20.09 \end{aligned}$ | $\begin{aligned} & 16.60 \\ & 18.97 \end{aligned}$ | $\begin{aligned} & 17.11 \\ & 17.87 \end{aligned}$ | $\begin{aligned} & 17.61 \\ & 18.61 \end{aligned}$ | $\begin{aligned} & 18.37 \\ & 20.05 \end{aligned}$ | 17.60 | $\begin{aligned} & 14.93 \\ & 19.36 \end{aligned}$ |
| close |  |  |  |  |  |  |  | 19.8021.2 |  |
| daily average trading volume (shares, |  | 26.02 64.9 | 26.8 | 29.7 | 33.7 | 27.1 | 26.9 |  | 34.7 |

(1)Debt includes long-term debt, current maturities of long-term debt, and line of credit.
(2) Capital employed represents long-term and current maturities of long-term debt, lines of credit, current and noncurrent
deferred income tax liabilities, current and long-term income taxes payable, stockholders' equity, offset by cash and cash equivalents, short-term and long-term investments, current and noncurrent deferred income tax assets, and income taxes receivable.
(3) Operating working capital for this calculation is accounts receivable and inventories, offset by accounts payable-trade accounts payable - capital expenditures.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

During the three years ended May 3, 2015, there were no disagreements on any matters of accounting principles or practices or financial statement disclosures.

## ITEM 9A. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

We have conducted an evaluation of the effectiveness of our disclosure controls and procedures as of May 3 , 2015. This evaluation was conducted under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, we have concluded that these disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports filed by us and submitted under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized, and reported as and when required. Further we concluded that our disclosure controls and procedures have been designed to ensure that information required to be disclosed in reports filed by us under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, in a manner to allow timely decisions regarding the required disclosure.

## Management's Annual Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process to provide reasonable assurance regarding the reliability of our financial reporting for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes: (1) maintaining records that in reasonable detail accurately and fairly reflect the transactions and disposition of assets; (2) providing reasonable assurance that the transactions are recorded as necessary for preparation of financial statements, and that receipts and expenditures are made in accordance with authorizations of management and directors; and (3) providing reasonable assurance that unauthorized acquisition, use, disposition of assets that could have a material effect on financial statements would be prevented or detected on a timely basis. Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of financial statements would be prevented or detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of our internal control over financial reporting based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in the 2013 Internal Control - Integrated Framework. Based on this assessment, management concluded that our internal control over financial reporting was effective at May 3, 2015.

Grant Thornton LLP, an independent registered public accounting firm, has audited the consolidated financial statements as of and for the years ended May 3, 2015, April 27, 2014 and April 28, 2013 and has audited the company's effectiveness of internal controls over financial reporting as of May 3, 2015, as stated in their report, which is included in Item 8 hereof.

During the quarter ended May 3, 2015, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
Culp, Inc.:

We have audited the internal control over financial reporting of Culp, Inc. (a North Carolina corporation) and Subsidiaries (the "Company") as of May 3, 2015, based on criteria established in the 2013 Internal ControlIntegrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying report on internal control over financial reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of May 3, 2015, based on criteria established in the 2013 Internal Control-Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for the year ended May 3, 2015, and our report dated July 17, 2015 expressed an unqualified opinion those financial statements.
/s/ GRANT THORNTON LLP

Raleigh, North Carolina
July 17, 2015

## ITEM 9B. OTHER INFORMATION

None

## PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE
Information with respect to executive officers and directors of the company is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Nominees, Directors and Executive Officers," "Section 16(a) Beneficial Ownership Reporting Compliance," "Corporate Governance - Code of Business Conduct and Ethics," "Board Committees and Attendance - Audit Committee" which information is herein incorporated by reference.

## ITEM 11. EXECUTIVE COMPENSATION

Information with respect to executive compensation is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Executive Compensation" and "Compensation Committee Interlocks and Insider Participation" which information is herein incorporated by reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information with respect to the security ownership of certain beneficial owners and management is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Executive Compensation Plan Information" and "Voting Securities," which information is herein incorporated by reference.

The following table sets forth information as of the end of fiscal 2015 regarding shares of the our common stock that may be issued upon the exercise of equity awards previously granted and currently outstanding equity awards under the company's equity incentive and stock option plans, as well as the number of shares available for the grant of equity awards that had not been granted as of that date.

EQUITY COMPENSATION PLAN INFORMATION

| Plan Category | Number of securities to be <br> issued upon exercise of <br> outstanding options, <br> warrants and rights | Weighted-average exercise <br> price of outstanding <br> options, warrants and <br> rights | Number of securities <br> remaining available for <br> future issuance under <br> equity compensation plan <br> (excluding securities <br> reflected in column (a)) |
| :---: | :---: | :---: | :---: |
| Equity compensation <br> plans approved by security <br> holders | (a) | (b) | (c) |
| Equity compensation <br> plans not approved by <br> security holders | 140,100 | $\$ 6.49$ | 577,799 |
| Total | - | - | - |

## ITEM 13. CERTAIN RELATIONSHIPS, RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information with respect to certain relationships and related transactions is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Corporate Governance - Director Independence" and "Certain Relationships and Related Transactions" which information is herein incorporated by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information with respect to accountants fees and services is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the caption "Fees Paid to Independent Registered Public Accounting Firm" which information is herein incorporated by reference.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

