

SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 28, 2001

Commission File No. 0-12781

CULP, INC.

(Exact name of registrant as specified in its charter)

NORTH CAROLINA

(State or other jurisdiction of  
incorporation or other organization)

56-1001967

(I.R.S. Employer Identification No.)

101 S. Main St., High Point, North Carolina  
(Address of principal executive offices)

27261-2686  
(zip code)

(336) 889-5161

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 of the Securities Exchange Act of 1934  
during the preceding 12 months and (2) has been subject to the filing  
requirements for at least the past 90 days.

YES X NO

Common shares outstanding at October 28, 2001: 11,221,158  
Par Value: \$.05

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For the period ended October 28, 2001

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## Item 1: Financial Statements

CULP, INC.

## CONSOLIDATED STATEMENTS OF INCOME (LOSS)

FOR THE THREE MONTHS AND SIX MONTHS ENDED OCTOBER 28, 2001 AND OCTOBER 29, 2000

(Amounts in Thousands, Except for Per Share Data)

	THREE MONTHS ENDED (UNAUDITED)				
	Amounts			Percent of Sales	
	October 28, 2001	October 29, 2000	% Over (Under)	2002	2001
Net sales	\$ 96,400	110,981	(13.1) %	100.0 %	100.0 %
Cost of sales	80,858	94,094	(14.1) %	83.9 %	84.8 %
Gross profit	15,542	16,887	(8.0) %	16.1 %	15.2 %
Selling, general and administrative expenses	11,550	13,491	(14.4) %	12.0 %	12.2 %
Restructuring expense	0	0	0.0 %	0.0 %	0.0 %
Income from operations	3,992	3,396	17.6 %	4.1 %	3.1 %
Interest expense	1,963	2,285	(14.1) %	2.0 %	2.1 %
Interest income	(34)	(15)	126.7 %	(0.0)%	(0.0)%
Other expense (income), net	765	575	33.0 %	0.8 %	0.5 %
Income before income taxes	1,298	551	135.6 %	1.3 %	0.5 %
Income taxes *	441	209	111.0 %	34.0 %	37.9 %
Net income	\$ 857	342	150.6 %	0.9 %	0.3 %
Net income per share	\$0.08	\$0.03	166.7 %		
Net income per share, assuming dilution	\$0.08	\$0.03	166.7 %		
Average shares outstanding	11,221	11,209	0.1 %		
Average shares outstanding, assuming dilution	11,281	11,270	0.1 %		

	SIX MONTHS ENDED (UNAUDITED)				
	Amounts			Percent of Sales	
	October 28, 2001	October 29, 2000	% Over (Under)	2002	2001
Net sales	\$ 182,863	212,859	(14.1) %	100.0 %	100.0 %
Cost of sales	156,532	181,798	(13.9) %	85.6 %	85.4 %
Gross profit	26,331	31,061	(15.2) %	14.4 %	14.6 %
Selling, general and administrative expenses	22,785	27,269	(16.4) %	12.5 %	12.8 %
Restructuring expense	1,303	0	100.0 %	0.7 %	0.0 %
Income from operations	2,243	3,792	(40.8) %	1.2 %	1.8 %
Interest expense	4,031	4,608	(12.5) %	2.2 %	2.2 %
Interest income	(57)	(22)	159.1 %	(0.0)%	(0.0)%
Other expense (income), net	1,337	1,316	1.6 %	0.7 %	0.6 %
Loss before income taxes	(3,068)	(2,110)	(45.4) %	(1.7)%	(1.0)%
Income taxes *	(1,043)	(696)	(49.9) %	34.0 %	33.0 %
Net loss	\$ (2,025)	(1,414)	(43.2) %	(1.1)%	(0.7)%
Net loss per share	(\$0.18)	(\$0.13)	(38.5) %		
Net loss per share, assuming dilution	(\$0.18)	(\$0.13)	(38.5) %		
Average shares outstanding	11,221	11,209	0.1 %		
Average shares outstanding, assuming dilution	11,221	11,209	0.1 %		

\* Percent of sales column is calculated as a % of income (loss) before income taxes.

CULP, INC.  
CONSOLIDATED BALANCE SHEETS  
OCTOBER 28, 2001, OCTOBER 29, 2000, APRIL 29, 2001  
Unaudited  
(Amounts in Thousands)

