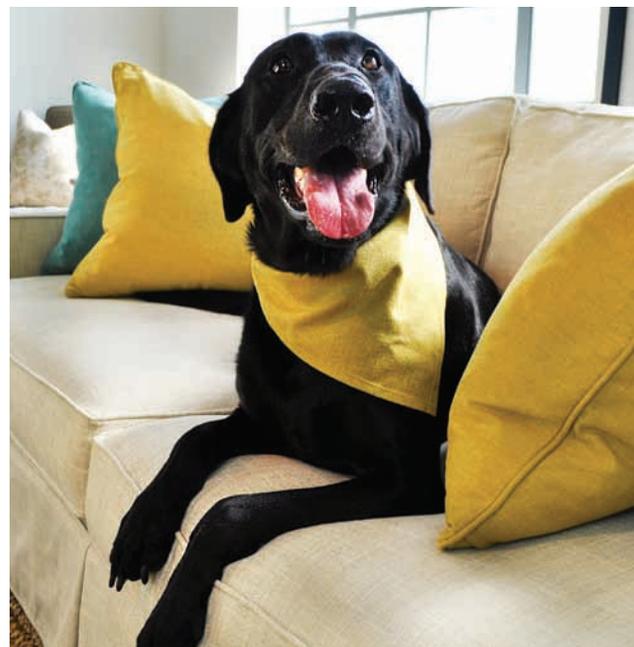




A TRUSTED RESOURCE FOR  
*Innovative Fabrics*  
ACROSS THE GLOBE.



Culp, Inc. is one of the world's largest marketers of mattress fabrics for bedding and upholstery fabrics for furniture. The company markets a variety of innovative fabrics to its global customer base of leading bedding and furniture companies, including fabrics produced at Culp's manufacturing facilities and fabrics sourced from other suppliers. Culp has operations located in the United States, Canada and China.

Shares in Culp, Inc. are traded on the New York Stock Exchange under the symbol CULP.



# FINANCIAL Highlights

(Amounts in thousands, except per share data)	2017	2016	2015
Net Sales	\$ 309,544	\$ 312,860	\$ 310,166
Income before income taxes	29,696	27,898	22,956
Net income	22,334	16,935	15,071
Net income per share:			
Basic	1.81	1.38	1.23
Diluted	1.78	1.36	1.21
Average shares outstanding:			
Basic	12,312	12,302	12,217
Diluted	12,518	12,475	12,422

## Cash Returned to Shareholders

Cost of shares repurchased	-	\$ 2,397	\$ 745
Number of shares repurchased	-	101	43
Dividends paid	6,280	8,140	7,579
Cumulative funds returned to shareholders <sup>(2)</sup>	48,952		

## Balance Sheet

Cash and cash equivalents, short term investments and long-term investments held-to-maturity	\$ 54,183	\$ 42,146	\$ 39,729
Capital employed at fiscal year-end <sup>(1)</sup>	98,429	90,357	83,225
Return on capital <sup>(1)</sup>	31.6%	32.0%	28.0%
Total assets	205,634	175,142	171,300
Total debt (including long-term debt, current maturities of long-term debt and line of credit)	-	-	2,200
Shareholders' equity	148,630	128,812	119,427
Debt as a percent of shareholders' equity	-	-	1.8%

## Mattress Fabrics Segment Highlights

Net sales <sup>(3)</sup>	\$ 190,805	\$ 186,419	\$ 179,739
Operating income <sup>(3)</sup>	29,380	26,496	21,671
Operating income margin	15.4%	14.2%	12.1%
Capital employed <sup>(1)</sup>	83,422	74,637	70,472
Return on capital <sup>(1)</sup>	37.5%	36.7%	33.5%

## Upholstery Fabrics Segment Highlights

Net sales <sup>(3)</sup>	\$ 118,739	\$ 126,441	\$ 130,427
Operating income <sup>(3)</sup>	11,091	11,298	8,128
Operating income margin	9.3%	8.9%	6.2%
Capital employed <sup>(1)</sup>	16,006	17,025	14,026
Return on capital <sup>(1)</sup>	63.8%	65.2%	48.7%

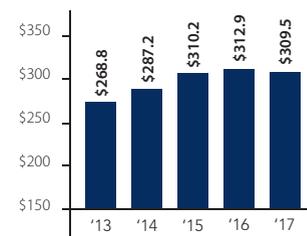
(1) See reconciliation tables at the end of the report and previous SEC Form 8-K filings.

(2) Includes dividends paid and shares repurchased since June 2011 through July 17, 2017.

(3) See Note 16 of the Notes to Consolidated Financial Statements beginning on page 74 of the fiscal 2017 Form 10-K.

## NET SALES

FISCAL YEARS 2013-17 (IN MILLIONS)



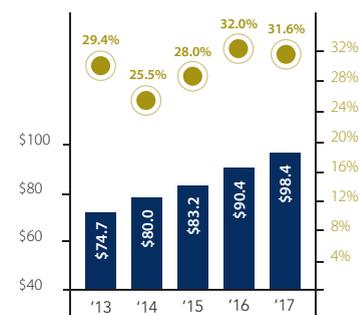
## PRE-TAX INCOME AND PRE-TAX MARGIN

(EXCLUDING RESTRUCTURING)  
FISCAL YEARS 2013-17 (IN MILLIONS)



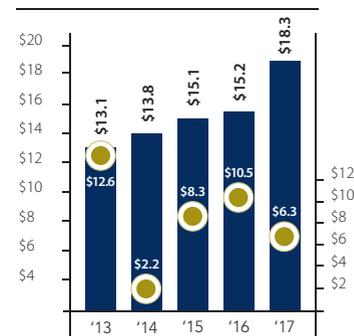
## CAPITAL EMPLOYED AND RETURN ON CAPITAL<sup>(1)</sup>

FISCAL YEARS 2013-17 (IN MILLIONS)



## FREE CASH FLOW AND DIVIDENDS AND SHARES REPURCHASED<sup>(1)</sup>

FISCAL YEARS 2013-17 (IN MILLIONS)



# FELLOW *Shareholders*

We are pleased to share another strong performance for Culp in fiscal 2017 as a trusted resource for innovative fabrics around the globe.

Overall, our sales for the year showed a slight decline from fiscal 2016, reflecting a more challenging retail environment for home furnishings. Even against this backdrop, our mattress fabric segment delivered another record performance with total annual sales surpassing the previous year's record level. Notably, our pre-tax income for the year was \$29.7 million, the highest in the company's history. We also achieved excellent cash flow from operations, free cash flow and continued high returns on capital. Importantly, we ended the year with no debt and \$54.2 million in total cash and investments, the highest level achieved in the company's history.

Throughout fiscal 2017, we demonstrated consistent execution of our product-driven strategy in both businesses, reflecting our relentless focus on design creativity and product innovation. Our ability to offer a diverse product mix and meet the changing demands of our customers has served us well in the marketplace. At the same time, we have continued to make substantial investments in our growing mattress fabric business to enhance our production capabilities, improve our operating efficiencies and continue to provide exceptional customer service. Our newest product introductions and ability to reach different market segments have produced favorable results for the upholstery fabric business, and we look forward to the opportunities ahead to build on this momentum. Importantly, we have the financial strength and cash flow generation to support our strategy and take advantage of additional growth opportunities, including potential acquisitions, for both businesses.

## **Cash Returned to Shareholders**

In line with our capital allocation strategy, we returned \$6.3 million to shareholders in fiscal 2017 through regular and special dividends. Commencing in the third quarter, we raised our quarterly cash dividend from \$0.07 to \$0.08 per share, or \$0.32 per share on an annualized basis. Additionally, our strong balance

sheet and excellent free cash flow provided an opportunity to announce another special dividend of \$0.21 per share, paid in July 2017. We are proud of our dividend history, as this marks the fifth special dividend payment in the past six years for Culp. The company did not repurchase any shares in fiscal 2017, leaving \$5.0 million available under the share repurchase program. Notably, since June 2011, Culp has returned approximately \$50.0 million to shareholders in the form of regular and special dividends and share repurchases, reflecting our unwavering commitment to delivering value to our shareholders.

## **Mattress Fabric Segment**

We delivered another record performance in fiscal 2017, exceeding the previous year's results with \$190.8 million in sales, the highest annual mattress fabric sales in Culp's history. Our focus on design and innovation with a favorable product mix of mattress fabrics and sewn covers across most price points and style trends has allowed us to execute our diversification strategy and enhance our strong value proposition.

We are especially pleased to achieve these outstanding financial and operating results during a period of major transition across our production facilities. Operating income for the year was \$29.4 million, another record performance and an 11.0 percent increase over fiscal 2016. Return on capital in fiscal 2017 was 37.5 percent, also a record for our mattress fabric segment and a considerable return in such a highly capital-intensive business.

Throughout the past year, we made substantial investments and significant changes within our multi-country production facilities that will enable us to build upon our success and improve our service to customers. Our expansion projects in North Carolina, including a new distribution center and knitted fabric plant consolidation, were substantially complete by the end of the fiscal year, with additional equipment relocation and new installations finalized during the first quarter of fiscal 2018. As a result, we have expanded our capacity and created a more efficient production platform to support our continuous improvement initiatives and





QUALITY FABRICS  
WITH A FRESH EYE  
FOR STYLE



OUR DESIGN TEAM HAS DONE AN OUTSTANDING JOB IN KEEPING PACE WITH CURRENT STYLE TRENDS.



long-term growth strategy. Additionally, during the year, we completed a major expansion project at our Canadian operation, with additional finishing equipment and a new distribution center that allows us to ship directly to our customers in Canada. Together, these major investments significantly enhance our ability to serve all of our customers and strengthen Culp's leadership position in North America.

Our results for fiscal 2017 included a growing contribution from CLASS, our mattress cover business. Importantly, CLASS has allowed us to develop new products with our core customers and to reach new customers and additional market segments, especially the internet "bed in a box" space, with solid growth prospects. Along with our other consolidation projects in North Carolina, we moved our CLASS production platform during July 2017 to a new location that offers more efficient and streamlined production flow and access to a larger labor pool. Additionally, this facility includes an expanded showroom and product development space to further support our ability to capture new market opportunities and respond to changing demand trends with more robust product development activity.

In December 2016, we announced plans to expand our mattress cover capacity through a new joint venture production facility located in Haiti. The construction of this facility is underway and we expect to commence operations in the fall of 2017. This new mattress cover operation will complement our U.S. production capabilities with additional capacity via a mirrored platform, enhancing our ability to meet customer demand while remaining cost-competitive.

We are pleased with the significant progress we made in fiscal 2017, and we look forward to the opportunities ahead as we realize the benefits of our latest capital improvements and expansion projects. We enjoy a solid market position throughout the mattress industry with strong customer relationships in all product categories. More importantly, we have worked hard to create a sustainable production and distribution platform that will favorably position Culp for the long-term.

### Upholstery Fabric Segment

For fiscal 2017, upholstery fabric sales were \$118.7 million, down 6.1 percent compared with the prior year. The modest decline in annual sales reflects the soft retail environment for residential furniture. However, we were able to increase margins and report comparable profitability to last year. Operating income for the year was \$11.1 million and return on capital was 63.8 percent.

In spite of the market challenges, we continued to execute our product-driven strategy with a sustained focus on innovation and creative designs, offering a more diverse product mix and expanding our sales into new markets. In fiscal 2017, we made progress in each of these key areas of strategic focus. Our design team has done an outstanding job in keeping pace with current style trends and meeting the changing demands of our customers. Notably, our "performance line" of highly durable, stain-resistant upholstery fabrics has been well received by our customers and was a strong performer for Culp in fiscal 2017. We are encouraged by the momentum we are seeing in this product category, and we look forward to the additional sales opportunities this provides for Culp.

While we faced a generally weaker sales environment in the residential furniture market, we achieved meaningful sales growth in the hospitality area, which accounted for a higher percentage of our overall sales in fiscal 2017 compared with the prior year. This trend is encouraging, as we continue our focus on diversifying our sales mix. Our global production capabilities support this strategy with the ability to leverage our flexible and scalable China platform and deliver a favorable range of fabric styles and price points. Sales of China produced fabrics accounted for 92 percent of upholstery fabric sales in fiscal 2017.

Looking ahead, in spite of uncertain retail market conditions, we have many reasons to be optimistic about the opportunities for our upholstery fabric business. Our showing at the April furniture market was encouraging with strong placements for Culp, especially with our "performance line" of fabrics, providing confidence in our sales prospects for fiscal 2018. We will continue to identify new market opportunities, including exploring potential acquisitions in the hospitality market that will complement our upholstery fabric





## WE DEMONSTRATED CONSISTENT EXECUTION OF OUR PRODUCT-DRIVEN STRATEGY IN BOTH BUSINESSES.

business, which is principally in the residential market. As the overall economy, housing market and consumer confidence improve, we believe Culp is well positioned to benefit from a return to more robust spending for home furnishings.

### Balance Sheet

Maintaining a strong financial position has remained a top priority, providing a distinct competitive advantage for Culp in today's marketplace. Notably, we ended the year with \$54.2 million in total cash and investments, a record level for Culp and up 29 percent from the previous year's ending balance of \$42.1 million, with no debt. This increase was achieved despite spending \$14.0 million for capital expenditures, including vendor-financed payments and investment in our joint venture in Haiti, and returning \$6.3 million to shareholders in regular and special dividends. Cash flow from operations for fiscal 2017 was \$33.0 million, compared with \$26.8 million in fiscal 2016. Free cash flow for the year was \$18.3 million, compared with last year's \$15.2 million, representing a 20 percent increase.

As we look to fiscal 2018, our capital expenditures are expected to be comparable to fiscal 2017 with modest projected growth in working capital. We are well positioned to make the capital investments and pursue any potential acquisitions that may develop to support our growth strategy, as well as continue to return funds to our shareholders.

### Capital Allocation Strategy

The disciplined use of capital is an integral part of Culp's overall business strategy. We are proud of our consistent execution as we again met our stated objectives for capital allocation in fiscal 2017.

As always, our top priority is to fund organic growth in both of our businesses. As such, we made significant investments in our growing mattress fabric business in fiscal 2017, including the Haiti joint venture. In line with our commitment to use additional cash for dividends and share repurchases, we increased our regular quarterly dividend by 17 percent to \$0.08 per share, or an annual rate of \$0.32 per share, commencing in the third quarter. We paid another special dividend of \$0.21 per share following the end of fiscal 2017, affirming our commitment to our shareholders and our

confidence in Culp's future growth prospects. The company did not repurchase any shares in fiscal 2017.

Our total cash and investments of \$54.2 million at the end of fiscal 2017 was well above our \$31.0 million target level, or ten percent of annual sales. These excess funds are intended for payment of special dividends and share repurchases, subject to cash availability in the United States, prevailing market conditions and the overall business outlook, and assuming there are no acquisition opportunities. We continue to look for suitable acquisitions that will add value to our operations and enhance our product mix.

### Looking Ahead

Our achievements in fiscal 2017 reflect our sustained focus on design creativity and product innovation, the flexibility of our global platform, our financial strength and the relevance of the Culp brand in the marketplace – all assets that will continue to serve us well in fiscal 2018 and beyond. We are proud of our leadership position and our favorable reputation as a trusted resource for innovative fabrics across the globe. As always, our strong performance would not have been possible without the extraordinary effort of our long-term associates throughout our operations who work hard every day to exceed the expectations of our customers. We also recognize the outstanding leadership and support of our management team and board of directors. We are especially grateful to our valued customers for their continued support of Culp.

In closing, we thank our fellow shareholders for your investment, and we look forward to sharing our continued success in the year ahead.

Sincerely,

Franklin N. Saxon  
President and Chief Executive Officer

Robert C. Culp, III  
Chairman of the Board

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended April 30, 2017

Commission File No. 1-12597

CULP, INC.

(Exact name of registrant as specified in its charter)

NORTH CAROLINA

(State or other jurisdiction of  
incorporation or other organization)

56-1001967

(I.R.S. Employer Identification No.)

1823 Eastchester Drive, High Point, North Carolina

(Address of principal executive offices)

27265

(zip code)

(336) 889-5161

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange On Which Registered</u>
Common Stock, par value \$.05/ Share	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934. YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to the filing requirements for at least the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definition of "large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer

Smaller Reporting Company  Emerging Growth Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES  NO

As of April 30, 2017, 12,356,631 shares of common stock were outstanding. As of October 30, 2016, the aggregate market value of the voting stock held by non-affiliates of the registrant on that date was \$304,910,582 based on the closing sales price of such stock as quoted on the New York Stock Exchange (NYSE), assuming, for purposes of this report, that all executive officers and directors of the registrant are affiliates.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement to be filed pursuant to Regulation 14A of the Securities and Exchange Commission in connection with its Annual Meeting of Shareholders to be held on September 20, 2017 are incorporated by reference into Part III of this Form 10-K.

**CULP, INC.**  
**FORM 10-K REPORT**  
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## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING INFORMATION

Parts I and II of this report contain “forward-looking statements” within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update or alter such statements whether as a result of new information, future events or otherwise. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as “expect,” “believe,” “estimate,” “plan,” “project,” and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, profit margins, profitability, operating income, capital expenditures, working capital levels, income taxes, SG&A or other expenses, pre-tax income, earnings, cash flow, and other performance measures, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales in the U.S. of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements are included in the “Risk Factors” section of this report in Item 1A. A forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur.

## PART 1

### ITEM 1. BUSINESS

#### Overview

Culp, Inc. manufactures, sources, and markets mattress fabrics and sewn covers used for covering mattresses and foundations and other bedding products; and upholstery fabrics, including cut and sewn kits, primarily used in production of upholstered furniture. The company competes in a fashion-driven business, and we strive to differentiate ourselves by placing sustained focus on product innovation and creativity. In addition, Culp places great emphasis on providing creative designs, along with excellent and dependable service to our customers. Our focused efforts to protect our financial strength have allowed us to maintain our position as a financially stable and trusted supplier of innovative fabrics to bedding and furniture manufacturers.

We believe Culp is the largest producer of mattress fabrics in North America and one of the largest marketers of upholstery fabrics for furniture in North America, measured by total sales. We have two operating segments — mattress fabrics and upholstery fabrics. The mattress fabrics business markets primarily knitted and woven fabrics, and sewn covers made from those fabrics, which are used in the production of bedding products, including mattresses, foundations, and mattress sets. The upholstery fabrics business markets a variety of fabric products that are used principally in the production of residential and commercial upholstered furniture, including sofas, recliners, chairs, loveseats, sectionals, sofa-beds and office seating.

Culp markets a variety of fabrics in different categories to a global customer base, including fabrics produced at our manufacturing facilities and fabrics produced by other suppliers. We had fifteen active production facilities as of the end of fiscal 2017, located in North and South Carolina; Quebec, Canada; and Shanghai, China. We also source fabrics from other manufacturers, located primarily in China and Turkey, with almost all of those fabrics produced specifically for Culp and created by Culp designers. We operate distribution centers in North Carolina and Shanghai, China, plus a new distribution facility in Canada, to facilitate distribution of our products. Over the past decade, the portion of total company sales represented by fabrics produced outside of the U.S. and Canada has increased, while sales of goods produced in the U.S. have decreased. This trend is due primarily to the upholstery fabrics segment, where 92% of our sales in fiscal 2017 consist of fabrics produced in Asia, while the mattress fabrics business remains mostly based in North America.

Total net sales in fiscal 2017 were \$309.5 million. The mattress fabrics segment had net sales of \$190.8 million (62% of total net sales), while the upholstery fabrics segment had net sales of \$118.7 million (38% of total net sales).

During fiscal 2017, both segments continued to build upon strategic initiatives and structural changes that were implemented over the last several years. A number of steps were taken to consolidate and streamline operations, while adding capacity where necessary. The flexible manufacturing and sourcing platform created through these changes has allowed Culp to place a greater emphasis on product innovation and introduction of new designs to keep current with industry trends and differentiate our products, and at the same time allows the company to focus its efforts on shifting demand trends. Although we did not experience continued sales growth in fiscal 2017, the company was still able to set another record for income before income taxes.

Industry demand in our principal markets has been somewhat challenged during the past two years, with more difficult conditions in upholstered furniture than in the bedding industry. During this period, we have worked to maintain sales levels in both of our business segments in the face of weaker demand. At the same time, we have balanced our drive for higher sales against a desire to avoid sacrificing profits at the expense of higher revenue. We have continued to experience positive responses from customers to our innovative designs and new products introduced during these years, and our profits have responded accordingly. Sales and operating income in mattress fabrics increased 2% and 11%, respectively, during fiscal 2017. Net sales for upholstery fabrics were 6% lower in fiscal 2017, but operating income in that segment declined by only 2%, primarily due to a more profitable mix of products sold and the positive impact of foreign currency exchange rate changes. An increasing percentage of our sales are now based on new product introductions. For the company as a whole, while net sales declined by 1% for fiscal 2017, pre-tax income was \$29.7 million, the highest level in company history, exceeding the record level of the previous year.

The mattress fabrics segment has continued to make strategic investments in capital projects and expansion initiatives. Investments have been targeted at expanded capacity, continuing improvements in service capabilities, maintaining a flexible approach to fabric sourcing, and dealing with challenging industry conditions. These expenditures included expansion projects to provide increased manufacturing capacity and more efficient equipment for this segment, following several successful acquisitions. The mattress fabrics segment significantly enhanced its distribution capabilities in both the U.S. and Canada during fiscal 2017. This segment has also furthered its design capabilities with additional personnel, product software, and a new system for cataloguing designs to enhance innovation.

The upholstery fabrics segment operates on a flexible variable cost model, with most of its fabrics now sourced in Asia. This division has focused its efforts in recent years on innovation in its products and exploration of new markets. An emphasis on product innovation has caused an increase in profit margins as compared to recent years when the company had somewhat higher overall upholstery sales, and new products continue to be introduced. In fiscal 2017, the company developed and began to market new lines of performance fabrics, which have become a growth category for the upholstery division. In addition, the upholstery segment continues to seek new market opportunities, with a recent example being emphasis on sales to the hospitality market, mostly to hotels and motels.

Additional information about trends and developments in each of our business segments is provided in the “Segments” discussion below.

## **General Information**

Culp, Inc. was organized as a North Carolina corporation in 1972 and made its initial public offering in 1983. Since 1997, our stock has been listed on the New York Stock Exchange and traded under the symbol “CFI” until July 13, 2017, at which time the Company’s ticker symbol changed to “CULP.” Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Our executive offices are located in High Point, North Carolina. References in this document to “Culp,” the “company,” “we,” “our,” and “us” refer to Culp, Inc. and its consolidated subsidiaries.

Culp maintains an Internet website at [www.culp.com](http://www.culp.com). We will make this annual report and our other annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to these reports available free of charge on our Internet site as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission. Information included on our website is not incorporated by reference into this annual report.

## Segments

Our two operating segments are mattress fabrics and upholstery fabrics. The following table sets forth certain information for each of our segments.

Segment	Fiscal 2017		Fiscal 2016		Fiscal 2015	
Mattress Fabrics	\$190.8	(62%)	\$186.4	(60%)	\$179.7	(58%)
Upholstery Fabrics						
Non-U.S.-Produced	\$109.0	(35%)	\$115.3	(37%)	\$119.2	(38%)
U.S.-Produced	\$9.7	(3%)	\$11.2	(3%)	\$11.3	(4%)
Total Upholstery	\$118.7	(38%)	\$126.5	(40%)	\$130.5	(42%)
Total company	\$309.5	(100%)	\$312.9	(100%)	\$310.2	(100%)

Additional financial information about our operating segments can be found in Note 16 to the Consolidated Financial Statements included in Item 8 of this report.

**Mattress Fabrics.** The mattress fabrics segment, also known as Culp Home Fashions, manufactures and markets mattress fabrics and mattress covers to bedding manufacturers. These products include woven jacquard fabrics, knitted fabrics, and some converted fabrics. Culp Home Fashions has manufacturing facilities located in Stokesdale and High Point, North Carolina, and St. Jerome, Quebec, Canada. One of the Stokesdale plants and the St. Jerome plant manufacture and finish knitted and jacquard (damask) fabric. Both of these facilities now offer finished goods distribution capabilities, with the new distribution facility in Canada added during fiscal 2017. The main Stokesdale plant continues to house the division offices.

Culp Home Fashions had capital expenditures totaling \$70 million during the past ten years with especially high spending levels during the past three fiscal years. These expenditures provided for increased knit machine capacity, faster and more efficient weaving machines, and the initial capital required for our sewn cover business, while also allowing us to maintain our leading edge technology through support of modernization and expansion projects. These capital expenditures also provided high technology finishing equipment for woven and knitted fabric and a much improved platform for warehousing and distribution, including the distribution facility in Canada noted above.

Asset acquisition transactions in fiscal 2009 and fiscal 2014 allowed us to enhance and secure our competitive position and to expand our mattress fabrics business. Taken together, the two transactions allowed us to secure our supply for knitted mattress fabrics, an important and growing product category, while also gaining control of product development and improving customer service. The transactions also involved consulting and non-compete agreements that enhanced our mattress fabrics product development and helped to secure our end-markets. In addition to these transactions, we have continued to make further investments in knitting machines and finishing equipment, increasing our internal production capacity substantially.

Our sewn mattress cover business, established during fiscal 2013, participates in a joint marketing agreement for the production and marketing of sewn mattress covers and represents a further step in our efforts to respond to industry demands. The marketing venture is known as Culp-Lava Applied Sewn Solutions (CLASS), and is a joint marketing effort with A. Lava & Son Co. of Chicago (A Lava), a leading provider of mattress covers. This manufacturing operation, located near our other plants in North Carolina, involves leased space and a limited capital investment in equipment. Teaming with A Lava has allowed us to have two mirrored manufacturing facilities and great flexibility in meeting demand for mattress covers from bedding producers. In fiscal 2017, in response to continued growth in mattress

cover demand, we entered into a joint venture with A Lava to construct a second location for CLASS in Haiti, which is expected to begin production of mattress covers during the second quarter of fiscal 2018.

**Upholstery Fabrics.** The upholstery fabrics segment markets fabrics for residential and commercial furniture, including jacquard woven fabrics, velvets, microdenier suedes, woven dobbies, knitted fabrics, piece-dyed woven products, and polyurethane “leather look” fabrics. This segment operates fabric manufacturing facilities in Anderson, South Carolina, and Shanghai, China. We market fabrics produced in these two locations, as well as a variety of upholstery fabrics sourced from third party producers, mostly in China. In the past fiscal year, sales of non-U.S. produced upholstery accounted for approximately 92% of our upholstery fabric sales. Our China facilities near Shanghai include fabric sourcing, finishing, warehousing, quality control and inspection operations, as well as a plant where sourced fabrics are cut and sewn into “kits” made to specifications of furniture manufacturing customers. We continue to expand our marketing efforts to sell our China products in countries other than the U.S., including the Chinese local market. The U.S. facility in South Carolina produces a variety of woven upholstery fabrics, including velvets and certain decorative fabrics.

Our upholstery fabrics business has moved from one that relied on a large fixed capital base that is difficult to adjust to a more flexible and scalable marketer of upholstery fabrics that meets changing levels of customer demand and tastes. At the same time, we have maintained control of the most important “value added” aspects of our business, such as design, finishing, quality control, and logistics. This strategic approach has allowed us to limit our investment of capital in fixed assets and control the costs of our products, while continuing to leverage our design and finishing expertise, industry knowledge, and important relationships.

After six consecutive years of sales growth, sales declined slightly in fiscal 2016 and by 6% in fiscal 2017, mainly as a result of challenging demand conditions for upholstered furniture in those years. We were able to maintain solid growth in operating income through fiscal 2016. In fiscal 2017, operating income fell by only 2%, reflecting our focus on better margin products and more favorable foreign currency exchange rates. We believe our success over the longer term and our ability to maintain operating income margins is due largely to a business strategy that has included: 1) innovation in a low-cost environment, 2) speed-to-market execution, 3) consistent quality, 4) reliable service and lead times, and 5) increased recognition of and reliance on the Culp brand. Our progress has been achieved through a unique business model that has enabled the upholstery fabrics segment to execute a strategy that we believe is clearly differentiated from our competitors. In this way, we have maintained our ability to provide furniture manufacturers with products from every category of fabric used to cover upholstered furniture and meet continually changing demand levels and consumer preferences. Most recently, we have implemented additional steps to grow net sales, including an emphasis on markets beyond residential furniture, such as the hospitality market.

## **Overview of Industry and Markets**

Culp markets products primarily to manufacturers that operate in three principal markets. The mattress fabrics segment supplies the bedding industry, which produces mattress sets (mattresses, box springs, foundations and top of bed components). The upholstery fabrics segment supplies the residential furniture industry and, to a lesser extent, the commercial furniture industry. The residential furniture market includes upholstered furniture sold to consumers for household use, including sofas, sofa-beds, chairs, recliners, and sectionals. The commercial furniture and fabrics market includes fabrics used in the hospitality industry (primarily hotels and motels), upholstered office seating and modular office systems sold primarily for use in offices and other institutional settings, and commercial textile wall coverings. The principal industries into which the company sells products are described below. Currently, the vast majority of our products are sold to manufacturers for end use in the U.S., and thus the discussions below are focused on that market.

## **Overview of Bedding Industry**

The bedding industry has contracted and expanded in recent years in accordance with the general economy, although traditionally the industry has been relatively mature and stable. This is due in part to the fact that a majority of bedding industry sales are replacement purchases, which are less volatile than sales based on economic growth and new household formations. Unlike the residential furniture industry, which continues to face intense competition from imports, the U.S. bedding industry has largely remained a North American-based business with limited competition from imports. Imports of bedding into the U.S. have increased in recent years, but imported beds still represent only a minor portion of total U.S. bedding sales. The primary reasons include: 1) the short lead times demanded by mattress manufacturers and retailers due to their quick service delivery model, 2) the limited inventory carried by manufacturers and retailers requires “just-in-time” delivery of product, 3) the customized nature of each manufacturer’s and retailer’s product lines, 4) high shipping and import duty costs, 5) the relatively low direct labor content in mattresses, and 6) strong brand recognition and importance.