## a) DOCUMENTS FILED AS PART OF THIS REPORT:

## 1. Consolidated Financial Statements

The following consolidated financial statements of Culp, Inc. and its subsidiaries are filed as part of this report.
Page of AnnualReport onItem
Form 10-K
Report of Independent Registered Public Accounting Firm ..... 50
Consolidated Balance Sheets - May 3, 2015 and April 27, 2014 ..... 51
Consolidated Statements of Net Income - for the years ended May 3, 2015,
April 27, 2014 and April 28, 2013 ..... 52
Consolidated Statements of Comprehensive Income - for the years ended May 3, 2015,
April 27, 2014 and April 28, 2013 ..... 53
Consolidated Statements of Shareholders' Equity -
for the years ended May 3, 2015, April 27, 2014 and April 28, 2013 ..... 54
Consolidated Statements of Cash Flows -
for the years ended May 3, 2015,
April 27, 2014 and April 28, 2013 ..... 55
Notes to Consolidated Financial Statements. ..... 56

## 2. Financial Statement Schedules

All financial statement schedules are omitted because they are not applicable, or not required, or because the required information is included in the consolidated financial statements or notes thereto.

## 3. Exhibits

The following exhibits are attached at the end of this report, or incorporated by reference herein. Management contracts, compensatory plans, and arrangements are marked with an asterisk (*).

3(i) Articles of Incorporation of the company, as amended, were filed as Exhibit 3(i) to the company's Form 10-Q for the quarter ended July 28, 2002, filed September 11, 2002 (Commission File No. 001-12597), and are incorporated herein by reference.

3(ii) Restated and Amended Bylaws of the company, as amended November 12, 2007, were filed as Exhibit 3.1 to the company's Form 8-K dated November 12, 2007, filed on November 13, 2007 (Commission File No. 001-12597) and are incorporated herein by reference.
10.1 First Amendment to the Credit Agreement dated as of July 10, 2015, by and between Culp, Inc. and Wells Fargo, N.A.
10.7 Form of stock option agreement for options granted to non-employee directors pursuant to the 2007 Equity Incentive Plan. This agreement was filed as Exhibit 10.2 to the company's Form 10-Q for the quarter ended October 28, 2007, filed on December 12, 2007 (Commission File No. 001-12597) and incorporated herein by reference. (*)
10.8 Form of change in control and noncompetition agreement. This agreement was filed as Exhibit 10.3 to the company's Form 10-Q for the quarter ended October 28, 2007, filed on December 12, 2007 (Commission File No. 001-12597) and incorporated herein by reference. (*)
10.9 Form of stock option agreement for options granted to executive officers pursuant to the 2007 Equity Incentive Plan, filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended August 3, 2008, filed on September 10, 2008 (Commission File No. 001-12597), and incorporated herein by reference. (*)
10.10 Note Purchase Agreement among Culp, Inc., Mutual of Omaha Insurance Company and United Omaha Insurance Company dated August 11, 2008, filed as Exhibit 10.2 to the company's Form 8-K dated August 11, 2008 (Commission File No. 001-12597), and incorporated herein by reference.
10.11 Written description of annual incentive plan was filed as Exhibit 10.29 to the company's Form 10-K for the year end dated April 29, 2012, filed on July 12, 2012, and is incorporated herein by reference. (*)
10.12 Form of restricted stock unit agreement for restricted stock units granted pursuant to the 2007 Equity Incentive Plan was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter end dated July 29, 2012, filed on September 7, 2012, and is incorporated herein by reference.
10.13 Agreement dated December 27, 2012 between Culp, Inc., Robert G. Culp, III, and Robert G. Culp, III Irrevocable Trust dated December 11, 2012 was filed as Exhibit 10.1 to the Current Report on Form 8-K dated December 28, 2012. (*)
10.14 Credit Agreement dated as of August 13, 2013, by and between Culp, Inc. and Wells Fargo, N.A., was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended July 28, 2013, filed on September 6, 2013, and is incorporated herein by reference.
10.15 Amended and Restated Deferred Compensation Plan for Certain Key Employees was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended January 26, 2014, filed on March 7,2014 , and is incorporated herein by reference. $\left({ }^{*}\right)$

21 List of subsidiaries of the company
23 Consent of Independent Registered Public Accounting Firm in connection with the registration statements of Culp, Inc. on Form S-8 (File Nos. 33-13310, 33-37027, 33-80206, 33-62843, 333-27519, 333-59512, 333-59514, 333-101805, 333-147663), dated March 20, 1987, September 18, 1990, June 13, 1994, September 22, 1995, May 21, 1997, April 26, 2001, April 25, 2001, December 12, 2002, and November 27, 2007 and on Form S-3 and S-3/A (File No. 333-141346).

24(a) Power of Attorney of Patrick B. Flavin, dated July 17, 2015
24(b) Power of Attorney of Kenneth R. Larson, dated July 17, 2015
24(c) Power of Attorney of Kenneth W. McAllister, dated July 17, 2015
31(a) Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.

31(b) Certification of Principal Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.

32(a) Certification of Chief Executive Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
32(b) Certification of Chief Financial Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF XBRL Taxonomy Extension Definition Linkbase Document
101.LAB XBRL Taxonomy Extension Label Linkbase Document
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

## b) Exhibits:

The exhibits to this Form $10-\mathrm{K}$ are filed at the end of this Form $10-\mathrm{K}$ immediately preceded by an index. A list of the exhibits begins on page 93 under the subheading "Exhibit Index."

## c) Financial Statement Schedules:

None

## SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, CULP, INC. has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the $17^{\text {th }}$ day of July 2015.