	Amounts		Increase (Decrease)		* April 29, 2001
	October 28, 2001	October 29, 2000	Amount	Percent	
<b>Current assets</b>					
Cash and cash investments	\$ 8,590	744	7,846	1,054.6 %	1,207
Accounts receivable	49,402	63,991	(14,589)	(22.8) %	57,849
Inventories	60,814	72,967	(12,153)	(16.7) %	59,997
Other current assets	9,851	11,003	(1,152)	(10.5) %	7,856
<b>Total current assets</b>	<b>128,657</b>	<b>148,705</b>	<b>(20,048)</b>	<b>(13.5) %</b>	<b>126,909</b>
Property, plant & equipment, net	105,697	120,023	(14,326)	(11.9) %	112,322
Goodwill	47,781	49,176	(1,395)	(2.8) %	48,478
Other assets	1,682	6,508	(4,826)	(74.2) %	1,871
<b>Total assets</b>	<b>\$ 283,817</b>	<b>324,412</b>	<b>(40,595)</b>	<b>(12.5) %</b>	<b>289,580</b>
<b>Current liabilities</b>					
Current maturities of long-term debt	\$ 3,136	1,678	1,458	86.9 %	2,488
Accounts payable	25,870	30,351	(4,481)	(14.8) %	27,371
Accrued expenses	17,196	22,404	(5,208)	(23.2) %	17,153
Income taxes payable	0	0	0	0.0 %	1,268
<b>Total current liabilities</b>	<b>46,202</b>	<b>54,433</b>	<b>(8,231)</b>	<b>(15.1) %</b>	<b>48,280</b>
Long-term debt	107,447	125,079	(17,632)	(14.1) %	109,168
Deferred income taxes	10,330	17,459	(7,129)	(40.8) %	10,330
<b>Total liabilities</b>	<b>163,979</b>	<b>196,971</b>	<b>(32,992)</b>	<b>(16.7) %</b>	<b>167,778</b>
Shareholders' equity	119,838	127,441	(7,603)	(6.0) %	121,802
<b>Total liabilities and shareholders' equity</b>	<b>\$ 283,817</b>	<b>324,412</b>	<b>(40,595)</b>	<b>(12.5) %</b>	<b>289,580</b>
Shares outstanding	11,221	11,209	12	0.1 %	11,221

\* Derived from audited financial statements.

CULP, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED OCTOBER 28, 2001 AND OCTOBER 29, 2000  
Unaudited  
(Amounts in Thousands)

	SIX MONTHS ENDED	
	Amounts	
	October 28, 2001	October 29, 2000
Cash flows from operating activities:		
Net loss	\$ (2,025)	(1,414)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation	8,871	10,043
Amortization of intangible assets	785	798
Amortization of deferred compensation	39	125
Restructuring expense	1,303	0
Changes in assets and liabilities:		
Accounts receivable	8,447	11,232
Inventories	(817)	1,504
Other current assets	(2,006)	(654)
Other assets	(17)	241
Accounts payable	2,522	(859)
Accrued expenses	(1,067)	171
Income taxes payable	(1,268)	0
Net cash provided by operating activities	14,767	21,187
Cash flows from investing activities:		
Capital expenditures	(2,288)	(3,659)
Purchase of investments to fund deferred compensation liability	0	(200)
Net cash used in investing activities	(2,288)	(3,859)
Cash flows from financing activities:		
Principal payments on long-term debt	(1,073)	(10,729)
Change in accounts payable-capital expenditures	(4,023)	(6,077)
Dividends paid	0	(785)
Net cash used in financing activities	(5,096)	(17,591)
Increase (decrease) in cash and cash investments	7,383	(263)
Cash and cash investments at beginning of period	1,207	1,007
Cash and cash investments at end of period	\$ 8,590	744

CULP, INC.  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
(Unaudited)

(Dollars in thousands, except share and per share data)

	Common Stock		Capital Contributed in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Gain	Total Shareholders' Equity
	Shares	Amount				
Balance, April 30, 2000	11,208,720	\$ 560	\$ 35,266	\$ 93,814	\$	\$ 129,640
Cash dividends (\$0.105 per share)				(1,177)		(1,177)
Net loss				(8,311)		(8,311)
Common stock issued in connection with stock option plans	12,438	1	1,649			1,650
Balance, April 29, 2001	11,221,158	561	36,915	84,326		121,802
Net loss				(2,025)		(2,025)
Other comprehensive gain:						
Gain on cash flow hedges, net of taxes					21	21
Common stock issued in connection with stock option plans			40			40
Balance, October 28, 2001	11,221,158	\$ 561	\$ 36,955	\$ 82,301	\$ 21	\$ 119,838

Culp, Inc.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 (unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements of Culp, Inc. and subsidiary include all adjustments, which are, in the opinion of management, necessary for fair presentation of the results of operations and financial position. All of these adjustments are of a normal recurring nature except as disclosed in note 8 to the consolidated financial statements. Results of operations for interim periods may not be indicative of future results. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements, which are included in the company's annual report on Form 10-K filed with the Securities and Exchange Commission on July 26, 2001 for the fiscal year ended April 29, 2001.

2. Accounts Receivable

A summary of accounts receivable follows (dollars in thousands):

	October 28, 2001	April 29, 2001
Customers	\$ 52,960	\$ 60,218
Allowance for doubtful accounts	(2,586)	(1,282)
Reserve for returns and allowances	(972)	(1,087)
	\$ 49,402	\$ 57,849

3. Inventories

Inventories are carried at the lower of cost or market. Cost is determined for substantially all inventories using the LIFO (last-in, first-out) method.