A key trend driving the bedding industry is increased awareness among consumers about the health benefits of better sleep, which has caused an increased focus on the quality of bedding products and an apparent willingness on the part of consumers to upgrade their bedding. Another important trend is the strong and growing emphasis on the design knitted or woven into mattress fabrics to appeal to the customer’s visual attraction and perceived value of the mattress on the retail floor. Mattress fabric design efforts are based on current trends in home decor and fashion. Another trend has been the growth in non-traditional sources for retail mattress sales such as internet and “bed in a box” sales, as well as wholesale warehouse clubs. These sales channels have the potential to increase overall consumption of goods due to convenience and high traffic volume, which in turn results in higher turnover of product. Among fabric types, knitted fabrics have continued to increase in popularity. Knitted fabric was initially used primarily on premium mattresses, but these products are now being placed increasingly on mattresses at mid-range to lower retail price points.

## **Overview of Residential and Commercial Furniture Industry**

Sales of residential and commercial furniture were both severely affected by the global economic downturn in 2008-2009, and have now been in recovery for several years along with the overall economy. The pace of recovery, however, has been uneven and often weak in recent years. In general, sales of residential furniture are influenced significantly by the housing industry and by trends in home sales and household formations, while demand for commercial furniture generally reflects economic trends affecting businesses.

The sourcing of components and fully assembled furniture from overseas continues to play a major role in the furniture industry. By far, the largest source for these imports continues to be China. Imports of upholstery fabric, both in roll and in “kit” form, have also had a significant impact on the market for upholstery fabrics in recent years. Fabrics entering the U.S. from China and other low labor cost countries have resulted in increased price competition in the upholstery fabric and upholstered furniture markets.

In general, the residential furniture industry has been consolidating for several years. The result of this trend is fewer, but larger, customers for marketers of upholstery fabrics. Intense price competition continues to be an important consideration for both residential and commercial furniture.

## **Products**

As described above, our products include mattress fabrics and upholstery fabrics, which are our identified operating segments. These fabrics are sold in roll form and as sewn mattress covers by the mattress fabrics segment, and in roll form and as cut and sewn kits by the upholstery fabrics segment.

## **Mattress Fabrics Segment**

Mattress fabrics segment sales constituted 58% to 62% of our total net sales in each of the past three fiscal years. The company has emphasized fabrics that have broad appeal at prices generally ranging from \$1.50 to more than \$10.00 per yard.

## **Upholstery Fabrics Segment**

Upholstery fabrics segment sales totaled 38% to 42% of our sales for each of the past three fiscal years. The company has emphasized fabrics that have broad appeal at “good” and “better” prices, generally ranging from \$3.00 to \$10.00 per yard.

## **Culp Product Categories by Segment**

We market products in most categories of fabric that manufacturers currently use for bedding and furniture. The following table indicates the product lines within each segment, and a brief description of their characteristics.

### **Mattress Fabrics**

Woven jacquards	Various patterns and intricate designs. Woven on complex looms using a variety of synthetic and natural yarns.
Converted	Suedes, pile and embroidered fabrics, and other specialty type products are sourced to offer diversity for higher end mattresses.
Knitted fabric	Various patterns and intricate designs produced on special-width circular knit machines utilizing a variety of synthetic and natural yarns. Knitted mattress fabrics have inherent stretching properties and spongy softness, which conforms well with layered foam packages.
Sewn mattress covers	Covers for bedding (primarily specialty beds), sewn from mattress fabrics produced by our facilities or sourced from others.

### **Upholstery Fabrics**

Woven jacquards	Elaborate, complex designs such as florals and tapestries in traditional, transitional, and contemporary styles. Woven on intricate looms using a wide variety of synthetic and natural yarns.
Woven dobbies	Fabrics that use straight lines to produce geometric designs such as plaids, stripes, and solids in traditional and country styles. Woven on less complicated looms using a variety of weaving constructions and primarily synthetic yarns.
Velvets	Soft fabrics with a plush feel. Woven or knitted in basic designs, using synthetic yarns that are yarn dyed or piece dyed.
Suedes	Fabrics woven or knitted using microdenier polyester yarns, which are piece dyed and finished, usually by sanding. The fabrics are typically plain or small jacquard designs, with some being printed. These are sometimes referred to as microdenier suedes.

Faux leathers	Sueded or knitted base cloths which are overprinted with polyurethane, and composite products consisting of a base fabric that is coated with a top layer of polyurethane, which simulates the look and feel of leather.
Cut and sewn kits	Covers made from various types of upholstery fabrics and cut and sewn to specifications of furniture manufacturing customers for use on specific furniture frames.

## **Manufacturing and Sourcing**

### **Mattress Fabrics Segment**

Our mattress fabrics segment operates five manufacturing plants, with four located in North Carolina and one in St. Jerome, Quebec, Canada. Over the past ten fiscal years, we made capital expenditures of approximately \$70 million to consolidate our production facilities and to modernize both knit and weaving equipment, enhance and provide knit and woven finishing capabilities, and expand capacity. The result has been an increase in manufacturing efficiency and reductions in operating costs, as well as expanded product offerings and capacity.

Jacquard mattress fabrics and knitted fabrics are produced at both our main Stokesdale facility and our St. Jerome plant. The majority of finishing and inspection processes for mattress fabrics are conducted at the main Stokesdale plant, and the St. Jerome plant has added knit finishing and inspection, along with distribution capabilities, within the past year. We have a joint marketing arrangement with a producer of sewn mattress covers for bedding. This arrangement includes an additional manufacturing facility to produce and market sewn mattress covers. The mattress cover operation is being further expanded through a joint venture to construct an additional mattress cover facility in Haiti, which is expected to begin production during the second quarter of fiscal 2018.

In addition to the mattress fabrics we manufacture, we have important supply arrangements in place that allow us to source mattress fabric from strategic suppliers. A portion of our woven jacquard fabric and knitted fabric is obtained from a supplier located in Turkey, based on designs and a production schedule created by Culp. We are also sourcing some Culp-designed knitted fabrics, certain converted fabric products, and some sewn mattress covers using our Culp China platform.

### **Upholstery Fabrics Segment**

We currently operate one upholstery manufacturing facility in the U.S. and three in China. The U.S. plant is located in Anderson, South Carolina, and mainly produces velvet upholstery fabrics with some production of certain decorative fabrics.

Our upholstery manufacturing facilities in China are all located within the same industrial area near Shanghai. At these facilities, we apply value-added finishing processes to fabrics sourced from a limited number of strategic suppliers in China, and we inspect sourced fabric there as well. In addition, the Shanghai operations include facilities where sourced fabric is cut and sewn to provide “kits” that are designed to be placed on specific furniture frames designated by our customers.

A large portion of our upholstery fabric products, as well as certain elements of our production processes, are being sourced from outside suppliers. Our facilities in China provide a base from which to access a variety of products, including certain fabrics (such as microdenier suedes and polyurethane fabrics) that are not produced anywhere within the U.S. We have found opportunities to develop significant relationships with key overseas suppliers in China that allow us to source products on a cost-effective basis, while limiting our investment of capital in manufacturing assets. We source unfinished and finished fabrics, as well as a portion of our cut and sewn kits, from a limited number of strategic suppliers

in China who are willing to commit significant capacity to meet our needs while working with our product development team to meet the demands of our customers. We also source a portion of our yarns for our U.S. operation through our China facilities. The remainder of our yarn is obtained from other suppliers around the world.

## **Product Design and Styling**

Consumer tastes and preferences related to bedding and upholstered furniture change over time. The use of new fabrics and creative designs remains an important consideration for manufacturers to distinguish their products at retail and to capitalize on changes in preferred colors, patterns and textures. Culp's success is largely dependent on our ability to market fabrics with appealing designs and patterns. The process of developing new designs involves maintaining an awareness of broad fashion and color trends both in the United States and internationally.

### **Mattress Fabrics Segment**

Design innovation is a very important element of producing mattress fabrics. The company invests significant resources to stay ahead of current design trends, including maintaining a trained and active design staff, investing in research and development activities such as participation in international design shows, and systems for creating and cataloguing new designs. Price point delineation is accomplished through fabric quality as well as variation in design. Additionally, consumers are drawn to the mattress that is the most visually appealing when walking into a retail showroom. Fiber differentiation also plays an important part in design. For example, rayon, organic cotton, and other special fibers are incorporated into the design process to allow the retailer to offer consumers additional benefits related to their sleeping experience. Similarly, many fabrics contain special production finishes that enhance fabric performance.

Mattress fabric designs are not routinely introduced on a scheduled season. Designs are typically introduced upon the request of the customer as they plan introduction to their retailers. Additionally, we work closely with our customers on new design offerings around the major furniture markets such as Las Vegas, Nevada, and High Point, North Carolina.

### **Upholstery Fabrics Segment**

The company has developed an upholstery fabrics design and product development team (with staff located in the U.S. and in China) with a primary focus on value in designing body cloths, while promoting style leadership with pillow fabrics and color. Our design staff travels regularly to international trade and design shows to maintain familiarity with current design and fashion trends. The team searches continually for new ideas and for the best sources of raw materials, yarns, and fabrics, utilizing a supply network located mostly in China. Using these design elements, they develop product offerings using ideas and materials that take both fashion trends and cost considerations into account to offer products designed to meet the needs of furniture manufacturers and ultimately the desires of consumers.

Upholstery fabric designs are introduced at major fabric trade conferences that occur twice a year in the United States (June and December). In recent years we have become more aggressive in registering copyrights for popular fabric patterns and taking steps to discourage the illegal copying of our proprietary designs.

## **Distribution**

### **Mattress Fabrics Segment**

The vast majority of our shipments of mattress fabrics originate from our facilities in Stokesdale, North Carolina, and we have additional distribution capabilities in Canada and China. Through arrangements

with major customers and in accordance with industry practice, we maintain a significant inventory of mattress fabrics at our distribution facility in Stokesdale (“make to stock”), so that products may be shipped to customers with short lead times and on a “just in time” basis.

### **Upholstery Fabrics Segment**

A majority of our upholstery fabrics are marketed on a “make to order” basis and are shipped directly from our distribution facilities in Burlington, North Carolina, and Shanghai, China. In addition to “make to order” distribution, an inventory of a limited number of fabric patterns is held at our distribution facilities in Burlington and Shanghai from which our customers can obtain quick delivery of sourced fabrics through a program known as “Culp Express.” Beginning in fiscal 2010 and continuing through fiscal 2017, market share opportunities have been expanded through strategic selling partnerships.

### **Sources and Availability of Raw Materials**

#### **Mattress Fabrics Segment**

Raw materials account for approximately 60%-70% of mattress fabric production costs. The mattress fabrics segment purchases primarily synthetic yarns (polyester, polypropylene, and rayon), certain greige (unfinished) goods, latex adhesives, laminates, dyes, and other chemicals. Most of these materials are available from several suppliers, and prices fluctuate based on supply and demand, the general rate of inflation, and particularly on the price of petrochemical products. The mattress fabrics segment has generally not had significant difficulty in obtaining raw materials.

#### **Upholstery Fabrics Segment**

Raw materials account for approximately 60%-70% of upholstery fabric manufacturing costs for products the company manufactures. This segment purchases synthetic yarns (polyester, acrylic, rayon, and polypropylene), acrylic staple fiber, latex adhesives, dyes, and other chemicals from various suppliers.

Increased reliance by both our U.S. and China upholstery operations on outside suppliers for basic production needs such as base fabrics, yarns, and finishing services has caused the upholstery fabrics segment to become more vulnerable to price increases, delays, or production interruptions caused by problems within businesses that we do not control.

#### **Both Segments**

Many of our basic raw materials are petrochemical products or are produced from such products. For this reason, our material costs can be sensitive to changes in prices for petrochemicals and the underlying price of oil. From fiscal 2015 through fiscal 2017, our profitability was aided by lower raw material prices due to lower oil prices, among other factors.

### **Seasonality**

#### **Mattress Fabrics Segment**

The mattress fabrics business and the bedding industry in general are slightly seasonal, with sales being the highest in early spring and late summer, with another peak in mid-winter.

#### **Upholstery Fabrics Segment**

The upholstery fabrics business is somewhat seasonal, with sales often higher during our first and fourth fiscal quarters. In the past, seasonality resulted from one-week closings of our manufacturing facilities

and the facilities of most of our customers in the United States during our first and third fiscal quarters for the holiday weeks of July 4th and Christmas. This effect has become less pronounced as a larger portion of our fabrics are produced or sold in locations outside of the U.S. The timing of the Chinese National Holiday in October and the Chinese New Year (which occurs in January or February each year) now have a more significant impact on upholstery sales than the effects of U.S. holiday periods.

## **Competition**

Competition for our products is high and is based primarily on price, design, quality, timing of delivery, and service.

### **Mattress Fabrics Segment**

The mattress fabrics market is concentrated in a few relatively large suppliers. We believe our principal mattress fabric competitors are BekaertDeslee Textiles, Global Textile Alliance, and several smaller companies producing knitted and other fabric.

### **Upholstery Fabrics Segment**

In the upholstery fabrics market, we compete against a large number of companies, ranging from a few large manufacturers comparable in size to the company to small producers, and a growing number of “converters” of fabrics (companies who buy and re-sell, but do not manufacture fabrics). We believe our principal upholstery fabric competitors are Dorell Fabrics Co., Merrimack Fabrics, Morgan Fabrics, Richloom Fabrics and Specialty Textile, Inc. (or STI), plus a large number of smaller competitors (both manufacturers and converters).

The trend in the upholstery fabrics industry to greater overseas competition and the entry of more converters has caused the upholstery fabrics industry to become substantially more fragmented in recent years, with lower barriers to entry. This has resulted in a larger number of competitors selling upholstery fabrics, with an increase in competition based on price.

## **Environmental and Other Regulations**

We are subject to various federal and state laws and regulations, including the Occupational Safety and Health Act (“OSHA”) and federal and state environmental laws, as well as similar laws governing our manufacturing facilities in China and Canada. We periodically review our compliance with these laws and regulations in an attempt to minimize the risk of violations.

Our operations involve a variety of materials and processes that are subject to environmental regulation. Under current law, environmental liability can arise from previously owned properties, leased properties and properties owned by third parties, as well as from properties currently owned and leased by the company. Environmental liabilities can also be asserted by adjacent landowners or other third parties in toxic tort litigation.

In addition, under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended (“CERCLA”), and analogous state statutes, liability can be imposed for the disposal of waste at sites targeted for cleanup by federal and state regulatory authorities. Liability under CERCLA is strict as well as joint and several.

The U.S. Congress is considering legislation to address climate change that is intended to reduce overall greenhouse gas emissions, including carbon dioxide. In addition, the U.S. Environmental Protection Agency has made a determination that greenhouse gas emissions may be a threat to human health and the environment. International agreements may also result in new regulations on greenhouse gas emissions.

It is uncertain if, when, and in what form, a mandatory carbon dioxide emissions reduction program may be enacted either through legislation or regulation. However, if enacted, this type of program could materially increase our operating costs, including costs of raw materials, transportation, and electricity. It is difficult to predict the extent to which any new rules or regulations would affect our business, but we would expect the effect on our operations to be similar to that for other manufacturers, particularly those in our industry.

We are periodically involved in environmental claims or litigation and requests for information from environmental regulators. Each of these matters is carefully evaluated, and the company provides for environmental matters based on information presently available. Based on this information, we do not currently believe that environmental matters will have a material adverse effect on either the company's financial condition or results of operations. However, there can be no assurance that the costs associated with environmental matters will not increase in the future.

## Employees

As of April 30, 2017, we had 1,325 employees, compared to 1,217 at the end of fiscal 2016. Overall, our total number of employees has expanded gradually over the past five years, with increases in the mattress fabrics segment and decreases in the upholstery segment during that period.

The hourly employees at our manufacturing facility in Canada (approximately 15% of the company's workforce) are represented by a local, unaffiliated union. The collective bargaining agreement for these employees expires on February 1, 2020. We are not aware of any efforts to organize any more of our employees, and we believe our relations with our employees are good.

The following table illustrates the changes in the location of our workforce and number of employees, as of year-end, over the past five fiscal years.

	<b>Number of Employees</b>				
	<b>Fiscal 2017</b>	<b>Fiscal 2016</b>	<b>Fiscal 2015</b>	<b>Fiscal 2014</b>	<b>Fiscal 2013</b>
Mattress Fabrics Segment	793	682	631	592	577
Upholstery Fabrics Segment					
United States	148	134	129	129	121
Poland	-	-	-	4	5
China	380	397	424	438	464
Total Upholstery Fabrics Segment	528	531	553	571	590
Unallocated corporate	4	4	4	4	4
Total	1,325	1,217	1,188	1,167	1,171

## Customers and Sales

### Mattress Fabrics Segment

Major customers for our mattress fabrics include the leading bedding manufacturers: Serta-Simmons Bedding (SSB), Tempur + Sealy International (TSI), and Corsicana Bedding. Our two largest customers in the mattress fabrics segment are (1) Serta Simmons Holdings, LLC, accounting for approximately 22% of the company's overall sales in fiscal 2017, and (2) Tempur + Sealy International, Inc., accounting for approximately 10% of our overall sales in fiscal 2017. Our mattress fabrics customers also include many small and medium-size bedding manufacturers.

## **Upholstery Fabrics Segment**

Our major customers for upholstery fabrics are leading manufacturers of upholstered furniture, including Ashley, Bassett, Best Home Furnishings, Flexsteel, Heritage Home Group (Broyhill and Lane), Jackson Furniture, Jonathan Louis, La-Z-Boy (La-Z-Boy Residential and England), and Southern Motion. Major customers for the company's fabrics for commercial furniture include HON Industries. Our largest customer in the upholstery fabrics segment is La-Z-Boy Incorporated, which accounted for 11% of the company's consolidated sales in fiscal 2017.

The following table sets forth our net sales by geographic area by amount and percentage of total net sales for the three most recent fiscal years.

### **Net Sales by Geographic Area** (dollars in thousands)

	<b><u>Fiscal 2017</u></b>		<b><u>Fiscal 2016</u></b>		<b><u>Fiscal 2015</u></b>	
United States	\$241,236	77.9%	\$244,930	78.3%	\$242,833	78.3%
North America	\$ 29,995	9.7%	\$31,667	10.1%	\$ 30,758	10.0%
(Excluding USA) <sup>(1)</sup>						
Far East and Asia <sup>(2)</sup>	34,695	11.2%	31,927	10.2%	31,855	10.3%
All other areas	3,618	1.2%	4,336	1.4%	4,720	1.4%
Subtotal (International)	\$ 68,308	22.1%	\$67,930	21.7%	\$ 67,333	21.7%
Total	<u>\$309,544</u>	<u>100%</u>	<u>\$312,860</u>	<u>100%</u>	<u>\$310,166</u>	<u>100%</u>

<sup>(1)</sup> Of this amount, \$22.3 million, \$24.2 million, and \$24.1 million are attributable to shipments to Mexico in fiscal 2017, 2016, and 2015, respectively.

<sup>(2)</sup> Of this amount, \$26.6 million, \$23.1 million, and \$26.5 million are attributable to shipments to China in fiscal 2017, 2016, and 2015, respectively.

Sales are attributed to individual countries based upon the location that the company ships its products to for delivery to customers.

For additional segment information, including the geographic location of long-lived assets, see Note 16 in the consolidated financial statements.

## **Backlog**

### **Mattress Fabrics Segment**

The backlog for mattress fabric is not a reliable predictor of future shipments because the majority of sales are on a just-in-time basis.

## **Upholstery Fabrics Segment**

Although it is difficult to predict the amount of backlog that is “firm,” we have reported the portion of the upholstery fabric backlog from customers with confirmed shipping dates within five weeks of the end of the fiscal year. On April 30, 2017, the portion of the upholstery fabric backlog with confirmed shipping dates prior to June 5, 2017 was \$9.2 million, all of which are expected to be filled during the first quarter of fiscal 2018, compared with \$8.4 million as of the end of fiscal 2016 (for confirmed shipping dates prior to June 6, 2016).

## ITEM 1A. RISK FACTORS

Our business is subject to risks and uncertainties. In addition to the matters described above under “Cautionary Statement Concerning Forward-Looking Information,” set forth below are some of the risks and uncertainties that could cause a material adverse change in our results of operations or financial condition. The risks described below are not the only risks we face. Additional risks and uncertainties not presently known to us or not presently deemed material by us also may materially adversely affect our business, financial condition or results of operations in future periods.

### **Continued economic uncertainty could negatively affect our sales and earnings.**

Overall demand for our products depends upon consumer demand for furniture and bedding, which is subject to variations in the general economy. Because purchases of furniture or bedding are discretionary purchases for most individuals and businesses, demand for these products is sometimes more easily influenced by economic trends than demand for other products. Economic downturns can affect consumer spending habits and demand for home furnishings, which reduces the demand for our products and therefore can cause a decrease in our sales and earnings. Economic uncertainty has caused a decrease in consumer spending and demand for home furnishings, including goods that incorporate our products. If these conditions persist, our business will be negatively affected.

### **It has been challenging to maintain and increase sales levels in the upholstery fabrics segment.**

Increased competition and fragmentation of the upholstery fabrics business, including a dramatic shift to imported fabrics and resulting price deflation for upholstery fabrics, have led to a significant reduction in the size of our upholstery business. Opportunities for growth and profitability gains for this segment are encouraging, but there is no assurance that we will be able to maintain or consistently grow this business in the future.

### **Greater reliance on offshore operations and foreign sources of products or raw materials increases the likelihood of disruptions to our supply chain or our ability to deliver products to our customers on a timely basis.**

We rely significantly on operations in distant locations, particularly China, and in addition we have been purchasing a significant share of our products and raw materials from offshore sources, particularly Asia and Turkey. At the same time, our domestic manufacturing capacity for the upholstery fabrics segment has been greatly reduced. These changes have caused us to rely on a much longer supply chain and on a larger number of suppliers that we do not control, both of which are inherently subject to greater risks of delay or disruption. In addition, operations and sourcing in foreign areas are subject to the risk of changing local governmental rules, taxes, changes in import rules or customs, potential political unrest, or other threats that could disrupt or increase the costs of operating in foreign areas or sourcing products overseas. Changes in the value of the U.S. dollar versus other currencies can affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies can have a negative impact on our sales of products produced in those countries. Any of the risks associated with foreign operations and sources could cause unanticipated increases in operating costs or disruptions in business, which could negatively impact our ultimate financial results.

### **Our business faces several risks associated with doing business in China.**

We source a variety of fabrics from a limited number of strategic suppliers in China, and we operate three upholstery manufacturing facilities in Shanghai, China. The Chinese economy is characterized by extensive state ownership, control, and regulation. Therefore, our business is continually subject to the

risk of changes in Chinese laws and regulations that could have an adverse effect on our suppliers and manufacturing operations. Any changes in policies governing tariffs, imports and exports, taxation, inflation, environmental regulations, foreign currency exchange rates, the labor market, property, and financial regulations could have an adverse effect on our business. Further, the Chinese legal system is continuing to develop and evolve, and the enforcement of rules and regulations is not always consistent or uniform. Moreover, any potential civil unrest, natural disasters, or other threats could disrupt or increase the costs of operating in China. The Chinese economy poses additional risks to our business, including fluctuating rates of inflation and currency exchange rates, a declining labor force participation rate, and rising employee wages. In addition, changes in the political climate or trade policy of the United States, such as increased duties or tariffs on Chinese imports, may adversely affect our business. Any of the risks associated with our Chinese operations and sources could cause unanticipated increases in operating costs or disruptions in business, which could negatively impact our ultimate financial results.

**We may have difficulty managing the outsourcing arrangements being used for products and services.**

We rely on outside sources for various products and services, including yarn and other raw materials, greige (unfinished) fabrics, finished fabrics, and services such as weaving and finishing. Increased reliance on outsourcing lowers our capital investment and fixed costs, but it decreases the amount of control that we have over certain elements of our production capacity. Interruptions in our ability to obtain raw materials or other required products or services from our outside suppliers on a timely and cost effective basis, especially if alternative suppliers cannot be immediately obtained, could disrupt our production and damage our financial results.

**Write-offs or write-downs of assets would result in a decrease in our earnings and shareholders' equity.**

The company has long-lived assets, primarily consisting of property, plant and equipment and goodwill and to a lesser extent other intangible assets. ASC Topic 360 establishes an impairment accounting model for long-lived assets such as property, plant, and equipment and requires the company to assess for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recovered. ASC Topic 350 requires that goodwill and other intangible assets be tested at least annually for impairment or whenever events or changes in circumstances indicate that the carrying value of the asset may not be recovered. Although no material write-downs were experienced in the past several fiscal years, there is no assurance that future write-downs of fixed assets or goodwill will not occur if business conditions deteriorate.

**Changes in the price, availability, and quality of raw materials could increase our costs or cause production delays and sales interruptions, which would result in decreased earnings.**

We depend upon outside suppliers for most of our raw material needs, and we rely upon outside suppliers for component materials such as yarn and unfinished fabrics, as well as for certain services such as finishing and weaving. Fluctuations in the price, availability, and quality of these goods and services could have a negative effect on our production costs and ability to meet the demands of our customers, which would affect our ability to generate sales and earnings. In many cases, we are not able to pass through increased costs of raw materials or increased production costs to our customers through price increases. In particular, many of our basic raw materials are petrochemical products or are produced from such products. For this reason, our material costs are especially sensitive to changes in prices for petrochemicals and the underlying price of oil. Increases in prices for oil, petrochemical products or other raw materials and services provided by outside suppliers could significantly increase our costs and negatively affect earnings. Although our raw material costs were lower during our most recent fiscal years, higher raw material prices could have a negative effect on our profits in the future.

**Increases in energy costs would increase our operating costs and could adversely affect earnings.**

Higher prices for electricity, natural gas, and fuel increase our production and shipping costs. A significant shortage, increased prices, or interruptions in the availability of these energy sources would increase the costs of producing and delivering products to our customers, and would be likely to adversely affect our earnings. In many cases, we are not able to pass along the full extent of increases in our production costs to customers through price increases. Energy costs have varied significantly during recent fiscal years, and remain a volatile element of our costs. Increases in energy costs could have a negative effect on our earnings.

**Business difficulties or failures of large customers could result in a decrease in our sales and earnings.**

We currently have several customers that account for a substantial portion of our sales. In the mattress fabrics segment, several large bedding manufacturers have large market shares and comprise a significant portion of our mattress fabric sales, with Serta Simmons Holdings, LLC accounting for approximately 22% of consolidated net sales, and Tempur Sealy International, Inc. accounting for approximately 10% of consolidated net sales, in fiscal 2017. In the upholstery fabrics segment, La-Z-Boy Incorporated accounted for approximately 11% of consolidated net sales during fiscal 2017, and several other large furniture manufacturers comprised a significant portion of sales. A business failure or other significant financial difficulty by one or more of our major customers, or the loss of one or more of these customers, could cause a significant loss in sales, an adverse effect on our earnings, and difficulty in collection of our trade accounts receivable.

**Loss of market share due to competition would result in declines in sales and could result in losses or decreases in earnings.**

Our business is highly competitive, and in particular the upholstery fabric industry is fragmented and is experiencing an increase in the number of competitors. As a result, we face significant competition from a large number of competitors, both foreign and domestic. We compete with many other manufacturers of fabric, as well as converters who source fabrics from various producers and market them to manufacturers of furniture and bedding. In many cases, these fabrics are sourced from foreign suppliers who have a lower cost structure than the company. The highly competitive nature of our business in both segments means we are constantly subject to the risk of losing market share. As a result of increased competition, there have been deflationary pressures on the prices for many of our products, which make it more difficult to pass along increased operating costs such as raw materials, energy or labor in the form of price increases and puts downward pressure on our profit margins. Also, the wide range of product offerings in our business can make it more difficult to differentiate our products through design, styling, finish, and other techniques.

**If we fail to anticipate and respond to changes in consumer tastes and fashion trends, our sales and earnings may decline.**

Demand for various types of upholstery fabrics and mattress coverings changes over time due to fashion trends and changing consumer tastes for furniture and bedding. Our success in marketing our fabrics depends upon our ability to anticipate and respond in a timely manner to fashion trends in home furnishings. If we fail to identify and respond to these changes, our sales of these products may decline. In addition, incorrect projections about the demand for certain products could cause the accumulation of excess raw material or finished goods inventory, which could lead to inventory mark-downs and decreases in earnings.

**Increasing dependence on information technology systems comes with specific risks, including cybersecurity breaches and data leaks, which could have an adverse effect on our business.**

We increasingly rely on technology systems and infrastructure. Greater dependence on such systems heightens the risk of potential vulnerabilities from system failure and malfunction, breakdowns due to natural disasters, human error, unauthorized access, power loss, and other unforeseen events. Data privacy breaches by employees and others with or without authorized access to our systems poses risks that sensitive data may be permanently lost or leaked to the public or other unauthorized persons. With the growing use and rapid evolution of technology, not limited to cloud-based computing and mobile devices, there are additional risks of unintentional data leaks. There is also the risk of our exposure to theft of confidential information, intentional vandalism, industrial espionage, and a variety of cyber-attacks that could compromise our internal technology system and infrastructure, or result in data leakage in-house or at our third-party providers and business partners. Failures of technology or related systems, or an improper release of confidential information, could damage our business or subject us to unexpected liabilities.

**We are subject to litigation and environmental regulations that could adversely impact our sales and earnings.**

We have been, and in the future may be, a party to legal proceedings and claims, including environmental matters, product liability, and employment disputes, some of which claim significant damages. We face the continual business risk of exposure to claims that our operations have caused personal injury or property damage. We maintain insurance against product liability claims and in some cases have indemnification agreements with regard to environmental claims, but there can be no assurance that these arrangements will continue to be available on acceptable terms or that such arrangements will be adequate for liabilities actually incurred. Given the inherent uncertainty of litigation, there can be no assurance that claims against the company will not have a material adverse impact on our earnings or financial condition. We are also subject to various laws and regulations in our business, including those relating to environmental protection and the discharge of materials into the environment. We could incur substantial costs as a result of noncompliance with or liability for cleanup or other costs or damages under environmental laws or other regulations.