CULP, INC.<br>By /s/ Franklin N. Saxon<br>Franklin N. Saxon<br>Chief Executive Officer<br>(principal executive officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on the $17^{\text {th }}$ day of July 2015.
/s/ Robert G. Culp, III
Robert G. Culp, III
(Chairman of the Board of Directors)
/s/ Franklin N. Saxon
Franklin N. Saxon
Chief Executive Officer
(principal executive officer)
(Director)
/s/ Patrick B. Flavin*
Patrick B. Flavin
(Director)
/s/ Kenneth W. McAllister*
/s/ $\quad \begin{aligned} & \text { Kenneth W. McAllister }\end{aligned}$
(Director)
/s/ Kenneth R. Larson *
Kenneth R. Larson
(Director)
/s/ Kenneth R. Bowling
Kenneth R. Bowling
Chief Financial Officer
(principal financial officer)
/s/ Thomas B. Gallagher, Jr.
Thomas B. Gallagher, Jr.
Corporate Controller (principal accounting officer)

* By Kenneth R. Bowling, Attorney-in-Fact, pursuant to Powers of Attorney filed with the Securities and Exchange Commission.


## EXHIBIT INDEX

## Exhibit Number

10.1
10.2

21

23

24(a)
24(b) Power of Attorney of Kenneth R. Larson, dated July 17, 2015
24(c) Power of Attorney of Kenneth W. McAllister, dated July 17, 2015
31(a) Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.

Certification of Principal Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.

Certification of Chief Executive Officer Pursuant to Section 906 of SarbanesOxley Act of 2002.

Certification of Chief Financial Officer Pursuant to Section 906 of SarbanesOxley Act of 2002.
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF XBRL Taxonomy Extension Definition Linkbase Document
101.LAB XBRL Taxonomy Extension Label Linkbase Document
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

## FIRST AMENDMENT TO CREDIT AGREEMENT

THIS FIRST AMENDMENT TO CREDIT AGREEMENT (this "Amendment") is entered into as of July 10, 2015 by and between CULP, INC., a North Carolina corporation ("Borrower"), and WELLS FARGO BANK, NATIONAL ASSOCIATION ("Bank").

## RECITALS

WHEREAS, Borrower is currently indebted to Bank pursuant to the terms and conditions of that certain Credit Agreement between Borrower and Bank dated as of August 13, 2013, as amended from time to time ("Credit Agreement").

WHEREAS, Bank and Borrower have agreed to certain changes in the terms and conditions set forth in the Credit Agreement and have agreed to amend the Credit Agreement to reflect said changes.

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

1. Amendments to Credit Agreement. The Credit Agreement is hereby amended as set forth in this Section 1.
1.1 The following amendments are hereby made to Article I ("Definitions") of the Credit Agreement:
(a) The definition of "Applicable Margin" is hereby amended and restated in its entirety to read as follows:
"(a) "Applicable Margin" shall be shall be $1.50 \%$ until the first Rate Determination Date (hereafter defined) after August 1, 2015, and as of and after such first Rate Determination Date after August 1, 2015 shall be determined based on the pricing grid set forth below and tied to the Consolidated Total Debt to Consolidated EBITDA ratio determined as set forth in Section 5.9(b):

| Price | Consolidated Total Debt <br> to Consolidated EBITDA Ratio | Applicable Margin |
| :---: | :--- | :---: |
| I | Less than 0.50 to 1.00 | $1.50 \%$ |
| II | Greater than or equal to 0.50 <br> to 1.00 but less than 1.25 to <br> 1.00 | $1.90 \%$ |
| III | Greater than or equal to 1.25 <br> to 1.00 but less than 2.00 to <br> 1.00 | $2.35 \%$ |
| IV | Greater than or equal to 2.00 <br> to 1.00 but less than or equal <br> to 2.25 to 1.00 | $2.75 \%$ |

The Applicable Margin shall be determined effective as of the date (herein, the "Rate Determination Date") which is 10 days after receipt by the Bank of the annual (in the case of the fourth Fiscal Quarter) and quarterly financial statements of the Borrower pursuant to the provisions of Section 5.3 for the Fiscal Quarter as of the end of which the foregoing ratio is being determined, based on such quarterly or annual financial statements, as the case may be, for the Fiscal Quarter then ended, and the Applicable Margin so determined shall remain effective from such Rate Determination Date until the date which is 10 days after receipt by the Bank of the financial statements for the next Fiscal Quarter (which latter date shall be a new Rate Determination Date); provided that if the Borrower shall have failed to deliver to the Bank the financial statements required to be delivered pursuant to the provisions of Section 5.3 with respect to the Fiscal Quarter most recently ended within the time period specified herein, then for the period beginning on the day which is 10 days after the required delivery date of such financial statements and ending on the earlier of (A) 10
days after the date on which the Borrower shall deliver to the Bank the financial statements to be delivered pursuant to the provisions of Section 5.3 with respect to such Fiscal Quarter or any subsequent Fiscal Quarter, or (B) 10 days after the date on which the Borrower shall deliver to the Bank annual financial statements required to be delivered pursuant to the provisions of Section 5.3(a) with respect to the Fiscal Year which includes such Fiscal Quarter or any subsequent Fiscal Year, the Applicable Margin shall be determined at Pricing Level IV set forth above. Any change in the Applicable Margin as of any Rate Determination Date shall result in a corresponding change, effective on and as of such Rate Determination Date, in the interest rate applicable to the Loans outstanding on such Rate Determination Date."
(b) The definition of "Culp Europe Credit Agreement" is hereby amended and restated in its entirety to read as follows:
"(n) "Culp Europe Credit Agreement" means the Amended and Restated Credit Agreement (Multi-Currency Revolving Credit Facility) dated as of January 31, 2014 by and between Culp Europe and Bank providing for a revolving line of credit in the original principal amount of up to One Million Five Hundred Thousand Euros ( $£ 1,500,000.00$ ) or the equivalent in Alternative Currency, as defined therein, as the same may be amended from time to time."
1.2 Section 2.1(a) of the Credit Agreement is hereby amended by deleting "August 31, 2015" as the last day on which Bank will make advances under the Line of Credit, and by substituting for said date "August 31, 2017."
1.3 Section 5.9 of the Credit Agreement is hereby amended and restated in its entirety to read as follows:
"SECTION 5.9. FINANCIAL CONDITION. Maintain Borrower's financial condition as follows using generally accepted accounting principles consistently applied and used consistently with prior practices (except to the extent modified by the definitions herein):
(a)Tangible Net Worth. Tangible Net Worth not less than $\$ 75,000,000.00$ for each completed Fiscal Quarter, with "Tangible Net Worth" defined as shareholder's equity determined in accordance with generally accepted accounting principles consistently applied, less intangible assets.
(b) Consolidated Total Debt/Consolidated EBITDA Ratio. Ratio of Consolidated Total Debt to Consolidated EBITDA not greater than 2.25 to 1.00 as of each Fiscal Quarter end, determined on a rolling 4-quarter basis, commencing with the Fiscal Quarter ending on or about August 2, 2015.