A summary of inventories follows (dollars in thousands):

	October 28, 2001	April 29, 2001
Raw materials	\$ 32,657	\$ 31,489
Work-in-process	4,162	4,748
Finished goods	24,383	24,148
Total inventories valued at FIFO cost	61,202	60,385
Adjustments of certain inventories to the LIFO cost method	(388)	(388)
	\$ 60,814	\$ 59,997

4. Accounts Payable

A summary of accounts payable follows (dollars in thousands):

	October 28, 2001	April 29, 2001
Accounts payable-trade	\$ 24,473	\$ 21,949
Accounts payable-capital expenditures	1,397	5,422
	\$ 25,870	\$ 27,371

5. Accrued Expenses

A summary of accrued expenses follows (dollars in thousands):

	October 28, 2001	April 29, 2001
Compensation and benefits	\$ 6,429	\$ 6,503
Restructuring	1,748	2,383
Other	9,019	8,267
	\$ 17,196	\$ 17,153

6. Long-Term Debt

A summary of long-term debt follows (dollars in thousands):

	October 28, 2001	April 29, 2001
Senior unsecured notes	\$ 75,000	\$ 75,000
Industrial revenue bonds	30,612	30,612
Canadian government loan	2,294	2,347
Revolving credit facility	999	999
Obligations to sellers	1,678	2,698
	110,583	111,656
Less current maturities	(3,136)	(2,488)
	\$ 107,447	\$ 109,168

6. Long-Term Debt

The senior unsecured notes have a fixed coupon rate of 6.76% and an average remaining term of 7 years. The principal payments become due from March 2008 to March 2010 with interest payable semi-annually.

The company's revolving credit agreement (the "Credit Agreement") provides a multi-currency revolving credit facility, which expires in April 2002, with a syndicate of banks in the United States. The Credit Agreement provides for a revolving loan commitment of \$20,000,000. The agreement requires payment of a quarterly facility fee. On borrowings outstanding at October 28, 2001, the interest rate was 7.54% (LIBOR plus 4.00%).

The company's \$2,000,000 revolving line of credit expires on April 2002. At October 28, 2001, no borrowings were outstanding under the revolving line of credit.

The industrial revenue bonds (IRBs) are generally due in balloon maturities which occur at various dates from 2009 to 2013. The IRBs are collateralized by letters of credit for the outstanding balance of the IRBs and certain interest payments due thereunder. At October 28, 2001, the bonds bear interest at variable rates with a weighted average of 7.04%, including the letter of credit fee percentage.

The company's loan agreements require, among other things, that the company maintain compliance with certain financial ratios. At October 28, 2001, the company was in compliance with these financial covenants.

At October 28, 2001, the company had two interest rate swap agreements with a bank. The following table summarizes certain data regarding the interest rate swaps:

notional amount	interest rate	expiration date
\$ 5,000,000	6.9%	June 2002
\$ 5,000,000	6.6%	July 2002

During the first six months of fiscal 2002, the company recorded a mark-to-market loss of \$164,000 because the interest rate swaps no longer serve as a hedge due to the repayment of debt in fiscal 2001. Management believes the risk of incurring losses resulting from the inability of the bank to fulfill its obligation under the interest rate swap agreements to be remote and that any losses incurred would be immaterial.

The principal payment requirements of long-term debt during the next five years are: 2003 - \$2,137,000; 2004 - \$459,000; 2005 - \$459,000; 2006 - \$459,000; and 2007 - \$0.

7. Cash Flow Information

Payments for interest and income taxes during the period were (dollars in thousands):

	2002	2001
Interest	\$ 4,226	\$ 4,265
Income taxes	1,006	69

8. Restructuring

To reduce costs and improve efficiency, the company initiated a restructuring plan in January 2001 to streamline the corporate structure, consolidate manufacturing operations and close certain facilities. The company recorded restructuring charges of \$6.5 million in fiscal 2001 and an additional amount of \$1.3 million, primarily related to health care costs for terminated personnel, in the first quarter of fiscal 2002. A portion of this total restructuring charge, related to the write-down of inventories (\$0.9 million), was classified as a component of cost of sales in fiscal 2001. In addition, the company recognized restructuring related charges, primarily costs related to moving equipment, of \$2 million in the second quarter fiscal 2002, \$1.0 million in the first quarter of fiscal 2002 and \$0.9 million in fiscal 2001.

The following summarizes the fiscal 2001 and 2002 restructuring activity (dollars in thousands):

Charges	2001 Non-Cash Write- Downs	Paid in 2001	April 29, 2001 Reserve Balance	Q1 2002 Adjustment	2002 Non-Cash Write- Downs	Paid in Q1 2002	July 29, 2001 Reserve Balance	Paid in Q2 2002	Oct 28, 2001 Reserve Balance	
Non-cash write-downs of fixed assets to net realizable value	\$ 2,540	2,540	-	160	160	-	-	-	-	
Non-cash write-downs of inventories	874	874	-	-	-	-	-	-	-	
Employee termination Benefits	969	-	491	478	925	-	410	993	241	752
Lease termination and Other exit costs	2,116	-	211	1,905	218	-	576	1,547	551	996
	\$ 6,499	\$ 3,414	\$ 702	\$ 2,383	\$ 1,303	\$ 160	\$ 986	\$ 2,540	\$ 792	\$ 1,748

9. Comprehensive Income (Loss)

Comprehensive income (loss) is the total of net income (loss) and other changes in equity, except those resulting from investments by shareholders and distributions to shareholders not reflected in net income (loss).