**We must comply with a number of governmental regulations applicable to our business, and changes in those regulations could adversely affect our business.**

Our products and raw materials are and will continue to be subject to regulation in the United States by various federal, state, and local regulatory authorities. In addition, other governments and agencies in other jurisdictions regulate the manufacture, sale, and distribution of our products and raw materials. Also, rules and restrictions regarding the importation of fabrics and other materials, including custom duties, quotas and other regulations, are continually changing. Environmental laws, labor laws, tax regulations, and other regulations continually affect our business. All of these rules and regulations can and do change from time to time, which can increase our costs or require us to make changes in our manufacturing processes, product mix, sources of products and raw materials, or distribution. Changes in the rules and regulations applicable to our business may negatively impact our sales and earnings.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## ITEM 2. PROPERTIES

Our corporate headquarters are located in High Point, North Carolina. As of the end of fiscal 2017 (April 30, 2017), we leased our corporate headquarters and owned or leased fifteen facilities associated with our mattress and upholstery fabric operations. The following is a list of our principal administrative and production facilities. Our facilities listed below are organized by business segment.

<u>Location</u>	<u>Principal Use</u>	<u>Approx. Total Area (Sq. Ft.)</u>	<u>Expiration of Lease</u>
<b>• Administrative:</b>			
High Point, North Carolina (1)	Upholstery fabric division offices and corporate headquarters	29,812	2025
<b>• Mattress Fabrics:</b>			
Stokesdale, North Carolina	Manufacturing and headquarters office	299,163	Owned
Stokesdale, North Carolina	Distribution center	220,222	Owned
Stokesdale, North Carolina (3)	Manufacturing	56,950	2017
High Point, North Carolina (1)	Manufacturing	63,522	2023
High Point, North Carolina	Warehouse and offices	65,886	2020
Summerfield, North Carolina (3)	Manufacturing	39,320	2017
St. Jerome, Quebec, Canada	Manufacturing	202,500	Owned
<b>• Upholstery Fabrics:</b>			
Anderson, South Carolina	Manufacturing	99,000	Owned
Burlington, North Carolina (2)	Finished goods distribution	132,000	-
Burlington, North Carolina	Design center	15,000	2021
Shanghai, China	Manufacturing and offices	68,677	2018
Shanghai, China	Manufacturing and offices	89,857	2020
Shanghai, China	Manufacturing and warehousing	89,857	2018
Shanghai, China	Warehouse and offices	64,583	2020
Shanghai, China	Warehouse	48,610	2018

(1) Includes all options to renew.

(2) This lease agreement is currently on a month to month basis.

(3) The lease regarding this facility expires after our fiscal year end of April 30, 2017, and will not be renewed. The production that resides at this location is currently being moved to an existing mattress fabrics facility.

We believe that our facilities are in good condition, well-maintained and suitable and adequate for present utilization. In the upholstery fabrics segment, we have the ability to source upholstery fabric from outside suppliers to meet current and expected demand trends and further increase our output of finished goods. This ability to source upholstery fabric is part of our long-term strategy to have a low-cost platform that is scalable, but not capital intensive. In the mattress fabrics segment, management has estimated that it is currently performing at near capacity. Also, we have the ability to source additional mattress fabric from outside suppliers to further increase our ultimate output of finished goods.

### **ITEM 3. LEGAL PROCEEDINGS**

There are no legal proceedings to which the company, or its subsidiaries, is a party to or of which any of their property is the subject that are required to be disclosed under this item.

### **ITEM 4. MINE SAFETY DISCLOSURE**

Not applicable.

## **PART II**

### **ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES**

#### **Registrar and Transfer Agent**

Computershare Trust Company, N.A.

Correspondence should be mailed to:

Computershare  
P.O. Box 505000  
Louisville, KY 40233

Overnight correspondence should be sent to:

Computershare  
462 South 4<sup>th</sup> Street, Suite 1600  
Louisville, KY 40202

(800) 254-5196  
(781) 575-2879 (Foreign shareholders)  
[www.computershare.com/investor](http://www.computershare.com/investor)

#### **Stock Listing**

Prior to July 13, 2017, Culp, Inc. common stock was traded on the New York Stock Exchange ("NYSE") under the symbol CFI. Effective July 13, 2017, Culp, Inc. common stock started trading on the NYSE under the symbol CULP. As of April 30, 2017, Culp, Inc. had approximately 4,326 shareholders based on the number of holders of record and an estimate of individual participants represented by security position listings.

#### **Analyst Coverage**

These analysts cover Culp, Inc.:

Raymond, James & Associates - Budd Bugatch, CFA

Value Line – Craig Sirois

Stifel Financial Corp - John A. Baugh, CFA

Stonegate Capital Partners, Inc. – Marco Rodriguez, CFA

## Dividends and Share Repurchases; Sales of Unregistered Securities

### Share Repurchases

#### ISSUER PURCHASES OF EQUITY SECURITIES

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1)
January 30, 2017 to March 5, 2017	-	\$ -	-	\$5,000,000
March 6, 2017 to April 2, 2017	-	\$ -	-	\$5,000,000
April 3, 2017 to April 30, 2017	-	\$ -	-	\$5,000,000
Total	-	\$ -	-	\$5,000,000

(1) On June 15, 2016, we announced that our board of directors increased the authorization for us to acquire up to \$5.0 million of our common stock.

### Dividends

On June 13, 2017, we announced that our board of directors approved the payment of a special cash dividend of \$0.21 per share and a regular quarterly cash dividend payment of \$0.08 per share. These dividend payments are payable on July 17, 2017, to shareholders of record as of July 3, 2017.

During fiscal 2017, dividend payments totaled \$6.3 million, of which \$2.6 million represented a special cash dividend payment in the first quarter of \$0.21 per share, and \$3.7 million represented our regular quarterly cash dividend payments ranging from \$0.07 to \$0.08 per share.

During fiscal 2016, dividend payments totaled \$8.1 million, of which \$5.0 million represented a special cash dividend payment in the first quarter of \$0.40 per share, and \$3.1 million represented our regular quarterly cash dividend payments ranging from \$0.06 to \$0.07 per share.

During fiscal 2015, dividend payments totaled \$7.6 million, of which \$4.9 million represented a special cash dividend payment in the first quarter of \$0.40 per share, and \$2.7 million represented our regular quarterly cash dividend payments ranging from \$0.05 to \$0.06 per share.

### Sales of Unregistered Securities

There were no sales of unregistered securities during fiscal 2017, 2016, or 2015.

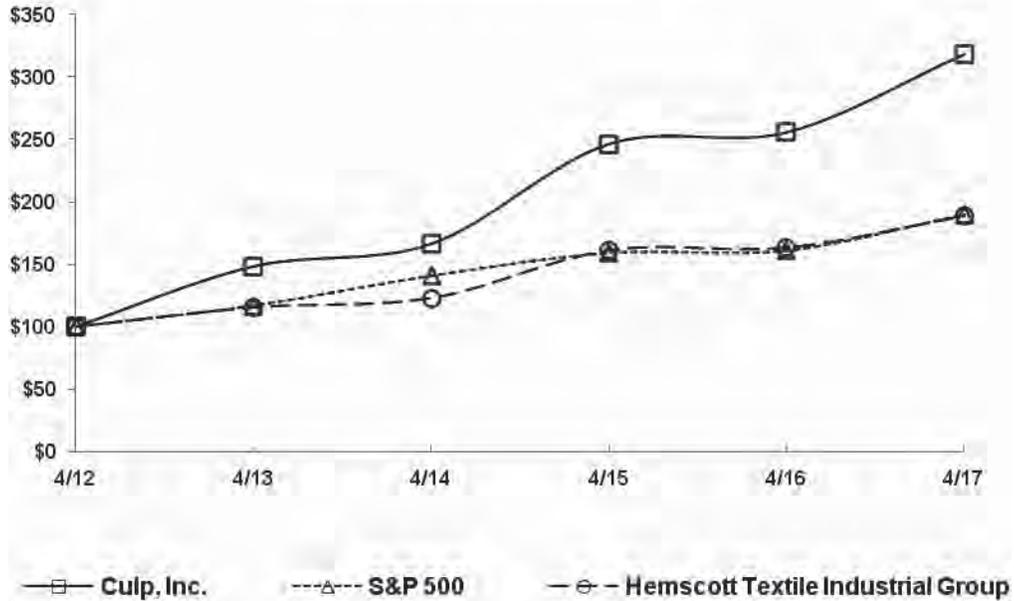
### **Performance Comparison**

The following graph shows changes over the five fiscal years ending April 30, 2017, in the value of \$100 invested in (1) the common stock of the company, (2) the Hemscott Textile Manufacturing Group Index reported by Standard and Poor's, consisting of eight companies (including the company) in the textile industry, and (3) the Standard & Poor's 500 Index.

The graph assumes an initial investment of \$100 at the end of fiscal 2012 and the reinvestment of all dividends during the periods identified.

### COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among Culp, Inc., the S&P 500 Index,  
and Hemscott Textile Industrial Group



\*\$100 invested on 4/30/12 in stock or index, including reinvestment of dividends.  
Fiscal year ending April 30.

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### Market Information

See Item 6, Selected Financial Data, and Selected Quarterly Data in Item 8, for market information regarding the company's common stock.

## ITEM 6. SELECTED FINANCIAL DATA

	<i>fiscal</i>	<i>fiscal</i>	<i>fiscal</i>	<i>fiscal</i>	<i>fiscal</i>	<i>percent</i>
<i>(amounts in thousands, except per share, ratios &amp; other, stock data)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>change</i>
						<i>2017/2016</i>
<b>INCOME STATEMENT DATA</b>						
net sales	\$ 309,544	312,860	310,166	287,162	268,814	-1.1%
cost of sales	240,309	247,749	254,599	238,256	219,284	-3.0%
gross profit	69,235	65,111	55,567	48,906	49,530	6.3%
selling, general, and administrative expenses	39,157	36,773	32,778	28,657	28,445	6.5%
income from operations	30,078	28,338	22,789	20,249	21,085	6.1%
interest expense	-	-	64	427	632	0.0%
interest income	(299)	(176)	(622)	(482)	(419)	69.9%
other expense	681	616	391	1,261	583	10.6%
income before income taxes	29,696	27,898	22,956	19,043	20,289	6.4%
income taxes	7,339	10,963	7,885	1,596	1,972	-33.1%
loss from investment in unconsolidated joint venture	23	-	-	-	-	100.0%
net income	\$ 22,334	16,935	15,071	17,447	18,317	31.9%
depreciation	\$ 7,085	6,671	5,773	5,312	5,115	6.2%
weighted average shares outstanding	12,312	12,302	12,217	12,177	12,235	0.1%
weighted average shares outstanding, assuming dilution	12,518	12,475	12,422	12,414	12,450	0.3%
<b>PER SHARE DATA</b>						
net income per share - basic	\$ 1.81	1.38	1.23	1.43	1.50	31.2%
net income per share - diluted	1.78	1.36	1.21	1.41	1.47	30.9%
dividends per share	\$ 0.51	0.66	0.62	0.18	0.62	-22.7%
book value	\$ 12.03	10.50	9.77	9.12	7.82	14.6%
<b>BALANCE SHEET DATA</b>						
operating working capital (4)	\$ 40,869	45,794	41,829	41,120	39,228	-10.8%
property, plant and equipment, net	51,651	39,973	36,078	31,376	30,594	29.2%
total assets	205,634	175,142	171,300	160,935	142,779	17.4%
capital expenditures	18,771	10,708	11,174	5,310	4,457	75.3%
dividends paid	6,280	8,140	7,579	2,204	7,593	-22.9%
long-term debt, current maturities of long-term debt and line of credit	-	-	2,200	4,986	7,161	0.0%
shareholders' equity	148,630	128,812	119,427	111,744	95,583	15.4%
capital employed (3)	98,429	90,357	83,225	80,038	74,747	8.9%
<b>RATIOS &amp; OTHER DATA</b>						
gross profit margin	22.4%	20.8%	17.9%	17.0%	18.4%	
operating income margin	9.7%	9.1%	7.3%	7.1%	7.8%	
net income margin	7.2%	5.4%	4.9%	6.1%	6.8%	
effective income tax rate	24.7%	39.3%	34.3%	8.4%	9.7%	
debt to total capital employed ratio (1) (3)	0.0%	0.0%	2.6%	6.2%	9.6%	
operating working capital turnover (4)	7.3	7.0	7.7	7.0	7.4	
days sales in receivables	29	27	34	35	32	
inventory turnover	5.0	5.6	6.1	6.0	5.9	
<b>STOCK DATA</b>						
stock price						
high	\$ 37.80	35.23	29.19	21.10	18.15	
low	25.57	22.72	16.60	14.93	9.00	
close	32.10	26.24	26.02	18.61	16.25	
P/E ratio (2)						
high	21	26	24	15	12	
low	14	17	14	11	6	
daily average trading volume (shares)	42.1	67.3	38.6	27.5	40.9	

(1) Debt includes long-term and current maturities of long-term debt and line of credit.

(2) P/E ratios based on trailing 12-month diluted net income per share.

(3) Capital employed does not include cash and cash equivalents, short-term investments, long-term investments (held-to-maturity), long-term investments (rabbi trust), current maturities of long-term debt, long-term debt, line of credit, noncurrent deferred tax assets and liabilities, income taxes receivable and payable, and deferred compensation.

(4) Operating working capital for this calculation is accounts receivable and inventories, offset by accounts payable-trade and account payable - capital expenditures.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis of the financial condition and results of operations should be read in conjunction with the consolidated financial statements and notes and other exhibits included elsewhere in this report.

### General

Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Fiscal 2017 and 2016 each included 52 weeks. Fiscal 2015 included 53 weeks. Our operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources and sells fabrics and mattress covers to bedding manufacturers. The upholstery fabrics segment sources, manufactures and sells fabrics primarily to residential and commercial furniture manufacturers.

We evaluate the operating performance of our segments based upon income from operations before certain unallocated corporate expenses, and other non-recurring items. Cost of sales in both segments include costs to manufacture or source our products, including costs such as raw material and finished good purchases, direct and indirect labor, overhead and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers, all costs related to being a public company, and other miscellaneous expenses.

### Executive Summary

#### Results of Operations

(dollars in thousands)	Twelve Months Ended			Change
	April 30, 2017	May 1, 2016		
Net sales	\$ 309,544	\$ 312,860		(1.1)%
Gross profit	69,235	65,111		6.3%
Gross profit margin	22.4%	20.8%		160bp
SG&A expenses	39,157	36,773		6.5%
Income from operations	30,078	28,338		6.1%
Operating margin	9.7%	9.1%		60bp
Income before income taxes	29,696	27,898		6.4%
Income taxes	7,339	10,963		(33.1)%
Net income	22,334	16,935		31.9%

#### *Net Sales*

Overall, our net sales were slightly lower in fiscal 2017 compared to a year ago, with mattress fabric net sales increasing 2.4% and upholstery fabric net sales decreasing 6.1%. The decrease in upholstery fabric net sales was primarily due to the soft retail environment for residential furniture that persisted for most of fiscal 2017.

#### *Income Before Income Taxes*

Despite the decrease in net sales noted above, income before income taxes increased 6.4% compared to the same period a year ago. This was primarily due to the improvement in profitability from our mattress

fabrics segment, due to lower raw material costs and the benefits of our capital investments, partially offset by higher SG&A expenses.

### *Income Taxes*

We recorded income tax expense of \$7.3 million, or 24.7% of income before income tax expense, in fiscal 2017, compared with income tax expense of \$11.0 million, or 39.3% of income before income tax expense, in fiscal 2016. This decrease primarily represents an income tax benefit of \$3.4 million for the reversal of an uncertain income tax position associated with foreign jurisdictions in which the statute of limitations expired.

See the Segment Analysis section located in the Results of Operations for further details.

### *Liquidity*

At April 30, 2017, our cash and cash equivalents, short-term investments, and long-term investments (held-to-maturity) totaled \$54.2 million compared with \$42.1 million at May 1, 2016. This increase from the end of fiscal 2016 was primarily due to net cash provided by operating activities of \$33.0 million, partially offset by \$12.9 million in capital expenditures (of which \$1.1 million was vendor-financed) that were mostly associated with our mattress fabric segment, \$1.1 million in our investment in an unconsolidated joint venture located in Haiti, \$6.3 million in dividend payments, and \$1.4 million in long-term investment purchases associated with our Rabbi Trust that funds our deferred compensation plan. Our net cash provided by operating activities of \$33.0 million in fiscal 2017 increased \$6.2 million compared with \$26.8 million in fiscal 2016. The increase in our net cash provided by operating activities is primarily due to increased earnings in fiscal 2017.

Currently, we do not have any borrowings outstanding under our credit agreements.

### *Dividend Program*

On June 13, 2017, we announced that our board of directors approved the payment of a special cash dividend of \$0.21 per share and a regular quarterly cash dividend payment of \$0.08 per share. These dividend payments are payable on July 17, 2017, to shareholders of record as of July 3, 2017.

During fiscal 2017, dividend payments totaled \$6.3 million, of which \$2.6 million represented a special cash dividend payment in the first quarter of \$0.21 per share, and \$3.7 million represented our regular quarterly cash dividend payments ranging from \$0.07 to \$0.08 per share.

During fiscal 2016, dividend payments totaled \$8.1 million, of which \$5.0 million represented a special cash dividend payment in the first quarter of \$0.40 per share, and \$3.1 million represented our regular quarterly cash dividend payments ranging from \$0.06 to \$0.07 per share.

Future dividend payments are subject to board approval and may be adjusted at the board's discretion as business needs or market conditions change.

### *Common Stock Repurchases*

On June 15, 2016, we announced that our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The amount of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors including alternative investment opportunities.

During fiscal 2017, there were no repurchases of our common stock.

At April 30, 2017, we had \$5.0 million available for additional repurchases of our common stock.

## Results of Operations

The following table sets forth certain items in our consolidated statements of net income as a percentage of net sales.

	Fiscal <u>2017</u>	Fiscal <u>2016</u>	Fiscal <u>2015</u>
Net sales	100.0%	100.0%	100.0%
Cost of sales	<u>77.6</u>	<u>79.2</u>	<u>82.1</u>
Gross profit	22.4	20.8	17.9
Selling, general and administrative expenses	<u>12.7</u>	<u>11.7</u>	<u>10.6</u>
Income from operations	9.7	9.1	7.3
Interest income, net	0.1	0.0	0.2
Other expense	<u>(0.2)</u>	<u>(0.2)</u>	<u>(0.1)</u>
Income before income taxes	9.6	8.9	7.4
Income taxes *	24.7	39.3	34.3
Loss from investment in unconsolidated joint venture	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
Net income	<u>7.2%</u>	<u>5.4%</u>	<u>4.9%</u>

\* Calculated as a percentage of income before income taxes.

## 2017 compared with 2016

### Segment Analysis

#### Mattress Fabrics Segment

(dollars in thousands)	Twelve Months Ended			Change
	April 30, 2017		May 1, 2016	
Net sales	\$ 190,805	\$	186,419	2.4%
Gross profit	43,065		38,718	11.2%
Gross profit margin	22.6%		20.8%	180bp
SG&A expenses	13,685		12,223	12.0%
Income from operations	29,380		26,496	10.9%
Operating margin	15.4%		14.2%	120bp

#### Net Sales

Our mattress fabrics segment reported year-over-year improvement in net sales, in spite of disruptions within the mattress industry and a soft retail sales environment. Our focus on design and innovation continues to remain our top priority and has allowed us to provide a favorable product mix of mattress fabrics and cut and sew covers across most price points and style trends. Our mattress cover business, known as CLASS, has continued to perform well. The growth in CLASS has allowed us to develop new products with existing customers and reach new customers and additional market segments, especially the growing internet bed in a box space. Our scalable and flexible manufacturing platform supports our focus on design and innovation, and we have made significant capital investments to improve our operating efficiencies and overall capacity.

Industry disruptions and demand trends have caused some short-term uncertainty in the mattress fabrics industry. Some of these disruptions involve major customers of our mattress fabrics business, including changes to the distribution channels of at least one significant customer. As a result, we have indications from a customer that there will be reductions in orders from them, but at the same time, we have indications from other large customers that our levels of business with them are expected to increase. The structure of our supply arrangements and contracts with major customers is such that it is difficult to make predictions with certainty, and this is further complicated by the just in time (JIT) order and delivery model used in the bedding industry. Nonetheless, we are cautiously optimistic that we will not experience a significant negative impact on our mattress fabrics business related to these issues. While industry disruptions and demand issues in the bedding industry may affect sales trends in the short term, we believe that challenges with certain customers will at least be partially offset by increased sales and opportunities with others.

## *Gross Profit and Operating Income*

### Overall

Our mattress fabric gross profit and operating income increased in fiscal 2017 compared to fiscal 2016. The increase in this segment's operating income primarily reflects lower raw material costs and benefits of our capital investments. Additionally, operating income for mattress fabrics was negatively affected by SG&A expenses relating to higher inventory warehousing costs, design and sales expenses, and non-recurring plant facility consolidation charges (approximately \$560,000 for fiscal 2017) associated with the expansion projects located in North Carolina noted below.

In addition to the industry disruptions and demand trends discussed above, this segment's operating income will continue to be affected during the first quarter of fiscal 2018 by non-recurring plant consolidation charges associated with the expansion projects located in North Carolina.

### Capital Projects

During fiscal 2017, we continued to make substantial capital investments and significant changes within our multi-country production facilities that are designed to enhance our operations and improve product delivery performance. Below is a summary of our capital projects:

- Our building expansion projects in North Carolina, including a new distribution center and knitted fabric plant consolidation, were substantially complete as of the fourth quarter of fiscal 2017.
- We expect to have all of the associated equipment relocated and new installations finalized by the end of the first quarter of fiscal 2018.
- We completed expansion of our Canadian operations in the fourth quarter of fiscal 2017, with additional finishing equipment and a new distribution center that will allow us to ship directly to our customers in Canada.
- We are moving our CLASS production platform to a new location in July 2017 that offers a more efficient and streamlined production flow and access to a larger labor pool. Additionally, this facility will include expanded showroom and production development space.

### Joint Venture

Effective January 1, 2017, Culp International Holdings, Ltd. (Culp), a wholly-owned subsidiary of Culp, Inc., entered into a joint venture agreement, pursuant to which Culp owns fifty percent of CLASS International Holdings, Ltd (CLIH). CLIH will produce cut and sewn mattress covers, and its operations will be located in a modern industrial park in northeastern Haiti, which borders the Dominican Republic. CLIH is currently expected to commence production in the second quarter of fiscal 2018 and will complement our mattress fabric operations with a mirrored platform that will enhance our ability to meet customer demand while adding a lower cost operation to our platform.

During fiscal 2017, CLIH incurred a \$46,000 net loss that pertained to start-up operating expenses in the fourth quarter. Our equity in this net loss was \$23,000, which represents the company's fifty percent ownership in CLIH.

The following table summarizes information on assets, liabilities and members' equity of our equity method investment in CLIH:

<i>(dollars in thousands)</i>	<i>April 30, 2017</i>	<i>May 1, 2016</i>
total assets	\$ 2,258	\$ -
total liabilities	\$ 46	\$ -
total members' equity	\$ 2,212	\$ -

#### Segment Assets

Segment assets consist of accounts receivable, inventory, property, plant and equipment, investment in an unconsolidated joint venture, goodwill, a non-compete agreement and customer relationships associated with an acquisition.

<i>(dollars in thousands)</i>	<i>April 30, 2017</i>	<i>May 1, 2016</i>	<i>% Change</i>
Accounts receivable and inventory	\$ 47,038	\$ 43,472	8.2%
Property, plant & equipment	48,916	37,480	30.5%
Goodwill	11,462	11,462	0.0%
Investment in unconsolidated joint venture	1,106	-	100%
Non-compete agreement	828	903	(8.3)%
Customer Relationships	664	715	(7.1)%

#### *Accounts Receivable & Inventory*

As of April 30, 2017, accounts receivable and inventory increased \$3.6 million compared with May 1, 2016. This included an increase in inventory of \$2.5 million, as a result of having higher inventory levels to meet expected demand trends for new production introductions, and a \$1.1 million increase in accounts receivable primarily due to the extension of discount credit terms with certain key customers that occurred in the fourth quarter of fiscal 2017.

#### *Property, Plant & Equipment*

The \$48.9 million at April 30, 2017, represents property, plant and equipment of \$34.0 million and \$14.9 million located in the U.S. and Canada, respectively. The \$37.5 million at May 1, 2016, represents property, plant, and equipment of \$24.8 million and \$12.7 million located in the U.S. and Canada, respectively.

As of April 30, 2017, property, plant, and equipment increased \$11.4 million compared with May 1, 2016. This increase is due to capital expenditures of \$17.6 million that primarily relate to the construction of a new building (see Note 11 of the consolidated financial statements for further details) and purchases and installation of machinery and equipment, partially offset by depreciation expense of \$6.2 million for fiscal 2017.

#### *Investment in Unconsolidated Joint Venture*

Our investment in unconsolidated joint venture represents our fifty percent ownership of CLIH noted above.

### *Non-Compete Agreement and Customer Relationships*

The decreases in carrying values of our non-compete agreement and customer relationships at April 30, 2017, compared with May 1, 2016, are primarily due to amortization expense in fiscal 2017.

### Upholstery Fabrics Segment

#### Net Sales

(dollars in thousands)	Twelve Months Ended		% Change		
	April 30, 2017	May 1, 2016			
Non U.S. Produced	\$ 109,012	92%	\$ 115,167	91%	(5.3)%
U.S Produced	9,727	8%	11,274	9%	(13.7)%
Total	\$ 118,739	100%	\$ 126,441	100%	(6.1)%

Our decrease in net sales primarily reflects the soft retail environment for residential furniture that has persisted for most of fiscal 2017 and our strategy to change our product mix to improve our profitability.

In spite of the challenging demand trends, we continued to execute our product-driven strategy with a focus on design and innovation. As a result, we have seen positive demand trends for our performance line of highly durable and stain resistant upholstery fabrics. We have also experienced meaningful sales growth in the hospitality segment, which accounted for a higher percentage of overall upholstery fabric net sales in fiscal 2017. The hospitality segment is a key area of focus in our product diversification strategy.

Our 100% owned China platform supports our marketing efforts with the manufacturing flexibility to adapt to changing furniture market trends and consumer style preferences.

#### Gross Profit and Operating Income

(dollars in thousands)	Twelve Months Ended		Change
	April 30, 2017	May 1, 2016	
Gross profit	\$ 26,170	\$ 26,393	(0.8)%
Gross profit margin	22.0%	20.9%	110bp
SG&A expenses	15,079	15,094	(0.1)%
Income from operations	11,091	11,298	(1.8)%
Operating margin	9.3%	8.9%	40bp

Despite the decrease in net sales noted above, our gross profit and operating margins increased in fiscal 2017 compared with the same period a year ago. This trend reflects our strategy to enhance both our customer and product mix to improve our profitability, and lower operating expenses due to more favorable currency exchange rates in China.

## Segment Assets

Segment assets consist of accounts receivable, inventory, and property, plant, and equipment.

(dollars in thousands)	Twelve Months Ended		% Change
	April 30, 2017	May 1, 2016	
Accounts receivable and inventory	\$ 29,021	\$ 26,540	9.4%
Property, plant & equipment	1,879	1,564	20.1%

### *Accounts Receivable & Inventory*

As of April 30, 2017, accounts receivable and inventory increased \$2.5 million compared with May 1, 2016. This increase was due to an increase in inventory of \$2.5 million, as a result of customers requiring us to hold higher inventory levels of key products.

### *Property, Plant & Equipment*

The \$1.9 million at April 30, 2017, represents property, plant, and equipment located in the U.S. of \$1.2 million and located in China of \$655,000. The \$1.6 million at May 1, 2016, represents property, plant, and equipment located in the U.S. of \$893,000 and located in China of \$671,000.

## Other Income Statement Categories

(dollars in thousands)	Twelve Months Ended		% Change
	April 30, 2017	May 1, 2016	
SG&A expenses	\$ 39,157	\$ 36,773	6.5%
Interest income	299	176	69.9%
Other expense	681	616	10.6%

### *Selling, General and Administrative Expenses*

The increase in SG&A expenses for fiscal 2017 compared with fiscal 2016, was primarily due to higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets. The increase was also due to higher inventory warehousing costs, design and sales expenses, and non-recurring plant facility consolidation charges (approximately \$560,000 for fiscal 2017) associated with our mattress fabrics segment.

### *Interest Expense*

Interest costs charged to operations were \$158,000 and \$58,000 for fiscal 2017 and 2016, respectively. The interest costs charged to operations were fully offset by interest costs for the construction of qualifying fixed assets that were capitalized and will be amortized over the related assets' useful lives.

### *Interest Income*

Interest income increased for fiscal 2017 compared with fiscal 2016. The increase was due to management's decision at the end of the second quarter of fiscal 2017 to invest approximately \$31.0 million in investment grade U.S. Corporate bonds with maturities primarily ranging from 2 to 2.5 years.

The purpose of this investment was to earn a higher rate of return on our excess cash located in the Cayman Islands. These investments are classified as held-to-maturity as we have the positive intent and ability to hold these investments until maturity.

#### *Other Expense*

Other expense for fiscal 2017 was comparable to fiscal 2016.

#### Income Taxes

##### *Effective Income Tax Rate*

We recorded income tax expense of \$7.3 million, or 24.7% of income before income tax expense, in fiscal 2017 compared with income tax expense of \$11.0 million, or 39.3% of income before income tax expense, in fiscal 2016. The following schedule summarizes the principal differences between income tax expense at the federal income tax rate and the effective income tax rate reflected in the consolidated financial statements:

	<i>2017</i>	<i>2016</i>
federal income tax rate	34.0%	34.0%
tax effects of Chinese foreign exchange gains	1.6	4.4
change in valuation allowance	(0.2)	(1.2)
change in North Carolina income tax rates	-	0.7
reversal of foreign uncertain income tax position	(11.6)	-
other	0.9	1.4
	<u>24.7%</u>	<u>39.3%</u>

##### *Deferred Income Taxes – Valuation Allowance*

#### Summary

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a “more likely than not” standard with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, taking into account the effects of local tax law. Refer to Note 9 located in the notes to the consolidated financial statements for disclosures regarding our assessments of our recorded valuation allowance as of April 30, 2017 and May 1, 2016, respectively.

##### *Deferred Income Taxes – Undistributed Earnings from Foreign Subsidiaries*

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

Refer to Note 9 located in the notes to the consolidated financial statements for disclosures regarding our assessments of our recorded deferred income tax liability balances associated with our undistributed earnings from our foreign subsidiaries as of April 30, 2017 and May 1, 2016, respectively.