The term "Consolidated Total Debt" as used in this Section 5.9(b) shall have the definition given such term in the Omaha Note Purchase Agreement (but excluding for purposes of this Section 5.9(b) any future amendments thereto not made with the written consent of Bank), which definition shall survive for purposes of this Agreement notwithstanding the termination of the Omaha Note Purchase Agreement or the repayment full of the Borrower's obligations thereunder.
(c) Consolidated EBITDAR/Consolidated Fixed Charges. Ratio of Consolidated EBITDAR to Consolidated Fixed Charges not less than 2.00 to 1.00 as of each Fiscal Quarter end, determined on a rolling 4-quarter basis, commencing with the Fiscal Quarter ending on or about August 2, 2015.

The terms "Consolidated EBITDAR" and "Consolidated Fixed Charges" as used in this Section 5.9(c) shall have the definitions given such terms in the Omaha Note Purchase Agreement (but excluding for purposes of this Section 5.9(c) any future amendments thereto not made with the written consent of Bank), which definitions shall survive for purposes of this Agreement notwithstanding the termination of the Omaha Note Purchase Agreement or the repayment full of the Borrower's obligations thereunder."
1.4. Section 6.2 of the Credit Agreement is hereby amended by deleting the reference to " $\$ 10,000,000.00$ " and substituting in lieu thereof " $\$ 12,000,000.00$."
1.5. The Compliance Checklist attached to the Form of Compliance Certificate attached at Exhibit A to the Credit Agreement is hereby deleted and replaced by the Compliance Checklist attached as Exhibit A to this Amendment.
2. Conditions to Effectiveness. The effectiveness of this Amendment is subject to the fulfillment to Bank's satisfaction of the following conditions:
(a) Documentation. Bank shall have received, in form and substance satisfactory to Bank, each of the following, duly executed:
(i) This Amendment;
(ii) A First Modification to Revolving Line of Credit Note; and
(iii) Such other documentation as Bank may reasonably require in connection with this Amendment.
(b) Financial Condition. There shall have been no material adverse change, as determined by Bank, in the financial condition or business of Borrower, nor any material decline, as determined by Bank, in the market value of any substantial or material portion of the assets of Borrower.
(c) Amendment Fee. In consideration of the changes set forth herein and as a condition to the effectiveness hereof, immediately upon signing this Amendment Borrower shall pay to Bank a non-refundable fee of $\$ 40,000.00$.
3. No Further Amendment. Except as specifically provided herein, all terms and conditions of the Credit Agreement remain in full force and effect, without waiver or modification. All terms defined in the Credit Agreement shall have the same meaning when used in this Amendment. This Amendment and the Credit Agreement shall be read together, as one document.
4. Representations and Warranties. Borrower hereby remakes all representations and warranties contained in the Credit Agreement and reaffirms all covenants set forth therein. Borrower further certifies that as of the date of this Amendment there exists no Event of Default as defined in the Credit Agreement, nor any condition, act or event which with the giving of notice or the passage of time or both would constitute any such Event of Default.
5. Costs. Borrower agrees to pay all costs and expenses of the Bank in connection with the preparation, execution and delivery of this Amendment, including without limitation the fees and expenses of the Bank's legal counsel.
6. Counterparts. This Amendment may be executed in any number of counterparts, each of which when executed and delivered shall be deemed to be an original, and all of which when taken together shall constitute one and the same document.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed, with the intention that it constitute an instrument under seal, as of the day and year first written above.

## WELLS FARGO BANK,

CULP, INC.

By: /s/ Kenneth R. Bowling

Name: Kenneth R. Bowling

Title: Chief Financial Officer

NATIONAL ASSOCIATION

By: /s/ Timothy Sechrest
Name: Timothy Sechrest

Title: Senior Vice President

## CULP, INC. <br> DEFERRED COMPENSATION PLAN FOR CERTAIN KEY EMPLOYEES AMENDMENT NO. 1

WHEREAS, Culp, Inc. (hereinafter "Employer") adopted the Culp, Inc. Deferred Compensation Plan for Certain Key Employees (hereinafter "Plan") for a select group of management or highly compensated employees on December 16, 2013;

WHEREAS, the Plan provides for monthly installments as a distribution option within a Participant's Retirement sub-account; and

WHEREAS, the Plan provides that distributions will only be made in the form of cash; and

WHEREAS, the Employer desires to amend the Plan language to limit the Employer share distribution methodologies within a Participant's Retirement sub-account and provide the Employer with the ability to make distributions from the Plan if the form of cash or Employer shares, as appropriate; and

WHEREAS, Article 10, Section 10.9, Amendment or Modification, of the Plan document provides Employer with the authority to amend and modify the Plan subject to certain non-applicable restrictions.