A summary of total comprehensive income for the three months ended October 28, 2001 and October 29, 2000 follows (dollars in thousands):

	2002	2001
Net Income	\$ 857	\$ 342
Gain on derivative instruments, net of taxes:		
Net changes in fair value of derivatives	96	0
Net gains reclassified into earnings	22	0
	\$ 975	\$ 342

9. Comprehensive Income (Loss)

A summary of total comprehensive loss for the six months ended October 28, 2001 and October 29, 2000 follows (dollars in thousands):

	2002	2001
Net loss	\$ (2,025)	\$ (1,414)
Gain on derivative instruments, net of taxes:		
Net changes in fair value of derivatives	4	0
Net gains reclassified into earnings	17	0
	\$ (2,004)	\$ (1,414)

Gains on cash flow hedges reflected in other comprehensive loss above are expected to be recognized in results of operations over the next six months.

10. Derivatives

In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 137 and SFAS No. 138, requires the company to recognize all derivative instruments on the balance sheet at fair value. These statements also establish new accounting rules for hedging instruments, which depend on the nature of the hedge relationship. A fair value hedge requires that the effective portion of the change in the fair value of a derivative instrument be offset against the change in the fair value of the underlying asset, liability, or firm commitment being hedged through earnings. A cash flow hedge requires that the effective portion of the change in the fair value of a derivative instrument be recognized in Other Comprehensive Income ("OCI"), a component of Stockholders' Equity, and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. The ineffective portion of a derivative instrument's change in fair value is immediately recognized in earnings.

Fair Value Hedging Strategy

The company uses forward exchange contracts and options to hedge against its exposure to currency fluctuations on firm commitments to purchase certain machinery and equipment and raw materials. The company had approximately \$0 and \$1,547,000 of outstanding foreign exchange forward contracts (denominated in Euros) as of October 28, 2001 and April 29, 2001, respectively.

Cash Flow Hedging Strategy

During 2001, the company adopted a policy to manage the exposure related to forecasted purchases of inventories denominated in the EURO through use of forward exchange contracts and options. At October 28, 2001, the duration of these contracts is twelve months.

The company adopted SFAS No. 133 as amended, effective April 30, 2001. The effect of this adoption is not material for the six months ended October 28, 2001.

11. Earnings per Share

Basic earnings per share is computed using the weighted-average number of shares outstanding during the period. Diluted earnings per share uses the weighted-average number of shares outstanding during the period plus the additional common shares that would be outstanding during the period if the dilutive potential common shares issuable under employee and director stock options were issued. Weighted average shares used in the computation of basic and diluted earnings per share are as follows:

(in thousands)	Three Months Ended	
	October 28, 2001	October 29, 2000
Weighted average common shares outstanding (basic)	11,221	11,209
Effect of stock options	60	61
Weighted average common shares outstanding (diluted)	11,281	11,270

12. Segment Information

The company's operations are classified into two business segments: upholstery fabrics and mattress ticking. The upholstery fabrics segment principally manufactures and sells woven jacquards and dobbies, wet and heat-transfer prints, and woven and tufted velvets primarily to residential and commercial (contract) furniture manufacturers. The mattress ticking segment principally manufactures and sells woven jacquards, heat-transfer prints and pigment prints to bedding manufacturers.

The company internally manages and reports selling, general and administrative expenses, interest expense, interest income, other expense and income taxes on a total company basis. Thus, profit by business segment represents gross profit. In addition, the company internally manages and reports cash and cash investments, accounts receivable, other current assets, property, plant and equipment, goodwill and other assets on a total company basis. Thus, identifiable assets by business segment represent inventories.

12. Segment Information

Sales and gross profit for the company's operating segments for the three months ended October 28, 2001 and October 29, 2000 are as follows (dollars in thousands):

	2002		2001	
Net sales				
Upholstery Fabrics	\$	70,378	\$	82,999
Mattress Ticking		26,022		27,982
	\$	96,400	\$	110,981
Gross Profit				
Upholstery Fabrics	\$	8,192	\$	9,355
Mattress Ticking		7,350		7,532
	\$	15,542	\$	16,887

Sales and gross profit for the company's operating segments for the six months ended October 28, 2001 and October 29, 2000 are as follows (dollars in thousands):

	2002		2001	
Net sales				
Upholstery Fabrics	\$	132,025	\$	157,925
Mattress Ticking		50,838		54,934
	\$	182,863	\$	212,859
Gross Profit				
Upholstery Fabrics	\$	12,732	\$	17,268
Mattress Ticking		13,599		13,793
	\$	26,331	\$	31,061

12. Segment Information

Inventories for the company's operating segments as of October 28, 2001 and October 29, 2000 are as follows (dollars in thousands):

	2002		2001	
Upholstery Fabrics	\$	48,462	\$	57,042
Mattress Ticking		12,352		15,925
	\$	60,814	\$	72,967

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### 13. Recent Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS No. 142, "Goodwill and Other Intangible Assets." This statement supersedes Accounting Principles Board ("APB") Opinion No. 17 "Intangible Assets." SFAS No. 142 establishes new standards for measuring the carrying value of goodwill related to acquired companies. Management is currently analyzing the impact of adopting SFAS No. 142, which will become effective for the company on April 29, 2002.