### *Uncertainty in Income Taxes*

Our gross unrecognized income tax benefit of \$12.2 million at April 30, 2017, relates to tax positions for which significant change is reasonably possible within the next year. This amount primarily relates to double taxation under applicable income tax treaties with foreign tax jurisdictions. United States federal and state income tax returns filed by us remain subject to examination for income tax years 2005 and subsequent due to loss carryforwards. Canadian federal and provincial (Quebec) returns filed by us remain subject to examination for income tax years 2013 and subsequent. Income tax returns associated with our operations located in China are subject to examination for income tax year 2012 and subsequent.

Currently, the Internal Revenue Service is examining our U.S. Federal income tax returns for fiscal years 2014 through 2016, and no adjustments have been proposed at this time. We currently expect this examination to be completed during fiscal 2018. During the third quarter of fiscal 2017, Revenue Quebec commenced an examination of our Canadian provincial (Quebec) income tax returns for fiscal years 2013 through 2015, and no adjustments have been proposed at this time. We currently expect this examination to be completed during fiscal 2018.

In accordance with ASC Topic 740, an unrecognized income tax benefit for an uncertain income tax position can be recognized in the first interim period if the more-likely-than-not recognition threshold is met by the reporting period, or is effectively settled through examination, negotiation, or litigation, or the statute of limitations for the relevant taxing authority to examine and challenge the tax position has expired. If it is determined that any of the above conditions occur regarding our uncertain income tax positions, an adjustment to our unrecognized income tax benefit will be recorded at that time.

During the fiscal 2017, we recognized an income tax benefit of \$3.4 million for the reversal of an uncertain income tax position associated with certain foreign jurisdictions in which the statute of limitations expired. Accordingly, of this \$3.4 million income tax benefit, \$2.1 million and \$1.3 million were treated as discrete events in which the full income tax effects of these adjustments were recorded in the third and fourth quarters, respectively.

### *Income Taxes Paid*

We reported income tax expense of \$7.3 million and \$11.0 million in fiscal 2017 and 2016, respectively. Currently, we are not paying income taxes in the United States as we have an estimated \$9.0 million in operating loss carryforwards at April 30, 2017. However, we did have income tax payments of \$5.5 million in fiscal 2017 and \$6.7 million in fiscal 2016. Our income tax payments are associated with our subsidiaries located in China and Canada.

## 2016 compared with 2015

### Segment Analysis

#### Mattress Fabrics Segment

(dollars in thousands)	Twelve Months Ended		
	May 1, 2016	May 3, 2015	Change
Net sales	\$ 186,419	\$ 179,739	3.7%
Gross profit	38,718	32,877	17.8%
Gross profit margin	20.8%	18.3%	250bp
SG&A expenses	12,223	11,206	9.1%
Income from operations	26,496	21,671	22.3%
Operating margin	14.2%	12.1%	210bp

#### Net Sales

Our steady sales growth for fiscal 2016 outperformed overall industry trends. Our focus on design and innovation allowed us to create a diversified product mix of products from mattress fabrics to finished cover. As a result, we achieved significant progress in our mattress cover business during fiscal 2016 compared to the same period a year earlier. This has allowed us to reach new customers and additional market segments, especially the internet bedding space.

Our mattress fabric net sales also were affected somewhat by increased customer pricing pressures and the fact that fiscal 2016 contained one less week of operations compared with fiscal 2015.

#### *Gross Profit and Operating Income*

Our increased gross profit and operating income reflected the benefits of our capital investments that were placed into service in the last half of fiscal 2015, which included increased production capacity via newer and more efficient equipment, enhanced finishing capabilities, and improved overall efficiency and throughput. During the last half of fiscal 2016, we completed the first phase of our expansion project at our facility located in Canada, which primarily included the installation of additional new equipment and other technological improvements to our manufacturing platform.

The increases in our gross profit and operating income for this segment were also due to lower raw material costs and lower operating expenses due to more favorable exchange rates in Canada.

Partially offsetting the improvement in operating income was an increase in SG&A expenses, due primarily to higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets. Also, the improvement in operating income was somewhat affected by increased customer pricing pressures as noted above.

## Segment Assets

Segment assets consist of accounts receivable, inventory, property, plant and equipment, goodwill, a non-compete agreement and customer relationships associated with an acquisition.

(dollars in thousands)	May 1, 2016		May 3, 2015		% Change
Accounts receivable and inventory	\$	43,472	\$	41,328	5.2%
Property, plant & equipment		37,480		33,773	11.0%
Goodwill		11,462		11,462	0.0%
Non-compete agreement		903		979	(7.8)%
Customer Relationships		715		766	(6.7)%

### *Accounts Receivable & Inventory*

The increase in accounts receivable and inventory was due to an increase in inventory of \$4.6 million, as a result of customers requiring us to hold higher inventory levels of key products. This was partially offset by a decrease in accounts receivable of \$2.5 million due to improved cash collections in the fourth quarter of fiscal 2016 compared with the fourth quarter fiscal 2015.

### *Property, Plant & Equipment*

The \$37.5 million at May 1, 2016, represented property, plant and equipment of \$24.8 million and \$12.7 million located in the U.S. and Canada, respectively. The \$33.8 million at May 3, 2015, represented property, plant, and equipment of \$23.8 million and \$10.0 million located in the U.S. and Canada, respectively.

The increase in property, plant, and equipment for this segment was due to the capital expansion projects noted above, offset by depreciation expense.

### *Non-Compete Agreement and Customer Relationships*

The decreases in carrying values of our non-compete agreement and customer relationships at May 1, 2016, compared with May 3, 2015 were primarily due to amortization expense in fiscal 2016.

## Upholstery Fabrics Segment

### Net Sales

(dollars in thousands)	Twelve Months Ended						
	May 1, 2016			May 3, 2015			% Change
Non U.S. Produced	\$	115,167	91%	\$	119,177	92%	(3.4)%
U.S Produced		11,274	9%		11,250	8%	0.2%
Total	\$	126,441	100%	\$	130,427	100%	(3.1)%

Our decrease in net sales reflected softer retail demand for home furnishings and our strategy to change our product mix to improve our profitability. Our upholstery fabric net sales were also affected by the fact that fiscal 2016 contained one less week of operations compared with the same period a year earlier and by the closure of our finished goods warehouse and distribution facility located in Poland during the third quarter of fiscal 2015.

#### Gross Profit and Operating Income

(dollars in thousands)	Twelve Months Ended		
	May 1, 2016	May 3, 2015	Change
Gross profit	\$ 26,393	\$ 22,690	16.3%
Gross profit margin	20.9%	17.4%	350bp
SG&A expenses	15,094	14,562	3.7%
Income from operations	11,298	8,128	39.0%
Operating margin	8.9%	6.2%	270bp

The increases in this segment's gross profit and operating income reflected the benefits of our strategic focus on product innovation and sales diversification. The benefits included an enhanced product mix that resulted in greater operating efficiency and capacity utilization. We also experienced lower raw material costs and operating expenses due to more favorable foreign exchange rates in China.

Partially offsetting the improvement in income from operations was an increase in SG&A expenses due primarily to higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets, and some pricing pressures from key customers.

Also, our profitability was affected by non-recurring charges of approximately \$200,000 during the second quarter of fiscal 2015 related to the closure of our Culp Europe operation. No corresponding charge was recorded in fiscal 2016.

#### Segment Assets

Segment assets consist of accounts receivable, inventory, and property, plant, and equipment.

(dollars in thousands)	May 1, 2016	May 3, 2015	% Change
Accounts receivable and inventory	\$ 26,540	\$ 29,905	(11.3)%
Property, plant & equipment	1,564	1,467	6.6%

#### *Accounts Receivable & Inventory*

The decrease in accounts receivable and inventory was primarily due to a decrease in this segment's accounts receivable as a result of lower net sales and improved cash collections in the fourth quarter of fiscal 2016 compared with the fourth quarter of fiscal 2015.

### *Property, Plant & Equipment*

The \$1.6 million at May 1, 2016, represented property, plant, and equipment located in the U.S. of \$893,000 and located in China of \$671,000. The \$1.5 million at May 3, 2015, represented property, plant, and equipment located in the U.S. of \$848,000 and located in China of \$619,000.

### Other Income Statement Categories

(dollars in thousands)	Twelve Months Ended		% Change
	May 1, 2016	May 3, 2015	
SG&A expenses	\$ 36,773	\$ 32,778	12.2%
Interest expense	-	64	(100.0)%
Interest income	176	622	(71.7)%
Other expense	616	391	57.5%

### *Selling, General and Administrative Expenses*

The increase in SG&A expenses was primarily due to higher incentive compensation expense reflecting stronger financial results in relation to pre-established performance targets in fiscal 2016 compared to fiscal 2015.

### *Interest Expense*

Interest expense decreased in fiscal 2016 compared with fiscal 2015. This trend primarily reflected lower outstanding balances of long-term debt and interest costs that were capitalized in connection with our capital investments associated with our mattress fabrics segment. Interest costs charged to operations and incurred on our long-term debt and lines of credit were \$58,000 and \$235,000 for fiscal 2016 and 2015, respectively. Interest costs charged to operations were reduced by \$58,000 and \$171,000 for capitalized interest costs for fiscal 2016 and 2015, respectively.

### *Interest Income*

Interest income decreased in fiscal 2016 compared with fiscal 2015. This trend reflected higher cash and cash equivalents and short-term investment balances held in U.S. dollar denominated account balances during fiscal 2016 compared with fiscal 2015. Cash and cash equivalents and short-term investment balances held in U.S. dollar denominated account balances earned lower interest rates as compared to our cash and cash equivalents and short-term investment balances denominated in the local currency of our foreign subsidiaries.

### *Other Expense*

The increase in other expense was primarily due to foreign exchange rate fluctuations associated with our subsidiaries domiciled in Canada and China. Our operations located in Canada and China reported a foreign exchange gain of \$6,000 in fiscal 2016 compared to \$131,000 in fiscal 2015.

## Income Taxes

### *Effective Income Tax Rate*

We recorded income tax expense of \$11.0 million, or 39.3% of income before income tax expense, in fiscal 2016 compared with income tax expense of \$7.9 million, or 34.3% of income before income tax expense, in fiscal 2015. The following schedule summarizes the principal differences between income tax expense at the federal income tax rate and the effective income tax rate reflected in the consolidated financial statements:

	<i>2016</i>	<i>2015</i>
federal income tax rate	34.0%	34.0%
tax effects of Chinese foreign exchange gains	4.4	0.3
change in valuation allowance	(1.2)	(0.2)
change in North Carolina income tax rates	0.7	-
other	1.4	0.2
	39.3%	34.3%

## **Liquidity and Capital Resources**

### Liquidity

#### *Overall*

Currently, our sources of liquidity include cash and cash equivalents, short-term investments, cash flow from operations, and amounts available under our revolving credit lines. These sources have been adequate for day-to-day operations, capital expenditures, debt payments, common stock repurchases, and dividend payments. We believe our present cash and cash equivalents and short-term investment balance of \$23.2 million at April 30, 2017, cash flow from operations, and current availability under our revolving credit lines will be sufficient to fund our business needs and our contractual obligations (see commitments table below).

At April 30, 2017, our cash and cash equivalents, short-term investments, and long-term investments (held-to-maturity) totaled \$54.2 million compared with \$42.1 million at May 1, 2016. This increase from the end of fiscal 2016 was primarily due to net cash provided by operating activities of \$33.0 million, partially offset by \$12.9 million in capital expenditures (of which \$1.1 million was vendor financed) that were mostly associated with our mattress fabric segment, \$1.1 million in our investment in an unconsolidated joint venture located in Haiti, \$6.3 million in dividend payments, and \$1.4 million in long-term investment purchases associated with our Rabbi Trust that funds our deferred compensation plan. Our net cash provided by operating activities of \$33.0 million in fiscal 2017 increased \$6.2 million compared with \$26.8 million in fiscal 2016. The increase in our net cash provided by operating activities is primarily due to increased earnings in fiscal 2017.

Currently, we do not have any borrowings outstanding under our credit agreements.

Our cash and cash equivalents and short-term investments may be adversely affected by factors beyond our control, such as weakening industry demand and delays in receipt of payments on accounts receivable.

### *By Geographic Area*

We currently hold cash and cash equivalents, short-term investments, and long-term investments (held-to-maturity) in the U.S. and our foreign jurisdictions to support operational requirements, to mitigate our risk to foreign exchange rate fluctuations, and for U.S. and foreign income tax planning purposes.

A summary of our cash and cash equivalents, short-term investments, and long-term investments (held-to-maturity) by geographic area follows:

<i>(dollars in thousands)</i>	<i>April 30,</i> <i>2017</i>	<i>May 1,</i> <i>2016</i>
Cayman Islands	\$ 34,966	\$ 25,762
China	12,722	8,454
Canada	4,268	6,844
United States	2,228	1,086
	<u>\$ 54,184</u>	<u>\$ 42,146</u>

Since April 2015, we distributed earnings and profits totaling \$39.2 million from our subsidiaries located in China to our international holding company located in the Cayman Islands. This shift was primarily due to our strategy of mitigating our risk to foreign exchange rate fluctuations for assets and liabilities denominated in Chinese Yuan Renminbi. By limiting the amount of cash and cash equivalents held in Chinese Yuan Renminbi, we are able to obtain a better balance of assets and liabilities denominated in Chinese Yan Renminbi, and therefore mitigate the risk of foreign currency exchange rate fluctuations in China. In addition, transferring earnings and profits from China to the Cayman Islands provides increased flexibility to ultimately repatriate these earnings and profits to the U.S. for various strategic purposes. Currently, we do not intend to repatriate any earnings and profits to the U.S. until after our U.S. loss carryforwards are fully utilized, which we currently expect to occur in approximately one fiscal year.

During the second quarter of fiscal 2017, management decided to invest approximately \$31.0 million in investment grade U.S. Corporate bonds with maturities primarily ranging from 2 to 2.5 years. The purpose of this investment was to earn a higher rate of return on our excess cash located in the Cayman Islands. These investments are classified as held-to-maturity as we have the positive intent and ability to hold these investments until maturity.

### *Dividend Program*

On June 13, 2017, we announced that our board of directors approved the payment of a special cash dividend of \$0.21 per share and a regular quarterly cash dividend payment of \$0.08 per share. These dividend payments are payable on July 17, 2017, to shareholders of record as of July 3, 2017.

During fiscal 2017, dividend payments totaled \$6.3 million, of which \$2.6 million represented a special cash dividend payment in the first quarter of \$0.21 per share, and \$3.7 million represented our regular quarterly cash dividend payments ranging from \$0.07 to \$0.08 per share.

During fiscal 2016, dividend payments totaled \$8.1 million, of which \$5.0 million represented a special cash dividend payment in the first quarter of \$0.40 per share, and \$3.1 million represented our regular quarterly cash dividend payments ranging from \$0.06 to \$0.07 per share.

Future dividend payments are subject to board approval and may be adjusted at the board's discretion as business needs or market conditions change.

### *Common Stock Repurchases*

On June 15, 2016, we announced that our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The amount of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors including alternative investment opportunities.

During fiscal 2017, there were no repurchases of our common stock.

At April 30, 2017, we had \$5.0 million available for additional repurchases of our common stock.

### *Working Capital*

Accounts receivable at April 30, 2017, were \$24.6 million, an increase of 5% compared with \$23.5 million at May 1, 2016. This increase was primarily due to the extension of discount credit terms with certain key customers associated with our mattress fabrics segment that occurred in the fourth quarter of fiscal 2017. Days' sales in receivable were 29 days and 28 days during the fourth quarters of fiscal 2017 and 2016, respectively.

Inventories at April 30, 2017, were \$51.5 million, an increase of 11% compared with \$46.5 million at May 1, 2016. This increase is mostly associated with customers requiring us to hold higher inventory levels of key products associated with the upholstery fabrics segment and to meet expected demand trends for new product introductions in the mattress fabrics segment. Inventory turns were 5.0 and 5.3 during the fourth quarters of fiscal 2017 and 2016, respectively.

Accounts payable-trade at April 30, 2017, was \$29.1 million, an increase of 21% compared with \$24.0 million at May 1, 2016. This increase is associated with the increase in our inventories noted above.

Operating working capital (accounts receivable and inventories, less accounts payable –trade and capital expenditures) was \$40.9 million at April 30, 2017, compared with \$45.8 million at May 1, 2016. Operating working capital turnover was 7.3 in fiscal 2017 compared to 7.0 in fiscal 2016.

### **Financing Arrangements**

Currently, we have revolving credit agreements with banks for our U.S parent company and our operations located in China. The purposes of our revolving credit lines of credit are to support potential short term cash needs in different jurisdictions, mitigate our risk associated with foreign currency exchange rate fluctuations, and ultimately repatriate earnings and profits from our foreign subsidiaries to the U.S. for various strategic purposes. Our revolving credit agreements require us to maintain compliance with certain financial covenants as defined in the respective agreements.

At April 30, 2017, we were in compliance with all of our financial covenants.

Refer to Note 10 located in the notes to the consolidated financial statements for further details of our revolving credit agreements.

## Commitments

The following table summarizes our contractual payment obligations and commitments for each of the next five fiscal years (in thousands):

	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>Thereafter</u>	<u>Total</u>
Capital expenditures	\$ 2,094	-	-	-	-	-	\$ 2,094
Accounts payable - capital expenditures	4,767	1,322	-	-	-	-	6,089
Operating leases	2,154	1,307	911	127	78	-	4,577
Interest expense	91	-	-	-	-	-	91
Total (1)	\$ 9,106	2,629	911	127	78	-	\$ 12,851

### Note: Payment Obligations by End of Each Fiscal Year

- (1) At April 30, 2017, we had \$12.2 million of total gross unrecognized tax benefits, of which \$11.8 million and \$467,000 were classified as net non-current deferred income taxes and income taxes payable – long-term, respectively. The final outcome of these tax uncertainties is dependent upon various matters including tax examinations, legal proceedings, competent authority proceedings, changes in regulatory tax laws, or interpretations of those tax laws, or expiration of statutes of limitation. As a result of these inherent uncertainties, the company cannot reasonably estimate the timing of payment of these amounts. Of the \$12.2 million in total gross unrecognized tax benefits, \$3.8 million would not be subject to cash payments due to the company’s U.S. federal and state net operating loss carryforwards.

### *Capital Expenditures*

Capital expenditures on a cash basis were \$12.9 million (of which \$1.1 million was vendor-financed) for fiscal 2017, compared with \$11.5 million for fiscal 2016. Capital expenditures for fiscal 2017 and 2016 mostly related to our mattress fabrics segment.

Depreciation expense was \$7.1 million for fiscal 2017 compared with \$6.7 million for fiscal 2016. Depreciation expense for fiscal 2017 and 2016 mostly related to our mattress fabrics segment.

For fiscal 2018, we are projecting capital expenditures (including those that are vendor-financed) to be comparable to fiscal 2017. Depreciation expense for the company as a whole is projected to be \$8.0 million for fiscal 2018. The estimated capital expenditures and depreciation expense for fiscal 2018 primarily relate to our mattress fabrics segment. These are management’s current expectations only, and changes in our business could cause changes in plans for capital expenditures and expectations for related depreciation expense. Funding for capital expenditures is expected to be primarily from cash provided by operating activities.

### *Accounts Payable – Capital Expenditures*

At April 30, 2017, we had total amounts due regarding capital expenditures totaling \$6.1 million, of which \$5.1 million is financed and pertains to completed work for the construction of a new building (see below). Of the total \$6.1 million, \$4.8 million is required to be paid in fiscal 2018, with a remaining amount of \$1.3 million due in fiscal 2019 (May 2018).

At May 1, 2016, we had total amounts due regarding capital expenditures totaling \$224,000, which pertained to outstanding vendor invoices, none of which were financed. This amount was paid in full in fiscal 2017.

### *Purchase Commitments - Capital Expenditures*

At April 30, 2017, we had open purchase commitments to acquire a building and equipment for our mattress fabrics segment totaling \$7.2 million. The \$7.2 million includes \$5.1 million (all of which represents completed work) associated with the construction of a new building noted below.

Effective May 16, 2016, we entered into an agreement with a contractor to construct a new building located in North Carolina that will expand our distribution capabilities and office space at a current cost of \$11.3 million. This agreement required an installment payment of \$1.9 million in April 2016, \$4.3 million in fiscal 2017, \$3.8 million in fiscal 2018, and \$1.3 million in fiscal 2019. Interest is being charged on the outstanding installment payments at a rate of 2.25% plus the current 30 day LIBOR rate. Also, we are required to issue a letter of a credit totaling \$5.0 million with the contractor being the beneficiary. In addition to the interest that will be charged on the outstanding installment payments, there will be 0.1% unused fee calculated on the balance of the \$5.0 million letter of credit less the amount outstanding per month.

This new building is currently expected to be fully operational by the end of our first quarter of fiscal 2018.

### **Handling Costs**

We record warehousing costs in SG&A expenses. These costs were \$4.6 million, \$4.2 million, and \$3.8 million, in fiscal 2017, 2016, and 2015 respectively. Warehousing costs include the operating expenses of our various finished goods distribution centers, such as personnel costs, utilities, building rent and material handling equipment, and lease expense. Had these costs been included in cost of sales, gross profit would have been \$64.6 million or 20.9% of net sales, in fiscal 2017, \$60.9 million or 19.5% of net sales, in fiscal 2016, and \$51.8 million, or 16.7% of net sales, in fiscal 2015.

### **Inflation**

Any significant increase in our raw material costs, utility/energy costs and general economic inflation could have a material adverse impact on the company, because competitive conditions have limited our ability to pass significant operating increases on to customers.

### **Critical Accounting Policies**

U.S. generally accepted accounting principles require us to make estimates and assumptions that affect our reported amounts in the consolidated financial statements and accompanying notes. Some of these estimates require difficult, subjective and/or complex judgments about matters that are inherently uncertain, and as a result actual results could differ significantly from those estimates. Due to the estimation processes involved, management considers the following summarized accounting policies and their application to be critical to understanding the company's business operations, financial condition and results of operations.

*Accounts Receivable - Allowance for Doubtful Accounts.* Substantially all of our accounts receivable are due from residential furniture and bedding manufacturers. As of April 30, 2017, accounts receivable from furniture manufacturers totaled approximately \$9.1 million, and accounts receivable from bedding manufacturers totaled approximately \$15.5 million. Additionally, as of April 30, 2017, the aggregate accounts receivable balance of our ten largest customers was \$13.8 million, or 56% of trade accounts receivable. No customers within the upholstery fabrics segment accounted for 10% or more of consolidated accounts receivable as of April 30, 2017. One customer within the mattress fabrics segment represented 18% of consolidated accounts receivable at April 30, 2017.

We continuously perform credit evaluations of our customers, considering numerous inputs including customers' financial position, past payment history, cash flows and management capability; historical loss experience; and economic conditions and prospects. Once evaluated, each customer is assigned a credit grade. Credit grades are adjusted as warranted. Significant management judgment and estimates must be used in connection with establishing the reserve for allowance for doubtful accounts. While management believes that adequate allowances for doubtful accounts have been provided in the consolidated financial statements, it is possible that we could experience additional unexpected credit losses.

The reserve balance for doubtful accounts was \$414,000 and \$1.1 million at April 30, 2017, and May 1, 2016, respectively.

*Inventory Valuation.* We operate as a "make-to-order" and "make-to-stock" business. Although management closely monitors demand in each product area to decide which patterns and styles to hold in inventory, the increasing availability of low cost imports and the gradual shifts in consumer preferences expose the company to markdowns of inventory.

Management continually examines inventory to determine if there are indicators that the carrying value exceeds its net realizable value. Experience has shown that the most significant indicator of the need for inventory markdowns is the age of the inventory and the planned discontinuance of certain patterns. As a result, the company provides inventory valuation markdowns based upon set percentages for inventory aging categories, generally using six, nine, twelve and fifteen month categories. We also provide inventory valuation write-downs based on the planned discontinuance of certain products based on the current market values at that time as compared to their current carrying values. While management believes that adequate markdowns for excess and obsolete inventory have been made in the consolidated financial statements, significant unanticipated changes in demand or changes in consumer tastes and preferences could result in additional excess and obsolete inventory in the future.

The reserve for inventory markdowns was \$3.4 million and \$3.1 million at April 30, 2017, and May 1, 2016, respectively.

*Goodwill.* Management assesses goodwill for impairment at the end of each fiscal year or between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying values. In accordance with ASU No. 2011-08, Intangibles – Goodwill and Other, we performed our annual impairment test on a qualitative basis. Based on our qualitative assessment, we determined that our goodwill is not impaired using a more likely than not standard.

The company's goodwill of \$11.5 million at April 30, 2017, relates to the mattress fabrics segment.

Although we believe we have based the impairment testing on reasonable estimates and assumptions, the use of different estimates and assumptions could result in materially different results.

*Income Taxes.* Income taxes are accounted for under the asset and liability method. Deferred income taxes are recognized for temporary differences between the financial statement carrying amounts and the tax bases of the company's assets and liabilities and operating loss and tax credit carryforwards at income tax rates expected to be in effect when such amounts are realized or settled. The effect on deferred income taxes of a change in tax rates is recognized in income (loss) in the period that includes the enactment date.

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a "more likely than not" standard with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, taking into account the effects of local tax law. Based on this assessment, we

recorded a partial valuation allowance of \$536,000 and \$590,000 million against our net deferred tax assets at April 30, 2017 and May 1, 2016, respectively. Our valuation allowance of \$536,000 at April 30, 2017, represents a \$464,000 valuation allowance against certain U.S. state net operating loss carryforwards and credits and a valuation allowance of \$72,000 against our loss carryforwards associated with our Culp Europe operation located in Poland. Our valuation allowance of \$590,000 at May 1, 2016, represents a \$518,000 valuation allowance against certain U.S. state net operating loss carryforwards and credits and a valuation allowance of \$72,000 against our loss carryforwards associated with our Culp Europe operation located in Poland.

Refer to Note 9 located in the notes to the consolidated statements for additional disclosures regarding our assessment of our recorded valuation allowance as of April 30, 2017 and May 1, 2016, respectively.

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

At April 30, 2017, we had accumulated earnings and profits from our foreign subsidiaries totaling \$146.9 million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled \$497,000, which included U.S. income and foreign withholding taxes totaling \$44.0 million, offset by U.S. foreign income tax credits of \$43.5 million.

In accordance with ASC Topic 740, we must recognize the income tax impact from an uncertain income tax position only if it is more likely than not that the income tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The income tax impact recognized in the financial statements from such a position is measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate resolution. Penalties and interest related to uncertain income tax positions are recorded as income tax expense. Significant judgment is required in the identification of uncertain income tax positions and in the estimation of penalties and interest on uncertain income tax positions.

At April 30, 2017, we had \$12.2 million of total gross unrecognized tax benefits, of which \$11.8 million and \$467,000 were classified as net non-current deferred income taxes and income taxes payable – long-term, respectively, in the accompanying consolidated balance sheets.

*Stock-Based Compensation.* ASC Topic 718, “Compensation-Stock Compensation”, requires that all stock-based compensation be recognized as compensation expense in the financial statements and that such cost be measured at the grant date for awards issued to employees and our board of directors. Equity awards issued to non-employees are measured at the earlier date of when the performance criteria are met or at the end of each reporting period.

Compensation expense for unvested incentive stock options and time vested restricted stock awards are amortized on a straight-line basis over the remaining vesting periods. At April 30, 2017, there were 1,200 shares of time vested restricted stock awards that were unvested and no unvested incentive stock options. Our common stock awards issued to our board of directors vest immediately, and therefore, compensation cost was measured at the closing price of our common stock on the date of grant and recognized in full at that time. Compensation expense for performance based restricted stock units is recorded based on an assessment each reporting period of the probability that certain performance goals will be met during the contingent vesting period. If performance goals are not probable of occurrence, no compensation expense

will be recognized. Performance goals that were previously deemed probable and were not or are not expected to be met, previously recognized compensation cost will be reversed. At April 30, 2017, the remaining compensation cost related to our performance based restricted stock units was \$3.9 million.

We recorded \$3.4 million, \$2.7 million, and \$786,000 of compensation expense within selling, general, and administrative expense for our equity based awards in fiscal 2017, 2016, and 2015, respectively.

Excess income tax benefits related to our equity incentive plans are reflected as financing cash inflows on the statement of cash flows. We have elected to record the additional excess tax benefits associated with our equity incentive awards as a reduction in current income tax payable prior to utilizing any net operating loss carryforward.

Our equity incentive plans are described more fully in Note 12 in the notes to the consolidated financial statements.

#### **Adoption of New Accounting Pronouncements**

Refer to Note 1 located in the notes to the consolidated statements for recently adopted accounting pronouncements for fiscal 2017.

#### **Recently Issued Accounting Standards**

Refer to Note 1 located in the notes to the consolidated statements for recently issued accounting pronouncements for fiscal 2018 and beyond.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES  
ABOUT MARKET RISK**

We are exposed to market risk from changes in interest rates on our revolving credit lines.

At April 30, 2017, our U.S. revolving credit agreement requires interest to be charged at a rate (applicable interest rate of 2.45% at April 30, 2017) as a variable spread over LIBOR based on our ratio of debt to EBITDA as defined in the agreement. Our revolving credit line associated with our China subsidiaries bears interest at a rate determined by the Chinese government. At April 30, 2017, there were no borrowings outstanding under any of our revolving credit lines.

We are exposed to market risk from changes in the value of foreign currencies for our subsidiaries domiciled in Canada and China. We try to maintain a natural hedge by keeping a balance of our assets and liabilities denominated in the local currency of our subsidiaries domiciled in Canada and China, although there is no assurance that we will be able to continually maintain this natural hedge. Our foreign subsidiaries use the United States dollar as their functional currency. A substantial portion of the company's imports purchased outside the United States are denominated in U.S. dollars. A 10% change in the above exchange rates at April 30, 2017, would not have had a significant impact on our results of operations or financial position.

**ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY DATA**

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders  
Culp, Inc.:

We have audited the accompanying consolidated balance sheets of Culp, Inc. (a North Carolina Corporation) and Subsidiaries (the “Company”) as of April 30, 2017 and May 1, 2016, and the related consolidated statements of net income, comprehensive income, shareholders’ equity, and cash flows for each of the three years in the period ended April 30, 2017. These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Culp, Inc. and Subsidiaries as of April 30, 2017 and May 1, 2016 and the results of their operations and their cash flows for each of the three years in the period ended April 30, 2017 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of April 30, 2017, based on criteria established in the 2013 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated July 14, 2017 expressed an unqualified opinion.

/s/ GRANT THORNTON LLP

Raleigh, North Carolina  
July 14, 2017

## CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except per share data and preferred and common stock shares)

<i>April 30, 2017 and May 1, 2016</i>	2017	2016
<b>ASSETS</b>		
current assets:		
cash and cash equivalents	\$ 20,795	\$ 37,787
short-term investments	2,443	4,359
accounts receivable, net	24,577	23,481
inventories	51,482	46,531
income taxes receivable	-	155
other current assets	2,894	2,477
total current assets	102,191	114,790
property, plant and equipment, net	51,651	39,973
goodwill	11,462	11,462
deferred income taxes	419	2,319
long-term investments - held-to-maturity	30,945	-
long-term investments - rabbi trust	5,466	4,025
investment in unconsolidated joint venture	1,106	-
other assets	2,394	2,573
total assets	\$ 205,634	\$ 175,142
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
current liabilities:		
accounts payable - trade	\$ 29,101	\$ 23,994
accounts payable - capital expenditures	4,767	224
accrued expenses	11,947	11,922
income taxes payable	287	180
total current liabilities	46,102	36,320
accounts payable - capital expenditures	1,322	-
income taxes payable - long-term	467	3,841
deferred income taxes	3,593	1,483
deferred compensation	5,520	4,686
total liabilities	57,004	46,330
commitments and contingencies (notes 10 and 11)		
shareholders' equity:		
preferred stock, \$.05 par value, authorized 10,000,000 shares	-	-
common stock, \$.05 par value, authorized 40,000,000 shares, issued and outstanding 12,356,631 at April 30, 2017 and 12,265,489 at May 1, 2016	618	614
capital contributed in excess of par value	47,415	43,795
accumulated earnings	100,601	84,547
accumulated other comprehensive loss	(4)	(144)
total shareholders' equity	148,630	128,812
total liabilities and shareholders' equity	\$ 205,634	\$ 175,142

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF NET INCOME

For the years ended April 30, 2017, May 1, 2016 and May 3, 2015

<i>(dollars in thousands, except per share data)</i>	<b>2017</b>	2016	2015
net sales	\$ <b>309,544</b>	\$ 312,860	\$ 310,166
cost of sales	<b>240,309</b>	247,749	254,599
gross profit	<b>69,235</b>	65,111	55,567
selling, general and administrative expenses	<b>39,157</b>	36,773	32,778
income from operations	<b>30,078</b>	28,338	22,789
interest expense	-	-	64
interest income	<b>(299)</b>	(176)	(622)
other expense	<b>681</b>	616	391
income before income taxes	<b>29,696</b>	27,898	22,956
income tax expense (note 9)	<b>7,339</b>	10,963	7,885
loss from investment in unconsolidated joint venture (note 6)	<b>23</b>	-	-
net income	\$ <b>22,334</b>	\$ 16,935	\$ 15,071
net income per share-basic	\$1.81	\$1.38	\$1.23
net income per share-diluted	\$1.78	\$1.36	\$1.21

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

*For the years ended April 30, 2017, May 1, 2016 and May 3, 2015*

	2017	2016	2015
Net income	\$ 22,334	\$ 16,935	\$ 15,071
Other comprehensive income (loss)			
Unrealized gains (losses) on investments			
Unrealized holding gains (losses) on investments	128	(176)	(35)
Reclassification adjustment for realized loss included in net income	12	127	-
Total other comprehensive income (loss)	140	(49)	(35)
Comprehensive income	\$ 22,474	\$ 16,886	\$ 15,036

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(dollars in thousands, except common stock shares)

<i>For the years ended April 30, 2017, May 1, 2016 and May 3, 2015</i>	<i>common stock shares</i>	<i>common stock amount</i>	<i>capital contributed in excess of par value</i>	<i>Accumulated earnings</i>	<i>accumulated other comprehensive loss</i>	<i>total shareholders' equity</i>
balance, April 27, 2014	12,250,030	\$ 612	\$ 42,932	\$ 68,260	\$ (60)	\$ 111,744
net income	-	-	-	15,071	-	15,071
stock-based compensation	-	-	786	-	-	786
unrealized loss on investments	-	-	-	-	(35)	(35)
excess tax benefit related to stock-based compensation	-	-	109	-	-	109
common stock repurchased	(43,014)	(2)	(743)	-	-	(745)
fully vested common stock award	3,000	-	-	-	-	-
common stock issued in connection with exercise of stock options	10,100	1	93	-	-	94
common stock issued surrendered for withholding taxes payable	(995)	-	(18)	-	-	(18)
dividends paid	-	-	-	(7,579)	-	(7,579)
balance, May 3, 2015	12,219,121	611	43,159	75,752	(95)	119,427
net income	-	-	-	16,935	-	16,935
stock-based compensation	-	-	2,742	-	-	2,742
unrealized loss on investments	-	-	-	-	(49)	(49)
excess tax benefit related to stock-based compensation	-	-	841	-	-	841
common stock repurchased	(100,776)	(5)	(2,392)	-	-	(2,397)
common stock issued in connection with vesting of performance-based restricted stock units	115,855	6	(6)	-	-	-
fully vested common stock award	3,000	-	-	-	-	-
common stock issued in connection with exercise of stock options	54,500	3	197	-	-	200
common stock issued surrendered for withholding taxes payable	(26,211)	(1)	(746)	-	-	(747)
dividends paid	-	-	-	(8,140)	-	(8,140)
balance, May 1, 2016	12,265,489	614	43,795	84,547	(144)	128,812
net income	-	-	-	22,334	-	22,334
stock-based compensation	-	-	3,358	-	-	3,358
unrealized gain on investments	-	-	-	-	140	140
excess tax benefit related to stock-based compensation	-	-	657	-	-	657
common stock issued in connection with vesting of performance-based restricted stock units	49,192	2	(2)	-	-	-
fully vested common stock award	4,800	-	-	-	-	-
common stock issued in connection with exercise of stock options	68,000	3	585	-	-	588
common stock issued surrendered for withholding taxes payable	(30,850)	(1)	(978)	-	-	(979)
dividends paid	-	-	-	(6,280)	-	(6,280)
balance, April 30, 2017	12,356,631	\$ 618	\$ 47,415	\$ 100,601	\$ (4)	\$ 148,630

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended April 30, 2017, May 1, 2016, and May 3, 2015  
(dollars in thousands)

	2017	2016	2015
cash flows from operating activities:			
net income	\$ 22,334	\$ 16,935	\$ 15,071
adjustments to reconcile net income to net cash provided by operating activities:			
depreciation	7,085	6,671	5,773
amortization of other assets	244	170	187
stock-based compensation	3,358	2,742	786
excess tax benefit related to stock-based compensation	(657)	(841)	(109)
deferred income taxes	4,667	4,192	3,179
gain on sale of equipment	(131)	(35)	(78)
loss from investment in unconsolidated joint venture	23	-	-
realized loss on sale of short-term investments	12	127	-
foreign currency exchange losses (gains)	78	(40)	(84)
changes in assets and liabilities:			
accounts receivable	(1,555)	4,476	(1,636)
inventories	(5,437)	(4,407)	(1,883)
other current assets	(495)	(206)	(151)
other assets	30	(46)	(117)
accounts payable-trade	5,828	(3,785)	1,964
accrued expenses and deferred compensation	563	751	3,372
income taxes	(2,966)	91	(163)
net cash provided by operating activities	<b>32,981</b>	<b>26,795</b>	<b>26,111</b>
cash flows from investing activities:			
capital expenditures	(11,858)	(11,475)	(10,461)
investment in unconsolidated joint venture	(1,129)	-	-
purchase of short-term investments	(44)	(104)	(5,355)
proceeds from the sale of short-term investments	2,000	5,612	1,628
purchase of long-term investments (held-to-maturity)	(31,020)	-	-
purchase of long-term investments (rabbi trust)	(1,351)	(1,649)	(1,650)
proceeds from life insurance policies	-	-	320
payments on life insurance policies	(18)	(18)	(18)
proceeds from the sale of equipment	141	233	727
net cash used in investing activities	<b>(43,279)</b>	<b>(7,401)</b>	<b>(14,809)</b>
cash flows from financing activities:			
proceeds from lines of credit	9,000	7,000	-
payments on lines of credit	(9,000)	(7,000)	(538)
payments on vendor-financed capital expenditures	(1,050)	-	-
payments on long-term debt	-	(2,200)	(2,200)
debt issuance costs	(2)	(134)	-
repurchases of common stock	-	(2,397)	(745)
dividends paid	(6,280)	(8,140)	(7,579)
proceeds from common stock issued	37	200	94
excess tax benefit related to stock options exercised	657	841	109
net cash used in financing activities	<b>(6,638)</b>	<b>(11,830)</b>	<b>(10,859)</b>
effect of exchange rate changes on cash and cash equivalents	(56)	498	(21)
(decrease) increase in cash and cash equivalents	<b>(16,992)</b>	<b>8,062</b>	<b>422</b>
cash and cash equivalents at beginning of year	<b>37,787</b>	<b>29,725</b>	<b>29,303</b>
cash and cash equivalents at end of year	<b>\$ 20,795</b>	<b>\$ 37,787</b>	<b>\$ 29,725</b>

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Description of Business** – Our operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources, and sells fabrics and mattress covers to bedding manufacturers. The upholstery fabrics segment sources, manufactures, and sells fabrics primarily to residential and commercial furniture manufacturers. The majority of our revenues are derived in North America. The company has wholly owned mattress fabric operations located in Stokesdale, NC, High Point, NC, and Quebec, Canada and a fifty percent owned cut and sew mattress cover operation located in Haiti. The company has wholly owned upholstery fabric operations located in Shanghai, China, Burlington, NC and Anderson, SC.

At the end of our third quarter of fiscal 2015, we closed our finished goods warehouse and distribution facility located in Poznan, Poland, primarily as a result of the ongoing economic concerns in Europe.

**Basis of Presentation** – The consolidated financial statements of the company have been prepared in accordance with U.S. generally accepted accounting principles.

**Principles of Consolidation** – The consolidated financial statements include the accounts of the company and its subsidiaries, which are wholly-owned. All significant intercompany balances and transactions have been eliminated in consolidation. The accounts of our subsidiaries located in Shanghai, China and Poznan, Poland are consolidated as of April 30, a calendar month end, which is required by the Chinese and Polish governments, respectively. No events occurred related to the difference between our fiscal year end on the Sunday closest to April 30 and our China and Polish subsidiaries year end of April 30 that materially affected the company's financial position, results of operations, or cash flows for fiscal years 2017, 2016, and 2015.

Effective January 1, 2017, Culp International Holdings, Ltd. (Culp), a wholly-owned subsidiary of Culp, Inc., entered into a joint venture agreement, pursuant to which Culp owns fifty percent of CLASS International Holdings, Ltd (CLIH). CLIH will produce cut and sewn mattress covers, and its operations will be located on the northeast border of Haiti, which borders the Dominican Republic.

Culp's investment in CLIH will be accounted for under the equity method of accounting in accordance with *ASC Topic 823 – Investments – Equity Method and Joint Ventures*. The equity method of accounting is required for an investee entity (i.e. CLIH) that is not consolidated but over which the reporting entity (i.e. Culp Inc.) exercises significant influence. Whether or not a reporting entity exercises significant influence with respect to an investee depends on an evaluation of several factors including, representation on the investee's board of directors, voting rights, and ownership level. Under the equity method of accounting, CLIH's accounts are not reflected within our Consolidated Balance Sheets and Statements of Net Income. Our share of earnings and losses from CLIH will be reflected in the caption "Income (loss) from investment in unconsolidated joint venture" in the Consolidated Statements of Net Income. Our carrying value in CLIH is reflected in the caption "Investment in unconsolidated joint venture" in our Consolidated Balance Sheets.

If our carrying value in CLIH is reduced to zero, no further losses will be recorded in our consolidated financial statements. However, if CLIH subsequently reports income, we will not record our share of such income until it equals the amount of its share of losses previously recognized.

**Fiscal Year** – Our fiscal year is the 52 or 53 week period ending on the Sunday closest to April 30. Fiscal 2017 and 2016 each included 52 weeks. Fiscal 2015 included 53 weeks.

**Use of Estimates** – The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents** – Cash and cash equivalents include demand deposit and money market accounts. We consider all highly liquid instruments with original maturities of three months or less to be cash equivalents.

A summary of our cash and cash equivalents by geographic area follows:

<i>(dollars in thousands)</i>	<i>April 30,</i> <i>2017</i>	<i>May 1,</i> <i>2016</i>
China	\$ 12,722	8,454
Cayman Islands	4,020	25,762
Canada	2,906	3,550
United States	1,147	21
	<u>\$ 20,795</u>	<u>37,787</u>

Throughout the year, we have cash balances regarding our U.S. operations in excess of federally insured amounts on deposit with a financial institution. We have not experienced any losses in such accounts. Management believes we are not exposed to any significant credit risk related to cash and cash equivalents.

**Short-Term Investments** – Our short-term investments consist of bond funds that are classified as available-for-sale. Our short-term investments had an accumulated unrealized loss totaling \$47,000 and \$100,000 at April 30, 2017 and May 1, 2016, respectively. Our short-term investments were recorded at its fair value of \$2.4 million and \$4.4 million at April 30, 2017 and May 1, 2016, respectively. The fair value of our short-term investments approximates its cost basis.

A summary of our short-term investments by geographic area follows:

<i>(dollars in thousands)</i>	<i>April 30,</i> <i>2017</i>	<i>May 1,</i> <i>2016</i>
Canada	\$ 1,362	3,294
United States	1,081	1,065
	<u>\$ 2,443</u>	<u>4,359</u>

**Long-Term Investments (Rabbi Trust)** – We have a Rabbi Trust to set aside funds for participants of our deferred compensation plan (the “Plan”) and enable the participants to credit their contributions to various investment options of the Plan. The investments associated with the Rabbi Trust consist of investments in a money market fund and various mutual funds that are classified as available for sale.

Our long-term investments are classified as available for sale and were recorded at its fair value of \$5.5 million and \$4.0 million at April 30, 2017 and May 1, 2016, respectively. Our long-term investments had an accumulated unrealized gain totaling \$43,000 at April 30, 2017 and an accumulated unrealized loss totaling \$44,000 at May 1, 2016. The fair value of our long-term investments associated with our Rabbi Trust approximates its cost basis.

**Long-Term Investments (Held-To-Maturity)** – During the second quarter of fiscal 2017, management decided to invest approximately \$31.0 million in investment grade U.S. Corporate bonds with maturities ranging from 2 to 2.5 years. The purpose of this investment was to earn a higher rate of return on our excess cash located in the Cayman Islands. These investments are classified as held-to-maturity as we have the positive intent and ability to hold these investments until maturity. Our held-to-maturity investments will be recorded as either current or noncurrent on our Consolidated Balance Sheets, based on the contractual maturity dated and stated at amortized cost.

At April 30, 2017, the amortized cost of our held-to-maturity investments \$30.9 million and the fair value was \$30.8 million.

**Accounts Receivable** – Substantially all of our accounts receivable are due from manufacturers in the bedding and furniture industries. We grant credit to customers, a substantial number of which are located in North America and generally do not require collateral. We record an allowance for doubtful accounts that reflects estimates of probable credit losses. Management continuously performs credit evaluations of our customers, considering numerous inputs including financial position, past payment history, cash flows, management ability, historical loss experience and economic conditions and prospects. We do not have any off-balance sheet credit exposure related to our customers.

**Inventories** – We account for inventories at the lower of first-in, first-out (FIFO) cost or market. Management continually examines inventory to determine if there are indicators that the carrying value exceeds its net realizable value. Experience has shown that the most significant indicators of the need for inventory markdowns are the age of the inventory and the planned discontinuance of certain patterns. As a result, we provide inventory valuation write-downs based upon established percentages based on the age of the inventory that are continually evaluated as events and market conditions require. Our inventory aging categories are six, nine, twelve, and fifteen months. We also provide inventory valuation write-downs based on the planned discontinuance of certain products based on the current market values at that time as compared to their current carrying values.

**Property, Plant and Equipment** – Property, plant and equipment are recorded at cost and depreciated over their estimated useful lives using the straight-line method. Major renewals and betterments are capitalized. Maintenance, repairs and minor renewals are expensed as incurred. When properties or equipment are retired or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts. Amounts received on disposal less the book value of assets sold are charged or credited to income from operations.

Management reviews long-lived assets, which consist principally of property, plant and equipment, for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recovered. Recoverability of long-lived assets to be held and used is measured by a comparison of the carrying amount of the asset to future net undiscounted cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, the related cost and accumulated depreciation are removed from the accounts and an impairment charge is recognized for the excess of the carrying amount over the fair value of the asset. After the impairment loss is recognized, the adjusted carrying amount is the new accounting basis. Assets to be disposed of by sale are reported at the lower of the carrying value or fair value less cost to sell when the company has committed to a disposal plan, and would be reported separately as assets held for sale in the Consolidated Balance Sheets.

**Interest Costs** – Interest costs charged to operations were \$158,000, \$58,000, and \$235,000 in fiscal years 2017, 2016, and 2015, respectively.

We capitalize interest costs incurred on funds used to construct property, plant, and equipment. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Interest costs of \$158,000, \$58,000 and \$171,000 were capitalized for the construction of qualifying fixed assets for fiscal 2017, 2016, and 2015, respectively.

**Foreign Currency Adjustments** – The United States dollar is the functional currency for the company’s Canadian, Chinese, and Polish subsidiaries. All monetary foreign currency asset and liability accounts are remeasured into U.S. dollars at year-end exchange rates. Non-monetary asset and liabilities such as property, plant, and equipment are recorded at historical exchange rates. Foreign currency revenues and expenses are remeasured at average exchange rates in effect during the year, except for certain expenses related to balance sheet amounts remeasured at historical exchange rates. Exchange gains and losses from remeasurement of foreign currency denominated monetary assets and liabilities are recorded in the other expense line item in the Consolidated Statements of Net Income in the period in which they occur.

A summary of our foreign currency exchange gains (losses) by geographic area follows:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
China	\$ 111	(70)	241
Canada	(120)	76	(108)
Poland	-	-	(2)
	\$ (9)	6	131

**Goodwill** – Management assesses goodwill for impairment at the end of each fiscal year or between annual tests if an event that occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying values. In accordance with ASU No. 2011-08, Intangibles-Goodwill and Other (ASC Topic 350), we performed our annual impairment test on a qualitative basis. Based on our qualitative assessments as of April 30, 2017 and May 1, 2016, we determined that our goodwill was not impaired using a more likely than not standard.

Our goodwill of \$11.5 million at April 30, 2017 and May 1, 2016, respectively, relates to our mattress fabrics segment.

**Income Taxes** – Income taxes are accounted for under the asset and liability method. Deferred income taxes are recognized for temporary differences between the financial statement carrying amounts and the tax bases of our assets and liabilities and operating loss and tax credit carryforwards at income tax rates expected to be in effect when such amounts are realized or settled. The effect on deferred income taxes of a change in tax rates is recognized in income (loss) in the period that includes the enactment date.

We evaluate our deferred income taxes to determine if a valuation allowance is required. We assess whether a valuation allowance should be established based on the consideration of all available evidence using a “more likely than not” standard with significant weight being given to evidence that can be objectively verified. Since we operate in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-by-jurisdiction basis, taking into account the effects of local tax law.

We assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. We are required to record a deferred tax liability for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

We recognize the tax impact from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax impact recognized in the financial statements from such a position is measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate resolution. Penalties and interest related to uncertain tax positions are recorded as income tax expense. Significant

judgment is required in the identification of uncertain tax positions and in the estimation of penalties and interest on uncertain tax positions.

**Revenue Recognition** – Revenue is primarily recognized upon shipment and when title and risk of loss pass to the customer. Provision is currently made for estimated product returns, claims and allowances. Management considers historical claims and return experience, among other things, when establishing the allowance for returns and allowances.

**Shipping and Handling Costs** – Revenue received for shipping and handling costs, which is immaterial for all periods presented, is included in net sales. Shipping costs, principally freight, that comprise payments to third-party shippers are classified as cost of sales. Handling costs represent finished goods warehousing costs incurred to store, move, and prepare products for shipment in the company’s various distribution facilities. Handling costs were \$4.6 million, \$4.2 million and \$3.8 million in fiscal 2017, 2016, and 2015, respectively, and are included in selling, general and administrative expenses.

**Sales and Other Taxes** – Sales and other taxes collected from customers and remitted to governmental authorities are presented on a net basis and, as such, are excluded from revenues.

**Stock-Based Compensation** – Our equity incentive plans are described more fully in Note 12. ASC 718, “Compensation – Stock Compensation”, requires that all stock-based compensation be recognized as compensation expense in the financial statements and that such cost be measured at the grant date for awards issued to employees and the company’s board of directors. Equity awards issued to non-employees are measured at the earlier date of when the performance criteria are met or at the end of each reporting period. Compensation expense for unvested stock options and time vested restricted stock awards are amortized on a straight-line basis over the remaining vesting periods. Compensation expense for performance based restricted stock units were recorded based on an assessment each reporting period of the probability if certain performance goals were to be met during the contingent vesting period. If performance goals were not probable of occurrence, no compensation expense was recognized. Performance goals that were previously deemed probable and were not or are not expected to be met, previously recognized compensation cost was reversed. Excess tax benefits related to our equity incentive plans are reflected as financing cash inflows on the Statements of Cash Flows. We have elected to record the additional excess tax benefits associated with our equity incentive awards as a reduction in current income tax payable prior to utilizing any net operating loss carryforwards.

**Fair Value of Financial Instruments** – The accompanying consolidated financial statements include certain financial instruments, and the fair market value of such instruments may differ from amounts reflected on a historical basis. These financial instruments include our short-term and long-term investments. The fair value measurements of our financial instruments are described more fully in Note 13.

The carrying amount of cash and cash equivalents, short-term investments, accounts receivable, other current assets, line of credit, accounts payable and accrued expenses approximates fair value because of the short maturity of these financial instruments.

#### *Recently Adopted Accounting Pronouncements*

In June 2014, the Financial Accounting Standards Board (“FASB”) amended its authoritative guidance on accounting for certain share-based payment awards. The amended guidance requires that share-based compensation awards with terms of a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award and compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved. The guidance will permit an entity to apply the amendments in the update either (a) prospectively to all awards granted or modified after the effective date or (b) retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the consolidated

financial statements and to all new or modified awards thereafter. This guidance was effective for the first quarter of fiscal 2017 and did not have any impact on our consolidated financial statements as we currently do not have any share-based payment awards with terms of a performance target that affects vesting and could be achieved after the requisite service period.

#### *Recently Issued Accounting Pronouncements*

In May 2014, the FASB issued ASU No. 2014-09, which amends ASC Topic 606, *Revenue from Contracts with Customers*. The amendments in this ASU are intended to enhance the comparability of revenue recognition practices and will be applied to all contracts with customers. Improved disclosures related to the nature, amount, timing, and uncertainty of revenue that is recognized are requirements under the amended guidance. In April 2015, the FASB issued ASU 2015-24, *Revenue from Contracts with Customers: Deferral of the Effective Date* which proposed a deferral of the effective date by one year, and on July 7, 2015, the FASB decided to delay the effective date by one year. The deferral results in the new revenue standard being effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. We are therefore required to apply the new revenue guidance in our fiscal 2019 interim and annual financial statements. This ASU can be adopted either retrospectively or as a cumulative-effect adjustment as of the date of adoption. We are currently assessing the impact that this guidance will have on our consolidated financial statements.

In July 2015, the FASB issued ASU No. 2015-11, *Simplifying the Measurement of Inventory*, which changed the measurement principle for inventory from the lower of cost or market to lower of cost and net realizable value. This ASU is effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2016. We are therefore required to apply this guidance in our fiscal 2018 interim and annual financial statements. The adoption of this guidance is not expected to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which increases transparency and comparability among companies accounting for lease transactions. The most significant change of this update will require the recognition of lease assets and liabilities on the balance sheet for operating lease arrangements with lease terms greater than twelve months for lessees. This update will require a modified retrospective application which includes a number of optional practical expedients related to the identification and classification of leases commenced before the effective date. This ASU is effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2018. We are therefore required to apply this guidance in our fiscal 2020 interim and annual financial statements. We are currently assessing the impact that this guidance will have on our consolidated financial statements but we expect this guidance to have a material impact on our financial position, as a result of the requirement to recognize right-of-use assets and lease liabilities on our consolidated balance sheets.

In March 2016, the FASB issued ASU No. 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Shares-Based Payment Accounting." ASU 2016-09 is intended to improve the accounting for share-based payment transactions as part of the FASB's simplification initiative. This guidance eliminates the APIC pool concept and requires that excess income tax benefits and deficiencies be recorded in the income statement when awards are vested or are settled. This guidance also addresses simplifications related to statement of cash flows classification, accounting for forfeitures, and minimum statutory tax withholding requirements. This ASU is effective for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. Therefore, we are required to apply this guidance in our fiscal 2018 interim and annual financial statements. The primary impact of adopting this ASU will be the recognition of excess income tax benefits and deficiencies within income taxes, which will increase the volatility within our provision for income taxes as the excess amounts are dependent on our common stock price at the date the awards are vested or are settled. Currently, we do not expect the other provisions within this guidance to have a material impact on our consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*, to address the diversity in how certain cash receipts and cash payments are presented in the statement of cash flows. This new guidance provides clarity around the cash flow classification for eight specific issues in an effort to reduce the current and potential future diversity in practice. This standard, which is to be applied retrospectively, will be effective for the first interim period within annual reporting periods beginning after December 15, 2017, and early adoption is permitted. We are therefore required to apply this new guidance in our fiscal 2019 interim and annual financial statements. We are currently assessing the impact that this guidance will have on our consolidated financial statements.

In October 2016, the FASB issued ASU No. 2016-16, *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory*, to reduce the diversity in practice and complexity associated with accounting for the income tax consequences of intra-entity transfers of assets other than inventory. Current GAAP prohibits recognition of deferred income taxes for an intra-entity transfer until the asset has been sold to an outside party. The new pronouncement stipulates that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. This new guidance will be effective for annual reporting periods beginning after December 15, 2017, including interim periods within those annual reporting periods, with early adoption permitted in the first interim period only. We are therefore required to apply this new guidance in our fiscal 2019 interim and annual financial statements. The amendments are to applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. We are currently assessing the impact that this guidance will have on our consolidated financial statements.

There are no other new accounting pronouncements that are expected to have a significant impact on our consolidated financial statements.

## 2. ACCOUNTS RECEIVABLE

A summary of accounts receivable follows:

<i>(dollars in thousands)</i>	<i>April 30, 2017</i>	<i>May 1, 2016</i>
customers	\$ 26,211	25,531
allowance for doubtful accounts	(414)	(1,088)
reserve for returns and allowances and discounts	(1,220)	(962)
	<u>\$ 24,577</u>	<u>23,481</u>

A summary of the activity in the allowance for doubtful accounts follows:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
beginning balance	\$ (1,088)	(851)	(573)
provision for bad debts	222	(363)	(421)
write-offs, net of recoveries	452	126	143
ending balance	<u>\$ (414)</u>	<u>(1,088)</u>	<u>(851)</u>

A summary of the activity in the allowance for returns and allowances and discounts follows:

<i>(dollars in thousands)</i>	2017	2016	2015
beginning balance	\$ (962)	(738)	(479)
provision for returns and allowances and discounts	(3,061)	(2,825)	(2,733)
credits issued	2,803	2,601	2,474
ending balance	\$ (1,220)	(962)	(738)

### 3. INVENTORIES

A summary of inventories follows:

<i>(dollars in thousands)</i>	April 30, 2017	May 1, 2016
raw materials	\$ 6,456	5,462
work-in-process	3,095	2,972
finished goods	41,931	38,097
	\$ 51,482	46,531

### 4. PROPERTY, PLANT AND EQUIPMENT

A summary of property, plant and equipment follows:

<i>(dollars in thousands)</i>	<i>depreciable lives (in years)</i>	April 30, 2017	May 1, 2016
land and improvements	0-10	\$ 836	836
buildings and improvements	7-40	19,071	16,126
leasehold improvements	**	1,541	1,340
machinery and equipment	3-12	67,709	64,114
office furniture and equipment	3-10	8,936	8,212
capital projects in progress		12,901	2,896
		110,994	93,524
accumulated depreciation and amortization		(59,343)	(53,551)
		\$ 51,651	39,973

\*\* Shorter of life of lease or useful life.

### 5. GOODWILL

A summary of the change in the carrying amount of goodwill follows:

<i>(dollars in thousands)</i>	2017	2016	2015
beginning balance	\$ 11,462	11,462	11,462
loss on impairment	-	-	-
acquisitions	-	-	-
ending balance	\$ 11,462	11,462	11,462

The goodwill balance relates to the mattress fabrics segment.

## 6. INVESTMENT IN UNCONSOLIDATED JOINT VENTURE

Effective January 1, 2017, Culp International Holdings, Ltd. (Culp), a wholly-owned subsidiary of Culp, Inc., entered into a joint venture agreement, pursuant to which Culp owns fifty percent of CLASS International Holdings, Ltd (CLIH). CLIH will produce cut and sewn mattress covers, and its operations will be located in a modern industrial park in northeastern Haiti, which borders the Dominican Republic. CLIH is currently expected to commence production in the second quarter of fiscal 2018 and will complement our mattress fabric operations with a mirrored platform that will enhance our ability to meet customer demand while adding a lower cost operation to our platform.

During fiscal 2017, CLIH incurred a \$46,000 net loss that pertained to start-up operating expenses in the fourth quarter. Our equity in this net loss was \$23,000, which represents the company's fifty percent ownership in CLIH.