NOW THEREFORE, the Employer hereby amends the Plan document effective immediately as follows:

Section 6.3, Distribution upon Retirement, is hereby revised to read as follows:

## "6.3 Distributions upon Retirement

If the Participant has a Separation from Service due to Retirement, the Participant's Retirement sub-account(s) shall be distributed as soon as administratively feasible but no later than sixty (60) days following the Participant's Retirement, subject to Section 6.11 (Distributions to Specified Employees).

Non Employer Share(s) distribution shall be made either in a lump-sum payment or in substantially equal annual, quarterly or monthly installments, as defined in Section 6.4 below, over a period of up to ten (10) years as elected by the Participant. Distribution(s) of Employer Share(s) from a Participant's Retirement sub-account(s) shall be made either in a lump-sum payment or in annual or quarterly installments, as defined in Section 6.4 below, over the period of time elected by the Participant for the applicable Retirement subaccount(s). If the Participant fails to designate the form of the distribution, the sub-account shall be paid in a lump-sum payment. If a Participant has any In-Service sub-accounts at the
time of his or her Retirement, said sub-accounts shall be distributed in a lump sum as soon as administratively feasible but no later than sixty (60) days following Participant's Retirement, subject to Section 6.11 (Distributions to Specified Employees). For purposes of this Plan, Share(s) shall mean a share of the Employer's common stock, $\$ 0.05$ par value."

Section 6.13, Form of Payment, is hereby revised to read as follows:

## "6.13 Form of Payment

All distribution shall be made in the form of cash or Employer Share(s), as determined to be appropriate by the Employer in their sole and absolute discretion. For purposes of this Plan, Share(s) shall mean a share of the Employer's common stock, \$0.05 par value."

IN WITNESS WHEREOF, Culp, Inc. has executed this Amendment on this
the 15th day of July 2015.

Culp, Inc.
/s/ Franklin N. Saxon
Title: Chief Executive Officer

## LIST OF SUBSIDIARIES OF CULP, INC.

Name of Subsidiary
Culp Fabrics (Shanghai) Co., Ltd.
Culp Cut and Sew Co., Ltd.
Culp International Holdings Ltd.
Rayonese Textile Inc.
Culp Europe

Jurisdiction of Incorporation
People's Republic of China
People's Republic of China
Cayman Islands
Canada
Poland

## Consent of Independent Registered Public Accounting Firm

We have issued our reports dated July 17, 2015, with respect to the consolidated financial statements and internal control over financial reporting included in the Annual Report of Culp, Inc. on Form 10-K for the fiscal year ended May 3, 2015. We hereby consent to the incorporation by reference of said reports in the Registration Statements of Culp, Inc. on Forms S-8 (File No. 333-59512, File No. 333-59514, File No. 333-27519, File No. 333-101805, File No. 33-13310, File No. 33-37027, File No. 33-80206, File No. 3362843, and File No. 333-147663), and on Form S-3 and Form S-3/A (File No. 333-141346).
/s/ Grant Thornton LLP
Raleigh, North Carolina
July 17, 2015

## Exhibit 24(a)

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned, as a director of the Corporation, the Corporation's Annual Report on Form 10-K for the year ended May 3, 2015 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.
/s/ Patrick B. Flavin Patrick B. Flavin

Date: July 17, 2015

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended May 3, 2015 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.
/s/ Kenneth R. Larson
Kenneth R. Larson

Date: July 17, 2015

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended May 3, 2015 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.
/s/ Kenneth W. McAllister Kenneth W. McAllister

Date: July 17, 2015

## CERTIFICATIONS

I, Franklin N. Saxon, certify that:

1. I have reviewed this report on Form $10-\mathrm{K}$ of Culp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Franklin N. Saxon<br>Franklin N. Saxon<br>Chief Executive Officer<br>(Principal Executive Officer)

## CERTIFICATIONS

I, Kenneth R. Bowling, certify that:

1. I have reviewed this report on Form $10-\mathrm{K}$ of Culp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Kenneth R. Bowling

Kenneth R. Bowling
Chief Financial Officer
(Principal Financial Officer)

## Certification Pursuant to

18 U.S.C. Section 1350,
as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of Culp, Inc. (the "Company") on Form 10-K for the fiscal year ended May 3, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Franklin N. Saxon, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

## /s/ Franklin N. Saxon

Franklin N. Saxon<br>Chief Executive Officer

July 17, 2015

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

## Certification Pursuant to

18 U.S.C. Section 1350,
as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of Culp, Inc. (the "Company") on Form 10-K for the fiscal year ended May 3, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Kenneth R. Bowling, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