In October 2001, the Financial Accounting Standards Board issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." This statement, which is effective for fiscal years beginning after December 15, 2001, supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." The company has not yet determined the financial impact, if any, of adopting this statement.

CULP, INC.  
 SALES BY PRODUCT GROUP  
 FOR THE THREE MONTHS AND SIX MONTHS ENDED OCTOBER 28, 2001 AND OCTOBER 29, 2000  
 (Amounts in thousands)

Product Group	THREE MONTHS ENDED (UNAUDITED)				
	Amounts			Percent of Total Sales	
	October 28, 2001	October 29, 2000	% Over (Under)	2002	2001
<b>Upholstery Fabrics</b>					
Culp Decorative Fabrics	\$ 38,492	46,792	(17.7) %	39.9 %	42.2 %
Culp Velvets/Prints	30,354	32,073	(5.4) %	31.5 %	28.9 %
Culp Yarn	1,532	4,134	(62.9) %	1.6 %	3.7 %
	70,378	82,999	(15.2) %	73.0 %	74.8 %
<b>Mattress Ticking</b>					
Culp Home Fashions	26,022	27,982	(7.0) %	27.0 %	25.2 %
	* \$ 96,400	110,981	(13.1) %	100.0 %	100.0 %

Product Group	SIX MONTHS ENDED (UNAUDITED)				
	Amounts			Percent of Total Sales	
	October 28, 2001	October 29, 2000	% Over (Under)	2002	2001
<b>Upholstery Fabrics</b>					
Culp Decorative Fabrics	\$ 73,652	88,325	(16.6) %	40.3 %	41.5 %
Culp Velvets/Prints	55,875	62,147	(10.1) %	30.5 %	29.2 %
Culp Yarn	2,498	7,453	(66.5) %	1.4 %	3.5 %
	132,025	157,925	(16.4) %	72.2 %	74.2 %
<b>Mattress Ticking</b>					
Culp Home Fashions	50,838	54,934	(7.5) %	27.8 %	25.8 %
	* \$ 182,863	212,859	(14.1) %	100.0 %	100.0 %

\* U.S. sales were \$82,280 and \$87,022 for the second quarter of fiscal 2002 and fiscal 2001, respectively; and \$154,079 and \$169,312 for the six months of fiscal 2002 and 2001, respectively. The percentage decrease in U.S. sales was 5.4% for the second quarter and a decrease of 9.0% for the six months.

CULP, INC.  
INTERNATIONAL SALES BY GEOGRAPHIC AREA  
FOR THE THREE MONTHS AND SIX MONTHS ENDED OCTOBER 28, 2001 AND OCTOBER 29, 2000  
(Amounts in thousands)

Geographic Area	THREE MONTHS ENDED (UNAUDITED)				
	Amounts			Percent of Total Sales	
	October 28, 2001	October 29, 2000	% Over (Under)	2002	2001
North America (Excluding USA)	\$ 8,379	9,556	(12.3) %	59.3 %	39.9 %
Europe	938	1,807	(48.1) %	6.6 %	7.5 %
Middle East	1,311	5,489	(76.1) %	9.3 %	22.9 %
Far East & Asia	2,891	5,590	(48.3) %	20.5 %	23.3 %
South America	177	279	(36.6) %	1.3 %	1.2 %
All other areas	424	1,238	(65.8) %	3.0 %	5.2 %
	\$ 14,120	23,959	(41.1) %	100.0 %	100.0 %

Geographic Area	SIX MONTHS ENDED (UNAUDITED)				
	Amounts			Percent of Total Sales	
	October 28, 2001	October 29, 2000	% Over (Under)	2002	2001
North America (Excluding USA)	\$ 16,410	17,951	(8.6) %	57.1 %	41.2 %
Europe	1,643	3,259	(49.6) %	5.7 %	7.5 %
Middle East	4,214	10,532	(60.0) %	14.6 %	24.2 %
Far East & Asia	5,483	8,826	(37.9) %	19.0 %	20.3 %
South America	336	585	(42.6) %	1.2 %	1.3 %
All other areas	698	2,394	(70.8) %	2.4 %	5.5 %
	\$ 28,784	43,547	(33.9) %	100.0 %	100.0 %

International sales, and the percentage of total sales, for each of the last five fiscal years follows: fiscal 1997-\$101,571 (25%); fiscal 1998-\$137,223 (29%); fiscal 1999-\$113,354 (23%); fiscal 2000-\$111,104 (23%); and fiscal 2001-\$77,824 (19%). International sales for the second quarter represented 14.6% and 21.6% for 2002 and 2001, respectively. Year-to-date international sales represented 15.7% and 20.5% of total sales for 2002 and 2001, respectively.

Management's Discussion and Analysis of Financial  
Condition and Results of Operations

The following analysis of the financial condition and results of operations should be read in conjunction with the Financial Statements and Notes and other exhibits included elsewhere in this report.