The following table summarizes information on assets, liabilities and members' equity of our equity method investment in CLIH:

<i>(dollars in thousands)</i>	<i>April 30, 2017</i>	<i>May 1, 2016</i>
total assets	\$ 2,258	\$ -
total liabilities	\$ 46	\$ -
total members' equity	\$ 2,212	\$ -

## 7. OTHER ASSETS

A summary of other assets follows:

<i>(dollars in thousands)</i>	<i>April 30, 2017</i>	<i>May 1, 2016</i>
cash surrender value – life insurance	\$ 376	357
non-compete agreement, net	828	903
customer relationships, net	664	715
other	526	598
	\$ 2,394	2,573

### *Non-Compete Agreement*

We recorded our non-compete agreement at its fair value based on a discounted cash flow valuation model. This non-compete agreement is amortized on a straight line basis over the fifteen year life of the agreement.

The gross carrying amount of this non-compete agreement was \$2.0 million at April 30, 2017 and May 1, 2016, respectively. Accumulated amortization for this non-compete agreement was \$1.2 million and \$1.1 million at April 30, 2017 and May 1, 2016, respectively.

Amortization expense for this non-compete agreement was \$75,000 in fiscal years 2017, 2016, and 2015, respectively. The remaining amortization expense for the next five years and thereafter follows: FY 2018 - \$75,000; FY 2019 - \$75,000; FY 2020 - \$75,000; FY 2021 - \$75,000; FY 2022 - \$75,000, and Thereafter - \$453,000.

The weighted average amortization period for the non-compete agreement is 11 years as of April 30, 2017.

### *Customer Relationships*

We recorded the customer relationships at their fair value based on a multi-period excess earnings valuation model. The gross carrying amount of these customer relationships was \$868,000 at April 30, 2017 and May 1, 2016, respectively. Accumulated amortization for these customer relationships was \$204,000 and \$153,000 at April 30, 2017 and May 1, 2016, respectively.

The customer relationships are amortized on a straight-line basis over their seventeen year useful life. Amortization expense for the customer relationships was \$51,000 for fiscal years 2017, 2016, and 2015, respectively. The remaining amortization expense for the next five fiscal years and thereafter follows: FY 2018 - \$51,000; FY 2019 - \$51,000; FY 2020 - \$51,000; FY 2021 - \$51,000; FY 2022 - \$51,000; and Thereafter - \$409,000.

The weighted average amortization period for our customer relationships is 13 years as of April 30, 2017.

### *Cash Surrender Value - Life Insurance*

We had one life insurance contract with a death benefit of \$1.4 million at April 30, 2017 and May 1, 2016, respectively. Our cash surrender value - life insurance balances of \$376,000 and \$357,000 at April 30, 2017 and May 1, 2016, respectively, are collectible upon death of the respective insured.

## **8. ACCRUED EXPENSES**

A summary of accrued expenses follows:

<i>(dollars in thousands)</i>	<i>April 30, 2017</i>	<i>May 1, 2016</i>
compensation, commissions and related benefits	\$ 10,188	10,011
advertising rebates	468	870
interest	51	-
other	1,240	1,041
	<u>\$ 11,947</u>	<u>11,922</u>

## **9. INCOME TAXES**

### *Income Tax Expense and Effective Income Tax Rate*

Total income tax expense was allocated as follows:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
income from operations	\$ 7,339	10,963	7,885
shareholders' equity, related to the tax benefit arising from stock based compensation	(657)	(841)	(109)
	<u>\$ 6,682</u>	<u>10,122</u>	<u>7,776</u>

Income tax expense attributable to income from operations consists of:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
current			
federal	\$ 109	-	-
state	13	6	(7)
foreign	5,981	6,765	4,713
foreign – reversal of uncertain tax position	(3,431)	-	-
	<u>2,672</u>	<u>6,771</u>	<u>4,706</u>
deferred			
federal	404	(1,205)	(849)
state	54	305	(52)
undistributed earnings – foreign subsidiaries	(101)	(1,129)	(260)
U.S. operating loss carryforwards	3,630	5,467	4,487
foreign	734	1,086	(92)
valuation allowance	(54)	(332)	(55)
	<u>4,667</u>	<u>4,192</u>	<u>3,179</u>
	<u>\$ 7,339</u>	<u>10,963</u>	<u>7,885</u>

Income (loss) before income taxes related to our foreign and U.S. operations consists of:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
Foreign			
China	\$13,650	14,130	12,531
Canada	4,918	3,647	2,695
Poland	(19)	(62)	(260)
Cayman Islands	154	-	-
Total Foreign	<u>18,703</u>	<u>17,715</u>	<u>14,966</u>
United States	<u>10,993</u>	<u>10,183</u>	<u>7,990</u>
	<u>\$29,696</u>	<u>27,898</u>	<u>22,956</u>

The following schedule summarizes the principal differences between the income tax expense at the federal income tax rate and the effective income tax rate reflected in the consolidated financial statements:

	<i>2017</i>	<i>2016</i>	<i>2015</i>
federal income tax rate	34.0%	34.0%	34.0%
tax effects of Chinese foreign exchange gains	1.6	4.4	0.3
change in valuation allowance	(0.2)	(1.2)	(0.2)
change in North Carolina income tax rates	-	0.7	-
reversal of foreign uncertain income tax position	(11.6)	-	-
other	0.9	1.4	0.2
	<u>24.7%</u>	<u>39.3%</u>	<u>34.3%</u>

## Deferred Income Taxes

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities consist of the following:

<i>(dollars in thousands)</i>	2017	2016
deferred tax assets:		
accounts receivable	\$ 447	545
inventories	2,196	2,660
compensation	6,222	5,311
liabilities and other	890	1,173
foreign income tax credits - U.S.	1,436	1,436
alternative minimum tax credit - U.S.	1,428	1,320
property, plant and equipment (1)	245	326
loss carryforwards – U.S.	3,842	6,888
loss carryforwards – foreign	73	147
unrecognized tax benefits – U.S.	(3,842)	(6,888)
valuation allowances	(536)	(590)
total deferred tax assets	12,401	12,328
deferred tax liabilities:		
undistributed earnings on foreign subsidiaries	(497)	(604)
unrecognized tax benefits – U.S.	(7,936)	(4,168)
property, plant and equipment (2)	(5,546)	(5,210)
goodwill	(1,478)	(1,325)
other	(118)	(185)
total deferred tax liabilities	(15,575)	(11,492)
Net deferred tax (liability) asset	\$ (3,174)	836

(1) Pertains to the company's operations located in China.

(2) Pertains to the company's operations located in the U.S. and Canada.

Federal and state net operating loss carryforwards were approximately \$9.0 million with related future tax benefits of \$3.8 million at April 30, 2017. These carryforwards principally expire in 9-18 years, fiscal 2027 through fiscal 2035. Our U.S. foreign income tax credits of \$1.4 million expire in 9 years, fiscal 2026. Our alternative minimum tax credit carryforward of approximately \$1.4 million for federal income tax purposes does not expire.

At April 30, 2017, our non-current deferred income tax asset of \$419,000 pertained to our operations located in China. At May 1, 2016, our non-current deferred income tax asset of \$2.3 million represents \$1.7 million and \$572,000 from our operations located in the U.S. and China, respectively.

At April 30, 2017, our non-current deferred income tax liability of \$3.6 million represents \$2.1 million and \$1.5 million from our operations located in Canada and the U.S., respectively. At May 1, 2016, our non-current deferred income tax liability of \$1.5 million pertained to our operations located in Canada.

## Deferred Income Taxes – Valuation Allowance

### Summary

In accordance with ASC Topic 740, we evaluate our deferred income taxes to determine if a valuation allowance is required. ASC Topic 740 requires that companies assess whether a valuation allowance should be established based on the consideration of all available evidence using a “more likely than not” standard with significant weight being given to evidence that can be objectively verified. Since the company operates in multiple jurisdictions, we assess the need for a valuation allowance on a jurisdiction-

by-jurisdiction basis, taking into account the effects of local tax law. Based on our assessment at April 30, 2017, we recorded a partial valuation allowance of \$536,000, of which \$464,000 pertained to certain U.S. state net operating loss carryforwards and credits and \$72,000 pertained to loss carryforwards associated with our Culp Europe operation located in Poland. Based on our assessment at May 1, 2016, we recorded a partial valuation allowance of \$590,000, of which \$518,000 pertained to certain U.S. state net operating loss carryforwards and credits and \$72,000 pertained to loss carryforwards associated with our Culp Europe operation located in Poland.

No valuation allowance was recorded against our net deferred tax assets associated with our operations located in China and Canada at April 30, 2017 and May 1, 2016, respectively.

#### United States

Our partial valuation allowance against our U.S. net deferred assets totaled \$464,000 and \$518,000 at April 30, 2017, and May 1, 2016, respectively. These valuation allowances pertain to U.S. state net operating loss carryforwards and credits in which it is “more likely than not” that these U.S. state net operating loss carryforwards and credits would not be realized prior to their respective expiration dates. We recorded income tax benefits of \$54,000, \$43,000, and \$105,000 that reduced our valuation allowance against our U.S. net deferred tax assets in fiscal years 2017, 2016, and 2015, respectively. These income tax benefits pertain to a change in estimate of the recoverability of our U.S. state net loss operating carryforwards at the end of the respective prior fiscal year.

#### Poland

Our partial valuation allowance against our loss carryforwards associated with our Culp Europe operation located in Poland totaled \$72,000 at April 30, 2017 and May 1, 2016. These valuation allowances pertain to net operating loss carryforwards in which it is “more likely than not” that these net operating loss carryforwards would not be realized prior to their respective expiration dates.

During fiscal 2016, we recorded an income tax benefit of \$289,000 for a change in estimate of the recoverability of our net loss operating carryforwards at the end of the respective prior fiscal year. During fiscal 2015 we recorded an income tax charge of \$50,000 for an increase in the full valuation allowance against our net deferred tax assets associated with our Culp Europe operation.

#### *Deferred Income Taxes – Undistributed Earnings from Foreign Subsidiaries*

In accordance with ASC Topic 740, we assess whether the undistributed earnings from our foreign subsidiaries will be reinvested indefinitely or eventually distributed to our U.S. parent company. ASC Topic 740 requires that a deferred tax liability should be recorded for undistributed earnings from foreign subsidiaries that will not be reinvested indefinitely. Also, we assess the recognition of U.S. foreign income tax credits associated with foreign withholding and income tax payments and whether it is more-likely-than-not that our foreign income tax credits will not be realized. If it is determined that any foreign income tax credits need to be recognized or it is more-likely-than-not our foreign income tax credits will not be realized, an adjustment to our provision for income taxes will be recognized at that time.

At April 30, 2017, we had accumulated earnings and profits from our foreign subsidiaries totaling \$146.9 million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled \$497,000, which included U.S. income and foreign withholding taxes totaling \$44.0 million, offset by U.S. foreign income tax credits of \$43.5 million.

At May 1, 2016, we had accumulated earnings and profits from our foreign subsidiaries totaling \$129.6 million. At the same date, the deferred tax liability associated with our undistributed earnings from our foreign subsidiaries totaled \$604,000, which included U.S. income and foreign withholding taxes totaling \$38.5 million, offset by U.S. foreign income tax credits of \$37.9 million.

### *Uncertainty in Income Taxes*

The following table sets forth the change in the company's unrecognized tax benefit:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
beginning balance	\$14,897	14,141	13,740
increases from prior period tax positions	854	454	588
decreases from prior period tax positions	(3,506) **	(77)	(187)
increases from current period tax positions	-	379	-
ending balance	\$ 12,245	14,897	14,141

\*\* Amount includes a reduction to unrecognized tax benefits of \$3,431 resulting from a lapse of the applicable statute of limitations.

At April 30, 2017, we had \$12.2 million of total gross unrecognized tax benefits, of which \$467,000 would favorably affect the income tax rate in future periods. At May 1, 2016, we had \$14.9 million of total gross unrecognized tax benefits, of which \$3.8 million would favorably affect the income tax rate in future periods.

At April 30, 2017, we had \$12.2 million of total gross unrecognized tax benefits, of which \$11.8 million and \$467,000 were classified as net non-current deferred income taxes and income taxes payable-long-term, respectively, in the accompanying consolidated balance sheets. As of May 1, 2016, we had \$14.9 million of total gross unrecognized tax benefits, of which \$11.1 million and \$3.8 million were classified as net non-current deferred income taxes and income taxes payable-long-term, respectively, in the accompanying consolidated balance sheets.

We elected to classify interest and penalties as part of income tax expense. At April 30, 2017 and May 1, 2016, the gross amount of interest and penalties due to unrecognized tax benefits was \$50,000 and \$978,000, respectively.

Our gross unrecognized income tax benefit of \$12.2 million at April 30, 2017, relates to tax positions for which significant change is reasonably possible within the next year. This amount primarily relates to double taxation under applicable income tax treaties with foreign tax jurisdictions. United States federal and state income tax returns filed by us remain subject to examination for income tax years 2005 and subsequent due to loss carryforwards. Canadian federal and provincial (Quebec) returns filed by us remain subject to examination for income tax years 2013 and subsequent. Income tax returns associated with our operations located in China are subject to examination for income tax year 2012 and subsequent.

Currently, the Internal Revenue Service is examining our U.S. Federal income tax returns for fiscal years 2014 through 2016, and no adjustments have been proposed at this time. We currently expect this examination to be completed during fiscal 2018. During the third quarter of fiscal 2017, Revenue Quebec commenced an examination of our Canadian provincial (Quebec) income tax returns for fiscal years 2013 through 2015, and no adjustments have been proposed at this time. We currently expect this examination to be completed during fiscal 2018.

In accordance with ASC Topic 740, an unrecognized income tax benefit for an uncertain income tax position can be recognized in the first interim period if the more-likely-than-not recognition threshold is met by the reporting period, or is effectively settled through examination, negotiation, or litigation, or the statute of limitations for the relevant taxing authority to examine and challenge the tax position has expired. If it is determined that any of the above conditions occur regarding our uncertain income tax positions, an adjustment to our unrecognized income tax benefit will be recorded at that time.

During the fiscal 2017, we recognized an income tax benefit of \$3.4 million for the reversal of an uncertain income tax position associated with certain foreign jurisdictions in which the statute of limitations expired. Accordingly, of this \$3.4 million income tax benefit, \$2.1 million and \$1.3 million were treated as discrete events in which the full income tax effects of these adjustments were recorded in the third and fourth quarters, respectively.

### *Income Taxes Paid*

Income tax payments, net of income tax refunds, were \$5.5 million in fiscal 2017, \$6.7 million in 2016, and \$4.8 million in 2015.

## **10. LINES OF CREDIT**

### *Revolving Credit Agreement –United States*

Our credit agreement with Wells Fargo Bank N.A. (“Wells Fargo”) provides a revolving loan commitment of \$30 million. Interest was charged at a rate (applicable interest rate of 2.45% and 1.89% at April 30, 2017 and May 1, 2016, respectively) as a variable spread over LIBOR based on our ratio of debt to EBITDA. The Credit Agreement contains certain financial and other covenants as defined in the agreement and is set to expire on August 15, 2018.

The purpose of our revolving credit line is to support potential short term cash needs in different jurisdictions within our global operations, mitigate our risk associated with foreign currency exchange rate fluctuations, and support repatriation of earnings and profits from our foreign subsidiaries to the U.S. for various strategic purposes.

Outstanding borrowings are secured by a pledge of 65% of the common stock of Culp International Holdings, Ltd. (our subsidiary located in the Cayman Islands), as required by the Credit Agreement. There were no borrowings outstanding under the Credit Agreement at April 30, 2017 and May 1, 2016, respectively.

At April 30, 2017 and May 1, 2016, there were \$250,000 in outstanding letters of credit (all of which related to workers compensation) provided by the Credit Agreement.

Effective August 1, 2016, we entered into a Third Amendment to our Credit Agreement that will allow us to issue letters of credit not to exceed \$7.5 million. On August 3, 2016, we issued a \$5.0 million letter of credit (all of which is currently outstanding and in addition to the \$250,000 letter of credit noted above) for the construction of a new building associated with our mattress fabrics segment (see Note 11 for further details). This \$5.0 million letter of credit will automatically be reduced in increments of \$1.25 million on August 1, 2017, November 1, 2017, February 1, 2018, and May 15, 2018, respectively.

### *Revolving Credit Agreement - China*

We have an unsecured credit agreement associated with our operations in China that provided for a line of credit up to 40 million RMB (\$5.8 million USD at April 30, 2017) and is set to expire on February 15, 2018. This agreement has an interest rate determined by the Chinese government and there were no outstanding borrowings as of April 30, 2017 and May 1, 2016.

### *Overall*

Our loan agreements require, among other things, that we maintain compliance with certain financial covenants. At April 30, 2017, the company was in compliance with these financial covenants.

Interest paid during fiscal years 2017, 2016, and 2015 totaled \$114,000, \$95,000, and \$268,000, respectively.

## 11. COMMITMENTS AND CONTINGENCIES

### *Operating Leases*

We lease certain office, manufacturing and warehouse facilities and equipment under noncancellable operating leases. Lease terms related to real estate primarily range from one to five years with renewal options for additional periods ranging up to nine years. The leases generally require the company to pay real estate taxes, maintenance, insurance and other expenses. Rental expense for operating leases was \$2.9 million in fiscal 2017, \$3.0 million in fiscal 2016, and \$2.9 million in fiscal 2015. Future minimum rental commitments for noncancellable operating leases are \$2.2 million in fiscal 2018; \$1.3 million in fiscal 2019; \$911,000 in fiscal 2020; \$127,000 in fiscal 2021; and \$78,000 in fiscal 2022. Management expects that in the normal course of business, these leases will be renewed or replaced by other operating leases.

We lease a plant facility associated with our mattress fabrics segment from a partnership owned by certain shareholders and officers of the company and their immediate families. Effective October 1, 2014, we entered into a new lease agreement with the partnership noted above. The new lease agreement requires monthly payments of \$13,000 for a three year term commencing on October 1, 2014 through September 30, 2017. This lease contains two successive options to renew the lease with each renewal period being three years. The first and second renewal terms would require monthly payments of \$13,100 and \$13,200, respectively.

Rents paid to entities owned by certain shareholders and officers of the company and their immediate families totaled \$156,000 in fiscal 2017 and fiscal 2016 and \$155,000 in fiscal 2015.

### *Other Litigation*

The company is involved in legal proceedings and claims which have arisen in the ordinary course of business. Management has determined that it is not reasonably possible that these actions, when ultimately concluded and settled, will have a material adverse effect upon the financial position, results of operations, or cash flows of the company.

### *Accounts Payable – Capital Expenditures*

At April 30, 2017, we had total amounts due regarding capital expenditures totaling \$6.1 million, of which \$5.1 million is financed and pertains to completed work for the construction of a new building (see below). Of the total \$6.1 million, \$4.8 million is required to be paid in fiscal 2018, with a remaining amount of \$1.3 million due in fiscal 2019 (May 2018).

At May 1, 2016, we had total amounts due regarding capital expenditures totaling \$224,000, which pertained to outstanding vendor invoices, none of which were financed. This amount was paid in full in fiscal 2017.

### *Purchase Commitments - Capital Expenditures*

At April 30, 2017, we had open purchase commitments to acquire a building and equipment for our mattress fabrics segment totaling \$7.2 million. The \$7.2 million includes \$5.1 million (all of which represents completed work) associated with the construction of a new building noted below.

Effective May 16, 2016, we entered into an agreement with a contractor to construct a new building located in North Carolina that will expand our distribution capabilities and office space at a current cost of \$11.3 million. This agreement required an installment payment of \$1.9 million in April 2016, \$4.3 million in fiscal 2017, \$3.8 million in fiscal 2018, and \$1.3 million in fiscal 2019. Interest is being charged on the outstanding installment payments at a rate of 2.25% plus the current 30 day LIBOR rate. Also, we are

required to issue a letter of a credit totaling \$5.0 million with the contractor being the beneficiary. In addition to the interest that will be charged on the outstanding installment payments, there will be 0.1% unused fee calculated on the balance of the \$5.0 million letter of credit less the amount outstanding per month.

This new building is currently expected to be fully operational by the end of our first quarter of fiscal 2018.

## 12. STOCK-BASED COMPENSATION

### *Equity Incentive Plan Description*

On September 16, 2015, our shareholders approved an equity incentive plan entitled the Culp, Inc. 2015 Equity Incentive Plan (the “2015 Plan”). The 2015 Plan is intended to update and replace our 2007 Equity Incentive Plan (the “2007 Plan”) as the vehicle for granting new equity based awards substantially similar to those authorized under the 2007 Plan. In general, the 2015 Plan authorizes the grant of stock options intended to qualify as incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock, restricted stock units, performance units, and other equity and cash related awards as determined by our Compensation Committee. An aggregate of 1,200,000 shares of common stock were authorized for issuance under the 2015 Plan, with certain sub-limits that would apply with respect to specific types of awards that may be issued as defined in the 2015 Plan. In connection with the approval of the 2015 Plan, no further awards will be granted under the 2007 Plan, but outstanding awards under the 2007 Plan will be settled in accordance with their terms.

At April 30, 2017, there were 964,494 shares available for future equity based grants under the company’s 2015 Plan.

### *Stock Options*

Under our 2007 Plan, employees, outside directors, and others associated with the company were granted options to purchase shares of common stock at the fair market value on the date of grant.

No compensation expense was recorded for incentive or non-qualified stock options in fiscal 2017, 2016 and 2015 as all stock option awards were fully vested at the end of fiscal 2014.

The following tables summarize stock option activity for fiscal 2017, 2016, and 2015:

	2017		2016		2015	
	<i>Shares</i>	<i>Weighted-Average Exercise Price</i>	<i>Shares</i>	<i>Weighted-Average Exercise Price</i>	<i>Shares</i>	<i>Weighted-Average Exercise Price</i>
outstanding at beginning of year	83,600	\$ 8.37	140,100	\$ 6.49	153,950	\$ 6.70
granted	-	-	-	-	-	-
exercised	(68,000)	8.65	(54,500)	3.68	(10,100)	9.31
canceled/expired	-	-	(2,000)	4.59	(3,750)	7.27
outstanding at end of year	15,600	7.14	83,600	8.37	140,100	6.49

<i>Range of Exercise Prices</i>	<i>Options Outstanding</i>			<i>Options Exercisable</i>	
	<i>Number Outstanding at 4/30/17</i>	<i>Weighted-Avg. Remaining Contractual Life</i>	<i>Weighted-Avg. Exercise Price</i>	<i>Number Exercisable at 4/30/17</i>	<i>Weighted-Avg. Exercise Price</i>
\$7.08 - \$8.75	15,600	1.1	\$7.14	15,600	\$7.14

At April 30, 2017, the aggregate intrinsic value for options outstanding and exercisable was \$389,000.

The aggregate intrinsic value for options exercised was \$1.7 million, \$1.3 million, and \$87,000 in fiscal 2017, 2016, and 2015, respectively.

At April 30, 2017, there were no unvested incentive stock option awards. Therefore, there was no unrecognized compensation cost related to the incentive stock option awards at April 30, 2017.

#### *Time Vested Restricted Stock Awards*

On July 14, 2016, an employee was granted 1,200 shares of time vested restricted common stock units. This award was valued based on the fair market value on the date of grant. The fair value of this award was \$28 per share, which represents the closing price of our common stock on the date of grant. The vesting of this award was is over the requisite service period of 11 months.

The following table summarizes the time vested restricted stock activity for fiscal years 2017, 2016, and 2015:

	<i>2017 Shares</i>	<i>2016 Shares</i>	<i>2015 Shares</i>
outstanding at beginning of year	-	-	61,668
granted	1,200	-	-
vested	-	-	(61,668)
outstanding at end of year	1,200	-	-

During fiscal 2015, 61,668 shares of time vested restricted stock vested and had a weighted average fair value of \$257,000 or \$4.17 per share.

At April 30, 2017, the remaining unrecognized compensation cost related to our time vested restricted common stock units was \$5,000, which is expected to be recognized over the next 1.5 months.

We recorded compensation expense of \$29,000 and \$4,000 within selling, general, and administrative expense for time vested restricted stock units in fiscal 2017 and 2015, respectively. No compensation expense was recorded for time vested restricted stock awards in fiscal 2016 as all time vested restricted stock awards granted prior to fiscal 2016 were fully vested at the end of fiscal 2015.

#### *Performance Based Restricted Stock Units*

We have granted performance based restricted stock units to certain key members of management and a non-employee which could earn up to a certain number of shares of common stock if certain performance targets are met as defined in the related restricted stock unit agreements. Our performance based restricted stock units granted to key members of management were measured based on the fair market value (the closing price of our common stock) on the date of grant. Our performance based restricted stock units granted to a non-employee were measured based on the fair market value (the closing price of our common stock) at the earlier date of when the performance criteria are met or the end of the reporting period.

The following table summarizes information related to our grants of performance based restricted stock units associated with key members of management for fiscal years 2017, 2016, and 2015:

<i>Date of Grant</i>	<i>(1)</i> <i>Restricted Stock</i> <i>Units Awarded</i>	<i>(2)</i> <i>Price Per</i> <i>Share</i>	<i>Vesting</i> <i>Period</i>
July 14, 2016	107,880	\$28.00	3 years
July 15, 2015	107,554	\$32.23	3 years
June 24, 2014	102,845	\$17.70	3 years

(1) Amounts represent the maximum number of common stock shares that could be earned if certain performance targets are met as defined in the related restricted stock unit agreements.

(2) Price per share represents the closing price of our common stock on the date of grant.

The following table summarizes information related to our grants of performance based restricted stock units associated with a non-employee for fiscal years 2017, 2016, and 2015:

<i>Date of Grant</i>	<i>(1)</i> <i>Restricted Stock</i> <i>Units Awarded</i>	<i>Price Per</i> <i>Share</i>	<i>Vesting</i> <i>Period</i>
July 14, 2016	11,549	\$32.10 (2)	3 years
July 15, 2015	10,364	\$32.10 (2)	3 years
March 3, 2015	16,000	\$32.10 (2)	28 months
March 3, 2015	12,000	\$28.77 (3)	16 months

(1) Amounts represent the maximum number of common stock shares that could be earned if certain performance targets are met as defined in the related restricted stock unit agreements.

(2) The respective grant was unvested at the end of our reporting period. Accordingly, the price per share represents the closing price of our common stock on April 30, 2017, the end of our reporting period.

(3) The respective grant vested during the first quarter of fiscal 2017. Accordingly, the price per share represents the closing price of our common stock on the date the award vested.

The following table summarizes information related to our performance based restricted stock units that vested during fiscal years 2017 and 2016. No performance based restricted stock units vested during fiscal 2015:

<i>Fiscal Year</i>	<i>(1)</i> <i>Common Stock</i> <i>Shares Vested</i>	<i>Weighted Average</i> <i>Fair Value</i>	<i>Price</i> <i>Per Share</i>
Fiscal 2017 - Management	37,192	\$637	\$17.12 (2)
Fiscal 2017 - Non-Employee	12,000	\$345	\$28.77 (3)
Fiscal 2016 - Management	115,855	\$1,183	\$10.21 (2)

(1) Dollar amounts are in thousands.

(2) Price per share represents the closing price of our common stock on the date of grant.

(3) The respective grant vested during the first quarter of fiscal 2017. Accordingly, the price per share represents the closing price of our common stock on the date the award vested.

#### *Overall*

We recorded compensation expense of \$3.2 million, \$2.6 million, and \$727,000 within selling, general, and administrative expense for performance based restricted stock units in fiscal 2017, 2016 and 2015, respectively. Compensation cost is recorded based on an assessment each reporting period of the probability that certain performance goals will be met during the vesting period. If performance goals are not probable of occurrence, no compensation cost will be recognized and any recognized compensation cost would be reversed.

At April 30, 2017, the remaining unrecognized compensation cost related to the performance based restricted stock units was \$3.9 million, which is expected to be recognized over a weighted average vesting period of 1.7 years.

#### *Common Stock Awards*

We granted a total of 4,800, 3,000, and 3,000 shares of common stock to our outside directors on October 3, 2016, October 1, 2015, and October 1, 2014, respectively. These shares of common stock vested immediately and were valued based on the fair market value on the date of grant. The fair value of these awards were \$29.80, \$31.77, and \$17.95 per share, on October 3, 2016, October 1, 2015, and October 1, 2014, which represents the closing price of our common stock on the date of grant.

We recorded \$143,000, \$95,000, and \$55,000, of compensation expense within selling, general, and administrative expense for these common stock awards for fiscal 2017, 2016, and 2015, respectively.

### **13. Fair Value of Financial Instruments**

ASC Topic 820 establishes a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and the company's assumptions (unobservable inputs). Determining where an asset or liability falls within that hierarchy depends on the lowest level input that is significant to the fair value measurement as a whole. An adjustment to the pricing method used within either level 1 or level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy. The hierarchy consists of three broad levels as follows:

Level 1 – Quoted market prices in active markets for identical assets or liabilities;

Level 2 – Inputs other than level 1 inputs that are either directly or indirectly observable, and

Level 3 – Unobservable inputs developed using the company's estimates and assumptions, which reflect those that market participants would use.

## Recurring Basis

The following table presents information about assets and liabilities measured at fair value on a recurring basis:

Fair value measurements at April 30, 2017 using:				
	Quoted prices in active markets for identical assets	Significant other observable inputs	Significant unobservable inputs	
(amounts in thousands)	Level 1	Level 2	Level 3	Total
Assets:				
U.S. Corporate Bonds	\$ -	\$ 30,831	\$ -	\$ 30,831
Premier Money Market Fund	4,811	N/A	N/A	4,811
Low Duration Bond Fund	1,081	N/A	N/A	1,081
Intermediate Term Bond Fund	751	N/A	N/A	751
Strategic Income Fund	611	N/A	N/A	611
Large Blend Fund	365	N/A	N/A	365
Growth Allocation Fund	126	N/A	N/A	126
Moderate Allocation Fund	88	N/A	N/A	88
Other	76	N/A	N/A	76

Fair value measurements at May 1, 2016 using:				
	Quoted prices in active markets for identical assets	Significant other observable inputs	Significant unobservable inputs	
(amounts in thousands)	Level 1	Level 2	Level 3	Total
Assets:				
Premier Money Market Fund	\$ 3,404	N/A	N/A	\$3,404
Low Duration Bond Fund	1,604	N/A	N/A	1,604
Intermediate Term Bond Fund	1,154	N/A	N/A	1,154
Strategic Income Fund	999	N/A	N/A	999
Limited Term Bond Fund	602	N/A	N/A	602
Large Blend Fund	289	N/A	N/A	289
Growth Allocation Fund	148	N/A	N/A	148
Mid Cap Value Fund	102	N/A	N/A	102
Other	82	N/A	N/A	82

Our U.S. corporate bonds were classified as level 2 as they are traded over the counter within a broker network and not on an active market. The fair value of our U.S. corporate bonds is determined based on a published source that provides an average bid price. The average bid price is based on various broker prices that are determined based on market conditions, interest rates, and the rating of the respective U.S. corporate bond.