## /s/ Kenneth R. Bowling

Kenneth R. Bowling
Chief Financial Officer

July 17, 2015

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.
CULP, INC. RETURN ON CAPITAL EMPLOYED BY SEGMENT
FOR THE TWELVE MONTHS ENDED MAY 3, 2015 (Amounts in Thousands) (Unaudited)

| rating Income |  |  |
| :---: | :---: | :---: |
| Twelve Months | Average | Return on |
| Ended | Capital | Avg. Capital |
| May 3, $2015{ }^{(1)}$ | Employed ${ }^{(2)}$ | Employed ${ }^{(3)}$ |
| \$ 21,671 | \$ 64,783 | 33.5\% |
| 8,128 | 16,680 | 48.7\% |
| $(7,010)$ | $(3,575)$ | N/A |
| 22,789 | \$ 77,888 | 29.3\% |


| Mattress Fabrics | Upholstery Fabrics | Unallocated Corporate |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \$ 80,121 \\ (17,247) \end{gathered}$ | $\$ \begin{gathered} 30,916 \\ (14,847) \end{gathered}$ | \$ | $\begin{aligned} & 45,625 \\ & (12,894) \end{aligned}$ | \$ | $\begin{aligned} & 156,662 \\ & (44,988) \end{aligned}$ |
| \$ 62,874 | \$ 16,069 | \$ | 32,731 |  | 111,674 |
| - | - |  | $(28,953)$ |  | $(28,953)$ |
| - | - |  | $(6,318)$ |  | $(6,318)$ |
| - | - |  | $(1,911)$ |  | $(1,911)$ |
| - | - |  | - |  | - |
| - | - |  | $(6,191)$ |  | $(6,191)$ |
| - | - |  | (508) |  | (508) |
| - | - |  | 2,200 |  | 2,200 |
| - | - |  | - |  | - |
| - | - |  | 268 |  | 268 |
| - | - |  | 3,980 |  | 3,980 |
| - | - |  | 1,395 |  | 1,395 |
| - | - |  | - |  | - |
| \$ 62,874 | 16,069 | \$ | $(3,307)$ | \$ | 75,636 |






Notes:
(1) See Note 16 of the Notes to Consolidated Financial Statements beginning on page 80 of the fiscal 2015 Form 10-K.
(2) Average capital employed was computed using the five periods ending May 3, 2015 , February 1, 2015, November 2, 2014 , August 3, 2014, and April 27 , 2014 .

CULP, INC. RETURN ON CAPITAL EMPLOYED BY SEGMENT
FOR THE TWELVE MONTHS ENDED APRIL 27, 2014 (Amounts in Thousands) (Unaudited)

|  |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |



(1) See Note 16 of the Notes to Consolidated Financia Stares 2013.
Average Capital Employed ${ }^{(2)}$
Mattress Fabrics
Upholstery Fabrics
(less: Unallocated Corporate)

## Average Capital Employed

> Deferred income taxes - non-current
> Total Capital Employed
> Deferred income taxes - current Deferred income taxes - non-current
Current maturities of long-term debt

> Line of credit
> ncome taxes payable - current
> Income taxes payable - long-term
Deferred income taxes - non-current

## Total assets

Total assets
Less:
Cash and cash equivalents
Short-term investments
Long-term investments
Income taxes receivable
Total liabilities
Less:
Cash and cash equivalents
Short-term investments
Income taxes receivable
Deferred income taxes - current
 Current maturities of long-term debt Line of credit
Income taxes payable - current
Deferred income taxes - non-current

Total Capital Employed
蒈
3) Return on average capital employed represents operating income for fiscal 2014 divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments,
CULP, INC. RETURN ON CAPITAL EMPLOYED BY SEGMENT
FOR THE TWELVE MONTHS ENDED APRIL 28, 2013 (Amounts in Thousands) (Unaudited)


## CONSOLIDATED ADJUSTED EFFECTIVE INCOME TAX RATE, NET INCOME AND EARNINGS PER SHARE

FOR THE TWELVE MONTHS ENDED MAY 3, 2015, APRIL 27, 2014, AND APRIL 28,2013
(Amounts in Thousands) (Unaudited)

|  | Twelve Months Ended |  |  |
| :--- | :---: | :---: | :---: |
|  | May 3, | April 27, | April 28, |
| Consolidated Effective GAAP Income Tax Rate ${ }^{(1)}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| Reduction of U.S. Valuation Allowance | $34.3 \%$ | $8.4 \%$ | $9.7 \%$ |
| Undistributed Earnings From Foreign Subsidiaries | - | - | $59.7 \%$ |
| Non-Cash U.S. Income Tax Expense | $(3.0) \%$ | $26.3 \%$ | $(34.6) \%$ |
| Non-Cash Foreign Income Tax Expense | $(15.2) \%$ | $(17.1) \%$ | $(19.3) \%$ |
| Consolidated Adjusted Effective Income Tax Rate ${ }^{(2)}$ | $(0.4) \%$ | - | $(1.3) \%$ |
|  | $15.7 \%$ | $17.6 \%$ | $14.2 \%$ |