## Overview

Culp is one of the largest integrated marketers in the world for upholstery fabrics for furniture and is one of the leading global producers of mattress fabrics (ticking). The company's fabrics are used primarily in the production of residential and commercial upholstered furniture and bedding products, including sofas, recliners, chairs, love seats, sectionals, sofa-beds, office seating and mattress sets. Although Culp markets fabrics at most price levels, the company emphasizes fabrics that have broad appeal in the promotional and popular-priced categories of furniture and bedding.

Culp's worldwide leadership as a marketer of upholstery fabrics and mattress ticking has been achieved through internal expansion and the integration of strategic acquisitions.

The company's operating segments are upholstery fabrics and mattress ticking, with related divisions organized within those segments. In upholstery fabrics, Culp Decorative Fabrics markets jacquard and dobby woven fabrics for residential and commercial furniture. Culp Velvets/Prints markets a broad range of printed and velvet fabrics used primarily for residential and juvenile furniture. Culp Yarn manufactures specialty filling yarn that is primarily used by Culp. In mattress ticking, Culp Home Fashions markets a broad array of fabrics used by bedding manufacturers.

## Restructuring Actions

During fiscal 2001, the company initiated a restructuring plan intended to lower operating expenses, increase manufacturing utilization, raise productivity and position the company to operate profitably within the current environment of reduced demand. The plan involved the consolidation of certain fabric manufacturing capacity within the Culp Decorative Fabrics division, closing one of the company's four yarn manufacturing plants within Culp Yarn, and an extensive reduction in selling, general and administrative expenses. The company also recognized certain inventory write-downs related to the closed facilities as part of this initiative. The total charge from the restructuring, cost reduction and inventory write-down initiatives was \$9.9 million, of which \$3.6 million represented non-cash items. The company recognized \$7.4 million of restructuring and related charges during fiscal 2001, and \$2.5 million in the first half of fiscal 2002. For the second quarter, restructuring-related charges totaled \$0.2 million and were recorded in "Cost of sales." For the first six months of fiscal 2002, restructuring and related charges were recorded as \$1.3 million in the line item "Restructuring expense" and \$1.2 million in "Cost of sales." The costs reflected in "Cost of sales" are principally related to the relocation of manufacturing equipment. The company plans to realize annualized cost reductions of at least \$14 million when the full benefit of this program is realized. Management believes the company now has a sound footprint of efficient, world-class facilities utilizing state-of-the-art equipment that positions the company well to meet the demands by manufacturers for even shorter lead times, consistently reliable delivery schedules and appealing designs.

Three Months and Six Months ended October 28, 2001 compared with Three Months and Six Months ended October 29, 2000

Net Sales. Compared with fiscal 2001, upholstery fabric sales for the second quarter of fiscal 2002 decreased 15.2% to \$70.4 million, and decreased 16.4% to \$132 million for the first six months of fiscal 2002 (See Sales by Product Group schedule on page I-13). Reflecting a continuation of the trends identified in the first quarter, the upholstery fabric sales decrease in the second quarter represents: (1) a sharp reduction (44.2%, or \$8.4 million) in international sales, principally reflecting the high value of the U.S. dollar relative to international currencies; (2) a decrease in external yarn sales (62.9% or \$2.6 million) due to the company's internal consumption of more of the yarn division's output and exit from certain yarn businesses as part of the restructuring plan; and (3) a decrease in sales to contract furniture customers (\$1.4 million). Sales to U.S. residential furniture manufacturers in the second quarter of fiscal 2002 decreased only \$0.2 million compared with the second quarter of fiscal 2001. The company believes that it is improving its market share in the U.S. residential market because of well-received fabric placements in the Culp Decorative Fabrics and Culp Velvets/Prints product groups.

Compared with fiscal 2001, mattress ticking sales for the second quarter of fiscal 2002 decreased 7.0% to \$26 million, and decreased 7.5% to \$50.8 million for the first six months of fiscal 2002. The sales decrease in mattress ticking reflects an overall slowdown in industry-wide demand for bedding in the U.S.

Gross Profit and Cost of Sales. Gross profit included restructuring-related charges of \$0.2 million. Excluding these charges, gross profit declined 7.0% for the second quarter of fiscal 2002 compared with the year-earlier period but increased as a percentage of net sales from 15.2% to 16.3%. The increase in gross profit percentage reflects the benefit of the restructuring steps and other actions that have been taken to reduce expenses. The company achieved higher gross margins in each of its product groups except for Culp Decorative Fabrics ("CDF"). The principal factors affecting CDF have been higher cost variances due to lower sales volume and lower manufacturing productivity due to the consolidation activities that have been concentrated within CDF. The productivity of CDF during the second quarter improved from the first quarter, and Culp expects that positive trend to continue during the second fiscal half.

Selling, General and Administrative Expenses. Reflecting the impact of the

company's actions to reduce expenses, SG&A expenses for the second quarter declined 14.4% from the prior year. SG&A expenses in the second quarter included bad debt expense of \$1.4 million compared with \$112,000 in the year-earlier period. Without the additional bad debt expense, SG &A expenses were reduced by \$3.3 million, or 24.8%, and were 10.5% of net sales. For the first six months of fiscal 2002, bad debt expense totaled \$2.2 million. Without the additional bad debt expense, SG&A expenses for the first six months were reduced by \$6.7 million, or 24.5%, and were 11.3% of net sales. The increase in bad debt expense from a year ago reflects primarily write-offs of receivables from one bedding and two residential furniture customers.