The determination of where an asset or liability falls in the hierarchy requires significant judgment. We evaluate our hierarchy disclosures each quarter based on various factors and it is possible that an asset or liability may be classified differently from quarter to quarter. However, we expect that changes in classifications between different levels will be rare.

## 14. NET INCOME PER SHARE

Basic net income per share is computed using the weighted-average number of shares outstanding during the period. Diluted net income per share uses the weighted-average number of shares outstanding during the period plus the dilutive effect of stock-based compensation calculated using the treasury stock method. Weighted average shares used in the computation of basic and diluted net income per share are as follows:

<i>(in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
weighted-average common shares outstanding, basic	12,312	12,302	12,217
dilutive effect of stock-based compensation	206	173	205
weighted-average common shares outstanding, diluted	12,518	12,475	12,422

All options to purchase shares of common stock were included in the computation of diluted net income for fiscal years 2017, 2016 and 2015, as the exercise price of the options was less than the average market price of common shares.

## 15. BENEFIT PLANS

### *Defined Contribution Plans*

The company has defined contribution plans which cover substantially all employees and provides for participant contributions on a pre-tax basis and matching contributions by the company for its U.S. and Canadian operations. Our contributions to the plan were \$924,000, \$843,000, and \$798,000 in fiscal years 2017, 2016, and 2015, respectively.

### *Deferred Compensation Plan*

We have a nonqualified deferred compensation plan (the “Plan”) covering officers and certain key members of management. The Plan provides for participant deferrals on a pre-tax basis that are subject to annual deferral limits by the IRS and non-elective contributions made by the company. Participant deferrals and non-elective contributions made by the company are immediately vested.

Our contributions to the Plan were \$185,000, \$180,000 and \$174,000 in fiscal years 2017, 2016, and 2015, respectively. Our nonqualified deferred compensation plan liability of \$5.5 million and \$4.7 million at April 30, 2017 and May 1, 2016, were recorded in deferred compensation in the 2017 and 2016 Consolidated Balance Sheets, respectively.

Effective January 1, 2014, we established a Rabbi Trust (the “Trust”) to set aside funds for the participants of the Plan and enable the participants to direct their contributions to various investment options in the Plan. The investment options of the Plan consist of a money market fund and various mutual funds. The funds set aside in the Trust are subject to the claims of our general creditors in the event of the company’s insolvency as defined in the Plan.

The investment assets of the Trust are recorded at their fair value of \$5.5 million and \$4.0 million at April 30, 2017 and May 1, 2016, and were recorded in long-term investments-rabbi trust in the 2017 and 2016 Consolidated Balance Sheets, respectively. The investment assets of the Trust are classified as available for sale and accordingly, changes in their fair values are recorded in other comprehensive income (loss).

## 16. SEGMENT INFORMATION

The company’s operations are classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures, sources, and sells fabrics and mattress covers to

bedding manufacturers. The upholstery fabrics segment manufacturers, sources, and sells fabrics primarily to residential and commercial furniture manufacturers.

Net sales denominated in U.S. dollars accounted for 92%, 93% and 92% of total consolidated net sales in 2017, 2016, and 2015, respectively. International sales accounted for 22% of net sales in 2017, 2016, and 2015, respectively, and are summarized by geographic area as follows:

<i>(dollars in thousands)</i>	2017	2016	2015
north america (excluding USA) (1)	\$ 29,995	31,667	30,758
far east and asia (2)	34,695	31,927	31,855
all other areas	3,618	4,336	4,720
	\$ 68,308	67,930	67,333

(1) Of this amount, \$22.3 million, \$24.2 million, and \$24.1 million are attributable to shipments to Mexico in fiscal 2017, 2016, and 2015, respectively.

(2) Of this amount \$26.6 million, \$23.1 million, and \$26.5 million are attributable to shipment to China in fiscal 2017, 2016, and 2015, respectively.

Sales are attributed to individual countries based upon location that the company ships its products to for delivery to customers.

The company evaluates the operating performance of its segments based upon income from operations before certain unallocated corporate expenses, and other non-recurring items. Cost of sales in both segments include costs to manufacture or source our products, including costs such as raw material and finished goods purchases, direct and indirect labor, overhead and incoming freight charges. Unallocated corporate expenses primarily represent compensation and benefits for certain executive officers, all costs related to being a public company, and other miscellaneous expenses. Segment assets include assets used in operations of each segment and primarily consist of accounts receivable, inventories, and property, plant, and equipment. The mattress fabrics segment also includes in segment assets, goodwill, an investment in an unconsolidated joint venture, a non-compete agreement and customer relationships associated with an acquisition.

Statements of operations for the company's operating segments are as follows:

<i>(dollars in thousands)</i>	2017	2016	2015
net sales:			
upholstery fabrics	\$ 118,739	126,441	130,427
mattress fabrics	190,805	186,419	179,739
	\$ 309,544	312,860	310,166
gross profit:			
upholstery fabrics	\$ 26,170	26,393	22,690
mattress fabrics	43,065	38,718	32,877
	\$ 69,235	65,111	55,567

<i>(dollars in thousands)</i>	2017	2016	2015
selling, general, and administrative expenses:			
upholstery fabrics	\$ 15,079	15,094	14,562
mattress fabrics	13,685	12,223	11,206
unallocated corporate	10,393	9,456	7,010
total selling, general, and administrative expenses	\$ 39,157	36,773	32,778
Income from operations:			
upholstery fabrics	\$ 11,091	11,298	8,128
mattress fabrics	29,380	26,496	21,671
total segment income from operations	40,471	37,794	29,799
unallocated corporate expenses	(10,393)	(9,456)	(7,010)
total income from operations	30,078	28,338	22,789
interest expense	-	-	(64)
interest income	299	176	622
other expense	(681)	(616)	(391)
income before income taxes	\$ 29,696	27,898	22,956

One customer within the upholstery fabrics segment represented 11% of consolidated net sales in fiscal 2017 and 13% of consolidated net sales in fiscal years 2016 and 2015. Two customers within the mattress fabrics segment represented 23%, 22%, and 20% of consolidated net sales in fiscal 2017, 2016, and 2015, respectively. No customers within the upholstery fabrics segment accounted for 10% or more of net accounts receivable as of April 30, 2017 and May 1, 2016, respectively. One customer within the mattress fabrics segment accounted for 18% and 16% of net accounts receivable balance as of April 30, 2017 and May 1, 2016, respectively.

Balance sheet information for the company's operating segments follow:

<i>(dollars in thousands)</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>
<b>segment assets</b>			
mattress fabrics			
current assets (1)	\$ 47,038	43,472	41,328
non-compete agreements, net	828	903	979
customer relationships	664	715	766
goodwill	11,462	11,462	11,462
investment in unconsolidated joint venture	1,106	-	-
property, plant, and equipment	48,916 (2)	37,480 (3)	33,773 (4)
<b>total mattress fabrics assets</b>	<b>\$ 110,014</b>	<b>94,032</b>	<b>88,308</b>
upholstery fabrics			
current assets (1)	\$ 29,021	26,540	29,905
property, plant, and equipment	1,879 (5)	1,564 (6)	1,467 (7)
<b>total upholstery fabrics assets</b>	<b>\$ 30,900</b>	<b>28,104</b>	<b>31,372</b>
<b>total segment assets</b>	<b>140,914</b>	<b>122,136</b>	<b>119,680</b>
<b>non-segment assets</b>			
cash and cash equivalents	20,795	37,787	29,725
short-term investments	2,443	4,359	10,004
income taxes receivable	-	155	229
deferred income taxes	419	2,319	5,169
other current assets	2,894	2,477	2,440
property, plant, and equipment	856 (8)	929 (8)	838 (8)
long-term investments - held-to-maturity	30,945	-	-
long-term investments - rabbi trust	5,466	4,025	2,415
other assets	902	955	800
<b>total assets</b>	<b>\$ 205,634</b>	<b>175,142</b>	<b>171,300</b>
<b>capital expenditures (9):</b>			
mattress fabrics	\$ 17,689	9,666	10,454
upholstery fabrics	822	626	468
unallocated corporate	260	416	252
	<b>\$ 18,771</b>	<b>10,708</b>	<b>11,174</b>
<b>depreciation expense</b>			
mattress fabrics	\$ 6,245	5,837	5,034
upholstery fabrics	840	834	739
<b>total segment depreciation expense</b>	<b>\$ 7,085</b>	<b>6,671</b>	<b>5,773</b>

(1) Current assets represent accounts receivable and inventory.

(2) The \$48.9 million at April 30, 2017, represents property, plant, and equipment located in the U.S. of \$34.0 million and located in Canada of \$14.9 million.

(3) The \$37.5 million at May 1, 2016, represents property, plant, and equipment located in the U.S. of \$24.8 million and located in Canada of \$12.7 million.

(4) The \$33.8 million at May 3, 2015, represents property, plant, and equipment located in the U.S. of \$23.8 million and located in Canada of \$10.0 million.

(5) The \$1.9 million at April 30, 2017, represents property, plant, and equipment located in the U.S. of \$1.2 million and located in China of \$655.

- (6) The \$1.6 million at May 1, 2016, represents property, plant, and equipment located in the U.S. of \$893 and located in China of \$671.
- (7) The \$1.5 million at May 3, 2015, represents property, plant, and equipment located in the U.S. of \$848 and located in China of \$619.
- (8) The \$856, \$929, and \$838 balance at April 30, 2017, May 1, 2016, and May 3, 2015, represent property, plant, and equipment associated with unallocated corporate departments and corporate departments shared by both the mattress and upholstery fabric segments.
- (9) Capital expenditure amounts are stated on an accrual basis. See Consolidated Statement of Cash Flows for capital expenditure amounts on a cash basis.

## **17. STATUTORY RESERVES**

The company's subsidiaries located in China are required to transfer 10% of their net income, as determined in accordance with the People's Republic of China (PRC) accounting rules and regulations, to a statutory surplus reserve fund until such reserve balance reaches 50% of the company's registered capital.

The transfer to this reserve must be made before distributions of any dividend to shareholders. As of April 30, 2017, the company's statutory surplus reserve was \$4.5 million, representing 10% of accumulated earnings and profits determined in accordance with PRC accounting rules and regulations. The surplus reserve fund is non-distributable other than during liquidation and can be used to fund previous years' losses, if any, and may be utilized for business expansion or converted into share capital by issuing new shares to existing shareholders in proportion to their shareholding or by increasing the par value of the shares currently held by them provided that the remaining reserve balance after such issue is not less than 25% of the registered capital.

The company's subsidiaries located in China can transfer funds to the parent company with the exception of the statutory surplus reserve of \$4.5 million to assist with debt repayment, capital expenditures, and other expenses of the company's business.

## **18. COMMON STOCK REPURCHASE PROGRAM**

On June 15, 2016, we announced that our board of directors approved an authorization for us to acquire up to \$5.0 million of our common stock. Under the common stock repurchase program, shares may be purchased from time to time in open market transactions, block trades, through plans established under the Securities Exchange Act Rule 10b5-1, or otherwise. The amount of shares purchased and the timing of such purchases will be based on working capital requirements, market and general business conditions, and other factors including alternative investment opportunities.

During fiscal 2017, there were no repurchases of our common stock. During fiscal 2016, we purchased 100,776 shares of our common stock at a cost of \$2.4 million, all of which was purchased during the third quarter. During fiscal 2015, we purchased 43,014 shares of our common stock at a cost of \$745,000, all of which were purchased in the first and second quarters.

At April 30, 2017, we had \$5.0 million available for additional repurchases of our common stock.

## **19. DIVIDEND PROGRAM**

On June 13, 2017, we announced that our board of directors approved the payment of a special cash dividend of \$0.21 per share and a regular quarterly cash dividend payment of \$0.08 per share. These dividend payments are payable on July 17, 2017, to shareholders of record as of July 3, 2017.

During fiscal 2017, dividend payments totaled \$6.3 million, of which \$2.6 million represented a special cash dividend payment in the first quarter of \$0.21 per share, and \$3.7 million represented our regular quarterly cash dividend payments ranging from \$0.07 to \$0.08 per share.

During fiscal 2016, dividend payments totaled \$8.1 million, of which \$5.0 million represented a special cash dividend payment in the first quarter of \$0.40 per share, and \$3.1 million represented our regular quarterly cash dividend payments ranging from \$0.06 to \$0.07 per share.

During fiscal 2015, dividend payments totaled \$7.6 million, of which \$4.9 million represented a special cash dividend payment in the first quarter of \$0.40 per share, and \$2.7 million represented our regular quarterly cash dividend payments ranging from \$0.05 to \$0.06 per share.

Future dividend payments are subject to board approval and may be adjusted at the board's discretion as business needs or market conditions change.

**SELECTED QUARTERLY DATA (UNAUDITED)**

	<i>fiscal</i> 2017	<i>fiscal</i> 2017	<i>fiscal</i> 2017	<i>fiscal</i> 2017	<i>fiscal</i> 2016	<i>fiscal</i> 2016	<i>fiscal</i> 2016	<i>fiscal</i> 2016
<i>(amounts in thousands except per share, ratios &amp; other, stock data)</i>	4th quarter	3rd quarter	2nd quarter	1st quarter	4th quarter	3rd quarter	2nd quarter	1st quarter
<b>INCOME STATEMENT DATA</b>								
net sales	\$ 77,350	76,169	75,343	80,682	77,253	78,466	76,956	80,185
cost of sales	60,194	59,410	58,442	62,263	60,640	61,903	61,223	63,983
gross profit	17,156	16,759	16,901	18,419	16,613	16,563	15,733	16,202
selling, general and administrative expenses	9,986	9,824	9,602	9,746	9,261	9,337	9,433	8,741
income from operations	7,170	6,935	7,299	8,673	7,352	7,226	6,300	7,461
interest expense	-	-	-	-	-	-	-	24
interest income	(134)	(124)	(15)	(25)	(26)	(38)	(69)	(66)
other expense	305	69	155	152	211	85	225	95
income before income taxes	6,999	6,990	7,159	8,546	7,167	7,179	6,144	7,408
income taxes	778	643	2,684	3,233	3,566	2,317	2,373	2,707
loss from investment in unconsolidated joint venture	23	-	-	-	-	-	-	-
net income	\$ 6,198	6,347	4,475	5,313	3,601	4,862	3,771	4,701
depreciation	\$ 1,781	1,793	1,751	1,761	1,783	1,705	1,629	1,555
weighted average shares outstanding	12,340	12,313	12,308	12,286	12,257	12,331	12,343	12,277
weighted average shares outstanding, assuming dilution	12,567	12,544	12,507	12,463	12,434	12,486	12,484	12,456
<b>PER SHARE DATA</b>								
net income per share - basic	\$ 0.50	0.52	0.36	0.43	0.29	0.39	0.31	0.38
net income per share - diluted	0.49	0.51	0.36	0.43	0.29	0.39	0.30	0.38
dividends per share	0.08	0.08	0.07	0.28	0.07	0.07	0.06	0.46
book value	12.03	11.56	11.04	10.68	10.50	10.21	9.96	9.62
<b>BALANCE SHEET DATA</b>								
operating working capital (3)	\$ 40,869	40,973	41,810	43,486	45,794	49,288	43,303	43,405
property, plant and equipment, net	51,651	50,333	45,537	41,745	39,973	38,157	38,319	37,480
total assets	205,634	191,056	179,127	183,360	175,142	173,551	168,947	166,880
capital expenditures	3,097	6,590	5,541	3,543	3,631	1,542	2,575	2,960
dividends paid	988	985	862	3,445	859	864	741	5,676
long-term debt, current maturities of long-term debt, and line of credit (1)	-	-	-	7,000	-	-	-	2,200
shareholders' equity	148,630	142,314	135,949	131,435	128,812	125,074	122,975	118,725
capital employed (2)	98,429	97,788	94,101	94,599	90,357	90,983	88,297	90,593
<b>RATIOS &amp; OTHER DATA</b>								
gross profit margin	22.2%	22.0%	22.4%	22.8%	21.5%	21.1%	20.4%	20.2%
operating income margin	9.3	9.1	9.7	10.7	9.5	9.2	8.2	9.3
net income margin	8.0	8.3	5.9	6.6	4.7	6.2	4.9	5.9
effective income tax rate	11.1	9.2	37.5	37.8	49.8	32.3	38.6	36.5
Debt-to-total capital employed ratio (1)	0.0	0.0	0.0	7.4	0.0	0.0	0.0	2.4
operating working capital turnover (3)	7.3	7.0	7.0	7.0	7.0	7.2	7.7	7.7
days sales in receivables	29	27	23	26	28	31	28	29
inventory turnover	5.0	5.2	5.2	5.3	5.3	5.1	5.3	5.6
<b>STOCK DATA</b>								
stock price								
high	\$ 34.50	37.80	34.30	30.11	28.53	31.15	35.23	33.64
low	30.25	26.80	26.72	25.57	22.72	22.61	29.13	25.22
close	32.10	33.80	28.15	28.53	26.24	25.32	30.01	30.25
daily average trading volume (shares)	37.7	43.5	45.9	40.9	33.5	68.8	76.2	90.5

(1) Debt includes long-term debt, current maturities of long-term debt, and line of credit.

(2) Capital employed does not include cash and cash equivalents, short-term investments, long-term investments (held-to-maturity), long-term investments (rabbi trust), current maturities of long-term debt, line of credit, noncurrent deferred tax assets and liabilities, income taxes receivable and payable, and deferred compensation.

(3) Operating working capital for this calculation is accounts receivable and inventories, offset by accounts payable-trade and accounts payable - capital expenditures.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

During the three years ended April 30, 2017, there were no disagreements on any matters of accounting principles or practices or financial statement disclosures.

### **ITEM 9A. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

We have conducted an evaluation of the effectiveness of our disclosure controls and procedures as of April 30, 2017. This evaluation was conducted under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, we have concluded that these disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports filed by us and submitted under the Securities Exchange Act of 1934, as amended (the “Exchange Act”) is recorded, processed, summarized, and reported as and when required. Further we concluded that our disclosure controls and procedures have been designed to ensure that information required to be disclosed in reports filed by us under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, in a manner to allow timely decisions regarding the required disclosure.

#### **Management’s Annual Report on Internal Control over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process to provide reasonable assurance regarding the reliability of our financial reporting for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes: (1) maintaining records that in reasonable detail accurately and fairly reflect the transactions and disposition of assets; (2) providing reasonable assurance that the transactions are recorded as necessary for preparation of financial statements, and that receipts and expenditures are made in accordance with authorizations of management and directors; and (3) providing reasonable assurance that unauthorized acquisition, use, disposition of assets that could have a material effect on financial statements would be prevented or detected on a timely basis. Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of financial statements would be prevented or detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of our internal control over financial reporting based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in the 2013 Internal Control – Integrated Framework. Based on this assessment, management concluded that our internal control over financial reporting was effective at April 30, 2017.

Grant Thornton LLP, an independent registered public accounting firm, has audited the consolidated financial statements as of and for the years ended April 30, 2017, May 1, 2016 and May 3, 2015 and has audited the company’s effectiveness of internal controls over financial reporting as of April 30, 2017, as stated in their report, which is included in Item 8 hereof.

During the quarter ended April 30, 2017, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders  
Culp, Inc.:

We have audited the internal control over financial reporting of Culp, Inc. (a North Carolina corporation) and Subsidiaries (the “Company”) as of April 30, 2017, based on criteria established in the 2013 *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying on internal control over financial reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of April 30, 2017, based on criteria established in the 2013 *Internal Control—Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as of and for the year ended April 30, 2017, and our report dated July 14, 2017 expressed an unqualified opinion those financial statements.

/s/ GRANT THORNTON LLP

Raleigh, North Carolina  
July 14, 2017

## **ITEM 9B. OTHER INFORMATION**

None

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE**

Information with respect to executive officers and directors of the company is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Nominees, Directors and Executive Officers," "Section 16(a) Beneficial Ownership Reporting Compliance," "Corporate Governance – Code of Business Conduct and Ethics," "Board Committees and Attendance – Audit Committee" which information is herein incorporated by reference.

### **ITEM 11. EXECUTIVE COMPENSATION**

Information with respect to executive compensation is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Executive Compensation" and "Compensation Committee Interlocks and Insider Participation" which information is herein incorporated by reference.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information with respect to the security ownership of certain beneficial owners and management is included in the company's definitive Proxy Statement to be filed within 120 days after the end of the company's fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions "Executive Compensation Plan Information" and "Voting Securities," which information is herein incorporated by reference.

The following table sets forth information as of the end of fiscal 2017 regarding shares of the our common stock that may be issued upon the exercise of equity awards previously granted and currently outstanding equity awards under the company’s equity incentive and stock option plans, as well as the number of shares available for the grant of equity awards that had not been granted as of that date.

**EQUITY COMPENSATION PLAN INFORMATION**

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plan (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders	15,600	\$7.14	964,494
Equity compensation plans not approved by security holders	-	-	-
Total	15,600	\$7.14	964,494

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information with respect to certain relationships and related transactions is included in the company’s definitive Proxy Statement to be filed within 120 days after the end of the company’s fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the captions “Corporate Governance – Director Independence” and “Certain Relationships and Related Transactions” which information is herein incorporated by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information with respect to accountants fees and services is included in the company’s definitive Proxy Statement to be filed within 120 days after the end of the company’s fiscal year pursuant to Regulation 14A of the Securities and Exchange Commission, under the caption “Fees Paid to Independent Registered Public Accounting Firm” which information is herein incorporated by reference.

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

**a) DOCUMENTS FILED AS PART OF THIS REPORT:**

**1. Consolidated Financial Statements**

The following consolidated financial statements of Culp, Inc. and its subsidiaries are filed as part of this report.

<u>Item</u>	<u>Page of Annual Report on Form 10-K</u>
Report of Independent Registered Public Accounting Firm.....	47
Consolidated Balance Sheets – April 30, 2017 and May 1, 2016.....	48
Consolidated Statements of Net Income - for the years ended April 30, 2017, May 1, 2016 and May 3, 2015.....	49
Consolidated Statements of Comprehensive Income - for the years ended April 30, 2017, May 1, 2016 and May 3, 2015.....	50
Consolidated Statements of Shareholders' Equity - for the years ended April 30, 2017, May 1, 2016 and May 3, 2015.....	51
Consolidated Statements of Cash Flows - for the years ended April 30, 2017, May 1, 2016 and May 3, 2015.....	52
Notes to Consolidated Financial Statements .....	53

**2. Financial Statement Schedules**

All financial statement schedules are omitted because they are not applicable, or not required, or because the required information is included in the consolidated financial statements or notes thereto.

**3. Exhibits**

The following exhibits are attached at the end of this report, or incorporated by reference herein. Management contracts, compensatory plans, and arrangements are marked with an asterisk (\*).

- 3(i) Articles of Incorporation of the company, as amended, were filed as Exhibit 3(i) to the company's Form 10-Q for the quarter ended July 28, 2002, filed September 11, 2002 (Commission File No. 001-12597), and are incorporated herein by reference.
- 3(ii) Restated and Amended Bylaws of the company, as amended November 12, 2007, were filed as Exhibit 3.1 to the company's Form 8-K dated November 12, 2007, filed on November 13, 2007 (Commission File No. 001-12597) and are incorporated herein by reference.

- 10.1 Written description of Non-employee Director compensation was filed as Exhibit 10.1 to the company's Form 10-Q dated December 9, 2016 (Commission File No. 001-12597), and incorporated herein by reference.
- 10.2 Second Amendment to the Credit Agreement dated as of March 10, 2016, by and between Culp, Inc. and Wells Fargo N.A. was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended January 31, 2016, filed March 11, 2016 (Commission File No. 001-12597), and incorporated herein by reference.
- 10.3 Form of restricted stock unit agreement for restricted stock units granted pursuant to the 2015 Equity Incentive Plan was filed as Exhibit 10.3 to the company's Form 10-Q for the quarter ended August 2, 2015, filed September 11, 2015 (Commission File No. 001-12597), and incorporated herein by reference. (\*)
- 10.4 2015 Equity Incentive Plan, filed as Annex A to the company's 2015 Proxy Statement, filed on August 12, 2015 (Commission File No. 001-12597), and incorporated herein by reference. (\*)
- 10.5 First Amendment to the Credit Agreement dated as of July 10, 2015, by and between Culp, Inc. and Wells Fargo, N.A., was filed as Exhibit 10.1 to the company's Form 10-K for the year ended May 3, 2015, dated July 17, 2015, and incorporated herein by reference.
- 10.6 Culp, Inc. Deferred Compensation Plan For Certain Key Employees Amendment No. 1, was filed as Exhibit 10.2 to the company's Form 10-K for the year ended May 3, 2015, dated July 17, 2015, and incorporated herein by reference. (\*)
- 10.7 2002 Stock Option Plan was filed as Exhibit 10(a) to the company's Form 10-Q for the quarter ended January 26, 2003, filed on March 12, 2003 (Commission File No. 001-12597), and is incorporated herein by reference. (\*)
- 10.8 Form of stock option agreement for options granted to executive officers pursuant to the 2002 Stock Option Plan. This agreement was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended July 29, 2007, filed on September 11, 2007 (Commission File No. 001-12597) and is incorporated herein by reference. (\*)
- 10.9 2007 Equity Incentive Plan was filed as Annex A to the company's 2007 Proxy Statement, filed on August 14, 2007 (Commission File No. 001-12597), and is incorporated herein by reference. (\*)
- 10.10 Form of change in control and noncompetition agreement. This agreement was filed as Exhibit 10.3 to the company's Form 10-Q for the quarter ended October 28, 2007, filed on December 12, 2007 (Commission File No. 001-12597) and incorporated herein by reference. (\*)
- 10.11 Form of stock option agreement for options granted to executive officers pursuant to the 2007 Equity Incentive Plan, filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended August 3, 2008, filed on September 10, 2008 (Commission File No. 001-12597), and incorporated herein by reference. (\*)
- 10.12 Written description of annual incentive plan was filed as Exhibit 10.29 to the company's Form 10-K for the year end dated April 29, 2012, filed on July 12, 2012 (Commission File No. 001-12597), and is incorporated herein by reference. (\*)
- 10.13 Form of restricted stock unit agreement for restricted stock units granted pursuant to the 2007 Equity Incentive Plan was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter end dated July 29, 2012, filed on September 7, 2012 (Commission File No. 001-12597), and is incorporated herein by reference. (\*)
- 10.14 Agreement dated December 27, 2012 between Culp, Inc., Robert G. Culp, III, and Robert G. Culp, III Irrevocable Trust dated December 11, 2012 was filed as Exhibit 10.1 to the Current Report on Form 8-K dated December 28, 2012 (Commission File No. 001-12597). (\*)

- 10.15 Credit Agreement dated as of August 13, 2013, by and between Culp, Inc. and Wells Fargo, N.A., was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended July 28, 2013, filed on September 6, 2013 (Commission File No. 001-12597), and is incorporated herein by reference.
- 10.16 Amended and Restated Deferred Compensation Plan for Certain Key Employees was filed as Exhibit 10.1 to the company's Form 10-Q for the quarter ended January 26, 2014, filed on March 7, 2014, and is incorporated herein by reference. (\*)
- 21 List of subsidiaries of the company
- 23 Consent of Independent Registered Public Accounting Firm in connection with the registration statements of Culp, Inc. on Form S-8 (File Nos. 333-207195, 333-101805, 33-13310, 33-37027, 33-80206, 333-147663), dated March 20, 1987, May 21, 1997, April 26, 2001, April 25, 2001, December 12, 2002, and September 30, 2015 and on Form S-3 and S-3/A (File No. 333-141346).
- 24(a) Power of Attorney of Patrick B. Flavin, dated July 14, 2017
- 24(b) Power of Attorney of Kenneth R. Larson, dated July 14, 2017
- 24(c) Power of Attorney of Kenneth W. McAllister, dated July 14, 2017
- 24(d) Power of Attorney of Fred A. Jackson, dated July 14, 2017
- 31(a) Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 31(b) Certification of Principal Financial Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
- 32(a) Certification of Chief Executive Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
- 32(b) Certification of Chief Financial Officer Pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

**b) Exhibits:**

The exhibits to this Form 10-K are filed at the end of this Form 10-K immediately preceded by an index. A list of the exhibits begins on page 89 under the subheading "Exhibit Index."

**c) Financial Statement Schedules:**

None

## SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, CULP, INC. has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 14<sup>th</sup> day of July 2017.

CULP, INC.

By /s/ Franklin N. Saxon  
Franklin N. Saxon  
Chief Executive Officer  
(principal executive officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on the 14<sup>th</sup> day of July 2017.

/s/ Robert G. Culp, III  
Robert G. Culp, III  
(Chairman of the Board of Directors)

/s/ Kenneth R. Larson \*  
Kenneth R. Larson  
(Director)

/s/ Franklin N. Saxon  
Franklin N. Saxon  
Chief Executive Officer  
(principal executive officer)  
(Director)

/s/ Fred A. Jackson \*  
Fred A. Jackson  
(Director)

/s/ Patrick B. Flavin\*  
Patrick B. Flavin  
(Director)

/s/ Kenneth R. Bowling  
Kenneth R. Bowling  
Chief Financial Officer  
(principal financial officer)

/s/ Kenneth W. McAllister\*  
Kenneth W. McAllister  
(Director)

/s/ Thomas B. Gallagher, Jr.  
Thomas B. Gallagher, Jr.  
Corporate Controller  
(principal accounting officer)

\* By Kenneth R. Bowling, Attorney-in-Fact, pursuant to Powers of Attorney filed with the Securities and Exchange Commission.

## EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Exhibit</u>
21	List of subsidiaries of the company
23	Consent of Independent Registered Public Accounting Firm in connection with the registration statements of Culp, Inc. on Form S-8 (File Nos. 333-207195, 333-101805, 33-13310, 33-37027, 33-80206, 333-147663), dated March 20, 1987, May 21, 1997, April 26, 2001, April 25, 2001, December 12, 2002, and September 30, 2015 and on Form S-3 and S-3/A (File No. 333-141346).
24(a)	Power of Attorney of Patrick B. Flavin, dated July 14, 2017
24(b)	Power of Attorney of Kenneth R. Larson, dated July 14, 2017
24(c)	Power of Attorney of Kenneth W. McAllister, dated July 14, 2017
24(d)	Power of Attorney of Fred A. Jackson, dated July 14, 2017
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101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

LIST OF SUBSIDIARIES OF CULP, INC.

<u>Name of Subsidiary</u>	<u>Jurisdiction of Incorporation</u>
Culp Fabrics (Shanghai) Co., Ltd.	People's Republic of China
Culp International Holdings Ltd.	Cayman Islands
Rayonese Textile Inc.	Canada
Culp Europe	Poland

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We have issued our reports dated July 14, 2017, with respect to the consolidated financial statements and internal control over financial reporting included in the Annual Report of **Culp, Inc.** on Form 10-K for the fiscal year ended April 30, 2017. We hereby consent to the incorporation by reference of said reports in the Registration Statements of Culp, Inc. on Forms S-8 (File No. 333-207195, File No. 333-101805, File No. 33-13310, File No. 33-37027, File No. 33-80206, and File No. 333-147663), and on Form S-3 and Form S-3/A (File No. 333-141346).

/s/ Grant Thornton LLP

Raleigh, North Carolina  
July 14, 2017

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned, as a director of the Corporation, the Corporation's Annual Report on Form 10-K for the year ended April 30, 2017 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.

/s/ Patrick B. Flavin  
Patrick B. Flavin

Date: July 14, 2017

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended April 30, 2017 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.

/s/ Kenneth R. Larson  
Kenneth R. Larson

Date: July 14, 2017

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended April 30, 2017 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.

/s/ Kenneth W. McAllister  
Kenneth W. McAllister

Date: July 14, 2017

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS that the undersigned director of CULP, INC., a North Carolina corporation, hereby constitutes and appoints KENNETH R. BOWLING the true and lawful agent and attorney-in-fact to sign for the undersigned as a director of the Corporation the Corporation's Annual Report on Form 10-K for the year ended April 30, 2017 to be filed with the Securities and Exchange Commission, Washington, D.C., under the Securities Exchange Act of 1934, as amended, and to sign any amendment or amendments to such Annual Report, hereby ratifying and confirming all acts taken by such agent and attorney-in-fact, as herein authorized.

/s/ Fred A. Jackson  
Fred A. Jackson

Date: July 14, 2017

**CERTIFICATIONS**

I, Franklin N. Saxon, certify that:

1. I have reviewed this report on Form 10-K of Culp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Franklin N. Saxon  
Franklin N. Saxon  
Chief Executive Officer  
(Principal Executive Officer)

Date: July 14, 2017

**CERTIFICATIONS**

I, Kenneth R. Bowling, certify that:

1. I have reviewed this report on Form 10-K of Culp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Kenneth R. Bowling  
Kenneth R. Bowling  
Chief Financial Officer  
(Principal Financial Officer)

Date: July 14, 2017

Certification Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of Culp, Inc. (the “Company”) on Form 10-K for the fiscal year ended April 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Franklin N. Saxon, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Franklin N. Saxon  
Franklin N. Saxon  
Chief Executive Officer

July 14, 2017

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

Certification Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of Culp, Inc. (the “Company”) on Form 10-K for the fiscal year ended April 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Kenneth R. Bowling, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Kenneth R. Bowling  
Kenneth R. Bowling  
Chief Financial Officer

July 14, 2017

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906 has been provided to Culp, Inc. and will be retained by Culp, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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# RECONCILIATION TABLES

## CULP, INC. RETURN ON CAPITAL EMPLOYED BY SEGMENT

### FOR THE TWELVE MONTHS ENDED APRIL 30, 2017 (Amounts in Thousands) (Unaudited)

	Operating Income Twelve Months Ended		Average Capital Employed <sup>(2)</sup>		Return on Avg. Capital Employed <sup>(3)</sup>	
	April 30, 2017 <sup>(1)</sup>	Employed	Employed	Employed	Employed	Employed
Mattress Fabrics	\$ 29,380	\$ 78,312	37.5%			
Upholstery Fabrics	11,091	17,371	63.8%			
(less: Unallocated Corporate)	(10,393)	(628)	N/A			
<b>Total</b>	<b>\$ 30,078</b>	<b>\$ 95,055</b>	<b>31.6%</b>			

	As of the three Months Ended April 30, 2017			As of the three Months Ended January 29, 2017			As of the three Months Ended October 30, 2016		
	Mattress Fabrics	Upholstery Fabrics	Total	Mattress Fabrics	Upholstery Fabrics	Total	Mattress Fabrics	Upholstery Fabrics	Total
Total assets	\$111,041	\$ 32,255	\$205,634	\$103,782	\$ 30,380	\$191,056	\$ 94,700	\$ 29,361	\$ 179,127
Total liabilities	(27,619)	(16,249)	(57,004)	(23,126)	(11,960)	(48,742)	(18,499)	(11,180)	(43,178)
Subtotal	\$ 83,422	\$ 16,006	\$148,630	\$ 80,656	\$ 18,420	\$142,314	\$ 76,201	\$ 18,181	\$ 135,949
Less:									
Cash and cash equivalents	-	-	(20,795)	-	-	(15,659)	-	-	(13,910)
Short-term investments	-	-	(2,443)	-	-	(2,410)	-	-	(2,430)
Long-term investments - Held-To-Maturity	-	-	(30,945)	-	-	(30,832)	-	-	(31,050)
Long-term investments - Rabbi Trust	-	-	(5,466)	-	-	(5,488)	-	-	(4,994)
Income taxes receivable	-	-	-	-	-	-	-	-	-
Deferred income taxes - non-current	-	-	(419)	-	-	(422)	-	-	(581)
Income taxes payable - current	-	-	287	-	-	217	-	-	513
Income taxes payable - long-term	-	-	467	-	-	1,817	-	-	3,734
Deferred income taxes - non-current	-	-	3,593	-	-	2,924	-	-	1,699
Line of credit	-	-	-	-	-	-	-	-	-
Deferred compensation	-	-	5,520	-	-	5,327	-	-	5,171
<b>Total Capital Employed</b>	<b>\$ 83,422</b>	<b>\$ 16,006</b>	<b>\$ 98,429</b>	<b>\$ 80,656</b>	<b>\$ 18,420</b>	<b>\$ 97,788</b>	<b>\$ 76,201</b>	<b>\$ 18,181</b>	<b>\$ 94,101</b>

	As of the three Months Ended July 31, 2016			As of the three Months Ended May 1, 2016			As of the three Months Ended April 30, 2016		
	Mattress Fabrics	Upholstery Fabrics	Total	Mattress Fabrics	Upholstery Fabrics	Total	Mattress Fabrics	Upholstery Fabrics	Total
Total assets	\$ 92,959	\$ 33,550	\$183,360	\$ 94,878	\$ 29,463	\$175,142	\$ 94,700	\$ 29,361	\$ 179,127
Total liabilities	(16,313)	(16,329)	(51,925)	(20,241)	(12,438)	(46,330)	(18,499)	(11,180)	(43,178)
Subtotal	\$ 76,646	\$ 17,221	\$131,435	\$ 74,637	\$ 17,025	\$128,812	\$ 76,201	\$ 18,181	\$ 135,949
Less:									
Cash and cash equivalents	-	-	(45,549)	-	-	(37,787)	-	-	(13,910)
Short-term investments	-	-	(2,434)	-	-	(4,359)	-	-	(2,430)
Long-term investments - Held-To-Maturity	-	-	-	-	-	-	-	-	(31,050)
Long-term investments - Rabbi Trust	-	-	(4,611)	-	-	(4,025)	-	-	(4,994)
Income taxes receivable	-	-	-	-	-	-	-	-	-
Deferred income taxes - non-current	-	-	(1,942)	-	-	(1,555)	-	-	(581)
Income taxes payable - current	-	-	358	-	-	180	-	-	513
Income taxes payable - long-term	-	-	3,779	-	-	3,841	-	-	3,734
Deferred income taxes - non-current	-	-	1,532	-	-	1,483	-	-	1,699
Line of credit	-	-	7,000	-	-	7,000	-	-	5,171
Deferred compensation	-	-	5,031	-	-	4,686	-	-	5,171
<b>Total Capital Employed</b>	<b>\$ 76,646</b>	<b>\$ 17,221</b>	<b>\$ 94,599</b>	<b>\$ 74,637</b>	<b>\$ 17,025</b>	<b>\$ 90,357</b>	<b>\$ 76,201</b>	<b>\$ 18,181</b>	<b>\$ 94,101</b>

	Average Capital Employed <sup>(2)</sup>	
	Upholstery Fabrics	Total
<b>Average Capital Employed</b>	<b>\$17,371</b>	<b>\$ 95,055</b>

Notes:

(1) See Note 16 of the Notes to Consolidated Financial Statements beginning on page 74 of the fiscal 2017 Form 10-K.

(2) Average capital employed was computed using the five quarterly periods ending April 30, 2017, January 29, 2017, October 30, 2016, July 31, 2016 and May 1, 2016.

(3) Return on average capital employed represents operating income for fiscal 2017 divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments, long-term investments - Held-To-Maturity, long-term investments - Rabbi Trust, noncurrent deferred tax assets and liabilities, income taxes receivable and payable, line of credit, and deferred compensation.



**CULP, INC. RETURN ON CAPITAL EMPLOYED BY SEGMENT  
FOR THE TWELVE MONTHS ENDED MAY 3, 2015 (Amounts in Thousands) (Unaudited)**

Operating Income Twelve Months Ended	Average Capital Employed <sup>(2)</sup>	Return on Avg. Capital Employed <sup>(3)</sup>
May 3, 2015 <sup>(1)</sup>		
\$ 21,671	\$ 64,783	33.5%
8,128	16,680	48.7%
(7,010)	34	N/A
\$ 22,789	\$ 81,497	28.0%

Mattress Fabrics  
Upholstery Fabrics  
(less: Unallocated Corporate)  
Total

**Average Capital Employed**

	As of the three Months Ended May 3, 2015		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	89,066	32,838	49,396
Total liabilities	(18,594)	(18,812)	(14,467)
Subtotal	\$ 70,472	\$ 14,026	\$ 34,929
			\$ 119,427
Less:			
Cash and cash equivalents	-	-	(29,725)
Short-term investments	-	-	(10,004)
Long-term investments	-	-	(2,415)
Income taxes receivable	-	-	(2,29)
Deferred income taxes - non-current	-	-	(5,169)
Current maturities of long-term debt	-	-	2,200
Line of credit	-	-	-
Income taxes payable - current	-	-	325
Income taxes payable - long-term	-	-	3,792
Deferred income taxes - non-current	-	-	982
Long-term debt, less current maturities	-	-	-
Deferred compensation	-	-	4,041
Total Capital Employed	\$ 70,472	\$ 14,026	\$ (1,273)
			\$ 83,225

	As of the three Months Ended February 1, 2015			As of the three Months Ended November 2, 2014		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	83,648	35,761	45,949	80,121	30,916	45,126
Total liabilities	(18,470)	(18,927)	(12,989)	(17,247)	(14,847)	(12,395)
Subtotal	\$ 65,178	\$ 16,834	\$ 32,960	\$ 62,874	\$ 16,069	\$ 32,731
			\$ 114,972			\$ 111,674
Less:						
Cash and cash equivalents	-	-	(28,772)	-	-	(28,953)
Short-term investments	-	-	(8,384)	-	-	(6,318)
Long-term investments	-	-	(2,063)	-	-	(1,911)
Income taxes receivable	-	-	(104)	-	-	-
Deferred income taxes - non-current	-	-	(5,020)	-	-	(6,200)
Current maturities of long-term debt	-	-	2,200	-	-	2,200
Line of credit	-	-	-	-	-	-
Income taxes payable - current	-	-	325	-	-	268
Income taxes payable - long-term	-	-	3,630	-	-	3,980
Deferred income taxes - non-current	-	-	927	-	-	896
Long-term debt, less current maturities	-	-	-	-	-	-
Deferred compensation	-	-	3,934	-	-	3,794
Total Capital Employed	\$ 65,178	\$ 16,834	\$ (367)	\$ 62,874	\$ 16,069	\$ 487
			\$ 81,645			\$ 79,430

	As of the three Months Ended August 3, 2014		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	81,400	30,520	42,298
Total liabilities	(18,464)	(11,468)	(15,139)
Subtotal	\$ 62,936	\$ 19,052	\$ 27,159
			\$ 109,147
Less:			
Cash and cash equivalents	-	-	(24,665)
Short-term investments	-	-	(6,311)
Long-term investments	-	-	(1,749)
Income taxes receivable	-	-	(136)
Deferred income taxes - non-current	-	-	(7,182)
Current maturities of long-term debt	-	-	2,200
Line of credit	-	-	569
Income taxes payable - current	-	-	387
Income taxes payable - long-term	-	-	4,037
Deferred income taxes - non-current	-	-	1,019
Long-term debt, less current maturities	-	-	2,200
Deferred compensation	-	-	3,632
Total Capital Employed	\$ 62,936	\$ 19,052	\$ 1,160
			\$ 83,148

	As of the three Months Ended April 27, 2014		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	79,055	34,987	46,886
Total liabilities	(16,598)	(17,568)	(15,018)
Subtotal	\$ 62,457	\$ 17,419	\$ 31,868
			\$ 111,744
Less:			
Cash and cash equivalents	-	-	(29,303)
Short-term investments	-	-	(6,294)
Long-term investments	-	-	(765)
Income taxes receivable	-	-	(121)
Deferred income taxes - non-current	-	-	(8,263)
Current maturities of long-term debt	-	-	2,200
Line of credit	-	-	586
Income taxes payable - current	-	-	442
Income taxes payable - long-term	-	-	3,962
Deferred income taxes - non-current	-	-	1,006
Long-term debt, less current maturities	-	-	2,200
Deferred compensation	-	-	2,644
Total Capital Employed	\$ 62,457	\$ 17,419	\$ 162
			\$ 80,038

	As of the three Months Ended April 27, 2014		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	81,400	30,520	42,298
Total liabilities	(18,464)	(11,468)	(15,139)
Subtotal	\$ 62,936	\$ 19,052	\$ 27,159
			\$ 109,147
Less:			
Cash and cash equivalents	-	-	(24,665)
Short-term investments	-	-	(6,311)
Long-term investments	-	-	(1,749)
Income taxes receivable	-	-	(136)
Deferred income taxes - non-current	-	-	(7,182)
Current maturities of long-term debt	-	-	2,200
Line of credit	-	-	569
Income taxes payable - current	-	-	387
Income taxes payable - long-term	-	-	4,037
Deferred income taxes - non-current	-	-	1,019
Long-term debt, less current maturities	-	-	2,200
Deferred compensation	-	-	3,632
Total Capital Employed	\$ 62,936	\$ 19,052	\$ 1,160
			\$ 83,148

**Average Capital Employed<sup>(2)</sup>**

	As of the three Months Ended August 3, 2014		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	81,400	30,520	42,298
Total liabilities	(18,464)	(11,468)	(15,139)
Subtotal	\$ 62,936	\$ 19,052	\$ 27,159
			\$ 109,147
Less:			
Cash and cash equivalents	-	-	(24,665)
Short-term investments	-	-	(6,311)
Long-term investments	-	-	(1,749)
Income taxes receivable	-	-	(136)
Deferred income taxes - non-current	-	-	(7,182)
Current maturities of long-term debt	-	-	2,200
Line of credit	-	-	569
Income taxes payable - current	-	-	387
Income taxes payable - long-term	-	-	4,037
Deferred income taxes - non-current	-	-	1,019
Long-term debt, less current maturities	-	-	2,200
Deferred compensation	-	-	3,632
Total Capital Employed	\$ 62,936	\$ 19,052	\$ 1,160
			\$ 83,148

	As of the three Months Ended April 27, 2014		
	Mattress Fabrics	Upholstery Fabrics	Unallocated Corporate Total
Total assets	79,055	34,987	46,886
Total liabilities	(16,598)	(17,568)	(15,018)
Subtotal	\$ 62,457	\$ 17,419	\$ 31,868
			\$ 111,744
Less:			
Cash and cash equivalents	-	-	(29,303)
Short-term investments	-	-	(6,294)
Long-term investments	-	-	(765)
Income taxes receivable	-	-	(121)
Deferred income taxes - non-current	-	-	(8,263)
Current maturities of long-term debt	-	-	2,200
Line of credit	-	-	586
Income taxes payable - current	-	-	442
Income taxes payable - long-term	-	-	3,962
Deferred income taxes - non-current	-	-	1,006
Long-term debt, less current maturities	-	-	2,200
Deferred compensation	-	-	2,644
Total Capital Employed	\$ 62,457	\$ 17,419	\$ 162
			\$ 80,038

Notes:

- See Note 16 of the Notes to Consolidated Financial Statements beginning on page 79 of the fiscal 2016 Form 10-K.
- Average capital employed was computed using the five quarterly periods ending May 3, 2015, February 1, 2015, November 2, 2014, August 3, 2014 and April 27, 2014.
- Return on average capital employed represents operating income for fiscal 2015 divided by average capital employed. Average capital employed does not include cash and cash equivalents, short-term investments, long-term investments, long-term debt, including current maturities, line of credit, noncurrent deferred tax assets and liabilities, income taxes payable and receivable, and deferred compensation.

**CONSOLIDATED ADJUSTED EFFECTIVE INCOME TAX RATE  
FOR THE TWELVE MONTHS ENDED APRIL 30, MAY 1, 2016, AND MAY 3, 2015**  
(Amounts in Thousands)

	Twelve Months Ended		
	April 30, 2017	May 1, 2016	May 3, 2015
Consolidated Effective GAAP Income Tax Rate <sup>(1)</sup>	24.7%	39.3%	34.3%
Non-Cash U.S. Income Tax Expense	(18.2)%	(20.3)%	(18.2)%
Reversal of Foreign Uncertain Income Tax Position	11.6%	-	-
Other Non-Cash Foreign Income Tax Expense	(0.6)%	(0.4)%	(0.4)%
Consolidated Adjusted Effective Income Tax Rate <sup>(2)</sup>	17.5%	18.6%	15.7%

(1) Calculated by dividing consolidated income tax expense by consolidated income before income taxes.

(2) Represents estimated cash income tax expense for our subsidiaries located in Canada and China divided by consolidated income before income taxes.

**FREE CASH FLOW RECONCILIATION**

	FY 2017	FY 2016	FY 2015
Net cash provided by operating activities	\$ 32,981	\$ 26,795	\$ 26,111
Minus: Capital Expenditures	(11,858)	(11,475)	(10,461)
Minus: Investment in unconsolidated joint venture	(1,129)	-	-
Add: Proceeds from the sale of equipment	141	233	727
Add: Proceeds from life insurance policies	-	-	320
Minus: Payments on life insurance policy	(18)	(18)	(18)
Minus: Payments on vendor-financed capital expenditures	(1,050)	-	-
Minus: Purchase of long-term investments (Rabbi Trust)	(1,351)	(1,649)	(1,650)
Add: Excess tax benefits related to stock-based compensation	657	841	109
Effect of exchange rate changes on cash and cash equivalents	(56)	498	(21)
Free Cash Flow	\$ 18,317	\$ 15,225	\$ 15,117

**SUMMARY OF CASH AND INVESTMENTS  
APRIL 30, 2017 and May 1, 2016**  
(Amounts in Thousands)

	Amounts	
	April 30, 2017*	May 1, 2016
Cash and cash equivalents	\$ 20,795	\$ 37,787
Short-term investments	2,443	4,359
Long-term investments (Held-To-Maturity)	30,945	-
Total cash and investments	\$ 54,183	\$ 42,146

\* Derived from audited financial statements.

## IMPORTANT INFORMATION

This document includes “forward-looking statements” within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 27A of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward-looking statements are intended to speak only as of the date on which they are made, and we disclaim any duty to update or alter such statements whether as a result of new information, future events or otherwise. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as “expect,” “believe,” “estimate,” “plan,” “project,” and their derivatives, and include but are not limited to statements about expectations for our future operations, production levels, sales, profit margins, profitability, operating income, capital expenditures, working capital levels, income taxes, SG&A or other expenses, pre-tax income, earnings, cash flow, and other performance measures, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, and general economic conditions. Decreases in these economic indicators could have a negative effect on our business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect us adversely. Changes in consumer tastes or preferences toward products not produced by us could erode demand for our products. Changes in the value of the U.S. dollar versus other currencies could affect our financial results because a significant portion of our operations are located outside the United States. Strengthening of the U.S. dollar against other currencies could make our products less competitive on the basis of price in markets outside the United States, and strengthening of currencies in Canada and China can have a negative impact on our sales in the U.S. of products produced in those places. Also, economic and political instability in international areas could affect our operations or sources of goods in those areas, as well as demand for our products in international markets. Further information about these factors, as well as other factors that could affect our future operations or financial results and the matters discussed in forward-looking statements are included in Item 1A “Risk Factors” in our Form 10-K filed with the Securities and Exchange Commission on July 14, 2017, for the fiscal year ended April 30, 2017, and included as part of this annual report. A forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur.

This document contains disclosures about free cash flow, a non-GAAP liquidity measure that we define as net cash provided by operating activities, less cash capital expenditures, less investment in unconsolidated joint venture, plus any proceeds from sales of equipment, plus any proceeds from life insurance policies, less payment on life insurance policy, less payments on vendor-financed capital expenditures, less the purchase of long-term investments associated with our Rabbi Trust, plus excess tax benefits related to stock-based compensation, and plus or minus the effects of exchange rate changes on cash and cash equivalents. Details of these calculations and a reconciliation to information from our GAAP financial statements are set forth in this report. Management believes the disclosure of free cash flow provides useful information to investors because it measures our available cash flow for potential debt repayment, stock repurchases, dividends, and additions to cash and cash equivalents. We note, however, that not all of the company’s free cash flow is available for discretionary spending, as we may have mandatory debt payments and other cash requirements that must be deducted from our cash available for future use. In operating our business, management uses free cash flow to make decisions about what commitments of cash to make for operations, such as capital expenditures (and financing arrangements for these expenditures), purchases of inventory or supplies, SG&A expenditure levels, compensation, and other commitments of cash, while still allowing for adequate cash to meet known future commitments for cash, such as debt repayment, and also for making decisions about dividend payments and share repurchases.

This document contains disclosures about return on capital, both for the entire company and for individual business segments. We define return on capital as operating income (on an annualized basis if at a point other than the end of the fiscal year) divided by average capital employed. Operating income excludes certain non-recurring charges, and average capital employed is calculated over rolling two – five fiscal periods, depending on which quarter is being presented. Details of these calculations and a reconciliation to information from our GAAP financial statements are set forth in this report. We believe return on capital is an accepted measure of earnings efficiency in relation to capital employed, but it is a non-GAAP performance measure that is not defined or calculated in the same manner by all companies. This measure should not be considered in isolation or as an alternative to net income or other performance measures, but we believe it provides useful information to investors by comparing the operating income we produce to the asset base used to generate that income. Also, annualized operating income does not necessarily indicate results that would be expected for the full fiscal year. We note that, particularly for return on capital measured at the segment level, not all assets and expenses are allocated to our operating segments, and there are assets and expenses at the corporate (unallocated) level that may provide support to a segment’s operations and yet are not included in the assets and expenses used to calculate that segment’s return on capital. Thus, the average return on capital for the company’s segments will generally be different from the company’s overall return on capital. Management uses return on capital to evaluate the company’s earnings efficiency and the relative performance of its segments.

This document contains disclosures about our consolidated adjusted effective income tax rate, which is a non-GAAP liquidity measure that represents our estimated cash expenditures for income taxes. The consolidated adjusted effective income tax rate is calculated by eliminating the non-cash items that affect our GAAP income tax expense, including reductions in income taxes due to the utilization of our U.S. net operating loss (NOL) carryforwards, reversal of any uncertain income tax positions, and other non-cash foreign income tax expenses. Currently we do not pay income taxes in the U.S. due to NOL carryforward amounts, and thus the consolidated adjusted effective income tax rate represents income tax expense for our subsidiaries located in China and Canada. A reconciliation of our consolidated adjusted effective income tax rate to our consolidated effective GAAP income tax rate is set forth in this report. We believe this information is useful to investors because it demonstrates the amount of cash, as a percentage of income before income taxes, expected to be required to fund our income tax liabilities incurred for the periods reported. Our consolidated income tax expense on a GAAP basis can vary widely over different reporting periods due to the effects of non-cash items, and we believe the calculation of our consolidated adjusted effective tax rate is helpful in comparing financial reporting periods and the amount of income tax liability that we are or will be required to pay to taxing authorities in cash. We note that non-cash reductions in our U.S. NOL carryforwards are based on pre-tax losses in prior periods and will not be available to reduce taxes on current earnings once the NOL carryforward amounts are utilized. Management uses the consolidated adjusted effective income rate to analyze the effect that income tax expenditures are likely to have on cash balances and overall liquidity.

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## Corporate Directory

### **Robert G. Culp, III**

Chairman of the Board  
Director (E)

### **Franklin N. Saxon**

President and Chief Executive Officer  
Director (E)

### **Robert G. Culp, IV**

President, Culp Home Fashions division

### **Boyd B. Chumbley**

President, Culp  
Upholstery Fabrics division

### **Kenneth R. Bowling**

Senior Vice President,  
Chief Financial Officer,  
Treasurer and Corporate Secretary

### **Thomas B. Gallagher, Jr.**

Corporate Controller, Assistant  
Treasurer and Assistant Corporate  
Secretary

### **Patrick B. Flavin**

Retired President and Chief  
Investment Officer,  
Flavin, Blake & Co., Inc., an  
investment management company  
Stamford, CT  
Director (A,C,N)

### **Fred A. Jackson**

Retired Chief Executive Officer,  
American & Efird LLC, a global  
textile manufacturer  
Mt. Holly, NC  
Director (A,C,N)

### **Kenneth R. Larson**

Founder, Slumberland Furniture,  
a retailer of furniture and bedding  
Little Canada, MN  
Director (A,C,N)

### **Kenneth W. McAllister**

Member/Manager, The McAllister  
Firm PLLC, a law firm  
High Point, NC  
Director (A,C,E,N,L)

#### *Board Committees:*

A- Audit

C- Compensation

E- Executive

N- Corporate Governance and Nominating

L- Lead Director

## Shareholder Information

### **Corporate Address**

1823 Eastchester Drive  
Post Office Box 2686  
High Point, NC 27265

Telephone: (336) 889-5161  
Fax: (336) 887-7089

[www.culp.com](http://www.culp.com)

### **Registrar and Transfer Agent**

Computershare Investor Services  
P.O. Box 505000  
Louisville, KY 40233

Shareholder Services: (800) 254-5196  
[www.computershare.com/investor](http://www.computershare.com/investor)

### **Independent Registered Public Accounting Firm**

Grant Thornton LLP  
Charlotte, NC 28244

### **Legal Counsel**

Robinson, Bradshaw & Hinson, PA  
Charlotte, NC 28246

### **Form 10-K and Quarterly Reports/ Investor Contact**

The Form 10-K Annual Report of Culp, Inc., as filed with the Securities and Exchange Commission, is available without charge to shareholders upon written request. Shareholders may also obtain copies of the corporate news releases issued in conjunction with the company's quarterly results. These requests and other investor contacts should be directed to Kenneth R. Bowling, Chief Financial Officer, at the corporate address or at the investor relations section at [www.culp.com](http://www.culp.com).

### **Analyst Coverage**

These analysts cover Culp, Inc.:

Raymond James & Associates –  
*Budd Bugatch, CFA*

Stifel Financial Corp –  
*John Baugh, CFA*

Stonegate Capital Markets –  
*Marco Rodriguez, CFA*

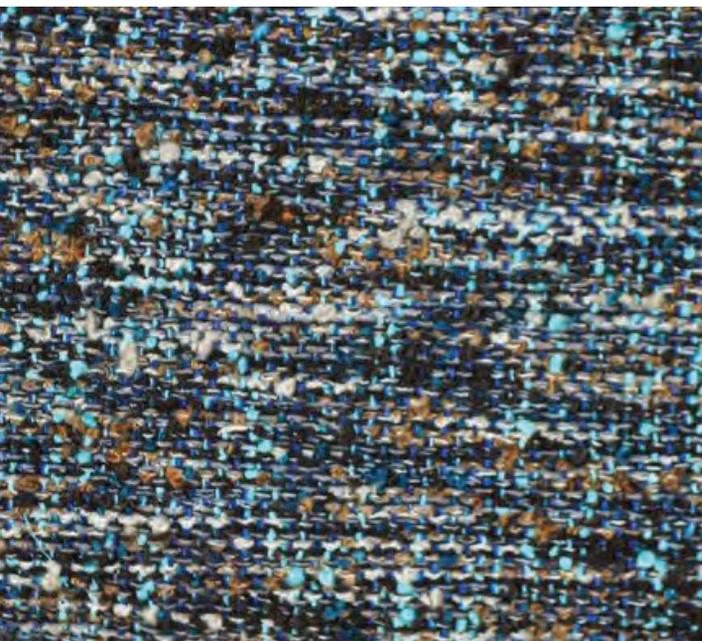
Value Line –  
*Craig Sirois*

### **Stock Listing**

Culp, Inc. common stock is traded on the New York Stock Exchange under the symbol CULP. As of July 20, 2017, Culp, Inc. had approximately 4,330 shareholders based on the number of holders of record and an estimate of the number of individual participants represented by security position listings.

### **Annual Meeting**

Shareholders are cordially invited to attend the annual meeting to be held at 9:00 a.m. on Wednesday, September 20, 2017, at the company's corporate offices, 1823 Eastchester Drive, High Point, North Carolina.



**CULP**

Culp, Inc. | 1823 Eastchester Drive  
Post Office Box 2686, High Point, NC 27265  
(336) 889-5161 | [www.culp.com](http://www.culp.com)