|  |  | report <br> May 3, <br> 2015 | Adjustments | May 3, 2015 <br> Proforma Net of Adjustments |  | s reported <br> April 27, <br> 2014 |  | ustments |  | $\text { \| 27, } 2014$ <br> orma Net justments | As reported April 28, 2013 | Adjustments |  | $28,2013$ <br> orma Net ustments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income before income taxes | \$ | 22,956 | \$ - | \$ 22,956 | \$ | 19,043 | \$ | - | \$ | 19,043 | \$ 20,289 | \$ | \$ | 20,289 |
| Income taxes ${ }^{(3)}$ |  | 7,885 | \$ $(4,281)$ | 3,604 |  | 1,596 | \$ | 1,756 |  | 3,352 | 1,972 | \$ 909 |  | 2,881 |
| Net income | \$ | 15,071 | \$ 4,281 | \$ 19,352 | \$ | 17,447 | \$ | $(1,756)$ | \$ | 15,691 | \$ 18,317 | \$ (909) | \$ | 17,408 |
| Net income per share-basic | \$ | 1.23 | \$ 0.35 | \$ 1.58 | \$ | 1.43 | \$ | (0.14) | \$ | 1.29 | \$ 1.50 | \$ 0.07 | \$ | 1.42 |
| Net income per share-diluted | \$ | 1.21 | \$ 0.34 | \$ 1.56 | \$ | 1.41 | \$ | (0.14) | \$ | 1.26 | \$ 1.47 | \$ 0.07 | \$ | 1.40 |
| Average shares outstanding-basic |  | 12,217 | 12,217 | 12,217 |  | 12,177 |  | 12,177 |  | 12,177 | 12,235 | 12,235 |  | 12,235 |
| Average shares outstanding-diluted |  | 12,422 | 12,422 | 12,422 |  | 12,414 |  | 12,414 |  | 12,414 | 12,450 | 12,450 |  | 12,450 |
| Notes: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (1) Calculated by dividing consolidated income tax expense by consolidated income before income taxes. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Represents estimated cash income tax expense for our subsidiaries located in Canada and China divided by consolidated income before income taxes. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## FREE CASH FLOW RECONCILIATION

|  | FY 2015 | FY 2014 |
| :--- | :---: | :---: |
| Net cash provided by operating activities | $\$ 26,111$ | $\$ 20,219$ |
| Minus: Capital Expenditures | $(10,461)$ | $(5,258)$ |
| Add: Proceeds from the sale of equipment | 727 | 407 |
| Add: Proceeds from life insurance polices | 320 | - |
| Minus: Payments on life insurance policies | $(18)$ | $(30)$ |
| Minus: Purchase of long-term investments | $(1,650)$ | $(765)$ |
| Add: Excess tax benefits related to stock-based compensation | 109 | 143 |
| Effects of exchange rate changes on cash and cash equivalents | $(21)$ | $(875)$ |
| Free cash flow | $\$ 15,117$ | $\$ 13,841$ |

## IMPORTANT INFORMATION

This document contains "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update such statements. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, profit margins, profitability, operating income, capital expenditures, income taxes, SG\&A or other expenses, pre-tax income, earnings, cash flow, and other performance measures, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements, is included in Item 1A "Risk Factors" in our Form 10-K filed with the Securities and Exchange Commission on July 17, 2015, for the fiscal year ended May 3, 2015, and included as part of this annual report.

This document contains disclosures about free cash flow, a non-GAAP liquidity measure that we define as net cash provided by operating activities, less cash capital expenditures, plus any proceeds from sales of equipment, plus proceeds from life insurance policies, plus excess tax benefits related to stock-based compensation, minus the purchase of long-term investments, minus the payments on life insurance policies, and plus or minus the effects of exchange rate changes on cash and cash equivalents. Details of these calculations and a reconciliation to information from our GAAP financial statements is set forth in this report. Management believes the disclosure of free cash flow provides useful information to investors because it measures our available cash flow for potential debt repayment, stock repurchases, dividends, and additions to cash and cash equivalents. We note, however, that not all of the company's free cash flow is available for discretionary spending, as we have mandatory debt payments and other cash requirements that must be deducted from our cash available for future use. In operating our business, management uses free cash flow to make decisions about what commitments of cash to make for operations, such as capital expenditures (and financing arrangements for these expenditures), purchases of inventory or supplies, SG\&A expenditure levels, compensation, and other commitments of cash, while still allowing for adequate cash to meet known future commitments for cash, such as debt repayment, and also for making decisions about dividend payments and share repurchases.

This document contains disclosures about return on capital, both for the entire company and for individual business segments. We define return on capital as operating income (on an annualized basis if at a point other than the end of the fiscal year) divided by average capital employed. Operating income excludes certain non-recurring charges, and average capital employed is calculated over rolling two - five fiscal periods, depending on which quarter is being presented. Details of these calculations and a reconciliation to information from our GAAP financial statements is set forth in this report. We believe return on capital is an accepted measure of earnings efficiency in relation to capital employed, but it is a non-GAAP performance measure that is not defined or calculated in the same manner by all companies. This measure should not be considered in isolation or as an alternative to net income or other performance measures, but we believe it provides useful information to investors by comparing the operating income we produce to the asset base used to generate that income. Also, annualized operating income does not necessarily indicate results that would be expected for the full fiscal year. We note that, particularly for return on capital measured at the segment level, not all assets and expenses are allocated to our operating segments, and there are assets and expenses at the corporate (unallocated) level that may provide support to a segment's operations and yet are not included in the assets and expenses used to calculate that segment's return on capital. Thus, the average return on capital for the company's segments will generally be different from the company's overall return on capital. Management uses return on capital to evaluate the company's earnings efficiency and the relative performance of its segments.

This document contains disclosures about our consolidated adjusted effective income tax rate, which is a non-GAAP liquidity measure that represents our estimated cash expenditures for income taxes. The consolidated adjusted effective income tax rate is calculated by eliminating the non-cash items that affect our GAAP income tax expense, including adjustments to valuation allowances for deferred tax assets, reductions in income taxes due to net operating loss (NOL) carryforwards, and non-cash foreign income tax expenses. Currently we do not pay income taxes in the U.S. due to NOL carryforward amounts, and thus the consolidated adjusted effective income tax rate represents income tax expense for our subsidiaries located in China and Canada. A reconciliation of our consolidated adjusted effective income tax rate to our consolidated effective GAAP income tax rate is set forth in this report. We believe this information is useful to investors because it demonstrates the amount of cash, as a percentage of income before income taxes, expected to be required to fund our income tax liabilities incurred for the periods reported. Our consolidated income tax expense on a GAAP basis can vary widely over different reporting periods due to the effects of non-cash items, and we believe the calculation of our consolidated adjusted effective tax rate is helpful in comparing financial reporting periods and the amount of income tax liability that we are or will be required to pay to taxing authorities in cash. We also note that, because the consolidated adjusted effective income tax rate used to calculate adjusted net income is based on annualized amounts and estimates, adjusted net income for any quarter or year-to-date period does not necessarily indicate results that could be expected for the full fiscal year. In addition, non-cash reductions in our U.S. NOL carryforwards are based on pre-tax losses in prior periods and will not be available to reduce taxes on current earnings once the NOL carryforward amounts are utilized. Management uses the consolidated adjusted effective income rate to analyze the effect that income tax expenditures are likely to have on cash balances and overall liquidity.