**Interest Expense.** Interest expense for the second quarter declined 14.1% from \$2.3 million to \$2.0 million due to significantly lower borrowings outstanding, offset somewhat by a substantial increase in interest rates.

**Other Expense.** Other expense (income) for the second quarter of fiscal 2002 totaled \$765,000 compared with \$575,000 in the prior year. The increase reflects the accrual for certain litigation expenses, offset by the elimination of the nonqualified deferred compensation plan terminated in January 2001 as a part of the company's cost reduction initiatives.

**Income Taxes.** The effective tax rate for the first half of fiscal 2002 was 34.0% compared with 33.0% for the year-earlier period.

**Liquidity and Capital Resources** **Liquidity.** Cash and cash investments as of October 28, 2001 increased to \$8.6 million from \$1.2 million at fiscal year-end, reflecting cash flow from operations of \$14.8 million for the first half of fiscal 2002, which exceeded capital expenditures of \$2.3 million and debt repayment of \$5.1 million.

Operating working capital (comprised of accounts receivable, inventory and accounts payable) was \$84.3 million at October 28, 2001, down from \$106.6 million a year earlier.

The company has reduced funded debt by \$16.2 million or 12.8% from the second quarter of last year. Funded debt equals long-term debt plus current maturities. Funded debt was \$110.6 million at October 28, 2001, compared with \$126.8 million a year earlier and \$111.7 million at fiscal year end. Compared with 50.1% a year earlier, the company's funded debt-to-capital ratio was 48.0% at October 28, 2001, its lowest level since July 1997.

EBITDA for the second quarter of fiscal 2002 was \$8.3 million compared with \$8.2 million for the second quarter of last year, and was \$13.0 million for the first half of fiscal 2002 compared with \$13.3 million in the year-earlier period. EBITDA includes earnings before interest, income taxes, depreciation, amortization, all restructuring and related charges and certain non-cash charges, as defined by the company's credit agreement.

**Financing Arrangements.** Culp has \$75 million of senior unsecured notes with a fixed coupon rate of 6.76% and an average remaining term of seven years.

In addition, the company has a \$20 million syndicated, multi-currency revolving credit facility. The facility, which expires in April 2002, requires quarterly payments of interest on all outstanding borrowings and a quarterly facility fee. In January 2001, the company amended the credit facility to amend certain covenants. Additionally, the amendment increased the interest rate from LIBOR plus 1.10% to 1.60% to LIBOR plus 2.50% to 4.25%. The interest rate matrix is based on the company's debt to EBITDA ratio, as defined by the facility, such that a lower ratio allows for a lower interest rate. The amended facility also limits capital expenditures and restricts dividends and common stock repurchases. As of October 28, 2001, the company had outstanding balances of approximately \$1 million under the credit facility.

The company also has a total of \$30.6 million in currently outstanding industrial revenue bonds ("IRBs") and a \$2.3 million non interest bearing Canadian government loan, which have been used to finance capital expenditures. The IRBs are collateralized by letters of credit for the outstanding balance of the IRBs and certain interest payments due thereunder. The January 2001 amendment to the credit facility also increased the letter of credit fees to a range from 2.50% to 4.25%, based on the company's debt to EBITDA ratio. The IRBs bear interest at variable rates with a weighted average of 7.04%, including the letter of credit fee percentage.

The company's loan agreements require, among other things, that the company maintain compliance with certain financial ratios. As of October 28, 2001, the company was in compliance with these financial covenants.

As of October 28, 2001, the company had two interest rate swap agreements with a \$10 million notional amount. During the first six months of fiscal 2002, the company recorded a mark-to-market loss of \$2 million because the interest rate swaps no longer serve as a hedge due to the repayment of debt. The company also enters into foreign exchange forward and option contracts to hedge against currency fluctuations with respect to firm commitments and anticipated transactions to purchase certain machinery, equipment and raw materials in foreign currencies.

**Capital Expenditures.** The company maintains an ongoing program of capital expenditures designed to increase capacity as needed, enhance manufacturing efficiencies through modernization and increase the company's vertical integration. The company's budget for capital spending for fiscal 2002 is \$4.0 million, compared with \$8.1 million in fiscal 2001. Depreciation for the first half of fiscal 2002 totaled \$8.9 million.

The company believes that cash flows from operations and funds available under existing credit facilities and committed IRB financings will be sufficient to fund capital expenditures and working capital requirements for the foreseeable future.

Inflation

The cost of the company's raw materials is remaining generally stable. Factors that reasonably can be expected to influence margins in the future include changes in raw material prices, trends in other operating costs and overall competitive conditions.

#### Seasonality

The company's business is slightly seasonal, with increased sales during the second and fourth fiscal quarters. This seasonality results from one-week closings of the company's manufacturing facilities, and the facilities of most of its customers in the United States, during the first and third quarters for the holiday weeks including July 4th and Christmas.