This document contains disclosures about our adjusted net income, which is a non-GAAP performance measure that incorporates the consolidated adjusted effective income tax rate discussed in the preceding paragraph. Adjusted net income is calculated by multiplying the consolidated adjusted effective income tax rate by the amount of income before income taxes shown on our income statement. Because the consolidated adjusted effective income tax rate eliminates non-cash items that affect our GAAP income tax expense, adjusted net income is intended to demonstrate the amount of net income that would be generated by our operations if only the cash portions of our income tax expense are deducted from income before income taxes. As noted above, our consolidated income tax expense on a GAAP basis can vary widely over different reporting periods due to the effect of non-cash items, and we believe the calculation of adjusted net income is useful to investors because it eliminates these items and aids in the analysis of comparable financial periods by reflecting the amount of earnings available after the deduction of tax liabilities that are paid in cash. Adjusted net income should not be viewed in isolation by investors and should not be used as a substitute for net income calculated in accordance with GAAP. We also note that, because the consolidated adjusted effective income tax rate used to calculate adjusted net income is based on annualized amounts and estimates, adjusted net income for any quarter or year-to-date period does not necessarily indicate results that could be expected for the full fiscal year. In addition, the limitations on the usefulness of consolidated adjusted effective income tax rates described in the preceding paragraph also apply to the usefulness of adjusted net income, since consolidated adjusted effective income tax rates are used to calculate adjusted net income. Management uses adjusted net income to help it analyze the company's earnings and performance after taking certain tax matters into account when comparing comparable quarterly and year-to-date periods.

THIS PAGE INTENTIONALLY LEFT BLANK

Robert G. Culp, III
Chairman of the Board
Director (E)

## Franklin N. Saxon

President and Chief Executive Officer Director (E)

Robert G. Culp, IV
President, Culp Home Fashions division

## Boyd B. Chumbley

Executive Vice President,
Culp Upholstery Fabrics division

## Kenneth R. Bowling

Vice President, Chief Financial Officer,
Treasurer and Corporate Secretary

Thomas B. Gallagher, Jr.<br>Corporate Controller, Assistant Treasurer and Assistant Corporate Secretary

## Patrick B. Flavin

Retired President and Chief Investment Officer, Flavin, Blake \& Co., Inc., an investment management company
Stamford, CT
Director ( $A, C, N$ )

## Kenneth R. Larson

Owner and Chief Executive Officer, Slumberland Furniture, a retailer of furniture and bedding
Little Canada, MN
Director (A,C,N)

Kenneth W. McAllister<br>Member/Manager, The McAllister Firm PLLC, a law firm<br>High Point, NC<br>Director ( $A, C, E, N, L$ )<br>\section*{Board Committees:}<br>A-Audit<br>C-Compensation<br>E-Executive<br>N -Corporate Governance and Nominating<br>L-Lead Director

## SHAREHOLDER INFORMATION

## Corporate Address

Post Office Box 2686
1823 Eastchester Drive
High Point, NC 27265

Telephone: (336) 889-5161
Fax: (336) 887-7089
www.culp.com

## Registrar and Transfer Agent

Computershare Investor Services
P.O. Box 30170

College Station, TX 77842
Shareholder Services: (800) 254-5196
www.computershare.com/investor

## Independent Registered Public <br> Accounting Firm

Grant Thornton LLP
Charlotte, NC 28244

## Legal Counsel

Robinson, Bradshaw \& Hinson, PA
Charlotte, NC 28246

## Form 10-K and Quarterly Reports/ Investor Contact

The Form 10-K Annual Report of Culp, Inc., as filed with the Securities and Exchange Commission, is available without charge to shareholders upon written request. Shareholders may also obtain copies of the corporate news releases issued in conjunction with the company's quarterly results. These requests and other investor contacts should be directed to Kenneth R. Bowling, Chief Financial Officer, at the corporate address or at the investor relations section at www.culp.com.

## Analyst Coverage

These analysts cover Culp, Inc.:
Raymond James \& Associates -
Budd Bugatch, CFA
Sidoti \& Company, LLC - James Fronda
Stifel Financial Corp - John Baugh, CFA
Value Line - Craig Sirois

## Stock Listing

Culp, Inc. common stock is traded on the New York Stock Exchange under the symbol CFI. As of July 17, 2015, Culp, Inc. had approximately 2,900 shareholders based on the number of holders of record and an estimate of the number of individual participants represented by security position listings.

## Annual Meeting

Shareholders are cordially invited to attend the annual meeting to be held at 9:00 a.m. on Wednesday, September 16, 2015, at the company's corporate offices, 1823 Eastchester Drive, High Point, North Carolina.

## 

Culp, Inc.
1823 Eastchester Drive • Post Office Box 2686
High Point, NC 27265
(336) 889-5161
www.culp.com