#### Forward-Looking Information

This quarterly report on Form 10-Q contains statements that may be deemed "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995. Such statements are inherently subject to risks and uncertainties. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often characterized by qualifying words such as "expect," "believe," "estimate," "plan," and "project" and their derivatives. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income and general economic conditions. Decreases in these economic indicators could have a negative effect on the company's business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. Because of the significant percentage of the company's sales derived from international shipments, strengthening of the U.S. dollar against other currencies could make the company's products less competitive on the basis of price in markets outside the United States. Additionally, economic and political instability in international areas could affect the demand for the company's products.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The company is exposed to market risk from changes in interest rates on debt and foreign currency exchange rates. The company's market risk sensitive instruments are not entered into for trading purposes. The company has not experienced any significant changes in market risk since October 28, 2001.

The company's exposure to interest rate risk consists of floating rate debt based on the London Interbank Offered Rate plus an adjustable margin under the company's revolving credit agreement and variable rate debt in connection with industrial revenue bonds. To lower or limit overall borrowing costs, the company entered into interest rate swap agreements to modify the interest characteristics of portions of its outstanding debt. The agreements entitle the company to receive or pay to the counterparty (a major bank), on a quarterly basis, the amounts, if any, by which the company's interest payments covered by swap agreements differ from those of the counterparty. As of October 28, 2001, the fair value of the swap agreements and changes in fair value resulting from changes in market interest rates are recognized in the consolidated financial statements because the interest rate swaps no longer serve as a hedge due to the repayment of debt. The annual impact on the company's results of operations of a 100 basis point interest rate change on the October 28, 2001 outstanding balance of the variable rate debt would be approximately \$320,000 irrespective of any swaps.

The company's exposure to fluctuations in foreign currency exchange rates is due primarily to a foreign subsidiary domiciled in Canada and firmly committed and anticipated purchases of certain machinery, equipment and raw materials in foreign currencies. The company's Canadian subsidiary uses the United States dollar as its functional currency. The company generally does not use financial derivative instruments to hedge foreign currency exchange rate risks associated with the Canadian subsidiary. However, the company generally enters into foreign exchange forward and option contracts as a hedge against its exposure to currency fluctuations on firmly committed and anticipated purchases of certain machinery, equipment and raw materials. The Canadian subsidiary is not material to the company's consolidated results of operations; therefore, the impact of a 10% change in the exchange rate at October 28, 2001 would not have a significant impact on the company's results of operations or financial position. Additionally, as the company utilizes foreign currency instruments for hedging anticipated and firmly committed transactions, a loss in fair value for those instruments is generally offset by increases in the value of the underlying exposure.

Part II - OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders of the company was held in High Point, North Carolina on September 25, 2001. Of the 11,221,158 shares of common stock outstanding on the record date of July 23, 2001, 10,636,451 shares were present in person or by proxy.

At the Annual Meeting, shareholders voted on:

- Adoption of a resolution to fix the number of directors constituting the entire board at nine (9), and;
- the election of three directors: Howard L. Dunn, Jr., H. Bruce English, and Earl N. Phillips, Jr. to serve until the 2004 Annual Meeting, and;
- ratification of the appointment of KPMG LLP as the independent auditors of the company for the current fiscal year.

A. Proposal to fix the number of directors constituting the entire board at nine (9):

For	10,569,531
Against	62,840
Abstain	4,080

B. Proposal to elect Directors:

Howard L. Dunn, Jr.		H. Bruce English	
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For	10,496,261	For	10,496,261
Abstain	140,190	Abstain	140,190

Earl N. Phillips, Jr.

For	10,496,061
Abstain	140,390

C. Proposal to ratify the appointment of KPMG LLP as independent auditors of the company for fiscal year 2002:

For	10,604,985
Against	11,373
Abstain	20,093

Item 6. Exhibits and Reports on Form 8-K

The following exhibits are filed as part of this report.

- 3(i) Articles of Incorporation of the Company, as amended, were filed as Exhibit 3(i) to the Company's Form 10-Q for the quarter ended January 29, 1995, filed March 15, 1995, and are incorporated herein by reference.
- 3(ii) Restated and Amended Bylaws of the Company, as amended June 12, 2001.
- 3(iii) Articles of Amendment of Culp, Inc. dated October 5, 1999 for the purpose of amending its Restated Charter to fix the designation, preferences, limitations and relative rights of a series of its Preferred Stock. The Articles of Amendment of Culp, Inc. were filed as Exhibit 3(iii) to the Company's Form 10-Q for the quarter ended October 31, 1999, filed December 15, 1999, and are incorporated herein by reference.

(b) Reports on Form 8-K:

The following reports on Form 8-K were filed during the period covered by this report:

- (1) Form 8-K dated November 19, 2001, included under Item 5, Other Events, the Company's press release for quarterly earnings and the Financial Information Release relating to certain financial information for the quarter and six months ended October 28, 2001.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CULP, INC.  
(Registrant)

Date: December 12, 2001  
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By: s/s Franklin N. Saxon  
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Franklin N. Saxon  
Executive Vice President and  
Chief Financial Officer

(Authorized to sign on behalf  
of the registrant and also sign-  
ing as principal financial officer)